

**FORM ADV, PART 2A AND 2B**  
**FIRM BROCHURE**

---

**TAYLOR WEALTH MANAGEMENT PARTNERS**

**File No: 801-**

50 Federal Street  
Boston, Massachusetts 02110-1285  
Telephone: 617-357-4600  
Facsimile: 617-357-4609  
Email: [info@taylorwealthpartners.com](mailto:info@taylorwealthpartners.com)  
Web: [taylorwealthmanagementpartners.com](http://taylorwealthmanagementpartners.com)

February 3, 2014

This brochure provides information about the qualifications and business practices of TAYLOR WEALTH MANAGEMENT PARTNERS ("TWMP"). If you have any questions about the contents of this brochure, please contact us at 617-357-4600 or [info@taylorwealthpartners.com](mailto:info@taylorwealthpartners.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

Additional information about TAYLOR WEALTH MANAGEMENT PARTNERS also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Registration with the SEC or with any state securities authority does not imply a certain level of skill or training.

## ITEM 2: MATERIAL CHANGES

This brochure is the initial brochure of a new registered investment adviser.

## ITEM 3: TABLE OF CONTENTS

Item #	Description	Page #
1	Cover Page.....	1
2	Material Changes.....	2
3	Table of Contents.....	2
4	Advisory Business.....	2
5	Fees and Compensation.....	3
6	Performance Based Fees and Side by Side Management.....	4
7	Types of Client.....	4
8	Methods of Analysis, Investment Strategies and Risk of Loss.....	4
9	Disciplinary Action.....	5
10	Other Financial Industry Activities and Affiliations.....	5
11	Code of Ethics.....	5
12	Brokerage Practices.....	6
13	Review of Accounts.....	7
14	Client Referrals and Other Compensation.....	8
15	Custody.....	8
16	Investment Discretion.....	8
17	Voting Client Securities.....	8
18	Financial Information.....	9

## ITEM 4: ADVISORY BUSINESS

### A. General Description of Advisory Firm

TAYLOR WEALTH MANAGEMENT PARTNERS is an employee owned, SEC registered independent investment adviser, founded in 2014, with only one office – Boston, MA. We provide continuous management and supervision of assets, including securities portfolios, on a fully discretionary basis.

Our three owners are the investment managers, and they own the following percentage of the firm:

Hugh R. Taylor	80%
Christopher E. Burns	10%
Lisa M. Franks	10%

### B. Description of Advisory Services

TAYLOR WEALTH MANAGEMENT PARTNERS only manages separate accounts, we are long only, and do not use derivatives or leverage. We invest primarily in publicly traded stocks and bonds, do not buy mutual funds and from time to time invest in Exchange Traded Funds or Notes.

Essentially we offer four types of portfolios in long only separate accounts: aggressive, growth and income, and balanced which range from most risky to most conservative, and high yield only.

### **C. Availability of Customized Services for Individual Clients**

TAYLOR WEALTH MANAGEMENT PARTNERS provides investment counseling and high class client service and designs and manages portfolios to produce investment returns commensurate with each client's guidance and investment objectives. We tailor portfolios to individual needs, and clients may stipulate that certain types of securities should not be bought or sold within an account.

### **D. Wrap Fee Programs**

TAYLOR WEALTH MANAGEMENT PARTNERS does not manage any assets on a non-discretionary basis nor do we manage wrap accounts.

### **E. Assets Under Management**

TAYLOR WEALTH MANAGEMENT PARTNERS will have AUM of between \$150 million and \$250 million by the end of the first calendar quarter when we will be providing our client's first quarterly appraisal and **INVESTMENT INSIGHTS**. At this writing we have about \$100 million in AUM.

## **ITEM 5: FEES AND COMPENSATION**

### **A. Advisory Fees and Compensation**

TAYLOR WEALTH MANAGEMENT PARTNERS only charges a percentage fee\* of the market value of the portfolio under management using the following schedule:

Amounts up to \$5,000,000	An annual rate of 1.00%
Amounts greater than \$5,000,000	An annual rate of 0.75%

\*For not-for-profit institutional clients, we discount our fee by 25 basis points.

