

Item 1: Cover Page

Advanced Capital Group, Inc.

50 South Sixth Street, Suite 975, Minneapolis, MN 55402
www.acgbiz.com
612-230-3000

1/1/2018

**FORM ADV PART 2B
BROCHURE SUPPLEMENT**

This brochure supplement provides information about “supervised persons” who provide or formulate investment advice for a *client* of Advanced Capital Group, Inc. and has direct *client* contact or who has discretionary authority over a client’s assets, even if the supervised person has no direct client contact. See SEC rule 204-3(b)(2).

“Supervised Person” means any partner, officer, director (or other person occupying a similar status or performing similar functions), or employee of an investment adviser, or other person who provides investment advice on behalf of the investment adviser and is subject to the supervision and control of the investment adviser. See SEC rule 202 – (25)

For purposes of this Brochure Supplement, ACG’s “supervised persons” are: Stacy Allen, Tony Albrecht, Cindi Bruns, John Conway, Mat Coyle, Justin Dorsey, Jacob Fuerstneau, Michael Hoeschen, Teresa Kruse, Charles Langowski, Patrick Larson, Aaron LeClaire, Shelley Lutes, Dean Miller, Mary Nearhoof, Joe Pope, Teri Richardson, Melissa St. George, David Schmidt, Dan Schroder, Devon Triebold, Brad Tollander Zachary Turgeon, and Samantha Wetterlund

If you have any questions about the contents of this supplement please contact us at TF: 866-225-5224; T: 612-230-3000. Advanced Capital Group’s ADV is available on the SEC’s website at www.adviserinfo.sec.gov.



Item 2: Educational Background and Business Experience

Allen, Stacy

Year of Birth: 1963

Education:

St. Cloud State University, B.S.,
Business Management with emphasis in Human Resources



Business Experience:

- Advanced Capital Group, Senior Market Development Manager Retirement & Financial Wellness (January 2018 to Present)
- Voya Financial Advisors, Stein Financial Group, Managing Partner Business Development (2013– 2017)
- RBC Capital Markets, Business Development Retirement Plans (2002-2011)
- Wells Fargo Institutional Trust, Retirement Plan Relationship Manager (1996 – 2002)

Professional Designations:

- Accredited Investment Fiduciary (AIF)®

Disciplinary Information:

- None

Other Business Activities:

- None

Additional Compensation:

- None

Supervision:

- Ms Allen primarily markets Financial Wellness and other ACG services. In that capacity, Ms Allen interacts with and reports to Mr. Schroeder. Supervisor = Dan Schroeder – 612.230.3003.

Albrecht, Tony

Year of Birth: 1957

Education:

- B.S. Economics Iowa State University – 1982
- M.S. Economics Iowa State University – 1984



Business Experience:

- Advanced Capital Group, Inc., Fixed Income Portfolio Manager (2012 – Present)
- Windsor Financial Group: Director – Fixed Income Group

Professional Designations:

- Chartered Financial Analyst [“CFA”] - 1991
This designation is issued by the CFA Institute and is granted to individuals who meet one of the following prerequisites: possess an undergraduate degree and four years of professional experience investment decision making; or four years qualified work experience (full time, but not necessarily investment related). The

candidate is required to follow a self study program involving 250 hours of study for each of the following three disciplines: Level One: Ethics & Professional Standards; Level Two: Investment Tools & Asset Classes; and Level Three: Portfolio Management & Wealth Planning. Once the designation is issued, no further Continuing Education is required.

Disciplinary Information:

- None

Other Business Activities:

- None

Additional Compensation:

- None

Supervision:

- Mr. Albrecht is a fixed-income portfolio-manager. In that role, he buys and sells individual securities for high-net-worth individuals and for corporate/institutional clients. In that capacity, Mr. Albrecht provides investment-advice to clients – but within the framework of the internal Investment Committee. Mr. Albrecht also participates in sales presentations as part of a team. Supervisor = Patrick Larson, 612-230-3011.

