

# **FORM ADV PART 2A DISCLOSURE BROCHURE**

## **LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP**

**230 CONGRESS STREET BOSTON, MA 02110**

**[WWW.LWCOTRUST.COM](http://WWW.LWCOTRUST.COM)**

This brochure provides information about the qualifications and business practices of Loring, Wolcott & Coolidge Fiduciary Advisors, LLP. If you have any questions about the contents of this brochure, please contact William Perkins or Charles Schmidt at (617) 523-6531. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Loring, Wolcott & Coolidge Fiduciary Advisors, LLP is available on the SEC's website at <https://adviserinfo.sec.gov/>.

The effective date of this brochure is March 31, 2017.

## **ITEM 2 - MATERIAL CHANGES**

This section of the brochure is intended to highlight any material changes that have occurred since our last update. Our ADV Part 2A was last updated on October 1, 2016.

Since the last update to our brochure, Nushin Kormi was added as a partner of Loring, Wolcott & Coolidge Fiduciary Advisors, LLP.

### ITEM 3 - TABLE OF CONTENTS

ITEM 1 – COVER PAGE .....	1
ITEM 2 - MATERIAL CHANGES .....	2
ITEM 3 - TABLE OF CONTENTS .....	3
ITEM 4 - ADVISORY BUSINESS.....	4
ITEM 5 - FEES AND COMPENSATION .....	5
ITEM 6 - PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT .....	6
ITEM 7 - TYPES OF CLIENTS .....	6
ITEM 8 - METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND THE RISK OF LOSS .....	7
ITEM 9 - DISCIPLINARY INFORMATION .....	11
ITEM 10 - OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS .....	11
ITEM 11 - CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING.....	11
ITEM 12 - BROKERAGE PRACTICES.....	12
ITEM 13 - REVIEW OF ACCOUNTS.....	14
ITEM 14 - CLIENT REFERRALS AND OTHER COMPENSATION .....	14
ITEM 15 - CUSTODY .....	15
ITEM 16 - INVESTMENT DISCRETION .....	16
ITEM 17 - VOTING CLIENT SECURITIES .....	16
ITEM 18 - FINANCIAL INFORMATION .....	16
BROCHURE SUPPLEMENTS .....	17

#### **ITEM 4 - ADVISORY BUSINESS**

Loring, Wolcott & Coolidge Fiduciary Advisors, LLP (“we”, “us”, or the “Advisor”) was created in 1994 to allow the trustees of the Loring, Wolcott & Coolidge Office to provide investment management and advisory services to retirement accounts and other accounts for which they do not serve as fiduciaries. The partners of the Advisor also act collectively to provide investment advice to the trustees in their capacity as fiduciaries.

The partners of the Advisor include the trustees of the Loring, Wolcott & Coolidge Office, two former trustees, and one former senior manager. Biographical information on the partners is provided as a supplement to this brochure. Compensation is based on the fees paid by the accounts for which each partner has management responsibilities. Each of the partners has made an equal capital contribution to the partnership. None of the partners is more than a 25% participant in the partnership.

We are long-term investors with a strong bias toward publicly traded equities; however, an attempt is made to tailor portfolios to individual situations and client needs, so other types of investments are considered. In some instances, we utilize mutual funds instead of individual stocks. We also utilize bonds or bond mutual funds for the production of greater income or to control the volatility of a portfolio. Cash is held to ensure adequate liquidity. We make limited use of other asset classes to meet additional client needs.

We utilize two sub-advisors to assist in our stock selection: David Wendell Associates, Inc. and Nicholas M. Safford & Co. We also have access to a broad range of brokerage investment reports, which provide a broader perspective in our investment decision-making process. We use two sub-advisors to assist us in our fixed income selection: W.B. Smith and Co. and Paul Kaplan.

All clients are permitted to impose restrictions on their accounts. We offer a suite of customized services to socially responsible investors under the trade name “The Sustainability Group”. The Sustainability Group integrates sustainability issues with fundamental analysis and a clear understanding of each client’s goals to provide investment solutions that reflect the client’s priorities. The Sustainability Group also provides for alternative investments in targeted certificates of deposit and community development loan funds.

Most of our client accounts are managed on a discretionary basis. As of 12/31/2016, we managed \$5,956,507,415.87 on a discretionary basis and \$196,747,827.01 on a non-discretionary basis. We often provide ways for our clients to participate in the investment process even though they have given us discretion to manage their accounts.

## ITEM 5 - FEES AND COMPENSATION

The Advisor has a standard fee schedule that applies to trusts and investment accounts. The schedule is based on assets under management and the income collected from those assets. The principal fee is a graduated fee based on assets under management 0.9% is charged on the first \$2,000,000 under management, 0.6% on the next \$2,000,000, and 0.3% on the balance of the assets. Certain security types are excluded when calculating the principal fee. The income fee is 5% and is charged on all interest and dividends collected. There are a small number of accounts that pay a flat quarterly or annual fee.

### PRINCIPAL FEE

Market Value	Rate
First \$2,000,000	0.9%
Next \$2,000,000	0.6%
Balance	0.3%

### INCOME FEE

Income	Rate
Interest and Dividends	5.00%

The fee charged by the Advisor is sometimes modified based on special circumstances that apply to a particular account. This may be in the form of discounts, could involve excluded assets, or might involve combining accounts into a single master account.

Fees are generally collected quarterly in arrears, based on the market value at the end of the last business day of the quarter. Clients may choose to pre-pay their fees. If fees are pre-paid and the advisory contract is terminated before the end of a billing period, the client will be entitled to a refund of their pre-paid fees calculated on a per diem basis. Fees are generally deducted from client accounts by the custodian, but there are circumstances where fees are paid from other accounts or billed separately. Discounted fees are charged to partners and employees of the Advisor and their families.

