



PROTECTING CAPITAL. BUILDING WEALTH.

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ADV Part 2A and 2B

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This brochure provides information about the qualifications and investment advisory business practices of Vigilare Wealth Management, LLC. If you have any questions about the contents of this brochure please contact us at (480) 788-2605 or (858)367-9946. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any state securities authority.

Additional information about our investment advisory business is also available on the Internet at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can view my information on this website by searching for "Vigilare Wealth Management, LLC" You can also search using the firm's CRD numbers. The CRD number for the firm is 157663.

\*Registration as an investment advisor does not imply a certain level of skill or training.

## **Item 2 – Material Changes**

### **Summary of Material Changes**

Set forth below is a summary of material changes in this brochure from our last annual update. Our last annual update was dated February 4, 2013.

#### **Material Changes that occurred in 2013:**

1. The firm increased the maximum annual fee from 1% to 2%.
2. Performance Based Services (Unconstrained Strategy). The portfolio manager reserves the discretion to defer billing in a month where performance meets the high watermark and defer billing to the next month.
3. We may, from time to time, make cash payment to introducing broker-dealers, investment advisory firms or qualified solicitor for client referrals, provided that each solicitor will provide all prospective clients with a copy of our Brochure, and a separate written disclosure document which fully informs you regarding the nature of the relationship between the solicitor and our firm and any fees to be paid.

Clients and prospective clients can always receive the most current Disclosure Brochure for Vigilare Wealth Management, LLC at any time by contacting Racquel L. Kolsrud at (858) 367-9946. You can also download it from the SEC Website.

We encourage you to read this document in its entirety.

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#### Item 4 – Advisory Business

Vigilare Wealth Management, LLC is an investment advisor registered with the United States Securities and Exchange Commission (“SEC”) and is a Limited Liability Company formed under the laws of the State of Arizona.

Vigilare Wealth Management, LLC has been registered as an Investment Advisory Firm Since June 7, 2011.

Vigilare Wealth Management, LLC is owned by jointly by Jason S. Polit, Racquel L. Kolsrud and Zeljko J. Zdrade. All of the owners are joint Managing Members of Vigilare Wealth Management, LLC. The firm is managed by the Managing Members named above; Racquel L. Kolsrud is the Chief Compliance Officer.

##### **General Description of Primary Advisory Services**

Vigilare Wealth Management, LLC is an independent fee based Registered Investment Advisor. We designed Vigilare Wealth Management, LLC with a single goal in mind: Protect and grow our clients’ wealth to the best of our ability.

We manage assets primarily through two services: Asset Management Services and Performance Based Services. Both Asset Management Services and Performance Based Services use the same investment model and adhere to the same investment philosophy. Our investment model is based on a dynamic asset allocation strategy. This means that the allocation to different asset classes is flexible and can change based on the model outputs. This is important because this flexibility can potentially help reduce portfolio risk or enhance returns. We may use between 10-30 distinct asset classes within its strategies. Our investment process starts with our core (Nucleus). Within our Nucleus we have four factors that we consider universal and timeless when evaluating the worthiness and the inclusion of an asset class into our investment strategies. The four factors are: 1) Price, 2) Interest Rates, 3) Liquidity, and 4) Risk, which we refer to as PILR. We also incorporate an ongoing quantitative and qualitative analysis called our “World View”, to help stress test PILR. This “World View” is extremely important because it can influence the inputs into PILR and help in avoiding risks that would normally not be recognized through a static model. The next step is to conduct rigorous fundamental analysis, to help determine the “best tool for the job” in each asset class.

The results are distilled into three distinct strategies which comprise the Asset Management Services. Under our Asset Management Services the three investment strategies are; 1) **Strategic income**, 2) **Balanced**, 3) **Prudent Growth**. These three strategies will serve as our baseline portfolios, but specific client portfolios may be customized to meet specific client goals and objectives, and therefore deviate from the target portfolios. The **Unconstrained Strategy** under the Performance Based Services is able to use the results of the PILR model in an unconstrained way. The Unconstrained Strategy does not filter or distill the results of the PILR investment model or set limits on allocation percentages. This allows the Unconstrained Strategy to maximize the results of the PILR model. The Unconstrained Strategy is model specific, not client specific. Vigilare Wealth Management, LLC’s performance based fee arrangement shall comply with Section 205-3 of the Investment Advisers Act of 1940.

### **Asset Management Services**

We provide advisory services in the form of Asset Management Services. Asset Management Services involve providing clients with continuous and on-going supervision over client accounts. This means that we will continuously monitor your account and make trades in your account when necessary.

TD Ameritrade Institutional is a division of TD Ameritrade, Inc. ("TD Ameritrade") member FINRA/SIPC/NFA. TD Ameritrade is an independent and unaffiliated SEC-registered broker-dealer. Prior to engaging Vigilare Wealth Management, LLC to provide investment management services, the client will be required to enter into a formal investment advisory agreement with us setting forth the terms and conditions, including the amount of investment advisory fees, under which we shall manage the client's assets, and a separate custodial/clearing agreement with TD Ameritrade Institutional.

Upon a client's acceptance of the Asset Management Services Agreement, Vigilare Wealth Management, LLC will provide asset management services defined as: giving continuous investment advice and making investment decisions for the client based on the individual needs of the client, and in conjunction with one or more of the our asset management strategies. Through this service, Vigilare Wealth Management, LLC implements a customized and individualized investment program for clients by applying our investment strategy and philosophy. See Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss for more details.

### **Performance Based Services (Unconstrained Strategy)**

Our performance based services includes a single strategy named the Unconstrained Strategy. Prior to engaging Vigilare Wealth Management, LLC to provide performance based management services, the client will be required to enter into a formal investment advisory agreement with us setting forth the terms and conditions, including the amount of performance based advisory fees, under which Vigilare Wealth Management, LLC shall manage the client's assets, and a separate custodial/clearing agreement with TD Ameritrade Institutional. TD Ameritrade Institutional is a division of TD Ameritrade, Inc. ("TD Ameritrade") member FINRA/SIPC/NFA. TD Ameritrade is an independent and unaffiliated SEC-registered broker-dealer.

### **Held-Away Asset Services**

In an effort to provide comprehensive wealth management, we offer advice, as requested by clients, on held-away assets. This includes those held outside Vigilare Wealth Management, LLC's primary custodian, such as an employer-sponsored 401(k), 403(b) account, 529 account, separately managed accounts, as well as mutual funds, hedge funds, and other alternative investments held directly with the fund manager, trusts, and off-shore accounts. ByAllAccounts will manage and audit the held-away service. ByAllAccounts will provide data gathering, data normalization, and data integration into our account management platform. Under this service we will provide ongoing monitoring and guidance, and fully integrate held-away assets into the client's total portfolio. Held-away services include, but are not limited to, guiding a client on security transactions and helping rebalance held-away portfolios. Held-away assets will be included in our performance and statement reporting.

### **General Information About Your Account**

Client accounts will be managed on a discretionary basis. When discretionary authority is provided under asset management services by the client, Vigilare Wealth Management, LLC will not be required to contact the client prior to making investment decisions in client accounts.

