



## PACIFIC STRATEGIC MANAGEMENT, L.P.

### FORM ADV PART 2A BROCHURE

**MARCH 31, 2016**

This brochure provides information about the qualifications and business practices of Pacific Strategic Management, L.P. If you have any questions about the contents of this brochure, please contact us at 713.495.5220 or [info@pacificsi.com](mailto:info@pacificsi.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

**Any reference to “registered investment adviser” or “registered,” does not imply that Pacific Strategic Management, L.P. or any person associated with it, has achieved a certain level of skill or training.**

Additional information about Pacific Strategic Management, L.P. is also available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **I. MATERIAL CHANGES**

### **A. Material Changes from the March 31, 2015 Version of this Document**

There are no material changes from the March 31, 2015 version of this document.

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### III. ADVISORY BUSINESS

#### A. Our Firm

Pacific Strategic Management, L.P., (“the Firm”, “we” or “us”) is a registered investment advisor whose sole investment strategy is to compound the capital of our clients (“Clients”) in a tax-efficient manner by investing in long-term value investment funds and, in certain circumstances, equity securities.

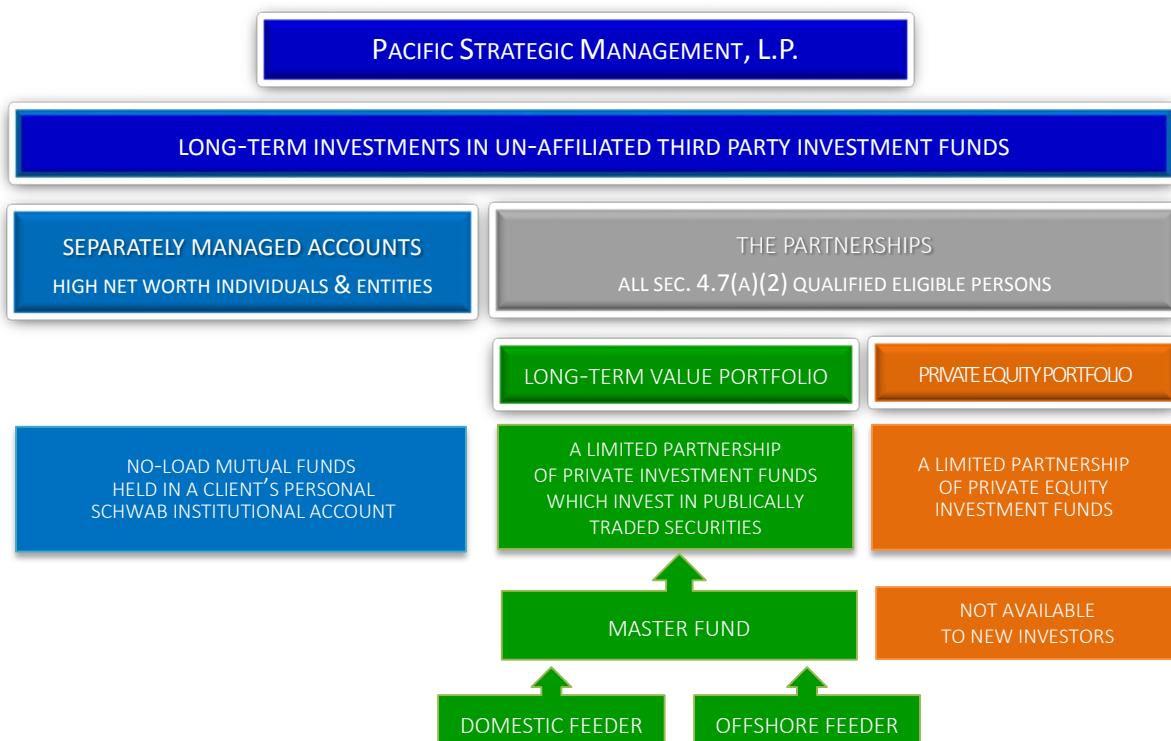
The Firm does not invest Clients’ assets directly. Rather, it allocates its clients assets to a limited number of unaffiliated, third-party investment managers whose strategy is long-term value investing. In certain circumstances, with the Client’s consent, the Firm will directly invest Client assets in equity securities. The Firm does not receive any commissions, finder’s fees or compensation from the investment managers. All investments are chosen on merit after meeting our stringent investment criteria and passing our rigorous due-diligence process.

