

## Item 1 – Cover Page



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**This brochure provides information about the qualifications and business practices of Fund Architects, LLC. If you have any questions about the contents of this brochure, please contact us at (866) 539-4186. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.**

**Additional information about Fund Architects, LLC also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). Clients can search this site by using Advisor's name or by an identification number known as a CRD number. The CRD number for Advisor is 145395.**

## Item 2 Material Changes

On January 6, 2012, Burt Snover (President) was named co-Chief Investment Officer to assist Todd Porter in the investment responsibilities of the firm. Todd Porter, co-Chief Investment Officer, resigned from the firm and divested all ownership on April 16, 2012. The remaining ownership of the firm is split equally between Burt Snover and Keith Reed.

Additional investment professionals were added to the investment committee on April 16, 2012. Mr. J.C. Waller III assumed the duties of co-Chief Investment Officer. Mr. Xianghai 'Henry' Ma, Ph.D., CFA®, has joined the firm as Chief Market Strategist and member of the Investment Committee. Jun Zhu, Ph.D., CFA®, was retained as an Investment Committee member and Portfolio Manager on future offerings.

No other material changes have been identified at this time.

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## **Item 4     Advisory Business**

### ***Advisory Services***

Fund Architects, LLC (the “Advisor”) is an SEC registered investment adviser providing investment management services to individuals, private pension and profit sharing plans, trusts, estates, charitable organizations, corporations and business entities. Advisor’s services and fee arrangements are described in the following pages.

Advisor is a limited liability company formed under the laws of the State of Delaware with office locations in Texas, Colorado, Florida, Massachusetts, and California. The principal owners are Burt Snover (President, COO), and Keith Reed (Vice President, CMO).

For certain clients, the Advisor may manage client portfolios by allocating portfolio assets among various mutual funds and exchange traded funds (together “funds”) on a discretionary basis using one or more of its proprietary investment strategies (collectively referred to as “investment strategy”). In so doing, the Advisor shall buy, sell, exchange and/or transfer shares of funds based upon the investment strategy.

The Advisor’s management using the investment strategy has been designed to comply with the safe harbor provided under Rule 3a-4 of the Investment Company Act of 1940, as amended. Rule 3a-4 provides similarly-managed accounts, such as the investment strategy, with a safe harbor from the definition of an investment company. In accordance with Rule 3a-4, the following features have been specifically included in the Advisor’s management using the investment strategy:

1. Initial Interview – an initial interview is conducted with each client to determine the client’s financial circumstances, goals, acceptable levels of risk, any reasonable restrictions on the management of their account, and other relevant circumstances;
2. Individual Treatment – the client’s account is managed on the basis of the client’s financial circumstances and investment objectives;
3. Consultation – an Advisory Affiliate of the Advisor or the client’s representative knowledgeable about the client’s account shall be reasonably available to consult with the client relative to the status and management of their account;
4. Notice of Transactions – the client shall receive notice of all transactions in their account as if they had maintained a similar account outside of the investment strategy;
5. Quarterly Statement – the client shall be provided with a quarterly statement containing a description of all activity in the their account;

6. Ability to Impose Restrictions – the client shall have the ability to impose reasonable restrictions on the management of their account, including the ability to instruct the Advisor not to purchase certain securities or types of securities;

7. No Pooling – the client's beneficial interest in a security does not represent an undivided interest in all the securities held by the custodian, but rather represents a direct and beneficial interest in the securities which comprise the client's account;

8. Separate Account – a separate account is maintained for the client with the custodian; and

9. Ownership - each client retains indicia of ownership of the account (e.g. right to withdraw securities or cash, exercise or delegate proxy voting, and receive transaction confirmations).

In addition to the foregoing, clients may, in writing, place reasonable limitations upon the Advisor's discretionary authority. The investment strategy may involve an above-average portfolio turnover that could negatively impact upon the net after-tax gain experienced by an individual client. Securities in the investment strategy are usually exchanged and/or transferred without regard to a client's individual tax ramifications. Certain investment opportunities that become available to the Advisor's clients may be limited. For example, various mutual funds or insurance companies may limit the ability of the Advisor to buy, sell, exchange or transfer securities consistent with its investment strategy. In order to meet its fiduciary duties to all of its clients, the Advisor will endeavor to allocate investment opportunities among its clients on a fair and equitable basis. Participation in the Advisor's investment strategy carries additional risk to clients in that a mutual fund or insurance company may unilaterally restrict and/or prohibit the Advisor's trading activities thus prohibiting it from managing the assets consistent with the investment strategy.

When a client is referred to the Advisor by third-party investment advisor, all applicable contracts and account paperwork will be completed by the client with the assistance of the introducing advisor. The introducing advisor will obtain the necessary financial data from the client, assist the client in determining suitability, and help the client to set the appropriate investment objectives. The introducing advisor will then provide all necessary information to Advisor. The introducing advisor will meet with the client periodically to review the client's financial situation, investment objectives, and current portfolios and then make any necessary changes to the portfolio strategy selection, notice of which will be sent to the Advisor. The introducing advisor will be responsible for providing the Advisor's disclosure brochure.

Advisor will have the power and authority, as granted by the client to make investment decisions over the portion of the client's assets managed by Advisor.

### ***Sponsored Investment Management Platforms or Investment Wrap Programs (Platform)***

Clients may also gain access to Fund Architects investment management services through programs or investment platforms sponsored by unaffiliated investment advisors and/or broker-dealers. These programs may be wrap-fee programs, lists of available investment managers, or general asset allocation programs. Through these programs or platforms, clients must establish an account directly with the program sponsor. Fund Architects is then available to clients for selection as an independent money manager or sub-adviser. Many of the terms and conditions of these programs are determined by the program sponsor. Through these programs, Fund Architects will be available to clients for selection as an independent money manager.

Clients must establish an account directly with the program sponsor. All applicable contracts and account paperwork will be completed by the client with the assistance of the program sponsor representative. The program sponsor representative will obtain the necessary financial data from the client, assist the client in determining suitability, and help the client to set the appropriate investment objectives. The program sponsor will then provide all necessary information to Fund Architects. The program sponsor representative will meet periodically to review the client's financial situation, investment objectives, and current portfolios and then make any necessary changes to the Fund Architects portfolio strategy selection, and notify Fund Architects of any changes to be made. A representative of the program sponsor will be responsible for providing the Fund Architects disclosure brochure. Depending on the money manager program, a Fund Architects client agreement may also be provided to the client.