Our services must be provided through accounts at broker/dealer selected by Vigilare Wealth Management, LLC. The client must designate Vigilare Wealth Management, LLC as its investment adviser on all accounts. Clearing, custody, and other brokerage services are provided by TD Ameritrade for accounts established through the Vigilare Wealth Management, LLC. Therefore, clients will be required to establish a brokerage account(s) through TD Ameritrade. Vigilare Wealth Management, LLC does not have discretion over broker/dealer or custodian fee/commissions and custodian has right to change fee structure. The custodian will provide basic statement accounts and custody services. Orion Advisor Services, a third party reconciliation agent, provides enhanced customizable performance and statement reporting at no extra charge to clients.

Vigilare Wealth Management, LLC will be granted limited power-of-attorney on the account to implement trades within the account and (when agreed to by the client) deduct our advisory fees from the account.

Clients are responsible for notifying Vigilare Wealth Management, LLC of any changes to their financial situation or investment objectives. At least annually, an Investment Advisor Representative (IAR) will contact each client for the specific purpose of determining whether the client's financial situation or investment objectives have changed, or if the client would like to impose and/or modify any reasonable restrictions on the management of his/her accounts. An IAR is always reasonably available to consult with clients relative to the status of their accounts. A client's beneficial interest in a security does not represent an undivided interest in all the securities held by the custodian, but rather represents a direct and beneficial interest in the securities which comprise the accounts. A separate account is always maintained for each client with the broker-dealer/custodian and the client retains all rights of ownership to their accounts (e. g. right to withdraw securities or cash, exercise or delegate proxy voting, and receive transaction confirmations).

Vigilare Wealth Management, LLC manages investments for other clients and may give them advice or take actions for them that is different from the advice provided to you, or actions taken for you. We are not obligated to buy, sell, or recommend to you any security that we may buy, sell, or recommend for any other client.

Conflicts may arise in the allocation of investment opportunities among accounts managed. We strive to allocate investment opportunities deemed appropriate for your account(s) and other accounts advised by the firm equitably and consistent with the best interests of all accounts involved. However, there can be no assurance that a particular investment opportunity will be allocated in any particular manner. If Vigilare Wealth Management, LLC obtains material, non-public information about a security or its issuer that may not lawfully be used or disclosed, we have absolutely no obligation to disclose the information to any client or use it for any client's benefit.

### **Limits Advice to Certain Types of Investments**

We provide investment advice on the following types of investments.

- Exchange-listed securities (i.e. stocks)
- Securities traded over-the-counter
- Foreign issues
- Warrants
- Corporate debt securities (other than commercial paper)
- Commercial Paper

- Certificates of deposit
- Municipal securities
- Mutual fund shares
- United States government securities
- Options contracts on securities or commodities
- Interests in partnerships investing in real estate, oil and gas interests.

We have indicated the types of investments we typically provide advice on, but we reserve the right to advise clients on any other type of investment that we deem appropriate based on the client's stated goals and objectives. We may also provide advice on any type of investment held in a client's portfolio at the inception of the advisory relationship or on any investment on which the client requests advice.

We do not provide advice on Variable Life Insurance, Variable Annuities or futures contracts on tangibles or intangibles.

When providing Asset Management Services, the firm will typically construct each client's account holdings using exchange listed securities, exchange traded funds, closed ended funds, individual bonds, and, occasionally open ended mutual funds to build portfolios. We may increase cash holdings or deploy short selling strategies as deemed appropriate, based on a client's risk tolerance and our expectations of market behavior for risk management purposes and in agreement with our investment model and strategies. We may modify our investment strategy to accommodate special situations like: low basis stock, stock options, legacy holdings, inheritances, closely held businesses, collectibles, or special tax situations.

*(Please refer to Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss for more information.)*

### **Tailor Advisory Services to Individual Needs of Clients**

Our services are always provided based on the individual needs of each client. This means, for example, that you are given the ability to impose restrictions on the accounts we manage for you, including specific investment selections and sectors. We work with each client on a one-on-one basis through interviews to determine the client's investment objectives and suitability information.

While our advisory services are tailored to you as an individual, some our products use a multi-fund manager approach makes it difficult for us to ensure that your portfolio will not invest in a particular industry or security. However, we are happy to discuss your preferences regarding socially conscious investment concerns and, we'll try as much as possible, to accommodate them.

### **Client Assets Managed by Vigilare Wealth Management, LLC**

The amount of clients assets managed by Vigilare Wealth Management LLC totaled \$144,776,000 as of December 31, 2013. \$140,103,000 are managed on a discretionary basis and \$4,673,000 are managed on a non-discretionary basis.

## Item 5 – Fees and Compensation

### **Asset Management Services**

Vigilare Wealth Management, LLC has a simple fee schedule:

<i>Fee Schedule for Asset Management Services</i>	<i>Maximum Annual Fee</i>
Up to \$5 million	2%
Above \$5 million	Negotiable

The exact fee and fee arrangements may vary or be different than that described above based on the complexity of client's situation, number of accounts managed, total assets under management, and other factors specific to the client. The asset management fee for each client will be specified in the Asset Management Agreement executed prior to your accounts being established.

Annual fees are divided and billed quarterly, in arrears. Fees are billed at the end of each calendar quarter. The quarterly fee is billed as a percentage of assets in the client's account, but clients may also designate a single account to be billed for all services. Fees will be calculated using the market value reported by the custodian. Market valuations and fee calculations will be audited by Orion Advisor Services, LLC. Fees will be prorated based on the number of days that services are provided when an account is established or terminated at any time other than the beginning of a calendar quarter.

### **Performance Based Services (Unconstrained Strategy)**

Under our performance based services, the client will be charged a fee contingent upon the performance within the client's account(s). The performance based fee will be tied to the capital appreciation (i.e. capital gains) within the account as evaluated at the end of each calendar month. The performance based fee will be payable monthly, in arrears. Vigilare Wealth Management, LLC reserves the discretion not to bill or defer a month's billing. We believe this is in the best interest of the clients. The fee for this strategy will be a charge of 20% of performance assessed. The client will be responsible for any commissions or transaction costs charged by custodian in association with the implementation and maintenance of this strategy.

In order for Vigilare Wealth Management, LLC to receive a performance based fee, we must achieve capital appreciation within the account. An example of the fee calculation:

This billing method involves charging a percentage of the account's month-end gains. A gain occurs when the ending value exceeds the previous high ending value. If there are no gains at month-end, the client is not billed. In the following example, the client begins the month with \$100,000 in the account and is billed at 20% of gains.

- **Month 1** – The ending value is \$105,000, so the client is billed \$1,000 for the \$5,000 gain ( $\$5,000 \times .20 = \$1,000$ ).
- **Month 2** – The ending value is \$102,000. Since there was no gain, the client is not billed.
- **Month 3** – The ending value is \$108,000, which exceeds the previous high of \$105,000, so the client is billed \$600 for the \$3,000 gain ( $\$3,000 \times .20 = \$600$ ).



Contributions and distributions are taken into account when determining the high-water mark. For example, if a client starts with \$100,000 and takes a distribution of \$25,000, the high-water mark is \$75,000.

