

Form ADV Part 2A Disclosure Brochure

Item 1 – Cover Page

Navy Federal Brokerage Services, LLC

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Date of Brochure: March 2017

The Form ADV Part 2A “Disclosure Brochure” or “Brochure” as required by the Investment Advisers Act of 1940 is a very important document between our members (you) and Navy Federal Brokerage Services, LLC (also referred to as NFBS throughout this Brochure). This Brochure provides information about our qualifications and business practices.

This brochure provides information about the qualifications and business practices of Navy Federal Brokerage Services, LLC. If you have any questions about the contents of this brochure, please contact us at 877-221-8108 or nfbsoperations@navyfederal.org. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any state securities authority.

Additional information about Navy Federal Brokerage Services, LLC is also available at the SEC’s website www.adviserinfo.sec.gov (go to the website, select “investment adviser firm” and type in our firm name or our CRD number which is 138459). Results will provide you both Part 1 and 2 of our Form ADV.

NFBS is an investment adviser registered with the SEC. Our registration as an investment adviser does not imply any level of skill or training. The oral and written communications we provide to you, including this Brochure, are information you use to evaluate us (and other investment advisers) which are factors in your decision to retain us or to continue to maintain a mutually beneficial relationship.

Item 2 – Material Changes

Recent material changes to this Disclosure Brochure:

This Brochure contains changes from the last annual amendment to the Brochure in March 2016. The following is a summary of the material changes.

Navy Federal Asset Management, LLC (CRD# 144244), an SEC registered investment advisor merged with and into Navy Federal Brokerage Services, LLC (CRD# 138459) a FINRA registered broker-dealer and member SIPC. This merger was effective on January 1, 2017. This merger will have no effect on your account, your account number, or your investment advisor representative. This is a realignment of the broker-dealer and registered investment advisor into one single entity rather than having two separate entities. The remaining entity is named Navy Federal Brokerage Services, LLC and is a FINRA registered broker-dealer and SEC registered investment advisor.

In January 2017, NFBS made updates to its offering of Third-Party Portfolio Managers. This included adding CLS Investments, LLC, Morningstar Investment Services, Inc. and an additional offering through Portfolio Management Consultants (PMC). Further, Navy Federal Brokerage Services, LLC removed Blue Marble Investments, LLC, Lazard Asset Management, LLC, and Russell Investment Management, Co. from its approved Third-Party Portfolio Manager list. These Third-Party Portfolio Managers were removed from the approved list due to the Firm's due diligence evaluation that involved a number of factors including performance and volume of business. There were no accounts with Lazard Asset Management, LLC and the current accounts held with Blue Marble Investments, LLC and Russell Investment Management, Co. are not affected.

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Item 4 – Advisory Business

NFBS is wholly owned by Navy Federal Financial Group, which is a wholly owned subsidiary of Navy Federal Credit Union. NFBS began operations in September 2005. NFBS' principal business activity includes acting as an investment advisory firm and broker-dealer. NFBS offers advisory clients portfolio management services for a fee. These services (known as "advisory services") are offered through investment adviser representatives of NFBS. Currently, all investment adviser representatives are also registered with the firm's affiliated broker/dealer, Navy Federal Brokerage Services, LLC. NFBS clients may also be clients of the broker/dealer, dependent upon the products and services the client has selected.

Description of Primary Advisory Service

The following pages list the programs offered by NFBS. In these programs, NFBS has discretionary authority to retain and terminate Third-Party Portfolio Managers who will be responsible for the portfolio management through discretionary asset allocation programs. A NFBS investment advisory representative meets with a potential client to discuss financial objectives, needs, risk tolerance, and financial status. The investment advisor representative will assist the client in determining the suitability and selection of the particular Program that will be used as well as the suitability of the model(s) selected within the program. The selected Third-Party Portfolio Manager will recommend a portfolio allocation with a specific investment recommendation. If the allocation is accepted by the client, the Third-Party Portfolio Manager is given discretionary authority to select and change portfolios as necessary.

NFBS Advisory Program

The NFBS Advisory Program is a program sponsored by NFBS, which provides clients with personalized asset allocation services using a wide range of mutual funds and exchange traded funds based upon asset allocation models. Additionally, NFBS Advisory Program provides clients with account monitoring, monitoring and rebalancing of funds, performance reporting and other advisory services, as well as trade execution and internet access to positions for a "wrap" fee.

Under the NFBS Advisory Program, NFBS has the discretionary authority to retain and terminate Third-Party Portfolio Managers. The Third-Party Portfolio Manager shall act as the portfolio manager for accounts managed through the NFBS Advisory Program. The Third-Party Portfolio Manager shall have the full authority to supervise and direct the investment of monies contributed by the client to the NFBS Advisory Program account without prior consultation with the client. Subject to the limitations described in client responses to the Profile and Investment Strategy Report or other appropriate suitability analysis, the Third-Party Portfolio Manager shall have unlimited investment discretion with respect to any changes to investments in the NFBS Advisory Program accounts, within the parameters of the selected portfolio model. This includes discretion to adjust asset allocations and replace or reduce the investment options in the NFBS Advisory Program portfolios. The Third-Party Portfolio Manager will have full authority to supervise and direct the investment of monies contributed by clients to the NFBS Advisory Program without prior consultation except that clients shall retain the ability to modify the Investment Strategy Report at any time and shall inform the Navy Federal Brokerage Services investment adviser representative of any such modifications. The Third-Party Portfolio Manager may, in its discretion and within the terms of the NFBS Advisory Program agreement executed between NFBS and the client, utilize model portfolios to achieve the objectives of the various portfolio options offered under the NFBS Advisory Program. NFBS has no discretionary authority to select the investments in these NFBS Advisory Program accounts but will have discretion to select the Funds to be liquidated if necessary to cover a debit balance in relation to the monthly fees or if a client requests a withdrawal of funds and the funds are not readily available in the Program account money market. Other than these specific liquidations, all transactions in NFBS Advisory Program accounts shall be initiated by the Third-Party Portfolio Manager. Clients participating in the NFBS Advisory Program will receive the Third-Party Portfolio Manager's disclosure document in addition to NFBS' brochure. Clients should review the Third-Party Portfolio Manager's disclosure document for more information on the Third-Party Portfolio Manager.

NFBS shall be responsible for, among other things: (1) determining client suitability for the NFBS Advisory Program and the recommended portfolio option; and (2) confirming with the client the accuracy and completeness of the information contained in the Profile and Investment Strategy Report. Navy Federal Brokerage Services' investment adviser representatives shall communicate to clients the investments or separate account managers recommended by the Third-Party Portfolio Manager. NFBS will have discretionary authority to retain and terminate the Third-Party Portfolio Manager.

Envestnet Portfolio Solution Programs- The following portfolio options are offered by Envestnet Portfolio Solutions, under the NFBS Advisory Program:

NFBS Funds – Assets in this portfolio are limited to mutual funds. Mutual funds in this portfolio are selected based on each individual client's needs with an emphasis on reaching the client's overall investment objective. Each fund within this portfolio is selected for its individual strategy to fit within the confines of that client's objective. Envestnet|PMC acts as the portfolio manager, objectively managing the portfolio in line with the client's investment objective. Envestnet Portfolio Solutions, Inc. ("EPS") as the registered investment advisor, provides ongoing investment monitoring and rebalancing.

NFBS ETF – The NFBS ETF account is a 100% exchange traded fund (ETF) based managed account whereby Envestnet|PMC acts as the portfolio manager, objectively managing the portfolio in line with the client's investment objective. The portfolios use exchange-traded funds (ETFs) designed to closely track the performance of a market index. EPS, as the registered investment advisor, provides ongoing investment monitoring and rebalancing.

NFBS Members Trust Portfolios – The NFBS Members Trust Portfolios account is a blend of mutual funds (including index funds) and exchange traded fund (ETF) based managed account, whereby Members Trust Company acts as the portfolio manager, objectively managing the portfolio in line with the client's investment objective.