The Firm was founded in 2001 by David Napach and Mathew Wolf who continue to manage it and own it evenly. Mr. Napach is solely responsible for all investment decisions; while Mr. Wolf is the Firm’s Chief Compliance Officer and is solely responsible for the Firm’s back-office.

In addition to managing assets for third party Clients, the Firm manages assets for the families and relatives of Mr. Napach, Mr. Wolf and Monica Benton, the Firm’s Chief Financial Officer.

#### B. Our Service

The Firm provides its services through separately managed accounts of mutual funds, equity securities (in certain circumstances), and limited partnership interests, in private investment funds.



**1. Separately Managed Accounts**

A separately managed account (an “Account”) normally consists of a portfolio of between two and five unaffiliated, third-party, no-load<sup>1</sup> equity mutual funds with a proven history of compounding capital in tax-efficient manner. The mutual funds are held in the Client’s own name in their own Charles Schwab & Co. Institutional account and are managed on a fee-only basis. Wolf and Napach related family accounts may also hold equity securities.

The assets in an Account provide daily liquidity and full transparency. The minimum initial investment for an Account is \$100,000. However, we may agree to manage an Account for less.

**2. The Partnerships****▪ Onshore and Offshore Partnerships<sup>2</sup> (the “Partnerships”)**

We also refer to our Partnerships as our Long-Term Value Portfolio, the assets of which are invested in a portfolio of approximately four long-term value investment funds.

➤ **IMPORTANT NOTE**

Investors must be deemed a qualified eligible person according to SEC 4.7(A)(2) in order to be admitted as a limited partner in the Partnerships. The Partnerships are limited to quarterly withdrawals.

**▪ Private Equity Partnership<sup>3</sup> (“Private Equity Partnership”)**

Our Private Equity Partnership invests in a portfolio of private equity investment funds.

This fund is fully invested and is in the distribution mode. It is no longer accepting capital or charges a management fee.

**C. Services Not Offered**

We do not provide financial planning, estate planning, or any related consulting services. Individual investment policy statements are not provided. The Firm does not sell annuities, insurance, stocks, bonds, mutual funds, or other commissioned products.

**D. Tailoring Our Service to Your Specific Needs****1. Separately Managed Accounts**

While we have the authority to make investment decisions in order to manage an Account, a Client retains ultimate control. A Client may impose reasonable restrictions on the management of their Account as long as those restrictions fall within the Adviser’s investment strategy. A client may also instruct us as to what percentage of their portfolio they wish to allocate to equity mutual funds and bond mutual funds. Reasonable restrictions and desired asset allocation may be amended, at any time, in writing.

**2. The Partnerships**

Limited Partners do not have the ability to customize their investment portfolio.

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<sup>1</sup> A mutual fund in which shares are sold without a commission or sales charge. Transaction fees normally apply.

<sup>2</sup> Pacific Strategic Investors (Hedge Funds), L.P. (“Onshore Partnership”), and Pacific Strategic Investors (Hedge Funds) Offshore, Ltd. (“Offshore Partnership”) are collectively referred to as the “Partnerships”.

<sup>3</sup> Pacific Strategic Investors (Private Equity I), L.P. (“Private Equity Partnership”)

**E. The Amount of Money We Manage**

**1. Separately Managed Accounts**

As of December 31, 2015, the Firm managed approximately \$220 million in discretionary<sup>4</sup> accounts.

**2. The Partnerships**

As of December 31, 2015, the Firm managed discretionary assets as follows, approximately:

- \$220 million in the Onshore Partnership
- \$40 million in the Offshore Partnership
- \$3 million in the Private Equity Partnership

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<sup>4</sup> A discretionary account allows the investment adviser to buy and sell securities without the client's consent. It is sometimes referred to as a "managed account".

## IV. FEES AND COMPENSATION

### 1. Separately Managed Accounts

#### a. Our Investment Management Fees

Investment management fees (“Fees”) are based on the fair market value of assets under management at the closing date of each quarter. Funds added or withdrawn from an account during the previous quarter are charged on a pro-rata basis.

