

Item 1 – Cover Page

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Bellevue, WA 98004
(800) 401-45341211
<http://www.trutinafinancial.com>

This Form ADV Part 2 A (and B, Brochure Supplement, attached, our “Disclosure Brochure” or “Brochure”) is required by the Investment Advisers Act of 1940, is a very important document between Clients (you, your) and Trutina Financial (Trutina, us, we, our). This Brochure provides information about our qualifications and business practices.

If you have any questions about the contents of this Brochure, please contact us at the telephone number above or via email by contacting Deanna Richards at deannar@trutinafinancial.com.

The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any State Securities Regulatory Authority. We are a registered investment adviser with the Securities and Exchange Commission. Our registration as an Investment Adviser does not imply any level of skill or training.

The oral and written communications we provide to you, including this Brochure, is information you use to evaluate us (and other advisers) which are factors in your decision to hire us.

Additional information about our firm (and our employees) is available to you for free, by using a Securities and Exchange Commission “public disclosure” website. This site is called “Investment Adviser Public Disclosure” and is available at www.adviserinfo.sec.gov.

Item 2 – Material Changes

1. Effective March 15, 2012, Deanna M. Richards became the Chief Compliance Officer. This is indicated on the Cover Page, Code of Ethics, and Part 2 B, Brochure Supplement (see the Table of Contents, below, for the various page numbers).
2. Two Investment Adviser Representatives, David Giannini and Todd Carter, were added as Registered Representatives of Symetra Investment Services, Inc. (page 10).
3. Three Investment Adviser Representatives were added to the Part 2 B Brochure Supplements:
 - a. David Giannini
 - b. Todd Carter, and
 - c. Steve Kriha

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Item 4 – Advisory Business

Overview of our Firm:

Trutina Financial is the dba (doing business as name) for Bellevue Financial (an “S” corporation) and previously a branch office of Linsco Private Ledger (LPL) a securities broker dealer and investment adviser from 2005 through 2009.

In 2009, Bellevue Financial and Storehouse Partners, LLC (IARD Number 148866) merged; Bellevue Financial purchased the controlling interests in Storehouse Partners. The resulting merged entity transaction (which closed in September of 2010) resulted in the following:

Bellevue Financial, doing business as Trutina Financial, effective in September of 2010. Storehouse Partners is still a legal entity, but is now dormant (not active).

Trutina Financial is now our business name. See: <http://www.trutinafinancial.com>.

Our principal shareholders and executives include:

Patricia L. Edwards, Partner
Richard L. Budke, Partner
Matthew M. Myers, Partner
Steven R. Herman, Partner

Services Offered / Provided

We provide two primary lines of business. Each is disclosed within their “Own” Form ADV Part 2 A and Part 2 B (Brochure Supplement). As indicated in the header of this Brochure, this Part 2 A and B brochure supplement is for our services to 401(k) plans, profit sharing plans, and plan participants only.

Our other Form ADV Part 2 A and B Brochure supplement is for Portfolio Management / Trutina Wealth Management Clients.

Both of our brochures are available at the Investment Adviser Public Disclosure website on the cover page of this Brochure.

401(k) and Profit Sharing Plan Services – Ongoing Services

1. Initial Plan Design and Consulting

Analysis of employer retirement plan objectives are based on the employer’s needs, employee demographics and the recommendation of an appropriate plan type. We also provide consulting and recommendations on the plan’s designs and specifications, including qualified plan compliance.

Employers use a Non-Trutina developed Plan document. Employers acknowledge, in writing, that Trutina shall have no responsibility for the preparation (or maintenance) of:

- Summary Plan Description
- Summary Material Modification
- Plan-specific notices
- Plan amendments
- Applying for IRS determination letter(s)

2. Employer Investment Consulting

Consulting services on the Employee Retirement Income Security Act (ERISA) related fiduciary issues for the Employer. We provide guidance for the Employer to select the investment choices available to participants under their selected plan (menu of investment choices). The service includes an analysis of proposed investment options, and the development of portfolio models for participants to select from. Analysis includes using software tools such as FI360 and Morningstar.

