
Form ADV Part II

Brochure Cover Page

CapWealth Advisors, LLC

SEC File No. 801-69908

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This brochure provides information about the qualifications and business practices of CapWealth Advisors, LLC. If you have any questions about the contents of this brochure, please contact us at the phone number or email address indicated above. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about CapWealth Advisors, LLC also is available on the SEC's website at www.adviserinfo.sec.gov.

Form ADV - Material Changes for Part 2A

CapWealth Advisors, LLC

Since the filing of our most recent ADV update on August 16, 2011, there have been no other material changes.

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CapWealth Advisors, LLC (SEC No. 801-69908)

Advisory Business

Firm Profile:

CapWealth Advisors, LLC (CapWealth) is a Securities and Exchange Commission (SEC) Registered Investment Adviser (RIA). The SEC defines an investment adviser as an individual or firm that is in the business of giving advice. Even though CapWealth is registered with the SEC, neither the SEC nor any state securities authority has approved the information disclosed in this brochure. Also, being a RIA does not imply that CapWealth or its associates have achieved any specific level of skill or training.

CapWealth is based in Franklin, Tennessee and has been in business since 2009. The firm is a single member Limited Liability Company (LLC). Timothy J. Pagliara is the sole member and has 100% ownership of the firm.

Advisory Services:

CapWealth offers the following types of services:

Investment supervisory services. When providing this service, CapWealth will emphasize continuous and regular account supervision for the purpose of client wealth accumulation. This accounts for 95% of the firm's business.

Management of investment advisory accounts not involving investment supervisory services. This service consist of initially working with clients to identify investment goals, risk tolerance and investment time horizon. This accounts for 5% of the firm's services.

The investment services offered by CapWealth can be provided on either a discretionary or non-discretionary basis.

Under the Discretionary Investment Management Agreement, clients grant CapWealth complete and sole discretion to manage their account(s). The account(s) will be managed in accordance with each client's investment objectives, risk tolerance and investment time horizon. Management of the account(s) is subject only to any reasonable restrictions that the client has provided to CapWealth in writing. Pursuant to this grant of discretion, clients authorize CapWealth to invest in securities and other investments of any nature whatsoever, at the time and in the manner that CapWealth determines. CapWealth will also act on the client's behalf in all other matters necessary or incidental to the handling of the account, without discussing these transactions or actions with the

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client in advance. The specific terms of the investment advisory relationship between each client and CapWealth are set forth in the client's Investment Management Agreement.

Under the Non-Discretionary Investment Management Agreement, CapWealth provides investment advice to clients on a non-discretionary basis. This advice is in accordance with each client's investment objectives, risk tolerance and investment time horizon. CapWealth will recommend the purchase and/or sale of securities to clients. But, CapWealth will not execute any recommendations until such time the Firm obtains the client's authorization to do so. The specific terms of the investment advisory relationship between each client and CapWealth are set forth in the client's Investment Management Agreement.

Individual Customization:

Each client informs CapWealth of the client's investment objectives, risk tolerance, and investment time horizon for the account(s). Each client will also notify CapWealth of any reasonable restrictions that the client wishes to impose on the management of the account(s). These restrictions could include designating particular securities or categories of securities that should not be purchased or sold in the account(s). Based upon the information provided by the client, CapWealth, to the fullest extent possible, will tailor services to meet the individual needs of each client.

Assets Under Management:

As of December 31, 2011 CapWealth managed the following client assets:

Discretionary assets of \$409,062,722

Non-Discretionary assets of \$56,217,690

Investments:

CapWealth offers advice on the following types of investments:

- Exchange-listed securities
- Securities traded over-the-counter
- Foreign issues
- Corporate debt securities
- Commercial paper
- Certificates of deposit
- Money Markets
- Municipal securities
- Variable life insurance

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Variable annuities
Mutual fund shares
United States government securities
Options contracts on securities

CapWealth Advisors, LLC**Fees and Compensation**

Clients pay an annual advisory fee ("Management Fee") based on a percentage of their assets under management in each account on the last trading day of each calendar quarter. This fee covers only CapWealth's investment advisory services. Pursuant to this plan, clients pay separate brokerage commissions and charges for transactions. Transactions are directed to broker-dealers selected by the client, including CapWealth Investment Services, LLC (CWIS), a broker-dealer affiliate of CapWealth. The clearing firm for CWIS is Sterne Agee Clearing, Inc. (SAL).

