

Firm Brochure (Part 2A of Form ADV)  
March 29, 2012

## **MARIETTA INVESTMENT PARTNERS, LLC**

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**This brochure provides information about the qualifications and business practices of Marietta Investment Partners, LLC (Marietta). If you have any questions about the contents of this brochure, please contact us at (414) 289-9080 or [info@mariettallc.com](mailto:info@mariettallc.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any state securities authority.**

**Marietta is an SEC-registered investment adviser. Registration of an adviser with the SEC does not imply a certain level of skill or training.**

**Additional information about Marietta also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

**Item 2 - Material Changes**

This Item 2 discusses only specific material changes that have been made to the brochure and provides clients with a summary of such changes. There have been no material changes to this brochure since our last annual update dated March 22, 2011. We will ensure that clients receive a summary of any material changes to this and subsequent brochures within 120 days of the close of our fiscal year. We may further provide other ongoing disclosure information about material changes as necessary.

A copy of this brochure may be requested, without charge, by contacting Marietta at (414) 289-9080 or [info@mariettallc.com](mailto:info@mariettallc.com). Additional information about Marietta is also available via the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). The SEC's website also provides information about any persons affiliated with Marietta who are registered as investment adviser representatives of Marietta.

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John T. Evans	
Kathleen A. Klein	
Christine M. Smyth	

#### **Item 4 - Advisory Business**

Marietta Investment Partners, LLC (“Marietta”), founded in 2000, provides investment advisory services to individual, trust and institutional clients and is an independent firm 100% owned by its employees. John T. Evans is the principal owner of the firm. Marietta employs a disciplined approach to assist clients in achieving long-term objectives through investments in high-quality securities.

Marietta works with clients to establish appropriate investment objectives and guidelines based on the client’s unique circumstances. Investment programs for individuals, trusts and certain institutional clients are customized and designed to control risk and be tax-efficient. Investment programs for tax-exempt institutional clients are designed to achieve above-benchmark returns on a risk-adjusted basis. Marietta primarily employs a global growth investment strategy through equity investments, fixed income securities and short-term cash equivalent investments. In addition, we offer an International Equity Program and a Global Equity Program.

Marietta provides investment advisory services on a discretionary basis. Marietta makes all investment decisions for client accounts and, when we deem appropriate and without prior consultation with the client, buy, sell, exchange, convert and otherwise trade in stocks, bonds, other securities and other financial instruments, subject to any written guidelines and restrictions as the client may from time to time provide to us. From time to time, we may provide investment advisory services on a non-discretionary basis.

Marietta may also provide asset allocation services to retirement plan participants, which may include making allocations among the mutual funds offered by the plan. Our allocation advice is based upon the plan participant’s financial situation, risk tolerance and retirement goals, among other factors.

As part of its advisory services, Marietta may provide financial planning services to clients, including assisting clients in identifying long term economic goals and analyzing their current financial situation. Such information may be included in a report prepared by Marietta for the benefit of the client. There are no additional fees charged for financial planning services.

As part of its advisory services, Marietta may also provide tax analysis if so requested by the client. Marietta is not a tax advisor and we urge clients to also consult with their own tax advisor.

Marietta may serve as a portfolio manager in “wrap fee” and similar programs sponsored by unaffiliated financial services firms, such as investment advisers, broker-dealers and certified public accounting firms or their affiliates. These programs allow clients to have their accounts managed by one or more participating portfolio managers. The program sponsors provide a variety of services to clients participating in the programs, including selecting and monitoring the portfolio managers, defining client investment objectives and risk tolerances, evaluating performance, and custody and brokerage services. The clients generally enter into an investment management agreement with Marietta and receive the discretionary management services described above. These fees may vary from the schedule of fees set forth in Item 5, below, and from program to program. Marietta is generally paid separately for its investment advisory

services by the client, but may receive a portion of the wrap fee directly from the program sponsor in certain cases. Marietta does not currently participate in any wrap fee programs.

As of December 31, 2011, Marietta managed \$340,747,396 in assets on a discretionary basis. As of such date, Marietta did not manage any assets on a non-discretionary basis.

## **Item 5 - Fees and Compensation**

Fees are calculated in accordance with the following fee schedules. Fees are based on assets under management at the beginning of each calendar quarter and are payable in advance. Fees for clients with multiple accounts will be based on aggregate assets under management and prorated at the direction of the client. Unless clients otherwise direct Marietta in writing, Marietta will deduct advisory fees directly from the client's custodial account. It is the client's responsibility to review the advisory fees included in the account statements provided by the custodian.

