



Hillhouse Capital Advisors, Ltd.

**Form ADV, Part 2A –
Investment Advisory
Brochure**

This Brochure provides information about the qualifications and business practices of Hillhouse Capital Advisors, Ltd. If you have any questions about the contents of this Brochure, please contact us at hcainfo@hillhousecap.com. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

Hillhouse Capital Advisors, Ltd. is an SEC-registered investment adviser. Registration of an investment adviser does not imply any level of skill or training.

Additional information about Hillhouse Capital Advisors, Ltd. also is available on the SEC’s website at www.adviserinfo.sec.gov.

March 31, 2014

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ITEM 2: MATERIAL CHANGES

There are no material updates to disclose. In the future, we will provide any material updates to the information contained in this brochure promptly to clients.

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ITEM 4: ADVISORY BUSINESS

Overview

Founded in October 2012, Hillhouse Capital Advisors, Ltd. (“Hillhouse,” “we,” “our,” or “us”) provides investment advice with respect to securities and other investment instruments that are permitted to be acquired by persons licensed as a Qualified Foreign Institutional Investor (“QFII”) by the China Securities Regulatory Commission (“CSRC”), including securities and investment instruments traded on exchanges within the People’s Republic of China (“QFII Investments”). Hillhouse is a wholly owned subsidiary of Hillhouse Capital Group Limited, which is a wholly owned subsidiary of Hillhouse Capital Group Holdings Limited. Mr. Lei Zhang directly owns 100% of Hillhouse Capital Group Holdings Limited.

Investment Philosophy

Our investment philosophy is to seek long-term, risk-adjusted returns through bottom-up analysis and fundamental proprietary research. As part of our bottom-up analysis, we perform both qualitative and quantitative assessments of potential investments with a particular focus on opportunities upon which we can gain insights and discover value in an ever-changing world. This fundamental research persistence allows us to be patient, long-term investors.

Advisory Services

We provide portfolio advisory services and manage client accounts and funds on both a discretionary and non-discretionary basis. We had approximately \$2.1 billion under management as of December 31, 2013, with approximately \$1.7 billion managed on a non-discretionary basis and \$353.3 million managed on a discretionary basis. We provide advisory services with respect to QFII Investments. Such QFII Investments are made primarily through each client’s own QFII license to trade QFII Investments. We have a select and limited number of clients and, thus, we consult with each client on its investment objectives and then tailor our services and advice to those objectives. Our role is to assist our clients in the selection of QFII Investments most suited to their investment objectives, and then to monitor and provide additional investment advice as required in connection with the advisory relationship. We may mutually agree to construct a QFII Investments custom portfolio or structured product.

Our focus on QFII Investments places unique limits on our investment advice and represents a particularized portfolio available to our clients. The QFII Investments market possesses substantially different characteristics from other large equity markets. Denominated in renminbi (“RMB”), the QFII Investments market is subject to very limited access by foreign investors. Foreign investors may participate through two channels: first, investors may apply directly for a QFII license, after which they may apply for and obtain a quota of RMB with which to trade on the market; second, investors may obtain QFII Investments exposure through derivative products offered by certain investment banks and other financial institutions. However, such derivative products may be subject to limited availability and increased cost. Moreover, QFII status is only granted to investors who are able to meet stringent asset, experience, and strategy requirements, including a minimum investment quota of at least \$50,000,000. These requirements and restrictions substantially limit the pool of our potential clients.

Investors in QFII Investments also operate under a number of other investment constraints. For example, there is currently limited opportunity to short equities on the applicable markets and little ability to engage in derivative transactions. In addition, the QFII program offers limited ability to rebalance and repatriate funds. The unique restrictions, limits, and characteristics of the QFII Investments portfolio make our investment advisory services particularized and appropriate for investors with a QFII license. In addition, certain of our clients may place specific investment or other limits on our investment advice.

Though our investment advice is limited to QFII Investments, the types of securities that fall within permitted QFII Investments transactions may vary and could, in the future, include: share capital; common stock; preferred stock; shares of beneficial interest; partnership interests and similar financial instruments; bonds, notes, and debentures (whether subordinated, convertible, or otherwise); commodities; currencies; interest rate, currency, commodity, equity, and other derivative products, including, without limitation, (i) futures contracts (and options on futures contracts) relating to stock indices, currencies, other financial instruments, and all other commodities, (ii) swaps, options, warrants, caps, collars, floors, and forward rate agreements, (iii) spot and forward currency transactions, and (iv) agreements relating to or securing such transactions; loans; accounts and notes receivable and payable held by trade or other creditors; trade acceptances; contract and other claims; executory contracts; participations; mutual funds; money market funds; structured securities; repurchase agreements; obligations of governments and instrumentalities; commercial paper; certificates of deposit; bankers' acceptances; trust receipts; choses in action; investments in physical assets; and any other obligations and instruments or evidences of indebtedness of whatever kind or nature; in each case, of any person, corporation, government, or other entity whatsoever.

ITEM 5: FEES AND COMPENSATION

General

Our clients typically compensate us, in part, with asset management fees calculated as a percentage of a client's assets under management. We bill clients for asset management fees on a quarterly basis. Asset management fees are payable by clients in advance of the beginning of each calendar quarter. We also enter into arrangements to receive performance-based fees/allocation. In such cases, we assess performance-based fees/allocation only on capital appreciation, if any, over a threshold amount. We bill clients for performance-based fees/allocation on an annual basis. We believe that our fees are competitive with fees charged by other investment advisers for comparable services. However, comparable services may be available from other sources for lower fees.

Neither we nor any of our "supervised persons" (as defined in the glossary of terms to the SEC Form ADV) accept compensation for the sale of securities or other investment products, including asset-based sales charges or service fees from the sale of mutual funds.