3. Employee Meetings

We conduct employee educational meetings with your eligible employees to guide them on the following. We work with each Employer to schedule meeting times and dates that are convenient for all parties. Meeting items covered, include, but are not limited to:

- The Plan selected
- General concepts of saving, retirement planning and investing
- Available investment choices (including portfolio models)
- Enrollment (guidance, support and processing, if requested)

4. Needed Information

We will assist the provider (Third Party Administrator) in obtaining all needed information from you, the Employer, in a timely manner. We also assist you in delivering materials that are true, accurate and complete.

5. Regular Contact with the Employer and Board of Directors (if any)

We will contact you on a regular basis via telephone, email or personal visit with Employers as we mutually agree (as to method, schedule and content). Our goal is simple: to provide continual assurance of Trutina's commitment to you as the Plan sponsor and your Employees (Participant's benefit) with respect to the plan. Meeting with the Employer's Board of Directors or Trustees (or other Governance body) of the Employer is critical for the success of the Plan.

6. Evaluation of Plan Effectiveness

This step is as simple as it sounds. We provide analysis and reports of the Plan's effectiveness in meeting your goals and objectives, not just for you, the sponsor / employer, but for the employees (participants) as well. We want to make sure the Plan development, implementation and use by employees are meeting your goals and objectives.

The analysis includes (and may be provided quarterly or semi-annually as you choose):

- Overall Portfolio (investment choices) returns and performance
- Changes in assets (contributions or withdrawals)
- Percentage of assets invested in equity securities and fixed income
- Individual mutual fund monitoring
- Comparisons of investment performance to appropriate indexes and benchmarks
- Employee participation levels over various time periods
- Market and economic updates, and

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- Incorporation of your feedback

7. Optional Services (If you select these services, your costs will increase, see Item 5)

- Participant Investment Consulting:** We will consult with individual participants as to the appropriate investment choices for the employee from the available choices within your Plan. This includes assistance in the development of a custom model for the employee on a participant-by-participant basis (using the investment options within the Plan)
- Completion of Forms / Enrollment:** We confer with employees in an effort to assist them in the completion of enrollment forms, investment election / selection forms and the designation of their beneficiaries. Conferences are held at the same frequency as the Plan evaluations when the Trutina planner / relationship manager is on-site at your location, via telephone, or Web X, etc.
- Personal Investment Counseling:** A Trutina Financial Professional will meet with participants on an annual basis to discuss their personal investment needs. If requested, we will prepare a comprehensive and complete personalized financial plan.

In providing these optional services, we may offer Employers and Employees information on other financial and retirement products or services offered by Trutina and our employees.

Regulatory Assets Under Management¹ (as of 12/31/11)

Type	AUM in US Dollars
Discretionary	\$127,480,000.00
Non-Discretionary	\$100,140,000.00
Total AUM	\$227,620,000.00

¹ Our Regulatory Assets Under Management are calculated the same for Form ADV Part 1 and Part 2 A. These figures include all fee paying and non-fee paying (employees, family members, and friends) accounts to whom we provide our portfolio management services as of the date indicated.

Item 5 – Fees and Compensation

The fees we charge for the services described under Item 4 vary according to the following criteria:

- Employer size and number of Employees
- Plan size
- Number of locations
- Services provided (including optional services)
- Number of eligible securities / investments in the plan
- The type of plan
- Frequency of reports / meetings with employees, and
- Other variables

Our annual fees (based upon the Plan's consolidated assets of all Participants) are negotiated upon these variables and range from:

0.10% (ten basis points) of the assets in the Plan
To
1.50% (one hundred fifty basis points) of the assets in the Plan

The exact fee we charge for our services are disclosed and documented in the Plan Services Agreement we enter into with each Plan Client (Employer). In cases where the Plan Services Agreement is either established or terminated during a calendar quarter, the fee negotiated is pro-rated for the time period that services are provided. Fees are charged in advance or arrears of the service provided; in the case of fees in advance, should you terminate the agreement with us, we will pro-rate the fee and refund to the Employer (or Participants) the unused portion of the fee promptly (within 30 days).

Fees may be paid by check (upon presentation of an invoice) on a quarterly basis to the Plan Sponsor; or fees may be deducted from each Participant's account. Fees are payable to Trutina per the Plan's governing documents.

We do not impose a minimum Plan size or minimum annual fee for Plans.