NFBS Index Plus – This strategy offers portfolios that seek to provide investors with the best complement of strategies available. It enables the advisor to leverage the resources from professional money managers to monitor and make changes to meet an individual client's goals. These portfolios use active mutual funds in the categories where active managers have been more likely to outperform, and passive investments where, on average, active managers have been less likely to beat their benchmark. Envestnet|PMC acts as the portfolio manager, objectively managing the portfolio in line with the client's investment objective. EPS, as the registered investment advisor provides ongoing investment monitoring and rebalancing.

NFBS ActivePassive Portfolios – The Envestnet Portfolio Solutions ActivePassive Funds are the building blocks used to create the NFBS ActivePassive Portfolios. The Third-Party Portfolio Manager Envestnet Portfolio Solutions aims to enhance value to client portfolios through careful combinations of these funds, which feature both actively managed and passive (index-based) investments. The Third-Party Portfolio Manager for NFBS ActivePassive Portfolios is EPS.

NFBS Strategist Portfolios – The NFBS Strategist Portfolios offers mutual fund and exchange traded fund (ETF) solutions that offer individual investors an actively managed portfolio comprised of carefully selected mutual funds and/or ETFs.

Current Third-Party Portfolio Manager Offerings:

Brinker Capital, Inc.

Brinker Capital is an investment management firm that provides customized investment products and services and offers a variety of asset allocation strategies, each targeting a specific investment objective, for both taxable and tax-exempt accounts. The strategies provide different balances of risk and reward depending on a client's risk tolerance and time horizon and are designed to offer consistent, competitive performance while seeking to achieve attractive risk-adjusted returns over the long term. Brinker Capital monitors the performance of each fund and investment strategy and updates and modifies these strategies based on market conditions and Brinker's investment outlook. Available Model Portfolios Include:

- Brinker Capital Defensive Non-Taxable
- Brinker Capital Defensive Taxable
- Brinker Capital Destinations Aggressive Equity Non-Taxable
- Brinker Capital Destinations Aggressive Equity Taxable
- Brinker Capital Destinations Aggressive Non-Taxable
- Brinker Capital Destinations Aggressive Taxable

- Brinker Capital Destinations Balanced Income Non-Taxable
- Brinker Capital Destinations Balanced Income Taxable
- Brinker Capital Destinations Conservative Non-Taxable
- Brinker Capital Destinations Conservative Taxable
- Brinker Capital Destinations Conservative Government Focused
- Brinker Capital Destinations Moderate Non-Taxable
- Brinker Capital Destinations Moderate Taxable
- Brinker Capital Destinations Moderately Aggressive Non-Taxable
- Brinker Capital Destinations Moderately Aggressive Taxable
- Brinker Capital Destinations Moderately Conservative Non-Taxable
- Brinker Capital Destinations Moderately Conservative Taxable

CLS Investments, LLC

CLS Investments, LLC (CLS) is a third party investment manager and ETF strategist. The CLS American Funds Strategy uses risk budgeting to provide professionally managed portfolios solely comprised of American Funds in a diversified, risk budgeted framework. This strategy allows investors looking for active management to continue investing in American Funds while adding CLS's professional management while seeks to take advantage of CLS's disciplined, yet flexible risk budgeted investment management approach. Available Model Portfolios Include:

- CLS American Funds Aggressive Growth 100
- CLS American Funds Aggressive Growth 85
- CLS American Funds Conservative Growth 30
- CLS American Funds Growth 70
- CLS American Funds Moderate 50
- CLS American Funds Moderate Growth 60

Members Trust Company

Members Trust Company is organized as a national trust company that is owned by a consortium of credit unions and related organizations located throughout the U.S. Members Trust Company provides fee-based investment management and trust services. The service offerings of Members Trust Company include managed ETF portfolios and managed mutual fund portfolios, as well as customized managed account solutions.

Navy Federal Financial Group, the parent company of NFBS, owns a portion (currently less than 10%) of Members Trust Company and, the COO of NFBS, serves as a member of the Board of Directors of Members Trust Company. The relationship between Navy Federal Financial Group, NFBS, and Members Trust Company creates a material conflict of interest. NFBS addresses that conflict of interest through due diligence reviews, financial audits, and an account review process to verify Members Trust Company fits the client's investment needs. Further, Financial Advisors with Navy Federal Brokerage Services are not incentivized or given any additional compensation for using Members Trust Company portfolios.

Members Trust Company uses a conservative investment philosophy. In making portfolio decisions, Members Trust Company maintains a disciplined approach that is intended to vigilantly manage downside risks. Members Trust Company provides active management utilizing passive Exchange Traded Funds (ETFs) to gain broad-based market exposures thereby eliminating company specific risk. ETFs provide portfolio managers greater flexibility and efficiency in maintaining and readjusting portfolio allocations across asset classes than individual bonds, stocks or mutual funds. Other benefits of ETFs can include lower costs and increased liquidity and transparency. Portfolio options offered by Members Trust Company for the NFBS Advisory Program are based on long term risk and return characteristics while incorporating Modern Portfolio Theory along

with other portfolio design tools.

The following Portfolio Options are offered by Members Trust Company as Third-Party Portfolio Manager under the NFBS Advisory Program:

- Members Trust Balanced ETF Portfolio
- Members Trust Conservative ETF Portfolio
- Members Trust Growth ETF Portfolio
- Members Trust Income ETF Portfolio
- Members Trust Moderate Growth ETF Portfolio

Members Trust Company, Third-Party Portfolio Manager Referral Program – NFBS refers certain clients to Members Trust Company, and Navy Federal Financial Group receives an ongoing solicitor fee if such clients still maintain assets under the management of Members Trust Company. In light of Navy Federal Financial Group, the parent company of Navy Federal Brokerage Services, owning a portion (less than 10%) of Members Trust Company and NFBS' COO's role as a member of the board of directors of Members Trust Company, NFBS has a conflict of interest. Please refer to Item 10.C.2 for additional details.

Morningstar Investment Management, LLC

Morningstar Investment Management LLC is a registered investment adviser and subsidiary of Morningstar, Inc. Morningstar Investment Services LLC is a registered investment adviser and subsidiary of Morningstar Investment Management. Model portfolio construction and ongoing monitoring and maintenance of the model portfolios are provided by Morningstar Investment Management, in some cases on behalf of Morningstar Investment Services. The model portfolios made available on the Envestnet platform may be offered by Morningstar Investment Management or Morningstar Investment Services and include exclusively or some combination of no-load/load-waived open -end mutual funds, exchange-traded funds and common stocks. Available portfolios include:

- Morningstar ETF Aggressive Growth
- Morningstar ETF Conservative
- Morningstar ETF Growth
- Morningstar ETF Income \$ Growth
- Morningstar Moderate Growth
- Morningstar ETF Momentum Aggressive Growth
- Morningstar ETF Momentum Conservative
- Morningstar ETF Momentum Growth
- Morningstar ETF Momentum Income & Growth
- Morningstar ETF Momentum Moderate Growth

OBS Financial Services, Inc.

OBS Financial Services, Inc. is a registered investment advisor whose core business is building model portfolios. OBS delivers comprehensive outsourced investment solutions to the financial institution marketplace. Available portfolios include:

- OBS DFA/EFS 0/100% (Capital Preservation)
- OBS DFA/EFS 100/0% (Aggressive Growth)
- OBS DFA/EFS 20/80% (Conservative)
- OBS DFA/EFS 40/60% (Conservative Growth)
- OBS DFA/EFS 50/50% (Moderate)
- OBS DFA/EFS 60/40% (Moderate Growth)
- OBS DFA/EFS 70/30% (Growth)
- OBS DFA/EFS 80/20% (Growth)

- OBS Financial EFS Income Portfolio

Portfolio Management Consultants (“PMC”)

PMC is an investment management firm founded in 1985 that builds asset allocation strategies of a variety of mutual fund and ETF asset managers. PMC provides overlay management of the portfolios and provides ongoing investment monitoring and rebalancing. PMC is the portfolio consulting group of Envestnet Asset Management, Inc.

