

**Item 1: Cover Page for Part 2B of  
Form ADV: Brochure Supplement  
January 2013**

**Arnold Troy Reinhart**

**Northwest Quadrant, LLC  
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**This brochure supplement provides information about Troy Reinhart that supplements our brochure. You should have received a copy of that brochure. Please contact Tyler Simones, Managing Member and Chief Compliance Officer, if you did not receive our firm's brochure or if you have any questions about the contents of this supplement.**

**Additional information about Troy Reinhart is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## Item 2: Educational Background & Business Experience

### **Arnold Troy Reinhart, ChFC®**

Year of Birth: 1962

Formal Education after high school:

- Oregon State University, Bachelor of Science in Forest Management, 1986.

Business Background (including an identification of the specific positions held for the preceding five years):

- Northwest Quadrant, LLC, Managing Member, 08/2011 to Present.
- LPL Financial LLC, Registered Representative, 08/2011 to Present.
- KMS Financial Services, Inc, Registered Representative, 01/2003 to 08/2011.
- Master Brand Cabinets, General Manager, 03/2001 to 11/2003.

We may list any professional designations held by Troy Reinhart. We must provide you with a sufficient explanation of the minimum qualifications required for each designation to allow you to understand the value of the designation.

### **ChFC® - Chartered Financial Consultant:**

Troy Reinhart has a professional designation, Chartered Financial Consultant. The ChFC® is offered by The American College. To receive the ChFC® designation, you must successfully complete all courses in your selected program, meet experience requirements and ethics standards, and agree to comply with The American College Code of Ethics and Procedures.

Three years of full-time business experience is required for all Huebner School designations. The three-year period must be within the five years preceding the date of the award. An undergraduate or graduate degree from an accredited educational institution qualifies as one year of business experience. Part-time qualifying business experience is credited toward the three-year requirement on an hourly basis, with 2,000 hours representing the equivalent of one year full-time experience. The following activities meet the required business experience qualifications included in the ChFC® certification process.

Insurance and health care:

- Field underwriting and management, including sales and service activities, supervision and management of persons involved in sales or services, or staff support of persons in these activities.
- Company management and operations in positions involving substantial responsibility.

Financial services and employee benefits:

- Client service and related management, including direct contact with clients, supervision and management of persons involved directly in the process of providing financial services or employee benefits, or staff support of persons in these activities.
- Financial institution management and operations in positions involving substantial responsibility.

Other:

- University or college teaching of subjects related to the Huebner School curriculum on a full-time basis at an accredited institution of higher education.
- Government regulatory service in a responsible administrative, supervisory, or operational capacity.
- Activities directly or indirectly related to the protection, accumulation, conservation, or distribution of the economic value of human life; these include the work of actuaries, attorneys, CPAs, investment advisers, real estate investment advisers, stockbrokers, trust officers, or persons in other similar occupations.

All ChFC®s who matriculated after June 30, 1989 are subject to the PACE Recertification Program. If you are a ChFC® who falls into any of the following specified categories, you are required to earn 30 hours of CE credit every two years:

- Licensed insurance agent/broker/consultant
- Licensed security representative/registered investment advisor
- Financial consultant, attorney, accountant, employee benefits specialist, and any other individual who provides insurance, employee benefits, financial planning, or estate planning advice and counsel to the public

If you have earned all 30 CE credits through The American College, you do not have to sign and file a statement of compliance. The College will record CE credits you earned at The College and notify you when you have met the requirements.

If you are a ChFC® subject to PACE but do not fall into one of the above categories, you are exempt from the CE requirements. You will be required to notify The College of your exempt status every reporting period, as long as the exemption applies.

The following topics were covered under the program:

- Financial Planning: Process and Environment
- Fundamentals of Insurance Planning
- Income Taxation
- Planning for Retirement Needs
- Investments
- Fundamentals of Estate Planning
- Financial Planning Applications
- The Financial System in the Economy
- Estate Planning Applications
- Executive Compensation
- Financial Decisions for Retirement

### **Item 3: Disciplinary Information**

If there are legal or disciplinary events material to your evaluation of Troy Reinhart, we are required to disclose all material facts regarding those events.<sup>1</sup>

We have nothing to disclose in this regard.

