

**FORM ADV Uniform Application for Investment Adviser Registration**  
**Part 2A: Investment Adviser Brochure**  
**Item 1: Cover Page**

**Katz Family Financial Advisors LLC**  
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CRD#133600

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February 2012

*This brochure provides information about the qualifications and business practices of Katz Family Financial Advisors LLC, its wrapped fee program, and its supervised personnel. If you have any questions about the contents of this brochure, please contact us at the phone number listed above. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. Please note, where this brochure may use the terms “registered investment adviser” and/or “registered”, registration itself does not imply a certain level of skill or training. Additional information about the firm and its representatives is also available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)*

## Item 2: Material Changes

Due to a series of recent changes in securities regulation, investment advisers are now required to deliver disclosure information in this new format. This brochure incorporates the same information provided previously within the Form ADV Part II but with expanded disclosures designed to provide further information about the firm, its practices, and its personnel. Material updates to the information contained within this brochure will be provided to clients on an immediate basis. This section will be updated to reflect such material changes in a summary form. Should you have any questions related to this brochure, please contact a firm representative at your convenience. As of late 2011/early 2012, the firm is now subject to state regulation as a state registered investment adviser. The firm was previously registered with the US Securities and Exchange Commission.

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#### **Item 4: Advisory Business**

Katz Family Financial Advisors, LLC is an investment adviser providing investment management services to individuals, pension and profit sharing plans, trusts, estates, charitable organizations, corporations and business entities. The Registrant offers its services for fees based upon assets under management. Prior to engaging the Registrant to provide any of the foregoing investment advisory services, the client will be required to enter into one or more written agreements with the Registrant setting forth the terms and conditions under which the Registrant shall render its services (collectively the "Agreement"). Katz Family Financial Advisors has been registered as an SEC investment adviser since 2005. Katz Family Financial Advisors is owned one third each by Lawrence Katz, Mark Katz and Susan Katz. It has been in business, as an LLC since 2004. Prior experience in the securities industry by each of the owners is listed below.

##### **LAWRENCE W. KATZ**

Born 1938

Post-Secondary Education: Southern Illinois University - 1979, MBA, Finance Polytechnic Institute of Brooklyn-1958, Bachelor of Electrical Engineering, Computers and Automation

Recent Business Background: Katz Family Financial Advisors, LLC, Managing Member, 03/2005 – Present

UBS Financial Services Inc., Financial Advisor, 07/1991 - 03/2005

##### **MARK E. KATZ**

Born 1964

Post-Secondary Education: Ithaca College - 1986, BS, Psychology

Recent Business Background: Katz Family Financial Advisors, LLC, Managing Member, 03/2005-Present

UBS Financial Services Inc., Financial Advisor, 02/2004 - 03/2005

GE Financial Advisor, Sales Representative, 01/2003 - 02/2004

Capital Brokerage Corporation / Terra Securities Corporation, Registered Representative, 01/2003 - 02/2004

Investors Capital Corporation, Registered Representative, 10/2000 - 01/2003

Hartford Life, Insurance Representative, 06/2000 - 09/2000

First Union Brokerage Services, Inc. Registered Representative, 04/1999 - 05/2000

##### **SUSAN KATZ**

Born 1962

Post-Secondary Education: University of Wisconsin - 1989, MBA University of Maryland-1984, BS, Finance

Recent Business Background: Katz Family Financial Advisors, LLC, CCO/Managing Member 03/2005 - Present

UBS Financial Services Inc., Financial Advisor, 02/2004 - 03/2005 On Demand Executive Talent, President / Consultant, 04/1998 - 01/2004 Borden Chemical, Global Finance Director, 09/2002 - 06/2003 ProjectGuides, Chief Financial Officer, 12/2000 - 07/2001

The Registrant's investment advisory services are currently limited to non-discretionary management of investment portfolios in accordance with the investment objective(s) of the client. As of December 2011 total assets being managed are \$63 million. Non-discretionary management of investment portfolios means clients may impose restrictions on investing in certain securities or types of securities.

