

# Volomite Wealth Management, LLC

## Firm Brochure

*This brochure provides information about the qualifications and business practices of Volomite Wealth Management, LLC. If you have any questions about the contents of this brochure, please contact us at (859) 255-0860 or by email at: [jsautter@volomite.com](mailto:jsautter@volomite.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.*

*Additional information about Volomite Wealth Management, LLC is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). Volomite Wealth Management, LLC's CRD number is: 149574*

250 West Main Street, Suite 1910  
Lexington, Kentucky 40507  
(859) 255-0860  
[www.volomite.com](http://www.volomite.com)  
[jsautter@volomite.com](mailto:jsautter@volomite.com)

Version Date: 2/14/2013

## **Item 2: Material Changes**

There are no material changes in this brochure from Volomite Wealth Management, LLC's last annual update filing on March 16, 2011. Material changes relate to Volomite Wealth Management, LLC's policies, practices or conflicts of interests only.

## Item 3: Table of Contents

### Table of Contents

Item 2: Material Changes.....	i
Item 3: Table of Contents.....	ii
Item 4: Advisory Business .....	1
A. Description of the Advisory Firm.....	1
B. Types of Advisory Services.....	1
Volomite Wealth Management, LLC (hereinafter “VWM”) offers the following services to advisory clients:.....	1
Investment Supervisory Services .....	1
Selection of Other Advisors .....	1
Financial Planning.....	1
Services Limited to Specific Types of Investments .....	2
C. Client Tailored Services and Client Imposed Restrictions .....	2
D. Wrap Fee Programs.....	2
E. Amounts Under Management.....	2
Item 5: Fees and Compensation.....	3
A. Fee Schedule.....	3
Investment Supervisory Services Fees.....	3
Financial Planning Fees .....	3
FIXED FEES.....	3
Selection of Other Advisors Fees.....	3
B. Payment of Fees.....	4
Payment of Investment Supervisory Fees .....	4
Payment of Financial Planning Fees .....	4
C. Clients Are Responsible For Third Party Fees .....	4
D. Prepayment of Fees .....	4
E. Outside Compensation For the Sale of Securities to Clients.....	4
Item 6: Performance-Based Fees and Side-By-Side Management .....	4
Item 7: Types of Clients .....	4
Minimum Account Size .....	4
Item 8: Methods of Analysis, Investment Strategies and Risk of Investment Loss .....	5
A. Methods of Analysis and Investment Strategies.....	5
Charting analysis.....	5
Fundamental analysis.....	5
Technical analysis.....	5
B. Material Risks Involved .....	5

C.    Risks of Specific Securities Utilized .....	5
Item 9: Disciplinary Information .....	5
Item 10: Other Financial Industry Activities and Affiliations .....	6
A.    Registration as a Broker/Dealer or Broker/Dealer Representative .....	6
B.    Registration as a Futures Commission Merchant, Commodity Pool Operator, or a Commodity Trading Advisor .....	6
C.    Registration Relationships Material to this Advisory Business and Possible Conflicts of Interests.....	6
D.    Selection of Other Advisors or Managers and How This Adviser is Compensated for Those Selections .....	6
Item 11: Code of Ethics, Participation in Transactions, Personal Trading.....	6
A.    Code of Ethics.....	6
B.    Recommendations Involving Material Financial Interests .....	6
C.    Investing Personal Money in the Same Securities as Clients.....	7
D.    Trading Securities At/ Around the Same Time as Clients' Securities .....	7
Item 12: Brokerage Practices.....	7
A.    Factors Used to Select Custodians and/or Broker/Dealers .....	7
1.    Research and Other Soft-Dollar Benefits .....	7
2.    Brokerage for Client Referrals .....	7
3.    Clients Directing Which Broker/Dealer/Custodian to Use .....	7
B.    Aggregating (Block) Trading for Multiple Client Accounts .....	8
Item 13: Reviews of Accounts .....	8
A.    Frequency and Nature of Periodic Reviews and Who Makes Those Reviews.....	8
B.    Factors That Will Trigger a Non-Periodic Review of Client Accounts.....	8
C.    Content and Frequency of Regular Reports Provided to Clients.....	8
Item 14: Client Referrals and Other Compensation .....	8
A.    Economic Benefits Provided by Third Parties for Advice Rendered to Clients (Includes Sales Awards or Other Prizes) .....	8
B.    Compensation to Non -Advisory Personnel for Client Referrals.....	8
Item 15: Custody.....	9
Item 16: Investment Discretion .....	9
Item 17: Voting Client Securities (Proxy Voting).....	9
Item 18: Financial Information.....	9
A.    Balance Sheet .....	9
B.    Financial Conditions Reasonably Likely to Impair Ability to Meet Contractual Commitments to Clients .....	9
C.    Bankruptcy Petitions in Previous Ten Years .....	9