Fund Architects will have the power and authority, as granted by the client through the program sponsor contract, to make investment decisions over the portion of the client's assets delegated to Fund Architects. However, Fund Architects will not be responsible for executing transactions in the client's account. Fund Architects will provide all trade instructions to the sponsor of the program who will be responsible for executing the recommendations of Fund Architects.

Accounts established through a program sponsored by an unaffiliated investment advisor and/or broker-dealer will be held and cleared through a broker-dealer selected by the program sponsor, pursuant to a relationship between the sponsor and the clearing broker-dealer. The program sponsor reserves the right to designate alternative clearing and custody arrangements similar to those of its preferred clearing broker-dealer. Physical custody of funds and securities is maintained by the various clearing firms, not by Fund Architects. Clients accessing Fund Architects through a Platform have the ability to impose reasonable restrictions on their accounts.

### **Participation in Wrap Fee Programs**

Fund Architects also offers the programs as a "wrap fee program" and provides portfolio management services. Fund Architects manages the wrap fee programs in the same manner as described in this document and receives fees for its portfolio management services as described in Appendix 1 of its Form ADV Part 2A.

## ***Investment Consulting Services***

The Advisor may provide non-discretionary investment consulting services to clients relative to: (1) variable life/annuity products that they may own, and/or (2) their individual employer sponsored retirement plans. In so doing, the Advisor recommends the allocation of client assets among the various mutual fund subdivisions that comprise the variable life/annuity product or the retirement plan. The client assets shall be maintained at either the specific insurance company that issued the variable life/annuity product which is owned by the client, or at the custodian designated by the sponsor of the client's retirement plan. Under this program, all investment implementation services will be determined and initiated by the client. Advisor will not have trading authority over the client accounts.

The client may make additions to and withdrawals from the account at any time. If assets are deposited into or withdrawn from an account after the inception of a quarter, the fee payable with respect to such assets will not be adjusted or prorated based on the number of days remaining in the quarter. Clients may withdraw account assets on notice to the Advisor, subject to the usual and customary securities settlement procedures. The Advisor designs its portfolios as long-term investments and assets withdrawals may impair the achievement of a client's investment objectives.

The Advisor's clients are advised to promptly notify the Advisor if there are ever any changes in their financial situation or investment objectives or if they wish to impose any reasonable restrictions upon the Advisor's management services.

As an alternative, the client may be charged a regular flat fee for investment advice regarding their non-discretionary account(s). A portion of this fee may be shared with an introducing advisor firm.

Any client who has not received a copy of the Advisor's written disclosure statement at least forty-eight (48) hours prior to executing the Agreement shall have five (5) business days subsequent to executing the agreement to terminate the Advisor's services without penalty.

## ***Assets Under Management***

As of the 'Close of Business' on March 31, 2012:

Discretionary Assets-	\$188,823,819.56
Non-discretionary Assets-	\$0
<b>Total AUM</b>	<b>\$188,823,819.56</b>

## **Item 5      Fees and Compensation**

### ***Discretionary Investment Management Fees***

The Advisor offers its services for a fee based on a portion of the client's assets under Advisor's management. Prior to engaging the Advisor to provide any of the foregoing investment advisory services, the client will be required to enter into one or more written agreements with the Advisor setting forth the terms and conditions under which the Advisor shall render its services (collectively the "Agreement").

In the event the client determines to engage the Advisor to provide investment management services, the Advisor shall do so on a fee basis. If engaged, the Advisor shall charge an annual fee based upon a percentage of the market value of the assets being managed by the Advisor. The Advisor's annual fee is exclusive of, and in addition to brokerage commissions, transaction fees, and other related costs and expenses which shall be incurred by the client. However, the Advisor shall not receive any portion of these commissions, fees, and costs. The Advisor's annual fee shall be prorated and charged quarterly, in advance, based upon the market value of the assets on the last day of the previous quarter. The annual fee shall vary (between 0.0% and 1.50%) depending upon the market value of the assets under management and the type of investment management services to be rendered. The Advisor may also charge an additional fee equal to 0.20% on assets to be managed by the Advisor. This fee may be utilized to compensate wholesalers to the firm or referral fees paid to solicitors or introducing advisors, as further discussed below. Upon termination of the Advisory Agreement, fees paid in advance by the client shall be refunded on a pro-rata basis.

For clients that are referred to Advisor by an unaffiliated investment advisor or solicitor, a fee in excess of the Advisor's fee will typically be charged to the client. The difference is retained by the introducing advisor or solicitor and not by Advisor. While the specific fee sharing arrangement between Advisor and unaffiliated solicitors/investment advisors varies, the total investment advisory fee charged to a client will not exceed 2.25%.

The Advisor generally imposes a minimum portfolio value for its investment management services. The Advisor, in its sole discretion, may negotiate to waive its stated account minimum or charge a lesser management fee based upon certain criteria (i.e., anticipated future earning capacity, anticipated future additional assets, dollar amount of assets to be managed, related accounts, account composition, pre-existing client, account retention, pro bono activities, etc.).

Clients may incur certain charges imposed by the Financial Institution(s) and other third parties such as custodial fees, charges imposed directly by a mutual fund or exchange traded fund in the account, which shall be disclosed in the fund's prospectus (e.g., fund management fees and other fund expenses), deferred sales charges, odd-lot differentials, transfer taxes, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. Additionally clients may incur

brokerage commissions and transaction fees. Such charges, fees and commissions are exclusive of and in addition to the Advisor's fee.

The Advisor's Agreement and/or the separate agreement with the Financial Institution(s) may authorize the Advisor through the Financial Institution(s) to debit the client's account for the amount of the Advisor's fee and to directly remit that management fee to the Advisor in accordance with applicable custody rules. The Financial Institution(s) recommended by the Advisor have agreed to send a statement to the client, at least quarterly, indicating all amounts disbursed from the account including the amount of management fees paid directly to the Advisor.

Upon Advisor's approval or discretion a client may be billed via direct invoice due at the time of receipt.

Lower fees for comparable services may be available from other sources.

### **Sponsored Investment Management Platforms**

Participants in a platform program will pay an annualized investment management fee to Fund Architects generally not to exceed 0.40% of the assets under Fund Architects' management. Depending on the program, the Fund Architects fee will either be charged in addition to the overall program fee charged to a client or included in the program fee charged to the client. When Fund Architects' annual fee for investment management services is separate from and in addition to the program fee, the fee rate is determined by the fee table shown in each client's Investment Management Agreement with Fund Architects. Fund Architects' investment management fees are non-negotiable.

