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**Form ADV Part 2 Brochure**  
03/29/2011

This brochure provides information about the qualifications and business practices of ProManage, LLC. If you have any questions about the contents of this brochure, please contact us at (312) 456-0665. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any state securities authority. Any representation to the contrary is illegal.

You should review this brochure and any subsequent revisions for information regarding ProManage, LLC and its advisory services before becoming a client. Registration with the SEC does not imply a certain level of skill or training.

Additional information about ProManage, LLC also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You may search this site by a unique identifying number, known as a CRD number. ProManage's CRD number is 133357.

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## Advisory Business

### ProManage and Principal Ownership

ProManage has been providing managed account or asset allocation services to retirement plans since 1999, first as Strategic Financial Concepts and then after a merger with ProManage Inc. in 2004, as ProManage, LLC, a Delaware limited liability corporation.

ICM Asset Management Inc. is ProManage's principal owner.

### Types of Advisory Services Offered

#### ProManage *PROgram*<sup>™</sup>

ProManage provides investment supervisory services, defined as giving continuous advice to a client or making investments for a client based on the needs of the client, to defined contribution (401(k), 403(b) and 457) plans. ProManage's advisory agreement for the ProManage *PROgram*, our asset allocation service, is always with the plan itself or the plan sponsor, not the individual participant. Through an analysis of specific demographic data provided by the plan's record keeper, goals and objectives are set. Based on a participant's particular circumstances (age, plan account balance, length of investment time horizon, salary, projected social security benefits, and, if applicable, projected defined benefits), ProManage develops an investment strategy for the participant. ProManage then creates and manages a portfolio based on that strategy. This service is customized only to the extent that it analyzes the above referenced data.

ProManage creates a portfolio which may consist of mutual funds, institutionally managed commingled funds and/or separate accounts. ProManage assesses these products' investment manager's capabilities, the investment objective of the product, and the products' fit within the client's investment program. This analysis includes both qualitative and quantitative evaluation techniques. The evaluation process may include meetings with investment professionals and an assessment of some or all of the following criteria:

- Investment style,
- Investment philosophy and process,

- Past performance,
- Risk controls,
- Diversification,
- Fee structure,
- Professional resources and expertise,
- Retention of investment professionals and
- Adequacy of back office and trading resources.

To the extent a client delegates authority to ProManage, ProManage retains full discretionary authority, in writing from the client, to add or replace any independent advisers within the ProManage *PROgram*. If ProManage believes that a particular independent adviser is performing inadequately, has a concern regarding its resources and/or capabilities, or believes that a different manager is more suitable for a client's particular needs, then ProManage will utilize this authority to move to a different manager. Fees charged by independent advisers are paid by the plan or the sponsor.

#### Plan *Insight* Reporting

As an "add-on" service available to existing plan clients, ProManage offers the *Insight* program which allows a plan sponsor to see the progress participants are making towards meeting their financial needs in retirement. The report illustrates the diversification, risk, and performance of assets in participant portfolios and their combined savings rates to give each sponsor a complete picture of its plan. An annual report for the plan sponsor analyzes the overall health of their program and the impact of the managed account service. As opposed to traditional "plan health" reports that simply benchmark participant statistics against a plan universe, *Insight* assesses the percentages of participants that are on track for a successful retirement, including demographic analysis.

#### *Vision* Online Advice & Guidance

ProManage also offers its online *Vision* advice and guidance service. *Vision* provides individualized investment management services by utilizing both analytical hierarchy process and stochastic modeling. Analytical hierarchy process involves statistical measurement of participant attitudes that establishes the relative impact on participant satisfaction of one combination of attributes (e.g. retirement age, salary deferral) compared to other combinations. The basis of analytical hierarchy process can be thought of in terms of three steps: collecting

trade-offs, estimating values and making choice predictions. Analytical hierarchy process provides a deeper understanding of participant preferences than systems that evaluate attributes individually. The stochastic model is a complex Monte Carlo simulation that evaluates up to thousands of combinations of participant objectives and action steps to determine which combinations provide a reasonable probability of achievement. Participant may fine-tune their retirement strategies online by personalizing the assumptions (e.g. life expectancy, Social Security benefits, outside retirement assets, pension payments), objectives and preferences.

