

**Item 1 – Cover Page**

**Bland Garvey Wealth Advisors, LLC**  
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**March 20, 2014**

This Brochure provides information about the qualifications and business practices of Bland Garvey Wealth Advisors, LLC [“BGWA”]. If you have any questions about the contents of this Brochure, please contact us at (972) 231-2503. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

BGWA is a registered investment adviser. Registration of an Investment Adviser does not imply any level of skill or training. The oral and written communications of an Adviser provide you with information about which you determine to hire or retain an Adviser.

Additional information about BGWA also is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can search this site by a unique identifying number, known as a CRD number. The CRD number for BGWA is 140066.

## **Item 2 – Material Changes**

This Item of the Brochure discusses only specific material changes that are made to the Brochure and provides clients with a summary of such changes. The most recent update of our brochure was March 20, 2014 and we did not have any material changes as part of this update.

There were no material changes made to our Brochure since our last Annual Updating Amendment in March 2013.

(Brochure Date: 3/20/2014)

(Date of Most Recent Annual Updating Amendment: 3/20/2014)

We will further provide you with a new Brochure as necessary based on changes or new information, at any time, without charge.

Currently, our Brochure may be requested by contacting John Garvey, Manager of Bland, Garvey Wealth Advisors at 972-231-2503.

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## **Item 4 – Advisory Business**

BGWA is wholly owned by an affiliated accounting firm, Bland Garvey, P.C. and has been providing advisory services since 2006.

As of December 31, 2013, BGWA managed \$196,622,575 on a discretionary basis and \$0 on a nondiscretionary basis.

### **Investment Management Services:**

BGWA manages investment portfolios for individuals (including high net worth individuals), charitable organizations, corporations, qualified retirement plans, trusts, and small businesses. BGWA will work with the client to determine the client's investment objectives and investor risk profile and will design a written investment policy statement. BGWA uses investment and portfolio allocation software to evaluate alternative portfolio designs. BGWA evaluates the client's existing investments with respect to the client's investment policy statement. BGWA works with new clients to develop a plan to transition from the client's existing portfolio to the desired portfolio. BGWA will then continuously monitor the client's portfolio holdings and the overall asset allocation strategy and hold regular review meetings with the client regarding the account as necessary.

BGWA will typically create a portfolio of no-load mutual funds, and may use model portfolios if the models match the client's investment policy. BGWA will allocate the client's assets among various investments taking into consideration the overall management style selected by the client. BGWA primarily recommends portfolios consisting of passively managed asset class and index mutual funds. BGWA primarily recommends mutual funds offered by Dimensional Fund Advisors (DFA). DFA sponsored mutual funds follow a passive asset class investment philosophy with low holdings turnover.

Client portfolios may also include some individual equity securities in situations where disposition of these securities would present an overriding tax implication or the client specifically requests they be retained for a personal reason. These situations will be specifically identified in the client's Investment Policy Statement (IPS).

BGWA manages mutual fund and equity portfolios on a discretionary basis according to the investment policy selected by the client.

A client may impose any reasonable restrictions on BGWA's discretionary authority, including restrictions on the types of securities in which BGWA may invest client's assets and on specific securities, which the client may believe to be appropriate.

BGWA may also recommend fixed income portfolios to investment management clients, which consist of managed accounts of individual bonds. BGWA will request discretionary authority from investment management clients to manage fixed income portfolios, including the discretion to retain a third party fixed income manager. BGWA will prepare a Fixed Income Investment Policy Statement for any client qualifying for separate fixed income portfolio services.

Pursuant to its discretionary authority, BGWA will retain a fixed income securities manager. The fixed income securities manager will be provided with the discretionary authority to invest client assets in fixed income securities consistent with the client's Fixed Income Investment Policy Statement. The manager will also monitor the account for changes in credit ratings, security call provisions, and tax loss harvesting opportunities (to the extent that the manager is provided with cost basis information). The manager will obtain BGWA's consent prior to the sale of any client securities.