### **B. Payment of Fees**

### **C. Additional Fees and Expenses**

### **D. Prepayment of Fees**

With regard to Items 5.B, 5.C, and 5.D., we bill quarterly, in advance. We supply the client or custodian a quarterly invoice which sets forth the calculation of the investment management fee. (If the custodian is billed, the client receives a copy of the invoice.)

In the executed Investment Management Agreement the client chooses how to pay our investment management fee: either a) out of a client's account at the custodian, or b) directly by the client.

In the case where a client discontinues our services any time within the quarter, we refund fees paid in the quarter on a pro-rata per diem basis.

The client will be charged broker commissions of anywhere from 1 cent to 8 cents per share by the various brokers with whom we transact business.

Bank custodians will charge the client's account for custodian services.

### **E. Additional Compensation and Conflicts of Interest**

TAYLOR WEALTH MANAGEMENT PARTNERS does not receive compensation for the purchase or sale of any securities. None of our employees accept compensation outside the firm. Since we have full discretion and select the brokers with whom we do business, except where the client selects a brokerage house also as custodian, the client does not have the opportunity, except in the rare instance, to have trades done elsewhere.

We do not have advisory clients, nor do we charge advisory fees.

## **ITEM 6: PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

TAYLOR WEALTH MANAGEMENT PARTNERS does not charge any performance-based fees nor do we have any side-by-side management arrangements.

## **ITEM 7: TYPES OF CLIENTS**

TAYLOR WEALTH MANAGEMENT PARTNERS' clients are individuals, (including various types of IRAs), families, trusts and estates; private ERISA plans; and not-for-profit organizations.

We do not have a minimum account size, but encourage client relationships to start at \$500,000.

## **ITEM 8: METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS**

### **A. Methods of Analysis and Investment Strategies**

Investing in securities can be risky. TAYLOR WEALTH MANAGEMENT PARTNERS exerts considerable research efforts to mitigate that potential risk.

As we describe our investment process, please keep in mind that we invest primarily (99%+) in publicly traded securities: equities and fixed income. The equities we use are from least risk/large cap, through to greatest risk/small cap stocks. In fixed income we only invest in 10 year or less maturities of bonds and notes which we strongly believe will pay their coupons and principal when due. We may also invest in convertible securities upon which our investment is based on our analysis of the underlying stock, i.e. company fundamentals. Moreover, we do not use leverage in client accounts or derivatives, and we do not sell short. Lastly, our aim is to hold a particular security three to five years, or longer.

### **B. Material, Significant, or Unusual Risks Relations to Investment Strategies**

### **C. Risks Associated with Particular Types of Securities**

With regard to Items 8.B. and 8.C.; the foundation of TAYLOR WEALTH MANAGEMENT PARTNERS' investment process is its analysis of fundamental macro factors. We interpret economic, political, monetary and psychological influences, both domestic and international, to arrive at a strategic overview of the U.S. and other major economies and financial markets. Credit, liquidity, the U.S. dollar and other currency relationships, selective strategic commodities, and political or fiscal initiatives are many of the factors followed closely.

We use technical and quantitative analysis to determine valuation levels of the equity and bond markets and the stocks of specific companies. Among the indicators considered most important are market breadth, momentum, equity risk premia and relative performance. We perform fundamental security analysis emphasizing corporate financial strength, product or service leadership, innovation, industry sector dynamics, and, most importantly, the quality and character of management.

We combine technical, quantitative and fundamental research to synthesize the strategic overview in our asset allocation and portfolio construction. Implementation of the policy differs depending upon the client's objectives which is realized through its asset allocation process. As noted in the second paragraph "A" above, fixed income selection is generally limited to maturities of ten years or less of bonds and notes where we strongly believe there is no risk to the timely payment of principal and interest. Stock selection emphasizes total return, which means investing today in a growing stream of dividend income, cash flow and preferably self-financing enterprises. Large, medium and small capitalization issues are owned by most of our clients. High yielding equities with dividend growth prospects are utilized for defensive and risk dampening purposes and for cash flow/income requirements.