#### Selection and Monitoring Consulting Services

ProManage also provides several advisory services separately or in combination. While the primary clients for these services will be pension and profit sharing plans, ProManage will also offer these services, where appropriate, to institutional investors such as foundations and endowments. Selection and monitoring services are comprised of five distinct services. A client may choose to use any or all of these services.

#### Investment Policy Statement Preparation ("IPS")

ProManage will meet with the plan sponsor or institutional investor (in person or over the telephone) to determine the client's investment needs and goals. ProManage will then prepare a written IPS outlining the objectives of the plan and the roles and responsibilities of various parties to achieve the stated objectives. The IPS will also outline the criteria for monitoring and evaluating the investment performance of the plan and its managers.

#### Money Manager Selection and Monitoring

ProManage may perform investment manager searches to assist in the selection of qualified independent registered investment advisers. Based on a client's individual circumstances and needs, ProManage will determine which independent adviser's model portfolio management is appropriate for that client. The investments will be selected based on an assessment of the investment manager's capabilities, the investment objective of the product, and the product's fit within the client's investment program. This analysis will include both qualitative and quantitative evaluations techniques. The evaluation process may include meetings with investment professionals and an assessment of

some or all of the following criteria: investment style, investment philosophy and process, past performance, risk controls, diversification, fee structure, professional resources and expertise, retention of investment professionals and adequacy of back office and trading resources. The number/types of investment products recommended will be guided by the client's needs and objectives.

#### Monitoring of Investment Performance

Client investments will be monitored continuously based on the procedures and timing intervals delineated in their Investment Policy Statement. Although ProManage will not be involved in any way in the purchase or sale of these investments, ProManage will make recommendations to the client as market factors and the client's needs dictate.

#### Employee Communications

For defined contribution plans where participants exercise control over assets/investment decisions in their own accounts ("self-directed plans"), ProManage will assist in targeting educational support and consult with educational providers to communicate such needs.

#### Recordkeepers

ProManage offers clients assistance in their search for a suitable recordkeeper. ProManage can assist plan sponsors in their search and evaluation of these providers to meet their varied needs, including ProManage's *PROgram* and other services.

#### Tailoring of Services

ProManage crafts solutions to meet the needs of plan sponsors and their concern for their participants. "One size does not fit all." ProManage crafts services that are appropriate to the plan and plan sponsor. Clients can impose restrictions on our investing in certain securities or types of securities. For example, we have worked with clients who were adamant that we not invest in foreign securities. Others have limited our universe of investments based on social investing objectives. Within the *Vision* service we offer significant choices to individual participants that allow us to tailor our services to their individual needs.

## Wrap Fee Programs

ProManage does not participate in any wrap fee programs.

## Assets Under Management

Total of clients' assets under management as of December 31, 2010 were:

Discretionary:	\$1,285,439,056
Non-Discretionary:	\$0

## Fees and Compensation

### Investment Supervisory Services

#### ProManage *PROgram*

ProManage charges plan sponsor clients a fee for its asset allocation services as a percentage of assets under management. Typically, ProManage's annual fee for this service ranges from 0.10% to 0.65% of the assets under management. While the exact fee is negotiable, ProManage typically charges plans and plan sponsors:

On the first \$100,000,000 of assets – 0.35%

On assets exceeding \$100,000,000 – 0.10%

In general, the plan's recordkeepers will automatically assess and the trust will pay the fees at the beginning of each calendar month based on the market value of the client's assets under management the last day of the preceding month. At the plan's discretion, the plan or the plan sponsor will pay ProManage's fee. If a client elects to be billed in advance for the *PROgram*, the client will pay ProManage's fee at the beginning of each calendar quarter. If the client or ProManage terminate the advisory contract with written notice as specified in the contract, any unearned portion of the previously advanced quarterly fee will be returned.

ProManage may charge implementation and maintenance fees to recordkeepers. For example, a recordkeeper that chose to implement the ProManage *PROgram* and make it available to their client base

might be charged a fee to set up the service and if they chose to integrate it into their recordkeeping system that might be charged a maintenance fee or the ongoing modifications of our *PROgram*.

### *Insight & Vision*

Typically, ProManage charges a fixed fee of \$10 - \$25 annually for each eligible employee (employees are considered eligible if they can use the online services whether they choose to use them or not.) This fee assumes the services will be configured using existing parameters. If ProManage customizes *Insight* or *Vision* for a client, the fee may vary depending on the nature and complexity of the configuration. Configuration factors affecting the fee include size of the plan (both assets under management and number of participants), recordkeeper used, whether a real-time link to the recordkeeper is used, and whether enrollment into the *PROgram* is an automatic default or a positive election.