In accordance with the program sponsor's billing arrangements, Fund Architects may provide the program sponsor, broker-dealer, or account custodian a quarterly invoice. Fund Architects' fees are then billed and collected by the program sponsor, broker-dealer, or account custodian and remitted directly to Fund Architects. Clients should refer to the program sponsor's disclosure brochure and contract for a full description of all fees and billing arrangements related to the program.

Fees for accounts managed by Fund Architects on a broker-dealer's or custodian's platform will be calculated and collected by the platform sponsor and remitted to Fund Architects. In those cases, any other fees or costs, such as a platform fee or trading costs, is deducted and retained by the sponsor. Fund Architects is not a party to, and does not participate in, such fees.

The process for removing Fund Architects as a sub-advisor or money manager on a Platform must comply with the procedures established by the Platform sponsor. Typically, such procedures will be detailed in the Platform client agreement. Therefore, please refer to the Platform agreement and other materials for specific procedures to remove Fund Architects as a sub-advisor.



## ***Investment Consulting Fees.***

The Advisor's annual fee shall be prorated and charged quarterly, in advance, based upon the market value of the assets on the last day of the previous quarter. The annual fee shall vary (between 0.0% and 1.50%) depending upon the market value of the assets under management and the type of investment consulting services to be rendered. Advisor will directly bill, via invoice, any client for which it acts on a consulting basis only.

For the initial quarter of investment consulting services, the first quarter's fees shall be calculated on a pro rata basis. The Agreement between the Advisor and the client will continue in effect until terminated by either party pursuant to the terms of the Agreement. The Advisor's annual fee shall be prorated through the date of termination and any remaining balance shall be charged or refunded to the client, as appropriate, in a timely manner.

## **Item 6     *Performance-Based Fees and Side-By-Side Management***

Advisor does not charge performance based fees (fees based on a share of capital gains on or capital appreciation of the assets of a Client).

## **Item 7     *Types of Clients***

The Advisor provides services to two general types of clients. The first category consists of clients of unaffiliated investment advisor firms. Under this arrangement, clients are introduced to the Advisor through the unaffiliated investment advisor which serves as a solicitor and introducing advisor for Advisor. The Advisor acts as a third-party money manager for the investment client of the unaffiliated advisor. The Advisor may also act as a sub-advisor to unaffiliated investment advisor firms and/or enter into an arrangement as an approved money manager in an advisory program sponsored by the unaffiliated investment advisor. Advisor also provides services to retail clients. These are clients for whom the relationship with the Advisor has been established directly, without the involvement of a solicitor or other unaffiliated investment advisor firm as intermediary.

## **Item 8     *Methods of Analysis, Investment Strategies and Risk of Loss***

Fund Architects typically invests in 10-20 mutual fund or exchange-traded funds (ETFs) for our clients. Each of these funds or ETFs invests in anywhere from 30-1000 individual stocks, bonds, futures or options.

Clients may be assigned to an investment strategy that ranges from Growth, which has most of its money invested in stocks, to Short Term Liquidity, which has essentially no exposure to stocks, or a customized portfolio may be developed to address the clients specific needs.

Clients will also have access to Fund Architects' ViewPoint Portfolios, which do not invest client assets according to a stated risk tolerance. Instead, ViewPoint Portfolios are managed to an investment theme (such as Global Austerity or Asia Rising). It is the client's responsibility to instruct Fund Architects to change their investment model when the client's viewpoint changes.

Each of these portfolios is described below:

### ***Investment Strategies***

#### **Growth:**

In this portfolio global stocks range from 70% to 95% of assets, and typically include investments in the broad range of global stocks, including small-, mid-, and large-cap and growth and value stocks from every region of the world, including emerging markets. The small target allocations to cash and alternatives serve as defensive holdings in case of a global downturn. The fund managers are selected because they have long-term track records of superior returns, as well as controlling risk.

#### **Moderate Growth:**

In this portfolio global stock exposure ranges from 60% to 80% of assets, and includes investment in a broad range of global stocks. Typically 50% of the stocks will be mid- and small-cap, as they have the best likelihood of high returns. The portfolio also has modest exposure to global fixed-income. This portfolio includes a 15% target allocation to alternative strategies to temper downside losses without compromising returns, such as commodity, currency, or global tactical managers. The fund managers are selected because they have long-term track records of superior returns, as well as controlling risk.

#### **Moderate:**

This portfolio's global stock exposure ranges from 40% to 60% of assets, and includes exposure to the full range of global stocks. It also includes a target allocation of 25% to global bonds. This portfolio includes a 25% target allocation to alternative strategies that perform differently from the global stock markets, such as convertible arbitrage, merger arbitrage, or long/short strategies. The fund managers are selected because they have long-term track records of superior returns, as well as controlling risk.

#### **Conservative:**

In this portfolio global stocks range from 20% to 40% of assets. And with 30% in alternative strategies and 40% in global fixed income and cash, it is the most diversified

portfolio. The mutual funds selected for this portfolio tend to have a history of good performance and good risk control.

**Dynamic Income:**

In this portfolio global stocks range from 20% to 40% of assets. And with 30% in alternative strategies and 40% in global fixed income and cash, it is a well-diversified portfolio. This portfolio is managed with an objective of generating sufficient total return over the long-term to support a 4% income withdrawal after expenses, while also allowing some appreciation of principal. It generally holds an allocation equal to 3 years of target income stream in low-volatility investments in order to protect the portfolio from having to liquidate at the market bottom.

**Defensive:**

In this portfolio global stocks range from 5% to 20% of assets. It is heavily weighted toward lower volatility strategies such as bonds and money market, and also has a 35% allocation to low-volatility and low-correlation alternative strategies, such as arbitrage and long/short strategies.

**Short Term Liquidity:**

In this portfolio global stocks range from 0% to 5% of assets. It is heavily weighted toward lower volatility strategies such as bonds, money markets and alternative strategies. It is designed with a minimum time horizon of 30 days, as accounts held less than 30 days may receive material transaction and redemption fee charges from the custodian and mutual fund companies, respectively.

**Dynamic ETF:**

In this portfolio global stocks range from 0% to 78% of assets. It has the most dynamic asset allocation of any Fund Architects portfolio. The asset allocation is managed in an attempt to capture returns in all markets. The core of the portfolio is built with ETF's, which provide lower portfolio cost and more flexible trading.

**Conservative ETF:**

In this portfolio global stocks range from 0% to 40% of assets. It is one of the most diversified portfolios with 65% in global fixed income and cash and 15% in alternative investments. The asset allocation is managed in an attempt to capture returns in all markets. The core of the portfolio is built with ETF's, which provide lower portfolio cost and more flexible trading.