Clients will be assessed fees indicated on the tables set forth below for the investment advisory services offered by CapWealth. The Management Fee is payable each quarter in advance and is expressed as an annual rate on the fee schedules set forth below. The fees will be deducted from the clients assets. The quarterly rate will be approximately one-fourth of the annual rate.

Fee Schedules:**Investment Advisory Accounts**

<u>Assets Under Management</u>	<u>Management Fee</u>
Up to and including \$1,000,000	1.00%
\$1,000,001 to \$2,000,000	.90%
\$2,000,001 to \$3,500,000	.75%
\$3,500,001 to \$5,000,000	.60%
\$5,000,000 +	.50%

Fixed Income Accounts

<u>Assets Under Management</u>	<u>Management Fee</u>
Up to and including \$1,000,000	.50%
\$1,000,001 to \$2,000,000	.45%
\$2,000,001 to \$3,500,000	.40%
\$3,500,001 to \$5,000,000	.35%
\$5,000,000 +	.30%

The Management Fee may be higher or lower than the fees that CapWealth charges other clients. The fee will depend on the extent of the services provided to the client and the cost of such services.

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The fee can be higher or lower than the cost of similar services offered through other financial firms. The minimum annual account fee is \$1,000. The minimum fee may be waived at the discretion of the CEO or President.

CapWealth may increase the standard Management Fee, which is set forth in the schedules above, up to 20% or lower the Management Fee in appropriate circumstances. This fee increase or decrease is based on a number of factors including, but not limited to the following:

- 1) The anticipated services required by the client
- 2) The type and size of the account
- 3) The historical and/or expected size or number of trades for the account
- 4) Services provided to the account
- 5) The client's other accounts with CapWealth
- 6) The accounts of the client's family with CapWealth
- 7) CapWealth's assessment of the potential future business the client may generate

Any investment advisor representative of CapWealth may negotiate a discount to the Management Fee. Any increase in the Management Fee must be approved by the CEO or President.

The Management Fee does not cover transaction costs, including brokerage commissions, "mark-ups," "mark-downs," "dealer spreads" or other charges resulting from transactions directed to broker-dealers, including CWIS, as effected through SAL or any other broker or dealer. If SAL executes a principal transaction as agent through an unaffiliated dealer, SAL will not receive commissions or other compensation in connection with the trade, although the account will bear the cost (including any mark-up, mark-down, and/or spread) imposed by the unaffiliated dealer.

The Management Fee does not cover custody services provided in connection with CWIS and SAL brokerage services. The Management Fee also does not cover certain costs or charges that may be imposed by SAL or other third parties, including costs associated with exchanging foreign currencies, odd-lot differentials, transfer taxes, exchange fees, wire transfer fees, postage fees, and other fees or taxes required by law. The Management Fee does not cover the annual fee that CWIS, SAL or third parties may charge IRA accounts. Costs associated with using margin are not covered by the Management Fee and may result in additional costs to the client.

The investment professionals of CapWealth are also registered with CWIS. It is not mandatory that clients open an account with CWIS. Compensation may be received by the principals of CapWealth when certain portfolio transactions are effected on behalf of investment advisory clients. Therefore, the principals of CapWealth may receive compensation as a result of acting in one or both capacities, including the receipt of 12b-1 distribution payments from certain funds.

For additional information concerning the brokerage practices of CapWealth please see the section entitled "Brokerage Practices".

Termination of Agreement:

The investment management agreement may be terminated by the client at any time. Any account that has paid fees in advance and terminates during a quarter will be returned a prorated portion of the fees paid for that quarter. The fee will either be credited to the account or a check will be issued to the client.

CapWealth Advisors, LLC

Performance-Based Fees and Side-By-Side Management

Neither CapWealth nor any of its investment professionals accept any performance-based fees. Performance-based fees refer to fees that are based on a share of capital gains on or capital appreciation of the assets of a client.