Certain ancillary services for *Insight & Vision* (e.g. mailing of statements) may be charged separately and usually will be charged through at cost or at cost plus a fee designed to represent the additional work required by ProManage, if any.

### Selection and Monitoring Consulting Services

ProManage accept consulting assignments to help plan sponsors select and monitor investment funds that will be made available to participants for the investment of their retirement assets. ProManage charges fees for these consulting services in one of three ways:

1. As a fixed fee, typically ranging from \$25,000 - \$400,000, depending on the nature and complexity of each client's circumstances. The exact fee will be mutually agreed upon with the client at the signing of the advisory agreement, and will be due and payable quarterly in advance.
2. On an hourly basis, ranging from \$100 - \$800 per hour, depending on the nature and complexity of each client's circumstances. An estimate for total hours will be determined at the start of the advisory relationship. Fees will either be billed monthly based on total hours logged or one-half of the estimated fee (not to exceed six months) will be due upon signing the advisory agreement, with the balance (based on actual hours) due upon completion of the work.



3. As a project-based fee, typically ranging from \$5,000 - \$75,000. One-half of these fees will be due upon signing the consulting agreement, with the balance due upon completion of the work.

ProManage will ensure that any retainer is earned within six months of receipt.

### ***General Information on Fees***

**Negotiability of Fees:** In certain circumstances, all fees may be negotiable.

**Termination of Advisory Relationship:** In general, either party to an agreement may cancel the agreement at any time for any reason upon giving the other party 30-60 days written notice. Upon termination of any account, ProManage will promptly refund any prepaid fees that were unearned after subtracting any minimum guarantees that may have been provided for in the contract with the client. Also, upon termination of any account, the client will be responsible for any earned unpaid fees.

**Performance-Based Fees:** See later section specifically addressing performance-based fees.

**Mutual Fund Fees and Expenses:** All fees that clients pay for ProManage's services are separate and distinct from the fees and expenses paid by shareholders to mutual funds. A fund's fees will generally include a management fee, other fund expenses, and possibly a redemption fee and/or distribution fee. If the fund also imposes sales charges, a client may pay an initial or deferred sales charge. For more information about mutual funds' fees and expenses, see each fund's prospectus.

It is not required that all participant's in a client's plan use the ProManage *PROgram*. If plan participants choose to make their own investment decisions, they will not have the benefit of ProManage choosing which investments funds to use and in what proportions, based on their changing circumstances. They will also not have the benefit of ProManage automatically rebalancing their accounts. A client and its participants should review both the fees charged by the funds and the fees charged by ProManage for its services to fully understand

and evaluate the total fees to be paid. Other sources may be able to provide comparable services for lower fees.

Other Compensation: Neither ProManage nor any of its supervised persons accepts compensation from mutual funds or from any other investment products.

ProManage will ensure that no client pays more than 3% of assets under management per year.

ProManage also charges an hourly fee or fixed fees for other services such as employee benefit consulting.

## **Performance-Based Fees**

ProManage does not charge performance-based fees. ProManage's fees are not based on a share of the capital gains or capital appreciation of funds or any portion of the funds of an advisory client.

## **Types of Clients**

ProManage provides investment supervisory services to:

- pension and profit sharing plans,
- trusts, estates or charitable organizations,
- corporations or business entities, and/or
- individuals.

ProManage may also provide advice to Taft-Hartley plans and other organizations not otherwise specified.

ProManage does not require a minimum account size.

## Methods of Analysis, Investment Strategies and Risk of Loss

### Methods of Analysis & Investment Strategies

ProManage's security analysis methods include:

1. Fundamental – i.e. approach where one analyzes the economy, industry, financial condition and management in order to ascertain value
2. Technical – i.e. approach where one looks for patterns and trends to ascertain value
3. Other\*

\*While ProManage's primary method of analysis is fundamental in nature, ProManage will also analyze the independent advisers to whom client assets are referred.

