



**Form ADV Part 2A  
Firm Brochure**

*This brochure provides information about the qualifications and business practices of Valiant Wealth, LLC. If you have any questions about the contents of this brochure, please contact us at (515) 223-6068 or by email at: [paul@valiantwealth.com](mailto:paul@valiantwealth.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.*

*Additional information about Valiant Wealth, LLC is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). Valiant Wealth, LLC's CRD number is: 146911*

3408 Woodland Avenue #402  
West Des Moines, Iowa, 50266  
(515) 223-6068  
[www.valiantwealth.com](http://www.valiantwealth.com)  
[paul@valiantwealth.com](mailto:paul@valiantwealth.com)

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*Registration does not imply a certain level of skill or training.*

## Item 2: Material Changes

The purpose of this page is to inform you of any material changes since the previous version of this Disclosure Brochure.

On August 2, 2016 VW Advisors, LLC changed its legal name to Valiant Wealth, LLC. As such, on August 11, 2016, we updated our Form ADV Part 2 Brochure to reflect our new name. We also changed our web address to [www.valiantwealth.com](http://www.valiantwealth.com) and updated our email domains to [valiantwealth.com](mailto:valiantwealth.com).

On March 24, 2017, we submitted our annual updating amendment for fiscal year 2016 and amended Item 4 of this Form ADV Part 2A Brochure to disclose discretionary assets under management of \$96,676,943 and non discretionary assets under management of \$16,444,094.

### **Full Brochure Available**

We review our brochure at least annually to make sure that it remains current. If you would like to receive a complete copy of our Form ADV Part 2 Brochure, please contact us at (515) 223-6068 or by email at: [paul@valiantwealth.com](mailto:paul@valiantwealth.com).

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## Item 4: Advisory Business

### A. Description of the Advisory Firm

This firm has been in business since 2008, and the principal owner is Douglas Dean Vander Weide.

### B. Types of Advisory Services

Valiant Wealth, LLC (hereinafter "Valiant Wealth") offers the following services to advisory clients:

#### *Investment Supervisory Services*

Valiant Wealth offers ongoing portfolio management services based on the individual goals, objectives, time horizon, and risk tolerance of each client. Valiant Wealth creates an Investment Advisory Contract for each client, which outlines the client's current situation (income, tax levels, and risk tolerance levels) and then constructs a plan (the Investment Advisory Contract) to aid in the selection of a portfolio that matches each client's specific situation. Investment Supervisory Services include, but are not limited to, the following:

- |                       |                                |
|-----------------------|--------------------------------|
| • Investment strategy | • Personal investment policy   |
| • Asset allocation    | • Asset selection              |
| • Risk tolerance      | • Regular portfolio monitoring |

Valiant Wealth evaluates the current investments of each client with respect to their risk tolerance and time horizon. Valiant Wealth requests discretionary authority from clients in order to select securities and execute transactions without permission from the client prior to each transaction. Risk tolerance levels are documented in the Investment Advisory Contract, which is signed by each client.

#### *Financial Planning*

Financial planning may include, but is not limited to: investment planning, insurance planning, tax concerns, retirement planning, education planning, and debt/credit planning. The fees associated with these services are variable depending upon the complexity of the services needed. Each client's financial planning fee is documented in Exhibit II of the Investment Advisory Contract.

#### *Services Limited to Specific Types of Investments*

Valiant Wealth offers investment advice and/or money management to mutual funds, equities, bonds, fixed income, debt securities, ETFs, REITs, private placements, options and government securities. Valiant Wealth may use other securities as well to help diversify a portfolio when applicable. Upon request, Valiant Wealth may offer advice on securities that clients hold outside of their accounts at Valiant Wealth.

## C. Client Tailored Services and Client Imposed Restrictions

Valiant Wealth offers the same suite of services to all of its clients. However, specific client financial plans and their implementation are dependent upon the client Investment Advisory Contract which outlines each client's current situation (income, tax levels, and risk tolerance) and is used to construct a client specific plan to aid in the selection of a portfolio that matches restrictions, needs, and targets.

