

FORM ADV PART 2B  
BROCHURE SUPPLEMENT



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[www.sendero.com](http://www.sendero.com)

March 31, 2013

This brochure supplement provides information about the following supervised persons and supplements our firm brochure. You should have received a copy of this brochure. Please contact our chief compliance officer at 210.805.0171 if you did not receive our firm brochure or if you have any questions about the contents of this supplement. A current version of this document and of the firm brochure is available at [www.sendero.com](http://www.sendero.com).

Additional information about the following supervised persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov):

Fred W. Middleton, Chairman  
Scott R. McMillian, CPA, CFP®, Chief Executive Officer  
Thomas A. Carter, CFA, CPA, Chief Financial Officer  
Lisa Kahn-Smith, Chief Compliance Officer  
Brenda D. Allen, Registered Operations Associate/AML Compliance Officer  
Jeffrey B. Clark, Jr., CFP®, Managing Director, Investment Advisor  
Elizabeth F. Crawford, Managing Director, Investment Advisor  
Amaury de Barros Conti, Investment Advisor  
Fred H. Falls, CPA, Investment Advisor  
Kate K. Hall, CIMA, Managing Director, Investment Strategy  
Edward A. Hart, Managing Director, Investment Advisor  
Tara D. Maxwell, Managing Director, Client Service & Human Resources  
Michael E. Miller, CFA, CAIA, Investment Advisor

**Fred W. Middleton**  
*Chairman*

**Item 2 – Educational Background and Business Experience**

Fred is Chairman, a founding partner and a Registered Principal of Sendero Wealth Management and a member of the Sendero Investment Committee. He has over 40 years' experience in the securities industry working with wealthy families and institutions. He started his career at Rotan Mosle, eventually managing the trading desk and serving on the Board of Directors at this prestigious, Texas-based firm. In 1995, after Rotan Mosle was acquired by Paine Webber, he started Redstone Consulting – San Antonio and then transitioned the firm out of Paine Webber in 2000. Redstone Consulting – San Antonio eventually became Sendero Wealth Management in 2008. Throughout all the name changes, Fred's vision for the firm has always been to provide responsible investment advice to high net worth friends, families, and charitable organizations. Fred is the founder of the Texas Cavalier Charitable Foundation and served for three years on the District Business Conduct Committee of the National Association of Securities Dealers (now known as FINRA), including one year as Chairman. He is a Business School graduate of the University of Texas at Austin and an avid fly fisherman and outdoorsman.

**Item 3 – Disciplinary Information**

Mr. Middleton has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Mr. Middleton is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

**Item 5 – Additional Compensation**

Mr. Middleton does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services. As a controlling beneficial owner of Sendero Partners, Mr. Middleton may receive distributions from Sendero Partners with respect to his ownership interest.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Mr. Middleton's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

Scott R. McMillian, CPA, CFP®  
*Chief Executive Officer*

## **Item 2 – Educational Background and Business Experience**

Scott is Chief Executive Officer, a founding partner, a Registered Principal of Sendero Wealth Management and a member of the Sendero Investment Committee. He began his career in 1990 with Arthur Andersen's Personal Financial Planning group, a team dedicated to servicing high net worth individuals and families. In 1998, Scott joined Fred Middleton at PaineWebber, which became Redstone Consulting – San Antonio in 2000. In 2008, Scott led the transition of that office to Sendero Wealth Management and became Chief Executive Officer. He graduated with a BBA and MS from Texas A&M University and enjoys endurance mountain biking and spending time outdoors with his wife, Elizabeth, and their two teenagers. Scott is a licensed CPA and a Certified Financial Planner.

**CERTIFIED PUBLIC ACCOUNTANT (CPA)** CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous Code of Professional Conduct which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's Code of Professional Conduct within their state accountancy laws or have created their own.

**The CERTIFIED FINANCIAL PLANNER™ (CFP®)** certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board's Standards of Professional Conduct, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the Code of Ethics and other parts of the Standards of Professional Conduct, to maintain competence and keep up with developments in the financial planning field
- Ethics – Renew an agreement to be bound by the Standards of Professional Conduct. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients. CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

To learn more about the CFP certification, visit [www.cfp.net](http://www.cfp.net).