The principal and income fees cover a variety of services, which include investment management, trust administration, custody, and ancillary services. The fees do not include certain charges for tax services, bill payment services, estate settlement and administration, brokerage commissions, or other administrative fees, which are charged separately. The principal and income fees do not include the management fees charged by mutual funds, exchange traded funds, real estate investment trusts, and similar securities. A tax service charge of between \$250 and \$2,000, depending on the complexity of the return and the size of the account, will be charged for fiduciary tax returns and tax information letters prepared by our tax department. An annual fee of \$250 will be charged for administration of probate trusts. Special fees may be charged for bill payments, wire transfers, and extraordinary services. A fee of not more than one percent of the market value may be charged on the termination of an irrevocable trust.

The fees are divided among the Advisor, our primary custodian Loring, Wolcott & Coolidge Trust, LLC (the “Trust Company”), the partners of the Advisor, and any outside fiduciaries pursuant to the service agreements among these parties. The portion of the fee paid to the Trust Company is based on the cost of the services it provides to the Advisor.

#### **ITEM 6 - PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

We do not charge performance-based fees that are based on realized or unrealized gains in the value of client portfolios. There is no side-by-side management of accounts where some are subject to performance-based fees and others are not.

#### **ITEM 7 - TYPES OF CLIENTS**

Most of our business focuses on the management of investments for individuals and trusts. We handle investment management and investment advisory accounts, and we manage various types of retirement accounts. We provide advice to the trustees of revocable, irrevocable, and testamentary trusts. We also manage the investments for foundations, endowments and other entities that require these services.

Our focus is on high net worth individuals. We generally require \$1,000,000 in investable assets to establish an account relationship with us. The account minimum acts as a guideline for the acceptance of new business. There are sometimes circumstances that justify a waiver of these guidelines, such as accounts for family members of our existing clients that are less than this amount.

## **ITEM 8 - METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND THE RISK OF LOSS**

### **METHODS OF ANALYSIS**

We are assisted in our investment selection by independent sub- advisors. David Wendell Associates, Inc. and Nicholas M. Safford & Co. provide advice to us on equity investments. W.B. Smith and Company and Paul Kaplan provide advice to us on fixed income investments. We also receive investment research from various brokerage firms. There is a risk that our due diligence process in analyzing the recommendations from our sub-advisors will not identify errors in their work.

### **INVESTMENT STRATEGIES**

We focus on high quality growth stocks with the objective of buying and holding these investments over long periods of time. We believe that having low turnover is a more efficient way to produce after tax returns for taxable accounts. The emphasis on growth is an attempt to mitigate the effects of inflation on both the capital and the income produced by the investments. The emphasis on quality is to protect against the inherent risks involved with equity investments.

Our focus on equities relates to the long-term returns that can be derived from this asset class, but it involves more short-term risks than more balanced approaches. While individual risk tolerances are considered in our approach, we are typically more comfortable with a higher equity exposure than other advisors. Our clients should understand that the higher volatility associated with equities exposes them to higher short-term risks. The clients bear the risk of losses on their investments.

Our clients may impose restrictions or present circumstances that result in owning investments that are not core holdings. Tax considerations may lead us to hold investments that we would not otherwise own in their accounts.

### **RISK OF LOSS**

Collectively, our partners have many years of experience in the investment management business. Individually, many of our partners have MBA degrees or hold CFA designations. Despite these qualifications, investment decisions require judgments that can prove to be wrong regardless of the amount of skill that is employed in making them. For this reason, we think it is important for clients to understand the risks of some of the assets that we may buy for them.

There are risks associated with investing in equities traded on national exchanges, equities traded over-the-counter, and equities of foreign issuers. The value of a company's stock may fluctuate up or down as a result of the movement of the overall stock market. Growth stocks may be more

volatile than other stocks as they may be more sensitive to investor perceptions of their growth potential.

There are risks associated with investing in the securities of small and medium capitalization companies. These securities may involve greater volatility than investing in larger and more established companies. The shares of small and medium-size companies can be subject to more abrupt or erratic price changes than the shares of larger, more established companies. The stock of some small or medium-size companies may be thinly traded or there may be few shares outstanding, therefore the shares may not be easily bought or sold without substantial changes in the share price.

There are risks associated with investing in companies with global operations. Changes in foreign currency exchange rates will affect the earnings of companies with foreign operations and this may affect the share price of a company's common stock. Devaluation of a currency by a country's government or banking authority also will have a significant impact on the value of any investment denominated in that currency. Currency markets in general are not as regulated as securities markets.

There are risks associated with investing in foreign companies. These risks include changes in currency exchange rates, economic or financial instability, political or social instability, lack of timely or reliable financial information, unfamiliar or different accounting rules or standards, additional taxes or penalties, unfavorable political or legal developments, seizure or nationalization of assets by a foreign government, reliance on foreign legal remedies, lack of liquidity in foreign financial markets, and different market operations in foreign financial markets. These risks are increased when investing in emerging markets.

There are risks associated with investing in preferred securities. An investor in preferred stocks has ownership in the issuing company and receives dividend income, much like common stocks. However, the dividend income of a preferred stock is a fixed amount, similar to the interest income from a bond. Thus, preferred stocks face the risk of movements in interest rates affecting their value. If a company goes bankrupt, preferred shareholders receive repayment of their investment only after all of the company's secured creditors and bondholders have received payment. The issuing company has the ability to stop paying the dividend in certain circumstances and the treatment of missed dividends depends on the type of preferred stock.

