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## **FORM ADV PART 2A: FIRM BROCHURE**

Macquarie Funds Management Hong Kong Limited

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This brochure provides information about the qualifications and business practices of Macquarie Funds Management Hong Kong Limited. If you have any questions about the contents of this brochure, please contact us at +852 3922 1888. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Macquarie Funds Management Hong Kong Limited is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Referring to Macquarie Funds Management Hong Kong Limited as a registered investment adviser does not imply a certain level of skill or training of its officers.

## Item 2: Material Changes

- There are no material changes.

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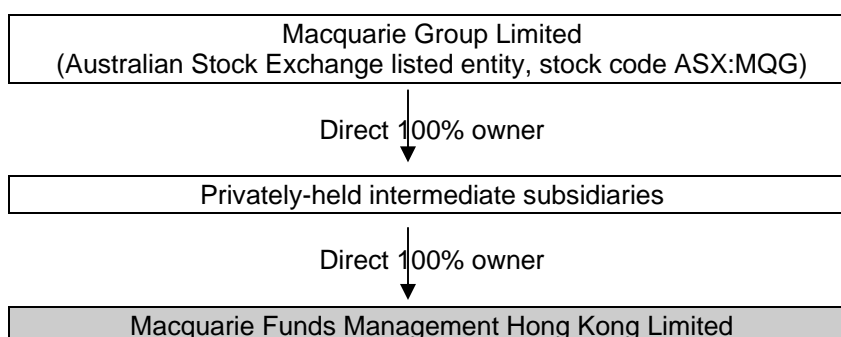
## Item 4: Advisory Business

### A. Advisory Firm

Macquarie Funds Management Hong Kong Limited (“MFMHKL”), the registered investment adviser, was established on 21 July 2000 as a company limited by shares. It is incorporated and domiciled in Hong Kong.

MFMHKL is a full-spectrum investment manager, managing investments across a broad range of asset classes for a diverse set of clients, including public and private funds. It operates within Macquarie Funds Group (“MFG”). MFG is one of the six operating group within Macquarie Group Limited (“MGL”). MFMHKL is licensed by the Securities and Futures Commission of Hong Kong to carry out Type 1 (dealing in securities), Type 4 (advising on securities) and Type 9 (asset management) under the Hong Kong Securities and Futures Ordinance, subject to the licensing condition that it may not hold client assets.

MFMHKL is ultimately owned by Macquarie Group Limited, the ultimate parent of the Macquarie Group, a multi-national financial services company, via the following holding structure:



### B. Advisory Services Provided

MFMHKL provides portfolio management and investment advisory services for clients located in jurisdictions around the world where MFMHKL is authorized to provide such services or is exempt from such authorization. MFMHKL’s services are provided across a number of asset classes, including:

- Asian, international and regional equities and equity securities
- International and regional private equity
- Australian and international fixed income

MFMHKL’s services may be provided in connection with separately managed accounts or pooled funds, including pooled funds established or sponsored by MFMHKL.

MFMHKL also provides advisory services related to private equity fund of funds programs. As private equity funds are commonly structured as limited partnerships, MFMHKL may recommend to or select for its clients investment in limited partnerships that invest in

companies or assets across a broad range of sectors, subject to any limits set out in the client agreement. In addition, MFMHKL may provide advisory services with respect to hybrid instruments and all types of foreign investments, including investments in foreign private equity funds and co-investments alongside third party private equity managers.

### ***C. Tailored Advisory Services***

Advisory services are tailored to the specific needs of the client. These arrangements, and any relevant restrictions, are outlined in the agreement entered into between MFMHKL and each client.

### ***D. Wrap Fee Programs***

MFMHKL does not participate in wrap fee programs.

### ***E. Assets Under Management***

MFMHKL provides continuous and regular supervisory and management services to a portfolio of client assets. The amount of regulatory assets under management ("AUM") as at 31 May 2013 is:

	RAUM US\$'000
Discretionary:	\$5,833,411
Non-Discretionary:	\$ 902,200
Total:	\$ 6,735,611

## **Item 5: Fees and Compensation**

### ***A. Compensation***

MFMHKL does not have a basic fee schedule. Fee rates are negotiable and may vary depending on a number of factors, including the size and nature of the mandate and the nature of the services provided. Fees may comprise management fees (either a fixed dollar amount or a percentage of gross or net assets under management) and performance fees. The specific fee arrangements, including the amount, timing, and basis of calculation is determined through negotiations with the client and documented in a written agreement.