Bruns, Cindi

Year of Birth: 1963



Business Experience:

- *Advanced Capital Group, Inc., Fixed Income Administrator (2013 – Present)*
- *Quantitative Advantage, Portfolio Operations Analyst (2011-2013)*
- *Voyageur Asset Management, Senior Performance Analyst (2005-2009)*
- *Voyageur Asset Management, Manager of Portfolio Administration (1996-2005)*

Disciplinary Information:

- None

Other Business Activities:

- None

Additional Compensation:

- None

Supervision:

- Ms. Bruns performs operations and trading for Mr. Larson, Mr. Langowski and Mr. Albrecht. Ms. Bruns does not provide investment-advice to clients. Supervisor = Charles Langowski, 612-230-3008.

Conway, John

Year of Birth: 1963

Education:

- *University of Minnesota, B.A. Speech Communications, 1987*

Business Experience:

- *Advanced Capital Group, Financial Consultant (06/2004 – Present)*

Disciplinary Information:

- *None*

Other Business Activities:

- *None*

Additional Compensation:

- *None*

Supervision:

- Mr. Conway organizes ACG's Participant Education services with retirement-plan enrollment meetings and education seminars and in the preparation of supporting materials. Mr. Conway does not give clients advice in the context of his job duties. Supervisor = Dan Schroeder, 612-230-3003; Charles Langowski, 621-230-3008.



Coyle, Mathew

Year of Birth: 1977

Education:

- Drake University 1999
- MBA, UoStThomas 2010

Business Experience:

- Advanced Capital Group (June '17- current)
Senior Fiduciary Advisor, Head CFP®
- Sovereign Wealth Solutions, Inc. (Oct '07-June '17)
Owner & Independent CFP®
- Wells Fargo Investments, LLC (Aug '04- May '08)
Senior Trading Specialist

Professional Designations:

- CFP

Disciplinary Information:

None

Other Business Activities:

None

Additional Compensation:



None

Supervision:

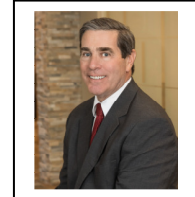
- Mr. Coyle is a team member of ACG's Financial Wellness initiative and he oversees ACG's Wealth Management group as well. In the former capacity he is supervised by Mr. Schroeder and in the latter by Mr. Langowski. Supervisor = Charles Langowski, 612-230-3008; Dan Schroeder, 612-230-3003.

Dorsey, Justin

Year of Birth: 1953

Formal Education after High School:

- *University of Minnesota, B.A., 1978*
- *University of Minnesota, J.D., 1986*



Business Background for the Previous Five Years:

- *Advanced Capital Group, Firm Principal, Co-Chief Compliance Officer, Director of Marketing (05/2002 – Present)*

Disciplinary Information:

- *None*

Other Business Activities:

- *Mr. Dorsey is a shareholder ACG-BRC, Inc.*

Additional Compensation:

- *None*

Supervision:

- Justin Dorsey, Charles Langowski, Patrick Larson and Dan Schroeder are the principals and shareholders of ACG. (Their respective duties are set-out hereinbefore). As such, each has both management – and director - duties. In their respective dual-capacities, they are answerable to one-another. The contact info for each is the same as for the corporation itself and is listed on the front of this brochure.

Fuerstneau, Jacob

Year of Birth: 1981

Education:

- *Bachelor of Science in Business, Emphasis in Finance, University of Kansas (2004)*
- *MBA, University of Minnesota-Carlson School of Management (2012)*



Business Experience:

- *Advanced Capital Group, Investment Research Analyst (2013 – present)*
- *Berthel Schutter, Analyst (2005 – 2012)*

Professional Designations

- *Successfully completed Level I of 3 CFA examinations*
- *Currently studying for Level 2 of 3 CFA examinations*

Disciplinary Information:

- *None*

Other Business Activities:

- *None*

Additional Compensation:

- *None*

Supervision:

- Mr. Fuerstneau is an Investment Consultant. Mr. Fuerstneau is ACG's lead consultant for Taft-Hartley plans. But, he supports other institutional investment consulting clients as well. (Ex: 401k, endowments/foundations, Tribal investment committees). In addition, he provides investment research, writing and support to institutional investment consulting clients. Mr. Schroeder is responsible for overall supervisory functions within that area – and Charles Langowski is responsible for the investment analytics. With regard to both topics, internal periodic group meetings are held to review such subjects as investment watch-lists. Supervisor = Charles Langowski, 612-230-3008; Dan Schroeder, 612-230-3003.

Hoeschen, Michael T.