On an ongoing basis, BGWA will answer clients' inquiries regarding their accounts and review periodically with clients the performance of their accounts. BGWA will periodically, and at least annually, review clients' investment policy, risk profile and discuss the re-balancing of each client's accounts to the extent appropriate. BGWA will provide to investment manager any updated client financial information or account restrictions necessary for investment manager to provide sub-advisory services.

In addition to managing the client's investment portfolio, BGWA may consult with clients on various financial areas including income and estate tax planning, business sale structures, college financial planning, retirement planning, insurance analysis, personal cash flow analysis, establishment and design of retirement plans and trust designs, among other things.

### **Employee Benefit Retirement Plan Services:**

BGWA also provides advisory services to participant-directed employee retirement benefit plans. BGWA will analyze the plan's current investment platform, and assist the plan in creating an investment policy statement defining the types of investments to be offered and the restrictions that may be imposed. BGWA will recommend investment options to achieve the plan's objectives, provide participant education meetings, and monitor the performance of the plan's investment vehicles.

BGWA will recommend changes in the plan's investment vehicles as may be appropriate from time to time. BGWA generally will review the plan's investment vehicles and investment policy as necessary.

## **Advisors Access™ 401(k)**

BGWA also offers the Advisors Access™ 401(k) in coordination with BAM Advisor Services, LLC. In Advisors Access™, BGWA provides those services as described above with the direct support of BAM Advisor Services. Clients choosing Advisors Access™ will engage both BGWA and BAM Advisor Services, which will provide to the client additional discretionary investment management services.

In Advisors Access™, BAM Advisor Services will exercise discretionary authority to select the plan investments made available to plans' participants. BAM Advisor Services will exercise discretionary authority to select and maintain the plans' investments according to the goals and investment objectives of the plan.

BGWA will continue to work with plans to monitor plan investments, provide fiduciary plan advice including regular considerations of the goals and objectives of the plan, and provide participant education services to the plan.

### **Consulting Services:**

Clients can also receive investment advice on a more limited basis. This may include advice on only an isolated area(s) of concern such as estate planning, retirement planning, reviewing a client's existing portfolio, or any other specific topic. BGWA also provides specific consultation and administrative services regarding investment and financial concerns of the client.

Additionally, BGWA provides advice on non-securities matters. Generally, this is in connection with the rendering of estate planning, insurance, and/or annuity advice.

## **Item 5 – Fees and Compensation**

In certain circumstances, all fees, account minimums and their applications to family circumstances may be negotiable.

BGWA has contracted with BAM Advisor Services, LLC (BAM), for services including trade processing, collection of management fees, record maintenance, report preparation, marketing assistance, and research. BGWA has also contracted with BAM for sub-advisory services with respect to clients' fixed income accounts. BGWA pays a fee for BAM services based on management fees paid to BGWA on accounts which use BAM Advisor Services. The fee paid by BGWA to BAM consists of a portion of the fee paid by clients to BGWA and

varies based on the total client assets participating in BAM Advisor Services through BGWA. These fees are not separately charged to advisory clients.

The specific manner in which fees are charged by BGWA is established in a client's written agreement with BGWA. Generally, Investment Management clients will be invoiced in advance at the beginning of each calendar quarter based upon the value (market value based on independent third party sources or fair market value in the absence of market value; client account balances on which BGWA calculates fees may vary from account custodial statements based on independent valuations and other accounting variances, including mechanisms for including accrued interest in account statements) of the client's account at the end of the previous quarter. New accounts are charged a prorated fee for the remainder of the quarter in which the account is incepted (date of first trade or date assets transferred in).

A client agreement may be canceled at any time, by either party, for any reason upon receipt of 30 days written notice. Upon termination of any account at any time after the required 30-day notice, any prepaid, unearned fees will be promptly refunded. The client has the right to terminate an agreement without penalty within five business days after entering into the agreement.

