



Brochure Supplement ADV Part 2B
March 31, 2012

This brochure supplement provides information about Todd Radam that supplements the Northland Asset Management brochure. You should have received a copy of that brochure. Please contact Chuck Cochran, Assistant Sales Manager (612-851-4962), if you did not receive Northland Asset Management's brochure or if you have any questions about the contents of this supplement.

Todd W. Radam

45 South 7th Street, Suite 2000
Minneapolis, MN 55402
612-851-5900

Education: University of Minnesota, B.S. Business

Year of Birth: 1960

Business Background:

Todd Radam joined Northland Securities, Inc. in 2009 as a Vice President of Investments. He began his career in the financial services industry in 1985, spending most of his years with Piper Jaffray. He has a professional focus on assisting clients in developing, implementing and reviewing investment strategies. Todd and his wife Jennifer have two daughters and reside in Minneapolis. He enjoys playing baseball, as well as coaching youth sports, and is active in community building activities in his parish.

Past Five Years Employment:

Northland Securities Vice President Investments 03/2009 to Present
UBS Financial Services 8/2006-3/2009

Disciplinary Information: <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/>

There are two items to disclose for this Investment Advisor Representative. If you are unable to access the website, please call 612-851-5992.

Other Business Activity: Todd does not have other business activity. Todd does receive compensation as a registered representative of Northland Securities, Inc.

Additional Compensation: Todd does not receive compensation for advisory activity other than from client fees.

Supervision:

All accounts handled by Northland Asset Management are under ongoing supervision. When a client opens an account, a supervisor reviews the new account forms, including the investment objectives and risk parameters of the account. Actimize, an electronic system, is used to monitor trades for suitability and to monitor accounts for changes in value. On a daily basis, account activity is reviewed as part of the general review of trades at the firm. On a quarterly basis a supervisor reviews the performance reports for accounts. Clients who have questions about their accounts are invited to call Linda Knutson, Director of Advisory Services, at 612-851-5992.

Requirements for State-Registered Advisers – Event Disclosure

No items to disclose.

Northland Securities, Inc. does investment advisory business as Northland Asset Management.

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