The ending value is the balance on the last business day of the month. It is this value that determines whether a client is billed. For example, a client's account begins the month at \$100,000, increases to \$105,000 during the month, but ends the month at \$98,000. Since there was no gain at month-end, the client is not billed. However, Vigilare Wealth Management, LLC reserves the discretion not to bill or defer a month's billing to the next month.

### **Accounts not in Asset Management Services or Performance Based Services**

We may have households in which one or more accounts are not enrolled in our Asset Management Services or Performance Based Services. Vigilare Wealth Management, LLC will accept accounts that are self-directed. These accounts will receive all non-advisory services provided by us. These accounts will not be charged a management or performance based fee, but clients will be responsible for all transaction costs imposed by custodian within these accounts.

### **Held-Away Asset Services**

#### *Fee Schedule for Held-Away Assets*

Maximum Annual Fee  
2.0%

Annual fees are divided and billed quarterly, in arrears. Fees are billed at the end of each calendar quarter. The quarterly fee is billed to an account held by Vigilare Wealth Management, LLC designated by client. Fees will be calculated using the market value reported by the custodian. Market valuations and fee calculations will be audited by Orion Advisor Services, LLC in association with ByAllAccounts, LLC. Fees will be prorated based on the number of days that services are provided when an account is established or terminated at any time other than the beginning of a calendar quarter.

The exact fee and fee arrangements may vary or be different than that described above based on the complexity of client's situation, number of accounts managed, total assets under management, and other factors specific to the client. Vigilare Wealth Management, LLC is not assuming custody of held-away assets under SEC Rule 206(4)-2. Clients will be responsible for any fees or charges imposed by custodians and/or administrators as a result of recommendations made by us on held-away assets.

### **General Information Regarding Fees**

Advisory fees charged are calculated as previously described. Fees more than \$1200 will not be charged more than six months in advance.

We do not represent, warranty, or imply that the services or methods of analysis employed by the firm can or will predict future results, successfully identify market tops or bottoms, or insulate clients from losses due to market corrections or declines.

The fee schedules listed above are not necessarily specific to each client. Fees charged by Vigilare Wealth Management, LLC are negotiable. Negotiating factors include the total amount of assets under Vigilare Wealth Management, LLC's management, the number of accounts being managed, the degree of discretionary authority granted to Vigilare Wealth Management, LLC, the client's overall financial situation

and complexity, and other conditions and factors applicable to each individual client. At Vigilare Wealth Management, LLC's sole discretion, we may waive or charge a lower fee than the standard fee arrangement as determined by us.

Fees are deducted directly from the client's account. Clients must provide the custodian with written authorization to have fees deducted from the account and paid to Vigilare Wealth Management, LLC. The custodian will send client statements, at least quarterly, showing all disbursements for the account including the amount of the advisory fee deducted directly from the account. Orion Advisor Services, a third party reconciliation agent, will also provide enhanced customizable performance and statement reporting at no extra charge to clients.

It is Vigilare Wealth Management, LLC's and the client's responsibility to verify the accuracy our fee calculation and the qualified custodian will not determine whether the fee has been properly calculated. Market valuations and fee calculations will also be audited by Orion Advisor Services, LLC.

A full description of the each client's specific fee arrangement will be disclosed to the client in the Asset Management Agreements which must be executed prior to us commencing services.

Lower or higher fees for comparable services may be available from other sources and financial professionals offering similar services.

Clients may pay advisory fees directly to Vigilare Wealth Management, LLC. Payment is due upon client's receipt of the billing statement presented by Vigilare Wealth Management, LLC.

Broker/dealers have different account fees, execution charges and execution capabilities. Clients using the broker/dealer selected by Vigilare Wealth Management, LLC may pay higher account-related fees and execution charges than if we had selected another custodian.

Brokerage commissions and/or transaction ticket fees charged by the qualified custodian will be billed directly to the client.

Vigilare Wealth Management, LLC **will not receive any portion of such commissions or fees from the qualified custodian or client.** In addition, clients may incur certain charges imposed by third parties other than Vigilare Wealth Management, LLC in connection with investments recommended by us. Management fees charged by Vigilare Wealth Management, LLC are separate and distinct from the fees and expenses charged by third-parties other than Vigilare Wealth Management, LLC that may be charged to clients as a result of our recommendations. A description of these fees and expenses will be fully disclosed to clients.

#### **Item 6 – Performance-Based Fees and Side-By-Side Management**

Vigilare Wealth Management, LLC charges a Performance based fee on the Unconstrained Strategy Portfolio. The fee for this strategy will include a 20% of performance charged monthly, in arrears, unless the portfolio manager, at their discretion, defers billing to the following month.

Vigilare Wealth Management, LLC provides services and is compensated in a way in which it accepts performance fees. That is, fees based on a share of capital gains or capital appreciation of the assets of a client. We also provide services and are compensated in a way in which it accepts asset based fees. That is, fees based on the total amount of assets owned by the client. There are conflicts of interest that

Vigilare Wealth Management, LLC faces by managing these accounts at the same time. For example, the nature of a performance fee poses an opportunity for Vigilare Wealth Management, LLC to earn more compensation than under a stand-alone asset based fee. Thus Vigilare Wealth Management, LLC may favor performance fee accounts over those accounts where Vigilare Wealth Management, LLC receives only an asset based fee. One way we may favor performance fee accounts is that we may devote more time and attention to performance fee accounts than to accounts under an asset-based arrangement.

There are other conflicts associated with performance fees that are not as common under an asset-based fee arrangement. The nature of performance fees can encourage unnecessary speculation with client assets in order to earn or increase the amount of the fee. The result of riskier investments can have a positive effect in that results could equal higher returns when compared to an asset-based account. On the other hand, riskier investments historically have a higher chance of losing value. Also, since in a performance fee arrangement an adviser is compensated based on capital gains or capital appreciation, these arrangements could give an investment adviser an incentive to time transactions in a client's account on the basis of fee considerations rather than on what is necessarily in the best interest of the client.

Performance fees can potentially cause an investment adviser to engage in transactions or strategies which will increase the amount of the performance fees, but which may not increase the overall performance of the client's account. For example, an account may lose value during a year and no performance fee will be earned. In the following year, Vigilare Wealth Management, LLC may receive a performance fee for simply recouping losses from the previous year. Vigilare Wealth Management, LLC controls for this potential conflict of interest by using the high-water mark. A performance fee may also encourage Vigilare Wealth Management, LLC to make riskier and more speculative investments. Vigilare Wealth Management, LLC does not represent that the amount of the performance fees or the manner of calculating the performance fees is consistent with other performance related fees charged by other investment advisers under the same or similar circumstances. The performance fees charged by Vigilare Wealth Management, LLC may be higher than the performance fees charged by other investment advisers for the same or similar services.

Vigilare Wealth Management, LLC has established policies and procedures to address the various conflicts of interest associated with charging a performance fee:

- We devote equal time to the management of performance fee accounts and asset based accounts.
- Only clients that are able to assume additional risk are solicited to engage in a performance fee arrangement. We provide such clients full disclosure of the additional risks associated with a performance fee arrangement.
- Vigilare Wealth Management, LLC's managing members will typically manage personal accounts using a similar investment strategy used for clients.
- Performance of client accounts must reach a pre-determined and agreed upon high-water mark.
- Vigilare Wealth Management, LLC has implemented internal compliance policies and procedures designed to comply with applicable state and federal securities law. Procedures are available to clients upon request.