CapWealth Advisors, LLC

Types of Clients

CapWealth provides investment advice to the following types of clients:

Individuals

High Net Worth Individuals

Trusts

Estates

Charitable organizations

CapWealth does not require a minimum account size. CapWealth does have a minimum annual account fee of \$1,000, although the minimum may be waived at the discretion of the CEO or President. For additional information regarding fees please see the section entitled "Fees and Compensation".

CapWealth Advisors, LLC

Methods of Analysis, Investment Strategies and Risk of Loss

Methods of Analysis:

CapWealth uses Fundamental Analysis to develop its investment strategy. The basis of fundamental analysis is that all decisions should be based on sound arguments of financial nature. This is different from a technical analysis where decisions are made mostly on patterns of price fluctuations. Fundamental analysis attempts to study everything that can affect a security's value, including macro economic factors and company specific factors. The goal of performing fundamental analysis is to produce a value that can be compared with the security's current price. This would then be used to determine what position to take with the security.

Fundamental analysis is a four step process:

- 1) Establishing initial investment criteria followed by stock screening
- 2) Analyzing financial statements and ratio analysis
- 3) Stock valuation
- 4) Decision to buy or not

CapWealth utilizes the following sources of information during the analysis process:

- 1) Financial newspapers and magazines
- 2) Research materials prepared by others
- 3) Corporate rating services
- 4) Annual reports, prospectuses, filings with the SEC
- 5) Company press releases

Investment Strategies:

CapWealth uses the following investment strategies to implement investment advice to clients:

1) **Long term purchases:** Long term investing is typically defined as any investment held for more than one year. This strategy offers a greater degree of stability and a lower risk than short term investing. This type of strategy is used when the investor has a long time horizon. It allows the portfolio to grow over the years. A long term strategy typically involves investments over a wide range of segments with a diversified portfolio. Diversification across several segments or sectors can potentially help investors offset losses in certain sectors with gains in others. Risks involved with this strategy include: capital risk, economic risk, financial risk, inflation risk, interest rate risk, regulatory risk, liquidity risk, market risk, operational risk, strategy risk.

2) **Short term purchases:** Short term investing is typically defined as any investment held for less than one year. This strategy is used to provide investors with more current profits rather than waiting years for an investment to mature. The basic premise is to exit from the investments at a higher level instead of waiting for an additional rise in price. There are numerous market risks associated with this type of investment strategy. Any kind of "bad news" can have a negative effect on the market in the short term. Short term investing can be very volatile due to the many factors that determine prices and interest rates. Risks involved with this strategy include: capital risk, economic risk, financial risk, higher trading cost, interest rate risk, regulatory risk, liquidity risk, market risk, operational risk, strategy risk.

3) **Margin transactions:** Margin trading is borrowing funds from a broker-dealer to purchase securities. Technically, it is a loan that allows the investor to buy more stock than they would normally be able. Margin transactions are mainly used in accordance with short term investments. The longer an investment is held, the greater the return that is needed to break even. There are many requirements and restrictions with margin transactions. Clients should not utilize this strategy without the full understanding of all costs and risks. Market changes can lead to unexpected losses and the cost of borrowing can erode any potential gains. Risks involved with this strategy include: capital risk, economic risk, financial risk, interest rate risk, regulatory risk, liquidity risk, margin risk, market risk, operational risk, strategy risk.

4) **Option Writing:** An option is the right either to buy or sell a specified amount or value of a particular underlying investment instrument at a fixed price by exercising the option before its specified expiration date. "Call" options give you the right to buy. "Put" options give you the right to sell. CapWealth utilizes covered options and other strategies such as spreads and straddles. Risks involved with this strategy include: capital risk, economic risk, financial risk, higher trading cost, interest rate risk, regulatory risk, liquidity risk, market risk, operational risk, strategy risk.

Risk of Loss:

Investing is not risk free. Even with detailed analysis and sound strategies investors still have to factor in several types of risks and the effects on their investments. The following risks are associated with the investments on which CapWealth provides investment advice:

Capital Risk: This is the risk that you may lose all or part of the principal amount invested.

Default / Financial Risk: Businesses can and will experience financial difficulties. This can lead to companies not being able to make required payments on their debt obligations. Due to this risk, companies with a higher default risk must pay higher interest rates on their bonds. Thus, the typical yield on a riskier bond is higher.

