

**Item 1      Cover Page**

**James B. Cunningham**

Chatham Brewing, LLC

59 Main St.

Chatham, New York 12037

Telephone (518) 526-3860

**Magnolia Capital Management, Ltd.**

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Telephone (845) 809-5259

January 22, 2015

This Brochure Supplement provides information about James B. Cunningham that supplements the Magnolia Capital Management, Ltd. Brochure. You should have received a copy of that Brochure. Please contact Irene Van Voorhis at [admin@magnoliacapitalmanagement.com](mailto:admin@magnoliacapitalmanagement.com) if you did not receive Magnolia Capital Management, Ltd.'s Brochure or if you have any questions about the contents of this supplement.

## **Item 2 Educational Background and Business Experience**

James B. Cunningham, b. 1964, B.S. Union College, M.S. Union College; 1994-present, self-employed computer applications analyst and programmer, Brown Trout Systems, LLC; 2007-present, Managing Member, Chatham Brewing LLC; Director, Magnolia Capital Management, Ltd. since 2002; a registered investment advisor representative of Magnolia Capital Management, Ltd.

## **Item 3 Disciplinary Information**

There are no reportable legal or disciplinary events for James B. Cunningham.

## **Item 4 Other Business Activities**

James B. Cunningham is a Director and minority shareholder of Magnolia Capital Management, Ltd. and as such receives directors' fees and participates in the firm's annual bonus pool. He also serves as the firm's Chief Technology Officer for which he is compensated on an hourly basis as billed by his company, Brown Trout Systems, LLC. He may refer clients to Magnolia, but receives no commission, bonus or other compensation based on the sale of securities or other investment products from Magnolia. His compensation from Magnolia is not material to his total income.

## **Item 5 Additional Compensation**

No non-clients provide any economic benefit to the above named (or any other employee of Magnolia) for providing advisory services.

## **Item 6 Supervision**

All supervised employees or associated persons are supervised by the Chairman, the Compliance Officer and the Board of Directors. The Chairman's telephone number is 845-809-5259.

In this connection, the firm's policies are:

- Only the Chairman is authorized to provide investment advice to clients. In his absence, Vice President Carol A. Powell may do so.
- Only the Chairman, or in his absence Ms. Powell, may give trading (purchase/sale instructions) or disbursement instructions.
- No account may be accepted without the approval of the Board of Directors. All investment accounts are reviewed quarterly by the full Board.
- All third party disbursements (other than to the client) are reported to the Chairman and the Board of Directors.
- All transactions over all accounts are reported daily to Magnolia by client's custodian and

reviewed by the firm's operations officer and its Chairman.

- All supervised persons must report, quarterly, all their private securities holdings (except those where they do not enjoy the right to direct the purchase or sale of individual securities) and may not trade in securities known to be of interest to Magnolia's clients without prior approval of Magnolia (excluding mutual funds or U.S. government securities).

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**Thomas J. Cunningham, III**

145 Main St.

Cold Spring, New York 10516

Telephone (845) 809-5259

January 22, 2015

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## **Item 2 Educational Background and Business Experience**

Thomas J. Cunningham, III, b. 1942, B.A. Cornell University; MBA Stanford University; over 40 years experience in domestic and international banking, including serving as a non-executive director of four major public companies in the financial sector; 1989-2001, former chairman of Premier National Bancorp (and its predecessors); 2001-Present, Director, M&T Bank Corporation; 2002-Present, founder, principal shareholder, director and Chairman/CEO of Magnolia Capital Management, Ltd.; a registered investment advisor representative of Magnolia Capital Management, Ltd.

## **Item 3 Disciplinary Information**

There are no reportable legal or disciplinary events for Thomas J. Cunningham, III.

## **Item 4 Other Business Activities**

Thomas J. Cunningham, III's principal business activity is as an employee and Chairman/CEO of Magnolia Capital Management, Ltd. (and is its principal shareholder). He also serves as the company's Chief Investment Officer. As such, he receives a salary from Magnolia and participates in its annual bonus pool. His compensation from Magnolia is material to his earned income. Mr. Cunningham receives no commission, bonus or other compensation based on the sale of securities or other investment products from Magnolia.

Mr. Cunningham is not engaged in any other business activity, except as a non-executive director of M&T Bank and a trustee of Open Space Institute (OSI) a charitable not-for-profit organization. There are no business relationships between Magnolia Capital Management and OSI, or M&T Bank (other than Magnolia's bank account).