The Katz Family Financial Advisors Program (the "Program") is a fee-only investment advisory program (the "Program") sponsored by Katz Family Financial Advisors, LLC. The Program provides individuals, pension and profit sharing plans, trusts, estates, charitable organizations, and business entities the ability to trade in individual debt and equity securities, mutual funds, index funds, exchange-traded funds, options, and other eligible securities (collectively "Eligible Securities") without incurring separate brokerage commissions or transaction charges. 100% of clients participate in the wrap fee program.

The Registrant may provide limited financial planning or other consulting services as part of its investment management services. To the extent specifically requested by a client, the Registrant may provide limited consultation services to its investment management clients on investment and non-investment related matters. Any such consultation services, to the extent rendered, shall be rendered exclusively on an unsolicited basis, for which the Registrant will not receive additional compensation. The client is under no obligation to act upon the investment adviser's recommendation.

The Registrant is the sponsor of the Katz Family Financial Advisors Program (the "Program"), a wrap fee program. The Registrant provides the majority of its investment management services through the Program. In the event the client participates in the Program, the Registrant shall provide its investment management services and arrange for brokerage transactions under a single annualized fee. For participants in the Program, the Registrant shall charge an annual fee based upon a percentage of the market value of the assets being managed by the Registrant that includes all commissions or transaction fees which otherwise would be incurred by the client. Participants in the Program may pay a higher aggregate fee than if investment management and brokerage services are purchased separately. A complete description of the Program's terms and conditions (including fees) are contained in the Program's wrap fee brochure.

## **Item 5: Fees and Compensation**

If engaged, Katz Family Financial Advisors shall charge an annual fee based upon a percentage of the market value of the assets being managed by the Registrant. The Registrant's annual fee for services is exclusive of, and in addition to brokerage commissions, transaction fees, and other related costs and expenses which shall be incurred by the client. However, the Registrant shall not receive any portion of these commissions, fees, and costs. The firm uses Fidelity Investments for all brokerage practices and custodian services. The Registrant's annual fee is charged quarterly, in arrears and is deducted directly from client accounts. The fee is calculated based on assets the last day of the quarter. The annual fee shall be 1.00%.

This is a non-negotiable fee. There are no other fees to the client for any services. Lower fees for comparable services may be available from other sources. All material conflicts of interest under CCR Section 260.238 (k) are disclosed regarding the investment adviser, its representatives or any of its employees, which could be reasonably expected to impair the rendering of unbiased and objective advice.

## **Item 6: Performance-Based Fees and Side-by-Side Management**

The firm does not charge any fee based upon a percentage of capital gains within a client's account (performance-based fee).

## **Item 7: Types of Clients**

Katz Family Financial Advisors, LLC (the firm) is an investment adviser providing investment management services to individuals, pension and profit sharing plans, trusts, estates, charitable organizations, corporations and business entities. There are no minimum requirements for opening or maintaining an account.

## **Item 8: Methods of Analysis, Investment Strategies, and Risk of Loss**

Katz Family Financial Advisors primarily allocates its client's investment management assets, on a non-discretionary basis among individual debt and equity securities, mutual funds and exchange traded funds in accordance with the investment objectives of the client. Investing in securities involves risk of loss that clients should be prepared to bear. All assets purchased and held are traded on a major exchange, with common equity and debt risks. This also means information on these securities is commonly available to the public.

Proprietary models are used to filter the universe of securities based on criteria for safety, quality, growth and value. Models are used for common stocks, ETF's and mutual funds.