The unconstrained strategy is model specific, not client specific. Our performance based fee arrangement shall comply with Section 205-3 of the Investment Advisers Act of 1940. According to Section 205-3 (see Rule 205-3 there under), only natural individual clients meeting the SEC's definition of "qualified clients"

may enter into agreements providing for performance based compensation to us. A natural person or company must meet the following conditions to be considered a qualified client.

- Have at least \$1,000,000.00 under management with Vigilare Wealth Management, LLC at the time the client enters into an agreement with Vigilare Wealth Management, LLC; or
- Provide documentation to Vigilare Wealth Management, LLC so that we shall reasonably believe the client has either a net worth of \$2,000,000.00 or is a qualified purchaser under Section 2(a)(51)(A) of the Investment Company Act.

### **Item 7 – Types of Clients**

We generally provide investment advice to the following types of clients:

- Individuals,
- Trusts, estates or charitable organizations
- Pension and Profit Sharing Plans

### **Minimum Investment Amounts Required**

We generally require an account minimum of \$500,000 for establishing a non-performance fee based account managed by us. Our initial account minimum for performance based fees is \$200,000. The account minimums may, however, be subject to waiver or negotiation, at our discretion. All clients are required to execute an agreement for services prior to commencing any work.

### **Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss**

We use a dynamic asset allocation approach for portfolios in both the Asset Management Services and Performance Based Services. Our strategy is applied when managing client assets and/or providing investment advice.

**Long term purchases.** Investments held at least a year.

**Short term purchases.** Investments sold within a year.

**Trading.** Investments sold within 30 days.

**Short sales.** A short sale is generally the sale of a stock not owned by the investor. Investors who sell short believe the price of the stock will fall. If the price drops, the investor can buy the stock at the lower price and make a profit. If the price of the stock rises and the investor buys it back later at the higher price, the investor will incur a loss. Short sales require a margin account.

### **Use of Primary Method of Analysis or Strategy**

**Our investment strategy is a proprietary model that uses a fusion of Macro and Micro analysis to formulate an asset allocation.**

Dynamic Asset Allocation Model - Our investment model is based on a dynamic asset allocation strategy. While history does not repeat exactly there is a repetitive rhyme. Human behavior really never changes

and that is why secular bull markets and bear markets exist. We believe in the power of secular market cycles and want to own the asset classes that are exhibiting strong real performance and wish to avoid asset classes that have completed secular bull markets and are now in long term valuation contraction. Too often investment strategies fall short because of their rigidity or stubborn adherence to one discipline. We fuse together economics, sociology, politics, history, and investment analysis into our models. This means that allocations to different asset classes are flexible and can change based on the model outputs. This is important because this flexibility can potentially help reduce portfolio risk or enhance returns. We may use between 10-30 distinct asset classes within its strategies.

*Nucleus (PILR)* - Our investment process starts with our core (Nucleus). Within our Nucleus we have four factors that we consider universal and timeless when evaluating the worthiness and the inclusion of an asset class into our investment strategies. The four factors are (PILR):

- Price – the potential for subsequent returns in an asset class diminishes as the price moves higher and the margin for error goes up
- Interest Rates – historical and projected rates of nominal and real rates have a profound impact on how an asset is presently valued
- Liquidity – the degree to which an investment can easily be converted to cash, this can be empirically measured and we can estimate an over/undervaluation on the liquidity premium
- Risk – the deviation from an expected outcome, model is stress tested to consider the impact of highly improbable negative outcomes

*World View* - We also incorporate an ongoing global macro-economic quantitative and qualitative analysis called our “World View”, to help stress test our Nucleus. In the World View analysis, we are not forming opinions about any specific investment; rather, we are studying and analyzing the world from a political, social, economic, and historical perspective. This “World View” is extremely important because it can influence the inputs into PILR and help in avoiding risks that would normally not be recognized through a static model.

*Security Analysis/Fundamental Analysis* – We conduct rigorous fundamental analysis, to help determine the “best tool for the job” in each asset class. Security/Fundamental analysis is a method of evaluating a security by attempting to measure its intrinsic value by examining related economic, financial and other qualitative and quantitative factors. Fundamental analysts attempt to study everything that can affect the security's value, including industry conditions and individually specific factors (like the financial condition and management of companies). The end goal of performing fundamental analysis is to produce a value that an investor can compare with the security's current price in hopes of figuring out what sort of position to take with that security (underpriced = buy, overpriced = sell or short). Fundamental analysis uses real data to evaluate a security's value. Although most analysts use fundamental analysis to value stocks, this method of valuation can be used for just about any type of security.

*Ongoing monitoring/attribution analysis* – Our investment model and its associated portfolios are monitored on an ongoing basis. This monitoring includes comprehensive attribution analysis to help understand the origins of return and the effectiveness of the model. This information is used to help recalibrate the model as needed.

We may also invest in leveraged ETF's in order to seek daily leveraged investment results. We use leveraged ETF's in order to magnify the performance of an index and thus, seek greater profits (of course, losses are magnified too). Leveraged ETF's seek a multiple of the return of a benchmark of a single day only. These positions will be actively monitored, rebalanced on a regular basis to maintain

consistent exposure and will be part of a diversified portfolio. Rebalancing does not guarantee specific future results and may result in investment losses.

### **Risk of Loss**

Clients must understand that past performance is not indicative of future results. Therefore, current and prospective clients should never assume that future performance of any specific investment or investment strategy will be profitable. Investing in securities involves risk of loss. Further, depending on the different types of investments there may be varying degrees of risk. Clients and prospective clients should be prepared to bear investment loss including loss of original principal.

Because of the inherent risk of loss associated with investing, Vigilare Wealth Management, LLC is unable to represent, guarantee, or even imply that our services and methods of analysis can or will predict future results, successfully identify market tops or bottoms, or insulate you from losses due to market corrections or declines. There are certain additional risks associated when investing in securities through Vigilare Wealth Management, LLC.

- Market Risk – Either the stock market as a whole, or the value of an individual company, goes down resulting in a decrease in the value of client investments. This is also referred to as systemic risk.
- Equity (stock) market risk – Common stocks are susceptible to general stock market fluctuations and to volatile increases and decreases in value as market confidence in and perceptions of their issuers change. If you held common stock, or common stock equivalents, of any given issuer, you would generally be exposed to greater risk than if you held preferred stocks and debt obligations of the issuer.
- Company Risk. When investing in stock positions, there is always a certain level of company or industry specific risk that is inherent in each investment. This is also referred to as unsystematic risk and can be reduced through appropriate diversification. There is the risk that the company will perform poorly or have its value reduced based on factors specific to the company or its industry. For example, if a company's employees go on strike or the company receives unfavorable media attention for its actions, the value of the company may be reduced.
- Fixed Income Risk. When investing in bonds, there is the risk that issuer will default on the bond and be unable to make payments. Further, individuals who depend on set amounts of periodically paid income face the risk that inflation will erode their spending power. Fixed-income investors receive set, regular payments that face the same inflation risk.
- ETF and Mutual Fund Risk – When we invest in an ETF or mutual fund for a client, the client will bear additional expenses based on its pro rata share of the ETFs or mutual fund's operating expenses, including the potential duplication of management fees. The risk of owning an ETF or mutual fund generally reflects the risks of owning the underlying securities the ETF or mutual fund holds. Clients may also incur brokerage costs when purchasing ETFs.