Our fees are non-negotiable.

Investment Management Fees		
Asset Type	Quarterly (%)	Annually (%)
Equity Mutual Funds	0.1875	0.75
Bond Mutual Funds	0.05	0.20
Balanced Mutual Funds	0.1875	0.75
Equity Securities	0.1875	0.75

#### b. Our Billing Method

Our fees are automatically deducted from an Account. We do not provide an alternative method of invoicing or payment.

### 2. The Partnerships

#### a. Our Partnership Management Fees

Partnership management fees (“Management Fees”) are charged quarterly in advance and are based on the capital account balance of each partner at the closing date of the prior quarter. Funds added or withdrawn from an account during the previous quarter are charged on a pro-rata basis. Management Fees are directly debited from the Account.

#### b. The Amount of Partnership Management Fees

Partnership management fees are based on the size of the investment and range from 0.0% to 1.5% annually. There is one account that is charged on a percentage of profits (if any) and this fee is paid as of December 31<sup>st</sup> of each year based on calendar year performance.

## V. PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT

### 1. Separately Managed Accounts

Fees are only based on assets under management.

### 2. The Partnerships

Fees are based on assets under management. However, we are entitled to receive a performance based-fee<sup>5</sup> from one investment class invested in the Onshore Partnership.

#### ➤ **POTENTIAL CONFLICT OF INTEREST**

The presence of a performance allocation class in the Onshore Partnership may create an incentive for the Firm to engage in activities that are riskier and more speculative than would be the case if the performance allocation class did not exist.

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<sup>5</sup> Performance based fees are fees based on a share of capital gains on or capital appreciation of the assets of a client.



## VI. TYPES OF CLIENTS

### 1. Separately Managed Accounts

#### a. Types of Clients

The Firm provides its investment advice to:

- Individuals
- Partnerships
- Trusts, estates, foundations, endowments and other charitable organizations
- Personal Retirement Accounts

#### b. Minimum Account Size

The minimum investment for a separately managed account is \$100,000. However, we may agree to manage an Account with less than \$100,000.

### 2. The Partnerships

#### a. Types of Clients

The Partnerships are only available to onshore and offshore Qualified Purchasers<sup>6</sup>.

#### b. Minimum Account Size

The minimum investment in the Partnership is \$1,000,000. However, the Partnership may agree to a smaller minimum investment.

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<sup>6</sup>Qualified Purchasers are individuals and trust accounts with at least \$5 million in assets to invest or institutional funds with over \$25 million of investable assets.

## VII. METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS

### A. Our Methods of Analysis

Through extensive due-diligence, the Firm chooses the highest quality long-term value mutual funds and equities (in specific situations). Our due-diligence process includes:

- personal interviews
- third-party interviews
- personal investments
- personal background checks
- investment track record
- SEC filings
- thorough examination of historical paper trails

### B. Material Risks

- **We Have One Investment Strategy**

Our investment strategy is limited to the long-term compounding of capital by investing in concentrated equity mutual funds, equities (in certain circumstances), and private investment partnerships. This strategy might not be the best strategy for your financial needs.

- **Our Investment Strategy is Not Designed to Maximize Annual Income**

Unless otherwise instructed by the Client, we re-invest any income, such as dividends, to maximize the compounding of capital.

- **Past Performance of Profitability does not Guarantee Future Profit**

Past performance of profitability does not, in any way, guarantee future profit. The Client could suffer losses in the Account, at any given time. There is no loss protection guarantee.

- **An Investment Involves a High Degree of Risk**

Our investment decisions are subject to various market, currency, economic, political, and business risks.

- **An Investment Involves a High Degree of Market Volatility**

Our services are only appropriate for Clients who can tolerate market volatility. We do not seek to shield assets from market volatility. We do not utilize downside risk safeguards or stop-loss protections.

- **Degrees of Liquidity**

Investments in separately managed accounts offer a high degree of liquidity. Shares may be sold and converted to cash on a daily basis. Investments in the Partnerships offer less liquidity as they are subject to withdrawal restrictions.

