

Item 1:

## **BROCHURE SUPPLEMENT**

**John L. Eastman**

Eastman Realty Co.  
1600 Sunset Plaza Drive  
Los Angeles, CA 90069  
(310) 871-3393

### **PURPOSE OF THE BROCHURE SUPPLEMENT:**

This *BROCHURE SUPPLEMENT* provides information about John L. Eastman that supplements the Eastman Realty Co. *FIRM BROCHURE* document. You should have received a copy of that *FIRM BROCHURE*. Please contact John L. Eastman if you did not receive Eastman Realty Co.'s *FIRM BROCHURE* or if you have any questions about the contents of this *BROCHURE SUPPLEMENT*.

Additional information about John L. Eastman is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) (the Individual CRD number for John L. Eastman is 4429527).

### **NOTE:**

While Eastman Realty Co. may refer to itself as a "registered investment advisor" or "RIA" Clients should be aware that registration itself does not imply any level or skill or training.

Item 2:

## **EDUCATIONAL AND BUSINESS EXPERIENCE**

John L. Eastman

### **EDUCATION**

**University of Southern California, Marshall School of Business**

Los Angeles, CA

*Master of Business Administration*

May 2012

- Graduated top 25% of Class
- Emphasis on Finance and Investments
- American Finance Association, member

**University of California, Berkeley, Walter A. Haas School of Business**

Berkeley, CA

*B.S. in Business Administration and Finance*

May 2001

- Alpha Tau Omega, member
- Delta Sigma Pi, member

### **EXPERIENCE**

**Eastman Realty-Based Managed Fund**

Los Angeles, CA and Buenos Aires, Argentina

*Portfolio Manager*

2009 – Present

Lead managed a US equities fund composed primarily of real estate-based investments. Components of the fund include both short and long positions associated with 5 to 10 companies in the oil and natural gas, real estate, and gaming industries.

- Average annual return of fund from 2009 to 2012 above 25%
- Specialization in Micro-Cap, Small Cap and Mid-Cap size companies
- Major catalysts include turnarounds and high growth companies in the emerging markets
- Use of equity options strategies and leverage to increase returns

**Majestic Realty Co.**

Los Angeles, CA

*Associate Director of Capital Markets*

2004 – 2009

Provided deal structuring and execution for a \$2 billion, 70 million square feet commercial real estate portfolio.

- Closed a \$175.0 million Credit Facility to finance gaming and retail space at a \$500 million casino
- Closed a \$62.0 million Credit Facility to finance over 550,000 sq. ft. at Citrus Plaza Shopping Center
- Closed over \$100 million of debt to finance over 2 million sq. ft. at Grand Crossing Industrial Park
- Closed over 150 additional commercial real estate transactions totaling over \$2.0 billion of debt issuance

**CIBC World Markets**

Los Angeles, CA

*Investment Banking Analyst*

2001 – 2003

Provided deal structuring and execution for over 20 transactions in the Gaming, Lodging & Leisure space.

- Lead-managed a \$500.0 million Senior Credit Facility for Isle of Capri Casinos, Inc.
- Lead-managed a \$200.0 million Senior Credit Facility for Central Garden & Pet
- Lead-managed a \$189.4 million Senior Credit Facility for Raytheon Aerospace
- Co-managed a \$150.0 million Equity offering for Magna Entertainment
- Marketed the development of an Indian gaming facility to strategic buyers and financial sponsors

Item 3:

## **DISCIPLINARY INFORMATION**

John L. Eastman has not had any legal or disciplinary events in their past. Clients and prospective clients can view the CRD record (registration record) for John L. Eastman through the SEC's Investment Adviser Public Disclosure (IAPD) website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) or FINRA's BrokerCheck database online at [www.finra.org/brokercheck](http://www.finra.org/brokercheck).

The Individual CRD number for John L. Eastman is 4429527.

Item 4:

## **OTHER BUSINESS ACTIVITIES**

In addition to being an investment adviser representative (hereafter "IA Reps") of Eastman Realty Co., John L. Eastman (hereafter "Eastman") is a California licensed real estate broker, but is currently not practicing.

Item 5:

## **ADDITIONAL COMPENSATION**

John L. Eastman does not receive any additional compensation from non-clients for providing advisory services. All advisory compensation is paid by clients directly.

Item 6:

## **SUPERVISION**

As president of Eastman Realty Co., John L. Eastman is primarily responsible for supervision of Eastman Realty Co. John L. Eastman does employ the use of an accountant to review company records. All financial plan recommendations are made in good faith by John L. Eastman before the financial plan is complete. For portfolio management recommendations, John L. Eastman reviews all recommended transactions at the end of each day. John L. Eastman reviews accounts as a whole each quarter in conjunction with the calculation of advisory fees. Advisory clients may contact John L. Eastman directly.

John L. Eastman, president ..... (310) 871-3393

Item 7:

## **REQUIREMENTS FOR STATE-REGISTERED ADVISERS**

Eastman Realty Co. would be required to disclose additional information for John L. Eastman if John L. Eastman had ever been the subject of a bankruptcy petition or ever been found liable in either: (a) an arbitration; or (b) a civil, self-regulatory organization, or administrative proceeding. As none of these apply to John L. Eastman, Eastman Realty Co. has no information to disclose in this regard.