For the NFBS Mutual Fund Model, ActivePassive Portfolios, and NFBS Index Plus, PMC’s available portfolios include:

- Balanced
- Balanced Equity
- Balanced Equity Tax Sensitive
- Balanced Tax Sensitive
- Capital Preservation
- Capital Preservation Tax Sensitive
- Diversified Equity
- Diversified Equity Tax Sensitive
- Diversified Equity w/Income
- Diversified Equity w/Income Tax Sensitive
- Diversified Income
- Diversified Income Tax Sensitive
- Income
- Income Tax Sensitive

For the NFBS ETF Program PMC’s available portfolios are:

- Balanced
- Balanced Equity
- Capital Preservation
- Diversified Equity
- Diversified Equity w/Income
- Diversified Income
- Income

For the NFBS PMC Impact Portfolio’s the available portfolios are:

- Aggressive
- Capital Preservation
- Capital Preservation (Tax-Sensitive)
- Conservative
- Conservative (Tax-Sensitive)
- Conservative Growth
- Growth
- Growth (Tax-Sensitive)
- Moderate

- Moderate (Tax-Sensitive)
- Moderate Growth
- Moderate Growth (Tax-Sensitive)

SEI Investments Management Corporation

SEI Investment Management strategies invest across a range of SEI funds and fund managers to lessen the risk of manager concentration. Services are backed by SEI's research in behavioral finance, which supports blending tactical elements with strategic asset allocation in order to achieve greater diversification; available in both tax-managed and non-tax-managed versions. Available Strategies Include:

- SEI Private Client Aggressive Strategy
- SEI Private Client Conservative Strategy
- SEI Private Client Core Market Strategy
- SEI Private Client Defensive Strategy
- SEI Private Client Equity Strategy
- SEI Private Client Market Growth Strategy
- SEI Private Client Moderate Strategy
- SEI Private Client Short Term Strategy
- SEI Private Client Tax-Managed Aggressive Strategy
- SEI Private Client Tax-Managed Conservative Strategy
- SEI Private Client Tax-Managed Core Market Strategy
- SEI Private Client Tax-Managed Defensive Strategy
- SEI Private Client Tax-Managed Equity Strategy
- SEI Private Client Tax-Managed Market Growth Strategy
- SEI Private Client Tax-Managed Moderate Strategy
- SEI Private Client Tax-Managed Short Term Strategy

Smedley Financial Services, Inc.

Smedley Financial Services, Inc., a registered investment advisory firm since 1982 provides wealth management to individuals and institutions seeking superior performance. It manages both tax-efficient and active portfolios. Available model portfolios include:

- SFS Power Yield Portfolio
- SFS Proactive Conservative Growth Portfolio
- SFS Proactive Global Strategies Portfolio
- SFS Proactive Income Strategies Portfolio
- SFS Proactive Protected Growth Portfolio
- SFS Proactive Strategic Growth Portfolio
- SFS Proactive Tactical Opportunities Portfolio
- SFS Quant Phase2 Intermediate Portfolio
- SFS Quant Phase2 Standard Portfolio
- SFS Quant Phase3 Intermediate Portfolio
- SFS Quant Phase3 Standard Portfolio
- SFS Quant Phase4 Intermediate Portfolio
- SFS Quant Phase4 Standard Portfolio
- SFS Quant Phase5-Plus Standard Portfolio

- SFS Tax-Efficient Growth Portfolio
- SFS Tax-Efficient Growth & Income Portfolio
- SFS Tax-Efficient Income Portfolio

Standard & Poor's Investment Advisory Services LLC (SPIAS)

Standard & Poor's Investment Advisory Services LLC develops asset allocation models, which may be at the asset class or economic sector level based on available investments. Such asset allocation models, which are customized to clients' needs, investment objectives and restrictions, are developed based on modern portfolio theory. SPIAS uses both quantitative and qualitative factors in working with clients to develop the client's allocation strategies and models. SPIAS provides multi-manager, equity and fixed income strategies. Available strategies include:

- S&P Capital Appreciation MAP - ETF – Conservative
- S&P Capital Appreciation MAP – ETF – Conservative (Non-SPDJ)
- S&P Capital Appreciation MAP - ETF - Enhanced Growth
- S&P Capital Appreciation MAP - ETF - Enhanced Growth (Non-SPDJ)
- S&P Capital Appreciation MAP - ETF –Growth
- S&P Capital Appreciation MAP - ETF - Growth (Non-SPDJ)
- S&P Capital Appreciation MAP - ETF - Moderate Growth
- S&P Capital Appreciation MAP - ETF - Moderate Growth (Non-SPDJ)
- S&P Capital Appreciation MAP - ETF – Moderate
- S&P Capital Appreciation MAP - ETF - Moderate (Non-SPDJ)
- S&P Capital Appreciation MAP - ETF - Moderate Conservative
- S&P Capital Appreciation MAP - ETF - Moderate Conservative (Non-SPDJ)
- S&P Capital Appreciation MAP - FUND - Conservative
- S&P Capital Appreciation MAP - FUND - Enhanced Growth
- S&P Capital Appreciation MAP - FUND - Growth
- S&P Capital Appreciation MAP - FUND - Moderate Growth
- S&P Capital Appreciation MAP - FUND - Moderate
- S&P Capital Appreciation MAP - FUND - Moderate Conservative
- S&P Current Income MAP - FUND - Income Generation
- S&P Current Income MAP - FUND - Purchasing Power Preservation

Retirement Plans

NFBS offers retirement plan services to retirement plan sponsors and to individual participants in retirement plans. For a corporate sponsor of a retirement plan, we provide fiduciary management services through the NFBS Advisory Programs, as described above.

If you elect to utilize any of NFBS' Fiduciary Management Services, then NFBS will be acting as an Investment Manager to the Plan, as defined by ERISA section 3(38), with respect to our Fiduciary Management Services, and NFBS hereby acknowledges that it is a fiduciary with respect to its Fiduciary Management Services.

The exact suite of services provided to a client will be listed and detailed in the advisory services agreement between NFBS and the retirement plan.

Securities and other types of investments all bear different types and levels of risk. Those risks are typically discussed with clients in defining the investment policies and objectives that will guide investment decisions for their qualified plan accounts. Upon request, as part of our retirement plan services, we can discuss those investments and investment strategies that we believe may tend to reduce these risks for a particular client's circumstances and plan participants.

Clients and plan participants must realize that obtaining higher rates of return on investments entails accepting higher levels of risk. Based upon discussions with the client, we will attempt to identify the balance of risks and rewards that is appropriate and comfortable for the client and other employees. It is still the responsibility of each individual client to ask questions if the client does not fully understand the risks associated with any investment. All plan participants are strongly encouraged to read prospectuses, when applicable, and ask questions prior to investing.

We strive to render our best judgment for clients. Still, NFBS cannot assure that investments will be profitable or assure that no losses will occur in the client portfolios. Past performance is an important consideration with respect to any investment or investment advisor, but it is not necessarily an accurate predictor of future performance.

NFBS will disclose to the client, to the extent required by ERISA Regulation Section 2550.408b-2(c), any change to the information that we are required to disclose under ERISA Regulation Section 2550.408b-2(c)(1)(iv) as soon as practicable, but no later than sixty (60) days from the date on which we are informed of the change (unless such disclosure is precluded due to extraordinary circumstances beyond our control, in which case the information will be disclosed as soon as practicable).

In accordance with ERISA Regulation Section 2550.408b-2(c)(vi)(A), we will disclose within thirty (30) days following receipt of a written request from the responsible plan fiduciary or Plan Administrator (unless such disclosure is precluded due to extraordinary circumstances beyond our control, in which case the information will be disclosed as soon as practicable) all information related to the advisory services agreement between Navy Federal Brokerage Services and the retirement plan and any compensation or fees received in connection with such agreement that is required for the ERISA-covered plan to comply with the reporting and disclosure requirements of Title 1 of ERISA and the regulations, forms and schedules issued thereunder.