Fixed Fee

For new, start-up Plans (with no assets yet in the Plan), we will negotiate an annual, fixed fee, billed quarterly in advance (or arrears) of the service until such time as the Plan assets grow to a level that makes economic sense for us to move the Plan to the asset based fee schedule as described previously. In defining and negotiating a fixed fee, we conduct the

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same evaluation as listed immediately above. Fixed fees range from \$1,000 per year (\$250 per quarter) to \$7,000 (or more) per year based on the identified variables.

Fees are paid by check (upon presentation of an invoice) on a quarterly basis to the Plan Sponsor.

Outside Business Activity and Additional Compensation (See Item 10):

As described in more detail later in this Brochure, certain employees (including Partners) are separately licensed with third party, un-affiliated firms as:

- Registered Representatives of Symetra Investment Services, Inc. (Symetra), a securities broker dealer registered with the Financial Industry Regulatory Authority (FINRA), the Securities and Exchange Commission (SEC) and the Securities Investors Protection Corporation (SIPC). This licensure as a Registered Representative (RR) allows these individuals to purchase or sell securities (including Variable Annuities) for separate and customary commission compensation, in addition to the advisory fees we charge for our services as described above.
 - Such additional compensation is not “credited” against the advisory fees (asset based or fixed fees) that you are charged for our advisory services. This compensation is in addition to the fees you pay Trutina.
- Insurance Agents (InsA) licensed directly with various insurance companies. The InsA licensing allows these individuals to purchase or sell insurance products or services (including fixed annuities) for separate and additional compensation. As described above, this compensation is not credited against the advisory fees you pay us.

You are not obligated to use Symetra as your broker or dealer of record for any of your assets.

We have Client assets at Symetra, only if our recommended custodian (Schwab) cannot take possession of the securities we previously held at another broker dealer (LPL). Symetra has allowed (granted permission) for certain of our employees to be licensed with them as RRs to allow us to continue to provide brokerage services to those clients whose products cannot be held by Schwab, or those clients who prefer transaction based pricing (or for smaller client relationships to whom we have long term service relationships), but may be too small to have a Portfolio Management Account with Trutina. See Items 10 and 12 below for additional detail.

General Information on Advisory Services and Fees

- Our services are available to family members and friends of our employees at no fee or at fee schedules that are lower than disclosed above. Our family / friend fee schedules are not available to our non-family / friend clients.
- Official record of your Account(s): for performance the “official” record-keeper of your account data and information is your third party, qualified custodian (bank, broker, trust company, insurance company, mutual fund complex, etc.).
- Additional fees or expenses you will pay (these fees and expenses are not included in the Advisory Fees , described above, that you pay to us. We do not participate (directly or indirectly in any of these fees that you pay to others), however, if you use Symetra Investment Services (and our employees who are RRs of Symetra), Symetra and our employee will be the broker (and RR) of record; they will earn 12b-1 and other fees (including commissions, sub-agent transfer fees, payment for order flow and other compensation for the purchase, sale or recommendation of a transaction). Additional fees include the following (please see Item 12):
 - Brokerage commissions
 - Transaction fees
 - Other related costs and expenses
 - Charges imposed by custodians, brokers, third party investment and other third parties, including but not limited to:
 - Advisory fees and administrative fees charged by Mutual Funds (MF), Exchange Traded Funds (ETFs)
 - Although we try to use mutual funds that do not pay 12b-1 service fees, distribution fees or shareholder service fees, we are not always able to do so. We do not receive, ourselves any of this compensation (however, certain of our employees who are RRs of Symetra may receive this compensation, see Item 10)
 - Custodial Fees
 - Deferred sales charges (on MF)
 - Wire transfer and electronic fund processing fees
 - Among others that may be incurred

Item 6 – Performance-Based Fees and Side-By-Side Management
Item 7 – Types of Clients

Not applicable to Trutina (we charge fees as described under Item 5, above).

We do not charge so-called performance based or incentive fees.

Item 7 – Types of Clients

We provide 401(k) and Profit Sharing Plan services to Employers and your employees only.

Minimum Account Sizes, Minimum Fees

Not applicable to services for Qualified or Non-Qualified Retirement Plans.

Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss

Method of Analysis:

We provide investment advice on a number of securities, including:

- Mutual funds, including variable annuities, variable life insurance and fixed annuities
- Exchange Traded Funds (ETFs)

We formulate our investment advice to Clients by Fundamental analysis².

