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                        UNITED STATES DISTRICT COURT
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                      SOUTHERN DISTRICT OF CALIFORNIA
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                                        Case 980 1810J
   SECURITIES AND EXCHANGE COMMISSION,
             Plaintiff,
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                                         COMPLAINT FOR TEMPORARY
                                         RESTRAINING ORDER AND OTHER
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        vs.
                                         RELIEF FOR VIOLATIONS OF THE
                                         FEDERAL SECURITIES LAWS
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   ALLIANCE LEASING CORPORATION and
   PRIME ATLANTIC, INC.,
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             Defendants.
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        Plaintiff Securities and Exchange Commission (the "Commission"),
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   for its Complaint against Defendants Alliance Leasing Corporation
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   ("Alliance") and Prime Atlantic, Inc. ("Prime") (collectively, the
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   "Defendants"), alleges as follows:
        JURISDICTION
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             This Court has jurisdiction over this action pursuant to
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   Sections 20(d)(1) and 22(a) of the Securities Act of 1933
   ("Securities Act") [15 U.S.C. §§ 77t(d)(1) & 77v(a)] and
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Sections 21(d)(3)(A), 21(e), and 27 of the Securities Exchange Act

28 of 1934 ("Exchange Act") [15 U.S.C. §§ 78u(d)(3)(A), 78u(e),

The Defendants have made use of the mails, means or **1** & 78aa]. instruments of transportation or communication in interstate commerce, or means and instrumentalities of interstate commerce in connection with the transactions, acts, practices, and courses of business alleged in this Complaint.

II. SUMMARY OF THE ACTION

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- This action involves an ongoing fraudulent securities offering. Since at least December 1997, Alliance and Prime have raised at least \$7.7 million from hundreds of investors nationwide by claiming that investors will receive monthly lease payments on commercial equipment (such as computers, cellular phones, and kitchen equipment). Alliance and Prime solicit investors with claims that investors will earn a 14-16% annual return on their 14 investment with little or no risk.
- In reality, Alliance and Prime are reaping commissions of at least 30% of the capital raised from investors. Alliance and Prime failed to disclose this to potential investors. Alliance and Prime have also misrepresented or omitted to disclose other material 18 facts concerning the equipment lease investment, including the purported existence of an "escrow account" at a major brokerage firm to hold investor funds, and the issuance of injunctions and ceaseand-desist orders by state securities agencies against Charles Browne, Alliance's Chief Executive Officer, and Susan Randolph Browne, Alliance's Chief Operating Officer, for previous securities law violations.
- The equipment leasing investments are securities in the 4. 27 form of investment contracts. Alliance has failed to register these 28 securities with the Commission. Alliance, Prime, and their agents

are illegally selling the unregistered securities, and Prime is acting as an unregistered broker-dealer in violation of the federal securities laws.

By this Complaint, the Securities and Exchange Commission seeks the entry of a temporary restraining order and preliminary and 5 permanent injunctions prohibiting further sales of these securities. The Commission also seeks the entry of an asset freeze to prevent the dissipation of investor funds currently held by Alliance and Prime, and an accounting of all funds raised from investors. The Commission also seeks the imposition of monetary penalties against all of the Defendants for their illegal conduct, and the disgorgement of ill-gotten gains by the Defendants with prejudgment interest as a result of this securities offering.

III. THE DEFENDANTS

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- 6. Alliance is a Nevada corporation with its principal place of business in San Diego, California. No registration statement has ever been filed with the Commission or is in effect for Alliance's securities. In July 1998, the State of Mississippi entered a ceaseand-desist order against Alliance prohibiting the fraudulent sale of unregistered securities.
- Prime is a Florida corporation with its principal place of business in Jacksonville, Florida. At all relevant times, Prime has not been registered with the Commission as a broker-dealer or in any other capacity.

IV. RELATED INDIVIDUALS

8. Charles Browne ("C. Browne") is a resident of San Diego County, California. C. Browne is the Chief Executive Officer of 28 Alliance. In December 1995, the California Superior Court entered 1 an injunction against C. Browne prohibiting him from engaging in the fraudulent sale of unregistered securities and from acting as an 3 unregistered broker-dealer. In March 1995, the State of Wisconsin 4 entered a cease-and-desist order against C. Browne prohibiting him 5 from engaging in the sale of unregistered securities. In July 1998, the State of Mississippi entered and a cease-and-desist order against C. Browne prohibiting him from engaging in the fraudulent sale of unregistered securities.

Susan Randolph Browne ("S. Browne") is a resident of San Diego County, California. S. Browne is the Chief Operating Officer of Alliance. In December 1995, the California Superior Court entered an injunction against S. Browne prohibiting her from engaging in the fraudulent sale of unregistered securities. March 1995, the State of Wisconsin entered a cease-and-desist order against S. Browne prohibiting her from engaging in the sale of unregistered securities. In July 1998, the State of Mississippi entered and a cease-and-desist order against S. Browne prohibiting her from engaging in the fraudulent sale of unregistered securities.