## **VIII. DISCIPLINARY INFORMATION**

### **A. Criminal Actions**

Neither Pacific Strategic Management, L.P., nor any of its employees, has had any civil or criminal actions brought against them.

### **B. Federal or State Regulatory Administrative Proceedings**

Neither Pacific Strategic Management, L.P., nor any of its employees, has had any administrative proceedings before the SEC, any other federal regulatory agency, any state regulatory agency, or any foreign financial regulatory authority.

### **C. Self-Regulatory Organization Proceedings**

Neither Pacific Strategic Management, L.P., nor any of its employees, has had any proceedings before a self-regulatory organization.

**IX. OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS****A. Relationships with Broker-Dealers**

There are no Pacific Strategic Management, L.P. employees who are registered, or have an application pending to register, as a broker-dealer or a registered representative of a broker-dealer.

**B. Relationship with Futures and Commodity Associations**

There are no Pacific Strategic Management, L.P. employees who are registered, or have an application pending to register, as a futures commission merchant, commodity pool operator, or a commodity trading advisor. Pacific Strategic Investors, L.P. withdrew as a commodity pool operator in 2010.

**C. Additional Business Relationships of the Firm, Mr. Napach and Mr. Wolf****1. The Partnerships**

In addition to the Firm being the investment adviser to Accounts, it is also the investment manager to the Partnerships. The Firm's principals, David Napach and Mathew Wolf, also serve, through Pacific Strategic Investors, L.P., as general partners of the Partnerships.

**2. Wolf Family Management Company**

David Napach also devotes a substantial amount of time as Director of Investments of the Wolf Family Management Company.

**➤ POTENTIAL CONFLICT OF INTEREST**

This potential conflict is diminished as Mr. Napach, Mr. Wolf, and the Wolf Family Management Company have generally aligned their investment portfolios with the Partnerships, the mutual funds, and equities held in Accounts. However, Mr. Napach, Mr. Wolf, and the Wolf Family Management Company may purchase securities, for their own accounts which are not being considered for Clients' accounts and therefore are not Restricted Securities.

## X. CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING

### A. Our Code of Ethics

Pacific Strategic Management, L.P. has adopted a Code of Ethics for all of its personnel. In addition to outlining the applicable security laws, the Firm's standards of business conduct, and its fiduciary duty to its Clients, the Code of Ethics provides guidelines for the following:

- Personal Investment Policy and Procedures
  - Initial and Annual Holding Reports
  - Quarterly Transaction Reports
  - Personal Securities Transactions
- Prohibitions Against Insider Trading
- Buying or Selling Securities using Material Non-Public Information
- Disclosing Material Non-Public Information
- Receiving and Giving of Gifts
- Outside Business Activities

Personnel of the Firm must acknowledge the terms of the Code of Ethics annually. Adherence to the code is considered a basic condition of employment.

A copy of our Code of Ethics is available to Clients and prospective Clients. It may be requested, free of charge, by email to [info@pacificsi.com](mailto:info@pacificsi.com), or by phone at 713.495.5220.

### B. The Firm's Role in the Partnerships

The Firm serves as the investment manager of the Partnerships in which it solicits investments.

#### ➤ POTENTIAL CONFLICT OF INTEREST

On average, the Firm receives a greater management fee from the Partnerships than it does from an Account. This may create an incentive for the Firm to focus more of its efforts toward the success of the Partnerships. This potential conflict of interest is mitigated by the following factors: 1) The Firm conducts thorough interviews and information sessions with potential Clients to determine their investment goals and suitability for our investment strategy. 2) Partnership interests are only available to Qualified Purchasers.

### C. Personal Security Transactions

Employees and members of their immediate family household (i.e. spouse, parent, minor children) (collectively "Covered Persons") may not trade in Restricted Securities, those being actively purchased or sold for Clients, until the purchase or sale of Restricted Securities has been completed, or unless all transactions (Clients, employees, and Covered Persons) are submitted simultaneously. No assurances can be given as to the relative prices received or paid for such securities in this situation. Covered Persons may purchase securities for their own Account(s) which are not being considered for Clients' Accounts and therefore not Restricted Securities.