Year of Birth: 1967



Education:

- *B.S. Degree in Accounting, St. Cloud State University, St. Cloud, MN, 1995*
- *Certified Public*

Business Experience:

- *Advanced Capital Group, Inc., VP Investment Consulting (2013 – Present)*
- *Berthel Schutter LLC, Principal (December 2000-2012)*
- *Berthel Schutter LLC, Analyst (July 1998-December 2000)*
- *Arthur Andersen LLP, Staff Accountant (July 1995-July 1998)*

Professional Designations:

- *Certified Public Accountant CPA (Inactive)*

Disciplinary Information:

- *None*

Other Business Activities:

- *None*

Additional Compensation:

- *None*

Supervision:

- Mr. Hoeschen performs both client relations and marketing functions – but predominately within the Investment Consulting Department. In connection with his client relations, Mr. Hoeschen has frequent contact with the firm's investment research analysts (particularly Iliya Berdichevski and Jacob Fuerstneau) and often gives them instructions. On investment related issues, Mr. Hoeschen ultimately reports to Charles Langowski. Mr. Hoeschen is one of ACG's Investment Advisor Representatives. With regard to marketing, Mr. Hoeschen ultimately reports to Dan Schroeder. Supervisor = Dan Schroeder, 612-230-3003; Charles Langowski, 621-230-3008.

Kruse, Teresa J.

Year of Birth: 1967

Education:

- University of Phoenix, B.S., Business Management and Marketing, 2008

Business Experience:

- Advanced Capital Group, Relationship Manager, (2010 – Present)
- Defined Contribution Advisors, RFP/Benchmarking Analyst (2007 – 2009)
- Watson-Wyatt/Wachovia Corporation, Manager Client Services (2005-2007)
- Watson-Wyatt/Wachovia Corporation, Call Center Specialist (1995-2005)

Disciplinary Information:

- None

Other Business Activities:

- None

Additional Compensation:

- None

Supervision:

- Ms. Kruse works in the Investment Consulting department – predominately with employer-sponsored retirement-plans. She is a Relationship Manager for a number of accounts. In that capacity, Ms. Kruse helps with the day-to-day issues of disseminating and collecting forms such as Service Agreements and acting as liaison between clients and their recordkeepers. Ms. Kruse also helps do market searches for new providers as one of the services that Advanced Capital Group offers its clients and prospects. In general terms, that involves disseminating a Request For Proposal (RFP), summarizing the answers in a side-by-side format, and then debriefing the client/prospect on the findings. Little if any of Ms. Kruse's work involves giving investment advice to clients. The closest Ms. Kruse comes to giving advice is in conducting enrollment seminars and investment education seminars for retirement plan participants. But even then, that communication is intended to satisfy the DOL Interpretive Bulletin 96-1 recharacterization of certain forms of advice as education. Supervisor = Dan Schroeder, 612-230-3003.



Langowski, Charles L.

Year of Birth: 1965

Education:

- Moorhead State University, B.S. - Finance, 1993
- University of Minnesota, M.B.A., Finance – 1995

Business Experience:

- Advanced Capital Group, Inc., Firm Principal, Chief Executive Officer, Chief Investment Officer, Director Wealth Management and Co-Chief Compliance Officer (1998 – Present)

Disciplinary Information:

- None

Other Business Activities:

- Mr. Langowski is a shareholder in ACG-BRC, Inc.



Additional Compensation:

- None

Supervision:

- Justin Dorsey, Charles Langowski, Patrick Larson and Dan Schroeder are the principals and shareholders of ACG. (Their respective duties are set-out hereinbefore). As such, each has both management – and director - duties. In their respective dual-capacities, they are answerable to one-another. The contact info for each is the same as for the corporation itself and is listed on the front of this brochure.

Larson, Patrick

Year of Birth: 1967

Education:

- Drake, B.S., Finance, 1994
- St. Thomas University, M.B.A., Finance, 2001



Business Experience:

- Advanced Capital Group, Firm Principal and Director Investment Management (2007 – Present)
- Windsor Financial, Portfolio Manager, Portfolio Manager (2004 – 2007)

Professional Designations:

- Chartered Financial Analyst [‘CFA’] – 2001:
This designation is issued by the CFA Institute and is granted to individuals who meet one of the following prerequisites: possess an undergraduate degree and four years of professional experience investment decision making; or four years qualified work experience (full time, but not necessarily investment related). The candidate is required to follow a self study program involving 250 hours of study for each of the following three disciplines: Level One: Ethics & Professional Standards; Level Two: Investment Tools & Asset Classes; and Level Three: Portfolio Management & Wealth Planning. Once the designation is issued, no further Continuing Education is required.