BGWA will request authority from the client to receive quarterly payments directly from the client's account held by an independent custodian. Clients may provide written limited authorization to BGWA or its designated service provider, BAM, to withdraw fees from the account. BGWA will send to the client an invoice showing the amount of the fee, the value of the client's assets on which the fee was based, and the specific manner in which the fee was calculated. Clients should verify the accuracy of the fee calculations in such invoices. Client custodians will send at least quarterly statements directly to the client. Custodial statements will only show the amount of the advisory fee.

BGWA's fees are exclusive of brokerage commissions, transaction fees, and other related costs and expenses which shall be incurred by the client. Clients may incur certain charges imposed by custodians, brokers, third party investment and other third parties such as fees charged by managers, custodial fees, odd-lot differentials, transfer taxes, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. Mutual funds and exchange traded funds also charge internal management fees, which are disclosed in a fund's prospectus. These fees will generally include a management fee and other fund expenses. All fees paid to BGWA for investment advisory services are separate and distinct from the fees and expenses charged by mutual funds and ETFs to their shareholders.

Such charges, fees and commissions are exclusive of and in addition to BGWA's fee, and BGWA shall not receive any portion of these commissions, fees, and costs.

### **Advisory Fees:**

#### **Investment Management Services:**

The annual fee for complete investment management services will be charged as a percentage of assets under management, according to the schedule below:

<b>Assets under management</b>	<b>Annual Fee (%)</b>
On the first \$1 million	1.00%
On the next \$1 million	0.70%
On the next \$1 million	0.50%
On the next \$2 million	0.40%
On all amounts thereafter	0.35%

The annual fee for investment management services on Fixed Income Only Portfolios will be charged as a percentage of assets under management, according to the schedule below:

<b>Assets under management</b>	<b>Annual Fee (%)</b>
On the first \$3 million	0.40%
On the next \$5 million	0.35%
On the next \$7 million	0.30%
On all amounts thereafter	0.25%

All accounts for members of the client's family (husband, wife and children) or related businesses may be assessed fees based on the total balance of all accounts.

#### **Employee Benefit Retirement Plan Services:**

Advisors Access™ 401(k) standard fee schedule is as follows:

<b>Assets under Advisement</b>	<b>Annual Fee (%)</b>
On the first \$1,000,000	1.00%
On the next \$1,000,000	0.75%
On the next \$3,000,000	0.55%
On the next \$5,000,000	0.40%
On all amounts thereafter	0.35%

BGWA and BAM Advisor Services share this fee according to percentage negotiated between BGWA and BAM Advisor Services.

### **Consulting Services:**

Fees for specific administrative and consulting services will be billed on an hourly rate of \$300 per hour, upon mutual agreement with the client, and shall be due and payable as earned.

## **Item 6 – Performance-Based Fees and Side-By-Side Management**

BGWA does not charge any performance-based fees (fees based on a share of capital gains on or capital appreciation of the assets of a client). All fees are calculated as described above and are not charged on the basis of income or capital gains or capital appreciation of the funds or any portion of the funds of an advisory client.

## **Item 7 – Types of Clients**

BGWA provides services to individuals (including high net worth individuals), charitable organizations, corporations, qualified retirement plans, trusts, and small businesses.

A minimum of \$250,000 of assets under management is generally required for investment management services. A separate minimum of \$400,000 is generally required for management services of portfolios of individual fixed income securities. These minimum account sizes may be negotiable under certain circumstances based upon individual client circumstances (e.g., the nature of current investments, future contributions by client to the account, etc.).