While there is no limit on position amounts allocated per security, we exercise judgment as to the size of market accommodation for individual securities and portions of accounts to be invested either in a particular

security or industry. We practice diversification in managing portfolio composition to mitigate risk of any particular security's impact on the portfolio.

Over the spectrum from the aggressive to the balanced portfolios, risk analysis and individual security weightings are applied to achieve where on the spectrum of risk the client objectives fall.

#### **ITEM 9: DISCIPLINARY INFORMATION**

- A. Criminal or Civil Proceedings**
- B. Administrative Proceedings Before Regulatory Authorities**
- C. Self-Regulatory Organization (SRO) Proceedings**

In regard to Items 9.A., B. and C. neither TAYLOR WEALTH MANAGEMENT PARTNERS nor any of its employees has ever been disciplined during his or her career in the investment management business nor to our knowledge and belief has any employee a record of felonies in his or her personal life.

#### **ITEM 10: OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS**

- A. Broker-Dealer Registration Status**
- B. Futures Commission Merchant, Commodity Pool Operator, or Commodity Trading Adviser Registration Status**
- C. Material Relationships or Arrangement with Industry Participants**
- D. Material Relationships or Arrangement with Industry Participants**

With respect to Items 10.A, 10.B, 10. C., and 10.D. none of the employees of TAYLOR WEALTH MANAGEMENT PARTNERS is involved in any other investment entity.

#### **ITEM 11: CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

##### **A. Code of Ethics**

Everything we do at TAYLOR WEALTH MANAGEMENT PARTNERS is based on the premise that we are client centric and are first and foremost fiduciaries. We will have a detailed descriptive Policy and Procedures Manual, including our Code of Ethics, concerning compliance with Rule 204A-1 under the Investment Advisers Act of 1940, the U.S. Patriot Act, and the Insider Trading and Securities Fraud Enforcement Act of 1988 ("ITSFEA"). The Policy Manual is enforced so as to ensure all matters of compliance and to prevent any abuses. Each employee will be given annually a copy of the Manual; is required to read it; must sign a Statement as to its understanding; and must return the signed Statement to the Chief Compliance Officer. WE believe all our activities and records are in full compliance with our Policy and Procedures Manual and underlying laws. (A copy of our Code of Ethics is available upon request.)

##### **B. Securities That You or a Related Person Has a Material Financial Interest**

No employee is an officer or involved in any other financial firm, nor does any employee sell any security or recommend any investment in any enterprise he may have investment in, except as stated in the next paragraph as to employee and employee related accounts which are managed within TAYLOR WEALTH MANAGEMENT PARTNERS, and in which there is buying and selling of securities which we also buy and sell for our clients.

##### **C. Investing in Securities That You or a Related Person Recommends to Clients**

##### **D. Conflicts of Interest Created by Contemporaneous Trading**

With regard to Items 11.C and 11.D any employee whose account is custodied at State Street Bank & Trust Company may make a new investment in a security owned by clients only after all current client block trade

requirements for that specific security have been satisfied, but before any directed brokerage trades. Similarly, an employee may sell a security which clients also own only after all clients' block sales requirements have been met on a timely basis. When block trades are executed, employee transactions are allocated through our portfolio management software system, but their allocations are only filled after all client block trades have been executed. Outside of block trades, no other employee trades may be done without permission of a Partner. The Compliance Committee keeps a trading blotter for each employee that maintains a brokerage account at a brokerage firm, and receives trade confirmations and monthly statements for such investment accounts. When required, internal reports from our Advent Software portfolio management accounting system, in which all employee accounts at State Street are tabulated and monitored, can be generated.

An employee who has a portfolio account at a brokerage house cannot place a trade until two partners approve that trade and after all client trades in that security have been executed. The brokerage house must send confirmations and monthly statements to the Compliance Committee.

## **ITEM 12: BROKERAGE PRACTICES**

### **A. Factors Considered in Selecting or Recommending Broker-Dealers for Client Transactions**

Unless the client designates brokerage, TAYLOR WEALTH MANAGEMENT PARTNERS has the discretion as to the placement of orders for execution. We also have discretion as to the size of security purchases and sales.