### **Item 3 – Disciplinary Information**

Mr. McMillian has not been the subject of any legal or disciplinary events that are material.

### **Item 4 – Other Business Activities**

Mr. McMillian is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

**Item 5 – Additional Compensation**

Mr. McMillian does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services. . As a controlling beneficial owner of Sendero Partners, Mr. McMillian may receive distributions from Sendero Partners with respect to his ownership interest

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Mr. McMillian's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

**Thomas A. Carter, CFA, CPA**  
*Chief Financial Officer*

**Item 2 – Educational Background and Business Experience**

Tommy serves as Chief Financial Officer, is a Registered Principal for Sendero Wealth Management and a member of the Sendero Investment Committee. Working at USAA from 1986 to 2001, Tommy worked in a number of accounting positions at the USAA Investment Management Company and completed his tenure as an Equity Securities Analyst picking stocks for the USAA Mutual Funds. He joined Redstone Consulting – San Antonio in 2001 – helping the firm grow into an autonomous business unit and eventually transitioning that office into Sendero Wealth Management in 2008. Tommy has a BBA in Economics & Finance from Texas Tech University and an MBA in Accounting from St. Mary's University. Outside of work, Tommy enjoys gardening, water skiing, and relaxing with his family at the lake. He is a licensed CPA and is a CFA Charter holder.

**CERTIFIED PUBLIC ACCOUNTANT (CPA)** is a voluntary certification; no federal or state law or regulation requires financial planners to hold CPA certification. CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous Code of Professional Conduct which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's Code of Professional Conduct within their state accountancy laws or have created their own. To learn more about the CPA certification, visit [www.aicpa.org](http://www.aicpa.org).

The **CHARTERED FINANCIAL ANALYST (CFA)** charter is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFA certification. It is a globally respected, graduate-level investment credential established in 1962 and awarded by CFA Institute – the largest global association of investment professionals. There are currently more than 90,000 CFA charter holders working in 135 countries.

To attain the right to use the CFA marks, an individual must satisfactorily fulfill the following requirements:

- pass three sequential, six-hour examinations
- have at least four years of qualified professional investment experience
- join CFA Institute as a member
- commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct

Ethics - The CFA Institute Code of Ethics and Standards of Professional Conduct, enforced through an active professional conduct program, require CFA charter holders to:

- Place their clients' interests ahead of their own
- Maintain independence and objectivity
- Act with integrity
- Maintain and improve their professional competence
- Disclose conflicts of interest and legal matters

Global Recognition - Passing the three CFA exams is a difficult feat that requires extensive study (successful candidates report spending an average of 300 hours of study per level). Earning the CFA charter demonstrates mastery of many of the advanced skills needed for investment analysis and decision making in today's quickly evolving global financial industry. As a result, employers and clients are increasingly seeking CFA charter holders—often making the charter a prerequisite for employment. Additionally, regulatory bodies in 19 countries recognize the CFA charter as a proxy for meeting certain licensing requirements, and more than 125 colleges and universities around the world have incorporated a majority of the CFA Program curriculum into their own finance courses.

Comprehensive and Current Knowledge -The CFA Program curriculum provides a comprehensive framework of knowledge for investment decision making and is firmly grounded in the knowledge and skills used every day in the investment profession. The three levels of the CFA Program test a proficiency with a wide range of fundamental and advanced investment topics, including ethical and professional standards, fixed-income and equity analysis, alternative and derivative investments, economics, financial reporting standards, portfolio management, and wealth planning. To learn more about the CFA charter, visit [www.cfainstitute.org](http://www.cfainstitute.org).

### **Item 3 – Disciplinary Information**

Mr. Carter has not been the subject of any legal or disciplinary events that are material.

### **Item 4 – Other Business Activities**

Mr. Carter is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

**Item 5 – Additional Compensation**

Mr. Carter does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Mr. Carter's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).