The following features have been specifically included in the Registrant's management using the investment strategy:

1. Initial Interview - an initial interview is conducted with each client to determine the client's financial circumstances, goals, acceptable levels of risk, any reasonable restrictions on the management of their account, and other relevant circumstances;
2. Individual Treatment - the client's account is managed on the basis of the client's financial circumstances and investment objectives;
3. Consultation - an Advisory Affiliate of the Registrant knowledgeable about the client's account shall be reasonably available to consult with the client relative to the status and management of their account;
4. Notice of Transactions - the client shall receive notice of all transactions in their account as if they had maintained a similar account outside of the program;
5. Quarterly Statement - the client shall be provided with a quarterly statement containing a description of all activity in their account;
6. Ability to Impose Restrictions - the client shall have the ability to impose reasonable restrictions on the management of their account, including the ability to instruct the Registrant not to purchase certain securities or types of securities;
7. No Pooling - the client's beneficial interest in a security does not represent an undivided interest in all the securities held by the custodian, but rather represents a direct and beneficial interest in the securities which comprise the client's account;
8. Separate Account - a separate account is maintained for the client with the custodian; and
9. Ownership - each client retains indicia of ownership of the account (e.g. right to withdraw securities or cash, exercise or delegate proxy voting, and receive transaction confirmations).

## **Item 9: Disciplinary Information**

The firm has no disciplinary actions.

## **Item 10: Other Financial Industry Activities and Affiliations**

The firm has no other industry activities or affiliations.

## **Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

All Associated Persons of the Firm must comply with applicable federal securities laws. In particular, it is unlawful for the Firm and any Associated Person, by use of the mails or any means or instrumentality of interstate commerce, directly or indirectly:

- To employ any device, scheme or artifice to defraud any client or prospective client of the Firm;
- To engage in any transaction, practice, or course of business which operates or would operate as a fraud or deceit upon any client or prospective client of the Firm; or
- To engage in any fraudulent, deceptive, or manipulative practice.

In adopting this Code, the Firm recognizes that it, and its affiliated persons owe a fiduciary duty to the Firm's client accounts and must (1) at all times place the interests of Firm clients first; (2) conduct personal securities transactions in a manner consistent with this Code and avoid any abuse of a position of trust and responsibility; and (3) adhere to the fundamental standard that Associated Persons should not take inappropriate advantage of their positions. In addition, the Firm and its Associated Persons must comply with all applicable federal securities laws, which shall generally be explained in the Firm's Compliance Manual. Associated Persons must report any violations of the Code of Ethics to the Firm's Chief Compliance Officer. All associated persons of the firm invest in the same securities that are recommended to clients.

### ***Timing of Personal Transactions***

No Access Person may purchase or sell, directly or indirectly, any Security in which the Access Person or an Affiliate Account has, or by reason of the transaction acquires, any direct or indirect Beneficial Ownership if the Access Person knows or reasonably should know that the Security, at the time of the purchase or sale (i) is being considered for purchase or sale on behalf of any Client Account; or (ii) is being actively purchased or sold on behalf any Client Account. If the Firm is purchasing/selling or considering for purchase/sale any Security on behalf of a Client Account, no Access Person may effect a transaction in that Security prior to the client purchase/sale having been completed by the Firm, or until a decision has been made not to purchase/sell the Security on behalf of the Client Account.

### ***Improper Use of Information***

No Access Person may use his or her knowledge about the securities transactions or holdings of a Client Account in trading for any account that is directly or indirectly beneficially owned by the Access Person or for any Affiliate Account. Any investment ideas developed by an Access Person must be made available to Client Accounts before the Access Person may engage in personal transactions or transactions for an Affiliate Account based on these ideas.

No Associated Person:

- while aware of material nonpublic information about a company, may purchase or sell securities of that company until the information becomes publicly disseminated and the market has had an opportunity to react;
- shall disclose material nonpublic information about a company to any person except for lawful purposes;
- may purchase any Restricted Securities, found on the firm's Restricted Securities List as for as long as the publicly traded company (or any member of its senior management) is a client of the Firm, unless expressly approved in advance by the Chief Compliance Officer.

### ***Initial Public Offerings***

No Access Person may acquire any securities in an Initial Public Offering without first obtaining pre-clearance and approval from the Chief Compliance Officer.

***Limited Offerings*** - No Access Person may acquire any securities in a Limited Offering without first obtaining pre-clearance and approval from the Chief Compliance Officer.

## **Item 12: Brokerage Practices**

The firm uses Fidelity Investments for all brokerage practices and custodian services. Not all advisors require their clients to use a specific brokerage firm. Fidelity does not provide any client referrals to the firm. Clients do not pay any commissions, to Fidelity or to anyone else. There are no soft dollar arrangements between the firm and Fidelity or with any other organization. This includes research, seminars, referrals or any other activity.