Performance-Based Compensation

We receive performance-based fees/allocation as described above. We negotiate such fees/allocation with clients before entering into advisory relationships. The receipt of

performance-based compensation may create an incentive for Hillhouse to make investments that are riskier or more speculative than those we would otherwise make in the absence of such incentive compensation. Hillhouse addresses this conflict by focusing on long-term relationships with its clients, and by managing client assets in accordance with the applicable advisory agreement.

We charge all of our clients both asset-based fees and performance-based fees/allocations, though we currently waive fees for a client whose primary investor is managed by one of our affiliates. Please see Item 10, “Other Financial Industry Activities and Affiliations” below for more detail. We do not participate in side-by-side management arrangements. Should we enter into such arrangements, performance-based fees/allocations may create a conflict of interest because they create an incentive to allocate the best-performing assets into client accounts on which we charge performance-based fees/allocations. Hillhouse’s policy is to allocate investment opportunities fairly and equitably, to the extent possible, over a period of time. To ensure fairness in the allocation of investment opportunities among our clients, we consider various factors including suitability of the investment for each of our clients and the client’s: investment objectives and strategies; existing portfolio composition; net asset value; cash levels and cash availability; market exposure; and industry sector exposure. We do not charge performance-based fees where such an arrangement would violate Section 205 of the U.S. Investment Advisers Act of 1940 (“Advisers Act”) and Rule 205-3 thereunder.

Valuation of Assets

The asset management fee and the performance-based compensation charged to or made by a client are calculated based on valuations ascribed to the client’s holdings. There can be no assurance that the value assigned to an investment at a certain time will equal the value that the client is ultimately able to realize. Hillhouse addresses this conflict by adhering to its valuation policies, using a third party to assist in certain valuation decisions, and/or using third-party pricing sources to the extent feasible.

Refunds and Fee Waivers

In the event of the termination of a client’s advisory contract during a quarterly period, the client, without request, will receive a pro rata refund of the portion of the asset management fee paid in advance for the remaining balance of the quarter. Additionally, we assess a pro rata fee to any client account created on any date other than the first day of any calendar quarter.

We may, in our sole discretion, waive all or part of any fees or expenses payable by or attributable to our clients or their assets.

Other Costs

Clients will incur brokerage and other transaction costs. Please see Item 12, “Brokerage Practices,” below for a discussion of certain brokerage expenses. We have no affiliated broker-dealers.

Clients may also be responsible for other third-party expenses, including, but not necessarily limited to, administrative fees, accounting costs and expenses, and legal fees incurred for the benefit of such client.

ITEM 6: PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT

We receive performance-based fees as described in Item 5, “Fees and Compensation,” above. As described above, we do not engage in side-by-side management practices.

ITEM 7: TYPES OF CLIENTS

We provide investment advice to investment account holders that hold QFII licenses to trade in QFII Investments. Our clients include endowments, foundations, pensions, non-profit organizations and corporate and other business entities, and we anticipate that in the future we will advise trusts, family offices and other businesses.

Minimum Account Size

We do not have a minimum account size, but our managed accounts are \$50,000,000 or more, since QFII quotas require an account size of at least \$50,000,000. We generally do not require clients to maintain a minimum investment to continue an advisory relationship, but we do reserve the right to terminate an account based on its size if the account has decreased because of substantial client withdrawals.

Advisory Agreements

All clients must enter into a written investment advisory agreement before establishing an advisory relationship with us. We may not assign such agreements.

ITEM 8: METHODS OF ANALYSIS, INVESTMENT STRATEGIES, AND RISK OF LOSS

Methods of Analysis

Our research process employs fundamental, quantitative, and qualitative analysis, including cyclical analysis. We focus on developing a deep, fundamental understanding of investment opportunities through rigorous due diligence and analysis. Our bottom-up approach to analysis and research is generally conducted on a company-by-company basis, but may extend to competitors and industries. We evaluate the upside and downside of the companies and opportunities identified and monitor them closely. We also conduct on-site visits, cross-checks, and detailed financial analysis of investment opportunities. Our analysis includes vigilant monitoring that continues the due diligence process after an investment is entered into the client’s portfolio. Our extensive due diligence process also assists us in discovering and exploring previously unknown investment opportunities.

Sources of Information

Hillhouse incorporates local expertise stemming from grassroots research to generate powerful independent and proprietary views that drive our investment strategy. We generally adhere to an

exhaustive research framework, including face-to-face communication with management, analysis of publications and other media, site visits, and dialogue with suppliers, customers, and competitors.

Investment Strategies

General Strategy. Our investment advice is based on bottom-up analysis and research and is limited to QFII Investments. Our advice to clients focuses on capital appreciation derived from investments in publicly-traded equity securities across multiple industries. Our advice to clients targets reasonably priced companies that provide substantial long-term growth prospects. Although we monitor macro-economic factors and market trends, we generally avoid market-timing strategies and focus primarily on bottom-up opportunities. We focus on understanding fundamental risks, uncovering long-term growth potential, and targeting industries that we understand and monitor.

Limited Short Sale Strategy. Current QFII Investments regulations place limits on the ability to engage in short sales. These limits may or may not be revised in the future. To the extent allowed by regulations and in addition to seeking out attractively priced investments, we may, from time to time, advise our clients to sell short overvalued companies facing circumstances that we believe will result in declining market valuations. Similar to our advice on long investments, any advice on short portfolios will be constructed on the basis of intensive bottom-up research. We are cognizant of the risks of trading short and will monitor any exposure carefully.

Risk of Loss

Clients should be aware that any investment in securities involves a high degree of risk and is suitable only for investors of substantial means who have no need for liquidity with respect to the amount invested and can afford to lose all of their investment. There can be no assurances that our clients will receive a return of, or on, their capital.

