

**ITEM 1: COVER PAGE FOR
PART 2B OF FORM ADV:
BROCHURE SUPPLEMENT
DATED APRIL 11, 2012**

ANDREW H. WINCHESTER

PACIFIC POINTE ADVISORS LLC

**EI ANDALUZ BUILDING
523 CHAPALA #1
SANTA BARBARA, CA 93101
TELEPHONE NUMBER: (805) 845-2400**

This brochure supplement provides information about Andrew H. Winchester that supplements our brochure. You should have received a copy of that brochure. Please contact Gary Dorfman, Chief Compliance Officer, if you did not receive our firm's brochure or if you have any questions about the contents of this supplement.

Additional information about Mr. Winchester is available on the SEC's website at www.adviserinfo.sec.gov.

Item 2. Educational Background and Business Experience

Andrew Harry Winchester

Year of Birth: 1963

Educational Background:

- 1986; Cal Poly San Luis Obispo, Business Management

Business Background:

- 04/2012-Present; Pacific Pointe Advisors LLC; Investment Adviser Representative
- 01/2000-Present; Self- Employed

Licenses and Other Professional Designations:

- 04/2012- Series 65

Item 3. Disciplinary Information

If there are legal or disciplinary events material to your evaluation of Mr. Winchester, we are required to disclose all material facts regarding those events.¹

We have nothing to disclose in this regard.

Item 4. Other Business Activities

A. If Mr. Winchester is actively engaged in any investment-related business or occupation, including if he is registered, or has an application pending to register, as a broker-dealer, registered representative of a broker-dealer, futures commission merchant (“FCM”), commodity pool operator (“CPO”), commodity trading advisor (“CTA”), or an associated person of an FCM, CPO, or CTA, we are required to disclose this fact and describe the business relationship, if any, between the advisory business and the other business.

1. If a relationship between the advisory business and Mr. Winchester’s other financial industry activities creates a material conflict of interest with you, the SEC requires us to describe the nature of the conflict and generally how we address it.

We have nothing to disclose in this regard.

¹ **Note:** Our firm may, under certain circumstances, rebut the presumption that a disciplinary event is material. If an event is immaterial, we are not required to disclose it. When we review a legal or disciplinary event involving Mr. Winchester to determine whether it is appropriate to rebut the presumption of materiality, we consider all of the following factors: (1) the proximity of Mr. Winchester to the advisory function; (2) the nature of the infraction that led to the disciplinary event; (3) the severity of the disciplinary sanction; and (4) the time elapsed since the date of the disciplinary event. If we conclude that the materiality presumption has been overcome, we prepare and maintain a file memorandum of our determination in our records. We follow SEC rule 204-2(a)(14)(iii) and similar state rules.

2. If Mr. Winchester receives commissions, bonuses or other compensation based on the sale of securities or other investment products, including as a broker-dealer or registered representative, and including distribution or service (“trail”) fees from the sale of mutual funds, we have to disclose this fact. If this compensation is not cash, we are required to explain what type of compensation he receives. We must explain that this practice gives Mr. Winchester an incentive to recommend investment products based on the compensation received, rather than on your needs.

We have nothing to disclose in this regard.

- B. If Mr. Winchester is actively engaged in any business or occupation for compensation not discussed in response to Item 4.A, above, and the other business activity or activities provide a substantial source of his income or involve a substantial amount of Mr. Winchester’s time, we are required to disclose this fact and must describe the nature of that business. If the other business activities represent less than 10 percent of his time and income, we may presume that they are not substantial.

We have nothing to disclose in this regard.

Item 5. Additional Compensation

If someone who is not a client provides an economic benefit to Mr. Winchester for providing advisory services, we are required to generally describe the arrangement. For purposes of this Item, economic benefits include sales awards and other prizes, but do not include his regular salary. Any bonus that is based, at least in part, on the number or amount of sales, client referrals, or new accounts should be considered an economic benefit, but other regular bonuses should not.

We have nothing to disclose in this regard.

Item 6. Supervision

We are required to explain how we supervise Mr. Winchester, including how we monitor the advice he provides to you. Our firm has to provide the name, title and telephone number of the person responsible for supervising Mr. Winchester’s advisory activities on behalf of our firm.

Gary Dorfman, Chief Compliance Officer of Pacific Pointe Advisors LLC, supervises and monitors Mr. Winchester’s activities on a regular basis. Please contact Mr. Dorfman if you have any questions about Mr. Winchester’s brochure supplement at (805) 845-2400.