### ***B. Payment of Fees***

The time at which fees are payable is negotiated with the client. In general, management fees are payable monthly or quarterly in arrears. Performance fees are payable on outperformance above an agreed benchmark, and may be subject to a high watermark. The written agreement

with the client generally provides that the client may terminate the agreement under specific circumstances without the payment of any penalty, upon giving notice to MFMHKL.

## **C. Other fees**

No additional fees are paid to MFMHKL by clients in connection with advisory service provided.

### ***D. Payment of Fees in Advance***

Clients are not permitted to pay fees in advance of advisory services being provided.

### ***E. Compensation for Sale of Securities or Other Investment Products***

Neither MFMHKL nor any of its supervised persons receives any compensation for the sale of securities or other investment products. All forms of compensation are outlined in Item 5.A.

## **Item 6: Performance-Based Fees and Side-By-Side Management**

MFMHKL does charge performance-based fees on certain of its accounts. MFMHKL access persons may manage accounts that are charged both a performance-based fee and accounts that are charged another type of fee.

As noted above, MFMHKL charges both performance-based fees and asset-based fees. Performance based fees have the potential to cause a conflict of interest by creating an incentive to favour accounts charging such fees over accounts charging asset-based fees. MFMHKL's Best Execution and Fair Allocation policies address such potential conflicts of interest by prohibiting the Portfolio Manager from unfairly favouring one account over another. These policies, which apply equally to accounts that charge asset-based fees and those that are charged performance-based fees, generally require allocations of investment opportunities and executions among similarly managed accounts to be made on a pro rata basis.

## **Item 7: Types of Clients**

MFMHKL generally provides investment advisory services to the following types of clients:

- Banks or thrift institutions;
- Pension and profit sharing plans;
- Trust, estate or charitable organizations
- Corporations/business entities

MFMHKL's clients may also include governments, government agencies, international organizations, educational institutions and pooled investment vehicles that are exempt from the definition of an investment company under the Investment Company Act of 1940.

## Item 8: Methods of Analysis, Investment Strategies and Risk of Loss

### ***A. Methods of Analysis and Investment Strategies***

MFMHKL's security analysis methods include quantitative, fundamental and other technical analysis.

The main sources of information used by MFMHKL are financial newspapers and magazines, interviews of corporate officers and facilities tours, financial research reports and materials prepared by others, publications and ratings issued by corporate rating services, periodic and annual reports, prospectuses and other filings with the Securities and Exchange Commission and similar foreign organizations, company press releases and other publicly available information considered useful by MFMHKL. In addition to those sources enumerated, MFMHKL also utilizes various additional sources of information to evaluate the investment merits of particular investments, including private placement memoranda prepared by commercial and investment banks, independent credit analysis and market research prepared by banks and brokers, data and statistics published by various bodies and any other due diligence materials appropriate for the nature of the prospective investment.

### ***B. & C. Risk of Loss***

The following is an outline of the material risks associated with the significant investment strategies and methods of analysis used by MFMHKL. MFMHKL's risk management objective is to deliver risk/return outcomes in line with its clients' expectations.

**Volatility risk** - The price of an investment may go up and down by a material amount, even over a short period of time. Recently, markets have fallen and have become more volatile; indeed volatility in some markets is at very high levels. Investing in such highly volatile conditions implies a greater level of risk for investors than an investment in a more stable market.

**Investment manager risk** refers to the risk that MFMHKL's investment style will not achieve its risk and return objectives, or that it will produce returns that do not compare favourably against its peers or stated performance fee hurdle, or that MFMHKL will not implement the strategy correctly.

**Concentration risk** is the risk that poor performance in a group of stocks common to a particular region, industry, or other grouping, will significantly affect the performance of the investments or investment strategy recommended by MFMHKL.

**Leverage risk** arises due to a portfolio's ability to borrow or 'gear'. Gearing provides investors with an exposure greater than the value of their investment, potentially magnifying the gains or losses incurred by a portfolio. Accordingly, any event which adversely affects the value of an investment by a fund may be magnified to the extent a portfolio is leveraged or geared. The cumulative effect of the use of leverage by a fund in a market that moves adversely to a portfolio's investments could result in a substantial loss to a portfolio, which would be greater than if the investments were not leveraged. There is no guarantee that gearing will result in superior returns to the investor, nor that the value of an investor's holding in a portfolio will not decline as a result.

**Basis risk** arises when the terms and specifications of a derivative contract do not precisely match those of the asset being hedged. Mismatches typically relate to hedging stock-level equity exposures with market-level derivatives. Hedging can also reduce a fund's potential to profit from moves in the underlying asset being hedged.

**Turnover risk** is the risk that due to the active nature of the strategy of a portfolio, the turnover rate of a portfolio is expected to be substantial, and may involve correspondingly high transactional costs that are borne by the portfolio.