## **Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss**

### **Methods of Analysis and Investment Strategy**

BGWA's services are based on long-term investment strategies incorporating the principles of Modern Portfolio Theory. BGWA's investment approach is firmly rooted in the belief that markets are "efficient" over periods of time and that investors' long-term returns are determined principally by asset allocation decisions, rather than market timing or stock picking. BGWA recommends diversified portfolios, principally through the use of passively managed, asset class mutual funds. BGWA selects or recommends to clients portfolios of

securities, principally broadly-traded open end mutual funds or conservative fixed income securities to implement this investment strategy.

Although all investments involve risk, BGWA's investment advice seeks to limit risk through broad diversification among asset classes and, as appropriate for particular clients the investment directly in conservative fixed income securities to represent the fixed income class. BGWA's investment philosophy is designed for investors who desire a buy and hold strategy. Frequent trading of securities increases brokerage and other transaction costs that BGWA's strategy seeks to minimize.

In the implementation of investment plans, BGWA therefore primarily uses mutual funds and, as appropriate, portfolios of conservative fixed income securities. BGWA may also utilize Exchange Traded Funds (ETFs) to represent a market sector.

Clients may hold or retain other types of assets as well, and BGWA may offer advice regarding those various assets as part of its services. Advice regarding such assets will generally not involve asset management services but may help to more generally assist the client.

BGWA's strategies do not utilize securities that we believe would be classified as having any unusual risks, and we do not recommend frequent trading, which can increase brokerage and other costs and taxes.

BGWA receives supporting research from BAM Advisor Services and from other consultants, including economists affiliated with Dimensional Fund Advisors ("DFA"). BGWA utilizes DFA mutual funds in client portfolios. DFA mutual funds follow a passive asset class investment philosophy with low holdings turnover. DFA provides historical market analysis, risk/return analysis, and continuing education to BGWA.

#### *Analysis of a Client's Financial Situation*

In the development of investment plans for clients, including the recommendation of an appropriate asset allocation, BGWA relies on an analysis of the client's financial objectives, current and estimated future resources, and tolerance for risk. To derive a recommended asset allocation, BGWA may use a Monte Carlo simulation, a standard statistical approach for dealing with uncertainty. As with any other methods used to make projections into the future, there are several risks associated with this method, which may result in the client not being able to achieve their financial goals. They include:

- The risk that expected future cash flows will not match those used in the analysis

- The risk that future rates of return will fall short of the estimates used in the simulation
- The risk that inflation will exceed the estimates used in the simulation
- For taxable clients, the risk that tax rates will be higher than was assumed in the analysis

### Risk of Loss

#### **Investing in securities involves risk of loss that clients should be prepared to bear.**

All investments present the risk of loss of principal – the risk that the value of securities (mutual funds, ETFs and individual bonds), when sold or otherwise disposed of, may be less than the price paid for the securities. Even when the value of the securities when sold is greater than the price paid, there is the risk that the appreciation will be less than inflation. In other words, the purchasing power of the proceeds may be less than the purchasing power of the original investment.

The mutual funds and ETFs utilized by BGWA may include funds invested in domestic and international equities, including real estate investment trusts (REITs), corporate and government fixed income securities and commodities. Equity securities may include large capitalization, medium capitalization and small capitalization stocks. Mutual funds and ETF shares invested in fixed income securities are subject to the same interest rate, inflation and credit risks associated with the underlying bond holdings.

Among the riskiest mutual funds used in BGWA's investment strategies funds are the U.S. and International small capitalization and small capitalization value funds, emerging markets funds, and commodity futures funds. Conservative fixed income securities have lower risk of loss of principal, but most bonds (with the exception of Treasury Inflation Protected Securities, or TIPS) present the risk of loss of purchasing power through lower expected return. This risk is greatest for longer-term bonds.

Certain funds utilized by BGWA may contain international securities. Investing outside the United States involves additional risks, such as currency fluctuations, periods of illiquidity and price volatility. These risks may be greater with investments in developing countries.

More information about the risks of any particular market sector can be reviewed in representative mutual fund prospectuses managing assets within each applicable sector.

## **Item 9 – Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of BGWA or the integrity of BGWA's management. BGWA has no information applicable to this Item.