Sources of Information:

Information we use to provide advice include the following:

- Financial newspapers and magazines
- Research materials prepared by third parties
- Annual reports, prospectus and filings with the SEC
- Company press releases, and
- Proprietary analysis of data and information

² Fundamental analysis is a technique that attempts to determine a security's value by focusing on underlying factors that affect a company's *actual* business and its future prospects. The other terms used here are defined on the internet (www.investopedia.com) or call us and we'll explain them to you.

Investment Strategies:

- Long term purchases (over 1 year)

Risk of Loss:

Investing in securities carries with it the potential for the loss of some (or all) of your invested assets. Trutina does not guarantee or imply any level of success in the services that we provide to you. As a result, you should be prepared (as recent events have indicated) for significant losses in your accounts or assets, including unrealized capital gains or appreciation (securities that were not sold to lock in profits).

Item 9 – Disciplinary Information

We do not have any disciplinary events or history to disclose for Trutina or any of our Partners.

Item 10 – Other Financial Industry Activities and Affiliations

The following individuals are RRs of Symetra Investment Services (See Item 5, above):

- Richard L. Budke, Partner, AIF®
- Matthew M. Myers, Partner, CFP®
- Kyle E. Hauge, AIF®, PRP, 401(k) Consultant
- Lynn M. Chambers, CFP®, Financial Adviser
- David Giannini, Financial Adviser
- Todd Carter, Financial Adviser

As a result, each of these individuals is separately licensed to purchase or sell securities, including variable annuities to Clients for compensation that is separate and in addition to the advisory fees payable under Item 5, above. As indicated under that Item, the separate compensation is not credited against the advisory fees payable to Trutina for Portfolio Management services.

In addition, Richard Budke, Matthew Myers (and six other Trutina employees) are also licensed as insurance agents. Again, as described under Item 5, these InsAs are able to purchase or sell insurance products or services for additional commission compensation. As indicated under that Item, the separate compensation is not credited against the advisory fees payable to Trutina for Portfolio Management.

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The receipt by these individuals of additional compensation is a conflict of interest to the services we provide to you.

Note, however, that Trutina must approve, initially, this outside business activity. In addition, Symetra Investment Services has obligations to supervise their RRs, especially those involved in outside business activities (i.e., employment with Trutina). RRs are subject to supervision and control procedures, annual training and other compliance related requirements by Symetra and their compliance program.

For each of the listed individuals, they may spend as much as 5% of their time on activities not related to the professional services of Trutina.

Due to the RR and InsA registrations, the following list is provides some examples of additional compensation that is received (from the investment advice we provide to you), if you use these individuals in these separate capacities. You are under no obligation (direct or implied) to use any Trutina employee in a separate capacity:

- Commissions on the purchase or sale of mutual funds or other securities, including mark-ups or mark-downs (on principal transactions where the “commission” is included in the price of the security). This applies to certain equity securities and many fixed income securities
- 12b-1 (or trailing commissions) from mutual funds
- Commissions on the purchase, sale or exchange of Annuities (fixed or variable)
- A portion of the commission you are charged when you purchase or sell a security (through a firm where we are RRs)
- Among others

Item 11 – Code of Ethics

Our employees follow our own advice. As a result, we have (as required by the Investment Advisers Act of 1940) implemented policies and procedures to govern our employees and to mitigate the conflicts of interest we encounter when providing our advisory services to you. These include:

- A Code Of Ethics that each employee is required to review and sign an acknowledgement of receipt and understanding (upon hire, and annually);
- Prohibitions on the misuse of material non-public information
- Personal securities trading policies and procedures (governing not only our employee but also the members of their household and any other securities or brokerage accounts they have beneficial ownership of with a spouse, family member or other person).

Through providing portfolio management services, we may recommend or cause you to invest in or hold a security in which Trutina or an employee has an ownership position. Our listed policies and procedures are designed to mitigate these conflicts of interest, and, in part to prevent and detect violations of federal securities laws (to protect your interests over our own).