We do not guarantee the future performance of any client portfolio or the success of any investment advice that we may provide our clients. Any investment involves significant risk, including the risk of loss of all or substantially all capital invested. Investors should be prepared to bear the loss of the entire amount of their investment.

Investment risks include, but are not limited to, the following:

International Investments Risk. We provide investment advice primarily in respect of QFII Investments. International investments involve a broad range of political, economic, legal, tax, and financial risks. Many of these risks are not typically associated with investments in securities of companies in economies that have developed and been regulated over a longer period. These risks include: (i) less publicly available information; (ii) varying levels of governmental regulation and supervision; and (iii) foreign exchange controls. Moreover, non-United States (“U.S.”) companies may not be subject to uniform accounting, auditing, and financial reporting standards, practices, and requirements comparable to those applicable to U.S. companies. Further, investing in securities of non-U.S. entities that are generally denominated in non-U.S. currencies and utilization of options on non-U.S. securities involves certain

considerations comprising both risks and opportunities not typically associated with investing in securities of the U.S. government or entities organized or domiciled in the U.S. These considerations include changes in exchange rates and exchange control regulations; political and social instability; expropriation; imposition of foreign taxes; less liquid markets and less available information than is generally the case in the U.S.; higher transaction costs; foreign government restrictions; less government supervision of exchanges, brokers and issuers; greater risks associated with counterparties and settlement; difficulty in enforcing contractual obligations; and greater price volatility.

Further, income received by a client from sources within some countries may be reduced by withholding and other taxes imposed by such countries. Any such taxes paid by a client will reduce its net income or return on QFII Investments.

Emerging Markets Risk. Investing in an emerging market involves additional risks and special considerations not typically associated with investing in other more established economies or securities markets. Emerging economies differ from other large economies in many respects, including the level of development, growth rate, and allocation of resources.

Such risks may include (i) increased risk of nationalization, expropriation of assets or confiscatory taxation; (ii) greater social, economic, and political uncertainty, including war; (iii) higher dependence on exports and the corresponding importance of international trade; (iv) greater volatility, less liquidity, and smaller capitalization of securities markets; (v) greater volatility in currency exchange rates; (vi) greater risk of inflation; (vii) greater controls on foreign investment and limitations on repatriation of invested capital and on the ability to exchange local currencies for U.S. dollars; (viii) increased likelihood of governmental decisions to cease support of economic reform programs or to impose centrally planned economies; (ix) differences in auditing and financial reporting standards, which may result in the unavailability of material information about issuers; (x) less extensive regulation of the securities markets; (xi) longer settlement periods for securities transactions and less reliable clearance and custody arrangements; (xii) less protection through registration of assets; (xiii) less developed corporate laws regarding fiduciary duties of officers and directors and protection of shareholders and other interest holders; and (xiv) less developed laws regarding internal controls designed to ensure the accuracy of financial reporting and third-party attestation of the effectiveness of those controls.

Moreover, the value of client investments may be adversely affected by uncertainties associated with international political developments. Changes in political, economic, and social conditions and government policies in the People's Republic of China ("PRC") and elsewhere in Asia may have a substantial detrimental impact on our clients' investments. These changes may include: (i) promulgation of new laws, regulations, and economic policies; (ii) changes in the interpretation or enforcement of laws or regulations; (iii) introduction of measures to control inflation or stimulate growth; (iv) changes in the rate or method of taxation; and (v) the imposition of additional restrictions on currency conversion and remittances abroad.

Availability of Suitable Investment Opportunities and Investment Risk. For our investment strategies to be successful, we must be able to identify and select appropriate investment opportunities. Additionally, we compete for investment opportunities with operating companies, financial institutions, and other institutional investors, including hedge and other investment

funds, which may negatively impact our clients' ability to take advantage of suitable investment opportunities. Successful implementation of the investment strategy adopted by us requires accurate assessments of general economic conditions, the detailed analysis of individual companies or industries, the relationship between a security and its derivatives, the risk correlation between a wide variety of investments, and the future behavior of other financial market participants. Even with the most careful analysis, the direction of the financial markets is often driven by unforeseeable economic, political, and other events and the reaction of market participants to these events. Our clients should be aware that the value of their investments and the return derived from them may fluctuate. There can be no assurance that our strategy will be successful and an unsuccessful strategy may result in significant losses to our clients' investments. Further, there can be no assurance that the investments will achieve our clients' investment objectives. Additionally, though investments are monitored in accordance with our policies, as well as restrictions and risk management policies in prospectuses or investment advisory agreements, there can be no guarantee that losses will be avoided at all times. There is a risk that QFII Investments or other investments made pursuant to our advice will be lost entirely or in part. Past performance should not be construed as an indication of the future results of an investment that we monitor or recommend for our clients.

Strategy Risk. Fundamental analysis, by itself, does not attempt to anticipate market movements. This presents a potential risk and, although we consider overall market conditions in our investment strategies, the price of a security may move up or down along with the overall market regardless of the economic and financial factors considered in evaluating the investment. Likewise, our long-term growth strategy may not take advantage of short-term gains that could be profitable. If our predictions are incorrect, a security may decline sharply in value before client investments are sold.

Equity Risk. Because of the nature of our investment strategies, clients are subject to the risk that prices will fall over short or extended periods of time, and clients could lose all, or a substantial portion, of the value of their investments.

Business Risk. QFII Investments or other investments that we advise our clients to invest in may report poor results and industry and/or economic trends and developments could have a greater impact on certain companies in comparison to the market as a whole. The prices of these companies' securities may decline in response.