Mr. Cunningham also serves as a co-trustee of several family trusts for whom Magnolia provides investment management services. Although legally empowered to do so, Mr. Cunningham does not direct any disbursements from such accounts, which are done only at the instruction of the independent co-trustee. The co-trustee and the beneficiaries of such trusts also receive statements (including transaction advices) directly from Fidelity Investments or other designated custodian. All such accounts are also reviewed, at least annually, by the firm's chief compliance officer to ensure they are in compliance with the Investment Advisory Agreement between the trust and Magnolia and with Magnolia's policies and procedures. All third party disbursements from these trusts are reported to the Board of Directors.

Mr. Cunningham is also a trustee of the Westchester Modular Homes, Inc. Employee Stock Ownership Plan which holds a controlling interest in Westchester Modular Homes, Inc., which company has its own board of directors that does not include Mr. Cunningham and is a client of Magnolia Capital Management, Ltd.

## **Item 5      Additional Compensation**

No non-clients provide any economic benefit to the above named (or any other employee of Magnolia) for providing advisory services.

## **Item 6      Supervision**

Mr. Cunningham is supervised by the company's Board of Directors which meets quarterly and which by policy must approve:

1. the company's Code of Ethics policy
2. the company's Compliance policy
3. the company's periodic and annual financial statements
4. acceptance of any advisory account relationship
5. all individual equity securities recommended for purchase for Magnolia Capital's clients
6. all quarterly reviews of advisory client accounts (including portfolio allocations)
7. Mr. Cunningham's compensation and benefits package

The Board also reviews all of Mr. Cunningham's purchase/sale of securities over his personal investments accounts not held at Magnolia and he, like all supervised persons of the firm, must pre-clear such transactions (except mutual funds and U. S. government issues) with the firm's compliance officer before executing them. His trading in securities for his accounts held at Magnolia are subject to the same policies and procedures as for all employees of the firm.

Like all supervised persons, Mr. Cunningham reports to the chief compliance officer quarterly all his private security holdings in accounts where he can direct the purchase or sale of individual securities.

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**Thomas J. Cunningham, IV**

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January 22, 2015

This Brochure Supplement provides information about Thomas J. Cunningham, IV that supplements the Magnolia Capital Management, Ltd. Brochure. You should have received a copy of that Brochure. Please contact Irene Van Voorhis at [admin@magnoliacapitalmanagement.com](mailto:admin@magnoliacapitalmanagement.com) if you did not receive Magnolia Capital Management, Ltd.'s Brochure or if you have any questions about the contents of this supplement.

## **Item 2 Educational Background and Business Experience**

Thomas J. Cunningham, IV, b 1968, B.A. Williams College; MBA Cornell University; 1999-2004, senior editor, Fairchild Publications Inc.; 2006-2007, Credit Analyst, Union State Bank; 2007-2009, Chief Financial Officer, Thom Browne Inc.; 2005-Present, Founder and CEO, Streetwise Brand Development LLC; Director, Magnolia Capital Management, Ltd. since 2002; July 2013 - February 2015, Part-time Administrative Assistant of Magnolia Capital Management, Ltd.

## **Item 3 Disciplinary Information**

There are no reportable legal or disciplinary events for Thomas J. Cunningham, IV.

## **Item 4 Other Business Activities**

Thomas J. Cunningham, IV is also a Director and minority shareholder of Magnolia Capital Management, Ltd. (in addition to his principal occupation as CEO of Streetwise) and participates in its annual bonus pool. He may refer clients to Magnolia, but receives no commission, bonus or other compensation based on the sale of securities or other investment products from Magnolia. His compensation from Magnolia is not material to his total income.

## **Item 5 Additional Compensation**

No non-clients provide any economic benefit to the above named (or any other employee of Magnolia) for providing advisory services.

## **Item 6 Supervision**

All supervised employees or associated persons are supervised by the Chairman, the Compliance Officer and the Board of Directors. The Chairman's telephone number is (845) 809-5259.

In this connection, the firm's policies are:

- Only the Chairman is authorized to provide investment advice to clients. In his absence, Vice President Carol A. Powell may do so.
- Only the Chairman, or in his absence Ms. Powell, may give trading (purchase/sale instructions) or disbursement instructions.
- No account may be accepted without the approval of the Board of Directors. All investment accounts are reviewed quarterly by the full Board.
- All third party disbursements (other than to the client) are reported to the Chairman and the Board of Directors.
- All transactions over all accounts are reported daily to Magnolia by client's custodian and



reviewed by the firm's operations officer and its Chairman.