Economic Risk: This is the risk posed by possible variations in earnings, prices, sales, rates of

interest and other financial variable.

Exchange Rate Risk: The value of an investment can be effected due to changes in currency exchange rates. An adverse movement in exchange rates can create a substantial loss for the investor. Clients invested in foreign companies must be aware of this risk. The value of their investment in U.S. dollars can decline even if the company performs well. The decline in value would be due to the rise in the U.S. dollar relative to the value of the currency in the country where the investment is located.

Inflation Risk: What will be the future real value (after inflation) of any investment? This risk involves the loss of purchasing power due to the rise in the level of prices. Clients will lose purchasing power if their investments do not return an annualized average return above the rate of inflation. This is a concern for all investments, but is of particular concern for client portfolios that are heavily concentrated in fixed income investments.

Interest Rate Risk: This risk is associated with interest-bearing assets, such as bonds. Interest rates and bond prices have an inverse relationship. As interest rates rise the prices of bonds will decline, and vice versa.

Liquidity Risk: This risk refers to the ability to sell an asset quickly. This will be of particular interest to any investor that holds an investment that is thinly traded. The ability to find a buyer in these types of investments can be difficult and could lead to unexpected losses.

Margin Risk: The risk that market conditions can change rapidly and lead to unexpected losses and the cost of borrowing can erode any potential gain.

Market Risk: This is the overall risk when a client buys shares of any investment. Simply put, this is the risk that an investment will decrease. The factors associated with market risk are stock prices, interest rates, foreign exchange rates and commodity prices.

Operational Risk: This is the risk of business operations failing due to human error. The risk will change from industry to industry, and is an important consideration to make when looking at potential investment decisions.

Political Risk: Investments in foreign based companies or U.S. companies with significant revenue or assets in foreign countries are subject to the risk associated with political unrest and instability. This is also known as geopolitical risk and becomes more of a factor as the time horizon of an investment gets longer.

Regulatory Risk: The risk that a change in laws and regulations will materially impact a security, business, sector or market. A change in laws or regulations made by the government or a regulatory body can increase the costs of operating a business, reduce the attractiveness of investment and/or change the competitive landscape.

Strategy Risk: Exposure to loss resulting from a strategy that turns out to be defective or inappropriate.

Systemic Risk: This risk refers to the collapse of an entire financial system or market. This risk could arise from financial system instability or a catastrophic event.

Tax Risk: Investors must understand the tax impact of their financial transactions. Each transactions will have or eventually have a taxable impact on the client. Also, the current tax implications must be weighed against the uncertainty of future tax rates.

CapWealth Advisors, LLC

Disciplinary Information

Neither CapWealth nor any of its officers, investment advisors and employees have had any legal or disciplinary events that are material to a client's or prospective client's evaluation of our advisory business or the integrity of our management since its inception.

CapWealth Advisors, LLC

Other Financial Industry Activities and Affiliations

CapWealth Advisors, LLC has an affiliated broker-dealer, CapWealth Investment Services, LLC (CWIS). CWIS is registered with the SEC and is a FINRA/SIPC member. Both firms are located in Franklin, TN and share the same office, management and ownership. Both firms are sole member LLC's. Timothy J. Pagliara is the sole member and has 100% ownership of both firms.

Most of the investment professionals registered with CapWealth are also registered with CWIS. CWIS uses the clearing services of Sterne Agee Clearing (SAL). Most of the clients of CapWealth have their securities held in custody at SAL. Some of these clients may choose to open brokerage accounts separate from the investment advisory function.

Most of our investment professionals spend approximately 20% of their time working with CWIS. However, this time is spent primarily on issues that deal with CapWealth and its activities. These activities would include ensuring that client's securities and funds are transferred and held properly and that trades are executed properly.

For additional information regarding CWIS and other brokerage practices please see the section entitled "Brokerage Practices".