**Lisa Kahn-Smith**  
*Chief Compliance Officer*

**Item 2 – Educational Background and Business Experience**

Lisa serves as Chief Compliance Officer, Managing Director of Operations and is a Registered Principal of Sendero Wealth Management. She is responsible for Investment Advisory/Broker Dealer compliance efforts and all day-to-day areas of operations. She has worked in the securities industry with Fred Middleton for more than 30 years. She started with Fred in 1978 at Rotan Mosle which was acquired by Paine Webber. Lisa helped Fred launch Redstone Consulting – San Antonio within Paine Webber in 1995. She also helped him transition the firm away from Paine Webber in 2000 and coordinated the launch of Sendero Wealth Management in 2008. She enjoys traveling with her husband, David, and spending time with her six grandchildren.

**Item 3 – Disciplinary Information**

Ms. Kahn-Smith has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Ms. Kahn-Smith is not actively engaged in any other investment-related business or occupation, nor is she actively engaged in any other business that provides a substantial source of her income or consumes a substantial portion of her time.

**Item 5 – Additional Compensation**

Ms. Kahn-Smith does not receive any additional compensation beyond her salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Ms. Kahn-Smith's trading records and correspondence are reviewed periodically by the firm's Supervisory Principal, Scott McMillian. A client who wishes to communicate concerns or questions about their account may contact Scott McMillian at 210.805.0171 or [smcmillian@sendero.com](mailto:smcmillian@sendero.com).

**Brenda D. Allen**

***Registered Operations Associate~AML Compliance Officer***

**Item 2 – Educational Background and Business Experience**

Brenda is a Registered Operations Associate and Compliance AML Officer. Brenda joined Redstone Consulting – San Antonio in 2001 and transitioned to Sendero Wealth Management in 2008, and has been in the securities and financial industry for more than 30 years. Outside of work she enjoys traveling with her husband and belongs to a book club known as The Seekers.

**Item 3 – Disciplinary Information**

Ms. Allen has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Ms. Allen is not actively engaged in any other investment-related business or occupation, nor is she actively engaged in any other business that provides a substantial source of her income or consumes a substantial portion of her time.

**Item 5 – Additional Compensation**

Ms. Allen does not offer advisory services and does not receive any additional compensation beyond her salary and regular annual bonus.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Ms. Allen's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

**Jeffrey B. Clark, Jr., CFP®**

*Managing Director, Investment Advisor*

**Item 2 – Educational Background and Business Experience**

Jeff is Managing Director and a member of the Sendero Investment Committee. He started at Redstone Consulting – San Antonio in 2005, transitioned with that office to Sendero Wealth Management and then opened the Atlanta office in 2010. Jeff came to Sendero from First Rate Investment Systems, a portfolio analysis software company that he helped to launch in 1997. Prior to that, he worked as an institutional client service officer at STI Capital Management (the former institutional investment division of Sun Trust Bank). He enjoys running, hunting, playing golf and spending time with his wife, Wendy, and their three children. Jeff is a Certified Financial Planner with a Bachelor of Science in Finance from Florida State University and an MBA from Rollins College Crummer School of Business.

**The CERTIFIED FINANCIAL PLANNER™ (CFP®)** certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board's Standards of Professional Conduct, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the Code of Ethics and other parts of the Standards of Professional Conduct, to maintain competence and keep up with developments in the financial planning field
- Ethics – Renew an agreement to be bound by the Standards of Professional Conduct. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients. CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board’s enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

To learn more about the CFP certification, visit [www.cfp.net](http://www.cfp.net).

### **Item 3 – Disciplinary Information**

Mr. Clark has not been the subject of any legal or disciplinary events that are material.

### **Item 4 – Other Business Activities**

Mr. Clark is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

### **Item 5 – Additional Compensation**

Mr. Clark does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services.

### **Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm’s code of ethics and policies and procedures, Mr. Clark’s trading records and correspondence are reviewed periodically by the firm’s chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

Elizabeth F. Crawford

*Managing Director, Investment Advisor*

**Item 2 – Educational Background and Business Experience**

Liz joined Sendero Wealth Management in 2012 and is a member of the Sendero Investment Committee. Prior to joining Sendero, she was responsible for many different aspects of family wealth and institutional consulting for endowments and foundations. In 1995, she began her career working with wealthy families in San Antonio at the firm Austin, Calvert & Flavin. Most recently, Liz was the Director of Consulting at The Trust Company in San Antonio where she founded the consulting division, was responsible for asset allocation, manager selection, due diligence, and client relationships. Prior to that, Liz worked in Dallas for the nation's second largest value manager. Liz has a Bachelor of Arts in Psychology from Boston University. She is an active volunteer in the community and sits on several non-profit boards. She received the San Antonio Business Journal's "40 Under 40 Rising Star Award" in 2007 and was awarded the Five Star Advisor Award in 2009 and 2010. Liz enjoys traveling, horseback riding, and spending time with her husband, Steve, and their three children.