**Foreign investment risk** - This risk exposes the investments of a portfolio to a range of macroeconomic factors that are unique to the country of investment/operation, and may include factors such as political instability, differing tax or legal rulings and potentially rapid changes in asset prices (particularly for emerging economies).

**Emerging market risk** refers to the potential for the fund to invest in securities that are listed on the exchanges of emerging economies, as well as investing in companies that are located or have operations within such markets. Emerging markets are typically more volatile than developed markets and may expose a fund to issues such as heightened political unrest, sovereign intervention, securities whose valuations fluctuate widely and the potential for domestic economic management to impact on the viability of property-based operations within that market.

**Currency hedging risk** is the risk that currency hedging transactions do not completely remove the currency risk between the investments' underlying currency exposures and the currency in which the shareholder's shares are denominated. Currency hedging transactions will affect the returns of shares such that the shares do not perform in the same manner as if the investments were left unhedged.

**Counterparty risk** is the risk of loss due to a counterparty not honouring a financial commitment. Counterparties may include equity brokers, brokers of exchange traded futures, clearing brokers for exchange traded futures, foreign exchange counterparties, and swap counterparties. In particular, a Prime Broker may provide a fund with margin financing, clearing, settlement, stock borrowing, foreign exchange, custodial and broking services. Accordingly, a portfolio may have significant exposure to the credit worthiness of its Prime Broker and its affiliates.

**Liquidity risk** exists when particular investments are difficult to purchase or sell, preventing a fund from closing out its position or rebalancing within a timely period and at a fair price. While every effort is made for a fund to be able to meet all redemption requests, prevailing market conditions may result in the inability to meet all redemption requests when they are received.

**Investment objective risk** is the risk that an investor's objectives will not be met by their choice of investments. One measure of risk in an investment is the volatility of returns; the greater the volatility, the more likely that returns will differ from those expected. Investments in equity securities and derivatives are traditionally towards the higher end of the risk-return spectrum. This may lead to fluctuations in the unit price and/or amounts distributed to unit holders, including fluctuation over the period between a redemption request being made and the time of redemption.



**Derivatives risk.** Derivatives are leveraged instruments that are used to obtain or reduce market exposures. As the market value of derivatives is variable, gains or losses can be incurred and can be greater than positions in unleveraged instruments. A fund may utilize derivatives in order to achieve its investment objective.

**Equities market risk.** A portfolio is exposed to changes in the value of its investments due to equity market risk. This may result in volatility of the share price, and may also result in the loss of principal. Factors that drive changes in share prices include changing profitability of a company or the industry sector in which it participates, general economic cycles, volume of share issuance, investor demand levels, business confidence and government and central bank policies.

## Item 9: Disciplinary Information

### ***A. Criminal or Civil Action***

There are no such actions with respect to MFMHKL or any of its management persons.

### ***B. Administrative Proceedings before a Regulatory Agency***

There are no such proceedings with respect to MFMHKL or any of its management persons.

### ***C. Proceedings before a Self-Regulatory Agency***

There are no such proceedings with respect to MFMHKL or any of its management persons.

## Item 10: Other Financial Industry Activity and Affiliations

### ***A. & B. Other Registrations***

Neither MFMHKL nor any of its management persons are registered, or have an application pending to register, as a broker-dealer, a futures commission merchant, a commodity pool operator a commodity trading advisor, or a registered representative or associated person of the foregoing entities.

### ***C. Affiliations***

*Broker-dealer, banking or thrift institution, other investment adviser, entity that creates or packages limited partnerships*

MFMHKL is a wholly owned subsidiary of Macquarie Bank Limited ("MBL"), an Australian banking institution. MBL is wholly owned by Macquarie Group Limited ("MGL"), an Australian provider of banking, financial, advisory, investment and fund management services.

MFMHKL is part of Macquarie Funds Group, a business division of the Macquarie Group. Macquarie Funds Group's global investment advisory business comprises investment professionals located in Australia (operating through Macquarie Investment Management Limited and Macquarie Capital Investment Management (Australia) Ltd.), in the USA (operating through Macquarie Funds Management (USA) Inc., MQ Specialist Investment Management Limited, Macquarie Capital Investment Management LLC, Delaware Management Business

Trust, Delaware Capital Management Advisers, Inc and Four Corners Capital Management, LLC), in the United Kingdom (operating through Macquarie Bank International Limited).

MFMHKL's related parties include Macquarie Capital (USA) Inc., a U.S registered broker-dealer and member of FINRA that may offer securities in the pooled investment vehicles that MFMHKL sponsors and/or advises.

