



INTRODUCTION

eToro USA Securities Inc. (“eToro Securities” or “we” or “our”) is registered with the [Securities and Exchange Commission](#) (“SEC”) as a broker-dealer and is a member of the [Financial Industry Regulatory Authority](#) (“FINRA”) and the [Securities Investor Protection Corporation](#) (“SIPC”). Free and simple tools are available for you to research firms and financial professionals at investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisors, and investing.

WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE ME?

eToro Securities offers app-based and online brokerage services allowing retail investors (hereinafter, “customers”) to purchase and sell publicly-traded securities commission-free. We offer customers the ability to trade certain stocks and exchange-traded funds (“ETFs”). We also make exchange-listed equity options available to eligible customers through the eToro Options product. eToro Securities is an introducing broker-dealer, which means your funds and securities will be custodied by our designated clearing firm, Apex Clearing Corporation (“Apex”). Apex is responsible for servicing your account by executing, clearing, and settling your trades; preparing and distributing account statements and trade confirmations, and extending credit to margin accounts. All securities listed on the eToro Platform, as defined below, are supported by Apex. Our brokerage services are self-directed, which means that we execute trades only upon your instruction and have no discretion over your account activity. eToro Securities does not make recommendations regarding securities transactions or investment strategies involving securities. We do not monitor your account or the trade instructions you submit for suitability. We offer access to investment tools and education to help you make investment decisions, but these tools are provided for informational and educational purposes only. It is exclusively the customer's responsibility to select assets that satisfy their individual needs.

eToro Securities, together with its affiliate, eToro USA LLC (“eToro MSB”), offers distinct services and products (stocks, ETFs, and options) that can be found through etoro.com/en-us/ (the “Website”) and mobile applications. Cryptocurrency transactions are facilitated by the eToro MSB, which is not a member of FINRA or SIPC, while stock, ETF, and options transactions are supported by eToro Securities, the broker-dealer. eToro Securities does not offer mutual funds, retirement accounts, bonds, or proprietary products. eToro Securities requires a minimum trade size of \$10. For additional information, please see eToro’s Disclosure Library and [Customer Agreement](#) at etoro.com/en-us/customer-service/disclosures/.

Conversation Starter:

- Given my financial situation, should I choose a brokerage service? Why or why not?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

WHAT FEES WILL I PAY?

eToro Securities does not charge commissions for brokerage services or options. Customers may incur charges imposed by the designated custodian and other third parties. These include transfer fees, administrative fees, and other fees and taxes on brokerage accounts and securities transactions. ETFs also charge internal management fees (expense ratio), which are disclosed in the fund’s prospectus. eToro Securities does not receive these fees from ETF managers.

Customers may also use other products or services available through our affiliates and, in such cases, pay additional fees for such services. For example, eToro’s affiliate, eToro MSB, may charge you fees for the services it offers with respect to buying and selling cryptocurrencies and certain custodial wallet services. All fees and additional information can be found on the fees page etoro.com/en-us/trading/fees. Brokerage fees are available on the [Brokerage Fee Schedule](#).

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Conversation Starter:

- Help me understand how these fees and costs might affect my investments.

- If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me? What investment recommendations can you provide to me?

WHAT ARE THE LEGAL OBLIGATIONS TO ME WHEN PROVIDING RECOMMENDATIONS? HOW ELSE DOES YOUR FIRM MAKE MONEY, AND WHAT CONFLICTS DO YOU HAVE?

We *do not* provide recommendations. The way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the services we provide you. Here are some examples to help you understand what this means.

- eToro Securities will share in revenues earned on payment for order flow, margin, and other ancillary fees generated by Apex.
- eToro Securities is incentivized to promote services provided by its affiliate, eToro MSB, because it indirectly benefits from revenue generated from such services, given common beneficial ownership.
- eToro Securities and/or Apex earn interest on your cash deposited through the eToro Options product, and such interest is not shared with you unless you have enrolled in the [High Interest Cash Program](#). Similarly, cash deposited and used for stock, ETF, and cryptocurrency trading is held in bank accounts that may pay the eToro MSB interest. This earned interest is not shared with you.

Conversation Starter:

- How might your conflicts of interest affect me, and how will you address them?

HOW DO YOUR FINANCIAL PROFESSIONALS MAKE MONEY?

eToro Securities' financial professionals receive salaries and bonuses that are based on their overall job responsibilities and performance rather than specific customer activity, commissions, or assets. The firm earns the following fees when providing its services to you:

1. eToro earns revenue in the form of payment for order flow from your trade activity and, therefore, has a monetary incentive for you to trade more. Specifically, we earn revenue from our clearing firm (Apex) after it receives compensation from executing broker-dealers for the customer orders we receive and then send to Apex. This arrangement is subject to our best execution requirements. Learn more about order routing and best execution [here](#).
2. There is an incentive for eToro Securities to have customers keep excess cash in their eToro brokerage or affiliate accounts, as that may make it more likely for customers to engage in future trading activity. Additionally, there are instances when eToro Securities or its affiliates earn interest on customer cash.
3. eToro Securities charges an LQT ("Liquidity") fee of \$.02 per contract, which is partially used to offset the OCC fee. Because we get paid when you complete a transaction, we could have an incentive to encourage you to make larger investments and trade more frequently.
4. Other fees and costs: For a full list of fees and costs, including those charged on transactions such as wires, reversed ACH deposits, regulatory, the LQT ("Liquidity") fee, and others, please see the full brokerage fee schedule [here](#), as well as the [fees webpage](#).

DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE LEGAL OR DISCIPLINARY HISTORY?

Visit www.investor.gov/CRS for a free and simple search tool to research eToro Securities and its financial professionals. Additionally, certain entities affiliated with eToro Securities through its ultimate parent, eToro Group Ltd., have disciplinary histories.

Conversation Starter:

- As a financial professional, do you have any disciplinary history? For what type of conduct?

WHERE CAN I FIND ADDITIONAL INFORMATION?

For additional information about our brokerage services or to request up-to-date information and a copy of our CRS, please email support@etoro.com, visit etoro.com/en-us/customer-service/, or call 1-800-867-5309.

Additional information about our financial professionals and the Firm can also be found at brokercheck.finra.org/.

Conversation Starter:

- Who is my primary contact person? Are they representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

Summary of latest changes to this form: Updated language regarding disciplinary history, and made language enhancements to the discussion about interest on cash and the availability of the eToro Options product.