There are risks associated with investing in U.S. Treasury notes and bonds. Notes and bonds issued by the U.S. Treasury are backed by the full faith and credit of the U.S. government, and therefore are considered to have a lower credit risk. However, Standard & Poor's or other rating entities may downgrade the credit rating for U.S. Treasury notes and bonds. The yields of U.S. Treasury securities will usually be lower than the yields of other fixed-income securities with comparable maturity dates. However, they are fixed-income securities and therefore have many of the same risks associated with investing in other fixed-income securities.



There are risks associated with investing in fixed-income securities. The movement of interest rates up or down will affect the value of a fixed-income security; if interest rates move up, the value of a fixed-income security may go down. Similarly, if interest rates move down, the value of a fixed-income security may go up. Other risks associated with fixed-income securities include the credit risk that an issuer will not make timely payments of principal and interest or may default entirely. Also, an issuer may “call” or repay its high yielding bonds before their maturity dates. Fixed-income securities subject to the risk of prepayment can offer less potential for gains during a period of declining interest rates and similar or greater potential for loss during a period of rising interest rates. Limited trading opportunities for some fixed-income securities may make it more difficult to sell or buy a fixed-income security at a favorable price or time.

There are risks associated with investing in municipal debt. In addition to the risks of investing in fixed-income securities described above, investing in municipal debt has other associated risks. Changes in the tax code could affect the value of taxable or tax-exempt interest income. In periods of economic difficulty, the issuer of a municipal bond may not be able to make interest or principal payments and thus default on the debt.

There are risks associated with investing in the securities of government-sponsored enterprises (*e.g.*, Federal Home Loan Bank and Fannie Mae Securities) in addition to the risks of investing in fixed-income securities, as described above. Securities issued by government-sponsored enterprises are not backed by the full faith and credit of the U.S. government.

There are risks associated with investing in corporate debt. Corporate securities are subject to credit risk. If the issuer is not able to make interest or principal payments, it may default on these obligations when they are due. Since the issuers often need to issue new bonds as existing bonds come due, the liquidity of the bond market is an important factor in determining the risk of these investments.

There are risks associated with investing in mutual funds and exchange-traded funds (“ETFs”). The risk of owning a mutual fund or an ETF generally reflects the risk of owning the underlying securities held in the mutual fund or ETF. Thus, mutual funds or ETFs holding primarily foreign or emerging market securities will have the risks associated with those types of securities. Similarly, mutual funds or ETFs holding primarily commodities or a specific type of security will have risks associated with those assets. Mutual funds and ETFs face an additional fund management risk: if the managers of the funds do a poor job in managing the funds, it could adversely affect the value of the fund.

There are risks associated with investing in exchange-traded notes (“ETNs”). ETNs are senior unsecured, unsubordinated debt securities issued by an underwriting bank. They have a maturity date and are backed only by the credit of the underwriting bank. ETNs are linked to the performance of a particular market benchmark or strategy and, upon maturity, the underwriting bank promises to pay the amount reflected in the benchmark index minus fees. ETNs are only

linked to the performance of a benchmark; they do not actually own the benchmark index. ETNs also face the risk that the credit rating of the underwriting bank may be reduced or the underwriting bank may go bankrupt, thus reducing the value of the ETN.

There are risks associated with investing in certificates of deposit (“CDs”). A CD is a Federal Deposit Insurance Corporation (“FDIC”) or National Credit Union Association (“NCUA”) insured time deposit, a promissory note issued by a bank or credit union. Because the CD is for a fixed period of time, there is the risk of inflation eroding the returns from the CD, particularly over long periods of time. There may be penalties if the CD is redeemed before maturity. Also, CDs carry the risk of deposit insurance limitations being exceeded by an investor if the investor has CDs and other deposits at an issuing bank or credit union, or of insurance being denied on a credit union deposit for clients who are not members of the credit union.

There are risks associated with investments in community development loan funds. These are not insured deposits. They can be general obligations of the issuing organization or backed by a specific pool of loans that are made by the organization. Loan fund investments are unregistered, uninsured, and may lack collateral. These organizations often receive charitable support to offset some of their operating expenses, but the deposits are subject to the risk of default if the organization experiences substantial losses on their lending programs.

There are risks associated with investing in warrants. Warrants are issued by companies and give the holder the right, but not the obligation, to purchase an underlying asset at a specified price, quantity, and time. If the price of the underlying asset does not exceed the price specified in the warrant, it may be worthless when it expires. Warrants do not pay dividends, have no rights in the event of liquidation, and have no voting rights. Warrants have a limited life due to their expiration dates.

There are risks associated with investing in commercial paper. Commercial paper is a money market instrument generally issued by large banks and corporations to finance working capital and other short-term needs. The risks of investing in commercial paper include the risk of default by the issuer, changes in interest rates, the inability of an issuer to issue new commercial paper to replace existing commercial paper, and changes in investor sentiment concerning the issuer’s liquidity and/or the overall state of liquidity in the financial markets.

There are risks associated with investing in commodities. If the commodity is purchased in physical form, such as gold bars and coins, there are risks associated with transporting and storing it securely. There are liquidity risks associated with commodities, as well as potentially high transaction costs of buying or selling the physical commodity. If the commodity is purchased in non-physical form, such as unallocated gold accounts, ETFs, or other unit investment trusts, there are risks associated with the movement in commodity prices and the ability of the fund or trust manager to respond or deal with those price movements. There also may be initial charges as well as annual management fees associated with the fund or trust.