Katz Family Financial Advisors does not aggregate any trades. We trade each client account individually. Clients do not pay commissions on trades. There is no cost to the client. There are no arrangements related to research provided, soft dollar arrangements or brokerage for client referrals.

## **Item 13: Review of Accounts**

Clients in the Program will receive a report from Katz Family Financial Advisors that may include such relevant Portfolio and/or market-related information such as an inventory of the investments in the Client's Portfolios and Portfolio performance on a monthly basis.

The Registrant monitors portfolios as part of an ongoing process while regular account reviews are conducted on at least a quarterly basis. Such reviews are conducted by one or more of the Registrant's Principals, Larry Katz, Mark Katz, and Susan Katz. All investment advisory clients are encouraged to discuss their needs, goals, and objectives with the Registrant and to keep the Registrant informed of any changes thereto.

The Registrant shall contact ongoing investment advisory clients at least annually to review its previous services and/or recommendations and to discuss the impact resulting from any changes in the client's financial situation and/or investment objectives.

#### **Item 14: Client Referrals and Other Compensation**

The firm does not provide compensation for any client referrals, or for any other purpose to any outside parties. There are no soft dollar arrangements.

#### **Item 15: Custody**

All assets of the firm are held by Fidelity as custodian. Clients will receive account statements from the custodian and clients should carefully review those statements. Please compare the account statements received from the qualified custodian with those received from Katz Family Financial Advisors. Fees are deducted directly from client accounts at Fidelity, in arrears. No prepayment of fees to Katz Family Financial Advisors is made.

#### **Item 16: Investment Discretion**

The firm has no discretionary accounts.

#### **Item 17: Voting Client Securities**

The firm does not vote client securities. Clients will receive their proxies and other solicitations directly from the custodian or a transfer agent. Clients can contact Katz Family Financial Advisors with questions about a particular solicitation.

#### **Item 18: Financial Information**

The firm does not require any prepayment of fees. The firm has no discretionary authority and no custody of client funds. There are no conditions that are reasonably likely to impair the firm's ability to meet contractual commitment to clients. The firm has not been the subject of a bankruptcy petition at any time during the past ten years.

#### **Item 19: Requirements for State Registered Advisers**

Information related to principal executive officers and *management persons*, and descriptions of their formal education and business background is supplied elsewhere in the ADV. The firm and principal executive officers are not engaged in any business other than giving investment advice. No one in the organization is compensated with performance based fees.

##### **Larry Katz**

Mr. Katz was subject to an arbitration proceeding in 1993 based on client selling bonds per their attorney's advice in a down market, against Larry Katz's advice. By the time of arbitration date, bonds had recovered. Mr. Katz's attorney was unprepared, lost arbitration and paid the \$15,000 fine themselves. No finding of damages against Larry Katz. Mr. Katz was also subject to a 30 day suspension in 1974 for not reporting when stabilizing a security during initial ordering timeframe. A New NASD system had no reporting mechanism. No financial damages or penalties.

No one in the organization has a relationship with issuers of securities.

#### **Miscellaneous**

The firm prohibits the release of any client-related nonpublic or personal information to third parties unless authorized by the client or as otherwise provided by law. A copy of the firm's privacy policy will be made available for review to any client (prospective or otherwise) upon request. In the event of a disruption in service, the firm has also implemented certain business continuity planning procedures. A copy of these procedures may be reviewed by contacting the firm directly.

**FORM ADV Uniform Application for Investment Adviser Registration**  
**Part 2A: Appendix 1/Wrap Fee Program**  
**Item 1: Cover Page**

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## Item 2: Material Changes

As of late 2011/early 2012, the firm is now subject to state regulation as a state registered investment adviser. The firm was previously registered with the US Securities and Exchange Commission.