We strive to the highest ethical and fiduciary standards (in dealing with Clients, the public, vendors, prospective clients and each other (employees)). As a fiduciary, we have an affirmative duty to act with integrity, competence and care; this includes disclosing all potential and actual conflicts of interest (this is exactly what this Form ADV, Part 2 A and the Part 2 B Brochure supplements are designed to do) and how we mitigate those conflicts.

You may request a copy of our Code of Ethics by contacting Deanna Richards, Chief Compliance Officer, at 800.401.4534; at 425.401.1211 or via email at deannar@trutinafinancial.com.

Item 12 – Brokerage Practices

For 401(k) or Profit Sharing Plan services, we are not engaged in trading or brokerage activity for Plan assets.

However, when providing consulting services to Employers (investment consulting), our financial professionals will provide specific recommendations as to Plan Platforms that are most appropriate for the Employer and your goals for the Plan.

We do not obtain, directly or indirectly, any economic benefit of any kind from the recommendation of Plans or Platform Sponsors.

We do not recommend Symetra to Plan Clients. We do not recommend Charles Schwab & Company to Plan Clients. (We do recommend Schwab to Portfolio Management clients – see our other Form ADV, Part 2 A and B).

Item 13 – Review of Accounts

Reviews and Reviewers

We provide analysis and report on the Plan's effectiveness in achieving an Employer's goals and objectives of the Plan. This is provided by our Investment Professionals (See Part 2 B Supplements, below).

Analyses are described under Item 4, above; frequency is negotiated between you and Trutina.

Reports

We do not provide reports to a Plan Sponsor (Employer) or participants. Employers and participants receive periodic reports / statements from the third party custodians of the Plan's assets, or by the trustee or third party administrator. These are presented on a quarterly basis; Trutina receives copies of these materials.

Item 14 – Client Referrals and Other Compensation

We do not pay any person or entity a fee (directly or indirectly) for Client referrals (or introductions).

Item 15 – Custody

We do not have physical possession of your funds or securities. All account assets are held at a third party, qualified custodian.

Please see Item 5 for the process to directly debit our advisory fees from your custodial account.

Item 16 – Investment Discretion

Not applicable to 401(k) or Profit Sharing Plan Services

Item 17 – Voting Client Securities (i.e., Proxy Voting)

Not applicable to 401(k) or Profit Sharing Plan Services

Item 18 – Financial Information

We do not have any financial issue or situation that would impair our ability to deliver services to our Clients. No person (the Firm or a Principal Officer or Partner) has filed bankruptcy.

Part 2B of Form ADV: Brochure Supplement

Item 1 Cover Page

This brochure supplement provides information about our employees who provide investment advice, manage portfolios or otherwise service Clients.

Patricia Edwards, Partner, Chief Investment Officer, CFA®, Portfolio Manager

Rich Budke, Partner, AIF®, Portfolio Manager

Matthew Myers, Partner, CFP®, Portfolio Manager

Paul Acker, Portfolio Manager

Lynn Marie Chambers, CFP®, Financial Adviser

David Giannini, Financial Adviser

Todd Carter, Financial Adviser

Steve Kriha, Financial Adviser

As Trutina has only one office, all listed employees can be contacted at the following address and telephone number:

Trutina Financial
10811 Main Street
Bellevue, WA 98004
425.401.1211 or 800.401.4534

You should have received a copy of the Part 2 A brochure as we include this supplement with all copies. Please contact Deanna Richards, CCO at the telephone number above or via email at deannar@trutinafinancial.com if you did not receive Trutina's Brochure, or if you have any questions related to the brochure or this supplement.

Additional information about all of the individuals listed above is available on the SEC's website at www.adviserinfo.sec.gov.

Item 2 Educational Background and Business Experience

Name: Patricia Lynn Edwards, CFA^{®3}

Born: 1963

Education after High School

BA, Economics, 1985, University of California San Diego

CFA[®], 1994, (Chartered Financial Analyst), CFA Institute

Employment History, Past 5 years

Partner, Chief Investment Officer, Portfolio Manager, Investment Adviser Representative (IAR), 2009 to Present

Chief Compliance Officer (CCO), 2009 to 03/2010

Bellevue Financial, dba Trutina Financial

Member, 2008 to 09/2010

Storehouse Partners, LLC

Managing Director, 2003 to 2008

Wentworth, Hauser and Violich

Item 3 Disciplinary Information

Patricia Lynn Edwards does not have any disciplinary events (legal or financial) in her record or to disclose.

