

## CLIENTS:

TRINITY clients are self insured funds in the State of Mississippi; various public entities in the State of Mississippi; colleges and universities in the State of Mississippi; charities and non profit entities in the State of Mississippi; credit unions in the State of Mississippi; and high net worth individuals in the State of Mississippi.

TRINITY was formed to serve the needs of the self insured industry. TRINITY recognizes the role the investment portfolio plays in the overall management of the fund. We actively seek information from actuaries and SIFs claims agents to ensure the investment portfolio is complimentary to claims/administrative needs while maintaining tail coverage as dictated by actuarial studies.

TRINITY also serves public entities and high net worth individuals. TRINITY focuses on fixed income investing utilizing high grade government and corporate bonds, as well as, municipal bonds. TRINITY seeks to maximize current income from the investment portfolio while maintaining a watchful eye over future changes in the current interest rate scenario.

TRINITY currently has 22 client relationships with total assets under management in excess of \$455,000,000.

## METHODS:

TRINITY utilizes client meetings and discussions to determine client needs and goals and equally important, client risk tolerance. Once this process is complete, TRINITY develops a customized portfolio for each client utilizing various investment vehicles. TRINITY uses:

- US government bonds
- Corporate bonds
- Closed end bond funds
- Mortgage backed securities
- Municipal bonds
- Equities
- Mutual funds

Each clients' cash position and cash needs are evaluated at regular periods throughout the month. If cash has accumulated to levels that allow additional investment, TRINITY seeks out the best bond fit for the specific client. TRINITY utilizes a network of broker dealers to find the proper taxable or non taxable bond, given the client's cash needs and future expectations.