There are risks associated with private placements and initial public offerings (“IPOs”). Because of concerns about liquidity and volatility, these investments are not suitable for most clients. We do not generally recommend private placements and IPOs. A partner may offer a private placement to a client if it is deemed to be a suitable investment for that client and it is offered to all similar clients for whom that partner serves as the advisor. Clients may request participation in an IPO. Any offering that is over-subscribed will be allocated on a pro-rata basis. Partners and employees are not permitted to participate in an IPO that is offered by a broker based on the trading relationships of our clients.

#### **ITEM 9 - DISCIPLINARY INFORMATION**

The Advisor has not been subject to any disciplinary actions. Neither have any of its partners, affiliates, or their employees. This includes any criminal cases involving fraud, civil actions related to investments, administrative proceedings before the United States Securities and Exchange Commission or other regulatory agencies, and any self-regulatory organizations.

#### **ITEM 10 - OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS**

Most partners of the Advisor serve as officers, directors, and/or employees of the Trust Company. The Trust Company provides custodial services and office support as a qualified custodian to the Advisor. The Trust Company, a New Hampshire-chartered non-depository trust company, is a wholly owned subsidiary of Loring, Wolcott & Coolidge Office, Inc.

Amy Domini is a partner of the Advisor and is the founder and Chair of Domini Impact Investments, LLC, formerly known as Domini Social Investments, LLC, a registered Investment Adviser and DSIL Investment Services, LLC a registered Broker-Dealer. Ms. Domini is also a registered representative of DSIL Investment Services, LLC. Some of the partners of the Advisor have ownership interests in Domini Impact Investments, LLC.

#### **ITEM 11 - CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

A copy of our Code of Ethics is available to clients or prospective clients upon request. Our Code of Ethics requires us to act in a professional manner on behalf of our clients with competence, skill, independence, and objectivity. We are required to communicate with our

clients in a timely and accurate manner and uphold all state and federal laws. We owe a duty of loyalty to our clients and place their interests before our own.

The Sustainability Group invests in various mutual funds that are managed by Domini Impact Investments, LLC, an entity in which some of the partners have a financial interest, and a portfolio managed by Nia Global Solutions, a division of Domini Impact Investments, LLC. To mitigate this potential conflict of interest, these assets are excluded from the principal and interest fees charged by the Advisor, ensuring that the only fees paid by our clients are the standard fees charged directly by Domini Impact Investments, LLC for the management of those assets.

Parties related to the Advisor are permitted to purchase the same securities that are recommended to our clients. Our clients are given priority in these transactions. Our trading rules include restricted periods to allow client accounts involved in the monthly review process to execute trades before trading is allowed for parties related to the Advisor.

During open periods at the end of each month, related parties are permitted to trade at the same time as clients. Related parties are permitted to also trade with clients in stocks that are unrestricted because the Advisor is not generally recommending that any action be taken with respect to those stocks. This trading is subject to trade-size restrictions when a client has also traded the stock.

We seek to preserve confidential information. We use reasonable care and prudence in managing our clients' investments. We prohibit insider trading and require pre-clearance of trading by persons with access to information about our investment process. We have employees who are dedicated to ensuring compliance with our regulatory requirements.

We provide disclosures that are timely and include all material facts. We present investment performance that is fair and accurate, both for individual accounts and composite portfolios. Investment performance, proxy voting results, SOC 1 exam reports, and reports of independent verifications of assets conducted pursuant Rule 206(4)-2(a)(4) under the Investment Advisers Act of 1940 are available to clients upon request.

## **ITEM 12 - BROKERAGE PRACTICES**

We select brokers based on a variety of factors that relate to the services we provide for our clients. In no instance is brokerage used to solicit client referrals. While execution is an important factor in choosing a broker (especially for foreign trades, which are often difficult to execute in foreign markets), it is not the only factor we use. The pricing we receive reflects the services our brokers provide to us that go beyond simply executing trades, and may be higher than those charged by other brokers. These services are analyzed at least annually to determine

if they comply with the soft dollar “safe harbor” rules found in Section 28(e) of the Securities Exchange Act of 1934. Our head trader has informal non-binding commission targets. To be fair to all of our clients, we attempt to get reasonable pricing for trades from all of our brokers. Sample testing is performed on client trades to assure that our brokers are providing effective execution.

Under the Section 28(e) “safe harbor” rule, the services that brokers can provide to an advisor in exchange for commissions generated by transactions in client accounts are limited to items related to research and trading. Examples include proprietary research prepared by the broker, services like Bloomberg or FactSet that provide financial data, and products that provide information necessary to track price movements and effectively trade securities. Where products involve a mixed use (*i.e.*, the product or service can be used for both investment decision-making and non-investment decision-making purposes), an effort is made to allocate the cost according to the percentage that relates to research and trading.

When we use commissions generated in client accounts to obtain research or other products or services, we receive a benefit because we do not have to produce or pay for the research, products, or services. We may have an incentive to select or recommend a broker-dealer based on our interest in receiving the research or other products or services, rather than on our clients’ interest in receiving most favorable execution.

No specific effort is made to allocate soft dollar benefits proportionately to the soft dollar credits each account generates. Research acquired with client commissions is shared across multiple accounts, including those that have directed brokerage arrangements. Clients are allowed to opt out of our general trading policy to designate their own broker. Directing brokerage can cost clients more money in commissions and we cannot assure that they will get the best execution for their trades. Directed trades cannot be aggregated with other client trades, which may result in higher commissions for the client.