**Item 3 – Disciplinary Information**

Ms. Crawford has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Ms. Crawford is not actively engaged in any other investment-related business or occupation, nor is she actively engaged in any other business that provides a substantial source of her income or consumes a substantial portion of her time.

**Item 5 – Additional Compensation**

Ms. Crawford does not receive any additional compensation beyond her salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Ms. Crawford's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

**Amaury de Barros Conti**  
***Investment Advisor***

**Item 2 – Educational Background and Business Experience**

Amaury is an Investment Advisor. He joined Sendero in 2012 and is a member of the Sendero Investment Committee. In 1996, he began his career working as an institutional trader for U.S. Global Investors, then as the Head Trader for Austin, Calvert & Flavin. Most recently, Amaury was a Consulting Analyst at The Trust Company in San Antonio responsible for helping in asset allocation, manager selection, due diligence, and client relationships. Amaury has a Bachelor of Science in Aviation Management from the Florida Institute of Technology and a Master of Business Administration degree in Financial Management from St. Mary's University in San Antonio, Texas. Amaury enjoys traveling, aviation, and spending time with his wife, Alicia, and their two children.

**Item 3 – Disciplinary Information**

Mr. Conti has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Mr. Conti is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

**Item 5 – Additional Compensation**

Mr. Conti does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Mr. Conti's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

**Fred H. Falls, CPA**  
***Investment Advisor***

**Item 2 – Educational Background and Business Experience**

Fred is an Investment Advisor with more than 30 years of investment experience. Fred started Falls Wealth Management in 2000, servicing high net worth families in San Antonio. He joined Redstone Consulting – San Antonio in 2004 and transitioned to the Sendero Wealth Management team in 2008. He enjoys spending time in Rockport, Texas with his grandchildren. Fred is a Certified Public Accountant, a credentialed AICPA Personal Financial Specialist and has a BBA from St. Mary's University.

**CERTIFIED PUBLIC ACCOUNTANT (CPA)** is a voluntary certification; no federal or state law or regulation requires financial planners to hold CPA certification. CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous Code of Professional Conduct which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's Code of Professional Conduct within their state accountancy laws or have created their own. To learn more about the CPA certification, visit [www.aicpa.org](http://www.aicpa.org).

**Item 3 – Disciplinary Information**

Mr. Falls has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Mr. Falls is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

**Item 5 – Additional Compensation**

Mr. Falls does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Mr. Falls' trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).



Kate H. Hall, CIMA®

*Managing Director, Investment Strategy*

#### **Item 2 – Educational Background and Business Experience**

Kate is Managing Director of Investment Strategy and a member of the Sendero Investment Committee. She began her investment career in 1992 and joined the Paine Webber team with Fred Middleton in 1997, transitioned to Redstone Consulting in Houston in 2000 and again transitioned to Sendero Wealth Management in 2008. Kate coordinates manager selection and ongoing due diligence for the investment platform used by Sendero. Her responsibilities include oversight of all investment management relationships and ongoing development of the investment platform that offers Sendero clients the opportunity to diversify across asset classes, styles, capitalizations and opportunistic investments. Kate enjoys travel, reading and relaxing with her husband, Blake, in the Texas hill country. She received her B.A. in English and Spanish from Texas Christian University, is a member of the Investment Management Consultants Association (IMCA) and has earned her CIMA (Certified Investment Management Analyst) designation.