Refer to Item 11 B., C. & D: Potential Conflicts of Interest, for a description of material conflicts potentially created by these relationships and how such conflicts are addressed by MFMHKL.

## **Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

### ***A. Code of Ethics***

All officers, and employees of MFMHKL are subject to the provisions contained in MFMHKL's Code of Ethics ("Code"), which includes a Personal Dealing Policy, Gift and Entertainment Policy, Conflict of Interest Policy and Code of Conduct Policy. These policies are designed to mitigate actual or potential conflicts of interest. The Code outlines MFMHKL's policies and procedures regarding standards of conduct, personal investment transactions, and handling of material, non-public information.

MFMHKL imposes restrictions on the ability of its employees and their supervised persons to invest in securities that may be recommended or traded in MFMHKL's client accounts. This policy currently applies to most securities transactions (including transactions in equity or debt securities, municipal bonds, exchange-traded securities, securities indices, derivatives of securities and similar instruments).

Pursuant to this policy, employees are required to pre-clear all of their personal securities transactions in securities that are not exempt from the policy. Employees must also receive prior approval before purchasing any securities in a private placement or pursuant to an initial public offering. Further, employees must receive prior approval to serve on a board of a publicly traded company or to engage in certain other outside activities that may conflict with MFMHKL's obligations to its clients.

Employees are subject to a minimum 14-day holding period between purchases and sales, or sales and purchases in the same securities.

Any employee who violates this policy may be subject to disciplinary actions, including possible dismissal. In addition, any securities transactions executed in violation of this policy, such as short-term trading or trading during blackout periods, may subject the employee to sanctions, ranging from warnings and trading privilege suspensions to financial penalties, including but not limited to, unwinding the trade and/or disgorging the profits as well as additional disciplinary action. Violations and suspected violations of criminal laws will be reported to the appropriate authorities as required by applicable laws and regulations.

If an employee possesses non-public price-sensitive information about or affecting a financial product, or the issuer of any financial product, that employee is prohibited from buying or selling

such financial product, or advising or procuring any other person to buy or sell such financial product.

A copy of the Code will be provided to any client or prospective client upon request.

***B., C. & D. Potential Conflicts of Interest***

MFMHKL's ultimate parent is MGL, a multi-national financial services company. Therefore, MFMHKL is affiliated with a number of entities that may provide, and/or may engage in commercial banking, insurance, brokerage, investment banking, financial advisory, broker-dealer activities (including sales and trading), hedge funds, real estate and private equity investing, in addition to the provision of investment management services to institutional and individual investors. Since MGL, its affiliates, directors, officers, and employees (the "Macquarie Group") are engaged in businesses and have interests other than managing asset management accounts, such other activities may involve real, potential or apparent conflicts of interests. These interests and activities include potential advisory, transactional and financial activities and other interests in securities and companies that may be directly or indirectly purchased or sold by MFMHKL for its clients' advisory accounts. These are considerations of which advisory clients should be aware and which may cause conflicts that could be to the disadvantage of MFMHKL's advisory clients. Present and future activities of the Macquarie Group, in addition to those described herein, may also result in conflicts of interest that may be disadvantageous to MFMHKL's clients.

MFMHKL has established policies, procedures and disclosures designed to address conflicts of interest arising between advisory accounts and the Macquarie Group's businesses. It is MFMHKL's policy that its personnel involved in decision making for advisory accounts must act in the best interests of their advisory clients and generally without knowledge of the interests of proprietary trading and other operations of the Macquarie Group and/or personnel of the Macquarie Group. Where advisory personnel do know of conflicts or potential conflicts among advisory accounts or between advisory accounts and the Macquarie Group and/or personnel of the Macquarie Group, it is MFMHKL's policy to disclose the existence of such conflicts or potential conflicts in general form through this Form ADV or directly to clients.

MFMHKL (i) has related parties that may act as principal, broker or agent in connection with securities transactions with or for clients (ii) may recommend that clients buy or sell securities in which MFMHKL or another affiliate has a financial interest; and (iii) may buy and sell for its own account securities that it recommends to clients.

MFMHKL may enter into arrangements with affiliates and third party service providers to perform various administrative, back-office and other services relating to client accounts. Such service providers may be located in the US or in non-US jurisdictions.

MFMHKL acts as a fiduciary with respect to its asset management activities and owes its clients a duty of undivided loyalty. As a fiduciary, MFMHKL is required to act solely in the best interests of the clients whose assets it manages. On occasion, other entities within the Macquarie Group may have engagements and responsibilities which could give the appearance of a conflict with MFMHKL's duty of loyalty. To minimize these conflicts, as a general matter, MFMHKL's employees associated with the investment process (including portfolio managers, research analysts and traders) have no contact with employees of the

Macquarie Group outside of the Macquarie Funds Group (one of 6 operating groups within Macquarie Group) regarding specific clients, business matters or initiatives, unless permissible by internal procedures, or approved by MFMHKL's Compliance. In Hong Kong, MFMHKL is the primary asset management entity within the Macquarie Funds Group.