- All supervised persons must report, quarterly, all their private securities holdings (except those where they do not enjoy the right to direct the purchase or sale of individual securities) and may not trade in securities known to be of interest to Magnolia's clients without prior approval of Magnolia (excluding mutual funds or U.S. government securities).

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**John K. Gifford**

Van DeWater & Van DeWater, LLP

85 Civic Center Plaza

Poughkeepsie, New York 12601

Telephone (845) 452-5900

**Magnolia Capital Management, Ltd.**

145 Main St.

Cold Spring, New York 10516

Telephone (845) 809-5259

January 22, 2015

This Brochure Supplement provides information about John K. Gifford that supplements the Magnolia Capital Management, Ltd. Brochure. You should have received a copy of that Brochure. Please contact Irene Van Voorhis at [admin@magnoliacapitalmanagement.com](mailto:admin@magnoliacapitalmanagement.com) if you did not receive Magnolia Capital Management, Ltd.'s Brochure or if you have any questions about the contents of this supplement.

## **Item 2 Educational Background and Business Experience**

John K. Gifford, b. 1945, B.A. St. Lawrence, J.D. NYU; 2005-2010, Senior Partner, Van DeWater & Van DeWater, LLP, attorneys; 2011-Present, "of counsel" to Van DeWater & Van DeWater, LLP; Director, Magnolia Capital Management since 2002.

## **Item 3 Disciplinary Information**

There are no reportable legal or disciplinary events for John K. Gifford.

## **Item 4 Other Business Activities**

John K. Gifford, as disclosed in Item 10, is a Vice Chairman, Director and minority shareholder of Magnolia Capital Management, Ltd. and as such receives directors' fees and participates in its annual bonus pool. He may refer clients to Magnolia, but receives no commission, bonus or other compensation based on the sale of securities or other investment products from Magnolia. As a director and minority shareholder of Magnolia, he has a general interest in the well being of Magnolia, which may influence his decision to recommend the services of Magnolia to his clients, despite the fact that he receives no compensation for such referrals. However, Magnolia's client acceptance policies assure that any prospective client must meet its strict eligibility standards, including suitability, before they are accepted. Thus, he can influence, but not control, the establishment of an advisory relationship between Magnolia and one of his law practice clients. Mr. Gifford's compensation from Magnolia is not material to his total income.

Mr. Gifford also serves as a non-executive director of N&S Supply Co. and as a Board Member of the Community Foundation of the Hudson Valley and Maplebrook School. There are no business relationships between Magnolia Capital Management and N&S Supply Co, Community Foundation of the Hudson Valley or Maplebrook School.

Mr. Gifford also serves as co-trustee of several trusts for which Magnolia is the investment advisor. Although, as a fiduciary, he plays a role in developing the appropriate investment strategy for the trust accounts, he plays no role in the selection of securities for acquisition or disposal for such trusts by Magnolia. The beneficiaries of such trusts also receive statements (including transaction advices) directly from Fidelity or other designated custodian. All such accounts are subject to an audit at least once a year by an independent certified public accountant and reported to the SEC, and all non-beneficiary disbursement requests over such accounts by him as co-trustee are reported to the Chairman and the firm's Board of Directors (at its quarterly meetings).

## **Item 5 Additional Compensation**

No non-clients provide any economic benefit to the above named (or any other employee of Magnolia) for providing advisory services.

## **Item 6 Supervision**

All supervised employees or associated persons are supervised by the Chairman, the Compliance Officer and the Board of Directors. The Chairman's telephone number is

845-809-5259.

In this connection, the firm's policies are:

- Only the Chairman is authorized to provide investment advice to clients. In his absence, Vice President Carol A. Powell may do so.
- Only the Chairman, or in his absence Ms. Powell, may give trading (purchase/sale instructions) or disbursement instructions.
- No account may be accepted without the approval of the Board of Directors. All investment accounts are reviewed quarterly by the full Board.
- All third party disbursements (other than to the client) are reported to the Chairman and the Board of Directors.
- All transactions over all accounts are reported daily to Magnolia by client's custodian and reviewed by the firm's operations officer and its Chairman.
- All supervised persons must report, quarterly, all their private securities holdings (except those where they do not enjoy the right to direct the purchase or sale of individual securities) and may not trade in securities known to be of interest to Magnolia's clients without prior approval of Magnolia (excluding mutual funds or U.S. government securities).