Employees and Covered Persons are permitted to buy or sell, for their personal accounts, the same mutual funds as those recommended to Clients. Transactions in open-end mutual funds and/or variable insurance products are not likely to have an impact on the prices of the fund shares in which Clients invest, and are therefore not considered Restricted Securities.

Employees and Covered Persons must obtain pre-clearance from the Chief Compliance Officer before participating, on their own behalf, in an initial public offering or limited or private offering.

This investment policy has been established recognizing, under certain circumstances, exceptions may be made to the policies stated above per the authorization of the Chief

Compliance Officer, who has been designated by the Firm to address any requested exceptions. Records of any exceptions to this policy will be maintained by the Firm.

➤ **POTENTIAL CONFLICT OF INTEREST**

This practice may lead key personnel to focus on their personal Account management rather than the Clients'. Internal trading procedures and controls are in place and monitored to protect the Clients' best interest.

## XI. BROKERAGE PRACTICES

### A. Our Custodian and Broker-Dealer

In evaluating custodians and broker-dealers for our Clients, we consider a firms' proven integrity, financial stability, quality and range of services, technical offerings, execution capabilities, and commission rates.

**We have chosen Schwab Institutional<sup>7</sup> as the sole custodian *and* broker-dealer for our Clients' accounts.**

#### ➤ IMPORTANT NOTE

Clients are required to open an account, in their own name, with Schwab Institutional for safekeeping of their assets and execution of their transactions. Clients should carefully review Schwab Institutional's disclosure brochure before opening an Account.

#### ➤ POTENTIAL CONFLICT OF INTEREST

Not all investment advisers require Clients to use a specific broker-dealer. As a result of our requirement, higher transaction fees may be incurred than if the Client were able to comparison shop for the best transaction fee available.

### 1. Our Relationship with Schwab Institutional

Schwab provides the Firm, free of charge, access to its special account service and trade execution teams known as *Schwab Institutional* and our clients' with access to its premium level support known as *Schwab Alliance*. The Firm passes any discounted transaction fees it receives from this relationship directly to its clients. Besides this arrangement,

- the Firm does not receive an incentive to recommend Schwab Institutional.
- the Firm does not direct Clients to Schwab Institutional in return for soft dollar benefits.
- the Firm does not have any soft-dollar arrangements and does not receive any soft-dollar benefits from Schwab Institutional.
- the Firm does not cause Clients to pay commissions higher than those charged by other broker-dealers in return for soft dollar benefits.
- the Firm does not have any commitments or understandings to trade with Schwab Institutional in order to receive brokerage or research services.
- the Firm does not receive, earn, or share in any portion of Schwab Institutional's fees or commissions earned from our Clients.
- the Firm does not receive Client referrals from Schwab Institutional, or any other third party, as a result of the Firm's recommending Schwab Institutional.

### B. Aggregated Trades

The Firm does not aggregate or commingle orders of mutual funds. All trades are executed in the Client's name for the Client's Account. Aggregating or commingling orders would not provide any savings to our Clients.

On occasion, the Firm will purchase equity securities for numerous Clients at once. Although the orders are submitted in a specific amount for a specific account, it is possible that the entire order will be acquired, at varying prices, before allocating the shares to the Accounts to ensure all Clients receive equally priced shares.

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<sup>7</sup> Schwab Institutional is a division of Charles Schwab & Co., Inc., a registered broker-dealer and member of SIPC.

## XII. REVIEW OF ACCOUNTS

### 1. Separately Managed Accounts

#### a. Account Reviews

Accounts are reviewed internally on an ongoing basis. We monitor Accounts in light of the investment objectives, general economic and market conditions, and each manager's respective performance.

David Napach offers to meet with Clients at least once per year to discuss changes in their personal or financial situation, continued suitability of our services, and any new or revised restrictions which they might like to impose on their Account(s).

➤ **IMPORTANT NOTE**

Should a client's financial situation or investment objectives change, they should promptly notify us so we can address matters immediately.