Disciplinary Information:

- None

Other Business Activities:

- Mr. Larson is a shareholder ACG-BRC, Inc.

Additional Compensation:

- None

Supervision:

- Justin Dorsey, Charles Langowski, Patrick Larson and Dan Schroeder are the principals and shareholders of ACG. (Their respective duties are set-out hereinbefore). As such, each has both management – and director - duties. In their respective dual-capacities, they are answerable to one-another. The contact info for each is the same as for the corporation itself and is listed on the front of this brochure. Because of his management of a number of individual accounts, Mr. Larson is also one of ACG’s designated Investment Advisor Representatives.

LeClaire, Aaron

Year of Birth: 1974

Education:

- BS Engineering NTI

Business Experience:

- 8 years IAR Financial Planner with MetLife/MassMutual

Professional Designations:

AIF®

Disciplinary Information:

None.

Other Business Activities:

None.

Additional Compensation:

None.

Supervision:

- Mr. LeClaire spends most of his time marketing ACG's services to U.S. Native Nations.
Supervisor = Charles Langowski, 612-230-3008.



Lutes, Shelley

Year of Birth: 1987

Education:

B.A. in Sociology & Spanish, Wheaton College, Wheaton, IL

Business Experience:

H.R. for large Midwest office of national lawfirm

Professional Designations:

None.

Disciplinary Information:

None.

Other Business Activities:

None.

Additional Compensation:

None.

Supervision:

Ms Lutes has several different responsibilities at ACG. First and foremost, she is an integral part of our Financial Wellness team. But, she also is our internal point person for the development and maintenance of our web site. Finally, she oversees the graphics and text-orientation of our marketing materials and is a standing member of our Marketing Committee. Supervisor = Dan Schroeder, 612-230-3003.



Miller, Dean

Year of Birth: 1953

Education:

B.S. Business from St. Cloud State University

Business Experience:

42 years of Business Experience in Operations, Sales and Management

Professional Designations:

None

Disciplinary Information:

None.

Other Business Activities:

None.

Additional Compensation:

None.

Supervision:

Mr. Miller focuses on sales and marketing. In that capacity he is supervised by Patrick Larson, 612.230.3011 and Charles Langowski, 612.230.3008.



Nearhoof, Mary

Year of Birth: 1958

Education:

University of North Dakota, B.S. Business Administration, 1981

Business Experience:

- Advanced Capital Group, Fixed Income Administrator (2010 – Present)
- Markman Capital Management, Administrative Assistant (1994 – 2010)

Professional Designations:

- **CERTIFIED FINANCIAL PLANNER™ [CFP] – 1992:**

Accredited by the National Commission for Certifying Agencies (NCCA), this designation is issued by the Certified Financial Planner Board of Standards, Inc. (CFPBS) and is granted to individuals who complete a CFP Certification Examination as well as to meet the following prerequisites: bachelor's degree from an accredited college or university and three years of full time personal financial planning experience. In order to qualify, the candidate must complete a CFP-board registered program or hold one of the following titles: CPA, ChFC, Chartered Life Underwriter (CLU), CFA, PhD in business economics, Doctor of Business Administration or Attorney's License. Once issued, the candidate is required to complete 30 hours of continuing education every two years and must continuously meet the standards administered by CFPBS.

Disciplinary Information:

- None

Other Business Activities:



- None

Additional Compensation:

- None

Supervision:

- Ms. Nearhoof performs operations and trading for Mr. Larson, Mr. Langowski and Mr. Albrecht. Ms. Nearhoof does not provide investment-advice to clients. Supervisor = Charles Langowski, 612-230-3008 and Dan Schroeder, 612.

Pope, Joe

Year of Birth: 1979

Education:

BA Accounting, St. Mary's University of Minnesota

Business Experience:

Advanced Capital Group, Senior VP – Fixed Income Consulting (September, 2017 – Present)

Eide Bailly, Partner (2015 – 2017)

Eide Bailly, Associate to Senior Manager (2002 – 2015)

Professional Designations:

Certified Public Accountant (CPA)

Disciplinary Information:

None.