Clients may impose restrictions in investing in certain securities or types of securities in accordance with their values or beliefs. However, if the restrictions prevent Valiant Wealth from properly servicing the client account, or if the restrictions would require Valiant Wealth to deviate from its standard suite of services, Valiant Wealth reserves the right to end the relationship.

## D. Wrap Fee Programs

Valiant Wealth does not participate in any wrap fee programs.

## E. Amounts Under Management

Valiant Wealth has the following assets under management:

Discretionary Amounts:	Non-discretionary Amounts:	Date Calculated:
\$96,676,943	\$16,444,094	December, 2016

# Item 5: Fees and Compensation

## A. Fee Schedule

### *Investment Supervisory Services Fees*

Assets Under Management	Annual Fee
First \$1,000,000	1.50%
Next \$1,000,000	1.20%
Next \$3,000,000	0.90%
Above \$5,000,000	Negotiable

These fees are negotiable, and the final fee schedule is attached as Exhibit II of the Investment Advisory Contract. Fees are paid quarterly in arrears. Clients may terminate

their contracts with thirty (30) days' written notice. If client terminates prior to the end of a quarter, Valiant Wealth is entitled to a pro rata fee for the days of service provided during the final quarter. Client will be sent an invoice detailing the charges, and payment will be required within thirty (30) days. Because fees are charged in arrears, no refund policy is necessary. Clients may terminate their accounts without penalty within five (5) business days of signing the advisory contract. Advisory fees are withdrawn directly from the client's accounts with client written authorization.

In cases where Advisor fees are directly deducted, Advisor is required to a.) Obtain client authorization, b.) Send a copy of the invoice to the client at the same time that the Valiant Wealth directs invoice to the custodian for payment, c.) Disclose that the Advisor will send quarterly invoices to the client wherein Advisor fees are itemized.

### ***Financial Planning Fees***

Depending upon the complexity of the situation and the needs of the client, the rate for financial planning is usually between \$1,000 and \$15,000. Fees are paid in advance, but never more than three months in advance. Fees that are charged in advance can be refunded based on the prorated amount of work completed at the point of termination. The fees are negotiable, and the final fee schedule will be attached as Exhibit II of the Investment Advisory Contract. Clients may terminate their contracts without penalty within five (5) business days of signing the advisory contract. After such time, clients may terminate their account with thirty (30) days written notice.

## **B. Payment of Fees**

### ***Payment of Investment Supervisory Fees***

Advisory Fees are withdrawn directly from the client's account(s) with client written authorization. Fees for assets under management are paid quarterly in arrears.

### ***Payment of Financial Planning Fees***

Fixed Financial Planning Fees are paid via check or journal request, but never more than three months in advance. Fees that are charged in advance can be refunded based on the prorated amount of work completed at the point of termination.

## **C. Clients Are Responsible For Third Party Fees**

Clients are responsible for the payment of all third party fees (i.e. custodian fees, mutual fund fees, transaction fee etc.). Those fees are separate and distinct from the fees charged by Valiant Wealth. Please see Item 12 of this brochure regarding broker/custodian.

## **D. Prepayment of Fees**

Valiant Wealth only collects financial planning fees in advance. Fees that are collected in advance will be refunded based on the prorated amount of work completed at the point

of termination. Fees will be returned within fourteen days to the client via check or to be deposited back into client's account.

#### **E. Outside Compensation For the Sale of Securities to Clients**

Neither Valiant Wealth nor its supervised persons accept any compensation for the sale of securities or other investment products, including asset-based sales charges or services fees from the sale of mutual funds.

### **Item 6: Performance-Based Fees and Side-By-Side Management**

Valiant Wealth does not accept performance-based fees or other fees based on a share of capital gains on or capital appreciation of the assets of a client.