**ViewPoint Asia Rising™:**

The Asia Rising portfolio includes managers selected based on their experience in investing in Asia and their relative performance in selecting stocks and bonds while also controlling risk. A typical investor in the Asia Rising portfolio should have an investment time horizon of seven or more years and high tolerance for significant short-term losses and a desire to concentrate their investments in Asia and/or Asia-related stocks.

**ViewPoint Global Austerity™:**

The Global Austerity portfolio is built around the assumption of continued sluggish economic growth. It includes long and short equity managers, tactical asset allocation, domestic and foreign bonds, and precious metals. The viewpoint of a typical investor in the Global Austerity portfolio is that the economy will remain slow for at least six months. A thriving global economy could increase volatility and losses.

**ViewPoint Global Income Streams™:**

The Global Income Streams portfolio is comprised of a globally diversified pool of income producing assets. It includes managers selected based on their relative performance in selecting stocks, bonds and alternative investments. A typical investor in the Global Income Streams portfolio should have an investment time horizon of three or more years and tolerance for modest short-term losses.

**ViewPoint Global Prosperity™:**

The Global Prosperity portfolio is built around the assumption of robust global economic growth. It includes managers selected based on their relative performance in selecting stocks and bonds while also controlling risk. A typical investor in the Global Prosperity portfolio should have an investment time horizon of seven or more years and high tolerance for significant short-term losses.

**ViewPoint Technology Revolution™:**

The Technology Revolution portfolio is built to profit from the transformation of global economies from the advancement of technology, and the revolution in healthcare treatments from the incredible advances in biotechnology. This portfolio includes specialized managers selected based on their relative performance in selecting technology and bio-technology stocks and have earned their success using different strategies and securities. A typical investor in the Technology Revolution portfolio should have an investment time horizon of seven or more years and high tolerance for significant short-term losses.

**Dynamic Global Macro**

This portfolio invests in those markets and instruments which the portfolio managers believe provide the best opportunity. At any given time, the managers may take positions in equities, debt, commodities or currencies. They may take outright directional positions in various markets and sectors, depending on their own expertise and the risk-return profile of the markets and sectors in which they are trading. The goal of global macro strategy is to generate absolute return that is uncorrelated with the market.

## ***Methods of Analysis***

Fund Architects investment decisions rely on information from the economy, financial markets, and fund manager performance and analysis. The economic analysis helps drive asset allocation (for example, stocks, bonds, or cash), sector selection (for example, technology stocks or energy stocks), and manager selection (aggressive vs. defensive managers). Our economic analysis focuses on economic data from government statistical agencies, private data sources, and the business press. This data may include: GDP, jobs data, leading economic indicators, housing prices, consumption, industrial production, retail sales, inflation, Federal Reserve statements and policies. Financial market data helps us decide which investments are undervalued in the markets and can affect our asset allocation, sector selection and manager selection decisions. This data may include stock market prices, valuation ratios (such as the price-to-earnings ratio), and interest rates. Fund manager performance and portfolio data helps Fund Architects make fund selection decisions and may include: specific time-period performance (a fund's return in 2008), trailing-time period performance (a fund's return over the past three years), risk measures (how much the fund goes up and down relative to other funds or indexes), risk-adjusted performance measures (a measure that combines return measures and risk measures), correlation measures (how much a fund goes down as other funds go down), portfolio characteristics (for example, large companies vs. small companies, or banks vs. utilities), manager history and tenure, expenses, portfolio structure and turnover. Fund Architects portfolios are not rebalanced based on time, but rather based on market conditions and client-specific considerations.

## ***Risk of Loss***

All the mutual funds and ETFs Fund Architects buys for its clients fluctuate in price every day and can and do lose money.

The risks of mutual funds and ETFs include, but are not limited to, the following

**Investment risk**—Every mutual fund and ETF is run by a manager who is making decisions on which stocks and bonds to buy and sell. These securities can lose money causing the mutual fund or ETF to lose money.

**Operation risk**—Every mutual fund and ETF is an investment company that is run by an advisor and a board of directors that is responsible for managing the funds operations and following the laws and regulations relevant to ETFs and mutual funds. The managers of the fund company may commit fraud, malfeasance, or simply bad decisions that result in higher expenses for the funds investors, mistaken calculations of the fund's true value, and losses of fund assets.

**Timing risk**—Fund Architects attempts to buy mutual funds and ETFs at times when in our judgment they are likely to go up in price, and to sell mutual funds and ETFs before

they go down in price. However, it is possible that we will buy mutual funds and ETFs that go down in price and thereby lose some of the client's money.

Tax risks-- Securities in the investment strategy may be bought and sold without regard to a client's individual tax ramifications, and so portfolio turnover could cause the client to incur tax obligations that negatively affect the after-tax return.

Trading risk--Certain investment opportunities that become available to the Advisor's clients may be limited. For example, various mutual funds or insurance companies may limit the ability of the Advisor to buy, sell, exchange or transfer securities consistent with its investment strategy. In order to meet its fiduciary duties to all of its clients, the Advisor will endeavor to allocate investment opportunities among its clients on a fair and equitable basis. Participation in the Advisor's investment strategy carries additional risk to clients in that a mutual fund or insurance company may unilaterally restrict and/or prohibit the Advisor's trading activities thus prohibiting it from managing the assets consistent with the investment strategy.

## **Item 9      Disciplinary Information**

Neither the Advisor, nor its management persons, has been involved in disciplinary or legal events regarding its advisory business or the integrity of management of client's accounts.

## **Item 10    Other Financial Industry Activities and Affiliations**

While Advisor's only business activity involves providing investment advice to clients, some Investment adviser representatives are involved in other activities. Burt Snover and Keith Reed are also independently licensed as independent insurance agents for various insurance companies and agencies. Burt Snover is also the owner and President of Timmons/CompEdge Agency Corp. (dba CompEdge Financial) which is an insurance brokerage.

Keith Reed owns and operates a duly licensed insurance agency The Money Group, LLC. Burt Snover conducts fixed insurance business in a sole proprietor capacity using the name Foresight Financial Group. Clients should be aware that Mr. Snover and Mr. Reed will generally only recommend insurance products of those companies for whom they are sales agents and with which they are familiar with the benefits, exclusions and other terms. A conflict of interest exists to the extent that the Advisor recommends the purchase of insurance products where the Advisor's Investment adviser representatives receive insurance commissions or other additional compensation.