#### b. Reports to Investors

- **Daily on SchwabAlliance.com**  
Account holdings and balances
- **Monthly from Schwab Institutional**  
Account Statement
- **Quarterly from the Firm**  
Portfolio Performance Report
- **Quarterly from the Mutual Fund**  
Letter to Investors
- **Annually from the Firm**  
Letter to Investors
- **Annually from Schwab Institutional**  
A Form 1099 for tax purposes
- **Annually from the Mutual Fund**  
Annual audit

### 2. The Partnerships

#### a. Account Reviews

Partnership holdings are reviewed on an ongoing basis. Attention is paid to specific manager performance and the Partnership's balance of equity and cash holdings. We welcome the opportunity to meet in person with our limited partners, at any mutually agreeable time, to discuss their investment.

#### b. Reports to Investors

- **Monthly from the Firm**  
Partnership Performance Report
- **Quarterly from the Firm**  
Capital Account Balance Report (unaudited)
- **Annually from the Firm**  
Letter to Investors
- **Annually from the Firm's Independent Auditor, Rothstein Kass**  
The Partnership's Financial Statements and Independent Auditors Report Schedule K-1.

➤ **IMPORTANT NOTE**

THE PARTNERSHIP IS A "FUND-OF-FUNDS" AND REQUIRES ITS UNDERLYING FUNDS' K-1S PRIOR



TO PREPARING ITS K-1S. AS A RESULT, THE PARTNERSHIP DOES NOT PROVIDE ITS INVESTORS WITH K-1S PRIOR TO THE END OF JUNE OF THE FOLLOWING CALENDAR YEAR.

### **XIII. CLIENT REFERRALS AND OTHER COMPENSATION**

The Firm does not compensate any person or entity for client referrals. Nor do we receive any compensation from a non-client for providing service to a Client.

#### **XIV. CUSTODY**

##### **1. Separately Managed Accounts**

Clients' assets are held in their name, in their separate Account, at Schwab Institutional. Clients will receive monthly account statements directly from Schwab Institutional.

➤ **IMPORTANT NOTE**

We strongly urge Clients to compare their monthly account statements from Charles Schwab & Co. to our quarterly performance reports and to notify us immediately if they do not receive either report, notice a discrepancy, or have any questions regarding their reports.

##### **2. The Partnerships**

Clients receive a quarterly unaudited capital account balance report. There is no separate custodian of their interests. However, annually, the limited partners receive audited financial statements for the Partnership as well as an audited capital account balance.

## XV. INVESTMENT DISCRETION

This section discusses the amount of authority the Client retains and the amount of authority they grant the Firm in order to manage its assets.

### 1. Separately Managed Accounts

Our formal relationship is governed by our Investment Advisory Agreement.

#### a. A Client's Ability to Customize the Management of their Account

The Investment Advisory Agreement provides a Client with the ability to indicate what percentage of their Account they wish to be allocated to each asset class. If a Client chooses not to indicate an allocation, all of the Account's assets will be, until further notice from the Client, invested in equity mutual funds.

The Investment Advisory Agreement also allows a Client to apply reasonable restrictions to our management of their account. Asset allocation and reasonable restrictions can be amended or adjusted, at any time, in writing.

#### b. Our Authority to Manage the Account

The agreement also grants us discretionary rights to manage the assets on a Client's behalf. This includes:

- The authority to place trades on a Client's behalf.
- The authority to determine the security and the amount to buy or sell.

#### ➤ IMPORTANT NOTE

The Firm does not manage, accept responsibility, or receive compensation for assets in the Account which are not purchased by the Firm on behalf of the Client.

### 2. The Partnerships

The document that controls the relationship between the Partnerships and the limited partner is the Limited Partnership Agreement. The Private Placement Memorandum and Subscription Documents are also very important documents that contain important disclosures regarding an investment in the Partnerships. As previously mentioned, limited partnership interests can only be purchased by Qualified Purchasers. We strongly urge interested parties to completely understand all three documents before becoming a limited partner.

## **XVI. VOTING CLIENT SECURITIES**

### **1. Separately Managed Accounts**

The Investment Advisory Agreement does not grant us authority to vote Client securities.

### **2. The Partnerships**

The investment funds in which the Partnerships are invested will vote all securities.

## **XVII. FINANCIAL INFORMATION**

We have no financial commitment that impairs our ability to meet contractual and fiduciary commitments with our Clients and we have not been the subject of a bankruptcy proceeding.