Item 4 Other Business Activities

None

Item 5 Additional Compensation

None

³ The Chartered Financial Analyst Certification is an international professional certification offered by the CFA Institute (formerly AIMR) to financial professionals who complete a series of three examinations. To become a CFA, candidates must pass each of three six-hour exams, possess a bachelor's degree from an accredited institution (or have equivalent education or work experience) and have 48 months of qualified, professional work experience. CFAs are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.

Item 6 Supervision

As Chief Investment Officer, Patricia supervises the investment advisor activities of all investment professionals. She accomplishes this activity by monitoring the securities and strategies used to provide advice to clients and by managing portfolios for clients and reviewing client accounts on a periodic basis.

In addition, Patricia also reviews data and information from our portfolio accounting software, discusses trading issues with our portfolio management team, and reviews exception reports (and other data) generated from our operational processes.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at patty@trutinafinancial.com.

Item 2 Educational Background and Business Experience

Name: Richard L Budke AIF®⁴

Born: 1951

Education after High School

BA, Business, 1973, Pacific Lutheran University
AIF® (Accredited Investment Fiduciary), 2012, fi360

Employment History, Past 5 years

Partner, Portfolio Manager, IAR, 2005 to Present
CCO, 3/2010 to 12/2011
Bellevue Financial, dba Trutina Financial

Member, 07/2009 to 09/2010
Storehouse Partners, LLC

Registered Representative (RR), 2009 to Present
Symetra Investment Services, Inc.

Insurance Agent (InsA), 2001 to Present
Licensed as agent with various insurance companies

RR / IAR, 2001 to 2009
Linsco Private Ledger (now LPL)

⁴The Principals of EFA have received certification as Accredited Investment Fiduciary's by the Center for Fiduciary Studies. The Accredited Investment Fiduciary® (AIF®) designation represents a thorough knowledge of and ability to apply the Global Fiduciary Standard of Excellence. The Standard of Excellence is based on the fiduciary practices developed by the Foundation for Fiduciary Studies. AIF® designees have received comprehensive instruction on the Practices and the legal and best practice framework they are built upon.

Expertise in this area is critical in today's fiduciary landscape. All investment industry scandals have one common thread: A fiduciary parlayed their position of trust for personal profits. "Breach of fiduciary responsibility" is the leading cause for arbitration against brokers, and the leading cause for civil and regulatory suits against RIAs. Investment fiduciaries are constantly exposed to legal and practical scrutiny — it comes from multiple directions and for various reasons. The AIF® training and designation help mitigate this liability by instructing in practices that cover pertinent legislation and best practices. For this reason the AIF was named one of the ten most wanted in the investment industry by Financial Planning magazine.

Item 3 Disciplinary Information

Richard L. Budke does not have any disciplinary events (legal or financial) in his record, or to disclose.

Item 4 Other Business Activities

Richard is also a Registered Representative and Insurance Agent with various insurance companies as identified above. See also Items 4, 5 and 10 of Form ADV, Part 2 A (attached) for additional detail.

Item 5 Additional Compensation

As a RR with Symetra and an insurance agent licensed with various insurance companies, Richard is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 6 Supervision

Richard's advisory services are supervised by Patricia Edwards, CIO. The process of supervision is to participate in the review of client accounts, monitor securities held by clients, monitoring exception reports, among other activities.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at patty@trutinafinancial.com.

Item 2 Educational Background and Business Experience

Name: Matthew M. Myers, CFP®⁵

Born: 1971

Education after High School

BA, Business, 1994, University of Washington

CFP® (Certified Financial Planner), 2005, College of Financial Planning

Employment History, Past 5 years

Partner, Portfolio Manager, IAR, 2009 to Present

Partner, IAR 2005 to Present

Bellevue Financial, dba Trutina Financial

Member, 07/2009 to 09/2010

Storehouse Partners, LLC

RR, 2009 to Present

Symetra Investment Services, Inc.