Burt Snover and Keith Reed are registered representatives of Transamerica Financial Advisors, Inc. Burt Snover is also an investment advisor representatives of Transamerica Financial Advisors, Inc.

Clients should also be aware that Advisor's principal officers are landlords and owners of their own rental property. This business does not involve Advisor's clients in anyway. Approximately, 5% of their time is dedicated to this business.

Advisor's principal officers are also general partners of family limited partnerships that have been established solely for personal purposes. These activities comprise a very small portion of their time and to do not involve clients in anyway.

## **Item 11 Code of Ethics, Participation or Interest in *Client* Transactions and Personal Trading**

The Advisor and persons associated with the Advisor ("Associated Persons") are not permitted to buy or sell securities that it also recommends to clients consistent with the Advisor's policies and procedures.

The Advisor has adopted a code of ethics that sets forth the standards of conduct expected of its associated persons and requires compliance with applicable securities laws ("Code of Ethics"). In accordance with Section 204A of the Advisers Act, its Code of Ethics contains written policies reasonably designed to prevent the unlawful use of material non-public information by the Advisor or any of its associated persons. The Code of Ethics also requires that certain of the Advisor's personnel (called "Access Persons") report their personal securities holdings and transactions and obtain pre-approval of certain investments such as initial public offerings and limited offerings.

Clients may contact the Advisor to request a copy of its *Code of Ethics*.

Unless specifically permitted in the Advisor's *Code of Ethics*, none of the Advisor's *Access Persons* may effect for themselves or for their immediate family (i.e., spouse, minor children, and adults living in the same household as the *Access Person*) any transactions in a security which is being actively purchased or sold, or is being considered for purchase or sale, on behalf of any of the Advisor's clients.

When the Advisor is purchasing or considering for purchase any security on behalf of a client, no *Access Person* may effect a transaction in that security prior to the completion of the purchase or until a decision has been made not to purchase such security. Similarly, when the Advisor is selling or considering the sale of any security on behalf of a client, no *Access Person* may effect a transaction in that security prior to the completion of the sale or until a decision has been made not to sell such security. These requirements are not applicable to: (i) direct obligations of the Government of the United States; (ii) money market instruments, bankers' acceptances, bank certificates of deposit, commercial paper, repurchase agreements and other high quality short-term debt instruments, including repurchase agreements; (iii) shares issued by mutual funds or money market funds; and (iv) shares issued by unit investment trusts that are invested exclusively in one or more mutual funds.

## Item 12 Brokerage Practices

The commissions paid by the Advisor's clients shall comply with the Advisor's duty to obtain "best execution." However, a client may pay a commission that is higher than another qualified broker-dealer might charge to effect the same transaction where the Advisor determines, in good faith, that the commission is reasonable in relation to the value of the brokerage and research services received. In seeking best execution, the determinative factor is not the lowest possible cost, but whether the transaction represents the best qualitative execution, taking into consideration the full range of a broker-dealer's services, including among others, the value of research provided, execution capability, commission rates, and responsiveness. Consistent with the foregoing, while the Advisor will seek competitive rates, it may not necessarily obtain the lowest possible commission rates for client transactions.

Transactions for each client generally will be effected independently, unless the Advisor decides to purchase or sell the same securities for several clients at approximately the same time. The Advisor may (but is not obligated to) combine or "batch" such orders to obtain best execution, to negotiate more favorable commission rates, or to allocate equitably among the Advisor's clients differences in prices and commissions or other transaction costs that might have been obtained had such orders been placed independently. Under this procedure, transactions will generally be averaged as to price and allocated among the Advisor's clients pro rata to the purchase and sale orders placed for each client on any given day. To the extent that the Advisor determines to aggregate client orders for the purchase or sale of securities, including securities in which the Advisor's *Advisory Affiliate(s)* may invest, the Advisor shall generally do so in accordance with applicable rules promulgated under the Advisers Act and no-action guidance provided by the staff of the U.S. Securities and Exchange Commission. The Advisor shall not receive any additional compensation or remuneration as a result of the aggregation. In the event that the Advisor determines that a prorated allocation is not appropriate under the particular circumstances, the allocation will be made based upon other relevant factors, which may include: (i) when only a small percentage of the order is executed, shares may be allocated to the account with the smallest order or the smallest position or to an account that is out of line with respect to security or sector weightings relative to other portfolios, with similar mandates; (ii) allocations may be given to one account when one account has limitations in its investment guidelines which prohibit it from purchasing other securities which are expected to produce similar investment results and can be purchased by other accounts; (iii) if an account reaches an investment guideline limit and cannot participate in an allocation, shares may be reallocated to other accounts (this may be due to unforeseen changes in an account's assets after an order is placed); (iv) with respect to sale allocations, allocations may be given to accounts low in cash; (v) in cases when a pro rata allocation of a potential execution would result in a *de minimis* allocation in one or more accounts, the Advisor may exclude the account(s) from the allocation; the transactions may be executed on a pro rata basis among the remaining accounts; or (vi) in cases where a small proportion



of an order is executed in all accounts, shares may be allocated to one or more accounts on a random basis.

Consistent with obtaining best execution, brokerage transactions may be directed to certain broker-dealers in return for investment research products and/or services which assist the Advisor in its investment decision-making process. Such research generally will be used to service all of the Advisor's clients, but brokerage commissions paid by one client may be used to pay for research that is not used in managing that client's portfolio. The receipt of investment research products and/or services as well as the allocation of the benefit of such investment research products and/or services poses a conflict of interest.

As discussed above, certain Investment adviser representatives in their respective individual capacities are registered representatives of Transamerica Financial Advisors, Inc. These Investment adviser representatives are subject to FINRA Rule 3040 which restricts registered representatives from conducting securities transactions away from their broker-dealer unless Transamerica Financial Advisors, Inc., provides written consent. Therefore, clients are advised that certain Investment adviser representatives may be restricted to conducting securities transactions through Transamerica Financial Advisors, Inc./Pershing unless they first secure written consent from Transamerica Financial Advisors, Inc./Pershing to execute securities transactions through a different broker-dealer. Absent such written consent or separation from Transamerica Financial Advisors, Inc. /Pershing, these Investment adviser representatives are prohibited from executing securities transactions through any broker-dealer other than Transamerica Financial Advisors, Inc., under Transamerica Financial Advisors, Inc., internal supervisory policies. Advisor is cognizant of its duty to obtain best execution and has implemented policies and procedures reasonably designed in such pursuit.