The Macquarie Group is a major participant in global financial markets and it acts as an investor, investment banker, investment manager, financier, advisor, market maker, trader, lender, agent and principal in the global fixed income, currency, equity and other markets in which MFMHKL's advisory accounts directly and indirectly invest. As permitted by, and in conformity with applicable laws and regulations, MFMHKL's advisory accounts will invest in, engage in transactions with, make voting decisions with respect to, or obtain services from entities for which the Macquarie Group performs or seeks to perform banking or other services. Additionally, it is likely that MFMHKL's advisory accounts will undertake transactions in securities in which the Macquarie Group makes a market or otherwise has direct or indirect interests. MFMHKL makes decisions for its clients in accordance with its fiduciary obligations as manager of its advisory accounts. As noted below, however, certain activities of the Macquarie Group may have a negative or detrimental effect on advisory accounts of MFMHKL.

MFMHKL may take investment positions in securities in which other clients or related persons within MGL have different investment positions. There may be instances in which MFMHKL is purchasing or selling for its client accounts securities in which the Macquarie Group is undertaking the same or differing strategy. Prices, availability, liquidity and terms of the investments may be negatively impacted by the Macquarie Group's activities and the transactions for MFMHKL's clients may, as a result, be less favorable. The investment results for MFMHKL's clients may differ from the results achieved by the Macquarie Group and other clients of the Macquarie Group. In addition, results among MFMHKL clients may differ. For a summary of the restriction of the flow of certain information between MFMHKL and other parts of the Firm, please see "Information Barrier Walls" below. As noted, MFMHKL makes decisions for its clients in accordance with its fiduciary obligations as manager of its advisory accounts; independent of what decisions may be made by or in other parts of the Macquarie Group.

The investment activities of the Macquarie Group may limit the investment opportunities for MFMHKL's client accounts. This may occur in certain regulated industries, private equity markets, emerging markets, and in certain futures and derivative transactions where restrictions may be imposed upon the aggregate amount of investment by affiliated investors. MFMHKL may voluntarily limit transactions for client accounts or limit the amount of voting securities purchased for client accounts, or waive voting rights for certain securities held in client accounts, which may limit positions, in order to avoid circumstances which, in the view of MFMHKL, would require aggregation of such client account positions with investments elsewhere in the Macquarie Group that would approach or exceed certain ownership thresholds.

MFMHKL may engage in security transactions with brokers who coincidentally sell shares of equity portfolios advised by MFMHKL, provided that it reasonably believes that the broker will provide best execution. There are no quid pro quo arrangements or agreements in place with these brokers. However, trading with these brokers may raise the appearance of a conflict of interest.

MGL may from time to time in its sole discretion invest in one or more Client Accounts with no obligation to invest in any or all Client Accounts. MGL may also engage MFMHKL to manage proprietary money in accounts or funds that are separate from Client Accounts ("MGL proprietary accounts"). MFMHKL may buy, sell, or hold securities or other instruments for MGL proprietary accounts while entering into different investment decisions for one or more Client Accounts.

#### *Information Barrier Walls*

The Macquarie Group may come into possession of confidential, material non-public information particularly in connection with its commercial and investment banking activities. The Macquarie Group, including MFMHKL, has internal procedures in place intended to limit the potential flow of any such non-public information. Should MFMHKL come into possession of material, non-public information, MFMHKL has procedures that prohibit trading activities based on such information by MFMHKL for its clients and by MFMHKL employees. MFMHKL may not use material, non-public information obtained from any division of the Macquarie Group when making investment decisions for its clients. As a result of these procedures and prohibitions, client accounts may be precluded from purchasing or selling certain securities, which could have a detrimental effect on one or more client accounts. There may be instances where members of MFMHKL's senior management who are not involved in the investment process may be privy to material, non-public information about transactions or securities due to discussions with senior personnel from other departments within the Macquarie Group. However, when in possession of material, non-public information, such members of senior management may not participate or use that information to influence trading decisions or securities; nor may they pass that information along to personnel within MFMHKL involved in the investment process (e.g. portfolio managers, research analysts and traders).

There may also be periods during which MFMHKL may not initiate or recommend certain types of transactions, or may otherwise restrict or limit its advice given to clients in certain securities issued by or related to companies that the Macquarie Group is performing banking or other services, or companies in which the Macquarie Group has a proprietary position. As a result, client accounts may be precluded from purchasing or selling certain securities, which could have a detrimental effect on one or more client accounts.