Interest Rate Fluctuations Risk. The prices of some of the financial derivative instruments that we may advise our clients to invest in may be sensitive to interest rate fluctuations. Unexpected fluctuations in interest rates could cause the corresponding prices of our clients' long and short positions to move in directions that were not initially anticipated. Additionally, interest rate increases generally will increase the costs of borrowing. To the extent that interest rate assumptions underlie the hedge ratios implemented in hedging a particular position, fluctuations in interest rates could invalidate those underlying assumptions and expose our clients to losses.

Market Risk and Disruptions. The price of a security may decline in response to certain tangible and intangible events and conditions, including, but not limited to: conditions directly involving the issuers of the securities; general economic conditions; overall market changes; local, regional, or global political, social, or economic instability; governmental responses to

economic conditions; and currency, interest rate, and commodity price fluctuations. Such events are beyond our control and may be independent of a security's particular underlying circumstances. Further, the global financial markets have undergone and may further undergo pervasive and fundamental disruptions that have led to extensive and unprecedented governmental intervention. Such intervention has, in certain cases, been implemented on a sudden and "emergency" basis. This has substantially limited the ability of market participants to continue to implement certain strategies or manage the risk of their outstanding positions. In addition, as one would expect given the complexities of the financial markets and the limited time frame within which governments have felt compelled to take action, these interventions may be perceived as unclear in scope and application and such perceptions can contribute to general uncertainty in the markets. Clients may incur major losses in the event of disrupted markets and other extraordinary events in which historical pricing relationships (on which we may base our advice) become materially distorted. The risk of loss from pricing distortions is compounded by the fact that in disrupted markets many positions become illiquid, making it difficult or impossible to close out positions against which the markets are moving. Market disruptions may from time to time cause dramatic losses for our clients, and such events can result in otherwise historically low-risk strategies performing with unprecedented volatility and risk. It is impossible to predict what additional interim or permanent governmental restrictions may be imposed on the markets and/or the effect of such restrictions on our strategies.

Investment Regulations Risk. The laws and regulations of various jurisdictions related to securities markets, investment advisers, and pooled investment vehicles have undergone substantial change in recent years, and such change may continue in the foreseeable future. The effect of regulatory change on us and our clients, while impossible to predict, could be substantial and adverse.

At present, the securities market and the regulatory framework for the securities industry in the PRC is at an early stage of development. The CSRC is responsible for supervising the national securities markets and producing relevant regulations. Certain investment regulations that regulate repatriation and currency conversion are new and the QFII system was introduced in 2002. The application and interpretation of such investment regulations are somewhat uncertain. Additionally, such investment regulations allow CSRC and the PRC State Administration of Foreign Exchange ("SAFE") considerable discretion, which may result in uncertainty as to how this discretion may be exercised. Such investment regulations may be varied in the future and may negatively impact us and our clients. Investment quotas may be subject to review from time to time by CSRC and SAFE.

PRC Laws and Regulations Risk. The PRC legal system is based on written statutes. Since 1979, the PRC government has been developing a comprehensive system of commercial laws and considerable progress has been made in the promulgation of laws and regulations dealing with economic matters, such as corporate organization and governance, foreign investment, commerce, taxation, and trade. Therefore, some degree of uncertainty exists in connection with whether existing laws and regulations will apply to certain events or circumstances and, if so, the manner of such application. Precedents on the interpretation, implementation, and enforcement of PRC laws and regulations are somewhat limited and the binding nature of decisions of the PRC courts may vary. The administration of the PRC laws and regulations may be subject to a certain degree of discretion by executive authorities. In particular, as mentioned above, new

investment regulations have a shorter operating history. Because these laws, regulations, and legal requirements are relatively recent, their interpretation and enforcement involve significant uncertainty. In addition, the PRC laws governing business organizations, bankruptcy, and insolvency may provide less protection to security holders than that provided by the laws of other countries.

PRC Enterprise Income Tax. According to the Enterprise Income Tax Law of the PRC of March 16, 2007 (the “Enterprise Income Tax Law”), dividends, interest, rents, royalties, capital gains, and other income from PRC sources recognized by non-PRC tax resident enterprises are generally subject to PRC withholding tax at a rate of 20%. The Implementation Rules of the Enterprise Income Tax Law of December 6, 2007 reduced the rate of withholding tax imposed by the Enterprise Income Tax Law from 20% to 10% for PRC sourced income recognized by non-PRC tax resident enterprises. According to the Notice on Issues relating to Withholding Tax of Dividends and Interests Paid by a Resident Enterprise to a Qualified Foreign Institutional Investor, issued on January 23, 2009 (the “QFII Withholding Tax Notice”), PRC tax authorities confirmed that QFIIs will be subject to withholding tax of 10% on dividends and interest they derive from the PRC (subject to reduction by applicable tax treaties). PRC resident enterprises who distribute dividends or pay interest to QFIIs withhold this 10% withholding tax, which can be expected to adversely affect returns in respect of any QFII Investment made by our clients.

The QFII Withholding Tax Notice does not address PRC tax consequences for capital gains generated by QFIIs. Technically, a 10% withholding tax should be imposed on such gains (subject to reduction by applicable tax treaties) pursuant to the general provisions of the Enterprise Income Tax Law and its implementation rules. In addition, since there is no PRC tax law precedent or practice to generally exempt interest or gains with respect to debt instruments, income from the holding or disposition of such investments by QFIIs is also technically subject to this 10% withholding tax, except with respect to certain qualifying government bonds that are specifically exempt from this tax. However, PRC tax authorities have never formally levied the 10% capital gains withholding tax on any QFII. The imposition of this tax has been in a pending status for several years. Historically, PRC tax authorities have considered revising or clarifying the capital gains taxing rules for QFIIs each year, but have yet to levy such a tax. Our clients’ QFII Investments may be materially and adversely impacted if such a tax is imposed in the future.