Clients receiving our services through a Platform sponsored by an unaffiliated investment advisor, may be required to use a particular broker/dealer, but the requirement to do so is determined by the Platform sponsor and not Fund Architects. Therefore, the Platform Sponsor is solely responsible for conducting broker/dealer due diligence and best execution analysis. Because Fund Architects does not recommend or select brokerage platforms for outside Platforms, we may not be able to obtain the best prices and execution for the transaction. Clients may receive less favorable prices than would otherwise be the case if their Platform sponsor selected an alternative broker/dealer or custodian. Pricing for transactions, custodial services and other services provided by a broker/dealer will vary based on the broker/dealer utilized. Thus some clients hiring our management services will pay more for such services than other clients. Because we do not recommend or require the use of specific brokerage platforms, we do not receive client referrals for recommending particular brokerage platforms. Further, we do not have soft-dollar arrangements with broker/dealers.

The Advisor may receive from one of our qualified custodians, Pershing, without cost to the Advisor, computer software and related systems support, which allow the Advisor to better monitor client accounts maintained at Pershing. The Advisor may receive the

software and related support without cost because the Advisor renders investment management services to clients that maintain assets at Pershing. The software and related systems support may benefit the Advisor, but not its clients directly. In fulfilling its duties to its clients, the Advisor endeavors at all times to put the interests of its clients first. Clients should be aware, however, that the Advisor's receipt of economic benefits from a broker-dealer creates a conflict of interest since these benefits may influence the Advisor's choice of broker-dealer over another broker-dealer that does not furnish similar software, systems support, or services.

Advisor may also receive monthly or quarterly retention compensation for providing educational opportunities, on-site training, travel expenses, conference calls and advertising costs.

Additionally, the Advisor may receive the following benefits from Transamerica Financial Advisors, Inc./Pershing through the TFA RIA Services: receipt of duplicate client confirmations and bundled duplicate statements; access to a trading desk that exclusively services its Registered Investment Advisor Group participants; access to block trading which provides the ability to aggregate securities transactions and then allocate the appropriate shares to client accounts; and access to an electronic communication network for client order entry and account information.

If the client requests the Advisor to arrange for the execution of securities brokerage transactions for the client's account, the Advisor shall direct such transactions through broker-dealers that the Advisor reasonably believes will provide best execution. The Advisor shall periodically and systematically review its policies and procedures regarding recommending broker-dealers to its client in light of its duty to obtain best execution.

Currently, Advisor recommends clients establish brokerage accounts with the Schwab Institutional division of Charles Schwab & Co., Inc. (Charles Schwab), a registered broker-dealer, member SIPC, to maintain custody of clients' assets and to effect trades for their accounts. Advisor is independently owned and operated and not affiliated with Charles Schwab. Charles Schwab provides Advisor with access to its institutional trading and custody services, which are typically not available to Charles Schwab retail investors. These services generally are available to independent investment advisors on an unsolicited basis, at no charge to them so long as a total of at least: \$10 million of the advisor's clients' assets is maintained in accounts at Schwab Institutional and is not otherwise contingent upon Advisor committing to Charles Schwab any specific amount of business (assets in custody or trading). Charles Schwab's services include brokerage, custody, research and access to mutual funds and other investments that are otherwise generally available only to institutional investors or would require a significantly higher minimum initial investment.

For Advisor's clients' accounts maintained in its custody, Charles Schwab generally does not charge separately for custody but is compensated by account holders through

commissions or other transaction-related fees for securities trades that are executed through Charles Schwab or that settle into Charles Schwab accounts.

Charles Schwab also makes available to Advisor other products and services that benefit Advisor but may not benefit its clients' accounts. Some of these other products and services assist Advisor in managing and administering clients' accounts. These include software and other technology that provide access to client account data (such as trade confirmation and account statements); facilitate trade execution (and allocation of aggregated trade orders from multiple client accounts); provide research, pricing information and other market data; facilitate payment of Advisor's fees from its clients' accounts; and assist with back-office functions; recordkeeping and client reporting. Many of these services generally may be used to service all or a substantial number of Advisor's accounts, including accounts not maintained at Schwab Institutional. Schwab Institutional also makes available to Advisor's other services intended to help Advisor manage and further develop its business enterprise. These services may include consulting, publications and conferences on practice management, information technology, business succession, regulatory compliance and marketing. In addition, Charles Schwab may make available, arrange and/or pay for these types of services rendered to Advisor by independent third party providing these services to Advisor. While as a fiduciary, Advisor endeavors to act in its clients' best interests, and Advisor's recommendation that clients maintain their assets in accounts at Charles Schwab may be based in part on the benefit to Advisor of the availability of some of the foregoing products and services and not solely on the nature, cost or quality of custody and brokerage services provided by Charles Schwab, which may create a potential conflict of interest.

An introducing advisor/solicitor or a client may also direct the Advisor in writing to use a particular broker-dealer to execute some or all transactions for the client. In that case, the client will negotiate terms and arrangements for the account with that broker-dealer, and the Advisor will not seek better execution services or prices from other broker-dealers or be able to "batch" client transactions for execution through other broker-dealers with orders for other accounts managed by the Advisor (as described below). As a result, the client may pay higher commissions or other transaction costs or greater spreads, or receive less favorable net prices, on transactions for the account than would otherwise be the case. Subject to its duty of best execution, the Advisor may decline a client's request to direct brokerage if, in the Advisor's sole discretion, such directed brokerage arrangements would result in additional operational difficulties or violate restrictions imposed by other broker-dealers (as further discussed below).

## **Item 13    Review of Accounts**

For those clients to whom the Advisor provides investment management services, the Advisor monitors those portfolios as part of an ongoing process while regular account reviews are conducted on at least a monthly basis. Such reviews are conducted primarily by Burt Snover. All investment advisory clients are encouraged to discuss their

needs, goals, and objectives with the Advisor and to keep the Advisor informed of any changes thereto. The Advisor or a representative on behalf of the Advisor or the client's investment advisor shall contact ongoing investment advisory clients at least annually to review its previous services and/or recommendations and to discuss the impact resulting from any changes in the client's financial situation and/or investment objectives.

Unless otherwise agreed upon, clients are provided with transaction confirmation notices and regular summary account statements directly from the broker-dealer or custodian for the client accounts. Those clients to whom the Advisor provides investment advisory services will also receive a report from the Advisor that may include such relevant account and/or market-related information such as an inventory of account holdings and account performance as clients may request from time to time.