### *Standard Annual Fee Schedule:*

		Application of Fee Schedule	
		<u>Total Assets</u>	<u>Aggregate Fee</u>
On the first \$1 million	1.00%	\$1 million	\$10,000
On the next \$4 million	0.80%	\$5 million	\$42,000
On amounts over \$5 million	0.50%	\$10 million	\$67,000

*Annual Fee Schedule for International Equity and Global Equity Programs:* Fees for clients participating in the International Equity and Global Equity Programs are 1.20% of assets under management.

Marietta's fees are generally not negotiable. However, depending on a number of factors, including the services offered and the relationship between Marietta and the client, the actual advisory fee may be more or less than the fees stated above. Certain accounts of persons affiliated with Marietta may be managed without fees or at reduced fees. Investment management agreements may be terminated by either Marietta or the client on 30 days' prior written notice. In the event an investment management agreement is terminated, the client will receive a pro rata refund of the prepaid advisory fee.

Marietta's fees do not include brokerage commissions or custodial fees. For more information on these types of fees, see Item 12, "Brokerage Practices," below. Moreover, clients whose assets are invested in mutual funds and exchange-traded funds (ETFs) will pay both a direct management fee to Marietta and the proportionate share of a fund's expenses, including the investment management fees to the fund's investment adviser. Please refer to the fund's prospectus for more information.

## **Item 6 - Performance-Based Fees and Side-By-Side Management**

Marietta does not charge any performance-based fees, which are fees based on a share of capital gains or capital appreciation of client assets.

## **Item 7 - Types of Clients**

Marietta generally provides investment advice to individuals, trusts, estates and institutional clients including charitable organizations, pension and profit sharing plans, and corporations or other business entities. Our minimum account size is generally \$1,000,000. The minimum account size for accounts in the Global Equity Program and the International Equity Program is \$200,000. These minimums may be waived in special circumstances. Clients that participate in wrap fee and similar programs described in Item 4, above, may not be subject to Marietta's minimum account thresholds.

## **Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss**

### Methods of Analysis and Investment Strategies

*Overview—Equity Holdings.* Marietta typically invests in the common stocks of companies that Marietta believes have fundamental quality and growth potential. In identifying a universe of desirable stocks, Marietta seeks companies that have:

- leadership positions in their industries;
- a strong balance sheet;
- an established track record of earnings stability and growth;
- proprietary products, processes and services;
- an experienced and tested management; and
- an assertive yet realistic growth strategy.

Stocks must also be reasonably priced, which Marietta typically evaluates by comparing a stock's price-to-earnings ratio to that of the market, to the stock's historical relative price to earnings ratio and to the relative price-to-earnings ratios of other companies in its industry. Marietta will broadly diversify equity holdings among industry sectors, but we may concentrate certain stock holdings to benefit from longer-term economic and demographic trends. Marietta typically holds stocks for an extended period of time. Marietta will sell a stock if the company loses its fundamental quality or relative growth potential and trimmed if it becomes overvalued. Marietta does not use short-term timing techniques, but a major change in our market outlook could lead to a reallocation of assets among security classes as permitted by guidelines established with the client.

*Overview—Fixed Income Holdings.* Marietta invests in debt securities of domestic issuers to provide a reliable source of income, liquidity and stability of principal. Accordingly, Marietta invests only in high-quality, investment-grade notes and bonds, and typically maintains an average maturity of less than 10 years. Tax-exempt municipal securities will be diversified geographically and corporate debt securities will be diversified by industry sector. Marietta may also invest in sovereign debt instruments issued or guaranteed by foreign governments or their

agencies. Marietta holds debt securities for an extended time and sells a debt security when Marietta identifies more attractive debt securities, to update the portfolio's overall yield, quality or liquidity, or based on individual client investment objectives and guidelines. A major change in Marietta's inflation and interest rate forecast will lead to an adjustment in the duration of the fixed-income sector of the portfolio.

*International Equity Program.* The objective of the International Equity Program is to achieve growth through investments in international (non-U.S.) companies whose stocks trade on U.S. exchanges in the form of ADRs and international country and industry sector ETFs. The International Equity Program profile and investment guidelines are proprietary and do not conform sufficiently with any known "style box" benchmark index. The MSCI World Index (ex-U.S.) and the MSCI ACWI (All Country World) Index (ex-U.S.) are utilized in client performance reports as an indication of market conditions.

*Global Equity Program.* The objective of the Global Equity Program is to achieve growth through investments in U.S. common stocks, international (non-U.S.) companies whose stocks trade on U.S. exchanges in the form of ADRs, and international country and industry sector ETFs. The Global Equity Program profile and investment guidelines are proprietary and do not conform sufficiently with any known "style box" benchmark index. The MSCI World Index, the MSCI ACWI (All Country World) Index and the S&P 500 Total Return Index are utilized in client performance reports as an indication of market conditions.