PRC Stamp Tax. A PRC stamp tax is generally imposed on the purchase and sale of shares of PRC publicly traded companies at a rate of 0.1% of the purchase/sales consideration. According to regulations effective from September 18, 2008, the purchase of shares of PRC-listed companies will not be subject to stamp tax and only the selling party will be subject to the stamp tax. The holder of a QFII license is subject to this tax on each sale it makes in a PRC-listed security, which may adversely affect investment returns.

PRC Business Tax Risk. A PRC business tax is imposed, generally at a rate of 5%, on the gross consideration received by a service provider of specified services and by a transferor with respect to the transfer of immovable property or intangible property. Certain qualifying financial institutions in the PRC are subject to the business tax on interest and capital gains from securities based on special business tax rules that classify financial activities such as the buying, holding, and selling of securities as services that are subject to the business tax. On December 1, 2005,

the Ministry of Finance and State Administration of Taxations issued the QFII Business Tax Policy Circular, holding that QFIIs are not subject to the business tax with respect to gains derived from their securities trading activities. This circular did not address the business tax consequences of other income such as interest. Therefore, some degree of uncertainty exists in connection with the application of the business tax in certain circumstances. Pursuant to certain pilot programs, the business tax will eventually be phased out and replaced with the value-added tax which is expected to have consequences and risks similar to that of the business tax.

Securities Markets Risk. The PRC securities markets, including the Shanghai Stock Exchange and Shenzhen Stock Exchange, are undergoing a period of growth and change that may lead to difficulties in the settlement and recording of transactions and in interpreting and applying the relevant regulations. In addition, there is regulation and enforcement activity in the PRC securities markets that may not be equivalent to markets in countries that are members of the Organization for Economic Co-operation and Development (“OECD”), including the U.S. There may not be regulation and monitoring of the PRC securities markets and activities of investors, brokers, and other participants equivalent to that in certain OECD markets. The QFII Investments market is a developing financial market and, therefore, client investments may be disrupted if changes are adopted in any applicable laws or regulations such that it becomes illegal for the issuers to issue certain instruments. As we provide advice on QFII Investments, our clients may suffer substantial losses in the event that this is the case.

Liquidity Risk. Some companies or investments that we advise our clients to invest in may not be well known, may have few shares outstanding, or may be particularly susceptible to political and economic events. Securities issued by these companies may be difficult to buy or sell and the value of such securities may rise and/or fall substantially before such securities may be bought or sold.

Trading Volumes and Volatility Risk. The Shanghai Stock Exchange and Shenzhen Stock Exchange have lower trading volumes than most OECD exchanges and the market capitalizations of listed companies are small compared to those on more developed exchanges. The listed equity securities of many companies in the PRC are accordingly materially less liquid, subject to greater dealing spreads, and experience materially greater volatility than most securities in OECD countries. Government supervision and regulation of the PRC securities market and of quoted companies may be considered less developed than in some OECD countries. The PRC stock market has, in the past, experienced substantial price volatility and no assurance can be given that such volatility will not occur in the future.

Currency Risk; Liquidity and Exchange Controls. Changes in currency prices may adversely affect the base currency value of a client’s portfolio investments and gains and losses on the sale of portfolio investments. Clients may also incur costs in converting investment proceeds from one currency to another. At present, RMB is a restricted currency and is not freely convertible. The conversion is subject to approval from SAFE. Our clients may be exposed to exchange control risk in connection with their investments. The PRC authorities may change the current exchange control such that it may adversely impact the liquidity of our clients’ investments and an active secondary market may not be developed or maintained.

ITEM 9: DISCIPLINARY INFORMATION

To Hillhouse's knowledge, after due inquiry neither we nor any of our management personnel has been involved in, or subject to, any disciplinary events or legal actions that would be material to a client's or prospective client's evaluation of Hillhouse's advisory business or the integrity of Hillhouse's management.

ITEM 10: OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS

Neither we nor any members of our management are registered, or have an application pending to register, as a broker-dealer, a registered representative of a broker-dealer, a futures commission merchant ("FCM"), commodity pool operator ("CPO"), a commodity trading advisor ("CTA"), or an associated person of a registered FCM, CPO, or CTA.

Hillhouse is under common control with Hillhouse Capital Management Pte. Ltd., Hillhouse Capital Management Limited, and Hillhouse (Beijing) Advisory Limited, which operate in Singapore, Hong Kong, and the PRC, respectively. We maintain service agreements with each of these affiliates, which assist Hillhouse in conducting operations in certain foreign jurisdictions. We are also affiliated through common control with Gaoling Fund GP, Ltd., the general partner of a private fund managed by Hillhouse Capital Management, Ltd. ("HCM"). The previously mentioned entities are registered with the SEC as "relying advisers" in connection with the registration of HCM. Similarly, we are affiliated through common ownership with HCM, which is registered as an investment adviser with the SEC. HCM currently serves as an investment manager solely to private funds, with full discretion to invest in securities on a global basis. HCM-advised funds follow a substantially more diversified strategy compared to ours and have greater ability to engage in short sales where allowed on global exchanges.

Our investment advisory clients are limited to QFII license holders that are eligible to invest in QFII Investments, and our advice is provided on both a discretionary and non-discretionary basis. HCM and its clients do not have QFII licenses and, therefore, are precluded from investing in QFII Investments directly. However, a structured investment vehicle has been formed in connection with a QFII quota/license held by an affiliate of Hillhouse, thereby permitting an HCM client to access QFII Investments. This structured investment vehicle is advised by Hillhouse (for no charge or fee) as to the investment of the relevant QFII Investments.