If we make an unintentional error or omission in disclosing the information required under ERISA Regulation Section 2550.408b-2(c)(1)(iv) or (vi), we will disclose to the client the correct information as soon as practicable, but no later than thirty (30) days from the date on which we learn of such error or omission.

Termination of Services

Either NFBS or the client may terminate services at any time by providing written notice to the other party. If the client terminates services within five business days of executing an agreement for services with NFBS, services will be terminated upon receipt of notice of termination and will be terminated without penalty. However, clients should be aware that they will still be subject to market risk during this period, meaning any declines in securities markets may reduce the value of the client's Navy Federal Brokerage Services account assets.

If services are terminated in the NFBS Advisory Program after the initial five business days, the date of termination shall be the date upon which the account manager receives notice of termination. Any unpaid fees as of that date shall be due and payable by the client. NFBS has 30 days from the date of termination to deduct fees from the client's program account.

Specialization

NFBS specializes in providing asset management services through the selection of Third-Party Portfolio Managers.

Type of Investments

NFBS generally provides clients with advice regarding the selection of Third-Party Portfolio Managers. NFBS may offer advice on the following types of securities:

- Exchange-listed securities
- Securities traded over-the-counter
- Exchange Traded Funds (ETFs)
- Corporate debt securities (other than commercial paper)
- Commercial paper
- Certificates of deposit

- Municipal securities
- Mutual fund shares
- United States government securities

NFBS does not provide advice on foreign issues, warrants, options contracts on securities or commodities, futures contracts on tangibles or intangibles, securities exempted from registration, hedge funds, or interest in partnerships investing in real estate or oil and gas interests.

Tailor Advisory Service to Individual Needs of Client

NFBS' asset management services are always provided based upon the specific needs of the individual client. The client is given the ability to impose reasonable restrictions including specific investment selections and sectors.

Client Assets Managed by Navy Federal Brokerage Services, LLC

In its capacity of holding discretionary authority retain and terminate Third-Party Portfolio Managers of its portfolio management programs, NFBS has \$186,444,694 of assets under management as of December 31, 2016.

Item 5 – Fees and Compensation

This section provides details regarding the fees and compensation arrangements of NFBS' services.

NFBS fees will be calculated based on a percentage of assets under management and will not exceed 1.75% on an annualized basis for individual or institutional clients. NFBS fees are negotiable and may vary according to the services provided, parties involved in providing the services, types of investments, and other such considerations. The NFBS investment adviser representative will determine the exact fee of NFBS within the range described below under the NFBS Fee column for each Third-Party Portfolio Manager. Therefore, different clients participating in the same program may pay different fees. NFBS believes its fees are competitive with those fees charged by other investment advisers for comparable services; however, NFBS fees may be higher than the fees charged by other investment advisers. In addition to the NFBS fees, there may be other charges assessed to NFBS accounts for certain activity, termination of accounts, or other such occurrences. The minimum amount to open NFBS account will vary depending on the product and Third-Party Portfolio Manager selected. Please refer to Item 7 of this Brochure for the minimum account sizes.

Fees for advisory services provided through the Programs will be charged according to the following fee schedules which have been established by NFBS:

** The term "Bundled Fee" refers to the respective program management fee plus the Envestnet Portfolio Solutions administrative fee.*

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Envestnet (Portfolio Management Consultants) NFBS Index Plus

Investment Amount	Envestnet Portfolio Solutions Platform Fee	NFBS Platform Management Fee	Navy Federal Asset Management Fee	Total Fee
First \$250,000	0.35%	0.20%	0.60% - 1.20%	1.15% - 1.75%
Next \$250,000	0.30%	0.19%	0.60% - 1.06%	1.09% - 1.55%
Next \$500,000	0.25%	0.17%	0.60% - 0.90%	1.02% - 1.32%
Next \$1M	0.20%	0.15%	0.50% - 0.80%	0.85% - 1.15%
Over \$2M	0.20%	0.13%	0.50% - 0.80%	0.83% - 1.13%

**Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Envestnet (Portfolio Management Consultants)
NFBS ETF and NFBS Funds and CAM Mutual Funds**

Investment Amount	Envestnet Portfolio Solutions Platform Fee	NFBS Platform Management Fee	Navy Federal Asset Management Fee	Total Fee
First \$250,000	0.35%	0.20%	0.80% - 1.20%	1.35% - 1.75%
Next \$250,000	0.26%	0.19%	0.70% - 1.10%	1.15% - 1.55%
Next \$500,000	0.18%	0.17%	0.70% - 0.90%	1.05% - 1.25%
Next \$1M	0.15%	0.15%	0.60% - 0.70%	0.95% - 1.00%
Over \$2M	0.12%	0.13%	0.60% - 0.60%	0.85% - 0.85%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager OBS (Migrated to Envestnet)

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$150,000	0.35%	0.00%	0.90% - 1.30%	1.25% - 1.65%
Next \$100,000	0.35%	0.00%	0.86% - 1.16%	1.21% - 1.51%
Next \$250,000	0.35%	0.00%	0.73% - 0.93%	1.08% - 1.28%
Next \$500,000	0.35%	0.00%	0.73% - 0.80%	1.08% - 1.15%
Next \$1M	0.25%	0.00%	0.67% - 0.80%	0.92% - 1.05%
Above \$2M	0.20%	0.00%	0.62% - 0.67%	0.82% - 0.87%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager OBS (Envestnet Platform, since Dec. 2013)

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.45%	0.20%	0.60% - 1.00%	1.25% - 1.65%
Next \$250,000	0.44%	0.19%	0.60% - 0.90%	1.23% - 1.53%
Next \$500,000	0.42%	0.17%	0.50% - 0.80%	1.09% - 1.39%
Next \$1M	0.30%	0.15%	0.50% - 0.85%	1.00% - 1.30%
Above \$2M	0.23%	0.13%	0.60% - 0.90%	0.96% - 1.26%
Next \$5M	0.23%	0.13%	0.55% - 0.85%	0.91% - 1.21%
Above \$8M	0.23%	0.13%	0.50% - 0.80%	0.86% - 1.16%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Members Trust Company

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.45%	0.20%	0.60% - 1.00%	1.25% - 1.65%
Next \$250,000	0.39%	0.19%	0.60% - 1.00%	1.18% - 1.58%
Next \$500,000	0.37%	0.17%	0.60% - 0.90%	1.14% - 1.44%
Next \$1M	0.35%	0.15%	0.50% - 0.80%	1.00% - 1.30%
Over \$2M	0.33%	0.13%	0.50% - 0.80%	0.96% - 1.26%

* The term "Bundled Fee" refers to the respective program management fee plus the Envestnet Portfolio Solutions administrative fee.

**Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Envestnet Portfolio Solutions
NFBS ActivePassive**

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
\$150k	See Below Description	See Below Description	0.75%	0.75%
\$250k	See Below Description	See Below Description	0.75%	0.75%
\$500k	See Below Description	See Below Description	0.75%	0.75%
\$1M	See Below Description	See Below Description	0.75%	0.75%

The ActivePassive Portfolios Program includes the selection by Envestnet|PMC of ActivePassive Funds® for the Client's Program Account. Envestnet Portfolio Solutions also acts as the Advisor for the ActivePassive Funds. Envestnet Portfolio Solutions receives a management fee from each of five Funds, which ranges from 60 bps to 95 bps of average net assets annually. Envestnet Portfolio Solutions pays a portion of those fees to the subadvisors of those Funds, which are not affiliated with Envestnet Portfolio Solutions except as disclosed in the Funds' prospectuses. Envestnet Portfolio Solutions does not receive any other compensation for amounts managed under this program. Because the fund management fees differ, Envestnet Portfolio Solutions' compensation may differ depending on the portfolio model applicable to Client's Program Account.