Other Business Activities:

Mr. Pope is an active member of IASA – a trade association for Insurers.

Additional Compensation:

None.

Supervision:

Mr. Pope's duties are primarily to help market ACG's Institutional Investment Management department. Patrick Larson supervises those activities. 612.230.3011.



Richardson, Teri

Year of Birth: 1961

Education:

- *University of Minnesota B.S.(1984)*
- *University of Minnesota M.B.A.(2001)*

Business Experience:

- *Advanced Capital Group, Senior Investment Consultant (2014 – Present)*
- *Minnesota State Board of Investments (2008-2012)*
- *Northwest Airlines, Director of Cash & Pension Investments (1995-2008)*
- *Mercer Consulting, Consultant/Analyst (1983-1995)*

Professional Designations:

- *Chartered Financial Analyst (1999).*



- *Member, CFA Society of Minnesota and CFA Institute, Charlottesville, VA*
- *Board Member, CFA Society of Minnesota (2015)*
- *Women's Foundation of Minnesota, Board Member (2003-2009); Investment Committee (2001-2009)*

Disciplinary Information:

- *None*

Other Business Activities:

- *None*

Additional Compensation:

- *None*

Supervision:

- Ms. Richardson works in the Investment Consulting department at ACG where she works predominately with institutional retirement plan clients. An example of her duties would be to meet with clients at the end of the quarter to review the performance of their plan's individual investment offerings and portfolio performance. In that capacity, Mr. Richardson interacts with and reports to Mr. Langowski and Mr. Schroeder. Supervisor = Charles Langowski – 612.230.3008; Dan Schroeder – 612.230.3003.

St. George, Melissa

Year of Birth: 1969

Education:

- *University of Wisconsin, B.S. Finance, 1994*
- *University of St. Thomas, M.B.A, 2000*



Business Experience:

- *Advanced Capital Group, Senior Investment Research Analyst (2008 – Present)*
- *LarsonAllen Financial, Investment Consultant / Research Analyst, (2000 – 2007)*
- *Piper Jaffray, Due Diligence Analyst, (1994 – 2000)*

Disciplinary Information:

- *None*

Other Business Activities:

- *None*

Additional Compensation:

- *None*

Supervision:

- Ms. St. George reports, separately, to Mr. Langowski and Mr. Larson. In her duties under Mr. Langowski, Ms. St. George consults with Mr. Langowski on Investment Consulting clients. For example, Ms. St. George often prepares interim reports on funds that are on "watch-list." In some instances, Ms. St. George will also meet with the actual client to present that report. Before doing so, however, she will have reviewed that report internally with Mr. Langowski. From time to time, Ms. St. George will also meet with specific retirement plan consulting clients for their quarterly investment review meetings. Again, she will have taken part in the internal retirement department meetings before hand to review the scope of that report.

Schmidt, David

Year of Birth: 1948

Education:

- Michigan State University B.A.
- Indiana University MA, Ph.D.



Business Experience:

- Advanced Capital Group, Managing Consultant (2015– Present)
- TIAA-CREF 2007-2014
- AIG-Valic 2002-2007
- ING 2000-2002
- Morgan Stanley 1998-2000

Professional Designations:

- None

Disciplinary Information:

- None

Other Business Activities:

- None

Additional Compensation:

- None

Supervision:

- Mr. Schmidt works in the non-profit Investment Consulting department at ACG. Brad Tollander oversees that department. So, Mr. Schmidt reports to Mr. Tollander. Brad Tollander = 612.230.3022

Schroeder, Daniel

Year of Birth: 1960

Education:

- University of Northern Iowa, B.A., Education, 1983



Business Experience:

- Advanced Capital Group, Firm Principal and Director Investment Consulting (2005– Present)

Professional Designations:

- Qualified Plan Financial Consultant ("QPFC") - 2012:
The QPFC is the professional credential issued by the American Society of Pension Professionals and Actuaries (ASPPA) for financial professionals who sell, advise, market or support qualified retirement plans – and who successfully pass a series of ASPPA exams. The QPFC program provides an understanding of general retirement planning concepts, terminology, distinctive features of qualified plans and the role of retirement plan professionals. QPFC is not an entry-level credential. A candidate will be expected to demonstrate a general proficiency of plan administration, compliance, investment, fiduciary, and ethics issues.