## Item 3: Table of Contents

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## Item 4: Services, Fees, & Compensation

The Katz Family Financial Advisors Program (the "Program") is a fee-only investment advisory program (the "Program") sponsored by Katz Family Financial Advisors, LLC. The Program provides individuals, pension and profit sharing plans, trusts, estates, charitable organizations, and business entities the ability to trade in individual debt and equity securities, mutual funds, index funds, exchange-traded funds, options, and other eligible securities (collectively "Eligible Securities") without incurring separate brokerage commissions or transaction charges.

100% of clients participate in the wrap fee program. The fee is 1% for all clients and all asset classes. The advisory fee is calculated based on the market value of the assets on the last day of the quarter and billed in arrears. This is a non-negotiable fee. 0% of the fee is paid to portfolio managers. There are no other fees paid by the client. There are no fees paid to portfolio managers.

The Registrant offers its services for fees based upon assets under management. Prior to engaging the Registrant to provide any of the foregoing investment advisory services, the client will be required to enter into one or more written agreements with the Registrant setting forth the terms and conditions under which the Registrant shall render its services (collectively the "Agreement").

The Registrant may provide limited financial planning or other consulting services as part of its investment management services. To the extent specifically requested by a client, the Registrant may provide limited consultation services to its investment management clients on investment and non-investment related matters. Any such consultation services, to the extent rendered, shall be rendered exclusively on an unsolicited basis, for which the Registrant will not receive additional compensation.

The Registrant is the sponsor of the Katz Family Financial Advisors Program (the "Program"), a wrap fee program. The Registrant provides the majority of its investment management services through the Program. In the event the client participates in the Program, the Registrant shall provide its investment management services and arrange for brokerage transactions under a single annualized fee. For participants in the Program, the Registrant shall charge an annual fee based upon a percentage of the market value of the assets being managed by the Registrant that includes all commissions or transaction fees which otherwise would be incurred by the client. Participants in the Program may pay a higher aggregate fee than if investment management and brokerage services are purchased separately.

## Item 5: Account Requirements and Types of Clients

All clients participate in the wrap fee program, regardless of account size or type of client. Clients include individuals, pension and profit sharing plans, trusts, estates, charitable organizations, and business entities.

## Item 6: Portfolio Manager Selection and Evaluation

Portfolio managers are not used. Accounts are managed by related persons, since no outside managers are used; there is not a conflict of interest in selection of outside managers versus related persons. There are no performance based fees for supervised persons acting as portfolio managers.

Proprietary models are used to filter the universe of securities based on criteria for safety, quality, growth and value. Models are used for common stocks, ETF's and mutual funds.



The Registrant's management using the investment strategy has been designed to comply with the requirements of Rule 3a-4 of the Investment Company Act of 1940, as amended. Rule 3a-4 provides similarly-managed accounts, such as the investment strategy, with a safe harbor from the definition of an investment company. In accordance with Rule 3a-4, the following features have been specifically included in the Registrant's management using the investment strategy:

1. Initial Interview - an initial interview is conducted with each client to determine the client's financial circumstances, goals, acceptable levels of risk, any reasonable restrictions on the management of their account, and other relevant circumstances;
2. Individual Treatment - the client's account is managed on the basis of the client's financial circumstances and investment objectives;
3. Consultation - an Advisory Affiliate of the Registrant knowledgeable about the client's account shall be reasonably available to consult with the client relative to the status and management of their account;
4. Notice of Transactions - the client shall receive notice of all transactions in their account as if they had maintained a similar account outside of the program;
5. Quarterly Statement - the client shall be provided with a quarterly statement containing a description of all activity in their account;
6. Ability to Impose Restrictions - the client shall have the ability to impose reasonable restrictions on the management of their account, including the ability to instruct the Registrant not to purchase certain securities or types of securities;
7. No Pooling - the client's beneficial interest in a security does not represent an undivided interest in all the securities held by the custodian, but rather represents a direct and beneficial interest in the securities which comprise the client's account;
8. Separate Account - a separate account is maintained for the client with the custodian; and
9. Ownership - each client retains indicia of ownership of the account (e.g. right to withdraw securities or cash, exercise or delegate proxy voting, and receive transaction confirmations).

