



**ADCM, LLC
DBA Willow**

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July 1, 2019

**FORM ADV PART 2B
BROCHURE SUPPLEMENT**

This brochure supplement provides information about the Firm's Team that supplements the Willow brochure. You should have received a copy of that brochure. Contact us at 413-236-2980 if you did not receive Willow's brochure or if you have any questions about the contents of this supplement.

Additional information about Lydia Alexandra Dest (CRD # 1827999) and Paul A. Farella (CRD # 6621195) is available on the SEC's website at www.adviserinfo.sec.gov

Item 2 Educational Background and Business Experience

Lydia Alexandra Dest

Year of Birth: 1965

Formal Education After High School:

- University of Connecticut, BA Economics, 1987

Business Background:

- ADCM, LLC DBA Willow; Founder, Chief Executive Officer, and Chief Compliance Officer 7/2019 – Present
- ADCM, LLC DBA Alexandra Dest Capital Management, Managing Director/Chief Compliance Officer 7/2009 – 7/2019
- Berkshire Bank, First Vice President/Senior Investment officer, 1995 - 2009
- US Securities, Inc., Director, Senior Vice President Portfolio Manager, 1991 - 1995
- Advest, Inc., Portfolio Manager, 1988 - 1991
- Advest, Inc., Portfolio Analyst, 1987 - 1988
- Advest, Inc., Compliance Officer, 1986 - 1987

Paul A. Farella

Year of Birth: 1986

Formal Education After High School:

- University of Hartford, Bachelor of Science Business Administration, Economics & Finance 2009
- Antioch University New England, MBA, 2012

Business Background:

- ADCM, LLC DBA Willow, Vice President, Director of Sustainable Investments, 7/2019 – Present
- ADCM, LLC DBA Alexandra Dest Capital Management, Portfolio Manager & Sustainable Investment Analyst, 3/2016 – 7/2019
- ADCM, LLC DBA Alexandra Dest Capital Management, Analyst, 9/2009 – 3/2016

Item 3 Disciplinary Information

Form ADV Part 2B requires disclosure of certain criminal or civil actions, administrative proceedings, and self-regulatory organization proceedings, as well as certain other proceedings related to suspension or revocation of a professional attainment, designation, or license.

Ms. Lydia Alexandra Dest has no required disclosures under this item.

Mr. Paul A. Farella has no required disclosures under this item.

Item 4 Other Business Activities

Lydia Alexandra Dest

Ms. Dest is one of two Managing Members for an operating limited liability company, Executive Rentals, LLC. The limited liability company invests in domestic real-estate. This company is not a client of ADCM. ADCM does not receive compensation directly from this company. Ms. Dest also has an additional business - Empowerment Coaching, whereby she offers personal growth advice. This business is not a client of ADCM, nor does ADCM receive any compensation directly from this business.

Paul A. Farella is not actively engaged in any other business or occupation (investment-related or otherwise) beyond his capacity as Investment Adviser Representative of Willow. Moreover, Mr. Farella

does not receive any commissions, bonuses or other compensation based on the sale of securities or other investment products.

Item 5 Additional Compensation

Lydia Alexandra Dest

Refer to the *Other Business Activities* section above for disclosures on Lydia Alexandra Dest's receipt of additional compensation as a result of her other business activities.

Also, refer to the *Fees and Compensation, Client Referrals and Other Compensation, and Other Financial Industry Activities and Affiliations* section(s) of Willow's firm brochure for additional disclosures on this topic.

Paul A. Farella does not receive any additional compensation beyond that received as an Investment Adviser Representative of Willow.

Item 6 Supervision

As the Founder, Chief Executive Officer and Chief Compliance Officer of Willow, Lydia Alexandra Dest supervises the advisory activities of the firm. Lydia Alexandra Dest can be reached at 413-236-2980.