



Form ADV Part 2B – Brochure Supplement

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December 2014

Sandy Nairn

**Edinburgh Partners North America Inc
Cityplace Tower
525 Okeechobee Boulevard
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Tel no +44 131 270 3800

This brochure supplement provides information about Sandy Nairn that supplements the Edinburgh Partners North America, Inc brochure. You should have received a copy of that brochure. Please contact your client service contact if you did not receive the brochure or if you have any questions about the contents of this supplement.

Item 2 Educational Background and Business Experience

Name: Sandy Nairn

Year of Birth: 1961

Formal Education after High School: BSc & PhD, Economics

Five Years Business Background: See below.

Sandy Nairn, Director

Dr. Nairn is one of the founders of Edinburgh Partners Limited (the parent company of Edinburgh Partners North America, Inc). Prior to establishing Edinburgh Partners he was Chief Investment Officer of Scottish Widows Investment Partnership (November 2000 to March 2003) and also spent part of his career at Templeton Investment Management, where he was Executive Vice President and the Director of Global Equity Research and spent time at Ft Lauderdale, Florida. Before Templeton he spent four years at Murray Johnstone, moving there from the Scottish Development Agency.

In 2001 he published a book titled “Engines That Move Markets: Technology Investing from Railroads to the Internet and Beyond”. He has won multiple performance awards for the management of global equity portfolios and in 2002 was shortlisted for European Institutional CIO of the Year for his efforts in transforming the investment process and results at SWIP.

Dr. Nairn is responsible for researching the Global telecommunications sector at Edinburgh Partners.

He holds a BSc and PhD in Economics from the University of Strathclyde/Scottish Business School and is an Associate of the UK Society of Investment Professionals in the UK and holds the CFA qualification.

Associate of the UK Society on Investment Professionals (ASIP)

Broadly equivalent to the CFA qualification in content and in rigour, the associate examination was phased out following the 2000 merger of IIMR (Institute of Investment Management and Research) and LSIP (London Society of Investment Professionals) by which the present society (CFA Society of the UK) was formed. The society continues to support the ASIP designation as a clear mark of professional excellence. The associate examination consisted of eight examination papers.

Chartered Financial Analyst (CFA)

Qualification as a CFA® requires:

- A bachelor's degree from an accredited institution or equivalent education or work experience;
- Successful completion of all three exam levels of the CFA program;
- 48 months of acceptable professional work experience in the investment decision-making process;
- Fulfillment of local society requirements, which vary by society; and
- Entry into a Member's Agreement, a Professional Conduct Statement and any additional documentation requested by CFA Institute.

CFA® and Chartered Financial Analyst® are registered trademarks owned by the CFA Institute.

Item 3 Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

Item 4 Other Business Activities

Dr Nairn is a non-Executive Director of The Mercantile Investment Trust plc, a closed-ended investment trust, listed on the London Stock Exchange. Dr Nairn receives an annual fee for performing this role.

Item 5 Additional Compensation

Other than the fees mentioned above, Dr. Nairn does not receive additional compensation outside of his compensation from Edinburgh Partners Limited.

Item 6 Supervision

Dr. Nairn reports to the Board of Directors on all investment and research related matters, Tel +44(0) 131 270 3800.

Neil Devlin

**Edinburgh Partners North America Inc
Cityplace Tower
525 Okeechobee Boulevard
West Palm Beach
FL 33401**

Tel no (561) 282 1250

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Item 2 Educational Background and Business Experience

Name: Neil Devlin

Year of Birth: 1957

Formal Education after High School: BA Economics and Philosophy

Five Years Business Background: See below.

Neil Devlin, Investment Partner

Neil joined Edinburgh Partners North America Inc in December 2014. Before joining Edinburgh Partners, Neil was an Executive Vice President, Portfolio Manager and Research Analyst for the Templeton Global Equity Group based in Ft. Lauderdale, Florida. He has 31 years of experience in the investment management industry.

Mr. Devlin was the tenth person Sir John Templeton hired in 1987. He managed multiple global and international institutional equity portfolios at Templeton and was the lead portfolio manager for the Templeton Global Equity Series Fund.

As a research analyst, Mr. Devlin was part of the US country coverage equity team. He was also the past coordinator of the Global Financials Group and the North American banks analyst, as well as a small cap cyclical analyst, real estate analyst and had country coverage for Spain and Portugal.

Prior to joining Templeton, Neil was a portfolio manager with Boston Partners on institutional accounts in the US, Canada, and Japan as part of the Large Cap Value team. His analytical coverage included the auto, auto parts, paper and forest products, metals and mining, and insurance industries.

Mr. Devlin was the Chief Investment Officer and managed the global fixed income group at Templeton from 1994 to 1999.

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Item 4 Other Business Activities

Mr Devlin has no other business activities.

Item 5 Additional Compensation

Mr Devlin does not have any additional sources of compensation.

Item 6 Supervision

Mr Devlin reports to the Board of Directors on all investment and research related matters, Tel (561) 282 1250.

Eric Howe

**Edinburgh Partners North America Inc
Cityplace Tower
525 Okeechobee Boulevard
West Palm Beach
FL 33401**

Tel no (561) 282 1250

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Item 2 Educational Background and Business Experience

Name: Eric Howe

Year of Birth: 1980

Formal Education after High School: MSc, BSc, BA, CFA

Five Years Business Background: See below.

Eric Howe, Director

Eric has worked in the Investment Management industry for 10 years. Eric joined Edinburgh Partners in 2014 and works in our Florida office.

Prior to joining Edinburgh Partners Eric was a Research Analyst at Templeton Investment Counsel, LLC in Fort Lauderdale, Florida and was responsible for researching the global Metals and Mining sectors. During his time at Templeton, Eric was also responsible for researching the global Technology and Hardware, global Semiconductor, and North American Banks sectors as well as the countries of Spain, Portugal, Greece, Russia, Turkey, Brazil, Argentina, Chile, Mexico, Nigeria and South Africa.

Besides his research responsibilities, Eric assisted the lead portfolio manager of a newly started institutional fund in attaining top quartile performance for most time periods since the fund's inception. He also regularly met with clients of Templeton to discuss portfolio holdings in the relevant coverage sectors.

Eric gained a CFA in 2004 and is a member of the CFA Society of South Florida. He earned a Master of Science with Distinction from Cass Business School, City University London in 2003 and a Bachelor of Science in Business Administration (Finance) with honors from The University of Florida in 2002 and a Bachelor of Arts in Economics with honors from the University of Florida in 2002.

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Item 3 Disciplinary Information

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Item 4 Other Business Activities

Mr Howe is not actively engaged in any other investment related business or occupation.

Item 5 Additional Compensation

Mr Howe does not receive additional compensation outside of his compensation from Edinburgh Partners North America, Inc.

Item 6 Supervision

Mr Howe reports to the Board of Directors on all investment and research related matters, Tel (561) 282 1250.