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**Carol A. Powell**

44 Chestnut St.

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**Magnolia Capital Management, Ltd.**

145 Main St.

Cold Spring, New York 10516

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January 22, 2015

This Brochure Supplement provides information about Carol A. Powell that supplements the Magnolia Capital Management, Ltd. Brochure. You should have received a copy of that Brochure. Please contact Irene Van Voorhis at [admin@magnoliacapitalmanagement.com](mailto:admin@magnoliacapitalmanagement.com) if you did not receive Magnolia Capital Management, Ltd.'s Brochure or if you have any questions about the contents of this supplement.

## **Item 2 Educational Background and Business Experience**

Carol A. Powell, b. 1954, B.S. Syracuse University; self-employed Certified Public Accountant (CPA)<sup>1</sup>; holds the Personal Financial Specialist (PFS)<sup>2</sup> credential; President, Harper Capital Management, Ltd., a state registered investment advisory firm; Director and Vice President, Magnolia Capital Management, Ltd. since 2002; a registered investment advisor representative of Magnolia Capital Management, Ltd.

## **Item 3 Disciplinary Information**

There are no reportable legal or disciplinary events for Carol A. Powell.

## **Item 4 Other Business Activities**

As disclosed in Item 10, Carol A. Powell, Vice President of Magnolia Capital Management, Ltd., maintains her own investment advisory firm (Harper Capital). She is a minority shareholder and salaried part-time employee of Magnolia and participates in its annual bonus pool, but receives no commission, bonus or other compensation based on the sale of securities or other investment products from Magnolia. Her duties at Magnolia include Chief Financial Officer (CFO), Compliance Officer and Director. Additionally, in the absence of the Chief Investment Officer (Chairman T. J. Cunningham), she may direct purchases, sales or disbursements from clients' accounts. All such activities are reported by the client's custodian to Magnolia's operations officer and subsequently reviewed by the Chairman.

Ms. Powell's principal occupation, as disclosed in Item 10, is as a Certified Public Accountant and she maintains an accounting practice. She is paid by Magnolia to prepare its tax return. She may refer clients to Magnolia, but receives no commission, bonus or other compensation in this respect. She does provide tax preparation services to several of the clients of Magnolia, but no such information is shared with Magnolia (although she is in a position to do so) without consent of the client. As a director and minority shareholder of Magnolia, she has a general interest in the well being of Magnolia, which may influence her decision to recommend the services of Magnolia to her clients, despite the fact that she receives no compensation for such referrals. However, Magnolia's client acceptance policies assure that any prospective client must meet its strict eligibility standards, including suitability, before they are accepted. Thus, she can influence, but not control, the establishment of an advisory relationship between Magnolia and one of her accounting practice clients. Ms. Powell's compensation from Magnolia is not material to her total income.

## **Item 5 Additional Compensation**

No non-clients provide any economic benefit to the above named (or any other employee of Magnolia) for providing advisory services.

## **Item 6 Supervision**

All supervised employees or associated persons are supervised by the Chairman, the Compliance Officer and the Board of Directors. The Chairman's telephone number is 845-809-5259.

In this connection, the firm's policies are:

- Only the Chairman is authorized to provide investment advice to clients. In his absence, Vice President Carol Powell may do so.
- Only the Chairman, or in his absence Ms. Powell, may give trading (purchase/sale instructions) or disbursement instructions.
- No account may be accepted without the approval of the Board of Directors. All investment accounts are reviewed quarterly by the full Board.
- All third party disbursements (other than to the client) are reported to the Chairman and the Board of Directors.
- All transactions over all accounts are reported daily to Magnolia by client's custodian and reviewed by the firm's operations officer and its Chairman.
- All supervised persons must report, quarterly, all their private securities holdings (except those where they do not enjoy the right to direct the purchase or sale of individual securities) and may not trade in securities known to be of interest to Magnolia's clients without prior approval of Magnolia (excluding mutual funds or U.S. government securities).

<sup>1</sup> Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous Code of Professional Conduct which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's Code of Professional Conduct within their state accountancy laws or have created their own.