- Management Risk – Your investment with us varies with the success and failure of our investment strategies, research, analysis and determination of portfolio securities. If our investment strategies do not produced the expected returns, the value of the investment will decrease.
- Leverage Risk - Leveraged ETF's are riskier than other alternatives that do not use leverage. Your investment in leveraged ETFs may cause you to gain or lose money faster. For instance, if you are in a 2X leveraged fund, your investment should go up about 2% on a day when its benchmark goes up 1%. And, it should go down about 2% when its benchmark goes down 1%, before fees and expenses.

There is also a risk that our investment model does not meet it benchmarks hurdles. The dynamic allocations can result in more portfolio concentration in a certain asset class or classes, which could reduce overall return if the concentrated assets underperform our expectations.

### **Item 9 – Disciplinary Information**

This item is not applicable to this brochure because there are no legal or disciplinary events listed at Item 9 of the Form ADV Part 2 instructions that are material to a client's or prospective client's evaluation of this business or integrity.

### **Item 10 – Other Financial Industry Activities and Affiliations**

Vigilare Wealth Management, LLC is **not** and does **not** have a related company that is:

- A broker/dealer, municipal securities dealer or government securities dealer or broker
- An investment company or other pooled investment vehicle (including a mutual fund, closed-end investment company, unit investment trust, private investment company or "hedge fund," and offshore fund)
- A investment adviser or financial planner
- A futures commission merchant, commodity pool operator or commodity trading advisor
- A banking or thrift institution
- A lawyer or law firm
- A pension consultant
- A real estate broker or dealer
- A sponsor or syndicator of limited partnerships.

### **Item 11 – Code of Ethics, Participation in Client Transactions and Personal Trading**

We have adopted a Code of Ethics, the full text of which is available to you upon request.

We have several goals in adopting this Code. First, we desire to comply with all applicable laws and regulations governing its practice. We believe that compliance with such regulations is a signal to our clients that we exist to serve them, not us, and that we support the efforts of those organizations dedicated to upholding the law.

Next, our management has determined to set forth guidelines for professional standards, under which all our associated persons are to conduct themselves. We have set high standards, the intention of which is to protect client interests at all times and to demonstrate our commitment to our fiduciary duties of honesty, good faith and fair dealing with clients. All associated persons are expected to strictly adhere to these guidelines, as well as the procedures for approval and reporting established in the Code of Ethics primarily related to personal securities transactions, and violations of the Code. This will serve to educate associated persons regarding appropriate activities. We have instituted, as a deterrent, a policy of disciplinary actions to be taken with respect to any associated person who violates the Code.

Finally, we have adopted specific policies and procedures designed to assist in the implementation of the guidelines. Such policies and procedures will serve to assist in reviewing the effectiveness of the implementation of the Code on an ongoing basis.

#### **Affiliate and Employee Personal Securities Transactions Disclosure**

Vigilare Wealth Management, LLC or its Investment Advisor Representatives may buy or sell securities or have an interest or position in their personal account in a security that they also recommend to clients. We are and shall continue to be in compliance with *The Insider Trading and Securities Fraud Enforcement Act of 1988*. As these situations may represent a potential conflict of interest, it is our policy that no IARs shall prefer his or her own interest to that of the advisory client. No person employed by us may purchase or sell any security prior to a transaction or transactions being implemented for an Advisory client account. Officers, IARs, and employees shall not buy or sell securities for their personal account(s) where their decision is derived, in whole or in part, from information obtained as a result of his/her employment unless the information is also available to the investing public upon reasonable inquiry. We maintain a list of all securities holdings for ourselves and all IARs and employees, this list and the individual personal securities transaction of our associated persons are reviewed by Racquel L. Kolsrud on a monthly basis.

All trades are done in the order of the recommendations given and instructions from the clients to proceed. Our personal transactions take place after all client transactions have been completed.

#### **Item 12 – Brokerage Practices**

Clients are under no obligation to act on the recommendations of Vigilare Wealth Management, LLC. If the firm assists in the implementation of any recommendations, we are responsible to ensure that the client receives the best execution possible.

Vigilare Wealth Management, LLC recommends that clients establish brokerage accounts with TD Ameritrade through their Institutional Platform. TD Ameritrade, Inc. ("TD Ameritrade") member FINRA/SIPC/NFA. TD Ameritrade is an independent [and unaffiliated] SEC-registered broker-dealer and is recommended by the firm to maintain custody of clients' assets and to effect trades for their accounts.

At least annually, we will review alternative custodians in the marketplace for comparison to the currently used custodian, evaluating criteria such as overall expertise, cost competitiveness, and financial condition. Quality of execution for custodians will be reviewed through trade journal evaluations. We are independently owned and operated and not affiliated with TD Ameritrade.

The primary factor in suggesting a broker/dealer or custodian is that the services of the recommended firm are provided in a cost-effective manner. While quality of execution at the best price is an important



determinant, best execution does not necessarily mean lowest price and it is not the sole consideration. The trading process of any broker/dealer and money manager suggested by Vigilare Wealth Management, LLC must be efficient, seamless, and straight-forward. Overall custodial support services, trade correction services, and statement preparation are some of the other factors determined when suggesting a broker/dealer.

TD Ameritrade, Inc. provides us with access to their institutional trading and custody services, which are typically not available to retail investors. These services generally are available to independent investment advisors at no charge to them so long as the independent investment advisors maintain a minimum amount of assets with the custodian.

TD Ameritrade does not charge separately for custody but is compensated by account holders through commissions or other transaction-related fees for securities trades that are executed by recommended money managers through the custodian or that settle into a custodian account.

Specifically, Vigilare Wealth Management, LLC participates in the TD Ameritrade Institutional program. TD Ameritrade Institutional is a division of TD Ameritrade, Inc. TD Ameritrade offers to independent investment Advisors services which include custody of securities, trade execution, clearance and settlement of transactions. Advisor receives some benefits from TD Ameritrade through its participation in the program and may recommend TD Ameritrade to Clients for custody and brokerage services. There is no direct link between Vigilare's participation in the program and the investment advice it gives to its Clients, although Advisor receives economic benefits through its participation in the program that are typically not available to TD Ameritrade retail investors. These benefits include the following products and services (provided without cost or at a discount): receipt of duplicate Client statements and confirmations; research related products and tools; consulting services; access to a trading desk serving Advisor participants; access to block trading (which provides the ability to aggregate securities transactions for execution and then allocate the appropriate shares to Client accounts); the ability to have advisory fees deducted directly from Client accounts; access to an electronic communications network for Client order entry and account information; access to mutual funds with no transaction fees and to certain institutional money managers; and discounts on compliance, marketing, research, technology, and practice management products or services provided to Advisor by third party vendors. TD Ameritrade may also have paid for business consulting and professional services received by Advisor's related persons. Some of the products and services made available by TD Ameritrade through the program may benefit Advisor but may not benefit its Client accounts. These products or services may assist Vigilare in managing and administering Client accounts, including accounts not maintained at TD Ameritrade. Other services made available by TD Ameritrade are intended to help Vigilare manage and further develop its business enterprise. The benefits received by Advisor or its personnel through participation in the program do not depend on the amount of brokerage transactions directed to TD Ameritrade. As part of its fiduciary duties to clients, Advisor endeavors at all times to put the interests of its clients first. Clients should be aware, however, that the receipt of economic benefits by Advisor or its related persons in and of itself creates a potential conflict of interest and may indirectly influence the Vigilare's choice of TD Ameritrade for custody and brokerage services.