In most cases, mutual funds that are recommended by the Advisor do not pay 12b-1 fees. Where available, we make use of share classes with no 12b-1 fees or lower 12b-1 fees. We may combine or aggregate purchase or sale orders for more than one account when we believe such aggregation is consistent with our duty to seek effective execution. The decision to aggregate is made in situations where it does not intentionally favor any account over another and it does not systematically advantage or disadvantage any account. Each participating account will receive the average unit price and will share pro-rata in the transaction costs.

### **ITEM 13 - REVIEW OF ACCOUNTS**

Our investment process begins with monthly meetings with our equity research sub-advisors. These meetings include overviews of general market conditions, detailed discussions of individual stock recommendations, and a review of current holdings. The meetings allow the partners to interact with the sub-advisors, to exchange ideas and to prepare for the monthly investment reviews.

Each of the partners has specific account responsibilities as an advisor and as trustee; however, the partners act collectively in the monthly investment review to provide input on the management of each portfolio. Managed accounts are reviewed in the investment review at least three times each year. The individual partners are responsible for investment decisions made outside of the investment review. The investment review acts as a peer review and a time when specific actions are taken regarding the investments in the account.

Actions may be taken on accounts between reviews based on new ideas that come from the monthly investment meetings. Actions taken between reviews may also be the result of changing market conditions or because of circumstances related to our clients. The partners are assisted in their duties by members of the Investment Analytics group, which is particularly important in analyzing securities that are not covered by our sub-advisors. General brokerage research is useful in assisting us in this process.

Investment account and revocable trust clients are provided with asset statements and transaction reports at least quarterly. Performance information is provided as requested by the clients. The managing trustee and any outside trustees are provided with quarterly statements on fiduciary accounts. Other reporting requirements are determined by the terms of each trust or by applicable law.

### **ITEM 14 - CLIENT REFERRALS AND OTHER COMPENSATION**

Most of our client referrals come from other clients. We are pleased that clients do this, but we provide no financial incentives for such referrals. We also offer no reward programs for referrals from external sources. There is an incentive compensation structure to reward our partners for new business.

## ITEM 15 - CUSTODY

We use the Trust Company as the qualified custodian for most of our clients' non-retirement accounts. The Trust Company is a related party that is owned and managed by most of the partners of the Advisor. We have chosen this structure to provide fully integrated investment, trust, and tax services to our clients. We are aware of the risks involved in having this amount of control. Extensive safeguards and controls are built into our risk management procedures. There is also comprehensive compliance, audit, and regulatory oversight of our operations.

While the Trust Company is responsible for the sub-accounting to our clients, the liquid stock, bond, and cash holdings are held by third party sub-custodians. These positions are regularly reconciled and audited by internal and external auditors. The Trust Company uses Bank of America as its primary sub-custodian. To facilitate client transactions, up to \$999 per client account may remain uninvested under the Advisor's cash management policies and Bank of America's fees for banking services are impacted by the total amount of those uninvested cash balances.

We use Bank of America's online treasury management system to initiate the electronic movement of money out of the firm. The Trust Company does not maintain any foreign currency reserves, and typically relies on Bank of America to perform foreign exchange transactions for us. Under normal circumstances, Bank of America makes the foreign currency available for immediate disbursement. In these cases, the cost to exchange currencies is normally about 1% of the value of the transaction. We can use an alternative procedure to execute foreign currency transaction. In these cases, funds are not available until after the three-day settlement period of the foreign exchange trade. These trades are settled at competitive market exchange rates. Clients are always free to request that wires be sent this way.

Fidelity Investments is the custodian for the retirement accounts we manage. Clients who do not wish to take advantage of our integrated services are free to choose this arrangement for their non-retirement accounts as well. Both the Trust Company and Fidelity are responsible for sending statements to our clients at least quarterly. These statements provide timely information about the holdings and the transactions in client accounts. Clients should review these statements carefully.

The Trust Company uses GlobeTax to provide foreign tax reclamation services, which allows our clients to reclaim certain foreign taxes that were withheld from dividends on foreign securities in excess of the clients' statutory tax obligation. Fees for this service are paid out of the monies successfully reclaimed, and are paid when those funds are received from foreign tax authorities. Participation in the program is optional for our clients. A more complete description of GlobeTax and their services is provided to clients before their enrollment, and is also available upon request.

The Trust Company uses Financial Recovery Technologies to provide class action filing and collection services on behalf of our clients. This service provides our clients with the broadest possible coverage of class actions and allows them to recoup the highest possible award in any successful class actions. There is no additional fee for clients related to this service.

#### **ITEM 16 - INVESTMENT DISCRETION**

We are generally given investment discretion in the management of client accounts. Clients are, however, free to choose to have their accounts managed on a non-discretionary basis. Even when we have discretion, many clients ask to participate in varying degrees in the investment decision-making process. We take a flexible approach to responding to these requests. In some cases, we consult with clients, others request reports, and some wish to discuss matters on a case-by-case basis. However, by giving us discretion, a client is allowing us to take action without consultation if we think the circumstances merit such action.

#### **ITEM 17 - VOTING CLIENT SECURITIES**

We have retained proxy-voting responsibilities for client non-retirement accounts. Clients with a large holding in a particular stock may request a separate ballot to vote their own shares. We vote client shares in a progressive manner that focuses on responsible corporate governance and reflects our clients' interests as long-term shareholders. We have developed extensive proxy voting guidelines that reflect our commitment to innovative management practices and to the full disclosure of information that will assist us in assessing shareholder value. This includes issues involving corporate governance, employment practices, community relations, board composition, product liabilities, and environmental disclosure practices. If the interests of a client conflict with our voting guidelines, the client may request a separate ballot to vote their own shares. We use Glass Lewis as an agent to vote the shares in accordance with our guidelines and to keep records of our votes. A copy of the guidelines or information about proxy votes for clients is available upon request.