#### Types of Investments

Marietta may offer investment advice on the following types of investments:

- Domestic and foreign equity securities, such as common stock, preferred stock and warrants to purchase common and preferred stock;
- Commercial paper;
- Certificates of deposit;
- Investment company securities (mutual funds);
- ETFs;
- ADRs;
- Fixed-income securities;
- Municipal securities;
- Government securities;
- Sovereign debt instruments; and
- Options.

#### Risk of Loss

Risk of loss is inherent in any investment in securities. Past performance does not guarantee future results, and there is no guarantee that your investment objectives will be achieved. Your account may be subject to the following risks:

*Management Risk.* Marietta and its portfolio managers will be delegated the authority to buy and sell securities on your behalf. You must rely upon the managers' abilities and judgment and upon their investment abilities. There is no guarantee that the managers' investment techniques will be successful.

*International Equity and Global Equity Programs Risk.* Due to the nature of investments in foreign securities (see "Foreign Investing Risk," below), clients participating in our International Equity and Global Equity Programs should understand that while Marietta places an emphasis on geographical and industry sector diversification, these programs may be more volatile than a strategy focusing exclusively on investments in U.S. securities.

*Equity Securities Risk.* Common stocks and other equity securities generally increase or decrease in value based on the earnings of a company and on general industry and market conditions. The value of a company's share price may decline as a result of poor decisions made by management, lower demand for the company's services or products or if the company's revenues fall short of expectations. There are also risks associated with the stock market overall. The stock market may experience periods of turbulence and instability.

*Preferred Stock Risk.* Preferred stock is a class of a capital stock that typically pays dividends at a specified rate. Preferred stock is generally senior to common stock, but subordinate to debt securities, with respect to the payment of dividends and on liquidation of the issuer. The market value of preferred stock generally decreases when interest rates rise (interest rate risk) and is also affected by the issuer's ability to make payments on the preferred stock (credit risk).

*Foreign Investing Risk.* Investments in foreign markets will be primarily achieved through the use of exchange-traded funds (ETFs) and investments in foreign companies will be primarily achieved through the use of American Depositary Receipts (ADRs), which are receipts typically issued by a U.S. bank or trust company evidencing ownership of the underlying securities of a foreign company. Investments in foreign companies and markets carry a number of economic, financial and political considerations that are not associated with the U.S. markets and that could unfavorably affect your account's performance. Among those risks are greater price volatility; weak supervision and regulation of securities exchanges, brokers and issuers; higher brokerage costs; fluctuations in foreign currency exchange rates and related conversion costs; adverse tax consequences; and settlement delays.

*Mutual Funds Risk.* Mutual funds are subject to investment advisory, transactional, operating and other expenses. Each mutual fund is subject to specific risks, depending on its investments. The value of mutual funds' investments and the net asset value of the funds' shares will fluctuate in response to changes in market and economic conditions, as well as the financial condition and prospects of companies and other investments in which the funds invest. The performance of each fund will depend on whether the fund's investment adviser is successful in pursuing the fund's investment strategy.

*ETFs Risk.* An investment in an ETF generally presents the same primary risks as an investment in a conventional mutual fund (i.e., one that is not exchange traded) that has the same investment objective, strategies and policies. The price of an ETF can fluctuate within a wide range, and an ETF will lose value if the prices of the underlying investments owned by the ETF go down. Like



mutual funds, ETFs are subject to investment advisory, transactional, operating and other expenses.

*Fixed Income Securities Risk.* Debt securities, such as notes and bonds, are subject to credit risk and interest rate risk. Credit risk is the possibility that an issuer of an instrument will be unable to make interest payments or repay principal when due. Changes in the financial strength of an issuer or changes in the credit rating of a security may affect its value. Interest rate risk is the risk that interest rates may increase, which tends to reduce the resale value of certain debt securities.

*Municipal Securities Risk.* Municipal securities are subject to various risks based on factors such as economic and regulatory developments, changes or proposed changes in the federal and state tax structure, deregulation, court rulings and other factors. Repayment of municipal securities depends on the ability of the issuer or project backing such securities to generate taxes or revenues. There is a risk that the interest on an otherwise tax-exempt municipal security may be subject to federal income tax.

*Government Securities Risk.* U.S. Government securities are subject to interest rate and inflation risks. Not all U.S. Government securities are backed by the full faith and credit of the U.S. Government. Certain securities issued by agencies and instrumentalities of the U.S. Government are only insured or guaranteed by the issuing agency or instrumentality, which must rely on its own resources to repay the debt. As a result, there is risk that these entities will default on a financial obligation.