- ProManage's main sources of information for its analysis include:
- Financial newspapers and magazines
- Inspections of corporate activities
- Research materials prepared by others
- Corporate rating services
- Annual reports, prospectuses, filings with the SEC
- Company press releases

ProManage may offer investment advice on any investments held by a client at the start of the advisory relationship. ProManage's recommendations for new investments typically will be limited to the following:

1. Equity Securities: exchange-listed securities, securities traded over-the-counter, foreign issuers
2. Corporate Debt Securities (other than commercial paper)
3. Commercial Paper
4. Investment Company Securities: mutual fund shares
5. United States Governmental Securities
6. Options Contracts on: securities
7. Other: derivatives.

ProManage will examine a wide range of qualitative factors as they pertain to each respective investment option. Factors that may be examined include style variance and style consistency, fees/expenses, portfolio construction characteristics, et al.

All Investment opportunities will also be evaluated on a quantitative basis by evaluating current and historical performance(s) and correlations relative to their benchmark along with other statistics such as yield or rate of return, ratio statistics, etc

The Investment Committee will collectively examine all of the quantitative and qualitative information and make the final determination about which funds are chosen within each plan. ProManage aims to invest with long term purchases, where securities are held at least a year.

Then ProManage will determine the balance between equity and fixed income at the participant level by applying an investment time horizon based formula.

#### Material Risks of Each Significant Investment Strategy

Please note that investing in securities involves risk of loss that clients should be prepared to bear.

The ProManage investment methodology is to diversify each participant's investments among the available investment choices offered in their plan so as to give them each exposure to the United States domestic equity market and the international equity market. This is then balanced against fixed income investments offered in the plan so as to set an appropriate balance of risk and reward given the participant's situation. The methodology also calls for periodic rebalancing to institutionalize the practice of buying low and selling high.

The primary risk of this approach is that a well-diversified equity portfolio can have significant short term drops in value at a time when the participant needs to take their benefits out of the plan. As was the case in 2008, some well diversified equity portfolios dropped as much as 50% in value. Such a drop is unusual, but possible and manageable so long as there is enough time for the market cycle to recover. We help manage this risk by offsetting the equity exposure with fixed income investments at an increasing rate as one grows older and closer to retirement. However, we also take into account one's savings, ex-

pected Social Security benefits, and any defined benefit pension plan sponsored by their plan sponsor in order to arrive at the balance we feel is most appropriate under the circumstances. Participant can also help manage the downside risk by considering working longer or delaying the distribution from the plan. This has the effect of giving the market a chance to correct itself.

Our approach is not right for everyone; we are focused on retirement investing. Participants who are saving for other goals should consider other investment approaches. We do not take into account in our ProManage *PROgram*, your psychological risk tolerance (how much you can watch your account drop in value), or outside assets (such as your spouse's retirement savings). However, our *Vision* service does give participants an opportunity to input these items and more.

#### Risk Associated with Particular Types of Securities

ProManage's clients' portfolios primarily consist of open-ended mutual funds, commingled (pooled) funds, and stable value funds or GICs (Guaranteed Investment Certificate). Risk and volatility can vary dramatically from an emerging markets equity fund bearing high risk of volatility to the low-risk fixed rate of return of GICs.

ProManage may manage the unsystematic risk associated with investment in the plan sponsor's own stock in a 401(k) plan, by using derivatives to permit company stock to stay in the plan, with its associated vote.

These derivatives can take on a variety of forms, structures and devices and may require sophisticated timing of trades. ProManage relies on professionals outside of ProManage to design and create these investment strategies used to implement ProManage's advice.

If ProManage determines that a portion or all of a client's assets should be referred to another independent investment adviser(s), the client should refer to that investment adviser's disclosure document for further information on the types of investments on which investment advice is offered.

## **Disciplinary Information**

There have been no legal or disciplinary events that are material to a client's or prospective client's evaluation of our advisory business or the integrity of our management.

## **Other Financial Industry Activities and Affiliations**

Neither ProManage nor its management persons serve as a broker-dealer or a registered representative of any broker-dealer.

Neither ProManage nor its management persons serve as a futures commission merchant, commodity pool operator, commodity trading advisor, or an associated person of the foregoing entities.

ProManage, LLC's principal owner is another SEC-registered investment adviser, ICM Asset Management, Inc. ("ICM") of Spokane, WA. ICM's Chief Executive Officer (CEO) and principal owner, James M. Simmons, serves as ProManage's Chairman and Director of Strategic Development, Marketing & Sales and serves on ProManage's Investment Committee.

