

TD Ameritrade, Inc.

Form CRS Customer Relationship Summary (As Amended December 11, 2023)

Introduction	<p>TD Ameritrade, Inc. (TDA, we, our or us) is a registered member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). TDA is a wholly-owned subsidiary of The Charles Schwab Corporation (Schwab). Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers and investing.</p>
What investment services and advice can you provide me?	<p>We offer brokerage services to retail investors.</p> <p>Our Retail brokerage services focus on buying and selling securities for retail investors as their agent.</p> <ul style="list-style-type: none"> • Most retail clients use us in an online, self-directed basis. • We also have a large retail branch office network staffed with financial professionals to service you. • We have no minimum account funding or maintenance size, but we may close accounts that are unfunded or dormant. • We do not monitor our clients' investments. • We generally don't recommend trades in specific securities or funds to you. But our Fixed Income Sales team does make recommendations as to specific fixed income securities or vehicles and to fixed income investment strategies, such as bond ladders. <p>Our retail brokerage services may include recommendations to you as to:</p> <ul style="list-style-type: none"> • Fixed income, as noted above • IRA rollovers from defined contribution plans such as 401(k)s and 403(b)s • IRA transfers from another custodian <p>For additional information, please see our Regulation Best Interest Disclosures and other applicable documents at the links below as the SEC limits the length of this form to two pages: Regulation Best Interest Disclosures:</p> <ul style="list-style-type: none"> • IRA Rollovers, Transfers and Account Conversions tdameritrade.com/regbirollover • Why TD Ameritrade tdameritrade.com/whytda • Fixed Income tdameritrade.com/regbifixedincome <p>Conversation Starters. Ask your financial professional—</p> <ul style="list-style-type: none"> • Given my financial situation, should I choose a brokerage service? Why or why not? • How will you choose investments to recommend to me? • What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?
What fees will I pay?	<ul style="list-style-type: none"> • Our retail brokerage customers pay no commissions on online U.S. exchange listed stock, ETF and options trades. They pay a \$0.65 per contract fee for options trades. • They pay a commission of \$6.95 for online trades of over-the-counter stocks. They also pay \$5 for IVR Phone System trades and \$25 for broker-assisted trades. • All trades are through third parties. Retail accounts pay certain small fees for account services and for regulatory fees we pass on. • Even with zero commissions, TDA makes money on your trades, such as from order routing revenue. The more you trade, the more money we make. <p>Mutual fund trades for “no transaction fee” and “load” funds have no charge. “No-load” funds have up to \$49.95 or \$74.95 commission. You also pay ETF and mutual fund management fees and other standard charges. Mutual funds and ETFs charge an asset-based ongoing annual fee called the operating expense ratio, or OER, which can vary over time. For example, if you have \$10,000 in a passively managed ETF with a 0.10% fee, you will pay about \$10 a year in fees to the ETF.</p> <p>Our Fixed Income Trading desk trades are principal ones (we buy a security from a third party and sell it to you or we buy a security from you and sell it to a third party). For secondary trades done through a Fixed Income Specialist (“FIS”), the price difference is the spread (usually less than 1% of the principal amount). If we sell new issues to you the spread can be more than 1%. There are also mark-ups and mark-downs included in the price.</p> <p>The mark-up/down is the difference between the cost of the product to the firm, vs the price we show to the client. It is often expressed as a percentage over the cost. A mark-up/down is added(or subtracted) to the total cost incurred by the customer in order to cover the costs of doing business and to create a profit for the firm. You can do secondary fixed income trades on a self-directed basis online at less cost.</p> <p>You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Actual transaction costs will be shown on the trade confirmations sent to you.</p> <p>For additional information, please see our above linked Regulation Best Interest Disclosures and other applicable documents available at the following links:</p> <ul style="list-style-type: none"> • TDA Pricing tdameritrade.com/pricing • Margin & Interest Rates tdameritrade.com/rates • Brokerage Fees tdameritrade.com/fees • SDPS Pricing tdameritrade.com/sdpspricing <p>Conversation Starter. Ask your financial professional—</p> <ul style="list-style-type: none"> • Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