*Sovereign Debt Risk.* Sovereign debt instruments are subject to the risk that a governmental entity may delay or refuse to pay interest or repay principal on its sovereign debt, due, for example, to cash flow problems, insufficient foreign currency reserves, political considerations, large debt positions relative to the country's economy or failure to implement economic reforms. If a governmental entity defaults, it may ask for more time in which to pay or for further loans. There is no legal process for collecting sovereign debt that a government does not pay nor are there bankruptcy proceedings through which all or part of the sovereign debt that a governmental entity has not repaid may be collected. Sovereign debt risk is increased for emerging market issuers.

*Options Risk.* Successful use of options depends upon Marietta's ability to predict movements of the overall securities markets, which requires different skills than predicting changes in the prices of individual securities. Marietta may be incorrect in its expectations as to the extent of market movements or the time span within which the movements take place, which, thus, may result in the strategy being unsuccessful. Lack of a liquid secondary market for an option at a particular time or premiums paid by Marietta on a transaction may result in losses to a client.

## **Item 9 - Disciplinary Information**

There have been no legal or disciplinary events involving Marietta or any of our employees involving investments or investment-related activities or that are otherwise material to a client's evaluation of our advisory business or the integrity of our management.

### **Item 10 - Other Financial Industry Activities and Affiliations**

Marietta is an independent, employee-owned investment adviser. We are not affiliated with any other financial services firms.

### **Item 11 - Code of Ethics, Participation or Interests in Client Transactions and Personal Trading**

Marietta maintains a Code of Ethics (the “Code”) which governs all employees and requires them to adhere to the highest standards of business conduct. The Code addresses Marietta’s policies relating to compliance with laws and regulations, conflicts of interest, confidentiality, gifts and entertainment, personal trading and reporting and insider trading and is intended to assist employees in carrying out their duties as fiduciaries to clients. A copy of the Code is available upon request to Marietta.

Marietta and/or its employees may invest in the same investments that are recommended to clients. Transactions by employees are governed by the Code. Employees may invest in securities held by client accounts subject to the restrictions and procedures in the Code. The Code requires, among other procedures, prior approval and clearance of most purchases and sales of securities by employees. The Code restricts certain purchases and sales in order to avoid potential conflicts of interest with client transactions or recommendations. Personal trading activities are monitored by Marietta’s chief compliance officer.

### **Item 12 - Brokerage Practices**

Clients will generally direct Marietta to use a specific broker or dealer to execute securities transactions. However, in the event that the client does not direct brokerage (or if Marietta believes that use of such broker for a transaction is likely to result in materially unfavorable execution to the client), Marietta will execute securities transactions through a broker or dealer of its choice. In selecting a broker, Marietta will consider the full range and quality of a broker’s services in placing brokerage, including the value of research provided, the ability to negotiate commissions, the size of the order, access to the market for the security being traded, execution capability, commission rate, financial responsibility and responsiveness to Marietta. Other than in circumstances where a client directs Marietta to use a certain broker (see “Directed Brokerage,” below), when selecting or recommending brokers Marietta does not consider whether the broker refers clients to Marietta.

In executing securities transactions, Marietta will seek to obtain the best combination of price and execution available with respect to each transaction, in light of the overall quality of brokerage and research services provided to it or its clients. The best price means the best net price without regard to the mix between purchase or sale price and commissions, if any. While Marietta seeks reasonably competitive commission rates, clients do not necessarily pay the lowest available commission. Marietta has adopted procedures to ensure that its duty of best execution is being met, including reviews of brokerage execution by Marietta’s chief compliance officer.

In the event Marietta advises clients in a wrap fee program, unless best execution obligations require otherwise, Marietta will generally direct all client transactions to the broker-dealer designated in the program because the commission charge is included in the wrap fee payable to the program sponsor. Accordingly, trades effected through the broker-dealer program sponsoring the program avoid additional transaction costs to the client.

#### Directed Brokerage

As indicated above, clients may direct Marietta to effect transactions through particular brokers or dealers. Marietta may also accept clients from referring brokers, in which case the client typically instructs Marietta to direct all brokerage in their accounts to the referring broker. Marietta's business relationship with the referring broker may give rise to a conflict of interest because Marietta receives an economic benefit by virtue of the referral. Marietta has established procedures to address this conflict, including reviews by Marietta's chief compliance officer of brokerage execution and client accounts and account statements. In addition, because brokerage is directed to the referring broker, Marietta will not negotiate commissions on the client's behalf. Accordingly, directed brokerage may cost you more money. Clients who direct brokerage may receive commission rates which are less favorable than might be attained by Marietta through other brokers or that are available at discount brokerage firms. Directed brokerage accounts may not receive volume discounts on aggregated orders, which could result in less advantageous prices and/or greater transaction costs. In addition, directed brokerage clients may incur minimum ticket charges, which can result in higher total transaction costs. As a result, client-directed accounts may have performance that is different from that of comparable, non-directed client accounts.