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager by Brinker Capital

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.52%	0.20%	0.60% - 1.00%	1.32% - 1.72%
Next \$250,000	0.51%	0.19%	0.60% - 1.00%	1.30% - 1.70%
Next \$500,000	0.49%	0.17%	0.60% - 0.90%	1.26% - 1.56%
Next \$1M	0.47%	0.15%	0.50% - 0.80%	1.12% - 1.42%
Over \$2M	0.45%	0.13%	0.50% - 0.80%	1.08% - 1.38%

* The term "Bundled Fee" refers to the respective program management fee plus the Envestnet Portfolio Solutions administrative fee.

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager CLS Investments, LLC

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.47%	0.20%	0.75%	1.42%
Next \$250,000	0.47%	0.19%	0.75%	1.41%
Next \$500,000	0.45%	0.17%	0.75%	1.37%
Next \$1M	0.45%	0.15%	0.75%	1.35%
\$2M-5 M	0.43%	0.13%	0.75%	1.31%
Over \$5M	0.42%	0.13%	0.75%	1.30%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Morningstar Investment Management LLC

Investment Amount	Investnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.45-0.50%	0.20%	0.75%	1.40-1.45%
Next \$250,000	0.45-0.50%	0.19%	0.75%	1.39-1.44%
Next \$500,000	0.43-0.48%	0.17%	0.75%	1.35-1.40%
Next \$1M	0.43-0.48%	0.15%	0.75%	1.33-1.38%
\$2M-5 M	0.41-0.46%	0.13%	0.75%	1.29-1.34%
Over \$5M	0.40-0.45%	0.13%	0.75%	1.28-1.33%

Fee Schedule for NFBS Advisory Program Account with Third Party Manager Investnet (Portfolio Management Consultants) Impact Portfolios

Investment Amount	Investnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.43%	0.20%	0.75%	1.38%
Next \$250,000	0.43%	0.19%	0.75%	1.37%
Next \$500,000	0.40%	0.17%	0.75%	1.32%
Next \$1M	0.39%	0.15%	0.75%	1.29%
\$2M-5 M	0.36%	0.13%	0.75%	1.24%
Over \$5M	0.35%	0.13%	0.75%	1.23%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Standard & Poor's

Investment Amount	Investnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.35%	0.20%	0.60% - 1.00%	1.15% - 1.55%
Next \$250,000	0.33%	0.19%	0.61% - 1.00%	1.13% - 1.53%
Next \$500,000	0.30%	0.17%	0.62% - 0.90%	1.09% - 1.38%
Next \$1M	0.28%	0.15%	0.59% - 0.80%	0.95% - 1.25%
Over \$2M	0.25%	0.13%	0.55% - 0.80%	0.91% - 1.21%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Smedley Financial Services

Investment Amount	Investnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.50%	0.20%	0.60% - 1.00%	1.30% - 1.70%
Next \$250,000	0.49%	0.19%	0.60% - 1.00%	1.28% - 1.68%
Next \$500,000	0.47%	0.17%	0.60% - 0.90%	1.24% - 1.54%
Next \$1M	0.45%	0.15%	0.50% - 0.80%	1.10% - 1.40%
Over \$2M	0.43%	0.13%	0.50% - 0.80%	1.06% - 1.36%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager EarthFolios (Blue Marble)

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.45%	0.20%	0.65% - 1.00%	1.30% - 1.70%
Next \$250,000	0.45%	0.19%	0.64% - 1.00%	1.28% - 1.68%
Next \$500,000	0.37%	0.17%	0.65% - 0.90%	1.19% - 1.49%
Next \$1M	0.34%	0.15%	0.54% - 0.80%	1.03% - 1.33%
Over \$2M	0.30%	0.13%	0.53% - 0.80%	0.96% - 1.26%

* The term "Bundled Fee" refers to the respective program management fee plus the Envestnet Portfolio Solutions administrative fee.

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Russell Investment Group (Class S) and SEI

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.20%	0.20%	0.60% - 1.00%	1.00% - 1.40%
Next \$250,000	0.19%	0.19%	0.60% - 1.00%	0.98% - 1.38%
Next \$500,000	0.17%	0.17%	0.60% - 0.90%	0.94% - 1.24%
Next \$1M	0.15%	0.15%	0.50% - 0.80%	0.80% - 1.10%
Over \$2M	0.13%	0.13%	0.50% - 0.80%	0.76% - 1.06%

Fee Schedule for NFBS Advisory Program Account with Third-Party Portfolio Manager Russell Investment Group (Class S&I)

Investment Amount	Envestnet Portfolio Solutions Bundled Fee*	NFBS Platform Management Fee	Navy Federal Brokerage Services Fee	Total Fee
First \$250,000	0.32%	0.20%	0.60% - 1.00%	1.12% - 1.52%
Next \$250,000	0.29%	0.19%	0.60% - 1.00%	1.08% - 1.48%
Next \$500,000	0.26%	0.17%	0.60% - 0.90%	1.03% - 1.33%
Next \$1M	0.23%	0.15%	0.50% - 0.80%	0.88% - 1.18%
Over \$2M	0.19%	0.13%	0.50% - 0.80%	0.82% - 1.12%

* The term "Bundled Fee" refers to the respective program management fee plus the Envestnet Portfolio Solutions administrative

Institutional Pricing

NFBS may provide advisory services to institutions including but not limited to Charitable Organizations, LLC and Corporations. The pricing for these services may be different than pricing for Individual public clients and may not be reflected in the pricing schedule above. All institutional clients are provided with a pricing model negotiated separately with NFBS and the Third-Party Portfolio Manager chosen to manage the institutional account(s).

How Fees Are Charged

Depending upon the advisory program and Third-Party Portfolio Manager selected, fees are charged to an account in advance on a monthly basis. Upon termination of an advisory program for an account billed in advance, Navy Federal Brokerage Services will refund any prepaid but unearned fees. Upon termination of an advisory program for an account billed in arrears, Navy Federal Brokerage Services will collect fees due for the period of time the account has been managed since the last billing period.

Fees for NFBS Advisory Program accounts are charged in advance on a monthly basis using the average daily balance from the previous month. The fee for the initial calendar month (or part thereof) in which a client participates in the NFBS Advisory Program are calculated on the day after the initial placement of Program Assets and are debited the first day of the new month after assets are placed in the Program. The initial Program Fee for any partial calendar month is appropriately pro-rated based on the number of calendar days in the partial month. Thereafter, the Program Fee is calculated and billed monthly in advance based on a percentage of the average daily fair market value of assets in the Program Account during the prior month. The Program Fee for each month will equal (on an annualized basis) the percentage set forth in the Fee Schedule, of the fair market value of the Program Assets in the applicable category (including interest paid or accrued) as calculated on the last business day of the previous calendar month. If there is a deposit over \$25,000 made during the month which was not included in the fee charged in advance, there is a look back and an additional fee (pro-rated) is charged for such deposit. The broker that provides custodial services for the Program Assets will determine fair market value for the purpose of calculation of the fee. Upon termination of an NFBS Advisory Program account and withdrawal of the client's assets from the Program, Navy Federal Brokerage Services will provide a pro-rata refund to client for any prepaid but unearned fees.

Upon termination or client request for funds withdrawal (including systematic withdrawal programs), costs to liquidate securities such as short term redemption fees, if any, may be borne by the client. The client understands that such liquidations may have adverse tax consequences. Upon termination, Navy Federal Brokerage Services agrees to reimburse a pro-rata share of any prepaid, but unearned fees.