#### *Trading with an Affiliate/New Issues*

Currently, the only compensation received by MFMHKL for effecting securities transactions for clients is its advisory fees. Related persons of MFMHKL may receive brokerage commissions, commission equivalents, spread and other fees in connection with brokerage services provided. See Item 12 for more details. MFMHKL may purchase, on behalf of its clients, securities in which an affiliate of MFMHKL serves as lead underwriter or co-manager of an underwriting syndicate or member of an underwriting syndicate. In these cases, the purchase is generally made from a party unaffiliated with MFMHKL, but MFMHKL's affiliate may nevertheless benefit from such transactions, including in circumstances where the syndicate of which MFMHKL's affiliate is a member is experiencing difficulty in effectuating the distribution of the new issues.

While MFMHKL acts solely in the best interests of its clients, these circumstances may give rise to the appearance of a conflict of interest, even though the transactions are effectuated in

compliance with applicable regulations (see "Agency Transactions" below). MFMHKL may have a potentially conflicting division of responsibilities to both parties to a cross transaction. Additionally, regulatory requirements applicable to MFMHKL's related persons may restrict MFMHKL from investing in certain securities for its clients. This may affect potential returns on clients' accounts and a client not advised by MFMHKL may not be subject to some of these restrictions.

MFMHKL clients may utilize custodians unaffiliated with MFMHKL and such custodians may, in turn, hire affiliates of MFMHKL as sub-custodians in certain jurisdictions. In such circumstances, MFMHKL affiliates may effect certain transactions on behalf of MFMHKL clients (e.g. foreign exchange transactions, corporate actions). These circumstances may give rise to the appearance of conflicts of interest. MFMHKL has developed policies and procedures to monitor such circumstances. In the event a MFMHKL client hires its own custodian, MFMHKL will work with such client to avoid conflicts of interest in connection with its custodian engaging MFMHKL affiliates as sub-custodians.

#### *Agency Transactions*

MFMHKL is a related person of various broker-dealers through which it may effect agency transactions. MFMHKL has procedures reasonably designed to ensure that agency transactions executed with these related broker-dealers acting as agent comply with applicable law and regulations. If any client portfolio transaction is executed with related broker-dealers, the broker-dealers may charge a commission in connection with these transactions; however, the commissions do not exceed the usual and customary commission that the broker-dealers would charge their own customers. As a general matter, MFMHKL can execute agency transactions on behalf of clients with related broker-dealers only if MFMHKL has determined in good faith that the client will receive best execution in the transaction, and only in compliance with applicable law and regulations, MFMHKL's policies and procedures, and in accordance with the consent of clients to these kinds of transactions. Executing transactions with affiliates of MFMHKL presents conflicts of interest, including that MFMHKL affiliates will earn fees with regard to such transactions.

#### *Proprietary Account Trading*

In accordance with the Macquarie Group's policy, MFMHKL may invest and manage proprietary capital in certain products and strategies also managed by MFMHKL for clients; these investments may be hedged against market risk, while client assets may not be so hedged. The portfolio management and trading of the proprietary capital investment as well as any associated hedge activity is undertaken in accordance with MFMHKL policies and procedures. Proprietary capital may not perform the same as similarly managed client accounts for a variety of reasons, including regulatory restrictions on the type and amount of securities in which the proprietary capital may be invested, differential credit and financing terms, as well as any hedging transactions. While MFMHKL acts solely in the best interests of its clients, these circumstances may give rise to the appearance of a conflict of interest.

MFMHKL maintains various policies regarding Code of Conduct, Personal Dealing, Gifts and Entertainment, Personal Conflicts of Interest and Conflicts of Interest generally that are designed to mitigate actual or potential conflicts of interest. Copies of these policies are available upon request.

MFMHKL imposes restrictions on the ability of its employees and their supervised persons to invest in securities that may be recommended or traded in MFMHKL's client accounts. This policy currently applies to most securities transactions (including transactions in equity or debt securities, municipal bonds, exchange-traded securities, securities indices, derivatives of securities and similar instruments) and mutual fund transactions (including transactions in closed end mutual funds, excluding money market funds and other mutual funds specifically designed for short-term investment).

Pursuant to this policy, employees are required to pre-clear all of their personal securities transactions in securities that are not exempt from the policy. Employees must also receive prior approval before purchasing any securities in a private placement or pursuant to an initial public offering. Further, employees must receive prior approval to serve on a board of a publicly traded company or to engage in certain other outside activities that may conflict with MFMHKL's obligations to its clients.