TD Ameritrade, Inc. also makes available to us other products and services that benefit our firm but may not benefit its clients' accounts. Some of these other products and services assist our firm in managing and administering clients' accounts. These include software and other technology that provide access to client account data (such as trade confirmation and account statements); provide research, pricing information and other market data; facilitate payment of the firm's fees from its clients' accounts; and assist with back-office functions; record keeping and client reporting. Many of these services generally

may be used to service all or a substantial number of our accounts, including accounts not maintained at a recommended custodian. TD Ameritrade is also providing other services intended to help our firm manage and further develop its business enterprise. These services may include consulting, publications and conferences on practice management, information technology, business succession, regulatory compliance and marketing.

#### **Additional Services Agreement**

Vigilare also receives from TD Ameritrade certain additional economic benefits (“Additional Services”) that may or may not be offered to any other independent investment Advisors participating in the program. Specifically, the Additional Services include access to on-line investment research services provided by Bloomberg LP at no cost and the back office services of Orion Advisor Services. TD Ameritrade provides the Additional Services to Advisor in its sole discretion and at its own expense, and Advisor does not pay any fees to TD Ameritrade for the Additional Services. Advisor and TD Ameritrade have entered into a separate agreement (“Additional Services Addendum”) to govern the terms of the provision of the Additional Services.

Vigilare’s receipt of Additional Services raises potential conflicts of interest. In providing Additional Services to Advisor, TD Ameritrade most likely considers the amount and profitability to TD Ameritrade of the assets in, and trades placed for, Advisor’s Client accounts maintained with TD Ameritrade. TD Ameritrade has the right to terminate the Additional Services Addendum with Advisor, in its sole discretion, provided certain conditions are met. Consequently, in order to continue to obtain the Additional Services from TD Ameritrade, Vigilare may have an incentive to recommend to its Clients that the assets under management by Advisor be held in custody with TD Ameritrade and to place transactions for Client accounts with TD Ameritrade. Vigilare’s receipt of Additional Services does not diminish its duty to act in the best interests of its Clients, including to seek best execution of trades for Client accounts.

#### **Trade Errors**

We have implemented procedures designed to prevent trade errors; however, trade errors in client accounts cannot always be avoided. Consistent with our fiduciary duty, it is our policy to correct trade errors in a manner that is in the best interest of the client. In cases where the client causes the trade error, the client will be responsible for any loss resulting from the correction. Depending on the specific circumstances of the trade error, the client may not be able to receive any gains generated as a result of the error correction. In all situations where the client does not cause the trade error, the client will be made whole and we will absorb any loss resulting from the trade error if the error was caused by the firm. If the error is caused by the broker-dealer, the broker-dealer will be responsible for covering all trade error costs. If an investment gain results from the correcting trade, the gain will remain in the client’s account unless the same error involved other client account(s) that should also receive the gains and it is not permissible for all clients to retain the gain. We may also confer with clients to determine if the client should forego the gain (e.g., due to tax reasons). We will never benefit or profit from trade errors.

#### **Aggregation of Client Orders-Block Trading Policy**

Transactions implemented by us for client accounts are generally effected independently, unless the firm decides to purchase or sell the same securities for several clients at approximately the same time. This process is referred to as aggregating orders, batch trading or block trading and is used by the firm when we believe such action may prove advantageous to clients. When Vigilare Wealth Management, LLC

aggregates client orders, the allocation of securities among client accounts will be done on a fair and equitable basis. Typically, the process of aggregating client orders is done in order to achieve better execution, to negotiate more favorable commission rates or to allocate orders among clients on a more equitable basis in order to avoid differences in prices and transaction fees or other transaction costs that might be obtained when orders are placed independently. Under this procedure, transactions will be averaged as to price and will be allocated among the firm's clients in proportion to the purchase and sale orders placed for each client account on any given day. When Vigilare Wealth Management, LLC determines to aggregate client orders for the purchase or sale of securities, including securities in which we may invest, the firm will do so in accordance with the parameters set forth in the SEC No-Action Letter, *SMC Capital, Inc.* It should be noted, Vigilare Wealth Management, LLC does not receive any additional compensation or remuneration as a result of aggregation.

### **Item 13 – Review of Accounts**

#### **Account Reviews and Reviewers**

The Investment Advisor Representative assigned to the account will review client account's activity at least monthly. Updates to the written financial plans may be provided in conjunction with the review.

Client accounts will be reviewed on a daily basis to keep consistency with respective investment strategy along with client specific goals, objectives, and constraints.

#### **Statements and Reports**

Through an agreement with ORION Advisor Services, Inc. Vigilare Wealth Management, LLC will have the ability to provide clients with Performance/Position summary reports upon request. Reports may also be provided at every client meeting. Communication to client will be done on an as needed basis with a minimum of 1 contact per calendar quarter.

The custodian for the individual client's account, TD Ameritrade, will also provide clients with an account statement at least quarterly.

**You are urged to compare the reports provided by Vigilare Wealth Management, LLC against the account statements you receive directly from your account custodian.**

### **Item 14 – Client Referrals and Other Compensation**

#### **Client Referrals**

We may, from time to time, make cash payment to introducing broker-dealers, investment advisory firms or qualified solicitor for client referrals, provided that each solicitor will provide all prospective clients with a copy of our Brochure, and a separate written disclosure document which fully informs you regarding the nature of the relationship between the solicitor and our firm and any fees to be paid. In exchange for each referral, we pass through to the solicitor a percentage of the management fee received by us from you, payable for time periods negotiated by and between us and the solicitor or until the account is closed by written authorization from you whichever first occurs. Such fees are paid on a quarterly basis after collection from you to us. We will only pay such fees to authorized Solicitors when you have submitted to

us a signed copy of the Solicitor's Separate Written Disclosure, which must have been provided to you by the Solicitor prior to your execution of any agreement with us.

### **Additional Compensation**

See Item 12 above for disclosure related to the benefits it receives from TD Ameritrade.

### **Item 15 – Custody**

Custody, as it applies to investment advisors, has been defined by regulators as having access or control over client funds and/or securities. In other words, custody is not limited to physically holding client funds and securities. If an investment advisor has the ability to access or control client funds or securities, the investment advisor is deemed to have custody and must ensure proper procedures are implemented.

Vigilare Wealth Management, LLC is deemed to have custody of client funds and securities whenever Vigilare Wealth Management, LLC is given the authority to have fees deducted directly from client accounts. However, this is the only form of custody Vigilare Wealth Management, LLC will ever maintain. It should be noted that authorization to trade in client accounts is not deemed by regulators to be custody.