InsA, 2005 to Present

Licensed as agent with various insurance companies

RR / IAR, 2000 to 2009

Linsco Private Ledger (now LPL)

⁵ The CFP® Certification Examination tests your ability to apply your financial planning knowledge to client situations. The 10-hour exam is divided into three separate sessions. Because of the integrated nature of financial planning, however, each session may cover all topic areas. All questions are multiple choice, including those questions related to case problems. Meet the Experience Requirement At least three years of qualifying full-time work experience are required for certification. Qualifying experience includes work that can be categorized into one of the six primary elements of the personal financial planning process. Experience can be gained in a number of ways including: the delivery of all, or of any portion, of the personal financial planning process to a client; the direct support or supervision of individuals who deliver all, or any portion, of the personal financial planning process to a client; teaching all, or any portion, of the personal financial planning process. Pass *Fitness Standards for Candidates and Registrants* and Background Check. Applicants for CFP® certification must pass CFP Board's *Fitness Standards for Candidates and Registrants*, which describe conduct that will or may bar an individual from being certified. For example, conduct that is presumed to be unacceptable includes one personal or business bankruptcy filed within five years prior to completing the CFP® Certification Application. Individuals that have filed for bankruptcy in that time frame must petition CFP Board's Disciplinary and Ethics Commission for reconsideration of the presumptive bar. CFP Board's Disciplinary and Ethics Commission may, at its discretion, grant or deny the petition. After you have met the education, examination and work experience requirements, you must disclose past or pending litigation or agency proceedings and agree to abide by CFP Board's *Code of Ethics and Professional Responsibility, Rules of Conduct and Financial Planning Practice Standards*. A background check will also be conducted.

Item 3 Disciplinary Information

Matthew M. Myers does not have any disciplinary events (legal or financial) in his record, or, to disclose.

Item 4 Other Business Activities

As a RR with Symetra and an insurance agent licensed with various insurance companies, Matthew is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 5 Additional Compensation

As a RR with Symetra and an insurance agent licensed with various insurance companies, Matthew is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 6 Supervision

Matthew's advisory services are supervised by Patricia Edwards, CIO. The process of supervision is to participate in the review of client accounts, monitor securities held by clients, monitoring exception reports, among other activities.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at patty@trutinafinancial.com.

Item 2 Educational Background and Business Experience

Name: Paul M. Acker

Born: 1956

Education after High School

BA, Music, 1988, University of Southern California

Employment History, Past 5 years

Portfolio Manager, IAR, 2010 to Present
Bellevue Financial, dba Trutina Financial

Owner, IAR, 2008 to 2010
NetWorth Consulting

Financial Consultant (RR / IAR), 2006 to 2007
D.A. Davidson

Insurance Agent (InsA), 2006 to Present
Licensed as agent with various insurance companies

Item 3 Disciplinary Information

Paul M. Acker does not have any disciplinary events (legal or financial) in his record, or, to disclose.

Item 4 Other Business Activities

Paul is also an Insurance Agent with various insurance companies as identified above. See also Items 4, 5 and 10 of Form ADV, Part 2 A (attached) for additional detail.

Item 5 Additional Compensation

As an insurance agent licensed with various insurance companies, Paul is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 6 Supervision

Paul's advisory services are supervised by Patricia Edwards, CIO. The process of supervision is to participate in the review of client accounts, monitor securities held by clients, monitoring exception reports, among other activities.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at patty@trutinafinancial.com.

Item 2 Educational Background and Business Experience

Name: Lynn Marie Chambers, CFP®

Born: 1965

Education after High School

Certificate; Personal Financial Planning, 2003, City University

CFP® (Certified Financial Planner), 2005, City University

Employment History, Past 5 years

Portfolio Manager, Financial Adviser 9/2011 to Present

Bellevue Financial, dba Trutina Financial

RR, 9/11 to Present

Symetra Investment Services, Inc.

InsA, 9/11 to Present

Licensed as agent with various insurance companies

RR / IAR, 9/10 to 9/11

E.K. Riley Investments, LLC

RR / IAR, 6/09 to 9/10

Morgan Stanley Smith Barney

RR / IAR, 7/93 to 6/09

Citigroup Global Markets, Inc.

Item 3 Disciplinary Information

Lynn Marie Chambers does not have any disciplinary events (legal or financial) in her record, or, to disclose.