## **XVIII. REQUIREMENTS FOR STATE-REGISTERED ADVISERS**

### **A. Principal Executive Officers and Management Persons**

The principal executive officers and management persons of Pacific Strategic Management, L.P. are David Napach, Mathew Wolf, and Monica Benton. Our education and business background is provided in the Form ADV Part 2B Supplement included below.

### **B. Other Business Activities**

We discuss these activities under Other Financial Industry Activities and Affiliations, above.

### **C. Performance Based Fees**

There is one class of the partnerships interests for which the Firm is entitled to a percentage of the profits, after a preferred return.

#### **➤ POTENTIAL CONFLICT OF INTEREST**

This performance based fee could incent the Firm to make an investment in the Partnerships that might involve a higher degree of risk than normal.



**PACIFIC**

STRATEGIC MANAGEMENT, L.P.

## **PACIFIC STRATEGIC MANAGEMENT, L.P.**

### **FORM ADV PART 2B BROCHURE SUPPLEMENT**

**David F. Napach**  
Managing Member

March 31, 2016

This brochure supplement provides information about David F. Napach which supplements Pacific Strategic Managements, L.P.'s brochure, which you should have also received. Please contact Pacific Strategic Management, L.P. if you did not receive its brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Napach is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).



## II. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

David F. Napach was born in 1972. He earned a Bachelor of Arts in Economics from the University of Buffalo in 1994. He graduated Cum Laude with High Honors.

Mr. Napach has been a Managing Member of Pacific Strategic Management, L.P. (the "Firm") since co-founding it in 2001. Since then, has also served as a Managing Partner of Pacific Strategic Investors, L.P., and Director and President of Pacific Strategic Corporation and Director of Investments for Wolf Family Management Company.

Prior to co-founding the Firm, Mr. Napach was Director of Investments of Big Wave/Beagle Ltd. from 1997- 2001 and a bond trader and assistant portfolio manager with Fischer Francis Trees & Watts from 1994 to 1997.

### III. DISCIPLINARY INFORMATION

**A. Criminal or Civil Action**

David F. Napach has not had any civil or criminal actions brought against him.

**B. Administrative Proceedings**

David F. Napach has not had any administrative proceedings before the SEC, any other federal regulatory agency, any state regulatory agency, or any foreign financial regulatory authority.

**C. Self-Regulatory Organization Proceedings**

David F. Napach has not had any proceedings before a self-regulatory organization.

**D. Other Organizational Proceedings**

David F. Napach has not had proceedings in which a professional attainment, designation, or license was revoked or suspended.

#### **IV. OTHER BUSINESS ACTIVITIES**

Mr. Napach does not have any applications pending to register with a broker-dealer or other investment firm.

Mr. Napach does not receive any commissions, bonuses or other compensation based on the sale of securities or other investment products.

David Napach devotes a substantial amount of time as Director of Investments of the Wolf Family Management Company. The Wolf Family Management Company invests in substantially the same private investment partnerships and mutual funds as the Partnerships and separately managed Accounts. Mr. Napach receives compensation for his services rendered to the Wolf Family Management Company.

## **V. ADDITIONAL COMPENSATION**

Mr. Napach does not receive any additional compensation beyond his share of the Firm's revenues and compensation from Wolf Family Management Company for providing advisory services.

## **VI. SUPERVISION**

Mr. Mathew Wolf serves as the Firm's Chief Compliance Officer. His phone number is 713.495.5220. Mr. Wolf is responsible for supervising Mr. Napach's adherence to the Firm's policies and procedures and Code of Ethics.



## PACIFIC STRATEGIC MANAGEMENT, L.P.

### **FORM ADV PART 2B BROCHURE SUPPLEMENT**

Mathew Wolf  
Managing Member  
Chief Compliance Officer

**MARCH 31, 2016**

This brochure supplement provides information about Mathew Wolf which supplements Pacific Strategic Managements, L.P.'s brochure which you should have also received. Please contact Pacific Strategic Management, L.P. if you did not receive its brochure or if you have any questions about the contents of this supplement. Additional information about Mathew Wolf is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **II. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Mathew Wolf was born in 1958. He earned a Bachelor of Arts in Economics from Hampshire College in 1980 and a JD from the University of Houston, College of Law in 1983.

