

# Customer Relationship Summary (Form CRS) for Retail Investors

BEAUMONT  
FINANCIAL PARTNERS

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Beaumont Financial Advisors, LLC, conducting business as Beaumont Financial Partners, is an investment adviser registered with the Securities and Exchange Commission ("SEC"). Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available for you to research firms and financial professionals at [www.investor.gov/CRS](http://www.investor.gov/CRS). This site also provides educational material about broker-dealers, investment advisers, and investing in general.

## What investment services and advice can you provide me?

We provide **investment advisory services**, anchored by our wealth management business, complemented by our financial planning and tax preparation services. We develop and manage your portfolio allocation consistent with your goals, financial situation, and risk tolerance. **We assume investment discretion, or trading authority**, and will buy and sell investments in your account on your behalf. We have access to a **full array of investment offerings**, none of which are proprietary. You can impose investment restrictions if there are securities, industries, sectors, or types of investments you prefer not to own. As a standard service, your **accounts are monitored** by your relationship manager, operations, and trading team to help ensure your portfolio is managed consistent with your risk tolerance and goals. In limited circumstances we provide guidance for non-discretionary assets where you would maintain full authority over trading and investment buy and sell decisions. Account minimums are negotiable, based on variables such as total amount invested, complexity of relationship, and others; although we prefer a minimum initial account investment of \$250,000. *For additional information, see our [2A Brochure](#), Item 4 and Item 7.*

### CONVERSATION STARTERS

- **Given my financial situation, should I choose an investment advisory service? Why or why not?**
- **How will you choose investments to recommend to me?**
- **What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?**

## What fees will I pay?

As a (retail) wealth management client you will pay Beaumont an agreed upon advisory fee – either a **percent of total assets** being managed *or* an annual fixed amount. This annual fee (rate) is calculated and payable in quarterly installments using the agreed upon terms established at the start of the relationship. The more assets there are in your advisory account, the more you will pay in fees, and Beaumont therefore has an incentive to encourage you to increase the assets in your accounts. Tax preparation services are offered for an additional fee. We offer financial planning services, which are typically included in our advisory fee. **Additional fees**, inherent with investing, include the expenses charged by mutual funds and exchange traded funds (ETFs). Other expenses, *which do not apply to all retail investors*, include short-term trading fees, alternative investment fees, wire fees, trade-away fees, transaction fees, sub-adviser fees, and custodial fees for accounts below their minimum required balance (which varies by custodian). Beaumont does not charge, collect, or receive any compensation from the *additional fees* listed above. You will pay fees and incur costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand the fees and costs you are paying. *For additional information, see Item 5 of our [2A Brochure](#).*

### CONVERSATION STARTERS

- **Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?**

## What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means. We primarily earn money from the fees received from managing your assets, and for providing tax services and financial planning. Your total fee, *not your rate*, would increase as your balance is grown or you add money to your accounts. For the assets we manage, our interest aligns with yours (i.e., if we successfully grow your assets, the total fee we collect would also increase, but if your assets decrease, our fee would as well). As noted above, the firm and your relationship manager have a financial incentive to encourage you to stay with Beaumont and increase the total assets we manage for you. We do not receive direct payment or incentives from a third-party relationship from referrals we provide, nor do we receive compensation for using specific investments, brokers, custodians, or via commissions. We also participate in adviser referral programs sponsored by broker-dealer custodians we recommend to clients, where we pay the custodians a percentage of the advisory fees we receive from referred clients. For additional information, see our [2A Brochure](#), Item 5 and Item 12.

### CONVERSATION STARTERS

- **How might your conflicts of interest affect me, and how will you address them?**

## How do your financial professionals make money?

Our financial professionals receive a base salary, a percent of the fee received from client assets they manage or service, and are eligible for a discretionary bonus. The more assets they manage, bring into the firm, and grow existing clients' assets under management, the more compensation they can receive. They do not receive compensation from any trades, specific investments used, custodian selected or other means. The compensation paid to the relationship managers are paid from the client's normal, agreed upon advisory fee paid to the firm, and is not an additional fee. This presents a conflict to the financial professional to give preferential treatment to larger clients, although internal policies and controls exist to address and discourage this from occurring.

Some of our financial advisors are eligible for additional compensation from our indirect parent company, Focus Financial Partners, LLC (or one of its affiliates), depending on our annual earnings. This potential for increased compensation provides an incentive for these financial advisors to encourage you to maintain and even increase the size of your investment account with us. See Item 5 of your financial advisor's [Brochure Supplement](#) for more information about your individual financial advisor's compensation.

## Do you or your financial professionals have legal or disciplinary history?

No for our firm. Yes for our financial professionals. You can always visit [www.investor.gov/CRS](http://www.investor.gov/CRS) for a free and simple search tool to research our firm and financial professionals.

### CONVERSATION STARTERS

- **As a financial professional, do you have any disciplinary history? For what type of conduct?**

## For additional information about our firm or the services we offer

If you would like additional information about our investment advisory services, you can visit our website ([www.bfpartners.com](http://www.bfpartners.com)) where you will find our full [Form ADV Part 2](#) (firm brochure), our Privacy Policy, and this Form CRS. You can also call us at 781-400-2800 or email our Chief Compliance Officer.

### CONVERSATION STARTERS

- **Who is my primary contact person? Are they a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?**