

Michael Nathan Lauer
CFP®

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August 7, 2013

This Brochure Supplement provides information about Michael Nathan Lauer that supplements the Capstone Advisory Group, LLC Brochure. You should have received a copy of that Brochure. Please contact Gregory Mortenson if you did not receive Capstone Advisory Group, LLC's Brochure or if you have any questions about the contents of this Supplement.

Additional information about Michael Nathan Lauer is available on the SEC's website at www.adviserinfo.sec.gov.

Keep a copy of the Brochure Supplement and any updates in your permanent files.

Item 2 Educational, Background and Business Experience

Full Legal Name: Michael Nathan Lauer, CFP® **Born:** 1975

Education

- University of St. Thomas; MBA, Finance; 2008
- University of Minnesota - College of Agriculture; BS, Applied Economics; 1999

Business Experience

- Capstone Advisory Group, LLC; from 8/2010 to Present
Investment Advisory Representative
- Cambridge Investment Research, Inc; from 08/2010 to Present
Registered Representative
- Wildwood Wealth Management; from 03/2003 to 08/2010
Advisor and Operations Specialist
- CapitalQuest Securities, Inc.; from 06/2005 to 08/2010
Registered Representative
- Cambridge Investment Research, Inc.; from 10/2003 to 06/2005
Registered Representative
- Alliance Capital Management; from 05/2000 to 03/2003
Portfolio Assistant

Professional Certifications

Employees have earned certifications and credentials that are required to be explained in further detail.

Certified Financial Planner (CFP®): Certified Financial Planner is a designation granted by the CFP® Board. CFP® requirements:

- Bachelor's degree from an accredited college or university.
- Completion of the financial planning education requirements set by the CFP® Board (www.cfp.net).
- Successful completion of the 10-hour CFP® Certification Exam.
- Three-year qualifying full-time work experience.
- Successfully pass the Candidate Fitness Standards and background check.
- When you achieve your CFP® designation, you must renew your certification every two years, pay an annual certification fee and complete 30 hours of continuing education every two years.

Item 3 Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. Michael Nathan Lauer has no reportable disciplinary history.

Item 4 Other Business Activities

Michael Nathan Lauer is also engaged in the following investment-related activities:

Registered Representative of Cambridge Investment Research, Inc.

Capstone Advisory Group has contracted with Cambridge Investment Research, Inc. ("Cambridge") a broker-dealer registered with the SEC, and a member FINRA and SIPC, to provide brokerage and custodial services on behalf of the Firm's clients. In order to implement some of our recommendations of advisory services, our advisers may need to be registered representatives of Cambridge. Mr. Lauer is a registered representative with Cambridge.

Clients are advised they have total freedom to implement recommendations through any broker-dealer of their choosing. However, if clients choose to implement the advice provided by Mr. Lauer in his separate capacity as registered representative, Cambridge will be used to open the account and commissions may be earned in addition to any fees paid for advisory services. Mr. Lauer is required to use the services of Cambridge and their approved product types. Cambridge has a wide range of approved securities products for which Cambridge performs due diligence prior to selection. Mr. Lauer is required to adhere to these products when implementing securities transactions through Cambridge. Commissions charged for these products may be higher or lower than commissions clients may be able to obtain if transactions were implemented through another broker-dealer. Mr. Lauer may have a conflict of interest in having clients purchase securities and/or insurance related products through Cambridge in that the higher his production with Cambridge, the greater potential for obtaining a higher pay-out on commissions earned.

Mr. Lauer's compensation is comprised of a base salary, commissions, advisory fees, mark ups and mark downs, and 12b-1 fees. Earnings are based on customer transactions executed at the broker-dealer, customer transactions with mutual funds, and/or customer insurance product sales. Mr. Lauer may receive commissions and 12b-1 fees from the execution of securities transactions and certain mutual fund companies. The 12b-1 fees are outlined in the mutual fund companies fund prospectus. 12b-1 fees come from the fund assets, therefore, indirectly from client assets. The receipt of such fees could represent an incentive for the adviser to recommend funds with 12b-1 fees over funds that have no fees or lower fees.

Cambridge also provides Mr. Lauer and Capstone Advisory Group, LLC with back-office operational, technology, record-keeping, client reporting, and other administrative support. Other services may include consulting, publications and conferences on practice management, information technology, business succession, regulatory compliance, and marketing. Such services are intended to help Mr. Lauer and Capstone service their clients, manage their business, and further develop its business activities.

Mr. Lauer will set forth high ethical standards of business conduct and compliance with applicable federal and state securities laws. Mr. Lauer at all times will be loyal, fair, and have good faith towards his clients. Mr. Lauer will put his client's interest first and foremost. Mr. Lauer is required to adhere to the Firm's Code of Ethics and to the general principles that guide the Code. The Code of Ethics is designed to assure that personal transactions, activities and interest will not interfere with making decisions in the best interest of advisory clients.

Independent Insurance Agent for Various Insurance Companies

The various insurance companies are unaffiliated entities of Capstone. Mr. Lauer is able to affect the purchase of insurance products to implement recommendations for clients. He may receive separate and typical compensation for insurance and/or annuity implementation transactions.

Mr. Lauer's compensation is comprised of commissions and trailer fees. Earnings are based on customer transactions with the insurance company for customer insurance product sales.

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Item 5 Additional Compensation

Michael Nathan Lauer receives commissions, bonuses or other compensation on the sale of securities or other investment products.

Compensation for services performed outside the scope of the Advisory Services Agreement, by the Investment Advisor Representative, such as compensation for services performed in his capacity as Registered Representative of Cambridge, and his capacity as a licensed insurance agent or broker, may consist of commissions from product sales to the client, which would be compensation in addition to the fee paid under the executed Advisory Services Agreement. Because these commissions, services, and other payments outside of the scope of the Advisory Services clearly present a conflict of interest, all clients should consider these conflicts when deciding on any recommendations.

Item 6 Supervision

The designated supervisor will review on a regular basis each account's portfolio based upon such factors as the account's investment objectives, client guidelines, market conditions, changes in the client's financial status communicated by the client, and the size and complexity of the account. The transactions in an account will be reviewed to ensure the accurate input of securities, withdrawals, and deposits. Certain activities are reviewed daily, such as security trades, withdrawals, and deposits, whereas other activities such as allocation on the statements, portfolio holdings, and performance reports will be reviewed on a quarterly basis.

Additional oversight practices of the Firm include:

Every officer, adviser, and employee has a responsibility for knowing, following, and attesting to their compliance with the Firm's policies and procedures. The policies and procedures are designed to set standards and internal controls for the Firm, its advisers, employees, and its business practices. These policies and procedures are designed to prevent, detect, and correct any violations of regulatory or firm policies. The Firm also provides an annual compliance meeting, on-going and targeted compliance training, and review of advisers and employees personal trading accounts. The Firm will impose sanctions for violations of the Firm's policies or regulatory requirements.

Supervisor: Gregory Mortenson

Title: Compliance Officer

Phone Number: 952-562-2444