ProManage is under common ownership and/or control with these additional financial entities:

1. ICM Asset Management, Inc.- an SEC-registered investment adviser which has created or packaged limited partnerships including the entities in 2, 3 and 4 below.
2. WIN Partners, LLC – a venture capital fund. ProManage clients are not solicited to invest in this entity.
3. Raven Venture, LLC – general partner to Raven Ventures Capital Partners, LP. ProManage clients are not solicited to invest in either of these pooled investment vehicles.
4. Koyah Ventures, LLC- general partner to Koyah Partners, LP, Koyah Leverage Partners, LP, and Raven Ventures Capital Partners, LP. ProManage clients are not solicited to invest in any of these pooled investment vehicles.
5. Strategic Financial Concepts – a shell entity that is a minority owner in ProManage.

ProManage is also under common ownership and/or control with the following non-investment related entities:

- ACB's Aluminum Chambered Boats, Inc.

ProManage clients' assets will never be invested in any of these related entities. It is the Chief Compliance Officer's responsibility to make sure this policy is enforced by means of regular quarterly review of ProManage, and ICM investments, as well as those made by all employees of these organizations involved in the work of ProManage.

ProManage may conceivably refer clients to any of the investment advisers listed above and vice versa and referral fees may be paid for any such referrals. In such a case, ProManage will, in advance, develop procedures to ensure that all of the requirements under Rule 206(4)-3 (Solicitations Rule) of the Investment Advisers Act of 1940 are met and maintained.

It is anticipated that the executives of ProManage, LLC will spend substantially all of their time on ProManage activities.

## **Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

ProManage's Code of Ethics sets forth the high ethical standards of business conduct, including compliance with applicable federal securities laws, expected of employees. Through its provisions the Code guides employees to avoid actual or apparent conflicts of interest. Among its provisions, ProManage's Code of Ethics requires covered employees to:

- submit initial and annual securities holdings reports;
- submit quarterly securities transactions reports;
- obtain prior approval of any acquisition of securities in a limited offering (e.g. private placement) or an initial public offering;
- avoid/prevent any insider trading;
- observe limits on gifts that can be accepted;
- protect confidential information;
- obtain prior approval before serving on the board of any public company; and
- report violations.

Other provisions provide for maintenance of records and review, oversight, and enforcement of these policies. ProManage provides education on its content to personnel.

ProManage will provide a copy of our Code of Ethics to any client or prospective client upon request. To request a copy of the Code of Ethics, please write the Chief Compliance Officer, Carl L. Londe, at ProManage, LLC, 55 W. Monroe Suite 690, Chicago, IL 60603.

ProManage or a related person does not participate in, as a principal, buying securities from or selling securities to ProManage's clients. ProManage or a related person does not solicit ProManage's clients for partnerships for which a related person is a general partner.

Neither ProManage nor a related person acts as an investment adviser to an investment company that ProManage recommends to clients.

ProManage or a related person invests in the same securities that we or a related person recommends to clients. ProManage's Chief Compliance Officer reviews each ProManage employee and related person's quarterly brokerage statements to see if there are potential conflicts of interest or other breaches of our Code of Ethics. Although there have been none detected to date, should one arise the COO will assess the situation, discuss it with everyone involved including the ProManage employee as well as our client or prospect and then take appropriate steps to rectify the situation, including dismissing the offending party and making full restitution, if appropriate. ProManage or a related person may buy or sell for itself securities that it also recommends to clients. In addition, any related person(s) may have an interest or position in certain security(ies) which we may also recommend to a client.

## **Brokerage Practices**

ProManage does not select or recommend broker-dealers for client transactions and does not receive any soft dollar benefits from any third-party in connection with client securities transactions. ProManage does not participate in directed brokerage.

For the purchase or sale of mutual fund shares on behalf of plan participants, the appropriate plan officer, normally the plan trustee or administrator, places the trades with the broker-dealer of their choice.



Clients whose assets are invested with one or more independent investment advisers should refer to the disclosure documents of the appropriate adviser for further information on brokerage practices.

## **Review of Accounts**

ProManage's Chief Investment Officer or Investment Committee reviews each client's *PROgram* accounts at least quarterly. Material changes in variables such as the client's circumstances, the market or the political or economic environment may trigger more frequent reviews.