CapWealth Advisors, LLC

Code of Ethics, Conflicts of Interest and Personal Trading

The Investment Advisers Act of 1940 requires all Investment Advisers to adopt a Code of Ethics. The Code of Ethics sets forth the basic policies of ethical conduct for all officers and employees of CapWealth. The foundation of the Code of Ethics consists of basic standards of conduct including, but not limited to, the avoidance of conflicts between personal interests and interests of the Firm or its clients. Officers and employees of CapWealth understand and adhere to the following ethical standards:

- 1) The fiduciary duty at all times to place the interest of the Firm's clients first.
- 2) The duty to ensure that all personal securities transactions be conducted in a manner that is consistent with the Code of Ethics to avoid any actual or potential conflict of interest or any abuse of such officers and employees position of trust and responsibility.
- 3) The duty to ensure that the officers and employees of the Firm do not take inappropriate advantage of their position with the Firm.

All CapWealth employees have received a copy of the Code and have signed an attestation acknowledging their understanding and acceptance of the Code.

The firm will promptly forward a copy of its Code of Ethics to any client upon request. Please contact R. Scott Roland at 615-778-0740, toll-free at 877-262-2650 or via e-mail at sroland@capwealthadvisors.com to request a copy.

Limitations on Personal Trading by Employees:

To prevent conflicts of interest, all employees of CapWealth must comply with the firm's Policies and Procedures and with the firm's Code of Ethics, which impose restrictions on the purchase and sale of securities for their own accounts and the accounts of certain affiliated persons.

A Principal of CapWealth will review all securities transactions of related persons to ensure that no conflicts of interest exist. No security may be bought or sold by a principal or employee of CapWealth before CapWealth's client accounts have had the opportunity to make such transactions as appropriate (except transactions in investment company securities and /or other exempt securities). If after reviewing any employee transaction, the compliance department determines that a potential conflict of interest exists he/she shall have the authority to make any necessary adjustments, including canceling and re-billing the transaction to such other account(s) as appropriate.

Employee Reporting Requirements:

All new employees of CapWealth must provide their personal securities holding no later than 10 days after becoming an employee. Each quarter thereafter, each employee must report their quarter transactions and current holdings.

CapWealth Advisors, LLC

Brokerage Practices

CapWealth Advisors, LLC (CapWealth) has an affiliated broker-dealer, CapWealth Investment Services, LLC (CWIS). CWIS is registered with the SEC and is a FINRA/SIPC member that clears through Sterne Agee Clearing (SAL). Both firms are located in Franklin, TN and share the same office, management and ownership. Both firms are sole member LLC's. Timothy J. Pagliara is the sole member and has 100% ownership of both firms.

Most of CapWealth's clients have their securities held in custody at SAL. Some of these clients may choose to open brokerage accounts separate from the investment advisory function. CapWealth suggests that accounts, when possible and/or appropriate, should be held at CWIS. However, on a case by case basis, CapWealth will accept accounts held at other broker-dealers. CapWealth will consider, when making decisions for clients' accounts in regard to certain broker-dealers, such factors as the following:

- 1) Price
- 2) Commissions
- 3) The ability of the broker to effect the transactions
- 4) The broker's facilities, reliability and financial responsibility
- 5) Products and services provided by such brokers.

Since the Investment Professionals of CapWealth are also Associated Persons of CWIS, it is anticipated that there will be numerous persons who will be clients of both firms and that CapWealth will recommend products and services provided by CWIS. For those accounts held at CWIS, CapWealth will have authority over the amount of commissions charged to the client. Normally, CWIS charges a \$14.95 transaction fee to CapWealth clients. CapWealth does not warrant or represent that commissions for transactions executed through CWIS will be lower than commissions available if the client uses another brokerage firm. CapWealth believes, however, that the overall level of service and support provided to clients by CWIS, brings value to CapWealth's clients and outweighs the potentially lower transaction cost available on transactions under other brokerage arrangements. The \$14.95 transaction fee charged by CWIS is in excess of the clearing charge imposed by SAL. Typically, the clearing cost for execution charged to CWIS by SAL will range from approximately \$7.00 to \$13.00 depending on the type of security.

Also, since the investment professionals of CapWealth are also registered with CWIS, compensation may be received by the principals of CapWealth when certain portfolio transactions are effected on behalf of investment advisory clients. Therefore, the principals of CapWealth may receive compensation as a result of acting in one or both capacities, including the receipt of 12b-1 distribution payments from certain funds.