#### Soft Dollar Arrangements

Certain broker-dealers who provide best execution may furnish proprietary research services and related products to Marietta for use in managing client accounts. Research services provided to Marietta may also include research services offered by third parties through the executing broker-dealer. Commission payments in exchange for research and brokerage services are commonly referred to as "soft dollars." In accordance with the safe harbor provided by Section 28(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), clients may pay higher than the lowest commission rates available in return for such soft dollar benefits.

In selecting broker-dealers, Marietta considers those factors discussed above, including the value of research and brokerage services provided. Accordingly, the commissions charged by any such broker or dealer may be greater than the amount another firm might charge if Marietta determines in good faith that the amount of such commissions is reasonable in relation to the value of the research information and brokerage services provided by such broker or dealer.

Research services that may be obtained by Marietta through soft dollar transactions include proprietary research reports provided by the executing broker and general market information. Marietta does not have written soft dollar agreements with respect to the value of research services rendered. However, Marietta has informal arrangements with particular brokers regarding the cost of such services and the amount of commissions necessary to cover such cost. To the extent that Marietta uses client transactions to obtain research or other products or

services that Marietta could otherwise purchase for cash, Marietta receives a benefit because we do not have to produce or pay for such research, products or services. As a result, Marietta may have an incentive to place more trades or pay higher commissions than would otherwise be the case due to our interest in receiving these benefits, rather than our client's interest in receiving most favorable execution. However, Marietta's chief compliance officer monitors this potential conflict of interest by reviewing brokerage execution on a quarterly basis and conducting an annual review of the firm's soft dollar program.

Marietta believes that the information received in this manner is necessary to its investment-decision making process and provides client accounts with benefits by supplementing the research otherwise available to Marietta. Research services are used by Marietta in servicing all of its client accounts, including client accounts that may not participate in soft dollar transactions, and may not necessarily be used in connection with the account that paid the commissions to the brokers providing such services. Marietta believes it is not possible to measure separately the benefits from research services to each of the client accounts. In addition, Marietta believes that costs to the client accounts participating in soft dollar transactions will not be disproportionate to the benefits received by those accounts on a continuing basis.

While Marietta endeavors to purchase with soft dollars only those services that fall within the definition of "brokerage and research services" as provided in Section 28(e) of the Exchange Act, there are some services which could have a "mixed use" (i.e., for both research and other client service purposes). This occurs when services which provide valuable research may also be used incidentally for functions such as performance evaluation or accounting, which may benefit Marietta. Where products or services have a mixed use, Marietta must allocate the value and pay cash for the portion of such products and services used for non-research purposes. This allocation decision may present a conflict of interest to Marietta because it is deciding how much the firm will pay in cash. Marietta's chief compliance officer is responsible for ensuring that such allocations are made in good faith.

#### Order Allocation and Aggregation

Marietta seeks to allocate portfolio transactions equitably whenever decisions are made to purchase or sell securities by more than one client account in one or more related aggregated orders. In making such allocations between accounts, Marietta considers the respective investment objectives, the relative size of portfolio holdings of the same or comparable securities, the availability of cash for investment and the size of investment commitments generally. Marietta may aggregate orders for securities when Marietta considers aggregation consistent with best execution and under appropriate circumstances. Aggregation generally reduces slightly the total costs of execution.

For clients that have directed Marietta to use a certain broker-dealer, such accounts may not necessarily receive the benefits of aggregate order execution (unless other clients have directed use of the same broker in which case order aggregation may occur) and may be subject to higher execution costs. Certain clients may not be included in certain aggregated transactions because of cash availability, tax consequences, timing of the transaction or other factors. At times,

individual portfolio managers may place orders to purchase or to sell the same security at different times or at different prices. In such a situation, the purchase or sale orders may be aggregated on the basis of the accounts managed by the portfolio manager rather than aggregated with all orders placed by Marietta for the particular security.