Additional Fees and Expenses

Although the advisory fees described above cover the execution costs, advisory fees payable to NFBS do not include all the fees the client will pay when the client purchases or sells securities for the client's account(s). The following list of fees or expenses are what the client may pay directly to third parties, whether a security is being purchased, sold, or held in the client's account(s) under management by NFBS. Fees are charged by the broker-dealer / custodian. NFBS may receive, directly or indirectly, any of these fees charged to the client. These fees are paid to the client's broker, custodian, or the issuer or product sponsor of the mutual fund or other investments held by the client. The fees include:

- Brokerage commissions
- 12b-1 fees
- Transaction fees
- Exchange fees
- SEC fees
- Advisory fees and administrative fees charged by Mutual Funds (MF) or Exchange Traded Funds (ETFs)
- Advisory fees charged by Third-Party Portfolio Managers (if any are used for the client's account)
- Custodial Fees
- Deferred sales charges (charged by MFs)
- Surrender charges (charged by MFs)
- Transfer taxes
- Wire transfer
- IRA and qualified retirement plan fees
- Termination Fees
- Among others that may be incurred
- Statement fees

Please review the brokerage account additional fee schedule attached to the client agreement for more information on fees. For accounts in the NFBS Advisory Program which are sub-advised by Envestnet Portfolio Solutions, NFBS serves as the introducing broker-dealer and may receive a portion of certain administrative fees charged by the qualified custodian, Pershing, LLC.

Other Compensation

Our investment adviser representatives do not receive personally (directly or indirectly) any compensation from the sale of any specific security or investment in the client's account managed by NFBS.

Certain of our investment adviser representatives are also registered representatives of NFBS, a securities broker-dealer. Clients may work with the investment adviser representative in the representative's separate capacity as a registered representative of NFBS. When acting in the separate capacity as a registered representative, the client's investment adviser representative may sell, for commissions, general securities products such as stocks, bonds, mutual funds, exchange-traded funds, and variable annuity and variable life products to the client. As such, the investment adviser representative may suggest that the client implement investment advice by purchasing securities products through a commission-based brokerage account in addition to or in lieu of a fee-based investment-advisory account. This receipt of commission may create an incentive to recommend those products for which the investment adviser representative will receive a commission in the representative's separate capacity as a registered representative of a securities broker-dealer. Consequently, the objectivity of the advice rendered to the client could be biased.

Clients are under no obligation to use the services of our representatives in this separate capacity as registered representatives or to use brokerage services of NFBS. The client can select any broker/dealer the client wishes to implement securities transactions. If the client selects our representatives to implement securities transactions in the representative's separate capacity as a registered representative, the client must use NFBS as the broker/dealer. Prior to effecting any such transactions, the client is required to enter into a new account agreement with NFBS. The commissions charged by NFBS may be higher or lower than those charged by other broker/dealers. In addition, the registered representatives may also receive additional ongoing 12b-1 fees for mutual fund purchases from the mutual fund company during the period that the client maintains the mutual fund investment.

Certain investment adviser representatives of NFBS are licensed insurance representatives of various companies under NFBS. When acting in the separate capacity as a licensed insurance representative, the client's investment adviser representative may sell insurance products to clients for commissions. As such, the investment adviser representative may suggest that the client implement investment advice by purchasing insurance products. The receipt of insurance commissions creates an incentive to recommend those insurance products for which the investment adviser representative will receive a commission in the representative's separate capacity as a licensed insurance representative. Consequently, the objectivity of the advice rendered to the client could be biased.

Clients are under no obligation to use the services of our representatives in this separate capacity as licensed insurance representatives. The client can select any licensed insurance representative the client wishes to implement insurance transactions.

If services are being provided to an ERISA qualified retirement plan, any 12b-1 fees received by NFBS will be offset against our stated fee. Any fee offset will be detailed on the invoice we send to the client. The invoice will detail the amount of the fee offset, the payer of the 12b-1 fee, and the services rendered for the 12b-1 fee. If we receive any other compensation for our services, we will (i) offset that compensation against our stated fees, and (ii) will disclose the amount of such compensation, the services rendered for such compensation and the payer of such compensation to the client.

Additionally, please refer to Item 10 – Other Financial Industry Activities and Affiliations for information about certain business relationships and compensation arrangements of NFBS and its supervised persons.

Item 6 – Performance-Based Fees and Side-By-Side Management

Neither NFBS nor any of its supervised persons accept performance-based fees, which are fees based on a share of capital gains on or capital appreciation of the assets of a client.

Item 7 – Types of Clients

NFBS generally provides investment advice to members of Navy Federal Credit Union, individual persons, trusts and institutions. There are minimum initial investment amounts for advisory, which range from \$25,000 to \$100,000 depending on the portfolio management program and Third-Party Portfolio Manager that is chosen.

<u>Program</u>	<u>Minimum Account Size</u>
Brinker Capital	\$25,000
CLS Investment, LLC	\$25,000
Members Trust	\$50,000
Morningstar Investment Management, LLC	\$25,000
NFBS ETF	\$50,000
NFBS Tax Sensitive	\$100,000
NFBS Mutual Fund Model	\$50,000
NFBS Index Plus	\$50,000
NFBS ActivePassive Portfolios	\$25,000
OBS	\$50,000
S&P Investment Advisory Services LLC	\$50,000
SEI Investment Management	\$50,000
SFS Proactive and Quant Phase Models	\$25,000
SFS Tax Efficient Models	\$50,000

Item 8 – Methods of Analysis, Investment Strategies, and Risk of Loss

- A. NFBS typically provides its advisory services through wrap accounts and utilizes independent third party money managers (Third-Party Portfolio Managers) to manage the assets of the wrap accounts. NFBS has an investment committee that conducts due diligence and selects Third-Party Portfolio Managers. At least annually a due diligence review will be performed from both a compliance and performance perspective to determine that the Third-Party Portfolio Managers utilized in the portfolio programs are still an appropriate fit for the portfolio management programs sponsored by NFBS. The investment committee will also review each Third-Party Portfolio Manager's performance over an extended period of time on an ongoing basis. The investment committee will meet at least quarterly to discuss any potential concerns or recommended changes to the Third-Party Portfolio Managers utilized in the portfolio management programs. The investment committee will be responsible for determining if a Third-Party Portfolio Manager should be replaced due to poor performance or concerns with non-compliance with regulatory requirements.

NFBS uses an investment policy statement to determine the appropriate initial investment recommendation and ongoing asset management for each individual client. The investment adviser representative of NFBS acts in a relationship manager capacity with the client. The individual investment policy statement or investment strategy report takes into account each client's risk tolerance, time horizon, total assets, income, investment goals and financial status.

The client should understand that past performance is not indicative of future results. Therefore, the client should never assume that future performance of any specific investment or investment strategy will be profitable. Investing in securities (including but not limited to stocks, mutual funds, ETFs, and bonds) involves risk of loss. Further, depending on the different types of investments, there may be varying degrees of risk. The client should be prepared to bear investment loss including loss of original principal.

- B. Because of the inherent risk of loss associated with investing, NFBS is unable to represent, guarantee, or even imply that its services and methods of analysis or other unaffiliated, Third-Party Portfolio Manager can or will predict future results, successfully identify market tops or bottoms, or insulate the client from losses due to market corrections or declines. There are certain additional risks associated when investing in securities through NFBS' investment management programs or other unaffiliated Third-Party Portfolio Manager.

- Market Risk – Either the stock market as a whole, or the value of an individual company, goes down resulting in a decrease in the value of client investments. This is also referred to as systemic risk.
- Equity (Stock) Market Risk – Common stocks are susceptible to general stock market fluctuations and to volatile increases and decreases in value as market confidence in and perceptions of their issuers change. If the client held common stock, or common stock equivalents, of any given issuer, the client would generally be exposed to greater risk than if the client held preferred stocks and debt obligations of the issuer.
- Company Risk. When investing in stock positions, there is always a certain level of company or industry specific risk that is inherent in each investment. This is also referred to as unsystematic risk and can be reduced through appropriate diversification. There is the risk that the company will perform poorly or have its value reduced based on factors specific to the company or its industry. For example, if a company's employees go on strike or the company receives unfavorable media attention for its actions, the value of the company may be reduced.
- ETF and Mutual Fund Risk – When the client is invested in an ETF or mutual fund, the client will bear additional expenses based on the client's pro rata share of the ETF's or mutual fund's operating expenses, including the potential duplication of management fees. The risk of owning an ETF or mutual fund generally reflects the risks of owning the underlying securities the ETF or mutual fund holds. Clients will also incur brokerage costs when purchasing ETFs.
- Management Risk – The client's investment will vary with the success and failure of our investment strategies, research, analysis and determination of portfolio securities. If our investment strategies do not produce the expected returns, the value of the investment will decrease.