#### **ITEM 18 - FINANCIAL INFORMATION**

The Advisor has not been subject to a bankruptcy petition and has no outstanding legal judgments or adverse financial conditions that would be material to any of its clients.



## **BROCHURE SUPPLEMENTS**

### **ITEM 1 – COVER PAGE**

#### **LAWRENCE COOLIDGE**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Lawrence Coolidge that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement.

### **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Coolidge joined Loring, Wolcott & Coolidge in 1962. Laury was born on March 2, 1936. He is a graduate of the Harvard Business School and Harvard College. He is a member of the Boston Security Analysts Society and the Boston Economic Club.

### **ITEM 3 – DISCIPLINARY INFORMATION**

Laury has not been involved in any material legal or disciplinary events.

### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Laury is an Honorary Trustee of the Boston Athenaeum and the Peabody Essex Museum.

### **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Laury for providing advisory services.

### **ITEM 6 – SUPERVISION**

Laury is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

## **ITEM 1 – COVER PAGE**

### **PETER B. LORING, CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
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(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Peter B. Loring that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Peter B. Loring is available on the SEC's website at <https://adviserinfo.sec.gov/>.

## **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Loring joined Loring, Wolcott & Coolidge in 1973. Peter was born on July 12, 1945. He is a graduate of the Darden School of Business Administration at the University of Virginia and Boston University. Peter is a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified investment work experience, pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Prior to joining Loring, Wolcott & Coolidge, Mr. Loring spent six years managing investment portfolios for a securities brokerage firm. He is a member of the Boston Security Analysts Society and the Boston Economic Club.

## **ITEM 3 – DISCIPLINARY INFORMATION**

Peter has not been involved in any material legal or disciplinary events.

## **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Peter serves as a board member for the Bostonian Society (Boston's historical society), the Coal Energy Investments & Management, LLC, McCrillis Land Association, McCrillis Timberland, LLC, and the Essex County Greenbelt Association.

## **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Peter for providing advisory services.

## **ITEM 6 – SUPERVISION**

Peter is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

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## **ITEM 1 – COVER PAGE**

### **FREDERICK D. BALLOU**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Frederick D. Ballou that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement.

## **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Ballou joined Loring, Wolcott & Coolidge in 1978. Fred was born on October 6, 1939. He is a graduate of Brown University.

Prior to joining Loring, Wolcott & Coolidge, Fred served as a Trust Officer at State Street Bank. He is a member of the Boston Economic Club.

## **ITEM 3 – DISCIPLINARY INFORMATION**

Fred has not been involved in any material legal or disciplinary events.

## **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Fred is a Trustee of the Massachusetts Historical Society and serves on the boards of various charities including the John Carter Brown Library, the Paul Revere Memorial Society, the Lachaise Foundation, and the New England Quarterly.

## **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Fred for providing advisory services.

## **ITEM 6 – SUPERVISION**

Fred is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

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## **ITEM 1 – COVER PAGE**

### **GILBERT M. RODDY, JR., CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Gilbert M. Roddy, Jr. that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Gilbert M. Roddy, Jr. is available on the SEC's website at <https://adviserinfo.sec.gov/>.

## **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Roddy joined Loring, Wolcott & Coolidge in 1985. Gibbs was born on July 8, 1956. He holds an M.B.A. with high distinction from the Amos Tuck School of Business Administration, graduated Magna Cum Laude from Bowdoin College with a degree in economics and graduated from the National Graduate Trust School with high honors. He is a Certified Trust and Financial Advisor and a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified investment work experience, pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Prior to joining Loring, Wolcott & Coolidge, Gibbs served as a Senior Financial Analyst for Amoco Corporation where he was involved in mergers and acquisitions.

## **ITEM 3 – DISCIPLINARY INFORMATION**

Gibbs has not been involved in any material legal or disciplinary events.

#### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Gibbs serves on the board of the Hollingsworth & Vose Company, is the Treasurer for McCrillis Land Association, is a governor of the Concord Museum, and serves on the Advisory Board of the Concord Art Association.

#### **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Gibbs for providing advisory services.

#### **ITEM 6 – SUPERVISION**

Gibbs is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531. Gibbs is a member of the Audit Committee and recuses himself from any decisions relating to his own actions.

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#### **ITEM 1 – COVER PAGE**

**AMY L. DOMINI, CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Amy L. Domini that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Amy L. Domini is available on the SEC's website at <https://adviserinfo.sec.gov/>.

#### **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Ms. Domini joined Loring, Wolcott & Coolidge in 1987. Amy was born on January 25, 1950. She holds a B.A. in International Economics from Boston University. In 2006, Amy was awarded an honorary Doctor of Business Administration from Northeastern University College of Law. Amy is a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified

investment work experience, pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Amy works with individuals to integrate social or ethical criteria into their investments. In 2005, Time magazine named her to the Time 100 list of the world's most influential people. She has authored or co-authored several books, including Socially Responsible Investing: Making a Difference and Making Money (Dearborn Trade, 2001), Investing for Good (Harper Collins, 1993), The Social Investment Almanac (Henry Holt & Co., 1992), Challenges of Wealth (Dow Jones Irwin, 1988), Ethical Investing (Addison-Wesley, 1984).

### **ITEM 3 – DISCIPLINARY INFORMATION**

Amy has not been involved in any material legal or disciplinary events.

### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Amy is also the Co-Manager and Chairperson of Domini Impact Investments, LLC, formerly known as Domini Social Investments, LLC, a no-load mutual fund family for socially responsible investors. Amy is a past trustee of the Church Pension Board at the Episcopal Church (U.S.A.) and a past Board member of the Governing board of the Interfaith Center on Corporate Responsibility, the National Community Capital Association, and the Social Investment Forum.