### Trade Errors

As a fiduciary, Marietta has the responsibility to effect trade orders correctly, promptly and in the best interests of our clients. Marietta's chief compliance officer is responsible for ensuring that any such trade errors are promptly identified, corrected and documented. In the event any error occurs in the handling of any client transactions, Marietta's policy is that clients are made whole. If Marietta causes a trade error to occur in a client account that results in a loss, Marietta will reimburse the client. Any gain related to the error will generally remain in the client's account.

### **Item 13 - Review of Accounts**

Marietta's portfolio managers, John T. Evans, Kathleen A. Klein and Christine M. Smyth, regularly review client portfolio accounts. Each portfolio manager periodically reviews investment objectives, supervises the portfolio and assesses the appropriateness of each asset in connection with the client's investment objectives and general economic conditions. In addition, portfolio managers periodically meet with clients to review the account, the client's investment objectives and to set investment strategy.

Marietta provides written reports to clients at least quarterly. These reports include current yield, cost and market value of assets in the account portfolio. In addition, clients receive statements from the custodians of their securities and/or the broker executing transactions for the account.

With respect to wrap fee programs, as discussed in Item 4, above, the program sponsors may send periodic reports to clients that Marietta would otherwise provide.

### **Item 14 - Client Referrals and Other Compensation**

Other than the soft dollar benefits disclosed in Item 12, above, Marietta does not receive commissions or any other economic benefit from a non-client in connection with providing advice to clients.

Marietta may compensate persons who solicit clients for the investment advisory services provided by Marietta. Any such referral arrangements and payments will be made in accordance with Rule 206(4)-3 under the Investment Advisers Act of 1940, as amended, and any applicable state securities laws.

### **Item 15 - Custody**

Marietta does not act as custodian for any client accounts; however, Marietta may be deemed to have custody to the extent that it may deduct advisory fees from a client's account. All clients must appoint a qualified custodian, such as a broker-dealer, bank or trust company, to have

possession of the assets of the account, to settle transactions for the account and to accept instructions from Marietta regarding the assets in the account. All clients receive quarterly account statements directly from the custodian. *Please compare the information in Marietta's client reports with the information in account statements provided by the custodian.*

### **Item 16 - Investment Discretion**

Marietta generally has discretionary authority to purchase and sell securities for client accounts by virtue of a limited power of attorney executed by the client as part of the investment advisory agreement. Marietta's discretionary authority may be subject to client-specific investment limitations imposed by the client and provided to Marietta in writing. These restrictions may affect the performance of the client's account relative to other accounts. From time to time, Marietta may manage client accounts on a non-discretionary basis.

### **Item 17 - Voting Client Securities**

As part of its advisory service, Marietta will vote portfolio securities for its clients unless the client elects to retain proxy voting authority. The client is asked to make this election in Marietta's investment management agreement. If a client does not indicate its election, Marietta will assume that the client wishes to confer authority on Marietta to vote proxies. Clients that wish to vote proxies in a particular manner must retain proxy voting authority in the investment advisory agreement.

Marietta has adopted proxy voting policies and procedures (the "Proxy Voting Policy") designed to ensure that Marietta votes proxies in the best interests of its clients. The Proxy Voting Policy addresses how Marietta generally intends to vote proxies (or what factors it will take into consideration) when voting on particular types of issues, such as corporate governance, mergers and acquisitions, management incentives and shareholder rights. In the event a conflict or the appearance of a conflict between Marietta's interests and client interests with respect to proxy voting should arise, the Proxy Voting Policy provides for several methods of resolving such a conflict:

- vote the securities based on a pre-determined voting policy if the application of the policy to the matter presented to shareholders involves little discretion on the part of Marietta;
- vote the securities in accordance with a pre-determined policy based upon the recommendations of an independent third party, such as a proxy voting service;
- refer the proxy to the client or to a fiduciary of the client for voting purposes;
- suggest that the client engage another party to determine how the proxy should be voted; or
- disclose the conflict to the client and obtain the client's consent or direction before voting.

Upon request to Marietta, a client may obtain a copy of the Proxy Voting Policy and information on how the client's securities were voted.

## **Item 18 - Financial Information**

Marietta does not have any financial condition that would impair our ability to meet contractual commitments to clients. A balance sheet is not required to be provided because we do not require prepayment of more than \$1,200 in fees per client, six months or more in advance.