ALLEGATIONS COMMON TO ALL CLAIMS

Nature of the Offering

- Since at least December 1997, Alliance and Prime have offered and sold securities in the form of investment contracts to investors in at least 32 states.
- According to Alliance's offering materials and sales agents, investor money is used to purchase commercial office or kitchen equipment. Alliance raises money from investors in amounts ranging from \$5,000 to at least \$200,000.

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- Alliance represents to investors that it will enter into an agreement with a third-party lessee to lease the equipment. The lease payments made under this agreement will purportedly be paid to investors on a monthly basis.
- Alliance's offering materials represent that investors will earn a return of at least 14% per year on this equipment lease investment. Alliance variously represents that this investment is "quaranteed" or "low risk."
- Investors' money is pooled together, purportedly to purchase equipment to be leased to third-party lessees. addition, investors and Alliance are to share jointly in the profits derived from these leases on a pro rata basis.
- 15. Alliance has the sole responsibility for purchasing this equipment. Alliance also identifies potential lessees, reviews the lessees' credit, obtains personal guarantees from the owners of these businesses, and negotiates the terms of the lease agreements with the lessees on behalf of investors.
- In the course of the offering, Alliance discloses that investors will only pay Alliance a fee of 10% of their initial 20 investment.
 - 17. Certain investors request the opportunity to approve a summary of the terms of the proposed equipment lease negotiated by Alliance. However, investors can participate in this investment without making any decisions concerning the selection of a lessee or the terms of the equipment lease.
- Furthermore, investors have no role in the operation or management of this investment after Alliance establishes the lease. 28 Investors do not anticipate that they will participate in the day-

1 to-day activities of Alliance or its equipment leasing business. Investors anticipate that they will be only passive participants in 3 this investment.

The Sales Effort В.

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- Alliance has retained Prime to market this equipment 6 leasing investment to the public. In turn, Prime solicits insurance agents, stock brokers, and others to offer the Alliance equipment lease investment to their customers.
 - Alliance pays Prime a commission of 30% of the initial investment made by an investor.
 - To date, Alliance has raised at least \$7.7 million from investors as a result of this offering.
- Representatives of Alliance and Prime have stated that 14 Merrill Lynch, Pierce, Fenner & Smith, Inc. ("Merrill Lynch"), a 15 national brokerage firm, will hold investor funds in an escrow 16 account, and will not release this money until it is to be used to 17 purchase equipment for the investor. However, Alliance has never established such an escrow account at Merrill Lynch.

MISREPRESENTATIONS AND OMISSIONS OF FACT IN THE OFFERING DOCUMENTS

- The Defendants have made material misrepresentations and 22 omitted to disclose material facts in connection with this offering.
- The Defendants falsely state that investors will pay 24 Alliance a fee of only 10% of the offering proceeds in the transaction. In fact, the Defendants fail to disclose to potential investors that at least an additional 30% of the money raised from investors will be paid to Alliance and Prime.

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- The Defendants falsely represent to investors that 25. 2 Alliance has established, and is holding investor funds in, a protected escrow account at Merrill Lynch. The false statements about the existence of the escrow account falsely imply that a third party is holding investor funds only to be release for disclosed purposes.
 - The Defendants falsely state that C. Browne and S. Browne 26. are reputable business people. In fact, the Defendants fail to disclose that C. Browne and S. Browne have been the subject of permanent injunctions and cease-and-desist orders related to the fraudulent offer and sale of unregistered securities to investors.

FIRST CLAIM

FRAUD IN THE OFFER OR SALE OF SECURITIES Section 17(a) of the Securities Act [15 U.S.C. § 77q(a)]

(All Defendants)

- Paragraphs 1 through 26 are realleged and incorporated herein by reference.
- Defendants, and each of them, by engaging in the conduct described in paragraphs 1 through 26 above, in the offer or sale of securities, by the use of means or instruments of transportation or communication in interstate commerce or by the use of the mails, directly or indirectly: (1) with scienter, employed devices, schemes or artifices to defraud; (2) obtained money or property by means of untrue statements of material fact or omissions to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; (3) engaged in transactions, practices or courses of 28 *

1 business which operated or would operate as a fraud or deceit upon the purchaser, in violation of Section 17(a) of the Securities Act.

By reason of the foregoing, Defendants, and each of them, violated, and unless enjoined will continue to violate, Section 17(a) of the Securities Act.