Disciplinary Information:

- None

Other Business Activities:

- Mr. Schroeder is a shareholder ACG-BRC, Inc.

Additional Compensation:

- None

Supervision:

- Justin Dorsey, Charles Langowski, Patrick Larson and Dan Schroeder are the principals and shareholders of ACG. (Their respective duties are set-out hereinbefore). As such, each has both management – and director - duties. In their respective dual-capacities, they are answerable to one-another. The contact info for each is the same as for the corporation itself and is listed on the front of this brochure.

Triebold, Devon

Year of Birth: 1994

Education:

- B.B.A. University of Oklahoma (2015)
- Ms Triebold is currently enrolled in the MBA night-program at the University of Minnesota



Business Experience:

- Advanced Capital Group, Investment Analyst (2016 – Present)

Professional Designations:

- None.

Disciplinary Information:

- None

Other Business Activities:

- None

Additional Compensation:

- None

Supervision:

- Ms Triebold is an Investment Analyst in ACG's Investment Consulting department. The Investment Consulting department meets internally on a regular basis at the end of each quarter to, among other things, review funds that might need to be put on monitor or watch lists. The purpose of that procedure is to review the scope of advice that can be given to clients in their investment committee meetings. Supervisor = Charles Langowski, 612-230-3008.

Tollander, Brad

Year of Birth: 1967

Education:

- University of Minnesota, B.S., Management, 1990



Business Experience:

- *Advanced Capital Group, Senior Investment Manager (2010 – Present)*
- *Deloitte Investment Advisors, Senior Manager, (1998 – 2010)*

Professional Designations:

- *Chartered Financial Analyst [‘CFA’] - 1999:*
This designation is issued by the CFA Institute and is granted to individuals who meet one of the following prerequisites: possess an undergraduate degree and four years of professional experience investment decision making; or four years qualified work experience (full time, but not necessarily investment related). The candidate is required to follow a self study program involving 250 hours of study for each of the following three disciplines: Level One: Ethics & Professional Standards; Level Two: Investment Tools & Asset Classes; and Level Three: Portfolio Management & Wealth Planning. Once the designation is issued, no further Continuing Education is required.

Disciplinary Information:

None

Other Business Activities:

None

Additional Compensation:

None

Supervision:

Mr. Tollander is a senior investment analyst and in that capacity he is responsible for regularly meeting with Investment Consulting clients and debriefing them as to the performance of their investments. Mr. Tollander has oversight responsibility for ACG's Public and Not-For-Profit the Investment Consulting department. The Investment Consulting department meets internally on a regular basis at the end of each quarter to, among other things, review funds that might need to be put on monitor or watch lists. The purpose of that procedure is to review the scope of advice that can be given to clients in their investment committee meetings. To this question, the scope of Mr. Tollander's subsequent meetings with clients is dictated by this supervisory overview. Supervisor = Charles Langowski, 612-230-3008.

Turgeon, Zachary A.

Year of Birth: 1994

Education:

B.S. University of Minnesota – Carlson School of Management (2016)

Business Experience:

Advanced Capital Group, Investment Consultant (2016 – Present)

Professional Designations:

Mr. Turgeon is currently a Level III CFA candidate.

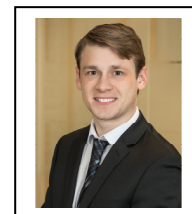
Disciplinary Information:

None

Other Business Activities:

None

Additional Compensation:



None

Supervision:

Mr. Turgeon is an Investment Analyst in ACG's Investment Consulting department. The Investment Consulting department meets internally on a regular basis at the end of each quarter to, among other things, review funds that might need to be put on monitor or watch lists. The purpose of that procedure is to review the scope of advice that can be given to clients in their investment committee meetings. Supervisor = Charles Langowski, 612-230-3008.

Wetterlund, Samantha

Year of Birth: 1987

Education:

B.S. Aeronautics, University of North Dakota

Business Experience:

ACG Relationship Manager and RFI Coordinator

Professional Designations:

QPFC

Disciplinary Information:

None.

Other Business Activities:

None.

Additional Compensation:

None.

Supervision:

Ms Wetterlund reports to and is supervised by Dan Schroeder, 612.230.3003.