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Through its clearing arrangement with SAL, CWIS also receives a share of the margin interest revenue generated by clients who carry a margin loan. SAL pays CWIS 50% of the net margin interest spread above Broker's Call plus 50 basis points on a monthly basis.

Best Execution:

It is CapWealth's policy to obtain the "best execution" of its customers' securities transactions on a best efforts basis since the firm does not control trade execution. CapWealth, through the trading department at SAL, will cause each customer's securities transactions to be executed in such a manner that the customer's total cost or proceeds in each transaction is the most favorable under the circumstances.

Directed Transactions:

Some clients may reserve the right to direct security transactions in their accounts. Generally, these directed transactions will be considered market orders. Limit orders are permitted, but discouraged. It is CapWealth's policy to require all customer instructions to direct transactions in customer accounts to a specific broker-dealer be in written form.

Block Trading:

CapWealth does authorize combining purchase or sale orders ("blocking" trades) for more than one account. This is authorized where the blocking of trades appears to be potentially advantageous for each participating account. CapWealth will aggregate transaction orders only if it believes that the aggregation is consistent with its duty to seek the best execution for customer trades. Also, it must be consistent with the terms of the investment advisory agreement with each client whose trades are being aggregated.

Soft Dollars:

CapWealth receives no products, research, or services that it would consider a factor in recommending a particular broker-dealer. It is CapWealth's policy not to accept any commissions as soft dollars to purchase research services or other services.

Personal Trading by Employees:

Principals and employees of CapWealth buy and sell securities that it also recommends to clients. To prevent conflicts of interest, all employees of CapWealth must comply with the firm's Policies and

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Procedures and with the firm's Code of Ethics, which impose restrictions on the purchase and sale of securities for their own accounts and the accounts of certain affiliated persons. For additional information regarding employee transactions please see the section entitled "Code of Ethics".

CapWealth Advisors, LLC

Review of Accounts

The CapWealth compliance department monitors all portfolio activity on a daily basis to ensure that executed transactions are in compliance with client-specified investment criteria and constraints. Any violations or discrepancies are reported to the Investment Adviser Representative and the Investment Committee.

Also, accounts are formally reviewed quarterly by R. Scott Roland, a Principal of CapWealth, or his designee. A minimum of five percent (5%) of the firm's accounts will be reviewed each quarter. The review process contains each of the following elements:

- 1) Assess client's goal and objectives
- 2) Evaluate the strategy that has been employed
- 3) Monitor the portfolio
- 4) Address the need to rebalance
- 5) Verification of investment supervisory services
- 6) Validate annual management fee

Any model portfolios created by CapWealth are reviewed on a regular basis by members of the Investment Committee. The review would include asset allocations, performance, sector breakdown and fundamental analysis of the individual holdings.

It is also the responsibility of each Investment Adviser Representative to devote the requisite amount of attention to professionally manage each of his/her accounts in accordance with the investment objectives of the client. In managing accounts, each Investment Adviser Representative is required to maintain regular communication with his/her clients.

Reports to Clients:

The nature and frequency of reports to clients are determined primarily by the particular needs of each client. Generally, clients will receive a quarterly performance report for each calendar quarter, summarizing all portfolio activity for the quarter. In addition, with respect to assets held in custody with Sterne Agee, Sterne Agee or one of its affiliates will provide clients with confirmation of all transactions and monthly statements if there is account activity during the month (quarterly if there is no activity) listing the assets in the account and related information.

CapWealth recommends clients to compare account transactions and holdings listed on these statements to the account transactions and holdings from the custodian. The CapWealth statement may vary from the custodial statement based on accounting principals, reporting dates or valuation

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methodologies of certain securities. Please contact CapWealth at 615-778-0740 or toll-free at 877-262-2650 if any discrepancies are discovered.

CapWealth Advisors, LLC

Client Referrals and Other Compensation

Neither CapWealth nor any related persons have any arrangements, oral or in writing, where it:

- 1) Is paid cash by or receives some economic benefit from a non-client in connection with giving advice to clients.
- 2) Directly or indirectly compensates any person for client referrals.