## Item 12: Brokerage Practices

### *Selection of Broker-dealers*

MFMHKL's ability to determine the securities bought and sold as well as the amount bought and sold is limited by the investment objectives of the client and the diversification and other requirements of the mandate agreed with the client and documented in the client agreement.

When selecting brokers and dealers to execute transactions, MFMHKL will consider several different factors, including, among others, a broker's and dealer's quality of execution (for example, accurate and timely execution, clearance and error/dispute resolution); reputation, financial strength and stability of the party; ability to execute block trading and block positioning capabilities; willingness to execute difficult transactions; willingness and ability to commit capital; access to underwritten offerings and secondary markets; ongoing reliability; overall costs of a trade (net price paid or received); nature of the security and the available market makers; desired timing of the transaction and size of trade; confidentiality of trading activity; market intelligence regarding trading activity and the value of research and brokerage services provided. Consistent with MFMHKL's policy to seek best execution, there may be occasions where MFMHKL uses a broker or dealer that charges a higher transaction price if MFMHKL determines in good faith that the amount of such cost is reasonable in relation to the value of the product and/or service provided by the executing broker. As a result of considering these multiple factors, MFMHKL may pay a broker or dealer a higher transaction price than the amount that would be charged by another broker and dealer to execute the same transaction.

The services furnished by a broker may benefit MFMHKL in rendering investment advisory services to all of its clients. MFMHKL may pay a broker a commission in excess of that which another broker might have charged for effecting the same transaction, in recognition of the value of the brokerage or research services provided by the broker. MFMHKL and its employees may incur expenses for certain items, which may include, but are not limited to, travel and related expenses, meals and related expenses, voice and data telephone lines and other telecommunications and electronic infrastructure (including dedicated high speed and/or broadband lines), cellular phones, pagers, computer hardware and software, news and

quotation equipment and services, electronic office equipment, record keeping and clerical services, custodial services, financial publications, rent and maintenance fees, utilities, furnishings, insurance dues, educational and training meetings or seminars, professional fees, local taxes, filing fees, economic consulting services and other business expenses, in addition to research products or services, that will be paid for using “soft dollars.” Such use may fall outside of the safe harbor for soft dollars under Section 28(e) of the U.S. Securities Exchange Act of 1934. In addition, MFMHKL may be reimbursed by a broker pursuant to a soft dollar arrangement for expenses that have been incurred, or may in the future be incurred, for any of the aforementioned items acquired on behalf of the Fund.

#### *Client Referrals*

MFMHKL does not engage in broker referral activities, but has related persons that do engage in these activities.

#### *Directed Brokerage*

Clients may direct MFMHKL to use specific broker-dealers. If a client directs MFMHKL to use a specific broker-dealer, it may lose any discounts that MFMHKL may negotiate on aggregated transactions, it may pay higher transaction costs or brokerage commissions and MFMHKL may be unable to achieve the most favorable execution. Directing MFMHKL to use a particular broker-dealer might also affect the timing of a client's transaction. There may be times when MFMHKL may not trade with a client's directed broker-dealer until all non-directed brokerage orders are completed.

#### *Aggregation of Client Orders*

MFMHKL's policy is to ensure that investment opportunities are allocated fairly and equitably, over time, among all of the portfolio managers' clients, whether through MFMHKL or its affiliates, and taking into account each client's circumstances, including but not limited to, investment objectives and risk tolerance.

On occasion, MFMHKL may effect purchases or sales of the same security for two or more of its clients. MFMHKL may aggregate these purchase or sale orders if the following conditions are met:

- Each of MFMHKL's clients will receive individual investment advice and treatment.
- MFMHKL determines that the purchase or sale of the security is consistent with the investment objectives of, and is otherwise in the best interests of, each client.
- MFMHKL does not favor one client over any other client, over time.
- MFMHKL will review these procedures and their application at least annually to ensure that no client is being systematically disadvantaged as a result of the aggregation of orders. MFMHKL will revise these procedures should any client be systematically disadvantaged by the aggregation of orders.



In circumstances where MFMHKL does not aggregate orders, there are generally two potential costs; market impact and a loss of buying power in commission negotiation. The first we handle by placing orders that represent a relatively low percentage of average daily volume with due allowance for potential market effect. The second we handle by negotiating very fine rates which is possible given our overall size, our ability to compare and our execution style.

## **Item 13: Review of Accounts**

### ***Equity Portfolios***

In some instances the clients in equity portfolios receive daily performance, NAV's and portfolio listings but typically this information is provided monthly. Portfolio reports detailing performance, attribution, market review, etc. are distributed at least quarterly but more often monthly.