## **Item 19 - Additional Information**

### IPO Policy

In limited circumstances, Marietta may participate in initial public offerings (IPOs) of equity securities on behalf of eligible client accounts. In general, an account may participate in an IPO allocation if the portfolio manager for the account believes the IPO is an appropriate investment given the account's investment objective, size, asset composition, cash level, risk profile, suitability of the issue and other factors. IPOs will generally be allocated on a pro rata basis to all participating accounts unless, based on the considerations described above, the portfolio managers determine that the IPO should be allocated on other than a pro rata basis. A portfolio manager's decision to allocate shares of an IPO to an employee account may present a conflict of interest because it may provide Marietta with an opportunity to advantage the employee account over other client accounts. As a result, employee accounts may only participate in an IPO subject to Marietta's internal procedures, which require, among other things, pre-approval by Marietta's chief compliance officer, shares to be allocated to the employee account on a pro rata basis and that the employee account is in no way favored over any other eligible account.

### Legal Proceedings

Marietta generally will not act for clients in any legal proceedings, including bankruptcies or class actions, involving securities either held or previously held in accounts or involving the issuers of such securities. Although Marietta will not provide legal advice, from time to time it may provide clients with its views on these matters if so requested by the client. A client's custodian is generally responsible for transmitting information regarding legal proceedings and submitting a proof of claim on behalf of the client.

## **NOTICE OF OUR PRIVACY POLICY**

Protecting the privacy of our clients is important to us. This notice describes the practices and policies through which we maintain the confidentiality and protect the security of your non-public personal information.

### **What Information We Collect**

In the course of providing services to you, we may collect the following types of “non-public personal information” about you:

- Information we receive from you on applications or other forms, such as your name, address and social security number, the types and amounts of investments and bank account information, and
- Information about your transactions with us and others, as well as other account data.

“Non-public personal information” is non-public information about you that we obtain in connection with providing a financial product or service to you, such as the information described in the above examples.

### **What Information We Disclose**

We do not disclose non-public personal information about you or any of our former clients to anyone, except as permitted by law. In the normal course of serving clients, information we collect may be shared with companies that perform various services such as transfer agents, custodians and broker-dealers. These companies will use this information only for the services for which we hired them and as allowed by applicable law.

### **Confidentiality and Security Procedures**

To protect your personal information, we permit access only by authorized employees. We maintain physical, electronic and procedural safeguards to protect the confidentiality, integrity and security of your non-public personal information.

We will continue to adhere to the privacy policies and practices in this notice even after your account is closed or becomes inactive.

### **Additional Rights**

You may have other privacy protections under applicable state laws. To the extent those state laws apply, we will comply with them with respect to your non-public personal information.

For questions about our policy, or for additional copies of this notice, please contact Christine Smyth at Marietta Investment Partners, LLC, 100 East Wisconsin Avenue, Suite 2650, Milwaukee, WI 53202 or (414) 289-9080.



Brochure Supplement (Part 2B of Form ADV)  
March 29, 2012

**MARIETTA INVESTMENT PARTNERS, LLC**

**JOHN T. EVANS**

100 East Wisconsin Avenue, Suite 2650  
Milwaukee, Wisconsin 53202  
(414) 289-9080  
[www.mariettallc.com](http://www.mariettallc.com)

**This brochure supplement provides information about John T. Evans that supplements Marietta's brochure. You should have received a copy of that brochure. Please contact Christine Smyth, Marietta's Chief Compliance Officer, at (414) 289-9080 or [csmyth@mariettallc.com](mailto:csmyth@mariettallc.com) if you did not receive Marietta's brochure or if you have any questions about the contents of this supplement.**

**Additional information about Mr. Evans is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2 – Educational Background and Business Experience**

John T. Evans has been the Managing Partner and a Portfolio Manager of Marietta since February 2000. Mr. Evans was a Portfolio Manager with Investment Management Services, the portfolio management arm of Robert W. Baird & Co., Inc., from 1977 until February 2000. Mr. Evans was on the faculty of Stanford University from 1969 to 1974 and the University of Southern California from 1974 to 1977. Mr. Evans received a B.A. degree cum laude from Yale University and M.A. and Ph.D. degrees from Stanford University. Mr. Evans was born in 1942.

## **Item 3 – Disciplinary Information**

There are no legal or disciplinary events relating to Mr. Evans that would be material to a client's evaluation of Mr. Evans.

## **Item 4 – Other Business Activities**

Mr. Evans is not involved in any other investment-related business or occupation or any other business or occupation for compensation.

## **Item 5 – Additional Compensation**

Mr. Evans does not receive any economic benefits from any non-clients for providing advisory services, such as sales awards or bonuses for client referrals.

## **Item 6 – Supervision**

As the Managing Partner of Marietta, Mr. Evans is the principal executive in Marietta's supervisory structure. Accordingly, Mr. Evans has direct or indirect supervisory authority over all of Marietta's investment advisory representatives, including himself. Mr. Evans can be reached at (414) 289-9080. Although Mr. Evans does not have a direct supervisor, his activities are monitored by Marietta's chief compliance officer.

