

Mr. McDonald utilizes Schwab Institutional clearing services for money management services and no-load (no commission) mutual funds, stocks, bonds and money market funds. Neither Physicians Financial Services, Inc. nor related party receives any direct compensation or commission from Schwab Institutional. See 12A for further explanation of services and benefits received from Schwab.

### **10.B. Other Registrations**

Neither Physicians Financial Services, Inc. nor its management are registered with, or have an application pending to register, as a futures commission merchant, commodity pool operator, a commodity trading advisor, or as an associated person of the foregoing entities.

### **10.C. Material Relationships or Arrangements**

See Item 12 A. Selection of Broker/Dealer in reference to utilizing Schwab Institutional as a clearing Broker/Dealer and Custodian of clients' assets.

### **10.D. Recommendation of Other Investment Advisers**

As a general rule Physicians Financial Services, Inc. does not recommend or select other investment advisers for clients unless other investment adviser would offer a service to complement Physicians Financial Services, Inc.'s services; that is other money managers with a different investment style, as discussed earlier.

Mr. McDonald, President of Physicians Financial Services, Inc., has another Investment Advisory firm, The Wealth Group, Ltd., specializing in helping non-physicians with their financial concerns. In general, clients are not referred to The Wealth Group, Ltd. unless client is a not a physician and could receive additional services at Physicians Financial Services, Inc. that could not be rendered through The Wealth Group, Ltd.

## **Item 11 – Code of Ethics**

We have a Code of Ethics, both written and implied, that is adhered to strictly, supervised and overseen by Mr. McDonald. A copy of the Code of Ethics is available upon request by a client or prospective client.