C. NFBS typically provides its advisory services through wrap accounts and utilizes independent Third-Party Portfolio Managers to manage the assets of the wrap accounts. Wrap accounts managed by Third-Party Portfolio Managers generally consist of Mutual Funds and/or Exchange Traded Funds (ETFs).

There are a variety of mutual fund categories. For example, there are funds that hold only stocks, bonds or cash (money markets) or hold only securities in a particular sector (e.g., health care). There are also balanced funds that incorporate all asset classes.

Mutual funds may have risk factors associated with them including, but not limited to, market risk, political risk, currency risk, liquidity and financial risk depending on the investment goal of the selected mutual fund. Each category of asset held in a fund has its own category of risk. For example, bonds may be redeemed before their maturity date or dividends may decline because of falling interest rates. Interest rates may go up and cause the fund value to decline or the bond issuer may be a credit risk and default in timely repaying interest and principal. Stocks in a particular sector may decline due to developments in that industry. Any type of fund could be impacted because of natural disasters, inflation, changes in U.S./foreign currency exchange rates, market cycles or political events like elections. A manager may not meet fund objectives because he or she failed to effectively execute the fund's investment strategy.

ETFs are a security that tracks an index, a commodity, or a basket of assets like an index fund, but trades like a stock on an exchange. ETFs experience price changes throughout the day as they are bought and sold. ETFs are subject to numerous risks including many of the risks involved with investing in mutual funds

Clients need to consider not only their investment goals (e.g., capital gains, income) but their risk tolerance level (i.e., conservative, aggressive, balanced). They should also understand that not every fund or ETF will have the same degree of risk. Clients should always read the prospectus that is provided with each mutual fund or ETF considered or selected. The prospectus contains details on the securities held in the fund as well as the risks and costs associated with those holdings. If clients have any questions, they should contact their investment adviser representative.

Item 9 – Disciplinary Information

This item is not applicable to Navy Federal Brokerage Services' brochure because there are no legal or disciplinary events listed at Item 9 of the Form ADV Part 2 instructions that are material to Navy Federal Brokerage Services' business or the integrity of NFBS' management.

Item 10 – Other Financial Industry Activities and Affiliations

- A. The management, certain support staff, and the investment adviser representatives of NFBS are registered with its affiliate, Navy Federal Brokerage Services, LLC which is a full service broker/dealer and also a wholly owned subsidiary of Navy Federal Financial Group. See Item 10.C.2 for information on Navy Federal Financial Group.
- B. Neither NFBS nor any of its management persons are registered as or associated persons of any futures commission merchant, commodity pool operator, or a commodity trading advisor.
- C. Other Arrangements
1. Navy Federal Brokerage Services is also a registered broker/dealer. NFBS is a wholly owned subsidiary of Navy Federal Financial Group and may serve the same clients. Please refer to Item 12. Brokerage Practices for more details about how NFBS may utilize its brokerage services with respect to the client's advisory services.
 2. The parent company of Navy Federal Brokerage Services is Navy Federal Financial Group. Navy Federal Financial Group owns a less than 10% share of Members Trust Company, and the COO of NFBS and Navy Federal Financial Group is a member of the board of directors for Members Trust Company. NFBS refers clients to Members Trust Company as a Third-Party Portfolio Manager and through its parent company, Navy Federal Financial Group; Navy Federal Financial Group continues to receive an ongoing solicitor fee from Members Trust Company for such clients with assets under management by Members Trust Company. The relationship between Navy Federal Financial Group, NFBS, and Members Trust Company creates a material conflict of interest. Navy Federal Brokerage Services addresses that conflict of interest through due diligence reviews, financial audits, and an account review process to verify Members Trust Company fits the client's investment needs.
 3. NFBS, is a wholly owned subsidiary of Navy Federal Credit Union. Navy Federal Brokerage Services primarily serves members of Navy Federal Credit Union.
 4. NFBS' parent company, Navy Federal Financial Group, is also a licensed insurance agency and may be paid a portion of the insurance commissions received by CUNA Mutual Group for AD&D, life and long term care insurance that are placed with members of Navy Federal Credit Union. Additionally, Navy Federal Financial Group has a joint venture that involves Champion Title, named Navy Federal Title Services. Navy Federal Financial Group receives a portion of Title Service fees that are placed with Navy Federal Title Services and members of Navy Federal Credit Union.
 5. NFBS clears through Pershing. This relationship is based on a piggybacking relationship with introducing broker-dealer, CUSO Financial Services, which facilitates back office processing, account processing, and servicing of new and existing accounts for Navy Federal Brokerage Services. NFBS, and CUSO Financial Services have an agreement in place to perform these services in exchange for a fee, which is based upon the gross fees and commissions earned by NFBS. CUSO Financial is not affiliated with NFBS. NFBS addresses security of account information and privacy within this relationship through due diligence reviews and financial audits.
- D. NFBS recommends various Third-Party Portfolio Managers for each of its programs. As of the date of this brochure, the Third-Party Portfolio Managers available on the NFBS platform are the following:

Envestnet Portfolio Solutions

1. Brinker Capital, Inc.
2. CLS Investment, LLC
3. Envestnet/PMC
4. Members Trust Company
5. Morningstar Investment Management, LLC
6. OBS
7. SEI Investments Management Corporation
8. Smedley Financial Services, Inc.
9. Standard & Poor's Investment Advisory Services LLC

Item 11 – Code of Ethics, Participation or Interest in Client Transactions, and Personal Trading

Code of Ethics Summary

NFBS has established a Code of Ethics that will apply to all of its supervised persons. As a fiduciary, it is an investment adviser's responsibility to provide fair and full disclosure of all material facts and to act solely in the best interest of each of its clients at all times. This fiduciary duty is considered the core underlying principle for our Code of Ethics which also covers our Insider Trading and Personal Securities Transactions Policies and Procedures. NFBS requires all of its supervised persons to conduct business with the highest level of ethical standards and to comply with all federal and state securities laws at all times.

Upon employment or affiliation and when changes occur, all supervised persons will sign an acknowledgement that they have read, understand, and agree to comply with our Code of Ethics. NFBS has the responsibility to make sure that the interests of all clients are placed ahead of NFBS' or its supervised person's own investment interest. Full disclosure of all material facts and potential conflicts of interest will be provided to clients prior to any services being conducted. NFBS and its supervised persons must conduct business in an honest, ethical, and fair manner and avoid all circumstances that might negatively affect or appear to affect our duty of complete loyalty to all clients.

This disclosure is provided to give a summary of Navy Federal Brokerage Services' Code of Ethics. However, if the client wishes to review NFBS' Code of Ethics in its entirety, a copy will be provided promptly upon request.

Employee Personal Securities Transactions Disclosure

The client should know that the supervised persons of NFBS may buy or sell securities that are also recommended to clients. In order to minimize this conflict of interest, NFBS only recommends and purchases securities which, generally, are widely held and publicly traded.

Item 12 – Brokerage Practices

For clients that wish to establish NFBS accounts managed by a Third-Party Portfolio Manager such as Envestnet Portfolio Solutions, NFBS Services will require that accounts be established at Pershing, LLC. Pershing, LLC offers custody of securities, trade execution, clearance and settlement of transactions. Navy Federal Brokerage Services recommends broker/dealers and custodians that Navy Federal Brokerage Services believes will provide services in a manner and at a cost that will allow Navy Federal Brokerage Services to meet its duty of best execution.

Although NFBS is not affiliated with Pershing, LLC, NFBS' affiliated broker-dealer, NFBS, LLC is an introducing broker-dealer and clears through Pershing, LLC. For all accounts sub-advised by Envestnet Portfolio Solutions under the NFBS Advisory Program, NFBS serves as the introducing broker-dealer on behalf of Pershing, LLC.