In addition, HCM may access QFII Investments through third-party derivative products. Likewise, many companies that list QFII Investments also offer other classes of securities in jurisdictions or on exchanges outside of the PRC ("Parallel China Shares"). Consequently, investors in funds advised by HCM may obtain indirect exposure to QFII Investments through derivative instruments, Parallel China Shares, investing in other classes of securities issued by companies that also issue QFII Investments, or other arrangements, subject to availability of the aforementioned products. We and HCM may, in some instances, follow the same strategies with respect to QFII Investments or similar securities, although there is no obligation for us and HCM to act at the same time or in the same manner. Therefore, investment results may differ as between our clients and HCM's clients. To address these potential conflicts of interests, we have

adopted policies and procedures, including a Code of Ethics. Please see Item 11, “Code of Ethics, Participation or Interest in Client Transaction, and Personal Trading,” below for additional information regarding our Code of Ethics.

Hillhouse and HCM use shared personnel for certain services. Shared personnel may include back office personnel as well as professionals who provide portfolio advice. Such shared personnel of Hillhouse and HCM may have conflicts of interests in allocating their time and resources between us and HCM. Different performance or management compensation structures or incentives may apply to shared personnel, which may also create a conflict of interest. We have adopted policies and procedures, including a Code of Ethics, to address these potential conflicts of interests.

Different performance and management fees may be charged for substantially similar products managed or advised by us, which may also create a conflict of interest. Please see Item 5, “Fees and Compensation,” above for information regarding how our clients compensate us, the potential conflict of interest created by allocating investment opportunities among client accounts, and how Hillhouse addresses the potential conflict of interest.

We do not recommend or select other investment advisers for our clients. Neither we nor HCM receives compensation, directly or indirectly, from each other for any recommendation of the other. In addition, neither we nor HCM, directly or indirectly, pays or receives compensation to or from third parties in connection with recommending advisory services. Other than as referenced above, we are not aware of any other material affiliations.

ITEM 11: CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS, AND PERSONAL TRADING

General Code of Ethics

We expect our employees to be responsible for maintaining the highest ethical standards when conducting business. In keeping with these standards, our employees must always place our clients’ interests ahead of their own. Moreover, our employees should adhere to the spirit as well as the letter of the law and be vigilant in guarding against anything that could inappropriately skew their judgment.

Pursuant to Rule 204A-1 under the Advisers Act, Hillhouse has adopted a Code of Ethics (the “Code”) which sets forth standards of business and personal conduct for all Hillhouse employees, and addresses conflicts of interest that may arise from personal trading by employees or gifts and entertainment received or provided by employees. The Code sets forth, among other things, standards for the purpose of deterring wrongdoing and promoting: (i) honest and ethical reporting; (ii) full, fair, accurate, timely, and understandable disclosure in reports and documents; (iii) compliance with applicable laws, rules, and regulations; (iv) prompt internal reporting of violations of the Code; and (v) accountability for adherence to the Code. Clients or potential clients may obtain a copy of the Code free of charge by writing to our Chief Compliance Officer at the address on the cover page of this brochure.

Interest in Client Transactions

Clients of ours and our affiliates (such persons, the “Other Hillhouse Investors”) may hold investments similar to or the same as those made or proposed to be made by other of our clients. Those investments may be in the same or similar securities as those held by our clients, but acquired at different times, at lower or higher prices or valuations, and on different terms than those upon which our clients acquire an investment. The different prices paid for, or terms of, securities held by the Other Hillhouse Investors may create conflicts of interest. Hillhouse has adopted an aggregation and allocation policy to help assure investment opportunities are recommended or allocated in a fair and equitable manner. As described more fully in Item 5 under “Fees and Compensation,” Hillhouse takes various factors into account in making recommendation and allocation decisions.

Please see Item 5, “Fees and Compensation,” and Item 10, “Other Financial Industry Activities and Affiliations,” above for a discussion of the potential conflict of interest created by allocating investment opportunities among client accounts and how Hillhouse addresses the potential conflict of interest.

Personal Trading

The Code is designed to assure that the personal securities transactions, activities, and interests of our employees do not interfere with their judgment in advising our clients. We discourage our employees from personal trading due to the conflicts of interest (real and apparent) that such trading may present. All employees must receive pre-clearance for all personal securities transactions and must provide post-trading details of all personal trades. All employees also must provide us with detailed information regarding their personal securities holdings, which they must update on a quarterly basis. Although employees are not prohibited from personal trading, employees are prohibited from short-term trading or speculation, and employees must present any investment opportunities suitable for any investment strategy of Hillhouse clients to such clients prior to engaging in any transaction related thereto for personal benefit. To minimize the risk of potential conflicts of interests, employees and their immediate family members may not, directly or indirectly, make personal trades in any security, company, asset, or investment product (i) located in or having a substantial business relation to Asia or (ii) under research, traded in, or contemplated to be traded in by Hillhouse, in each case without consent of the Chief Compliance Officer.

Service on Boards of Directors

Representatives of Hillhouse, HCM, or its other affiliates may from time to time serve as a director with respect to public and/or private companies in which a client invests (“portfolio companies”). A Hillhouse representative serving as director for a portfolio company in which a client invests has fiduciary duties to the portfolio company, as well as to Hillhouse clients. These separate fiduciary obligations may create conflicts of interest that must be mitigated to ensure the Hillhouse representative serving as director does not breach his or her fiduciary obligations. In addition, if Hillhouse obtains material, nonpublic information by virtue of a representative serving as director of a portfolio company, Hillhouse may be precluded from trading or making a recommendation with respect to the securities of the portfolio company.

Hillhouse has adopted internal policies and procedures to address conflicts of interest that may arise in connection with service on the board of a portfolio company.