**CERTIFIED INVESTMENT MANAGEMENT ANALYST (CIMA®)** is a voluntary certification; no federal or state law or regulation requires financial planners to hold CIMA certification. It signifies that an individual has met initial and on-going experience, ethical, education, and examination requirements for investment management consulting, including advanced investment management theory and application. Prerequisites for the CIMA certification are three years of financial services experience and an acceptable regulatory history. To obtain the CIMA certification, candidates must pass an online Qualification Examination, successfully complete a one-week classroom education program provided by a Registered Education Provider at an AACSB accredited university business school, and pass an online Certification Examination. CIMA designees are required to adhere to IMCA's Code of Professional Responsibility, Standards of Practice, and Rules and Guidelines for Use of the Marks.

CIMA designees must report 40 hours of continuing education credits, including two ethics hours, every two years to maintain the certification. The designation is administered through Investment Management Consultants Association (IMCA®). To learn more about the CIMA certification, visit [www.imca.org](http://www.imca.org).

#### **Item 3 – Disciplinary Information**

Ms. Hall has not been the subject of any legal or disciplinary events that are material.

#### **Item 4 – Other Business Activities**

Ms. Hall is not actively engaged in any other investment-related business or occupation, nor is she actively engaged in any other business that provides a substantial source of her income or consumes a substantial portion of her time.

#### **Item 5 – Additional Compensation**

Ms. Hall does not receive any additional compensation beyond her salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Ms. Halls' trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

**Edward A. Hart**

*Managing Director, Investment Advisor*

**Item 2 – Educational Background and Business Experience**

Ed is an Investment Advisor and a member of the Sendero Investment Committee. Prior to joining Sendero in 2012, Ed served for five years as a Vice President in the Investment Management Division of Goldman Sachs where his responsibilities included asset allocation, account strategy and relationship management for high net worth families and foundations located throughout Texas. He was instrumental in establishing and growing Goldman Sachs' presence in South Texas significantly during his tenure at the firm. Prior to Goldman Sachs, Ed worked for Austin, Calvert & Flavin (ACF), a San Antonio-based money management firm, and as an institutional equity sales representative for UBS in Dallas. Ed graduated with a BA degree in History from Washington & Lee University and holds a Masters in Business Administration from the University of Texas McCombs School of Business. He is active in the community, currently serving as Board President for the San Antonio Chapter of the Juvenile Diabetes Research Foundation (JDRF), as a member of the Texas Cavaliers and on the Investment Committee for the San Antonio Museum of Art. He is also a Past President of the Founders Council for the Texas Biomedical Research Institute and a Past President of the San Antonio Country Club. Ed and his wife, Melinda, have two boys, Max & Edward, Jr.

**Item 3 – Disciplinary Information**

Mr. Hart has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Mr. Hart is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

**Item 5 – Additional Compensation**

Mr. Hart does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Mr. Hart's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

Tara D. Maxwell

*Managing Director, Client Service & Human Resources*

**Item 2 – Educational Background and Business Experience**

Tara is Managing Director of Client Service & Human Resources and is a Registered Principal of Sendero Wealth Management. She began her investment career in 1998 when she joined PaineWebber, she was instrumental in the transition to Redstone Consulting – San Antonio in 2000. Tara was a key member in the transition of that office to Sendero Wealth Management in 2008. Prior to joining Redstone Consulting – San Antonio, Tara managed a Real Estate Appraisal firm. Tara studied elementary education at Southwestern Oklahoma State University and has worked as a licensed real estate consultant. She enjoys coordinating Sendero's annual employee charitable giving program, spending time with her husband, Dusty, reading, traveling, boating and fishing.

**Item 3 – Disciplinary Information**

Ms. Maxwell has not been the subject of any legal or disciplinary events that are material.

**Item 4 – Other Business Activities**

Ms. Maxwell is not actively engaged in any other investment-related business or occupation, nor is she actively engaged in any other business that provides a substantial source of her income or consumes a substantial portion of her time.

**Item 5 – Additional Compensation**

Ms. Maxwell does not receive any additional compensation beyond her salary and regular annual bonus for providing advisory services.

**Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Ms. Maxwell's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).

**Michael E. Miller, CFA, CAIA**  
*Investment Advisor*

### **Item 2 – Educational Background and Business Experience**

Mike is an Investment Advisor, responsible for high net worth client service and a key analyst in alternative investment manager due diligence. Prior to joining Sendero Wealth Management in 2008, he was the senior accountant for an international consulting firm. Outside of work, Mike enjoys hunting, golfing, barbecuing and spending time in the Texas hill country with his wife, Lisa. Mike has a BBA from Texas Christian University in both Finance and Accounting, he is a CFA Charterholder and a CAIA Charterholder.

