

*This brochure provides information about David L. Ermlick that supplements the First American National Investment Advisors, LLC brochure. You should have received a copy of that brochure. Please contact David L. Ermlick, IAR if you did not receive the First American National Investment Advisors, LLC brochure or if you have any questions about the contents of this supplement.*

*Additional information about David L. Ermlick is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).*

**First American National**  
***Investment Advisors, LLC***

*Form ADV Part 2B – Individual Disclosure Brochure for*

**David L. Ermlick**  
Investment Advisor Representative

First American National  
Investment Advisors, LLC  
14514 Flagg Staff Ct.  
Centreville, VA 20121  
703 338-7103  
[d.ermlick@cornerstonesenior.com](mailto:d.ermlick@cornerstonesenior.com)

## **Item 2: Educational Background and Business Experience**

**Name:** David L. Ermlick

**Born:** 1958

### **Education and Business Background**

#### **Education:**

1980 College of William and Mary BA Economics and Music

#### **Business Background:**

Currently: IAR First American National Investment Advisors, LLC

12/2008 – Present Regional Manager Cornerstone Senior Services

9/2005 – 12/2008 Unit Manager Mass Mutual

## **Item 3: Disciplinary Information**

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

## **Item 4: Other Business Activities**

David L. Ermlick provides insurance and annuity services through Cornerstone Senior Services.

## **Item 5: Additional Compensation**

Other than standard compensation, annual bonuses, regular bonuses, David L. Ermlick does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through First American National Investment Advisors, LLC.

## **Item 6: Supervision**

As a representative of First American National Investment Advisors, LLC, David L. Ermlick works closely with his supervisor, the President and or Chief Compliance Officer of First American National Investment Advisors, LLC to receive regular training on appropriate advice and recommendations provided to clients. David L. Ermlick contact information is on the cover page of this disclosure document.