

**Part 2B of Form ADV: *Brochure Supplement***

Evan Drew Saterfiel  
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This brochure supplement provides information about Evan Drew Saterfiel that supplements the Essex National Securities, Inc. brochure. You should have received a copy of that brochure. Please contact John Cooney 707-258-5000 if you did not receive Essex National Securities, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Evan Drew Saterfiel is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

## **Item 2 Educational Background and Business Experience**

**Full Legal Name:** Evan Drew Saterfiel

**Born:** 1981

### **Education**

- LSU - Baton Rouge ; BS, Marketing; 2004
- LSU - Baton Rouge; MBA, Business Administration; 2006

### **Business Experience**

- Essex National Securities, Inc.; Registered Representative; from 11/2007 to Present
- ProEquities, Inc; Registered Representative ; from 07/2006 to 11/2007
- Iberia Financial ; Registered Representative; from 05/2006 to Present
- The Shaw Group; Intern; from 09/2003 to 05/2006
- LSU; Graduate Assistant; from 08/2004 to 05/2005
- Jubans Restaurant; Bartender; from 08/2002 to 08/2004
- Melting Pot ; Waiter; from 08/2001 to 09/2002

## **Item 3 Disciplinary Information**

Evan Drew Saterfiel has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **A. Investment-Related Activities**

1. Evan Drew Saterfiel is also engaged in the following investment-related activities:

#### **Registered representative of a broker-dealer**

Individual is a registered representative with Essex National Securities, Inc., a registered broker-dealer, member FINRA and SIPC. In this capacity, the representative may recommend investment products and receive transaction commissions if products are purchased through the broker-dealer. Thus, a conflict of interest exists between the interests of registered representative and those of

the advisory clients, creating an incentive for representative to recommend investment products based on the compensation received, rather than on a client's needs.

However, clients are under no obligation to act upon any recommendations of registered representative or to effect any transactions through him if they decide to follow the recommendations (unless they have granted our firm discretionary investment authority). Representative does not limit his recommendations to products or services offered by the broker-dealer and ensures that all recommendations are appropriate for a client's specific needs. Clients have the option to purchase investment products recommended through other broker-dealers not affiliated with this representative.

2. Evan Drew Saterfiel receives commissions, bonuses or other compensation on the sale of securities or other investment products.

Representative is an insurance broker with various insurance companies. In this capacity, your representative may recommend insurance products and receive normal insurance transaction commissions if products are purchased through insurance companies with which he is affiliated. Thus, a conflict of interest exists between the interests of your representative and those of the advisory clients, creating an incentive for him to recommend investment and insurance products based on the compensation received, rather than on a client's needs. However, clients are under no obligation to act upon any recommendations of the representative or to effect any transactions through him if they decide to follow the recommendations (unless they have granted our firm discretionary investment authority).

Your Advisor does not limit his recommendations to products or services offered by specific insurance companies and ensures that all recommendations are appropriate for a client's specific needs. Clients have the option to purchase investment and insurance products recommended through other insurance companies.

## **B. Non Investment-Related Activities**

Evan Drew Saterfiel is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his or her time.

## **Item 5 Additional Compensation**

Evan Drew Saterfiel does not receive any economic benefit from a non-advisory client for the provision of advisory services.

## **Item 6 Supervision**

**Supervisor:** Kendra Cain

**Title:** Registered Principal

**Phone Number:** 337-521-4148

Ms. Kendra Cain is responsible for all supervision and monitoring of investment advice offered to clients by the representative. She can be reached at 337-521-4148. The underlying securities within accounts are continually monitored by Ms. Cain. Ms. Cain reviews these accounts at least quarterly. Accounts are reviewed in the context of each client's stated investment objectives and guidelines. More frequent reviews may be triggered by material changes in variables such as the client's individual circumstances, or the market, political or economic environment.

## **Item 7 Requirements for State-Registered Advisers**

Mr. Saterfiel has never been the subject of a bankruptcy petition nor has he ever been involved in any of the following events:

1. An award or otherwise being found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:

- (a) an investment or an investment-related business or activity;
- (b) fraud, false statement(s), or omissions;
- (c) theft, embezzlement, or other wrongful taking of property;
- (d) bribery, forgery, counterfeiting, or extortion; or
- (e) dishonest, unfair, or unethical practices.

2. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:

- (a) an investment or an investment-related business or activity;
- (b) fraud, false statement(s), or omissions;
- (c) theft, embezzlement, or other wrongful taking of property;
- (d) bribery, forgery, counterfeiting, or extortion; or
- (e) dishonest, unfair, or unethical practices.