## **Item 4: Advisory Business**

### **A. Description of the Advisory Firm**

This firm has been in business since 5/13/2009, and the principal owner is Justin George Sautter.

### **B. Types of Advisory Services**

Volomite Wealth Management, LLC (hereinafter "VWM") offers the following services to advisory clients:

#### ***Investment Supervisory Services***

VWM offers ongoing portfolio management services based on the individual goals, objectives, time horizon, and risk tolerance of each client. VWM creates an Investment Policy Statement for each client, which outlines the client's current situation (income, tax levels, and risk tolerance levels) and then constructs a plan (the Investment Policy Statement) to aid in the selection of a portfolio that matches each client's specific situation. Investment Supervisory Services include, but are not limited to, the following:

- Investment strategy
- Asset allocation
- Risk tolerance
- Personal investment policy
- Asset selection
- Regular portfolio monitoring

VWM evaluates the current investments of each client with respect to their risk tolerance levels and time horizon. Risk tolerance levels are documented in the Investment Policy Statement, which is given to each client.

#### ***Selection of Other Advisors***

VWM may direct clients to third party sub advisors.

#### ***Financial Planning***

Financial plans and financial planning may include, but are not limited to: investment planning, life insurance; tax concerns; retirement planning; college planning; and debt/credit planning. VWM will work with clients to manage their wealth and effectively plan for the future. VWM understands that the world of trusts and estates can be confusing and at times overwhelming, and they want to be a first line resource to clients in these areas. These services are based on fixed fees and the final fee structure is documented in Exhibit II of the Financial Planning Agreement.

### ***Services Limited to Specific Types of Investments***

VWM does not limit its investment advice and/or money management to specific types of investments or securities. VWM may use other securities as well to help diversify a portfolio when applicable.

### **C. Client Tailored Services and Client Imposed Restrictions**

VWM offers the same suite of services to all of its clients. However, specific client financial plans and their implementation are dependent upon the client Investment Policy Statement which outlines each client's current situation (income, tax levels, and risk tolerance levels) and is used to construct a client specific plan to aid in the selection of a portfolio that matches restrictions, needs, and targets.

Clients may impose restrictions in investing in certain securities or types of securities in accordance with their values or beliefs. However, if the restrictions prevent VWM from properly servicing the client account, or if the restrictions would require VWM to deviate from its standard suite of services, VWM reserves the right to end the relationship.

### **D. Wrap Fee Programs**

VWM does not participate in any wrap fee programs.

### **E. Amounts Under Management**

VWM has the following assets under management:

Discretionary Amounts:	Non-discretionary Amounts:	Date Calculated:
\$0.00	\$149,952,633.00	12/31/2012

## **Item 5: Fees and Compensation**

### **A. Fee Schedule**

#### ***Investment Supervisory Services Fees***

<b>Total Assets Under Management</b>	<b>Annual Fee</b>
First \$500,000	2.00%
Next \$500,000	1.75%
Next \$1,000,000	1.50%
Exceeding \$2,000,000	1.25%

These fees are negotiable and the final fee schedule is attached as Exhibit II of the Investment Advisory Contract. Fees are paid quarterly in arrears, and clients may terminate their contracts with thirty days' written notice. Because fees are charged in arrears, no refund policy is necessary. Clients may terminate their accounts without penalty within 5 business days of signing the advisory contract. Advisory fees are withdrawn directly from the client's accounts with client written authorization at the initial contract/account opening.