As part of its fiduciary duties to clients, NFBS endeavors at all times to put the interests of its clients first. Clients should be aware, however, that the receipt of economic benefits from using NFBS as introducing broker-dealer and/or the institutional platform of Pershing, LLC in and of itself creates a potential conflict of interest.

NFBS will review periodically alternative custodians in the marketplace for comparison to the currently used custodian, evaluating criteria such as overall expertise, cost competitiveness and financial condition. Quality of execution for custodians will be reviewed through best execution review. No single criterion will validate or invalidate a custodian, but rather, all criteria taken together will be used in evaluating the currently utilized custodian.

Handling Trade Errors

NFBS has implemented procedures designed to prevent trade errors; however, trade errors in client accounts cannot always be avoided. Consistent with its fiduciary duty, it is the policy of NFBS to correct trade errors in a manner that is in the best interest of the client. In cases where the client causes the trade error, the client will be responsible for any loss resulting from the correction. Depending on the specific circumstances of the trade error, the client may not be able to receive any gains generated as a result of the error correction. In all situations where the client does not cause the trade error, the client will be made whole and any loss resulting from the trade error will be absorbed by NFBS if the error was caused by NFBS. If the error is caused by the qualified custodian, the qualified custodian will be responsible for handling the trade error. If an investment gain results from the correcting trade, the client will not receive the gain. The Third-Party Portfolio Manager or Pershing, LLC will receive any trade correction gains; however, NFBS will never benefit or profit from trade errors.

Individual Trading Policy

Transactions implemented by NFBS and/or Third-Party Portfolio Managers for client accounts are generally affected independently, unless the firm decides to purchase or sell the same securities for several clients at approximately the same time. This process is referred to as aggregating orders, batch trading or block trading and is used by the firm when NFBS or Third-Party Portfolio Manager believes such action may prove advantageous to clients. When NFBS or Third-Party Portfolio Manager aggregates client orders, the allocation of securities among client accounts will be done on a fair and equitable basis. Typically, the process of aggregating client orders is done in order to achieve better execution, to negotiate more favorable commission rates or to allocate orders among clients on a more equitable basis in order to avoid differences in prices and transaction fees or other transaction costs that might be obtained when orders are placed independently. Under this procedure, transactions will be averaged as to price and will be allocated among the firm's clients in proportion to the purchase and sale orders placed for each client account on any given day. When NFBS or Third-Party Portfolio Manager determines to aggregate client orders for the purchase or sale of securities, including securities in which Navy Federal Brokerage Services or Third-Party Portfolio Manager may invest, the firm will do so in accordance with the parameters set forth in the SEC No-Action Letter, *SMC Capital, Inc.* It should be noted, NFBS or Third-Party Portfolio Manager does not receive any additional compensation or remuneration as a result of aggregation.

Item 13 – Review of Accounts

The client's investment adviser representative will review the client's account on at least an annual basis; however, the client's investment adviser representative may review the client's account more often due to changes in the client's circumstances, the client's express request or changes within the market. Our compliance supervisors, brokerage operations specialists or operations management staff review newly established accounts. NFBS also has an investment committee meeting on a quarterly basis. The investment committee reviews on a quarterly basis a certain number of randomly selected accounts; these accounts are reviewed for suitability with the client's investment policy statement and the client's stated investment needs. In addition, the investment committee reviews the fees charged to these accounts to ensure that the accurate fee has been deducted from an account or refunded in the case of a closed account.

NFBS and its investment adviser representatives do not provide reports directly to clients. In the case of our portfolio management programs, the qualified custodian, Pershing, LLC, provides quarterly account statements and Envestnet Portfolio Solutions provides quarterly performance reports to each NFBS Advisory Program account sub-advised by Envestnet Portfolio Solutions, INC. To the extent that NFBS Envestnet Portfolio Solutions,

or another Third-Party Portfolio Manager ever prepares a report for the client, the client should compare such reports against the account statements delivered by the qualified custodian, Pershing, LLC.

Item 14 – Client Referrals and Other Compensation

NFBS refers clients to Members Trust Company. Navy Federal Financial Group, receives a referral fee paid by Members Trust Company based upon a portion of the management fee charged to the client. For the client's accounts in the NFBS Advisory Program which are sub-advised by Envestnet Portfolio Solutions, NFBS serves as the introducing broker-dealer and may receive a portion of certain administrative fees charged by Pershing, LLC, the qualified custodian.

Except for the investment advisory fees charged by NFBS, the referral fees paid to Navy Federal Financial Group by Members Trust Company and certain administrative fees received by NFBS as an introducing broker-dealer, Navy Federal Brokerage Services nor any of its related persons accept economic benefit for providing investment advice or other advisory services to its clients.

Neither NFBS nor any of its related persons, directly or indirectly, compensates any person who is not a supervised person of NFBS for client referrals.

Item 15 – Custody

Pershing, LLC will be the qualified custodian for NFBS Advisory Program accounts. Securities are registered in street name which means that customer-owned securities are held in the name of Pershing, LLC for more efficient trading. Clients will receive from Pershing monthly or quarterly statements depending on activity. Pershing, LLC is located at One Pershing Plaza Jersey City, NJ 07399. Phone: 201-413-2000.

Navy Federal Credit Union, an affiliate of NFBS, may in its capacity as a credit union, have custody of non-investment advisory assets of the clients of NFBS. Navy Federal Credit Union does not hold assets subject to the investment advisory services of NFBS.

Item 16 – Investment Discretion

The assets of a NFBS account shall be managed by Third-Party Portfolio Managers engaged by Navy Federal Brokerage Services, LLC. In accordance with the initial Investment Allocation Proposal, NFBS shall engage or recommend Third-Party Portfolio Managers for Client. While NFBS will generally discuss changes with Client prior to making such changes, NFBS does retain discretionary authority to retain and terminate Third-Party Portfolio Managers on Client's behalf without first consulting with Client. For assets of an account managed by Third-Party Portfolio Managers, the client authorizes NFBS the discretionary authority to retain and terminate sub-advisers on behalf of the client and provide trading instructions, on behalf of the client to the Third-Party Portfolio Managers, broker-dealers and custodians for the client's NFBS Account. The client also authorizes NFBS to provide a copy of the client agreement to any Third-Party Portfolio Manager or broker-dealer through which transactions will be implemented on behalf of the client as evidence of NFBS, and/or the Third-Party Portfolio Manager's authority.

For the assets of an account sub-advised by Envestnet Portfolio Solutions, Envestnet Portfolio Solutions, Inc. shall have discretion to change the investments within the parameters of the selected portfolio model. This includes discretion to adjust asset allocations and replace or reduce mutual funds and/or ETFs in the client's account. All transactions shall be initiated by Envestnet Portfolio Solutions. Subject to the limitations and/or restrictions that the client listed in the client's profile or other appropriate suitability analysis (including any reasonable restrictions the client placed on investments), NFBS shall have full authority to supervise and direct the investment of the monies contributed by the client without prior consultation. Although NFBS shall have discretionary authority to retain or terminate Envestnet Portfolio Solutions, NFBS shall not have discretionary investment authority to make specific investments within the client's account.

Item 17 – Voting Client Securities

NFBS Proxy Policy

NFBS does not vote proxies. Third-Party Portfolio Manager(s) selected by NFBS may vote proxies for client accounts or may pass them directly to the client for voting. Specific information on the proxy voting policies of a selected Third-Party Portfolio Manager can be found in the Third-Party Portfolio Manager's ADV Part 2 provided at the time of account opening or upon request thereafter. For more information on proxy voting, please contact us at 877-221-8108.

Item 18 – Financial Information

This item is not applicable to NFBS' Brochure. NFBS does not require or solicit prepayment of more than \$1,200 in fees per client, six months or more in advance. NFBS is not subject to a financial condition reasonably likely to impair its ability to meet contractual commitments. Finally, NFBS has not been the subject of a bankruptcy petition at any time.