<sup>2</sup> Personal Financial Specialist (PFS). The PFS credential demonstrates that an individual has met the minimum education, experience and testing required of a CPA in addition to a minimum level of expertise in personal financial planning. To attain the PFS credential, a candidate must hold an unrevoked CPA license, fulfill 3,000 hours of personal financial planning business experience, complete 80 hours of personal financial planning CPE credits, pass a comprehensive financial planning exam and be an active member of the AICPA. A PFS credential holder is required to adhere to AICPA's Code of Professional Conduct, and is encouraged to follow AICPA's Statement on Responsibilities in Financial Planning Practice. To maintain their PFS credential, the recipient must complete 60 hours of financial planning CPE credits every three years. The PFS credential is administered through the AICPA.



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**Peter Van Kleeck**

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January 22, 2015

This Brochure Supplement provides information about Peter Van Kleeck that supplements the Magnolia Capital Management, Ltd. Brochure. You should have received a copy of that Brochure. Please contact Irene Van Voorhis at [admin@magnoliacapitalmanagement.com](mailto:admin@magnoliacapitalmanagement.com) if you did not receive Magnolia Capital Management, Ltd.'s Brochure or if you have any questions about the contents of this supplement.

## **Item 2 Educational Background and Business Experience**

Peter Van Kleeck, b. 1934, B.S. Vermont College; retired President & CEO, Premier National Bank and predecessors; Director, Magnolia Capital Management, Ltd. since 2004.

## **Item 3 Disciplinary Information**

There are no reportable legal or disciplinary events for Peter Van Kleeck.

## **Item 4 Other Business Activities**

Peter Van Kleeck is a Vice Chairman, Director and minority shareholder of Magnolia Capital Management, Ltd. and as such receives directors' fees and participates in its annual bonus pool. He may refer clients to Magnolia, but receives no commission, bonus or other compensation based on the sale of securities or other investment products from Magnolia. His compensation from Magnolia is not material to his total income.

## **Item 5 Additional Compensation**

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## **Item 6 Supervision**

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- All transactions over all accounts are reported daily to Magnolia by client's custodian and reviewed by the firm's operations officer and its Chairman.
- All supervised persons must report quarterly all their private securities holdings (except those where they do not enjoy the right to direct the purchase and sale of individual securities) and may not trade in securities known to be of interest to Magnolia's clients

without prior approval of Magnolia (excluding mutual funds or U.S. government securities).

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**Irene Van Voorhis**

145 Main St.

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Telephone (845) 809-5259

January 22, 2015

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## **Item 2 Educational Background and Business Experience**

Irene Van Voorhis, b. 1959, Krissler Business Institute; 2001-2006, Administrative Assistant, M&T Bank; 2002-2008, Administrative Assistant, Magnolia Capital Management Ltd.; 2008-Present, Vice President & Chief Operations Officer, Magnolia Capital Management, Ltd.

## **Item 3 Disciplinary Information**

There are no reportable legal or disciplinary events for Irene Van Voorhis.

## **Item 4 Other Business Activities**

Irene Van Voorhis is the firm's Chief Operations Officer and as such is a salaried employee and participates in the firm's annual bonus pool. She is also a minority shareholder. She receives no commission, bonus or other compensation based on the sale of securities or other investment products from Magnolia. She has no other business affiliation and her compensation from Magnolia is material to her total income. She has no authority to originate transactions over clients' accounts, but does so only on instruction from the firm's RIA representatives. All transactions over clients' accounts are proofed daily by her (for accuracy) from reports provided by our custodian and such reports are subsequently reviewed by the Chairman/CIO.

## **Item 5 Additional Compensation**

No non-clients provide any economic benefit to the above named (or any other employee of Magnolia) for providing advisory services.

## **Item 6 Supervision**

All supervised employees or associated persons are supervised by the Chairman, the Compliance Officer and the Board of Directors. The Chairman's telephone number is 845-809-5259.

In this connection, the firm's policies are:

- Only the Chairman is authorized to provide investment advice to clients. In his absence, Vice President Carol A. Powell may do so.
- Only the Chairman, or in his absence Ms. Powell, may give trading (purchase/sale instructions) or disbursement instructions.
- No account may be accepted without the approval of the Board of Directors. All investment accounts are reviewed quarterly by the full Board.
- All third party disbursements (other than to the client) are reported to the Chairman and the Board of Directors.
- All transactions over all accounts are reported daily to Magnolia by client's custodian and

reviewed by the firm's operations officer and its Chairman.

- All supervised persons must report, quarterly, all their private securities holdings (except those where they do not enjoy the right to direct the purchase or sale of individual securities) and may not trade in securities known to be of interest to Magnolia's clients without prior approval of Magnolia (excluding mutual funds or U.S. government securities)