## **Item 10 – Other Financial Industry Activities and Affiliations**

### Affiliated Accounting Firm

The accounting firm, Bland Garvey, P.C., is the owner of BGWA. Bland Garvey, P.C. also provides third-party administrative services to pension plans.

Bland Garvey, P.C. may recommend BGWA to clients in need of advisory services. BGWA may recommend Bland Garvey, P.C. to advisory clients in need of accounting and/or third party administrative services. Services provided by Bland Garvey, P.C. are separate and distinct from the advisory services of BGWA, and are provided for separate and typical compensation. No BGWA client is obligated to use Bland Garvey, P.C. for any services.

Members may spend a substantial majority of their business time on their accounting practice.

### BAM Advisor Services, LLC

As described above in Item 4, BGWA may exercise discretionary authority provided by a client to select an independent third party investment manager for the management of portfolios of individual fixed income securities. BGWA selects BAM Advisors Services, LLC for such fixed income management. BGWA also contracts with BAM Advisor Services, LLC for back office services and assistance with portfolio modeling. BGWA has a fiduciary duty to select qualified and appropriate managers in the client's best interest, and believes that BAM Advisor Services, LLC effectively provides both the back office services that assist with its overall investment advisory practice and fixed income portfolio management services. The management of BGWA continuously makes this assessment. While BGWA has a contract with BAM Advisor Services, LLC governing a time period for back office services, BGWA has no such fixed commitment to the selection of BAM Advisor Services, LLC for fixed income management services and may select another investment manager for clients upon reasonable notice to BAM Advisor Services, LLC.

## **Item 11 – Code of Ethics, Participation in Client Transactions and Personal Trading**

BGWA has adopted a Code of Ethics expressing the firm's commitment to ethical conduct. BGWA's Code of Ethics describes the firm's fiduciary duties and responsibilities to clients and sets forth BGWA's practice of supervising the personal securities transactions of employees with access to client information. Individuals associated with BGWA may buy or sell securities for their personal accounts identical or different than those recommended to clients. It is the expressed policy of BGWA that no person employed by the firm shall prefer his or her own interest to that of an advisory client or make personal investment decisions based on investment decisions of advisory clients.

To supervise compliance with its Code of Ethics, BGWA requires that anyone associated with this advisory practice with access to advisory recommendations provide annual securities holding reports and quarterly transaction reports to the firm's principal. BGWA also requires such access persons to receive approval from the Chief Compliance Officer prior to investing in any IPO's or private placements (limited offerings).

BGWA's Code of Ethics further includes the firm's policy prohibiting the use of material non-public information and protecting the confidentiality of client information. BGWA requires that all individuals must act in accordance with all applicable Federal and State regulations governing registered investment advisory practices. Any individual not in observance of the above may be subject to discipline.

BGWA will provide a complete copy of its Code of Ethics to any client or prospective upon request.

It is BGWA's policy that the firm will not affect any principal or agency cross securities transactions for client accounts. BGWA will also not cross trades between client accounts. Principal transactions are generally defined as transactions where an adviser, acting as principal for its own account or the account of an affiliated broker-dealer, buys from or sells any security to any advisory client. A principal transaction may also be deemed to have occurred if a security is crossed between an affiliated hedge fund and another client account. An agency cross transaction is defined as a transaction where a person acts as an investment adviser in relation to a transaction in which the investment adviser, or any person controlled by or under common control with the investment adviser, acts as broker for both the advisory client and for another person on the other side of the transaction. Agency cross transactions may arise where an adviser is dually registered as a broker-dealer or has an affiliated broker-dealer.

## Item 12 – Brokerage Practices

BGWA arranges for the execution of securities transactions with the assistance of BAM Advisor Services. Through BAM, BGWA participates in the Schwab Advisor Services (SAS) services program offered to independent investment advisers by Charles Schwab & Company, Inc. Schwab is an unaffiliated SEC-registered broker dealers and FINRA member broker dealer.