Equity portfolios are rebalanced and reviewed by the portfolio managers on a daily basis, as well as monitored by the dealing team daily. The rebalance requires the portfolios to be run through the portfolio construction process which includes rerunning the quantitative models for the quant based portfolios or analysts reviewing their stocks for the fundamental portfolios. In addition, the portfolios are monitored on a daily basis by an independent risk and compliance team. The independent team ensures the portfolios are managed within their stated investment guidelines.

### ***Private equity portfolios***

MFMHKL implements a structured review process from the onset with the development of a strategic and tactical plan alongside clients for implementation of the client's private equity program. This is then reviewed and updated on a regular basis by the investment professionals as the strategic and tactical plan is implemented through investment. The investment professionals responsible for the client account are all involved in the review and monitoring of each investment on a real-time basis. This real-time review and monitoring by the investment professionals is formalized each quarter with a report provided to clients as per B below.

MFMHKL provides regular reports to its clients (at least quarterly). The reports include a review of the performance of the account overall, performance of the underlying fund managers, performance of the underlying portfolio companies as appropriate, and a review of the general market conditions. Additional reports are provided as requested.

## **Item 14: Client Referrals and Other Compensation**

### ***A. Other Compensation***

MFMHKL does not receive any economic benefit from anyone who is not a client in relation to the provision of investment advisory services to its clients.

### ***B. Compensation for Client Referrals***

From time to time, MFMHKL may pay fees for client referrals as permitted by Section 206(4)-3 of the Advisers Act. These fees typically involve the payment of a portion of the asset based investment management fee and/or performance fee paid to MFMHKL by the client. Other related party investment advisers may similarly compensate persons for clients referred to them. MFMHKL does not receive such compensation.

An affiliate of MFMHKL, Macquarie Services, leverages the purchasing demand of the Macquarie Group and its portfolio businesses to negotiate agreements with unaffiliated vendors such as insurance companies, employee benefit companies and office supply companies. The terms of these agreements aim to provide better pricing and service levels than each portfolio business could typically obtain on its own. Management at the portfolio businesses evaluates each vendor offer based on its own merits relative to other options in the marketplace and makes its own decision as to whether to participate. When a company participates, Macquarie Services may, subject to certain conditions, be able to receive a commission or rebate from the vendor. Such rebates are typically calculated as a percentage of company spendings (typically 2% to 5%, depending on vendor, product and whether the company entering into the contract is a new or existing customer).

## **Item 15: Custody**

MFMHKL does not currently maintain custody of any client assets. However MFMHKL's affiliated entity is providing custody service.

## **Item 16: Investment Discretion**

Generally, MFMHKL is retained on a discretionary basis and authorized to make the determinations in accordance with clients' specified investment objectives without client consultation or consent before a transaction is effected.

Before assuming discretionary authority, MFMHKL requires a client to enter into a written investment management agreement with MFMHKL. Any limitations on MFMHKL's discretion in the case of a particular client will be agreed in advance and set forth in the investment management agreement between MFMHKL and such client. For registered investment companies, MFMHKL's authority to trade may also be limited by certain federal securities and tax laws.

## **Item 17: Voting Client Securities**

In accordance with SEC requirements, MFMHKL has adopted proxy voting policies and procedures contained in its Proxy Voting Policy (the "Policy") to address how MFMHKL will vote proxies, if applicable, for its clients. The Policy seeks to ensure that, if applicable, MFMHKL votes proxies (or similar instruments) in the best interest of its clients, including when there may be material conflicts of interest in voting proxies. For this purpose, "best interest" means in the best economic interest of each client or account and its shareholders, as investors, without regard to any self-interest which MFMHKL, its management or affiliates might have in a particular voting matter or any interest which its clients' shareholders may have other than their economic interest, in common, as investors.

In certain cases, such as where the investment style of a given mandate does not involve detailed qualitative analysis of underlying issuers, MFMHKL may instead adopt a policy of non-exercise of proxy votes for a given mandate.

Clients may obtain a copy of MFMHKL's Proxy Voting Policy, or, if applicable, information regarding how MFMHKL voted proxies, upon request.

## **Item 18: Financial Information**

### ***A. Balance Sheet***

MFMHKL does not permit prepayment of fees. As such, it is not required to provide a balance sheet for the most recent fiscal year.

### ***B. Financial Conditions***

MFMHKL does not have custody of client funds or securities, nor does it permit prepayment of fees. MFMHKL is not aware of any financial condition that is reasonably likely to impair its ability to meet its contractual commitment to its clients.

### ***C. Bankruptcy***

MFMHKL has never been the subject of a bankruptcy petition.