ITEM 12: BROKERAGE PRACTICES

We may recommend brokers to non-discretionary accounts and choose brokers for discretionary accounts for more efficient and/or less expensive transactions, or for non-financial relationship reasons. We endeavor to recommend brokers that provide the best execution for securities transactions so that a client's total costs or proceeds in each transaction are the most favorable under the circumstances ("Best Execution"). In recommending and/or selecting brokers to effect portfolio transactions, we consider various factors, including, without limitation: price; quality of execution, including the level of accuracy and confidentiality in executing orders; extensiveness of the broker's distribution network; commission rates; our access to the broker's trading desk; the broker's familiarity with our investment practices; and the value of certain brokerage or research services. We do not consider whether we receive referrals from a broker-dealer or third party in recommending or selecting a broker. In any event, non-discretionary account clients are not under any obligation to select the broker that we have recommended.

Directed Brokerage

Clients may sometimes request that we use a particular broker-dealer to effect transactions in recognition of services the clients receive from the broker-dealer or from a third party. Agreement to any such request by a client must be preapproved by Hillhouse's Chief Compliance Officer. A client's direction of brokerage services may cost the client more money and may prevent the client from receiving the most favorable execution of the client's transactions.

Soft Dollar Arrangements

We may enter into arrangements whereby we receive research or other products or services (other than execution) from a broker or other third party in connection with client securities transactions, known as "soft dollar benefits." These soft dollar benefits would be received in connection with commission fees paid to those brokers to execute client transactions. These research products and services would be intended to provide us with valuable research and services that we would otherwise have to produce or purchase from third parties with our own funds.

Any transaction in which soft dollar benefits are being received will be carefully evaluated to determine that the transaction complies with our duty to seek Best Execution. However, as a result of any soft dollar benefits we receive, we may have an incentive to select or recommend a broker based on receipt of soft dollar benefits.

Section 28(e) of the Securities Exchange Act of 1934 establishes a safe harbor allowing investment managers to use client funds, by way of commission dollars, to purchase certain "brokerage and research" services. Pursuant to this safe harbor, the brokerage and research services must provide us with lawful and appropriate assistance in the performance of our investment decision-making responsibilities. Further, we will make a good faith determination that the amount of commissions paid by clients is reasonable in light of the value of the

brokerage or research services received. This means that clients may pay commissions to a broker in an amount greater than the amount another broker might charge.

We believe that the products or services we may obtain through soft dollar arrangements would benefit all of our relevant client accounts, rather than benefitting just one account. We currently do not require soft dollar benefits to be allocated proportionately to the amount of soft dollar benefits generated by each client account. Therefore, it is possible that such soft dollar benefits may provide a benefit to some clients who have not generated a proportionate share of commissions used to pay for these benefits. However, it is also possible that clients may benefit from these arrangements to a greater extent than the commissions they generated.

We have instituted certain procedures governing soft dollar benefits. Soft dollar benefits may be received from a broker in consideration of directing transaction business on behalf of a client to the broker only if:

- The soft dollar products or services fall within the Section 28(e) safe harbor;
- The soft dollar products or services are of demonstrable benefit to our clients;
- We seek to affirm that the soft dollar product or service assists in the investment decision-making process and the commissions paid are reasonable in relation to the products or services received;
- Transaction execution is consistent with Best Execution standards and brokerage rates are not in excess of customary full-service brokerage rates;
- Disclosure is made to our clients of our practices for receiving the soft dollar products or services; and
- The client(s) has consented in writing to the receipt of soft dollar products or services.

Trade Aggregation

We do not aggregate or bunch client orders, since QFII Investments orders must be processed separately through each QFII quota and may not be combined or aggregated with QFII quotas held by other clients.

ITEM 13: REVIEW OF ACCOUNTS

We review and evaluate our clients' investment objectives and performance on a quarterly basis. We also review strategies to ensure compliance with investment objectives and restrictions. Reviews are primarily conducted by the relevant portfolio manager and may periodically be conducted by an investment committee that is comprised of our Chief Investment Officer and other senior members of our research team.

Client Reports

In connection with making QFII Investments, our clients are required to engage a custodian to assist with holding client assets, reporting and other related activities. We urge clients to carefully review statements and reports received from their broker-dealers, banks and other qualified custodians and to compare any account statements received from us against information received from their qualified custodian. To the extent requested by our clients' or our clients'

custodian, we provide (i) a written copy of our transaction reports or records related to such client's accounts to assist such client or clients' custodian with reconciliation of information; and (ii) such tax information as is necessary for the client to prepare and file federal and applicable state income tax returns and any other reporting or filing requirements. Within 30 days after the end of each calendar month or as soon thereafter as is reasonably possible, Hillhouse or one of our affiliates delivers an unaudited statement of an estimate of the client's account and account balance(s) and any capital contributions or withdrawals by the client since the preceding month-end.

ITEM 14: CLIENT REFERRALS AND OTHER COMPENSATION

Neither Hillhouse nor a related person of Hillhouse, directly or indirectly, compensates any person for client referrals. Should Hillhouse determine to enter into a solicitation arrangement for client referrals, Hillhouse will disclose the arrangement in writing as required by Rule 206(4)-3 under the Advisers Act and will comply with all other applicable requirements of the Rule.

No person, other than our clients, provides us with an economic benefit for providing advisory services to our clients. Please see Item 12, "Brokerage Practices" above for a discussion of certain soft dollar benefits that we may receive in connection with certain brokerage relationships.

A Hillhouse investment manager may, from time to time, serve as a director on the board of a public or private company in which one or more of our clients invests and may receive director's fees in connection with such service. Item 11, "Code of Ethics, Participation or Interest in Client Transactions, and Personal Trading," further describes Hillhouse's process for addressing conflicts of interest created by its managers serving as directors.