#### ***Financial Planning Fees***

##### ***FIXED FEES***

Depending upon the complexity of the situation and the needs of the client, the rate for creating client financial plans is between \$50 and \$10,000. Fees are paid in arrears upon completion. Because fees are charged in arrears, no refund is necessary. The fees are negotiable and the final fee schedule will be attached as Exhibit II of the Financial Planning Agreement. Clients may terminate their contracts without penalty within five business days of signing the advisory contract.

#### ***Selection of Other Advisors Fees***

This relationship will be disclosed in each contract between VWM and each third party advisor. The fees shared will not exceed any limit imposed by any regulatory agency.

## **B. Payment of Fees**

### ***Payment of Investment Supervisory Fees***

Advisory fees are withdrawn directly from the client's accounts with client written authorization. Fees are paid quarterly in arrears.

### ***Payment of Financial Planning Fees***

Fixed Financial Planning fees are paid via check or credit card. Fees are paid in arrears upon completion. Because fees are charged in arrears, no refund is necessary.

## **C. Clients Are Responsible For Third Party Fees**

Clients are responsible for the payment of all third party fees (i.e. mutual funds, outside managed accounts, and transaction fees etc.). Those fees are separate and distinct from the fees and expenses charged by VWM. Please see Item 12 of this brochure regarding broker/custodian.

## **D. Prepayment of Fees**

VWM collects its fees in arrears. It does not collect fees in advance.

## **E. Outside Compensation For the Sale of Securities to Clients**

Neither VWM nor its supervised persons accept any compensation for the sale of securities or other investment products, including asset-based sales charges or services fees from the sale of mutual funds.

## **Item 6: Performance-Based Fees and Side-By-Side Management**

VWM does not accept performance-based fees or other fees based on a share of capital gains on or capital appreciation of the assets of a client.

## **Item 7: Types of Clients**

VWM generally provides investment advice to the following Types of Clients:

- ❖ High-Net-Worth Individuals

### ***Minimum Account Size***

There is no account minimum.



## **Item 8: Methods of Analysis, Investment Strategies and Risk of Investment Loss**

### **A. Methods of Analysis and Investment Strategies**

VWM's methods of analysis include charting analysis, fundamental analysis, and technical analysis.

*Charting analysis* involves the use of patterns in performance charts. VWM uses this charting technique to search for patterns used to help predict favorable conditions for buying and/or selling a security.

*Fundamental analysis* involves the analysis of financial statements, the general financial health of companies, and/or the analysis of management or competitive advantages.

*Technical analysis* involves the analysis of past market data; primarily price and volume.

**Investing in securities involves a risk of loss that you, as a client, should be prepared to bear.**

### **B. Material Risks Involved**

VWM uses Long Term, Short Term, Trading, Short Sales, Margin Transactions, and Option Writing and does not feel that there are any material risks with these methods. Frequent trading, when done, can affect investment performance, particularly through increased brokerage and other transaction costs and taxes.

### **C. Risks of Specific Securities Utilized**

VWM utilizes a number of different securities, none of which include a significant or unusual risk.

## **Item 9: Disciplinary Information**

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business or the integrity of our management.

## **Item 10: Other Financial Industry Activities and Affiliations**

### **A. Registration as a Broker/Dealer or Broker/Dealer Representative**

Neither VWM nor its representatives are registered as a broker/dealer or as representatives of a broker/dealer.

### **B. Registration as a Futures Commission Merchant, Commodity Pool Operator, or a Commodity Trading Advisor**

Neither VWM nor its representatives are registered as a FCM, CPO, or CTA.

### **C. Registration Relationships Material to this Advisory Business and Possible Conflicts of Interests**

Neither VWM nor its representatives have any material relationships to this advisory business that would present a possible conflict of interest.

### **D. Selection of Other Advisors or Managers and How This Adviser is Compensated for Those Selections**

VWM does not receive compensation from the sub-advisors he uses.

## **Item 11: Code of Ethics, Participation in Transactions, Personal Trading**

### **A. Code of Ethics**

We have a written Code of Ethics that covers the following areas: Prohibited Purchases and Sales, Insider Trading, Personal Securities Transactions, Exempted Transactions, Prohibited Activities, Conflicts of Interest, Gifts and Entertainment, Confidentiality, Service on a Board of Directors, Compliance Procedures, Compliance with Laws and Regulations, Procedures and Reporting, Certification of Compliance, Reporting Violations, Compliance Officer Duties, Training and Education, Recordkeeping, Annual Review, and Sanctions. Clients may request a copy of our Code of Ethics from management.