We try to avoid undue concentration of commissions with any particular broker except where exceptional service and underwritings are involved. Moreover, we do not have any formal understanding or agreements with brokers. We have on-going relationships with a number of prominent brokerage firms and certain regional firms. We receive written research material from them and frequently engage in telephone communications and personal meetings with their representatives. The research is used to manage our accounts more effectively.

While there is no limit on amounts, we exercise judgment as to the size of market accommodation for individual securities and portions of accounts to be invested either in a particular security or industry. We practice diversification in managing portfolio composition.

When we have discretion in the selection of brokers, which is over 80% of the time, commissions usually range between 1 and 8 cents per share. In handling listed securities, brokers usually charge similarly. We try to trade in "blocks" so that client accounts within the block are treated similarly, and all clients are given the same commission discounts.

When a client wishes to have his securities held in custody at a brokerage house, or where a client is referred to us by a broker and that broker's firm is the custodian, (this is commonly referred to as "directed brokerage"), the client negotiates the commission arrangements with the broker. The client understands that in recognition of custody and other services provided to the client's account by such brokerage firm, the brokerage commissions and any dealer mark-ups paid by the client's account may from time to time be higher than if we, on the client's behalf, utilized the services of other brokerage firms which were not also providing the custody and other additional services for the client's account. As part of our investment management agreement, the client executes an addendum which details the specific directed brokerage arrangements with that particular brokerage firm and confirms our brokerage policies as set forth herein.

We will have "soft dollar" arrangements. The "soft dollars" are used to have access to corporate information as well as macro analytical reports from certain vendors, to lease a portion of back office software systems and financial analytical software and to receive data feeds providing securities pricing. In all cases, the soft dollar arrangements are shared by all block trade clients and accrue to the dollars, and there are no mark ups in commissions that are designated for soft dollars. In terms of third party research, there will be a few major

providers to whom we will pay in soft dollars. In terms of third party vendors with whom we will subscribe for a variety of services and data pricing, exchange fees, and back office systems.

We do not direct trades to any broker as an incentive to any broker to refer us clients. From time to time in the regular course of our investment business and interaction with brokers, we may get a referral, but that is very rare.

## **B. Order Aggregation**

Where a client's account, at the client's request, is held in custody at a brokerage firm, we execute the trades for the account with that brokerage firm. Otherwise, no client directs us to transact with a particular broker.

The block aggregation of client transactions allows us to execute trading in a more timely, equitable and efficient manner and seeks to reduce overall commission charges to clients. All clients eligible for block trading have their securities orders aggregated. In these instances clients participating in any aggregated transactions will receive an average share price and transaction costs will be shared equally and on a pro-rata basis.

As a matter of policy, our allocation procedures are fair and equitable to all eligible aggregated clients with no particular aggregated group or client(s) being favored or disfavored over any other clients. When a partial trade is executed, all eligible clients share in it on an equal percentage basis.

Also, within the eligible block accounts are those of TAYLOR WEALTH MANAGEMENT PARTNERS' employees, including any trust of which an employee is a beneficiary and any in-house managed employee 401k portfolios. However, all trades for these accounts are allocated after all the client eligible block accounts have been totally satisfied and filled.

## **ITEM 13: REVIEW OF ACCOUNTS**

### **A. Frequency and Nature of Review of Client Accounts or Financial Plans**

### **B. Factors Prompting Review of Client Accounts Other than a Periodic Review**

### **C. Content and Frequency of Account Reports to Clients**

TAYLOR WEALTH MANAGEMENT PARTNERS' investment committee, made up of the three investment managers, manage all the client accounts. Each account is assigned an investment manager who has final authority in terms of that account's management. Each of us applies the decisions of the investment committee to each account and decides whether that particular decision (about a buy, a sell, asset allocation strategy, etc.) is suitable for each client account.

The investment committee meets formally twice a month, but can meet more frequently if necessary. At these formal meetings, the macro factors and investment process are reviewed, and asset allocations are discussed resulting in an analysis of our focus list of securities and fixed income, their valuations, risks and suitability for specific accounts. These formal meetings may range as long as three to four hours if there are new investments to be considered or if there may be fundamental changes in our investment outlook and strategy.