For accounts in which Vigilare Wealth Management, LLC is deemed to have custody, the firm has established procedures to ensure all client funds and securities are held at a qualified custodian in a separate account for each client under that client's name. Clients or an independent representative of the client will direct, in writing, the establishment of all accounts and therefore are aware of the qualified custodian's name, address and the manner in which the funds or securities are maintained. Finally, account statements are delivered directly from the qualified custodian to each client, or the client's independent representative, at least quarterly. Clients should carefully review those statements and are urged to compare the statements against reports received from Vigilare Wealth Management, LLC. When clients have questions about their account statements, they should contact Vigilare Wealth Management, LLC or the qualified custodian preparing the statement.

When fees are deducted from an account, Vigilare Wealth Management, LLC is responsible for calculating the fee and delivering instructions to the custodian. At the same time Vigilare Wealth Management, LLC instructs the custodian to deduct fees from the client's account; Vigilare Wealth Management, LLC will send the client an invoice itemizing the fee. Itemization shall include the formula used to calculate the fee, the amount of assets under management the fee is based on, and the time period covered by the fee.

### **Item 16 – Investment Discretion**

**Discretionary Trading Authorization.** We will provide our Asset Management Services and Performance Based Services on a discretionary basis. Our discretionary authority will be granted by the client in the *Asset Management Agreement*. When discretionary authority is granted, it is limited in that we will only be given discretionary trading authority. This authority will allow us to determine the type of securities and the amount of securities that can be bought or sold for the client portfolio without obtaining the client's consent for each transaction.

Through its Asset Management Services and Performance Based Services and upon receiving written authorization from a client, we will maintain trading authorization over client accounts. Upon receiving

written authorization from the client, we may implement trades on a **discretionary** basis. When discretionary authority is granted, we will have the authority to determine the type of securities and the amount of securities that can be bought or sold for the client's portfolio without obtaining the client's consent for each transaction. However, it is the policy of Vigilare Wealth Management, LLC, to consult with the client prior to making significant changes in the account even when discretionary trading authority is granted by the client.

All clients have the ability to place reasonable restrictions on the types of investments that may be purchased in an account. Clients may also place reasonable limitations on the discretionary power granted to our firm so long as the limitations are specifically set forth or included as an attachment to the client agreement.

### **Item 17 – Voting Client Securities**

We will not vote proxies on behalf of clients. Clients are instructed to read through the information provided with the proxy-voting documents and to make a determination based on the information provided. We may, on rare occasions, and only at the client's request, offer clients advice regarding corporate actions and the exercise of proxy voting rights. However, the client will have the ultimate responsibility for making all proxy-voting decisions.

Clients will receive proxies directly from their custodian or transfer agent and such documents will not be delivered by our firm. Although we do not vote client proxies, if you have a question about a particular proxy feel free to contact us.

### **Item 18 – Financial Information**

This item is not applicable to this brochure. We do not require or solicit prepayment of more than \$1,200 in fees per client, six months or more in advance. Therefore, we are not required to include a balance sheet for our most recent fiscal year. We are not subject to a financial condition that is reasonably likely to impair our ability to meet contractual commitments to clients. Finally, we have not been the subject of a bankruptcy petition at any time.

## **PRIVACY POLICY**

We view protecting our customers' private information as a top priority and, pursuant to the requirements of the Gramm-Leach Bliley Act; Vigilare Wealth Management, LLC has instituted policies and procedures to ensure that customer information is kept private and secure.

We do not disclose any nonpublic personal information about our customers or former customers to any nonaffiliated third parties, except as permitted by law. In the course of servicing a client's account, we may share some information with our service providers, such as transfer agents, custodians, broker-dealers, accountants and lawyers with the client's permission.

We restrict internal access to nonpublic personal information about the client to those employees who need to know that information in order to provide products or services to the client. As emphasized

above, it has always been and will always be our firm's policy never to sell information about current or former customers or their accounts to anyone. It is also our firm's policy not to share information unless required to process a transaction, at the request of a customer, or as required by law.

***Information Required by Part 2B of Form ADV: Brochure Supplement – Jason Scott Polit***

The following are responses to each item found in the Form ADV Part 2B instructions.

**Item 1 – Cover Page**

Vigilare Wealth Management, LLC  
8585 East Hartford Drive Ste. 104  
Scottsdale, AZ 85255

Phone Number: (480) 636-8292

Date of Brochure: February 24, 2014

This brochure supplement provides information about Jason Scott Polit that supplements the information previously provided in this brochure. Please contact Racquel L. Kolsrud at (858) 367-9946 if you have any questions about the contents of this supplement.

Additional information about Mr. Polit is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2 – Educational Background and Business Experience**

**Jason Scott Polit, Born 1973**

**Educational Background:**

University of Arizona, Bachelor's Degree – Finance, 1997  
Chartered Financial Analyst (CFA)\* designation obtained 2004

**Business Experience:**

- Vigilare Wealth Management, LLC, Managing Member June 2011 - present
- Charles Schwab and Company, Portfolio Consultant, January 1999 to June 2011

**Item 3 – Disciplinary Information**

As previously stated in Item 9 of this Disclosure Brochure, I have never been subject to a legal or disciplinary event.

**Item 4 – Other Business Activities**

Please see Item 10 of this Disclosure Brochure for details regarding my other business activities.

**Item 5 – Additional Compensation**

Please see Item 10 and Item 14 of this Disclosure Brochure for the explanation of insurance commissions received.

### **Item 6 – Supervision**

Racquel Leigh Kolsrud is the Chief Compliance Officer and Operations Manager of Vigilare Wealth Management, LLC and ultimately responsible for the firm's compliance program including establishing procedures designed to monitor and supervise the activities and services provided by the firm and its supervised persons. Racquel Kolsrud's phone number is (858) 367-9946.

Racquel Kolsrud reviews all trade recommendations, financial plans and proposals, reviews all plan implantation and does follow up on an ongoing basis.

### **Item 7 –Legal and Financial Disclosure**

I have not been the subject of any client arbitrations, similar legal disputes or have been the subject of any bankruptcy petitions.

*\* The Chartered Financial Analyst (CFA) designation is issued by the CFA Institute. A candidate for designation must have either: (1) an undergraduate degree and four years of professional experience involving investment decision-making or (2) four years of qualified work experience (full time but not necessarily investment related). There are 3 course exams that must be passed and each course level is a self-study program involving 250 hours of study time. There are no continuing education requirements.*



***Information Required by Part 2B of Form ADV: Brochure Supplement – Racquel Leigh Kolsrud***

The following are responses to each item found in the Form ADV Part 2B instructions.

**Item 1 – Cover Page**

Vigilare Wealth Management, LLC  
12707 High Bluff Drive #200  
San Diego, CA 92130

Phone Number: (858) 367-9946

Date of Brochure: February 24, 2014

This brochure supplement provides information about Racquel Leigh Kolsrud that supplements the information previously provided in this brochure. Please contact Racquel L. Kolsrud at (858) 367-9946 if you have any questions about the contents of this supplement.