CapWealth Advisors, LLC

Custody

Since CapWealth has an arrangement for automatic deduction of client fees from their brokerage account(s), CapWealth is deemed to have custody of client funds. CapWealth does not engage in any other activities such as physical possession or control of any client funds or securities.

Custody (physical possession and control) of account assets will be maintained with the independent custodian selected by the client. The custodian will be named on Schedule A of the Investment Management Agreement (the "Agreement"). CapWealth will not have custody of any assets in the account(s). Clients will be solely responsible for paying all fees or charges of the custodian.

Upon the execution of the Agreement, the client authorizes CapWealth to give the custodian instructions for the purchase, sale, conversion, redemption, exchange or retention of any security, cash or cash equivalent or other investment for the account. The client also authorizes and directs CapWealth to instruct the custodian on the client's behalf to:

- 1) Send clients at least quarterly a statement showing all transactions occurring in the account during the period covered by the account statement(s), and the funds, securities and other property in the account at the end of the period.
- 2) Provide the Adviser copies of all periodic statements and other reports for the account that the custodian sends to the client.

CapWealth also issues quarterly statements. CapWealth recommends clients to compare account transactions and holdings listed on these statements to the account transactions and holdings from the custodian. The CapWealth statement may vary from the custodial statement based on accounting principals, reporting dates or valuation methodologies of certain securities. Please contact CapWealth at 615-778-0740 or toll-free at 877-262-2650 if any discrepancies are discovered.

CapWealth Advisors, LLC

Investment Discretion

CapWealth offers investment supervisory services on a discretionary basis. In order for the firm to accept this authority, the client must sign a Discretionary Investment Management Agreement (the "Agreement"). Under the Agreement, clients grant CapWealth complete and sole discretion to manage their account(s). Pursuant to this grant of discretion, clients authorize CapWealth to invest in securities and other investments of any nature whatsoever, at the time and in the manner that CapWealth determines. CapWealth will also act on the client's behalf in all other matters necessary or incidental to the handling of the account, without discussing these transactions or actions with the client in advance. The specific terms of the investment advisory relationship between each client and CapWealth are set forth in the client's Agreement. The account will be managed in accordance with each client's investment objectives, risk tolerance and investment time horizon.

Management of the account is subject only to any reasonable restrictions that the client has provided to CapWealth in writing. Schedule B of the Agreement can be utilized by clients to list and describe any investment restrictions and guidelines that CapWealth must follow in the management of the clients' account(s).

CapWealth representatives must adhere to their fiduciary duty. All representatives have to act in the best interests of its clients and make full and fair disclosure of all material facts. This is especially of concern where conflicts of interest arise. In managing discretionary accounts, representatives will:

- 1) Render impartial advice
- 2) Make suitable investments for clients in light of the customer's financial circumstances and objectives
- 3) Ensure that adequate and accurate representations about risks are presented to customers
- 4) Have an adequate factual basis for investments, representations and projections
- 5) Have a reasonable basis for investment selection
- 6) Obtain best execution for customer transactions

CapWealth Advisors, LLC

Voting Client Securities

It is the policy of CapWealth not to vote proxies on behalf of its clients. This disclosure is detailed in Section 12 of the client's Investment Management Agreement.

Proxies and other solicitations will be sent to clients by the custodian. Clients may contact us by phone at 615-778-0740 or toll-free at 877-262-2650 if any questions arise regarding a particular solicitation.

CapWealth Advisors, LLC

Financial Information

Balance Sheet:

CapWealth does not require or solicit prepayment of more than \$1,200 in fees per client, six months or more in advance. As a result, CapWealth is not required to provide a copy the Firm's Balance Sheet from the most recent fiscal year end.

Financial Condition:

As a registered investment advisor, CapWealth is required to provide clients with certain financial information or disclosures about our financial condition. CapWealth does not have any financial commitments that impair its ability to meet its contractual and fiduciary commitments and the firm has not been the subject of any bankruptcy proceeding.

CapWealth Advisors, LLC

Requirements for State-Registered Advisers

CapWealth is registered with the United States Securities and Exchange Commission (SEC). Therefore, it is not considered a state registered adviser and this section is not applicable.