From time to time, as a result of decisions agreed upon at these meetings, an investment manager may have to spend time restructuring an account or explaining to a client a shift in strategy and its applicability to that client's account. This may be done by letter, email, phone call or meeting.

On a quarterly basis we provide formal reporting to clients which includes: (1) a personal letter reviewing the account; its performance and any administrative matters relating to the account and the client; 2) a portfolio appraisal of market valuation and computer printout of performance; 3) an invoice; and 4) an **INVESTMENT INSIGHTS** memorandum. Between quarterly reports there may be additional letters, telephone calls, or meetings depending on the client's requirements. We are committed to providing high quality client service which is essential to maintaining a close and an informed client relationship. Following year-end we provide to appropriate parties, on a timely basis, the taxable data for the assets under our management.

## **ITEM 14: CLIENT REFERRALS AND OTHER COMPENSATION**

### **A. Economic Benefits for Providing Services to Clients**

### **B. Compensation to Non-Supervised Persons for Client Referrals**

TAYLOR WEALTH MANAGEMENT PARTNERS will have to renegotiate a written soliciting Agent's agreement with Kinga M. Czerska in the State of Washington whereby Ms. Czerska would refer clients to TAYLOR WEALTH MANAGEMENT PARTNERS in return for a basis points percentage of the investment management fee invoiced and received by TAYLOR WEALTH MANAGEMENT PARTNERS. Any client referred by Ms. Czerska is made aware in writing of the Agent's agreement and is required to sign a document to that effect. Such agreement will replace an earlier one Ms. Czerska had with another firm.

## **Item 15: CUSTODY**

TAYLOR WEALTH MANAGEMENT PARTNERS does not act as a custodian. Most of our clients' assets are held in custody at State Street Bank & Trust Company in Boston where the client may create a code which allows the client to view his investment account on-line.

Bank custodians charge for their custody services and bill the client's account for their fees, as authorized in the custodian agreement executed by the client. Custodians charge our clients 8 to 15 basis points on the account value.

The custodian sends the client an account statement monthly or quarterly depending on the client's election. To create our quarterly report to the client we reconcile our account information with that of the custodian. In this reconciliation we and the client may have to make two adjustments to arrive at the same account asset value:

We urge clients to compare our appraisal with that of the custodian and to review the transactions including transactions and collection of income.

## **ITEM 16: INVESTMENT DISCRETION**

As spelled out in the investment management agreement entered into between the client and ourselves, TAYLOR WEALTH MANAGEMENT PARTNERS has complete discretionary authority over the assets that the client entrusts to our management.

## **ITEM 17: VOTING CLIENT SECURITIES**

### **A. Policies and Procedures Relations to Voting Client Securities**

TAYLOR WEALTH MANAGEMENT PARTNERS' governing principle in voting proxies is to try to assure: a) the viability and profitability of the companies in which we have invested client funds, b) ethical corporate behavior, c) fair treatment of employees and d) respect for the community and the environment. This is a very large task and responsibility which we have always tried to uphold and, therefore, commencing later this year we will engage the services of Broadridge Investor Communication Solutions, Inc. to implement our proxy voting to insure that the best interests of our clients are upheld.

### **B. No Authority to Vote Client Securities and Client Receipt of Proxies**

A corporate proxy usually requests shareholder votes on several issues: election of the Board of Directors, or a portion thereof; appointment of independent auditors; executive compensation plans, including the granting of options; employee stock ownership programs, and proposals introduced by shareholders, most often concerned with accounting, environmental issues, human rights and other social concerns. Occasionally, we are asked to vote on mergers or acquisitions.

## **ITEM 18: FINANCIAL INFORMATION**



**A. Balance Sheet**

**B. Financial Conditions Likely to Impair Ability to Meet Contractual Commitments to Clients**

**C. Bankruptcy Filings**

In regard to Items 18.A., 18.B, and 18.C. inasmuch as TAYLOR WEALTH MANAGEMENT PARTNERS is not a custodian and does not invoice its management fee more than three months in advance, under the SEC regulations we do not have to provide any of the firm's financial information.

