



Malti Trading LLC

224 Dorincourt Road, Fort Lee NJ



Who Are We?

About Us

- Malti Trading (Malti) was created to provide portfolio investment in foreign exchange and risk management services for accredited investors and institutions using real-time execution.
- We provide complete end-to-end solutions over a variety of products based on the needs of corporate institutions and private customers.
- We developed powerful proprietary programs and computerized systems that optimize portfolio and risk management and returns.
- Malti has enlisted an outstanding team of experienced forex professionals backed by academic expertise in the fields of finance and economics, but more importantly with trading, asset and risk management experience.

Instruments We Use

- Foreign exchange
 - Cash and forward
 - Vanilla & exotic options
- Swaps
 - Basis Swaps
 - Cross-currency rate swaps
- Interest Rate Options
 - Vanilla and exotic caps & floors
 - Swaptions
 - FRAs
- Bond Options



Who are our Clients?

Three Types

We provide services in three main businesses:

- **Private Investors:**
 - Comprehensive tailored made asset management services to individual investors
- **Accredited investors:**
 - Uniform fund like proprietary investments with predefined targets of risk and return
- **Corporate and Institutions:**
 - Investment and strategic advisory services for all sizes.



By leveraging the combined interests of these business groups we create wealth management synergies



What Services do we Offer?

1. Hedging

We provide consultancy, advisory and execution services:

- Strategic Hedging of financial exposure in the Fields of:
 - Interest Rates
 - Foreign Exchange
- For the Purposes of
 - Imports/Exports
 - Loans
 - Financing Costs
 - Cash Flows
 - Accounting Issues

2. Risk Management

- Defining and quantifying customer exposure to market risk
- Measurement and scope analysis
- Assessment of suitable hedging tools under the cost assumption - risk versus reward paradigm
- Real-time hedging execution and dynamic monitoring of mark to market.
- Portfolio management using company software – a product Malti provides to its clients along with comprehensive training.

3. Asset Management

- We provide both advisory and execution services:
 - Collateralized/leveraged foreign exchange for speculative purposes using a vast diversity of products.
 - Tailored personal investment strategy and portfolio management
 - Investment in funds
 - Technical and fundamental analysis of market trends
 - Use of personal and business relations for the benefit of customer services with banking system maintenance

Objectives

- Time Horizon (short or long term)
 - Realistic number of months and years to achieve investment goal
- Liquidity Need
 - Income requirements
 - Liquidity needs for business capital, expenditures and investments
- Personal Preferences
 - Issues specific to the individual

4. Liability Management

- Tailored liability strategies for investment portfolios and loans with guidance from an experienced team of bankers
- Customized and competitive loan pricing
- Special opportunity financing strategies
- Leveraged opportunities to minimize risk synchronized with the credit lines available with banks



The Initial Approach?

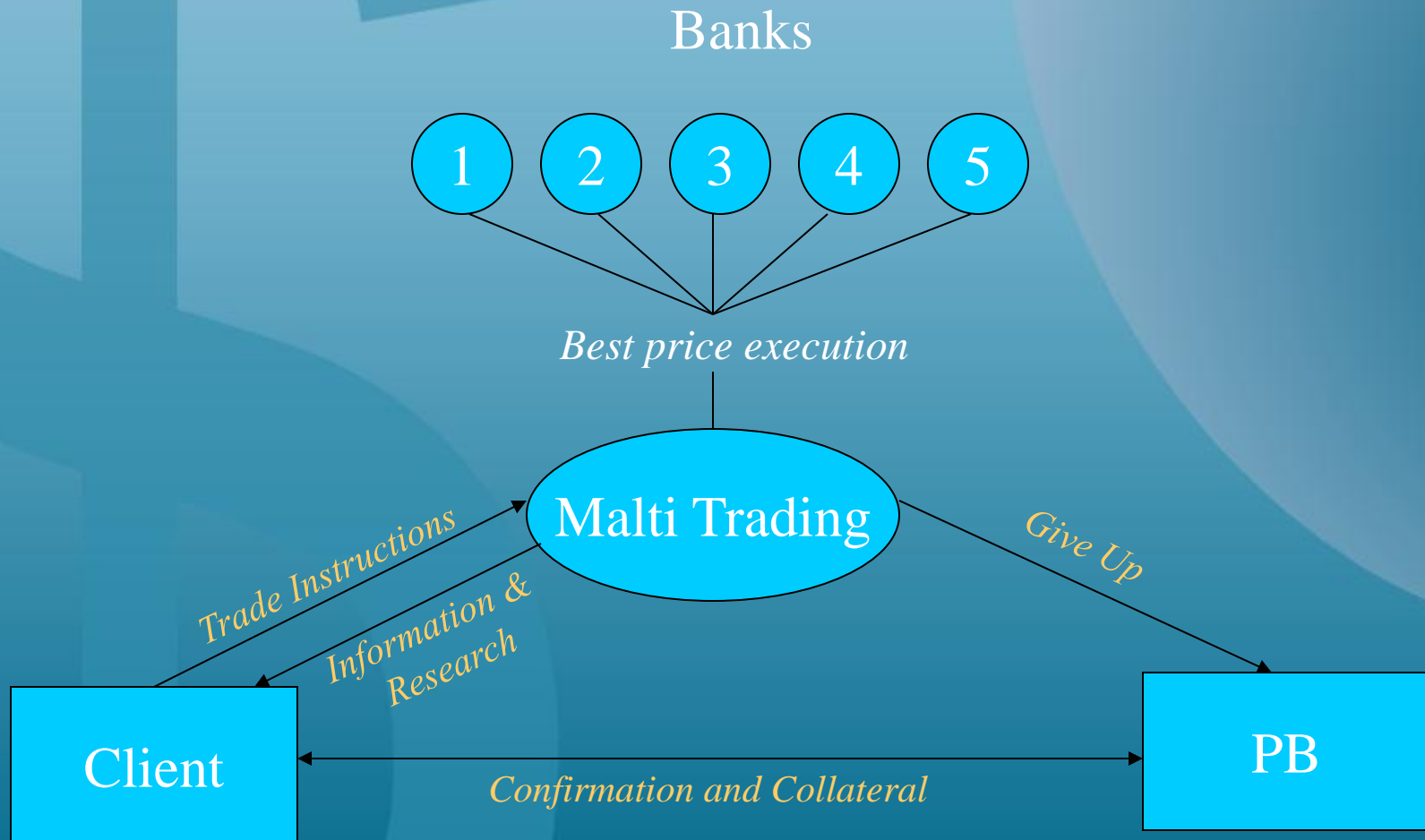
Our Business Model

- Each investor and hedging customer considers their risk tolerance upfront.
- According to this a suitable investment and/or hedging strategy is suggested.
- Each client is then offered our help in arranging a credit line with the appropriate bank to reduce excessive costs and unnecessary spreads.
- The dialogue is maintained on a daily basis or as chosen by the client.

Prime Brokerage - Trading Relationship

- We offer the ability to open Prime Brokerage lines with:
 - Bank of America
 - Morgan Stanley
- Via the PB lines we can offer consolidated market information, research and execution with:
 - Bank of America
 - Barclays
 - Credit Suisse
 - Deutsche Bank
 - Goldman Sachs
 - HSBC
 - JP Morgan
 - Morgan Stanley
 - RBS

How Prime Brokerage Works



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