## **Item 14    *Client Referrals and Other Compensation***

If a client is introduced to the Advisor by either an unaffiliated or an affiliated solicitor, the Advisor may pay that solicitor a referral fee in accordance with the requirements of Rule 206(4)-3 of the Advisers Act and any corresponding state securities law requirements. Any such referral fee may be paid from the Advisor's investment management fee or be charged as an additional fee to the client, which relationship shall be disclosed. If the client is introduced to the Advisor by an unaffiliated solicitor, the solicitor shall provide the client with a copy of the Advisor's written disclosure statement which meets the requirements of Rule 204-3 of the Advisers Act and a copy of the solicitor's disclosure statement containing the terms and conditions of the solicitation arrangement including compensation. Any affiliated solicitor of the Advisor shall disclose the nature of his/her relationship to prospective clients at the time of the solicitation and will provide all prospective clients with a copy of the Advisor's written disclosure statement at the time of the solicitation. In addition, as discussed above, the Advisor may charge a one-time fee on all new assets to compensate wholesalers to the firm.

## **Item 15    *Custody***

Custody, as it applies to investment advisors, has been defined by regulators as having access or control over client funds and/or securities. In other words, custody is not limited to physically holding client funds and securities. If an investment advisor has the ability to access or control client funds or securities, the investment advisor is deemed to have custody and must ensure proper procedures are implemented.

Fund Architects is deemed to have custody of client funds and securities whenever Fund Architects is given the authority to have fees deducted directly from client accounts. However, this is the only form of custody Fund Architects will ever maintain. It

should be noted that authorization to trade in client accounts is not deemed by regulators to be custody.

For accounts in which Fund Architects is deemed to have custody, the Firm has established procedures to ensure all client funds and securities are held at a qualified custodian in a separate account for each client under that client's name. Clients or an independent representative of the client will direct, in writing, the establishment of all accounts and therefore are aware of the qualified custodian's name, address and the manner in which the funds or securities are maintained. Finally, account statements are delivered directly from the qualified custodian to each client, or the client's independent representative, at least quarterly. Clients should carefully review those statements and are urged to compare the statements against reports received from Fund Architects. When clients have questions about their account statements, they should contact Fund Architects or the qualified custodian preparing the statement.

## **Item 16 Investment Discretion**

Upon receiving written authorization from the client, the Advisor provides discretionary investment advisory services for client accounts. When discretionary authority is granted, the Advisor will have trading authority to determine the type of securities and the amount of securities that can be bought or sold for the client portfolio without obtaining the client's consent for each transaction.

## **Item 17 Voting *Client* Securities**

Clients will receive proxies and other solicitations either directly from their qualified custodian or a transfer agent. Since Advisor does not vote proxies on behalf of its clients, we neither receive copies of proxies nor give advice or guidance on any particular action.

## **Item 18 Financial Information**

The Advisor does not require or solicit prepayment of more than \$1,200 in fees, six or more months in advance, and therefore is not required to provide financial information.

## **Item 19 Requirements for State-Registered Advisers**

Fund Architects, LLC is an SEC registered investment advisor.

**Part 2B of Form ADV: *Brochure Supplement***

Item 1 Cover Page



**Burt Snover, CLU, ChFC**

President, Chief Compliance Officer

6710 Horizon Road #100  
Heath, TX 75032  
866-539-4186

04/16/2012

**This brochure supplement provides information about Burt Snover, President, which supplements the Fund Architects' brochure. You should have received a copy of that brochure. Please contact the IAR Support Team at 866-539-4186 if you did not receive Fund Architects' brochure or if you have any questions about the contents of this supplement.**

**Additional information about Burt Snover is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## Item 2 Educational Background and Business Experience

### **BURT SNOVER, President/Chief Compliance Officer**

Born 1959

#### Post-Secondary Education:

University of Michigan – 1981, Bachelor of Business Administration (BBA)  
The American College – 1990, Chartered Life Underwriter(CLU)  
The American College - 1991, Chartered Financial Consultant(ChFC)

#### Recent Business Background:

Fund Architects, LLC, Managing Member, 10/2007-Present  
Transamerica Financial Advisors, Inc. (formerly Intersecurities Inc.(ISI)),  
Principal/Registered Representative, 07/2001-Present  
CompEdge Financial, President, 2005 to Present

The Chartered Financial Consultant® (ChFC®) credential was introduced in 1982. To earn the charter, candidates must complete a total of eight courses on topics such as investment planning, insurance planning, estate planning, tax planning, retirement planning, education planning, ethics and the financial planning process.

The Chartered Life Underwriter®, CLU®, was created in 1927 by the American College. The current course curriculum for the CLU® includes five required courses plus three elective courses. The required courses include the following:

- Fundamentals of insurance planning
- Life insurance law
- Individual life insurance
- Estate planning
- Planning for business owners

The three elective courses can be chosen from such subjects as the following:

- Financial planning
- Health insurance
- Income taxation
- Group benefits
- Retirement planning
- Investment planning

## Item 3 Disciplinary Information

The supervised person has no disciplinary or legal actions against him.

#### Item 4 Other Business Activities

Burt Snover is a registered representative of Transamerica Financial Advisors, Inc., and is independently licensed as an insurance agent for various insurance companies and agencies.

Mr. Snover is President and owner of Timmons/CompEdge Agency Corp. (DBA CompEdge Financial), a national insurance brokerage. We are not aware of any potential conflicts of interest that may arise from this activity. The agency deals with licensed agents only, not directly with the public. Mr. Snover allocates approximately forty-percent of his time to this activity.

Clients should be aware that Mr. Snover will generally only recommend insurance products of those companies for whom he is a sales agent and with which he is familiar with the benefits, exclusions and other terms.

Clients should also be aware that Mr. Snover is owner of some of the Advisor's rental property, and is a general partner of family limited partnerships that have been established solely for personal purposes. These activities comprise a very small portion of his time, and do not involve clients in any way.

#### Item 5 Additional Compensation

The supervised person receives additional compensation from commissions and overrides of his duties as a registered representative of Transamerica Financial Advisors, Inc., and his various insurance appointments.

#### Item 6 Supervision

Burt Snover's investment advice is supervised by the Investment Committee. The performance results of each account are monitored at least monthly, which assesses the quality and consistency of investment advice given to each client.

Burt Snover is the Chief Compliance Officer, and can be reached at 866-539-4186 with any questions or concerns.