**FORM ADV, PART 2B**  
**BROCHURE SUPPLEMENT**

---

**TAYLOR WEALTH MANAGEMENT PARTNERS**

**File No: 801-**

50 Federal Street  
Boston, Massachusetts 02110-1285  
Telephone: 617-357-4600  
Facsimile: 617-357-4609  
Email: [info@taylorwealthpartners.com](mailto:info@taylorwealthpartners.com)  
Web: [taylorwealthmanagementpartners.com](http://taylorwealthmanagementpartners.com)

February 3, 2014

This brochure provides information about the qualifications and business practices of TAYLOR WEALTH MANAGEMENT PARTNERS ("TWMP"). If you have any questions about the contents of this brochure, please contact us at 617-357-4600 or [info@taylorwealthpartners.com](mailto:info@taylorwealthpartners.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

Additional information about TAYLOR WEALTH MANAGEMENT PARTNERS also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Registration with the SEC or with any state securities authority does not imply a certain level of skill or training.

## **EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE**

### **Individuals Who Determine General Investment Advice**

<b>Name</b>	<b>Hugh Russell Taylor</b>		
<b>Birth Date</b>	12/21/1940		
<b>Education</b>	University of Cambridge Cambridge, England University of Pennsylvania Philadelphia, PA Pomfret School Pomfret, CT	MA, Economics and International Relations BA, History (cum laude)	
<b>Business</b>	TAYLOR WEALTH MANAGEMENT PARTNERS TAYLOR INVESTMENT COUNSELORS TAYLOR INVESTMENT ASSOCIATES Berents Capital Management C N Berents & Company Meredith & Grew Incorporated John Graham Company Morgan Guaranty Trust Company of New York	Managing Partner  Partner and Founder  President  Vice President Vice President Vice President Chief Financial Officer Vice President	1/2014  1/2008 to 1/2014  7/1991 to 12/2007  11/1984 to 12/1990 11/1983 to 11/1984 1/1981 to 9/1982 6/1977 to 8/1980 4/1966 to 6/1977
<b>Examinations</b>	Series 2 Series 63 Series 65		February 1989 November 1988 March 1992

---

<b>Name</b>	<b>Lisa M. Franks</b>		
<b>Birth Date</b>	3/16/1963		
<b>Education</b>	Harvard Business School Cambridge, MA Harvard University Cambridge, MA	MBA  BA, Economics	1991  1985
<b>Business</b>	Sequence LLC State Street Bank and Trust Company JP Morgan Combined Properties Eichner Properties Shearson Lehman		2009 to 2013 1996 to 2006  1992 to 1996 1988 to 1989 1987 to 1988 1985 to 1987

---

<b>Name</b>	<b>Christopher E. Burns</b>		
<b>Birth Date</b>	2/4/1957		
<b>Education</b>	Duke University		1979

**DISCIPLINARY INFORMATION**

Neither TAYLOR WEALTH MANAGEMENT PARTNERS, nor any of its employees during his or her career in the investment management business, has ever been disciplined nor has any employee any record of felonies in his or her personal life.

**OTHER BUSINESS ACTIVITIES**

None of the employees is involved in any other business activities, nor is any an officer in any other investment entity.

**ADDITIONAL COMPENSATION**

Neither TAYLOR WEALTH MANAGEMENT PARTNERS nor any of its employees is involved in any business activity for which additional compensation is received.

Employees are paid a salary, a merit bonus and standard employee benefits.

**SUPERVISION**

Every client is assigned to one of the three investment professionals whose responsibility it is to manage that client relationship. The client is given that manager's name, email and postal address and phone number, which is the firm's main number.

TAYLOR WEALTH MANAGEMENT PARTNERS' investment committee is made up of the three investment professionals. We meet as required, but on a formal basis twice a month. During those and more informal meetings investment ideas and their suitability for individual client accounts are discussed. No investment idea may be included within any client account without the discussion and approval of the investment committee.

Moreover, approximately twice a month, or whenever the circumstances require, a business meeting of all employees is held with a formal agenda discussed. Items for discussion will include front office, back office, trading, brokers, custodians, marketing, investment performance and other service type items that are part of our daily business routine.

Operating staff members are also responsible for client administration and may from time to time communicate on such matters with clients.