

Herbert N. Glass

November 21, 2012

ADV Part 2B – Supplemental Brochure

***The Glass Freedman Company
30400 Telegraph Road, Suite 445
Bingham Farms, MI 48025
Phone: (248) 647-2822***

This Brochure Supplement provides information about Herbert N. Glass that supplements The Glass Freedman Company's ADV Part 2A. You should have received a copy of that Brochure. Please contact Mr. Glass at (248) 647-2822 if you did not receive his ADV Part 2A or if you have any questions about the contents of this supplement.

Additional information about Herbert N. Glass is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Herbert N. Glass (“Herbie”)

Born: 1947

Education:

Michigan State University – Bachelors of Arts – Economics

University of Michigan – Master of Business Administration

ChFC® - Chartered Financial Consultant™

Issued by: The American College

Prerequisites/Experience Required:

3 years of full-time business experience within the five years preceding the awarding of the designation

Educational Requirements: 6 core and 2 elective courses

Examination Type: Final proctored exam for each course

Continuing Education/Experience Requirements: 30 CE credits every 2 years

Business Background:

BUSINESS BACKGROUND:

The Glass Feldman Company – April 1976 – Present
– President

Glass Retirement Strategies – July 1, 2009 – Present
– President

Securities Service Network, Inc. – February 2001 – July 2012
– Registered Representative

ITEM 3 – DISCIPLINARY HISTORY

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

ITEM 4 – OTHER BUSINESS ACTIVITIES

A. Investment Related Other Business Activities: Mr. Glass is a licensed insurance agent (life, annuity & Health). He is appointed with various insurance companies and receives a commission for these services. This business is investment related. With the ability to work as a client’s insurance agent and investment adviser representative, this is a potential conflict of interest because each service pays a separate fee or commission. However, Mr. Glass attempts to mitigate any conflict of interest to the best of his ability by placing the client’s interests ahead of his own, through his fiduciary duty and through the implementation of policies and procedures that address the conflict. A client is never obligated to purchase insurance through Mr. Glass.

B. Non-Investment Related Other Business Activities: Mr. Glass does not have any other non-investment related other business activities.

ITEM 5 – ADDITIONAL COMPENSATION

Mr. Glass does not receive any additional compensation other than what is disclosed in the Firm's ADV Part 2A.

ITEM 6 – SUPERVISION

Mr. Glass is the President of the Firm which has only one other employee that Mr. Glass supervises. This section is therefore not applicable.

ITEM 7 – REQUIREMENTS FOR STATE-REGISTERED ADVISERS

A. Arbitration or Civil, Self-Regulatory Organization or Administrative Proceedings

1. An award or otherwise being found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:
 - a. An investment or an investment-related business or activity;
 - b. Fraud, false statement(s), or omissions;
 - c. Theft, embezzlement, or other wrongful taking of property;
 - d. Bribery, forgery, counterfeiting, or extortion; or
 - e. Dishonest, unfair, or unethical practices.

Mr. Glass has not been the subject of any arbitration claim.

2. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
 - a. An investment or an investment-related business or activity;
 - b. Fraud, false statement(s), or omissions;
 - c. Theft, embezzlement, or other wrongful taking of property;
 - d. Bribery, forgery, counterfeiting, or extortion; or
 - e. Dishonest, unfair, or unethical practices.

Mr. Glass has not been the subject of any civil, self-regulatory or administrative proceeding.

B. Bankruptcy History

Mr. Glass has never been the subject of a bankruptcy petition.