

Part 2B of Form ADV: *Brochure Supplement*

This Supplemental Brochure is prepared for the customers of

Kerry D. Wills

A registered investment advisory representative of

FIRST WESTERN SECURITIES, INC.

669 Airport Frwy, Ste 409
Hurst, TX. 76053

Find us on the web at: www.firstwesternsecurities.com

Kerry D. Wills can be contacted at:

By Phone: 310-545-7600
By e-mail: kwills@willscapmgmt.com

This brochure was prepared on September 30, 2011.

This brochure supplement provides information about Kerry D. Wills that supplements the First Western Securities, Inc. brochure. You should have received a copy of that brochure. Please contact Randal E. Ferguson if you did not receive First Western Securities, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Kerry D. Wills is available on the SEC's website at www.adviserinfo.sec.gov.

Educational Background and Business Experience

Born in Oklahoma City, Oklahoma 1960

Graduated Oklahoma State University 1978-1982 BA in Finance minor in Economics
UCLA Anderson school 1984

Smith Barney (Morgan Stanley Smith Barney)
First Western Securities 2001- 2010 2010- present DBA Wills Capital Management
CRD# 1353739

Disciplinary Information

No disciplinary action.

Other Business Activities

I have no outside business.

Additional Compensation

My only compensation is provided by First Western Securities, Inc.

Supervision

Kerry Wills's primary supervisor is Randal E. Ferguson. Randal E. Ferguson will review recommended 3rd party money managers and the initial assessment of the appropriate strategy. For any direct investment advice given, Randal E. Ferguson or a qualified designated principal will review the advisory client's accounts at least quarterly. Kerry Wills is obliged to follow First Western Securities, Inc. Code of Ethics and Compliance manual, which prohibits conduct that deliberately, causes harm to a customer.

Requirements for State-Registered Advisers

CA State law requires us to disclose if FWS has been involved in any of the following events. If the firm has not been involved in any of the events listed, the word '(NONE)' shall be shown after the specific event:

1. An award or otherwise being *found* liable in an arbitration claim alleging damages in excess of \$2,500, *involving* any of the following:

- (a) an investment or an *investment-related* business or activity; (NONE)
- (b) fraud, false statement(s), or omissions; (NONE)
- (c) theft, embezzlement, or other wrongful taking of property; (NONE)
- (d) bribery, forgery, counterfeiting, or extortion; or (NONE)
- (e) dishonest, unfair, or unethical practices. (NONE)

2. An award or otherwise being *found* liable in a civil, *self-regulatory organization*, or administrative *proceeding involving* any of the following:

- (a) an investment or an *investment-related* business or activity; (NONE)
- (b) fraud, false statement(s), or omissions; (NONE)
- (c) theft, embezzlement, or other wrongful taking of property; (NONE)
- (d) bribery, forgery, counterfeiting, or extortion; or (NONE)
- (e) dishonest, unfair, or unethical practices. (NONE)