

**Randall T. Arnaud**

**Financial Services Network, Inc (FSN)**

**766 Hudson Ave Suite D**

**Sarasota, Fl. 34236**

**941-366-0110**

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**FORM ADV PART 2B  
BROCHURE SUPPLEMENT**

This brochure supplement provides information about Randall T. Arnaud that supplements the Financial Services Network, Inc brochure. You should have received a copy of that brochure. Please contact Randall T. Arnaud at 941-366-0110 if you did not receive Financial Services Network, Inc brochure or if you have any questions about the contents of this supplement.

Additional information about Randall T. Arnaud is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

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### ***Educational Background and Business Experience***

Form ADV Part 2B, Item 2

Randall T. Arnaud

Year of Birth:

- 1957

Formal Education after High School:

- Pennsylvania State University, Bachelors of Science, Business, Graduated 1980

Business Background for the Previous Five Years:

- Financial Services Network, Inc. Investment Advisor Representative, President. 1/1995 to current.

***Disciplinary Information***

Form ADV Part 2B, Item 3

Randall T. Arnaud has no disciplinary information to disclose.

### ***Other Business Activities***

Form ADV Part 2B, Item 4

Randall T. Arnaud, through FSN, has a non-investment related consulting business. He consults on a variety of subjects that are not related to investments or investment management. Mr. Arnaud spends approximately 25% of his time in this "other business activity"

Randall T. Arnaud is licensed to sell Life Insurance and Annuities. Mr. Arnaud spends less than 1% of his time in this "other business activity"

### ***Additional Compensation***

Form ADV Part 2B, Item 5

Randall T. Arnaud through Financial Services Network, Inc. (FSN) maintains relationships with broker-dealers and custodians that may provide "soft dollars" benefits. Examples of which are software discounts, third party and proprietary research, research discounts, technology and other useful investment tools. In no instance will Mr. Arnaud accept cash payments or allow cash payments to be made to third parties on his behalf. He will not direct business to broker-dealers and custodians for the purpose of receiving these benefits.

## ***Supervision***

Form ADV Part 2B, Item 6

Roger T. Frazee, Chief Compliance Officer, 941-366-0110 x202, is the person responsible for supervising the advisory activities of the Investment Advisor Representatives of Financial Services Network, Inc. (FSN)

### Methods of Supervision:

- FSN maintains a compliance policy manual for its investment advisory business to ensure compliance with federal rules and regulations. Investment Advisor Representatives are required to fully review, comprehend and adhere to the policies contained within the manual. FSN undergoes an annual compliance review along with periodic reviews during the year. The manual is updated as needed.
- Daily interaction and engagement with the Investment Advisor Representatives addressing portfolio investments, compliance rules and other issues.
- Reviews of client portfolios and transactions to determine if investments made are in accordance with the clients agreed upon investment portfolio compositions and other client portfolio methodology directives.

***Requirements for State-Registered Advisers***

Form ADV Part 2B, Item 7

Not applicable.