

Firsthand Capital Management, Inc.

ADV Brochure Supplement

January 20, 2012

Firsthand Capital Management, Inc.
150 Almaden Blvd., Suite 1250
San Jose, CA 95113

This brochure supplement provides information about Kevin Landis, Nick Schwartzman, and Han Lee that supplements the Firsthand Capital Management, Inc. brochure. You should have received a copy of that brochure. Please contact Phil Mosakowski if you did not receive Firsthand Capital Management, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Kevin Landis, Nick Schwartzman, and Han Lee is available on the SEC's website at www.adviserinfo.sec.gov.

Item 2 – Educational Background and Business Experience

Name: Kevin Landis

Year of birth: 1961

Formal Education: Kevin received a Bachelor of Science degree in Electrical Engineering and Computer Science from University of California at Berkeley and a Master of Business Administration degree from Santa Clara University.

Previous Positions Held: Prior to forming Firsthand Capital Management, Inc. (formerly called SiVest Group, Inc.) in 2009, Kevin served as Chief Investment Officer for a similarly named investment adviser, Firsthand Capital Management, Inc., an SEC-registered investment adviser, from 1994 to 2009.

Item 3 – Disciplinary Action

There have been no litigation/regulatory actions (past, current and pending) against Kevin Landis.

Item 4 – Other Business Activities

None

Item 5 – Additional Compensation

None

Item 6 – Supervision

The portfolio managers operate in a cooperative team environment, with general oversight by Kevin Landis.

Item 2 – Educational Background and Business Experience

Name: Nick Schwartzman

Year of birth: 1967

Formal Education: Nick received an undergraduate degree in applied mathematics and a master's degree in computer science from Russia's St. Petersburg State University. He later earned a Master of Science degree in electrical engineering and a Master of Business Administration from Santa Clara University.

Previous Positions Held: Prior to joining Firsthand Capital Management, Inc. (formerly called SiVest Group, Inc.) in 2009, Nick served as director of research for a similarly named investment adviser, Firsthand Capital Management, Inc., an SEC-registered investment adviser, from 2007 to 2009. From 2004 to 2007, Nick served as senior equities analyst for Firsthand.

Item 3 – Disciplinary Action

There have been no litigation/regulatory actions (past, current and pending) against Nick Schwartzman.

Item 4 – Other Business Activities

None

Item 5 – Additional Compensation

None

Item 6 – Supervision

As Director of Research Nick is supervised by the firm's Chief Investment Officer Kevin Landis.

Item 2 – Educational Background and Business Experience

Name: Han Lee

Year of birth: 1979

Formal Education: Han received a Bachelor of Science degree in Electrical Engineering and Computer Science from University of California at Berkeley and a Master of Business Administration degree from San Jose State University.

Previous Positions Held: Prior to joining Firsthand Capital Management, Inc. (formerly called SiVest Group, Inc.) in 2009, Han served as research analyst for a similarly named investment adviser, Firsthand Capital Management, Inc., an SEC-registered investment adviser, from 2007 to 2009. Between 2005 and 2007 he was a research associate for Global Crown Capital.

Item 3 – Disciplinary Action

There have been no litigation/regulatory actions (past, current and pending) against Han Lee.

Item 4 – Other Business Activities

None

Item 5 – Additional Compensation

None

Item 6 – Supervision

The portfolio managers operate in a cooperative team environment, with general oversight by Kevin Landis.