<p>What are your legal obligations to me when providing recommendations as my broker-dealer? How else does your firm make money and what conflicts of interest do you have?</p>	<p>When we provide you with a recommendation as your broker-dealer, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide you. Here are some examples to help you understand what this means:</p> <ul style="list-style-type: none"> • We generally sweep cash in our retail customer accounts into an insured bank deposit account held at one or more Program Banks as an account feature. We will receive a volume based fee from the Program Banks that are not affiliated with TD Ameritrade that ranges from 0.70% to 1.00%. In the case of Program Banks that are affiliates, we will receive a fee of up to \$100 per account. Please note that certain Schwab banks are Program Banks. • We generally receive order routing revenue from the third party market centers to which we route our customer orders. Order routing revenue is a component of our transaction-based revenues. In 2022 we received an average of \$0.00027 per share for equities and \$0.46 per option contract. So we have a financial incentive to direct our customer orders to the market centers that provide payments or rebates to us, subject to our best execution requirements. • We make money if you borrow against the securities in your account by way of a margin loan. That is because we make a spread between the rate we pay for the money we lend you and the rate you pay to us for the loan. • We make money from product servicing fees. For example, mutual funds generally pay us 0.10% to 0.40% annually for various services we provide them. The services include shareholder servicing, recordkeeping, sub-accounting, sub-transfer agency and/or marketing and distribution. <p>For additional information about our conflicts and capacity when we provide investment recommendations for retirement accounts, please go to www.tdameritrade.com/bestinterest and read our Regulation Best Interest Disclosures and other disclosures at the above links.</p> <p>Conversation Starter. Ask your financial professional—</p> <ul style="list-style-type: none"> • How might your conflicts of interest affect me, and how will you address them?
<p>How do your financial professionals make money?</p>	<p>Our Financial Consultants receive cash payments based on the amount of assets you have with us and the time, complexity, and expertise required to help you with any of our services. They do earn more for recommending certain services over others, but what they earn is not directly based on the revenue the firm earns. This compensation structure creates a conflict of interest.</p> <p>In addition, in connection with the affiliation with Charles Schwab & Co., Inc. (CS & Co.), FCs in 48 states are dually registered with CS&Co. and able to refer clients to certain CS&Co. products and services. For information on CS&Co. compensation and their policies and procedures to mitigate conflicts, please read the Client Relationship Summaries like this one available at www.schwab.com/transparency. FCs in Nevada and North Carolina will not be dually registered but will be eligible to receive additional compensation for introducing clients to CS&Co. for certain of its products or services.</p> <p>TD Ameritrade Fixed Income Specialists receive a salary. In addition to a base salary, these specialists are eligible to earn an annual bonus that is funded based on Schwab's performance and determined based on subjective measures at manager discretion, which may include relationship management, business development, quality assurance, teamwork, client reviews, and field partnerships. This compensation creates conflicts of interest. FIS associates are also dually registered with CS&Co. and able to offer fixed income from the CS&Co. platform.</p> <p>Certain other TDA financial professionals have separate compensation arrangements. Our financial professionals generally are compensated based on a salary plus variable compensation keyed to acquiring new client assets or keeping existing client assets with us. In some cases, they are compensated more for certain types of products and services, which creates conflicts of interest.</p> <p>For additional information, please see our Compensation Disclosure available at the following link: tdameritrade.com/incentive-compensation.html.</p>
<p>Do you or your financial professionals have legal or disciplinary history?</p>	<p>Yes. We and our financial professionals have this history.</p> <p>Visit Investor.gov/CRS for a free and simple search tool to research us and our financial professionals.</p> <p>Conversation Starter. Ask your financial professional—</p> <ul style="list-style-type: none"> • As a financial professional, do you have any disciplinary history? For what type of conduct?
<p>Additional Information</p>	<p>For additional information about our services, see our Regulation Best Interest Disclosures and other disclosure documents at the links on the preceding pages or visit tdameritrade.com/bestinterest for more information and the most recent version of this form. If you would like additional, up-to-date information or a copy of this disclosure, please call us at 800-669-3900.</p> <p>Conversation Starter. Ask your financial professional—</p> <ul style="list-style-type: none"> • Who is my primary contact person? • Who can I talk to if I have concerns about how this person is treating me?