ITEM 15: CUSTODY

Hillhouse has custody over one of our client's assets under Rule 206(4)-2 of the Advisers Act (the "Custody Rule") because of its authority to access client assets. The term "custody" is defined under the Custody Rule as holding, directly or indirectly, client funds or securities, or having any authority to obtain possession of them. Hillhouse does not physically hold client assets. Instead, we maintain any client securities and funds over which we have custody with a "qualified custodian" in accordance with the Custody Rule. Funds and securities are held with a bank, broker-dealer, or other independent, qualified custodian. Our Chief Compliance Officer is responsible for ensuring that any qualified custodian with custody of client assets is properly qualified. Where required, audited financial statements are prepared and delivered to clients in accordance with the Custody Rule. Item 13, "Review of Accounts" above describes the content and frequency of other reports delivered to clients. Hillhouse does not have custody over any of its other clients' assets under the Custody Rule. Clients may direct additional questions regarding custody to Hillhouse, Attn: Chief Compliance Officer, at the address on the cover page of this Brochure. Please see Item 13, "Review of Accounts" above for further information about client reports and account statements.

ITEM 16: INVESTMENT DISCRETION

We provide advisory services on both a discretionary and non-discretionary basis. Hillhouse's Chief Investment Officer, in consultation when appropriate with Hillhouse's Chief Compliance Officer, is primarily responsible for ensuring that the securities or other financial instruments that we advise our clients to invest in are consistent with the respective client's investment objectives and, in any event, the approval of both such officers will be required for Hillhouse to assume discretionary authority to manage a client's investments. As noted above under Item 7, "Types of Clients," all clients must enter into written investment advisory agreements with Hillhouse before Hillhouse will enter into any advisory relationship with a prospective client. We only provide advice regarding securities or other financial instruments consistent with client objectives and we specialize our investment advisory services for clients with a QFII license to trade in QFII Investments.

Certain of our clients may place specific investment or other limits on our investment advice. Illiquid investments present unique suitability considerations. We may only recommend illiquid investments with the approval of Hillhouse's Chief Compliance Officer.

Further, before new clients are accepted, Hillhouse's Chief Investment Officer and Chief Compliance Officer will jointly assess and approve our management of such client investments.

ITEM 17: VOTING CLIENT SECURITIES

We may accept proxy voting authority to vote client securities. This creates a potential conflict of interest because of the possibility of us voting client securities to further our own interests at the expense of our clients' interests. We take seriously our responsibility to exercise proxies on behalf of clients and have adopted written policies and procedures to do so in a manner consistent with Rule 206(4)-6 promulgated under the Advisers Act. These policies and procedures are reasonably designed to ensure that proxies are voted in the best interest of our clients, which generally means voting proxies with a view to enhancing the value of client securities. The financial interest of our clients is the primary consideration in determining how proxies should be voted. Further, as the decision to invest in a company normally represents confidence in the company's management, Hillhouse will typically give serious consideration to management recommendations. Hillhouse will generally support management recommendations regarding internal operations and those without significant economic effects. Conversely, management proposals that are likely to have significant economic effects, involve management interests, or where we lack confidence in the management team will be subject to greater scrutiny on a case-by-case basis. The following is a brief summary of principles, rather than rules, that reflect the long-term approach that guides (but does not obligate) our investment and proxy voting decisions regarding common proxy proposals.

1. Board of Directors: We will generally support resolutions that promote the effectiveness of boards in acting in the best interest of shareholders.
2. Auditors and Auditor Compensation: Where all members of a company audit committee are independent, we will generally support the election of directors, the appointment of

auditors, and the approval of the auditor compensation recommended by the board of directors.

3. Changes in Capitalization: We recognize the need for the management of a company to have flexibility to issue or repurchase shares to meet changing financial conditions. We will generally support changes in capitalization when there is a demonstrable need for change. We are, however, aware that new shares may dilute the ownership interest of shareholders, and we will not generally support changes resulting in excessive dilution of existing shareholder value.
4. Corporate Restructuring, Mergers, and Acquisitions: We believe proxy votes dealing with corporate reorganizations are an extension of the investment decision. Accordingly, we will analyze such proposals on a case-by-case basis, weighing heavily the views of our research analysts that cover the company and our investment professionals managing the portfolios in which the stock is held.
5. Management Compensation: Our goal is to support compensation arrangements that are tied to long-term corporate performance and shareholder value. These arrangements should better align management's interests with those of shareholders and should induce management to purchase and hold equity in the company. Stock option plans that are overly generous or excessively dilutive to other shareholders generally will not be supported.
6. Other Issues: We will address business issues specific to a company or those raised by shareholders of a company on a case-by-case basis with a focus on the potential impact of the vote on value to our clients.

Procedurally, Hillhouse will take reasonable measures under the circumstances to obtain knowledge of meetings and other events giving rise to solicitation of proxies, assure that proxies are received in sufficient time for Hillhouse to take action, vote proxies, and return the proxies to the parties soliciting them in time to be counted. Clients may direct the vote of Hillhouse in a particular solicitation, obtain information from us about how we voted clients' securities, and obtain a copy of our proxy voting policies and procedures by writing to Hillhouse Capital Advisors, Ltd., Attn: Chief Compliance Officer, at the address on the cover page of this Brochure.

If a Hillhouse representative serves on the board of directors for a portfolio company in which a client invests, unique conflicts of interest in relation to proxies may exist. In such circumstances, Hillhouse's Chief Compliance Officer or its designee will undertake a review prior to any vote by the proxy recipient to determine whether a material conflict of interest exists between the applicable Hillhouse representative and the interests of the client, or between the Hillhouse representative and the client and company shareholders. In the event a material conflict of interest is identified, the Chief Compliance Officer or his or her designee will take such steps as he or she deems necessary to determine how to vote the proxy in the best interests of the relevant client. In each instance, when exercising their voting discretion, Hillhouse representatives will seek to avoid any direct or indirect conflict of interest between the client and their voting decisions.

ITEM 18: FINANCIAL INFORMATION

There is no financial condition that is reasonably likely to impair our ability to meet our contractual commitments to clients.