### **Item 7: Types of Clients**

Valiant Wealth generally provides investment advice and/or management supervisory services to the following Types of Clients:

- ❖ Individuals
- ❖ High-Net-Worth Individuals
- ❖ Trusts, Estates, or Charitable Organizations
- ❖ Corporations or Business Entities

Valiant Wealth may also provide investment advice and/or supervisory services about certain privately-issued securities for those clients who represent they are accredited investors within the meaning of Regulation D of the Securities Act and who otherwise meet certain investor standards.

#### ***Minimum Account Size***

There is an account minimum, \$100,000, which may be waived by the investment advisor, based on the needs of the client and the complexity of the situation.

### **Item 8: Methods of Analysis, Investment Strategies, and Risk of Investment Loss**

#### **A. Methods of Analysis**

Valiant Wealth's primary method of analysis includes the use of proprietary data and tools of Dimensional Fund Advisors.

**Investing in securities involves risk of loss. Clients should be able to bear the loss of their entire investment.**



## B. Investment Strategies

Valiant Wealth employs a “buy and hold” approach to asset management. The practice of this style of asset management is based on the belief that no one can time the market. Valiant Wealth adheres to the following principles:

- Markets are efficient and assets are fairly priced.
- Diversification reduces the risk of uncertainty. Asset allocation and expenses determine results in the portfolio.

Valiant Wealth offers clients a range of Model Portfolios from which to choose. Each Model Portfolio is designed to offer an optimized asset allocation based on varying levels of risk. In setting their investment objectives, Valiant Wealth recommends clients consider which of the risk profiles is best suited to them.

**Investing in securities involves a risk of loss of principal.**

## C. Risks of Specific Securities Utilized

Valiant Wealth generally seeks investment strategies that do not involve significant or unusual risk beyond that of the general domestic and/or international equity markets.

**Mutual Funds:** Investing in mutual funds carries the risk of capital loss. Mutual funds are not guaranteed or insured by the FDIC or any other government agency. You can lose money investing in mutual funds. All mutual funds have costs that lower investment returns. They can be of bond “fixed income” nature (lower risk) or stock “equity” nature (mentioned above).

**Equity:** Investing in equities generally refers to buying shares of stocks by an individual or firms in return for receiving a future payment of dividends and capital gains if the value of the stock increases. There is an innate risk involved when purchasing a stock that it may decrease in value and the investment may incur a loss.

**Treasury Inflation Protected / Inflation Linked Bonds:** The Risk of default on these bonds is dependent upon the U.S. Treasury defaulting (extremely unlikely); however, they carry a potential risk of losing share price value, albeit rather minimal.

**Fixed Income:** Investing in Fixed Income guarantees fixed periodic payments in the future that may involve economic risks such as inflationary risk, interest rate risk, default risk, repayment of principal risk, etc.

**Debt:** Investing in Debt carries risks such as the possibility of default on the principal, fluctuation in interest rates, and counterparties being unable to meet obligations.

**Stocks & Exchange Traded Funds (ETF):** Investing in stocks & ETF's carries the risk of capital loss (sometimes up to a 100% loss in the case of a stock holding bankruptcy). Investments in these securities are not guaranteed or insured by the FDIC or any other government agency.

**Real Estate Funds:** Investing in Real Estate Funds carries risks that are inherent in this sector of the market. Liquidity risk, market risk, and interest rate risk are just some of the factors that can influence the gain or loss that is passed on to the investor. Liquidity and market risk tend to have a greater effect on funds that are more growth-oriented, as the sale of appreciated properties depends upon market demand. Conversely, interest rate risk impacts the amount of dividend income that is paid by income-oriented funds.

**Hedge Funds:** Hedge Funds are not suitable for all investors and involve a high degree of risk due to several factors that may contribute to above average gains or significant losses. Such factors include leveraging or other speculative investment practices, commodity trading, complex tax structures, a lack of transparency in the underlying investments, and generally the absence of a secondary market.

**REITs:** Real Estate Investment Trusts have specific risks including valuation due to cash flows, dividends paid in stock rather than cash, and the payment of debt resulting in dilution of shares.