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March 29, 2012

**MARIETTA INVESTMENT PARTNERS, LLC**

**KATHLEEN A. KLEIN**

100 East Wisconsin Avenue, Suite 2650  
Milwaukee, Wisconsin 53202  
(414) 289-9080  
[www.mariettallc.com](http://www.mariettallc.com)

**This brochure supplement provides information about Kathleen A. Klein that supplements Marietta's brochure. You should have received a copy of that brochure. Please contact Christine Smyth, Marietta's Chief Compliance Officer, at (414) 289-9080 or [csmyth@mariettallc.com](mailto:csmyth@mariettallc.com) if you did not receive Marietta's brochure or if you have any questions about the contents of this supplement.**

**Additional information about Ms. Klein is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2 – Educational Background and Business Experience**

Kathleen A. Klein, CFP, has been a Portfolio Manager of Marietta since April 2004. Ms. Klein was a Financial Advisor at Strong Investments, Inc. from January 2000 until April 2004. Ms. Klein received a B.S. degree from St. Mary's College and participated in the M.S. program at the University of Illinois-Chicago. Ms. Klein received her Certified Financial Planner™ designation in 1997. Ms. Klein was born in 1958.

Qualification as a CFP® professional requires:

- a bachelor's degree or its equivalent from an accredited college or university;
- completion of financial planning education requirements set by the CFP Board;
- successful completion of the 10-hour CFP® certification exam;
- three-year qualifying full-time work experience;
- successful completion of the Candidate Fitness Standards, which describe conduct that will or may bar an individual from being certified; and
- continuing education.

Certified Financial Planner Board of Standards Inc. owns the certification marks CFP®, Certified Financial Planner™ and federally registered CFP (with flame design) in the U.S., which it awards to individuals who successfully complete CFP Board's initial and ongoing certification requirements.

## **Item 3 – Disciplinary Information**

There are no legal or disciplinary events relating to Ms. Klein that would be material to a client's evaluation of Ms. Klein.

## **Item 4 – Other Business Activities**

Ms. Klein is not involved in any other investment-related business or occupation or any other business or occupation for compensation.

## **Item 5 – Additional Compensation**

Ms. Klein does not receive any economic benefits from any non-clients for providing advisory services, such as sales awards or bonuses for client referrals.

## **Item 6 – Supervision**

Ms. Klein reports to John T. Evans, Managing Partner of Marietta, who also monitors Ms. Klein's investment advice to clients. Mr. Evans can be reached at (414) 289-9080. Ms. Klein's activities are also monitored by Marietta's chief compliance officer and its supervisory structure.

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March 29, 2012

**MARIETTA INVESTMENT PARTNERS, LLC**

**CHRISTINE M. SMYTH**

100 East Wisconsin Avenue, Suite 2650  
Milwaukee, Wisconsin 53202  
(414) 289-9080  
[www.mariettallc.com](http://www.mariettallc.com)

**This brochure supplement provides information about Christine M. Smyth that supplements Marietta's brochure. You should have received a copy of that brochure. Please contact Ms. Smyth, Marietta's Chief Compliance Officer, at (414) 289-9080 or [csmyth@mariettallc.com](mailto:csmyth@mariettallc.com) if you did not receive Marietta's brochure or if you have any questions about the contents of this supplement.**

**Additional information about Ms. Smyth is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

**Item 2 – Educational Background and Business Experience**

Christine M. Smyth has been a Portfolio Manager of Marietta since January 2011. Ms. Smyth has also served as Chief Compliance Officer since October 2004 and Development Director and a Partner since February 2000. Ms. Smyth was a Portfolio Administrator at Robert W. Baird & Co., Inc. from 1996-2000 and a Sales Representative at The Howard Company, Inc. from 1994-1996. Ms. Smyth received a B.A. degree from Marquette University. Ms. Smyth was born in 1969.

**Item 3 – Disciplinary Information**

There are no legal or disciplinary events relating to Ms. Smyth that would be material to a client's evaluation of Ms. Smyth.

**Item 4 – Other Business Activities**

Ms. Smyth is not involved in any other investment-related business or occupation or any other business or occupation for compensation.

**Item 5 – Additional Compensation**

Ms. Smyth does not receive any economic benefits from any non-clients for providing advisory services, such as sales awards or bonuses for client referrals.

**Item 6 – Supervision**

Ms. Smyth reports to John T. Evans, Managing Partner of Marietta, who also monitors Ms. Smyth's investment advice to clients. Mr. Evans can be reached at (414) 289-9080. Ms. Smyth's activities are also monitored by Marietta's supervisory structure.

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