The Schwab brokerage program will generally be offered to advisory clients for the execution of mutual fund and equity securities transactions. BGWA regularly reviews this program to ensure that its recommendation is consistent with its fiduciary duty. This trading platform is essential to BGWA's service arrangements and capabilities, and BGWA may not accept clients who direct the use of other brokers. As part of this program, BGWA receives benefits that it would not receive if it did not offer investment advice (See the disclosure under Item 14 of this Brochure).

As BGWA will not request the discretionary authority to determine the broker dealer to be used or the commission rates to be paid in these situations, clients must direct BGWA as to the broker dealer to be used. In directing the use of a particular broker or dealer, it should be understood that BGWA will not have authority to negotiate commissions among various brokers or obtain volume discounts, and best execution may not be achieved. Not all investment advisers require clients to direct the use of specific brokers.

BGWA will not exercise authority to arrange client transactions in fixed income securities. Clients will provide this authority to a fixed income manager retained by BGWA on client's behalf by designating the portfolio manager with trading authority over client's brokerage account. Clients will be provided with the Disclosure Brochure (Form ADV Part 2) of portfolio manager.

SAS does not generally charge clients a custody fee and is compensated by account holders through commissions or other transaction-related fees for securities trades that are executed through the broker or that settle into the clients' accounts at the broker. Trading client accounts through other brokers may result in fees (including mark-ups and mark-downs) being charged by the custodial broker and an additional broker. While BGWA will not arrange transactions through other brokers, the authority of the fixed income portfolio manager includes the ability to trade client fixed income assets through other brokers.

BGWA does not have any arrangements to compensate any broker dealer for client referrals.

BGWA does not maintain any client trade error gains. BGWA makes client whole with respect to any trade error losses incurred by client caused by BGWA.

BGWA generally does not aggregate any client transactions in mutual fund or other securities. Client accounts are individually reviewed and managed, and transaction costs are not saved by aggregating orders in almost all circumstances in which BGWA arranges transactions. BAM Advisor Services, LLC, in the management of fixed income portfolios, will aggregate certain transactions among client accounts that it manages, in which case an BGWA client's orders may be aggregated with an order for another client of BAM Advisor Services, LLC who is not an BGWA client. See BAM Advisor Services, LLC Form ADV Part 2.

#### **Employee Benefit Retirement Plan Services:**

BGWA does not arrange for the execution of securities transactions for plans as a part of this service. Transactions are executed directly through employee plan participation.

### **Item 13 – Review of Accounts**

#### **Reviews:**

#### **Investment Management Services:**

Account assets are supervised continuously and formally reviewed quarterly by Mr. Garvey or Ms. Eads. The review process contains each of the following elements:

- a. assessing client goals and objectives;
- b. evaluating the employed strategy(ies);
- c. monitoring the portfolio(s); and
- d. addressing the need to rebalance.

Additional account reviews may be triggered by any of the following events:

- a. a specific client request;
- b. a change in client goals and objectives;
- c. an imbalance in a portfolio asset allocation; and
- d. market/economic conditions.

For fixed income portfolios, certain account review responsibilities are delegated to a third party investment manager as described above in Item 4.

### **Employee Benefit Retirement Plan Services:**

Plan assets are reviewed on a quarterly basis or as otherwise agreed between the parties, and according to the standards and situations described above for investment management accounts.

### **Consulting Services:**

Consulting clients accounts will be reviewed as contracted for at the inception of the advisory relationship.

### **Reports:**

All clients will receive quarterly performance reports, prepared by BAM and reviewed by BGWA, that summarize the client's account and asset allocation. Clients will also receive monthly statements from their account custodian, which will outline the client's current positions and current market value.

Consulting Services Clients will receive reports as contracted for at the inception of the advisory relationship.