**Private Placements:** Investing in Private Placements carries a substantial risk as they are largely unregulated offerings not subject to securities laws.

**Option Risk:** The risk with option buying are the risk of losing your entire investment in a relatively short period time and losing your entire investment as the option goes out of the money and as expiration nears. The risk with option selling are options sold may be exercised at any time before expiration and forgoing the right to profit when the underlying stock rises above the strike price of the call option sold.

#### **D. Risks of Trading**

**Long term trading** is designed to capture market rates of both return and risk. Due to its nature, the long-term investment strategy can expose clients to various other types of risk that will typically surface at various intervals during the time the client owns the investments. These risks include but are not limited to inflation (purchasing power) risk, interest rate risk, economic risk, market risk, and political/regulatory risk.

**Short term trading** risks include liquidity, economic stability and inflation.

**Short sales** risks include the upward trend of the market and the infinite possibility of loss.

**Margin transactions** use leverage that is borrowed from a brokerage firm as collateral.

**Options writing** involve a contract to purchase a security at a given price, not necessarily at market value, depending on the market.

**Past performance is not a guarantee of future returns. Investing in securities involves a risk of loss of principal.**

### **Item 9: Disciplinary Information**

### **A. Criminal or Civil Actions**

There are no criminal or civil actions to report.

### **B. Administrative Proceedings**

There are no administrative proceedings to report.

### **C. Self-regulatory Organization (SRO) Proceedings**

There are no self-regulatory organization proceedings to report.

## **Item 10: Other Financial Industry Activities and Affiliations**

### **A. Registration as a Broker/Dealer or Broker/Dealer Representative**

Neither Valiant Wealth nor its representatives are registered as a broker/dealer or as representatives of a broker/dealer.

### **B. Registration as a Futures Commission Merchant, Commodity Pool Operator, or a Commodity Trading Advisor**

Neither Valiant Wealth nor its representatives are registered as a FCM, CPO, or CTA.

### **C. Registration Relationships Material to this Advisory Business and Possible Conflicts of Interests**

Douglas Vander Weide, Managing Member, and Paul Hassebroek, CCO, are the Managers of Valiant College Hill, LLC, an Iowa based LLC and Private Placement Offering with the sole purpose of buying a limited partnership interest in College Hill Associates, L.P., a partnership engaged in property development. Investments in Valiant College Hill, LLC are offered and sold only to “accredited investors” as that term is defined in Rule 501(a) of the Securities Act. Messrs Vander Weide and Hassebroek are compensated for acting as Managers of this entity.

Douglas Vander Weide, Managing Member, and Paul Hassebroek, CCO, are also the Managers of VWA ACS, LLC, an Iowa based LLC and Private Placement Offering with the sole purpose of buying an ownership interest in Associated Computer Systems, LLC. Investments in VWA ACS, LLC are offered and sold only to “accredited investors” as that term is defined in Rule 501(a) of the Securities Act. Messrs Vander Weide and Hassebroek are compensated for acting as Managers of this entity.

A number of Valiant Wealth’s advisory clients are currently invested in Valiant College Hill, LLC and VWA ACS, LLC along with Mr. Vander Weide and Mr. Hassebroek. No

advisory fees are assessed for assets held in Valiant College Hill, LLC and VWA ACS, LLC.

Douglas Vander Weide is also on the Board of Directors for The Abod Shelters Foundation, a charitable organization. Clients may make donations to The Abod Shelters Foundation; however, Valiant Wealth does not recommend or advise them on that matter.

#### **D. Selection of Other Advisors or Managers and How This Adviser is Compensated for Those Selections**

Valiant Wealth does not utilize nor select other advisors or third party managers. All assets are managed by Valiant Wealth management.