### **B. Recommendations Involving Material Financial Interests**

VWM does not recommend that clients buy or sell any security in which a related person to VWM has a financial interest.

### **C. Investing Personal Money in the Same Securities as Clients**

From time to time, representatives of VWM may buy or sell securities for themselves that they also recommend to clients. VWM will always document any transactions that could be construed as conflicts of interest and will always transact client business before their own when similar securities are being bought or sold.

### **D. Trading Securities At/Around the Same Time as Clients' Securities**

From time to time, representatives of VWM may buy or sell securities for themselves at or around the same time as clients. However VWM will always transact client business before their own when similar securities are being bought or sold, unless block trading is implemented and both parties are on the same block trade.

## **Item 12: Brokerage Practices**

### **A. Factors Used to Select Custodians and/or Broker/Dealers**

The Custodian was chosen based on their relatively low transaction fees and access to mutual funds and ETFs. VWM will never charge a premium or commission on transactions, beyond the actual cost imposed by Custodian.

#### ***1. Research and Other Soft-Dollar Benefits***

VWM receives no research, product, or service other than execution from a broker-dealer or third-party in connection with client securities transactions ("soft dollar benefits").

#### ***2. Brokerage for Client Referrals***

VWM receives no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

#### ***3. Clients Directing Which Broker/Dealer/Custodian to Use***

VWM recommends clients to use a specific broker-dealer to execute transactions. By recommending clients to use specific custodian, VWM may be unable to achieve most favorable execution of client transaction and that this may cost clients money over using a lower-cost custodian.

## **B. Aggregating (Block) Trading for Multiple Client Accounts**

VWM maintains the ability to block trades purchases across accounts but will rarely do so. While block trading may benefit clients by purchasing larger blocks in groups, VWM does not feel that the clients are at a disadvantage due to the best execution practices of our custodian. The shares are purchased through VWM's master account and then will allocate the shares at the average price to the clients. Clients' funds, however, are never pooled during this process.

## **Item 13: Reviews of Accounts**

### **A. Frequency and Nature of Periodic Reviews and Who Makes Those Reviews**

Client accounts will typically be reviewed quarterly on an ongoing basis. Accounts will be reviewed by Justin Sautter.

### **B. Factors That Will Trigger a Non-Periodic Review of Client Accounts**

Reviews may be triggered by material market, economic or political events, or by changes in client's financial situations.

### **C. Content and Frequency of Regular Reports Provided to Clients**

Each client will receive a written monthly report detailing the clients account performance, which will come from the custodian.

## **Item 14: Client Referrals and Other Compensation**

### **A. Economic Benefits Provided by Third Parties for Advice Rendered to Clients (Includes Sales Awards or Other Prizes)**

VWM does not receive any economic benefit, directly or indirectly from any third party for advice rendered to VWM clients.

### **B. Compensation to Non –Advisory Personnel for Client Referrals**

VWM does not directly or indirectly compensate any person who is not advisory personnel for client referrals.

### **Item 15: Custody**

VWM does not take custody of client accounts at any time. Custody is held primarily at Schwab Institutional, a division of Charles Schwab & Co., Inc. for accounts. Clients will receive account statements from the custodian and should carefully review those statements.

### **Item 16: Investment Discretion**

VWM does not have discretion over client accounts at any time.

### **Item 17: Voting Client Securities (Proxy Voting)**

VWM will not ask for, nor accept voting authority for client securities. Clients will receive proxies directly from the issuer of the security or the custodian. Clients should direct all proxy questions to the issuer of the security.

### **Item 18: Financial Information**

#### **A. Balance Sheet**

VWM does not require nor solicit prepayment of more than \$1,200 in fees per client, six months or more in advance and therefore does not need to include a balance sheet with this brochure.

#### **B. Financial Conditions Reasonably Likely to Impair Ability to Meet Contractual Commitments to Clients**

VWM nor its management have any financial conditions that are likely to reasonably impair our ability to meet contractual commitments to clients.

#### **C. Bankruptcy Petitions in Previous Ten Years**

VWM nor its management have been the subject of a bankruptcy petition in the last ten years.