Advisors Access™ 401(k) provides annual reports with fiduciary benchmarks to plan sponsors. Advisors Access™ 401(k) also provides quarterly information regarding investment returns and participant education that may be distributed by the sponsor or plan's administrator to the participants of the plan.

## **Item 14 – *Client Referrals and Other Compensation***

As indicated under the disclosure for Item 12, SAS provides BGWA with access to services, which are not available to retail investors. These services generally are available to independent investment advisors on an unsolicited basis at no charge to them.

These services benefit BGWA but may not benefit its clients' accounts. Many of the products and services assist BGWA in managing and administering clients' accounts. These include software and other technology that provide access to client account data (such as trade confirmations and account statements), facilitate trade execution (and allocation of aggregated trade orders for multiple client accounts), provide research, pricing information and other market data, facilitate payment of BGWA's fees from its clients' accounts, and assist with back-office functions, recordkeeping and client reporting. Many of these services generally may be used to service all or a substantial number of BGWA's accounts. The recommended broker also makes available to BGWA other services intended

to help BGWA manage and further develop its business enterprise. These services may include consulting, publications and conferences on practice management, information technology, business succession, regulatory compliance, and marketing. BGWA does not, however, enter into any commitments with SI for transaction levels in exchange for any services or products from brokers. While as a fiduciary, BGWA endeavors to act in its clients' best interests, BGWA's requirement that clients maintain their assets in accounts at SI may be based in part on the benefit to BGWA of the availability of some of the foregoing products and services and not solely on the nature, cost or quality of custody and brokerage services provided by the broker, which may create a potential conflict of interest.

BGWA also receives software from DFA, which BGWA utilizes in forming assets allocation strategies and producing performance reports. DFA also provides continuing education for BGWA personnel. These services are designed to assist BGWA plan and design its services for business growth.

## **Item 15 – Custody**

Investment Management and Employee Benefit Plan Clients should receive at least quarterly statements from the broker dealer, bank or other qualified custodian that holds and maintains client's investment assets. BGWA urges you to carefully review such statements and compare such official custodial records to the account statements that we may provide to you. Our statements may vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies of certain securities.

## **Item 16 – Investment Discretion**

BGWA requests that it be provided with written authority to determine which securities and the amounts of securities that are bought or sold. For fixed income securities, this authority will include the discretion to retain a third party money manager for fixed income accounts. Any limitations on this discretionary authority shall be included in this written authority statement. Clients may change/amend these limitations as required. Such amendments shall be submitted in writing.

When selecting securities and determining amounts, BGWA observes the investment policies, limitations and restrictions of the clients for which it advises. Investment guidelines and restrictions must be provided to BGWA in writing.

## **Item 17 – Voting Client Securities**

Proxy Disclosures: As a matter of firm policy and practice, BGWA does not accept the authority to and does not vote proxies on behalf of advisory client. For any pension plan or other employee benefit plan governed by ERISA, the right and responsibility to vote proxies has been expressly reserved to the plan trustees or other plan fiduciary. Clients retain the responsibility for receiving and voting proxies for any and all securities maintained in client portfolios. BGWA, however, may provide advice to clients regarding the clients' voting of proxies.

Class Actions, Bankruptcies and Other Legal Proceedings: Clients should note that BGWA will neither advise nor act on behalf of the client in legal proceedings involving companies whose securities are held or previously were held in the client's account(s), including, but not limited to, the filing of "Proofs of Claim" in class action settlements. If desired, clients may direct BGWA to transmit copies of class action notices to the client or a third party. Upon such direction, BGWA will make commercially reasonable efforts to forward such notices in a timely manner.

## **Item 18 – Financial Information**

Registered investment advisers are required in this Item to provide you with certain financial information or disclosures about BGWA's financial condition. BGWA has no financial commitment that impairs its ability to meet contractual and fiduciary commitments to clients, and has not been the subject of a bankruptcy proceeding.