SECOND CLAIM

FRAUD IN CONNECTION WITH THE PURCHASE OR SALE OF SECURITIES Section 10(b) of the Exchange Act [15 U.S.C. § 78j(b)] and Rule 10b-5 thereunder [17 C.F.R. § 240.10b-5] (All Defendants)

- Paragraphs 1 through 26 are realleged and incorporated 30. herein by reference.
- Defendants, by engaging in the conduct described in paragraphs 1 through 26 above, directly or indirectly, in connection with the purchase or sale of securities, by the use of means or instrumentalities of interstate commerce, or of the mails, with scienter: (1) employed devices, schemes or artifices to defraud; (2) made untrue statements of material fact or omitted to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; or (3) engaged in acts, practices or courses of business which operated or would operate as a fraud or deceit upon other persons, in violation of Section 10(b) of the Exchange Act and Rule 10b-5 thereunder.
- By reason of the foregoing, Defendants, and each of them, violated, and unless enjoined will continue to violate, Section 10(b) of the Exchange Act and Rule 10b-5 thereunder.

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1 THIRD CLAIM 2 OFFER AND SALE OF UNREGISTERED SECURITIES Sections 5(a) and 5(c) of the Securities Act 3 [15 U.S.C. §§ 77e(a) and 77e(c)] 4 (All Defendants) 5 Paragraphs 1 through 26 of this Complaint are realleged 6 and incorporated herein by reference. 7 8 Defendants, and each of them, by engaging in the conduct described in Paragraphs 1 through 26 above, directly or indirectly, through the means or instruments of transportation or communication 10 in interstate commerce or the mails, offered to sell or sold 11 securities in the form of investment contracts described to 13 investors as "equipment lease investments," or, directly or indirectly, carried or caused such securities to be carried through 14 the mails or in interstate commerce, for the purpose of sale or 15 16 delivery after sale. 17 No registration statement has been filed with the 18 Commission or is in effect with respect to such securities. 19 By reason of the foregoing, Defendants, and each of them, 20 violated, and unless enjoined will continue to violate, Sections 5(a) and 5(c) of the Securities Act. 22 FOURTH CLAIM VIOLATIONS OF THE BROKER-DEALER REGISTRATION PROVISIONS 23 24 Section 15(a)(1) of the Exchange Act [15 U.S.C. § 78o(a)(1)] 25 26 (Defendant Prime) 27 Paragraphs 1 through 26 of this Complaint are realleged 37. 28 and incorporated herein by reference.

- Defendant Prime, by engaging in the conduct described in 2 Paragraphs 1 through 26 above, directly or indirectly, made use of 3 the mails or means or instrumentalities of interstate commerce to effect transactions in securities, without being registered as a broker or dealer in accordance with Section 15(b) of the Exchange Act, in violation of Section 15(a)(1) of the Exchange Act.
- Defendant Prime was not registered with the Commission as 8 a broker or dealer during the relevant time period.
 - By reason of the foregoing, Defendant Prime violated, and unless enjoined will continue to violate, Section 15(a)(1) of the Exchange Act.

PRAYER FOR RELIEF

WHEREFORE, the Commission respectfully prays that this Court:

- Issue findings of fact and conclusions of law that each of the Defendants committed the violations charged and alleged herein.
- Issue a Temporary Restraining Order and preliminary and permanent injunctions against each of the Defendants for violations of Sections 5(a), 5(c), and 17(a) of the Securities Act and Section 10(b) of the Exchange Act and Rule 10b-5 thereunder.
- 20 Issue a Temporary Restraining Order and preliminary and permanent injunctions against Defendant Prime for violations of 21 22 Section 15(a)(1) of the Exchange Act.
- 23 Order each of the Defendants to pay civil penalties pursuant to Section 20(d)(1) of the Securities Act [15 U.S.C. 24 § 77t(d)(1)] and Section 21(d)(3)(A) of the Exchange Act [15 U.S.C. 25 § 78u(d)(3)(A)]. 26
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- 5. Order each of the Defendants to disgorge all money they received, whether directly or indirectly, as a result of their illegal conduct, and to pay prejudgment interest thereon.
- 6. Grant such further relief as this Court may determine to be just, equitable, and necessary, including, but not limited to, orders freezing assets in the possession, custody, or control of the Defendants, granting expedited discovery, and requiring an accounting from the Defendants concerning the use of investor funds.
- 7. Retain jurisdiction of this action in accordance with the principles of equity and the Federal Rules of Civil Procedure in order to implement and carry out the terms of all orders and decrees that may be entered, or to entertain any suitable application or motion for additional relief within the jurisdiction of this Court.

15 DATED: October 5, 1998

Respectfully submitted,

William E. White Diana K. Tani

Kathleen K. Bisaccia Michael R. Wilner

David M. Rosen

Attorneys for Plaintiff

Securities and Exchange Commission