The **CHARTERED FINANCIAL ANALYST (CFA)** charter is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFA certification. It is a globally respected, graduate-level investment credential established in 1962 and awarded by CFA Institute – the largest global association of investment professionals. There are currently more than 90,000 CFA charterholders working in 135 countries.

To attain the right to use the CFA marks, an individual must satisfactorily fulfill the following requirements:

- pass three sequential, six-hour examinations
- have at least four years of qualified professional investment experience
- join CFA Institute as a member
- commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct

Ethics - The CFA Institute Code of Ethics and Standards of Professional Conduct, enforced through an active professional conduct program, require CFA charterholders to:

- Place their clients' interests ahead of their own
- Maintain independence and objectivity
- Act with integrity
- Maintain and improve their professional competence
- Disclose conflicts of interest and legal matters

Global Recognition - Passing the three CFA exams is a difficult feat that requires extensive study (successful candidates report spending an average of 300 hours of study per level). Earning the CFA charter demonstrates mastery of many of the advanced skills needed for investment analysis and decision making in today's quickly evolving global financial industry. As a result, employers and clients are increasingly seeking CFA charterholders—often making the charter a prerequisite for employment. Additionally, regulatory bodies in 19 countries recognize the CFA charter as a proxy for meeting certain licensing requirements, and more than 125 colleges and universities around the world have incorporated a majority of the CFA Program curriculum into their own finance courses.

Comprehensive and Current Knowledge -The CFA Program curriculum provides a comprehensive framework of knowledge for investment decision making and is firmly grounded in the knowledge and skills used every day in the investment profession. The three levels of the CFA Program test a proficiency with a wide range of fundamental and advanced investment topics, including ethical and professional standards, fixed-income and equity analysis, alternative and derivative investments, economics, financial reporting standards, portfolio management, and wealth planning. To learn more about the CFA charter, visit [www.cfainstitute.org](http://www.cfainstitute.org).

The **CHARTERED ALTERNATIVE INVESTMENT ANALYST (CAIA)** designation is a voluntary certification; no federal or state law or regulation requires financial planners to hold CAIA designation. It is recognized globally, is administered by the Chartered Alternative Investment Analyst Association and requires a comprehensive understanding of core and advanced concepts regarding alternative investments, structures, and ethical obligations. To qualify for the CAIA designation, finance professionals must complete a self-directed, comprehensive course of study on risk-return attributes of institutional quality alternative assets; pass both the Level I and Level II CAIA examinations at global, proctored testing centers; attest annually to the terms of the Member Agreement; and hold a US bachelor's degree (or equivalent) plus have at least one year of professional experience or have four years of professional experience. Professional experience includes full-time employment in a professional capacity within the regulatory, banking, financial, or related fields. Once a qualified candidate completes the CAIA program, he or she may apply for CAIA membership and the right to use the CAIA designation, providing an opportunity to access ongoing educational opportunities. To learn more about the CAIA designation, visit [www.caia.org](http://www.caia.org).

### **Item 3 – Disciplinary Information**

Mr. Miller has not been the subject of any legal or disciplinary events that are material.

### **Item 4 – Other Business Activities**

Mr. Miller is not actively engaged in any other investment-related business or occupation, nor is he actively engaged in any other business that provides a substantial source of his income or consumes a substantial portion of his time.

### **Item 5 – Additional Compensation**

Mr. Miller does not receive any additional compensation beyond his salary and regular annual bonus for providing advisory services.

### **Item 6 – Supervision**

The individual who is responsible for overall supervision of investment management activity at Sendero Wealth Management and Sendero Securities is Scott McMillian. In addition, pursuant to the firm's code of ethics and policies and procedures, Mr. Miller's trading records and correspondence are reviewed periodically by the firm's chief compliance officer, Lisa Kahn-Smith. A client who wishes to communicate concerns or questions about their account may contact Ms. Kahn-Smith at 210.805.0171 or [lkahn-smith@sendero.com](mailto:lkahn-smith@sendero.com).