### **Item 4: Other Business Activities**

A. If Troy Reinhart is actively engaged in any investment-related business or occupation, including if Troy Reinhart is registered, or has an application pending to register, as a broker-dealer, registered representative of a broker-dealer, futures commission merchant ("FCM"), commodity pool operator ("CPO"), commodity trading advisor ("CTA"), or an associated person of an FCM, CPO, or CTA, we are required to disclose this fact and describe the business relationship, if any, between the advisory business and the other business.

1. If a relationship between the advisory business and Troy Reinhart's other financial industry activities creates a material conflict of interest with you, the SEC requires us to describe the nature of the conflict and generally how we address it.

We have nothing to disclose in this regard.

2. If Troy Reinhart receives commissions, bonuses or other compensation based on the sale of securities or other investment products, including as a broker-dealer or registered representative, and including distribution or service ("trail") fees from the sale of mutual funds, we have to disclose this fact. If this compensation is not cash, we are required to explain what type of compensation Troy Reinhart receives. We must explain that this practice gives Troy Reinhart an incentive to recommend investment products based on the compensation received, rather than on your needs.

Troy Reinhart is a registered representative of LPL Financial LLC, member FINRA/SIPC. He may offer securities and receive normal and customary commissions as a result of securities transactions. This presents a conflict of interest to the extent that he recommends that a client invest in a security which results in a commission being paid to him.

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<sup>1</sup> Note: Our firm may, under certain circumstances, rebut the presumption that a disciplinary event is material. If an event is immaterial, we are not required to disclose it. When we review a legal or disciplinary event involving Troy Reinhart to determine whether it is appropriate to rebut the presumption of materiality, we consider all of the following factors: (1) the proximity of Troy Reinhart to the advisory function; (2) the nature of the infraction that led to the disciplinary event; (3) the severity of the disciplinary sanction; and (4) the time elapsed since the date of the disciplinary event. If we conclude that the materiality presumption has been overcome, we prepare and maintain a file memorandum of our determination in our records. We follow SEC rule 204-2(a)(14)(iii) and similar state rules.

A conflict of interest may arise as these commissionable securities sales may create an incentive to recommend products based on the compensation our firm and/or Troy Reinhart may earn and may not necessarily be in the best interests of the client.

- B. If Troy Reinhart is actively engaged in any business or occupation for compensation not discussed in response to Item 4.A, above, and the other business activity or activities provide a substantial source of Troy Reinhart's income or involve a substantial amount of Troy Reinhart's time, we are required to disclose this fact and must describe the nature of that business. If the other business activities represent less than 10 percent of Troy Reinhart's time and income, we may presume that they are not substantial.

Troy Reinhart is a licensed insurance agent through various insurance companies. In such capacity, he may offer insurance products and receive normal and customary commissions as a result of such a purchase. This presents a conflict of interest to the extent that he recommends the purchase of an insurance product which results in a commission being paid to him as an insurance agent. Troy Reinhart spends approximately 10% of his time on these activities.

#### **Item 5: Additional Compensation**

If someone who is not a client provides an economic benefit to Troy Reinhart for providing advisory services, we are required to generally describe the arrangement. For purposes of this Item, economic benefits include sales awards and other prizes, but do not include Troy Reinhart's regular salary. Any bonus that is based, at least in part, on the number or amount of sales, client referrals, or new accounts should be considered an economic benefit, but other regular bonuses should not.

We have nothing to disclose in this regard.

#### **Item 6: Supervision**

We are required to explain how we supervise Troy Reinhart, including how we monitor the advice Troy Reinhart provides to you. Our firm has to provide the name, title and telephone number of the person responsible for supervising Troy Reinhart's advisory activities on behalf of our firm.

Troy Reinhart is a Managing Member and as such has no internal supervision placed over him. He is however bound by our firm's Code of Ethics. Please contact Tyler Simones if you have any questions about Mr. Krutsinger's brochure supplement at (541) 388-9888.