The firm does not vote client securities. Clients will receive their proxies and other solicitations directly from the custodian or a transfer agent. Clients can contact Katz Family Financial Advisors with questions about a particular solicitation.

The Katz Family Financial Advisors Program (the "Program") is a fee-only investment advisory program (the "Program") sponsored by Katz Family Financial Advisors, LLC. The Program provides individuals, pension and profit sharing plans, trusts, estates, charitable organizations, and business entities the ability to trade in individual debt and equity securities, mutual funds, index funds, exchange-traded funds, options, and other eligible securities (collectively "Eligible Securities") without incurring separate brokerage commissions or transaction charges. 100% of clients participate in the wrap fee program.

The Registrant may provide limited financial planning or other consulting services as part of its investment management services. To the extent specifically requested by a client, the Registrant may provide limited consultation services to its investment management clients on investment and non-investment related matters. Any such consultation services, to the extent rendered, shall be rendered exclusively on an unsolicited basis, for which the Registrant will not receive additional compensation.

#### **Item 7: Client Information Provided to Portfolio Managers**

No outside portfolio managers are used, no client information is provided to any outside portfolio managers.

#### **Item 8: Client Contact with Portfolio Managers**

No outside portfolio managers are used; therefore this Item is not applicable.

#### **Item 9: Additional Information**

100% of clients are wrap fee clients. The firm has no disciplinary actions. The firm has no other industry activities or affiliations. Code of Ethics: All Associated Persons of the Firm must comply with applicable federal securities laws. In particular, it is unlawful for the Firm and any Associated Person, by use of the mails or any means or instrumentality of interstate commerce, directly or indirectly:

- To employ any device, scheme or artifice to defraud any client or prospective client of the Firm;
- To engage in any transaction, practice, or course of business which operates or would operate as a fraud or deceit upon any client or prospective client of the Firm; or
- To engage in any fraudulent, deceptive, or manipulative practice.

In adopting this Code, the Firm recognizes that it, and its affiliated persons owe a fiduciary duty to the Firm's client accounts and must (1) at all times place the interests of Firm clients first; (2) conduct personal securities transactions in a manner consistent with this Code and avoid any abuse of a position of trust and responsibility; and (3) adhere to the fundamental standard that Associated Persons should not take inappropriate advantage of their positions. In addition, the Firm and its Associated Persons must comply with all applicable federal securities laws, which shall generally be explained in the Firm's Compliance Manual. Associated Persons must report any violations of the Code of Ethics to the Firm's Chief Compliance Officer. All associated persons of the firm invest in the same securities that are recommended to clients.

#### Timing of Personal Transactions

No Access Person may purchase or sell, directly or indirectly, any Security in which the Access Person or an Affiliate Account has, or by reason of the transaction acquires, any direct or indirect Beneficial Ownership if the Access Person knows or reasonably should know that the Security, at the time of the purchase or sale (i) is being considered for purchase or sale on behalf of any Client Account; or (ii) is being actively purchased or sold on behalf any Client Account. If the Firm is purchasing/selling or considering for purchase/sale any Security on behalf of a Client Account, no Access Person may effect a transaction in that Security prior to the client purchase/sale having been completed by the Firm, or until a decision has been made not to purchase/sell the Security on behalf of the Client Account.

#### Improper Use of Information

No Access Person may use his or her knowledge about the securities transactions or holdings of a Client Account in trading for any account that is directly or indirectly beneficially owned by the Access Person or for any Affiliate Account. Any investment ideas developed by an Access Person must be made available to Client Accounts before the Access Person may engage in personal transactions or transactions for an Affiliate Account based on these ideas.

#### No Associated Person:

- while aware of material nonpublic information about a company, may purchase or sell securities of that company until the information becomes publicly disseminated and the market has had an opportunity to react;
- shall disclose material nonpublic information about a company to any person except for lawful purposes;
- may purchase any Restricted Securities, found on the firm's Restricted Securities List as for as long as the publicly traded company (or any member of its senior management) is a client of the Firm, unless expressly approved in advance by the Chief Compliance Officer.