**Part 2B of Form ADV: *Brochure Supplement***

Item 1 Cover Page



**J.C. Waller III**

Co-Chief Investment Officer

6710 Horizon Road #100  
Heath, TX 75032  
866-539-4186

04/16/2012

**This brochure supplement provides information about J.C. Waller III, Co-Chief Investment Officer, which supplements the Fund Architects' brochure. You should have received a copy of that brochure. Please contact the IAR Support Team at 866-539-4186 if you did not receive Fund Architects' brochure or if you have any questions about the contents of this supplement.**

**Additional information about J.C. Waller III is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

Item 2 Educational Background and Business Experience

**J.C. Waller III, Co-Chief Investment Officer**

Born 1968

Post-Secondary Education:

Southwestern Oklahoma State University – 1990, Bachelors of Science

University of Denver – 2003, International MBA

University of Denver – 2005, Masters of Science in Finance

Recent Business Background:

Advised Assets Group, LLC., Senior Director, Plan Advisory Services , 05/2011 to 04/2012

Sherwood Investment Management, LLC., 04/2011 to 07/2011

Old Mutual Capital, Senior Director of Investments, 10/2007 to 01/2011

ICON Advisers, Inc., Vice President of Investments, 09/2000 to 05/2007

Item 3 Disciplinary Information

The supervised person has no disciplinary or legal actions against him.

Item 4 Other Business Activities

Waller Properties, LLC., Member since 08/2006. Non-investment business that owns a single-family property as a rental. No time spent during business hours.

Item 5 Additional Compensation

J.C. Waller III receives rental property income from Waller Properties, LLC.

Item 6 Supervision

J.C. Waller III's investment advice is supervised by the Investment Committee. The performance results of each account are monitored at least monthly, which assesses the quality and consistency of investment advice given to each client. Burt Snover, President and Chief Compliance Officer, is directly responsible for J.C. Waller III's supervision. Burt can be reached at 866-539-4186 with any questions or concerns.

**Part 2B of Form ADV: *Brochure Supplement***

Item 1 Cover Page



**Xianghai Henry Ma, Ph.D., CFA ®**

Chief Market Strategist

6 Ivy Circle  
Wellesley, Massachusetts 02482  
866-539-4186

04/16/2012

**This brochure supplement provides information about Henry Ma, Ph.D., CFA ®, Chief Market Strategist, which supplements the Fund Architects' brochure. You should have received a copy of that brochure. Please contact the IAR Support Team at 866-539-4186 if you did not receive Fund Architects' brochure or if you have any questions about the contents of this supplement.**

**Additional information about Henry Ma, Ph.D., CFA ® is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

Item 2 Educational Background and Business Experience

**Henry Ma, Ph.D., CFA ®, Chief Market Strategist**

Born 1966

Post-Secondary Education:

Beijing University, Beijing China – 1991, BA/MA, Finance and Economics

Boston University – 1996, Ph.D., Economics

Recent Business Background:

Julex Capital Management, Founder/Portfolio Manager, 2010 - Present

Fidelity Investments, Global Macro Portfolio Manager, 2007 - 2010

To earn the Chartered Financial Analyst ® designation, you must successfully pass through the CFA ® Program, a graduate-level self-study program that combines a broad curriculum with professional conduct requirements, culminating in three sequential exams. The primary goal of the CFA Program is to enable charterholders to become an effective investment professional by teaching them investment concepts and principles.

Item 3 Disciplinary Information

The supervised person has no disciplinary or legal actions against him.

Item 4 Other Business Activities

Henry is owner of Julex Capital Management, LLC., a consulting firm which offers market insight and commentary to its subscribers free of charge.

Item 5 Additional Compensation

Henry does not receive any other compensation at this time.

Item 6 Supervision

Henry Ma's investment advice is supervised by the Investment Committee. The performance results of each account are monitored at least monthly, which assesses the quality and consistency of investment advice given to each client. Burt Snover, President and Chief Compliance Officer, is directly responsible for Henry Ma's supervision. Burt can be reached at 866-539-4186 with any questions or concerns.

**Part 2B of Form ADV: *Brochure Supplement***

Item 1 Cover Page



**Jun Zhu, Ph.D., CFA ®**

Portfolio Manager

893 Camino Ricardo  
Moraga, CA 94556  
866-539-4186

04/16/2012

**This brochure supplement provides information about Jun Zhu, Ph.D., CFA ®, Portfolio Manager, which supplements the Fund Architects' brochure. You should have received a copy of that brochure. Please contact the IAR Support Team at 866-539-4186 if you did not receive Fund Architects' brochure or if you have any questions about the contents of this supplement.**

**Additional information about Jun Zhu, Ph.D., CFA ® is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## Item 2 Educational Background and Business Experience

### **Jun Zhu, Ph.D., CFA ®, Portfolio Manager**

Born 1963

Post-Secondary Education:

XIAN JIAOTONG UNIV., P.R. China – 1985, Bachelors of Science, Mechanical Engineering

Princeton University – 1990, MPA, Economics and Public Policy

Princeton University – 1993, Ph.D., Public Affairs

Recent Business Background:

AXA Rosenberg, Senior Research Associate, 1998 to 2010

Crystal Investment Management, Chief Investment Officer, 2010 to Current

To earn the Chartered Financial Analyst ® designation, you must successfully pass through the CFA ® Program, a graduate-level self-study program that combines a broad curriculum with professional conduct requirements, culminating in three sequential exams. The primary goal of the CFA Program is to enable charterholders to become an effective investment professional by teaching them investment concepts and principles.

## Item 3 Disciplinary Information

The supervised person has no disciplinary or legal actions against him.

## Item 4 Other Business Activities

Jun Zhu, Ph.D., CFA ® is a Registered Investment Advisor in the state of California as a sole proprietor, and markets his services under the DBA Crystal Investment Management. A conflict of interest may exist where Mr. Zhu can offer his services as a Registered Investment Advisor in California, or as an Investment Advisor Representative of Fund Architects, LLC. Mr. Zhu is prohibited from soliciting any existing Fund Architects clients to his RIA firm. Mr. Zhu is Portfolio Manager for similar models at both firms, which may have different fee structures.

## Item 5 Additional Compensation

Mr. Zhu receives asset-based and performance fees from Crystal Investment Management. Performance based fees are only charged to those individuals or investors who qualify as 'high net worth.'

## Item 6 Supervision

Jun Zhu's investment advice is supervised by the Investment Committee. The performance results of each account are monitored at least monthly, which assesses the quality and consistency of investment advice given to each client. Burt Snover, President and Chief Compliance Officer, is directly responsible for Jun Zhu's supervision. Burt can be reached at 866-539-4186 with any questions or concerns.