### **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Amy for providing advisory services.

### **ITEM 6 – SUPERVISION**

Amy is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531. Amy is a member of the Audit Committee and recuses herself from any decisions relating to her own actions.

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**ITEM 1 – COVER PAGE****WILLIAM B. PERKINS, CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about William B. Perkins that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about William B. Perkins is available on the SEC's website at <https://adviserinfo.sec.gov/>.

**ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Perkins joined Loring, Wolcott & Coolidge in 1987. Bill was born on April 26, 1955. He is a graduate of Harvard College, Lewis & Clark Law School, and the National Graduate Trust School. Bill is a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified investment work experience, pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Prior to joining Loring, Wolcott & Coolidge, Bill was a practicing attorney and had served as a judicial law clerk. Bill is the Compliance Partner for Loring, Wolcott & Coolidge Fiduciary Advisors, LLP. He is a member of the Boston Security Analysts Society.

**ITEM 3 – DISCIPLINARY INFORMATION**

Bill has not been involved in any material legal or disciplinary events.

**ITEM 4 – OTHER BUSINESS ACTIVITIES**

We are required to disclose if a supervised person is actively engaged in any investment-related business or occupation. Bill is not actively engaged in any such business or occupation.

**ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Bill for providing advisory services.

## **ITEM 6 – SUPERVISION**

Bill is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531. Bill is a member of the Audit Committee and recuses himself from any decisions relating to his own actions.

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## **ITEM 1 – COVER PAGE**

### **HUGH L. WARREN, CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Hugh L. Warren that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Hugh L. Warren is available on the SEC's website at <https://adviserinfo.sec.gov/>.

## **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Warren joined Loring, Wolcott & Coolidge in 1993. Hugh was born on April 24, 1951. He is a graduate of Harvard College, the Harvard Business School, and the National Trust School. Hugh is a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified investment work experience, pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Prior to joining Loring, Wolcott & Coolidge, Hugh spent nine years as a trustee and financial advisor to individuals and families. Hugh also worked in strategic planning at Temple, Barker & Sloane and marketing roles at Digital Equipment and IBM. He is a member of the Boston Security Analysts Society.

## **ITEM 3 – DISCIPLINARY INFORMATION**

Hugh has not been involved in any material legal or disciplinary events.



#### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Hugh serves as the Treasurer of the American Friends for the Preservation of Czech Culture and as a Director of Digital Guardian, a data service software company located in Waltham, Massachusetts and as a Director of Pingree Associates, one of the largest New England timberland owners.

#### **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Hugh for providing advisory services.

#### **ITEM 6 – SUPERVISION**

Hugh is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

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#### **ITEM 1 – COVER PAGE**

### **CHARLES-FREDERICK DAVID BOIT, CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Charles-Frederick David Boit that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Charles-Frederick David Boit is available on the SEC's website at <https://adviserinfo.sec.gov/>.

#### **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Boit joined Loring, Wolcott & Coolidge in 2001. David was born on April 3, 1967. He is a graduate of Harvard College, holds an MBA from the Wharton School of Finance, and a master's degree in International Studies from the University of Pennsylvania. David is a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified investment work experience,

pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

David serves as the President of the Loring, Wolcott & Coolidge. Prior to joining Loring, Wolcott & Coolidge, David worked for Sextant Group Inc., a New York firm focused on venture capital and private equity investment opportunities. David also spent four years advising large corporations on mergers, acquisitions, and corporate transactions for James D. Wolfensohn Inc. and its Moscow-based affiliate The Russian-American Investment Bank. He is a member of the Boston Security Analysts Society.

### **ITEM 3 – DISCIPLINARY INFORMATION**

David has not been involved in any material legal or disciplinary events.

### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

David currently serves on the board of directors of the Pioneer Institute.

### **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to David for providing advisory services.

### **ITEM 6 – SUPERVISION**

David is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

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### **ITEM 1 – COVER PAGE**

**THOMAS R. APPLETON, CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Thomas R. Appleton that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have

any questions about the contents of this supplement. Additional information Thomas R. Appleton is available on the SEC's website at <https://adviserinfo.sec.gov/>.

## **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Appleton joined Loring, Wolcott & Coolidge in 2006. Thomas was born on June 19, 1974. He is a graduate of Trinity College with a degree in Economics and Asian Studies. He is a Certified Trust and Financial Advisor. Thomas is a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified investment work experience, pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Prior to joining Loring, Wolcott & Coolidge, Thomas served as a Trust Officer at State Street Bank and United States Trust Company. Thomas is a member of the Boston Security Analysts Society and the Boston Estate Planning Council.

## **ITEM 3 – DISCIPLINARY INFORMATION**

Thomas has not been involved in any material legal or disciplinary events.

## **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Mr. Appleton is the Treasurer of the Colonial Society of Massachusetts, the New England Quarterly, and the Old South Meeting House. Mr. Appleton also serves as a Member of the Massachusetts Historical Society's Investment Committee.

## **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Thomas for providing advisory services.

## **ITEM 6 – SUPERVISION**

Thomas is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531

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**ITEM 1 – COVER PAGE****WENDY S. HOLDING, CFA**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Wendy S. Holding that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Wendy S. Holding is available on the SEC's website at <https://adviserinfo.sec.gov/>.

**ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Ms. Holding joined Loring, Wolcott & Coolidge in 2005. Wendy was born on July 31, 1973. She graduated cum laude from Princeton University. She is a graduate of the National Trust School and a CFA charter holder. Chartered Financial Analyst is a designation issued by the CFA institute. To earn a CFA charter, a candidate must have four years of qualified investment work experience, pass three CFA Program exam levels, and adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Prior to joining Loring, Wolcott & Coolidge, Wendy spent six years at Wellington Management, focusing on high yield bonds. Wendy's career began in Bozeman, Montana, where she worked at Wild Forever, a grizzly bear conservation group. After witnessing the roles economics play in driving conservation policy, she decided to pursue a career in finance as a means of achieving social change. She is a member of the Boston Security Analysts Society and the Social Venture Network.

**ITEM 3 – DISCIPLINARY INFORMATION**

Wendy has not been involved in any material legal or disciplinary events.

**ITEM 4 – OTHER BUSINESS ACTIVITIES**

Wendy serves on the Board of the Princeton University Rowing Association.

## **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Wendy for providing advisory services.

## **ITEM 6 – SUPERVISION**

Wendy is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

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## **ITEM 1 – COVER PAGE**

### **WILLIAM ANDREW MIMS**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about William Andrew Mims that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about William Andrew Mims is available on the SEC's website at <https://adviserinfo.sec.gov/>.

## **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mr. Mims joined Loring, Wolcott & Coolidge in 2013. Andy was born on September 14, 1973. He is a graduate of Princeton University and Dartmouth's Tuck School of Business. Prior to joining Loring, Wolcott & Coolidge, Andy was Vice President of Sustainability for Gaylord Entertainment, a publicly traded hospitality and entertainment company based in Nashville, TN. As Gaylord's first sustainability officer, he focused on operational efficiency (energy, waste, and water), capital investments, and stakeholder engagement. Prior to Gaylord, Andy spent over ten years in finance in New York, San Francisco, and Boston, with the investment banks BT Wolfensohn (Deutsche Bank) and Thomas Weisel Partners, and the private equity firm ABS Ventures.

## **ITEM 3 – DISCIPLINARY INFORMATION**

Andy has not been involved in any material legal or disciplinary events.

**ITEM 4 – OTHER BUSINESS ACTIVITIES**

Andy is a Director of the Manomet Center for Conservation Sciences, the Environmental League of Massachusetts, and The Food Project.

**ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Andy for providing advisory services.

**ITEM 6 – SUPERVISION**

Andy is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

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**ITEM 1 – COVER PAGE****ELIZABETH AMORY LORING**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Elizabeth Amory Loring that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Elizabeth Amory Loring is available on the SEC's website at <https://adviserinfo.sec.gov/>.

**ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Ms. Loring joined Loring, Wolcott & Coolidge in 2016. Amory was born on August 19, 1981. She is a graduate of Dartmouth College and Dartmouth's Tuck School of Business. Prior to joining Loring, Wolcott & Coolidge, Amory spent nearly five years serving on the investment team at the Dartmouth College Investment Office, which invests Dartmouth's endowment and other pools of capital. Previously, she worked at Cambridge Associates where she worked with clients including families, foundations, colleges, and universities on the implementation of their investment portfolios. Amory began her career at an education consulting firm, Carney, Sandoe & Associates, placing teachers in independent and charter schools across the United States.

### **ITEM 3 – DISCIPLINARY INFORMATION**

Amory has not been involved in any material legal or disciplinary events.

### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Amory is a Director and Assistant Treasurer of Sailors' Snug Harbor of Boston.

### **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Amory for providing advisory services.

### **ITEM 6 – SUPERVISION**

Amory is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.

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### **ITEM 1 – COVER PAGE**

## **NUSHIN KORMI**

LORING, WOLCOTT & COOLIDGE FIDUCIARY ADVISORS, LLP  
230 CONGRESS STREET  
BOSTON, MA 02110  
(617) 523-6531

MARCH 31, 2017

This brochure supplement provides information about Nushin Kormi that supplements the Loring, Wolcott & Coolidge Fiduciary Advisors, LLP brochure. Please call 617-523-6531 if you did not receive Loring, Wolcott & Coolidge Fiduciary Advisors, LLP's brochure or if you have any questions about the contents of this supplement. Additional information about Nushin Kormi is available on the SEC's website at <https://adviserinfo.sec.gov/>.

### **ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Ms. Kormi joined Loring, Wolcott & Coolidge in 2017. Nushin was born on January 24, 1978. She is a graduate of Harvard College, *magna cum laude*, and Harvard Business School. Prior to joining Loring, Wolcott & Coolidge, Nushin was a Principal at the Rocky Mountain Institute, a nonprofit focused on transforming global energy use, where she led the Institute's work on residential buildings. Nushin was a Vice President in the Environmental Markets Group at Goldman, Sachs & Co. in New York. She spearheaded the Environmental Markets Group's focus on water scarcity and worked across the organization to integrate sustainability. She began

her career in Investment Banking and Private Equity at Merrill Lynch and Rothschild, and as a consultant at the Boston Consulting Group.

### **ITEM 3 – DISCIPLINARY INFORMATION**

Nushin has not been involved in any material legal or disciplinary events.

### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Nushin is a partner and founder of Resility, a sustainability consultancy and research company focused on integrating environmental, social, and governance metrics into corporate analysis.

Nushin serves on the board of the James Blake Foundation, benefiting the Memorial Sloan Kettering Cancer Center.

### **ITEM 5 – ADDITIONAL COMPENSATION**

No person or entity who is not a client provides an economic benefit to Nushin for providing advisory services.

### **ITEM 6 – SUPERVISION**

Nushin is supervised by an Audit Committee consisting of three partners, along with the Chief Compliance Officer Charles Schmidt, who can be reached at (617) 523-6531.