

This brochure supplement provides information about Henry J. Ferry that supplements the Focus Investment Advisors brochure. You should have received a copy of that brochure. Please contact Andrew Y. Wasa, President if you did not receive Focus Investment Advisors's brochure or if you have any questions about the contents of this supplement.

Additional information about Henry J. Ferry is also available on the SEC's website at www.adviserinfo.sec.gov.

Focus Investment Advisors

Form ADV Part 2B – Individual Disclosure Brochure

for

Henry J. Ferry

Personal CRD Number: 2283442

Partner

Focus Investment Advisors
511 Saxony Place Suite 101
Encinitas, California, 92024
(760) 230-1880
www.focusinvestment.com
hferry@focusinvestment.com

UPDATED: 10/19/2012

Item 2: Educational Background and Business Experience

Name: Henry J. Ferry

Born: 1948

Education Background and Professional Designations:

Education:

BA Social Sciences- San Diego State College, 1971

Master of Arts Economics- San Diego State University, 1976

Business Background:

01/1994 – Present	Partner Focus Investment Advisors
11/2011 – Present	Registered Representative LPL
02/2010 – 10/2011	Registered Representative Girard Securities, Inc
02/2006 – 2/2010	Registered Representative Securities America, Inc
10/2005-02/2006	Registered Representative AIG Financial Advisors, Inc.
09/1999-10/2005	Registered Representative Sentra Securities Corporation

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Henry J. Ferry is a registered representative and insurance agent. Clients should be aware that these services pay a commission and involve a possible conflict of interest, as commissionable products can conflict with the fiduciary duties of a registered investment adviser. FIA always acts in the best interest of the client; including the sale of commissionable products to advisory clients. Clients are in no way required to implement the plan through any representative of FIA in their capacity as a registered representative or insurance agent.

Item 5: Additional Compensation

Henry J. Ferry does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through Focus Investment Advisors.

Item 6: Supervision

As a representative of Focus Investment Advisors, Henry J. Ferry is supervised in all duties and activities by Andrew Y. Wasa. Andrew Y. Wasa's contact information is on the cover page of this disclosure document.