### **Item 11: Code of Ethics, Participation in Transactions, Personal Trading**

#### **A. Code of Ethics**

The employees of Valiant Wealth have committed to a Code of Ethics. The purpose of our Code of Ethics is to ensure that when employees buy or sell securities for their personal account, they do not create actual or potential conflict with our clients. We do not allow any employees to use non-public material information for their personal profit or to use internal research for their personal benefit in conflict with the benefit to our clients.

Valiant Wealth's policy prohibits any person from acting upon or otherwise misusing non-public or inside information. No advisory representative or other employee, officer or director of Valiant Wealth may recommend any transaction in a security or its derivative to advisory clients or engage in personal securities transactions for a security or its derivatives if the advisory representative possesses material, non-public information regarding the security.

Valiant Wealth's Code of Ethics is based on the guiding principle that the interests of the client are our top priority. Valiant Wealth's officers, directors, advisors, and other employees have a fiduciary duty to our clients and must diligently perform that duty to maintain the complete trust and confidence of our clients. When the potential for conflict arises, it is our obligation to put the client's interests over the interests of either employees or the company.

The Code of Ethics applies to "access" persons. "Access" persons are employees who have access to non-public information regarding any clients' purchase or sale of securities, or non-public information regarding the portfolio holdings of any reportable fund, who are involved in making securities recommendations to clients, or who have access to such recommendations that are non-public.

The firm will provide a copy of the Code of Ethics to any client or prospective client upon request.

## **B. Recommendations Involving Material Financial Interests**

Refer to Item 10 C and 11 C. of this brochure.

## **C. Investing Personal Money in the Same Securities as Clients**

Principals of Valiant Wealth may invest in private placements that we also recommend to clients. As such, this creates a conflict of interest as the number of investors in certain private placements could be small providing a financial interest for us. Valiant Wealth addresses potential conflicts of interest by making full disclosure of such relationships to its Clients and adhering to written investment policies and strategies in recommending investments.

## **D. Trading Securities At/Around the Same Time as Clients' Securities**

From time to time, representatives of Valiant Wealth may buy or sell securities for themselves at or around the same time as clients. The Chief Compliance Officer of Valiant Wealth is Paul Hassebroek. He reviews all employee trades each quarter. The personal trading reviews help us ensure that the personal trading of employees does not affect the markets and that clients of the firm receive preferential treatment. Doug Vander Weide, Managing member, reviews Paul Hassebroek's trades.

# **Item 12: Brokerage Practices**

## **A. Factors Used to Select Custodians and/or Broker/Dealers**

The Custodian, Schwab Institutional, a division of Charles Schwab & Co., Inc., CRD # 5393, was chosen as the custodian based on their relatively low transaction fees and access to mutual funds and ETFs. Valiant Wealth does not charge a premium or commission on transactions, beyond the actual cost imposed by Schwab Institutional.

### ***1. Research and Other Soft-Dollar Benefits***

Valiant Wealth utilizes the services of custodial broker-dealers. Economic benefits are received by Valiant Wealth which would not be received if Valiant Wealth did not give investment advice to clients. These benefits include: A dedicated trading desk, a dedicated service group and an account services manager dedicated to Valiant Wealth's accounts, ability to conduct "block" client trades, electronic download of trades, balances and positions, duplicate and batched client statements, and the ability to have advisory fees directly deducted from client accounts.

## ***2. Brokerage for Client Referrals***

Valiant Wealth receives no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

## ***3. Clients Directing Which Broker/Dealer/Custodian to Use***

Valiant Wealth will not allow clients to direct Valiant Wealth to use a specific broker-dealer to execute transactions. Clients must use Valiant Wealth recommended custodian (broker-dealer). By requiring clients to use a specific custodian, Valiant Wealth may be unable to achieve most favorable execution of client transaction and that this may cost clients money over using a lower-cost custodian.

### **B. Aggregating (Block) Trading for Multiple Client Accounts**

Valiant Wealth maintains the ability to block trade purchases across accounts. Block trading may benefit a large group of clients by providing Valiant Wealth the ability to purchase larger blocks resulting in smaller transaction costs to the client. Declining to block trade can cause more expensive trades for clients.