#### Initial Public Offerings

No Access Person may acquire any securities in an Initial Public Offering without first obtaining pre-clearance and approval from the Chief Compliance Officer.

Limited Offerings - No Access Person may acquire any securities in a Limited Offering without first obtaining pre-clearance and approval from the Chief Compliance Officer.

#### Review of Accounts:

Clients in the Program will receive a report from Katz Family Financial Advisors that may include such relevant Portfolio and/or market-related information such as an inventory of the investments in the Client's Portfolios and Portfolio performance on a monthly basis.

The Registrant monitors portfolios as part of an ongoing process while regular account reviews are conducted on at least a quarterly basis. Such reviews are conducted by one or more of the Registrant's Principals. All investment advisory clients are encouraged to discuss their needs, goals, and objectives with the Registrant and to keep the Registrant informed of any changes thereto. The Registrant shall contact ongoing investment advisory clients at least annually to review its previous services and/or recommendations and to discuss the impact resulting from any changes in the client's financial situation and/or investment objectives.

Client Referrals and Other Compensation: The firm does not provide compensation for any client referrals, or for any other purpose to any outside parties. There are no soft dollar arrangements

Financial Information: The firm does not require any prepayment of fees. Fees are paid from client accounts, in arrears. The firm has no discretionary authority and no custody of client funds.

#### **Item 10: Requirements for State-Registered Advisers**

The firm and principal executive officers are not engaged in any business other than giving investment advice. No one in the organization is compensated with performance based fees. No one in the organization has a relationship with issuers of securities.

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**Part 2B: Brochure Supplements**  
**Investment Adviser Representatives and/or Supervised Persons: Supplemental Information**  
**Item 1: Cover Page**

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## **Item 2: Educational Background and Business Experience**

LAWRENCE W. KATZ

Born 1938

Post-Secondary Education: Southern Illinois University - 1979, MBA, Finance Polytechnic Institute of Brooklyn-1958, Bachelor of Electrical Engineering, Computers and Automation

Recent Business Background: Katz Family Financial Advisors, LLC, Managing Member, 03/2005 – Present

UBS Financial Services Inc., Financial Advisor, 07/1991 - 03/2005

MARK E. KATZ

Born 1964

Post-Secondary Education: Ithaca College - 1986, BS, Psychology

Recent Business Background: Katz Family Financial Advisors, LLC, Managing Member, 03/2005-Present

UBS Financial Services Inc., Financial Advisor, 02/2004 - 03/2005

GE Financial Advisor, Sales Representative, 01/2003 - 02/2004

Capital Brokerage Corporation / Terra Securities Corporation, Registered Representative, 01/2003 - 02/2004

Investors Capital Corporation, Registered Representative, 10/2000 - 01/2003

Hartford Life, Insurance Representative, 06/2000 - 09/2000

First Union Brokerage Services, Inc. Registered Representative, 04/1999 - 05/2000

SUSAN KATZ

Born 1962

Post-Secondary Education: University of Wisconsin - 1989, MBA University of Maryland-1984, BS, Finance

Recent Business Background: Katz Family Financial Advisors, LLC, CCO/Managing Member 03/2005 - Present

UBS Financial Services Inc., Financial Advisor, 02/2004 - 03/2005 On Demand Executive Talent, President / Consultant, 04/1998 - 01/2004 Borden Chemical, Global Finance Director, 09/2002 - 06/2003 ProjectGuides, Chief Financial Officer, 12/2000 - 07/2001

## **Item 3: Disciplinary Information**

Please see Item 19 of Part 2A (this brochure) for further information relative to such information.

## **Item 4: Other Business Activity**

No investment adviser representative is involved in any other business activity.

## **Item 5: Additional Compensation**

No investment adviser representative receives any additional compensation.

## **Item 6: Supervision**

All 3 previously mentioned investment adviser representatives are one-third owners of the firm. There are no other supervised investment adviser representatives.

## **Item 7: Requirements for State-Registered Advisers**

There are no other supervised investment adviser representatives in the organization.