Item 4 Other Business Activities

As a RR with Symetra and an insurance agent licensed with various insurance companies, Lynn is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 5 Additional Compensation

As a RR with Symetra and an insurance agent licensed with various insurance companies, Lynn is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 6 Supervision

Lynn's advisory services are supervised by Patricia Edwards, CIO. The process of supervision is to participate in the review of client accounts, monitor securities held by clients, monitoring exception reports, among other activities.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at patty@trutinafinancial.com.

Item 2 Educational Background and Business Experience

Name: David Giannini

Born: 1960

Education after High School

BA, Philosophy, University of Washington

Employment History, Past 5 years

Financial Adviser, 2/2012 to Present
Bellevue Financial, dba Trutina Financial

RR, 2/2012 to Present
Symetra Investment Services, Inc.

Vice President, Financial Consultant, 5/06 to 1/12
DA Davidson

Vice President, Financial Advisor, 8/96 to 5/06
RBC Wealth Management

InsA, 8/96 to Present
Licensed as agent with various insurance companies

Item 3 Disciplinary Information

David Giannini does not have any disciplinary events (legal or financial) in his record, or, to disclose.

Item 4 Other Business Activities

As a RR with Symetra and an insurance agent licensed with various insurance companies, David is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 5 Additional Compensation

As a RR with Symetra and an insurance agent licensed with various insurance companies, David is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 6 Supervision

David's advisory services are supervised by Patricia Edwards, CIO. The process of supervision is to participate in the review of client accounts, monitor securities held by clients, monitoring exception reports, among other activities.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at patty@trutinafinancial.com.

Item 2 Educational Background and Business Experience

Name: Todd Carter

Born: 1956

Education after High School

MBA, Financial Management, 1985, City University

BBA, Industrial Relations, 1982, University of Iowa

Employment History, Past 5 years

Financial Adviser, 2/2012 to Present

Bellevue Financial, dba Trutina Financial

RR, 2/2012 to Present

Symetra Investment Services, Inc.

Principal / Owner, 1998 to 2/12

Carter Capital Management

RR, 6/05 to 2/12

Pacific West Securities Inc.

IAR, 2005 to 2/12

Pacific West Financial Group

InsA, 1983 to Present

Licensed as agent with various insurance companies

Item 3 Disciplinary Information

Todd Carter does not have any disciplinary events (legal or financial) in his record, or, to disclose.

Item 4 Other Business Activities

As a RR with Symetra and an insurance agent licensed with various insurance companies, Todd is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 5 Additional Compensation

As a RR with Symetra and an insurance agent licensed with various insurance companies, Todd is licensed to receive typical and customary commission compensation for the purchase or sale of securities, financial products or insurance products / services. This compensation is in addition to and not credited against advisory fees earned by Trutina.

Please see Items 4, 5 and 10 of the Form ADV, Part 2 A, attached.

Item 6 Supervision

Todd's advisory services are supervised by Patricia Edwards, CIO. The process of supervision is to participate in the review of client accounts, monitor securities held by clients, monitoring exception reports, among other activities.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at pattye@trutinafinancial.com.

Item 2 Educational Background and Business Experience

Name: Stephen Kriha

Born: 1972

Education after High School

BA, Political Science, 1996, University of Washington

Employment History, Past 5 years

Financial Adviser, 1/2012 to Present
Bellevue Financial, dba Trutina Financial

Investment Counselor/Portfolio Manager, 3/08 to 12/11
Halbert Hargrove

Principal/Owner, 3/05 to 3/08
Wellspring Financial Advisors, LLC

Item 3 Disciplinary Information

Stephen Kriha does not have any disciplinary events (legal or financial) in his record, or, to disclose.

Item 4 Other Business Activities

Stephen is also an Operations Manager at Northwest Business and Las Vegas Business Sales. Approximately 120 hours per month is devoted to the above duties, to include reviewing efficiency models of workflows at multiple locations for multiple departments.

Item 5 Additional Compensation

Stephen receives compensation in addition to and not credited against advisory fees earned by Trutina.

Item 6 Supervision

Stephen's advisory services are supervised by Patricia Edwards, CIO. The process of supervision is to participate in the review of client accounts, monitor securities held by clients, monitoring exception reports, among other activities.

Please contact Patty for information on her supervision of the other individuals identified on these Part 2 B Brochure supplements by calling 800.401.4534 or 425.401.1211 or via email at patty@trutinafinancial.com.