Mr. Wolf has been a Managing Member of Pacific Strategic Management, L.P. (the "Firm") since co-founding it in 2001. Since then, has also served as a Managing Partner of Pacific Strategic Investors, L.P., and Director and President of Pacific Strategic Corporation.

Prior to co-founding the Firm, Mr. Wolf was founder and Chairman of Interliant from 1993 to 1999.

### III. DISCIPLINARY INFORMATION

**A. Criminal or Civil Action**

Mr. Wolf has not had any civil or criminal actions brought against him.

**B. Administrative Proceedings**

Mr. Wolf has not had any administrative proceedings before the SEC, any other federal regulatory agency, any state regulatory agency, or any foreign financial regulatory authority.

**C. Self-Regulatory Organization Proceedings**

Mr. Wolf has not had any proceedings before a self-regulatory organization.

**D. Other Organizational Proceedings**

Mr. Wolf has not had proceedings in which a professional attainment, designation, or license was revoked or suspended.



#### **IV. OTHER BUSINESS ACTIVITIES**

Mr. Wolf does not have any applications pending to register with a broker-dealer or other investment firm.

Mr. Wolf does not receive any commissions, bonuses or other compensation based on the sale of securities or other investment products.

## **V. ADDITIONAL COMPENSATION**

Mr. Wolf does not have any other business activities for which he is compensated.

## **VI. SUPERVISION**

Mr. Wolf serves as the Firm's Chief Compliance Officer. His phone number is 713.495.5220. Mr. Wolf is responsible for overseeing adherence to the Firm's policies, procedures and Code of Ethics. David F. Napach is also responsible for overseeing Mr. Wolf's adherence to the Firm's policies, procedures and Code of Ethics. Mr. Napach's direct contact number is 845.353.6800.



**PACIFIC**

STRATEGIC MANAGEMENT, L.P.

## **PACIFIC STRATEGIC MANAGEMENT, L.P.**

### **Form ADV Part 2B Brochure Supplement**

Monica K. Benton  
Chief Operating Officer

**March 31, 2016**

This brochure supplement provides information about Monica K. Benton which supplements Pacific Strategic Managements, L.P.'s brochure which you should have also received. Please contact Pacific Strategic Management, L.P. if you did not receive its brochure or if you have any questions about the contents of this supplement. Additional information about Ms. Benton is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **II. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

Monica K. Benton was born in 1962. She graduated from Northwestern University, where she received a Bachelor of Arts degree, in 1984. She then attended the Stanford University Graduate School of Business, where she received a Masters in Business Administration, in 1990.

Ms. Benton has been employed by Pacific Strategic Management since October 2002 where she has served as the Chief Operating Officer. Prior to this, she was the Chief Financial Officer at Capstreet Group from April 1999 to September 2002. Before that, Ms. Benton was the Chief Operating Officer at Deutsche Morgan Grenfell from 1996 to 1999.

### III. DISCIPLINARY INFORMATION

**A. Criminal or Civil Action**

Monica Benton has not had any civil or criminal actions brought against her.

**B. Administrative Proceedings**

Monica Benton has not had any administrative proceedings before the SEC, any other federal regulatory agency, any state regulatory agency, or any foreign financial regulatory authority.

**C. Self-Regulatory Organization Proceedings**

Monica Benton has not had any proceedings before a self-regulatory organization.

**D. Other Organizational Proceedings**

Monica Benton has not had proceedings in which a professional attainment, designation, or license was revoked or suspended.

#### **IV. OTHER BUSINESS ACTIVITIES**

Monica Benton does not have any applications pending to register with a broker-dealer or other investment firm.

Monica Benton does not receive any commissions, bonuses or other compensation based on the sale of securities or other investment products.

## **V. ADDITIONAL COMPENSATION**

Monica Benton does not have any other business activities for which she is compensated.



## **VI. SUPERVISION**

Mathew Wolf serves as the Firm's Chief Compliance Officer. His phone number is 713.495.5220. Mr. Wolf is responsible for supervising Ms. Benton's adherence to the Firm's policies and procedures and Code of Ethics.