We will review pension consulting accounts as contracted for at the inception of the advisory relationship.

*Vision* is ProManage's online advisor service. *Vision* participants can review their accounts as frequently as they choose. It is the responsibility of participants to review and update their accounts on *Vision* to adjust for the investments they own. Participants should also review and update their accounts should significant changes occur in their personal circumstances. ProManage may from time to time notify participants concerning changes in the value of their investment or the chances of reaching their goals.

ProManage's Chief Investment Officer and/or Investment Committee monitor the market and economy throughout the year. If market conditions warrant, the Investment Committee may recommend that *PROgram* accounts be rebalanced outside of the annual process. Such ad hoc rebalancing of accounts has only occurred twice, after the significant market corrections in the fall of 2001 and 2008.

ProManage provides written reports to *PROgram* and Pension Consulting clients at least annually with:

- a review of plan funds used to construct asset allocations,
- a plan level picture of ProManage asset allocations by fund, and
- an analysis of participation in our *PROgram*.

For those clients who are part of a channel of distribution ProManage either provides the information described above directly to the plan sponsor client or ProManage provides the following information to the channel distributor for sharing with the plan sponsor client:

- a comparison of assets in the ProManage *PROgram* versus other assets,
- the number of ProManage participants versus non-participants, and
- a review of plan funds used to construct ProManage allocations for those clients.

## **Client Referrals and Other Compensation**

ProManage does not accept any payment or other economic benefit from a non-client for providing investment advice or other advisory services to our clients.

ProManage pays a marketing incentive to certain employees based on new clients obtained. For example, ProManage pays a commission to some employees for their involvement in acquiring a new client.

ProManage may directly or indirectly compensate a person, who is not one of ProManage's supervised persons, for client referrals. For example, ProManage may pay a fee to someone who is not an employee for successfully referring a new client to us. ProManage is aware of the special considerations pursuant to Rule 206(4)-3 under the Investment Advisers Act of 1940. As such, ProManage shall endeavor to ensure that all appropriate disclosures will be made, all written instruments will be maintained by ProManage, and all applicable Federal and/or state laws will be observed.

ProManage may pay third parties for providing bundled services including but not limited to marketing, communications, coordination and oversight of recordkeepers, training, education and fee collection/remittance. Disclosure of this will be provided to our plan sponsor clients and their participants.

## **Custody**

ProManage does not have custody of client funds or securities.

Clients are strongly encouraged to ensure that they receive account statements and confirmation of transactions from their custodian or recordkeeper.

## **Investment Discretion**

ProManage accepts, only with written direction, discretionary authority to manage securities accounts on behalf of clients. For discretionary clients, ProManage requests that clients provide ProManage with written authority to determine which securities and the amounts of securities that are bought and sold. Clients will include any limitations on this discretionary authority in this written statement. Clients may only change/amend these limitations, when necessary, in writing.

ProManage does not have authority to determine, the broker or dealer to be used or the commission rates paid. See Brokerage Practices.

For advisory clients, ProManage may be granted the discretionary authority to add and replace the independent investment adviser managing the account, which may be extended to ProManage having the ability to select the broker-dealer to be used for advisory account trades. By means of this discretionary authority, ProManage would be able to indirectly affect the particular broker used by adding/replacing the investment adviser/manager. Under no circumstances, however, will ProManage take the authority to determine the broker-dealer that one of the selected independent investment advisers must use.

## **Voting Client Securities**

ProManage does not vote proxies on behalf of clients. ProManage's advisory agreements specify that ProManage will not vote proxies. Clients are responsible for voting their own proxies for their securities. Clients should consult with their custodian or transfer agent for more information about voting client securities.

## **Financial Information**

ProManage does not have any clients for whom it requires or solicits prepayment of more than \$1,200 in fees, six months or more in advance.

ProManage has not been the subject of a bankruptcy petition.

## **Requirements for State-Registered Advisers**

Not Applicable

## **Appendix - Summary of Material Changes Since 2010 Annual Update to Form ADV Part 2**

Since our 2010 annual update to our Form ADV Part 2 the only material changes have been staff changes. We hired Patrick Bourbon, CFA to replace Michael Falk as Chief Investment Officer. We also hired Bill Mills as an Executive Vice President.

## **Wrap Fee Program Brochure**

Not Applicable. ProManage does not participate in any wrap fee program.