Additional information about Ms. Kolsrud is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2 – Educational Background and Business Experience**

**Racquel Leigh Kolsrud, Born 1975**

**Educational Background:**

San Diego State University, CFP Program 2006-2007  
University of Phoenix, Bachelor's Degree Business Administration, 1999  
Arizona State University, 1994-1996  
Mesa Community College, 1993-1994

Certified Financial Planner\* (CFP™) Designation, 2008

**Business Experience:**

- Vigilare Wealth Management, LLC, Managing Member June 2011 - present
- Dowling and Yahnke, LLC, Portfolio Manager, July 2009 to June 2011
- Charles Schwab and Company, Financial Consultant, January 2000 to June 2009

**Item 3 – Disciplinary Information**

As previously stated in Item 9 of this Disclosure Brochure, I have never been subject to a legal or disciplinary event.

**Item 4 – Other Business Activities**

Please see Item 10 of this Disclosure Brochure for details regarding my other business activities.

### **Item 5 – Additional Compensation**

Please see Item 10 and Item 14 of this Disclosure Brochure for the explanation of insurance commissions received.

### **Item 6 – Supervision**

Racquel Leigh Kolsrud is the Chief Compliance Officer and Operations Manager of Vigilare Wealth Management, LLC and ultimately responsible for the firm's compliance program including establishing procedures designed to monitor and supervise the activities and services provided by the firm and its supervised persons. Racquel Kolsrud's phone number is (858) 367-9946.

Racquel Kolsrud reviews all trade recommendations, financial plans and proposals, reviews all plan implantation and does follow up on an ongoing basis.

### **Item 7 – Legal and Financial Disclosure**

I have not been the subject of any client arbitrations, similar legal disputes or have been the subject of any bankruptcy petitions.

*\* The CERTIFIED FINANCIAL PLANNER™ (CFP®) designation is issued by the CERTIFIED FINANCIAL PLANNER Board of Standards, Inc. It is a voluntary certification recognized by the United States and other countries for its (1) high standard of professional education, (2) stringent code of conduct and standards of practice and (3) ethical requirements governing professional engagements with clients. A candidate for designation must first obtain a Bachelor's Degree from an accredited college or university with courses that included financial planning subject areas (e.g. insurance planning, risk management, employee benefits planning, investment planning, income tax planning, retirement planning and estate planning). Candidates must also have at least 3 years of full-time personal financial planning experience, measured as 2,000 hours per year. CFP® candidates must pass a 2-day comprehensive examination designed to test their ability to correctly diagnose financial planning issues and apply their knowledge to real world circumstances. Candidates must also agree to be bound by the CERTIFIED FINANCIAL PLANNER Board's Standards of Professional Conduct. Anyone earning designation as a CFP® must complete 30 hours of continuing education every two years and renew the agreement to be bound by the Standards of Professional Conduct.*

***Information Required by Part 2B of Form ADV: Brochure Supplement – Zeljko Jag Zdrle***

The following are responses to each item found in the Form ADV Part 2B instructions.

**Item 1 – Cover Page**

Vigilare Wealth Management, LLC  
8585 East Hartford Drive Ste. 104  
Scottsdale, AZ 85255

Phone Number: (480) 636-8292

Date of Brochure: February 24, 2014

This brochure supplement provides information about Zeljko Jag Zdrle that supplements the information previously provided in this brochure. Please contact Racquel L. Kolsrud at (858) 367-9946 if you have any questions about the contents of this supplement.

Additional information about Mr. Zdrle is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2 – Educational Background and Business Experience**

**Zeljko Jag Zdrle, Born 1978**

**Educational Background:**

Arizona State University, Bachelor's Degree – Finance, 2003

**Business Experience:**

- Vigilare Wealth Management, LLC, Managing Member June 2011 – present
- Charles Schwab and Company, Portfolio Consultant June 2006 to June 2011
- American Express Financial Advisors, Financial Consultant, February 2006 – June 2006
- John Hall and Associates, Realtor, October 1999 – June 2006

**Item 3 – Disciplinary Information**

As previously stated in Item 9 of this Disclosure Brochure, I have never been subject to a legal or disciplinary event.

**Item 4 – Other Business Activities**

Please see Item 10 of this Disclosure Brochure for details regarding my other business activities.

**Item 5 – Additional Compensation**

Please see Item 10 and Item 14 of this Disclosure Brochure for the explanation of insurance commissions received.

**Item 6 – Supervision**

Racquel Leigh Kolsrud is the Chief Compliance Officer and Operations Manager of Vigilare Wealth Management, LLC and ultimately responsible for the firm's compliance program including establishing procedures designed to monitor and supervise the activities and services provided by the firm and its supervised persons. Racquel Kolsrud's phone number is (858) 367-9946.

Racquel Kolsrud reviews all trade recommendations, financial plans and proposals, reviews all plan implantation and does follow up on an ongoing basis.

**Item 7 –Legal and Financial Disclosure**

I have not been the subject of any client arbitrations, similar legal disputes or have been the subject of any bankruptcy petitions.

***Information Required by Part 2B of Form ADV: Brochure Supplement – Timothy Andrew Maiefski***

The following are responses to each item found in the Form ADV Part 2B instructions.

**Item 1 – Cover Page**

Vigilare Wealth Management, LLC  
60 E. Rio Salado Parkway, Suite 900  
Tempe AZ 85281

Phone Number: (480) 788-2607

Date of Brochure: February 24, 2014

This brochure supplement provides information about Timothy Andrew Maiefski that supplements the information previously provided in this brochure. Please contact Racquel L. Kolsrud at (858) 367-9946 if you have any questions about the contents of this supplement.

Additional information about Mr. Maiefski is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2 – Educational Background and Business Experience**

**Timothy Andrew Maiefski, Born 1970**

**Educational Background:**

University of Nebraska, 1989 - 1993

**Business Experience:**

- Vigilare Wealth Management, Investment Advisor Representative, October 2011 - Present
- Vigilare Wealth Management, LLC, Managing Member June 2011 – October 2011
- Charles Schwab & Company, Financial Consultant, November 1995 to June 2011

**Item 3 – Disciplinary Information**

As previously stated in Item 9 of this Disclosure Brochure, I have never been subject to a legal or disciplinary event.

**Item 4 – Other Business Activities**

Mr. Maiefski holds an insurance license to sell limited insurance products. It is anticipated that a small portion, less than (10%) of his time, will be spent providing these insurance products. He may receive compensation from selling insurance products and therefore receive economic benefit for this activity. This activity may create a conflict of interest with clients. However, since this activity represents less than 10% of his time and income, it is presumed not to be substantial. Please see Item 10 of this Disclosure Brochure for details regarding my other business activities.

**Item 5 – Additional Compensation**

Please see Item 10 and Item 14 of this Disclosure Brochure for the explanation of insurance commissions received.

**Item 6 – Supervision**

Racquel Leigh Kolsrud is the Chief Compliance Officer and Operations Manager of Vigilare Wealth Management, LLC and ultimately responsible for the firm's compliance program including establishing procedures designed to monitor and supervise the activities and services provided by the firm and its supervised persons. Racquel Kolsrud's phone number is (858) 367-9946.

Racquel Kolsrud reviews all trade recommendations, financial plans and proposals, reviews all plan implantation and does follow up on an ongoing basis.

**Item 7 – Legal and Financial Disclosure**

I have not been the subject of any client arbitrations, similar legal disputes or have been the subject of any bankruptcy petitions.