## **Item 13: Reviews of Accounts**

### **A. Frequency and Nature of Periodic Reviews and Who Makes Those Reviews**

Valiant Wealth monitors client accounts on a continuous basis and conducts formal account reviews at least annually. Accounts are reviewed by Douglas Vander Weide and Paul Hassebroek.

### **B. Factors That Will Trigger a Non-Periodic Review of Client Accounts**

Additional reviews may be offered in certain circumstances. Triggering factors that may warrant additional reviews include, but are not limited to, changes in economic conditions, changes in the client's financial situation or investment objectives, or a client's request.

### **C. Content and Frequency of Regular Reports Provided to Clients**

Each client will receive quarterly written reports detailing account performance which will come from Valiant Wealth. Clients may be provided with financial planning deliverables. Such deliverables could include any of the following: cash flow analysis, net worth statement, retirement projections, education analysis and/or Valiant

Wealth's proprietary wealth management system. Verbal advice may also be given which may or may not include tangible deliverables.

## **Item 14: Client Referrals and Other Compensation**

### **A. Economic Benefits Provided by Third Parties for Advice Rendered to Clients (Includes Sales Awards or Other Prizes)**

Refer to Item 10 C. of this brochure.

### **B. Compensation to Non - Advisory Personnel for Client Referrals**

Non-employee (outside) consultants, individuals and/or entities, who are directly responsible for bringing a Client to Valiant Wealth, may receive compensation from the firm. Such arrangements will comply with the requirements set forth in Rule 206(4)-3 of the Investment Advisers Act of 1940, including the requirement that the relationship between the solicitor and the investment adviser be disclosed to the Client at the time of the solicitation or referral. In addition, all applicable state laws will be observed. Under these arrangements, the Client does not pay higher fees than Valiant Wealth's normal/typical advisory fees.

## **Item 15: Custody**

All assets are held at qualified custodians, which means the custodian provides statements directly to the clients at their address of record. Clients will receive all required account statements and billing invoices that are required in each jurisdiction, and they should carefully review those statements for accuracy.

At the request of some clients Valiant Wealth has obtained login information to client brokerage accounts. In doing so, we are deemed to have custody over client funds and securities.

We are also deemed to have custody of client funds and securities due to Mr. Vander Weide's and Mr. Hassebroek's associations with Valiant College Hill, LLC and VWA ACS, LLC (described in further detail under Item 10 above). We have retained an independent certified public accountant to conduct an annual surprise examination of client funds and securities.

## **Item 16: Investment Discretion**

For those client accounts where Valiant Wealth provides ongoing supervision, the client has given Valiant Wealth written discretionary authority over the client's accounts with respect to securities to be bought or sold and the amount of securities to be bought or sold. Details of this relationship are fully disclosed to the client before any advisory relationship has commenced. The client provides Valiant Wealth discretionary authority via the Investment Advisory Contract.



## **Item 17: Voting Client Securities (Proxy Voting)**

Valiant Wealth will not ask for, nor accept voting authority for client securities. Clients will receive proxies directly from the issuer of the security or the custodian. Clients should direct all proxy questions to the issuer of the security.

## **Item 18: Financial Information**

### **A. Balance Sheet**

Valiant Wealth does not require nor solicit prepayment of more than \$500 in fees per client, six months or more in advance and therefore does not need to include a balance sheet with this brochure.

### **B. Financial Conditions Reasonably Likely to Impair Ability to Meet Contractual Commitments to Clients**

Neither Valiant Wealth nor its management has any financial conditions that are likely to reasonably impair its ability to meet contractual commitments to clients.

### **C. Bankruptcy Petitions in Previous Ten Years**

Valiant Wealth has not been the subject of a bankruptcy petition.

## **Item 19: Requirements For State Registered Advisers**

Education and business background, including any outside business activities and disclosable events for all management and supervised persons can be found in the Supplement to this Brochure (Part 2B of Form ADV Part 2.)