

Rinehart Wealth Management

Stability of Purpose. Rinehart Wealth Management is a privately owned firm dedicated to comprehensive wealth management for our clients and their families. Founded in 1985 by Mary Rinehart, the firm has had from its inception a singular focus: to provide highly customized investment management and financial planning solutions to our clients.

Objective Advice. Our fee-only service reflects our conviction that financial advice should be unbiased and at all times focused on our clients' goals and objectives. We do not sell financial products or receive compensation from any source other than our clients. Private wealth management is our only business; therefore, our attention is undivided and our intentions are transparent.

Long-term Investment Solutions. We design a client's investment plan to match stated long-term goals, need for current income, and ability to withstand short-term market setbacks. Our approach allows us to customize a portfolio around a client's particular situation, such as low-basis, concentrated equity positions.

Client Service. Our team will work with you to develop a long-term wealth plan that integrates investment management with tax strategies, estate planning, philanthropic planning and more. We coordinate with our clients' other advisors, such as their tax professional and attorney to ensure efficiency and full integration of their financial plan. All of our professionals have at least ten years experience in the industry, and have one or more advanced degrees or professional certifications, including CFP[®], CFS, EA, and MBA.

Client Service Team

Each client has access to a multidisciplinary Client Service Team that will integrate investment management services with a comprehensive plan for your financial, tax, philanthropic, and estate needs. Because each client's situation is unique, your team of advisors will be hand-selected to ensure that their areas of expertise are appropriately aligned with your specific needs.

Financial Advisor. Your Client Service Team is led by an experienced professional who is responsible for understanding the intricacies of your financial situation and bringing together the necessary resources of the firm to meet your needs.

Financial Planner. For clients with complex situations, a dedicated financial planner is included as an integral part of your Client Service Team to work with your current legal advisors and tax professionals in the development and implementation of a comprehensive financial plan.

Investment Team. In addition to analyzing and developing investment ideas, our Investment Team works directly with clients in an active and on-going manner, implementing customized strategies as part of each client's comprehensive financial plan.

Investment Management

Our Portfolios. Our research and experience lead us to construct portfolios consisting of asset classes that have low correlations with each other. Most portfolios have allocations with a global mix of equities (representing a range of market capitalizations), fixed income securities, inflation-linked securities, including commodities, hard assets, precious metals, and, where appropriate, absolute return strategies, such as hedge fund of funds and real estate.

Asset Allocation. The key determinant of long-term wealth is the implementation of the right asset allocation. Each portfolio is designed in accordance with the client's unique goals and objectives in mind. Equally important is the amount of risk that a client is willing or able to assume in order to meet the income or growth objectives. We will work closely with you to determine the investment mix that is appropriate for you.

Hypothetical Balanced Portfolio: Target Asset Allocation Range

Asset Allocation	Target Range
Strategic Cash	0 - 20%
Fixed Income	20 - 50%
Hybrid Investments	8 - 20%
Asset Allocation Strategies	0 - 5%
Real Estate	0 - 5%
Absolute Return/Hedge Funds	0 - 5%
Commodity and Hard Assets	0 - 5%
Preferred Stock/Utilities/High Yield Bonds	0 - 5%
Domestic Equity	20 - 40%
Large Cap	20 - 40%
Mid/Small Cap	5 - 15%
International Equity	10 - 30%
Developed Markets	5 - 10%
Emerging Markets	5 - 10%

Strategic and Tactical Allocation. A strategic asset allocation is long-term in nature and forms the basis of the client's investment program. The ever-changing economic and market environment invariably leads to short-term shifts within the portfolio. We are not market-timers, but we do believe that thoughtful tactical adjustments within a portfolio can enhance return and minimize risk.

Performance. We measure performance relative to appropriate benchmarks, but also relative to our clients' stated requirements. We are always mindful of the volatility inherent in any portfolio, and we manage them so as to target the level of risk taken to achieve investment returns.

Integration. Our clients are tax-paying families, and we work closely with them to construct portfolios that are tax-sensitive. For instance, tax-inefficient investment strategies are often implemented in retirement accounts, while tax-efficient strategies are implemented in taxable accounts.

Financial Planning

Comprehensive Planning. It is important that our clients have a well thought-out and objective financial plan that integrates their financial goals and objectives. Our team will work with you to develop a comprehensive plan or coordinate with your tax and legal professionals to implement an existing one. This plan becomes a working document for use throughout your relationship with us to ensure that changing situations are appropriately addressed in light of your overall goals.

Retirement Planning. Your Financial Advisor will work closely with you to help determine the appropriate contributions needed for future retirement planning or withdrawal planning if currently in retirement. We also advise on how to structure retirement accounts with tax implications in mind. Areas of Retirement Planning expertise include:

- IRA distribution planning
- Inherited IRA issues
- Traditional and Roth IRA expertise
- Modeling tax impact of various scenarios
- Later life decision making (Retirement Communities)

Tax Planning. Our goal with tax planning is to provide timely information on tax law changes and to ensure that our portfolios are managed in a tax-sensitive manner. We can analyze and make recommendations on effective tax strategies tailored to your situation. Examples include:

- Charitable giving strategies
- Analysis of executive compensation and benefits
- Stock options modeling
- Alternative Minimum Tax optimization

Risk Planning. Planning in this area includes risk reduction/elimination strategies where possible, as well as a comprehensive overview of your insurance holdings to ensure coordinated protections are in place. Specific areas that may be included:

- Adequate liability coverage to protect your wealth
- Appropriate coverage/type for advanced estate planning techniques

Estate Planning. We work with your personal attorney to help create a comprehensive and thorough estate plan in order to minimize taxes where possible and to ensure that the appropriate transfer of assets to your beneficiaries will occur as intended. Planning techniques employed include:

- Grantor Retained Annuity Trusts
- Charitable Remainder Trusts
- Charitable Lead Trusts
- Qualified Personal Residence Trusts
- Family Limited Partnerships
- Generation Skipping Trusts

Family Wealth Planning. We work closely with wealthy families to ensure that opportunities are given for sharing the vision of the current generation with successive generations. Planning may include:

- Facilitate family meetings to unite generations in a shared vision for their future.
- Proactively educate future generations to responsibly manage their wealth.
- Facilitate difficult conversations between generations regarding wealth decisions.
- Introduce families to specialized opportunities for volunteerism or philanthropy.

Trust Management

For families who have assets held in trust, Rinehart Wealth Management is able to serve as investment manager for those portfolios. If a corporate trustee is required, National Advisors Trust Company will hold the trust assets and provide the required accounting and administration duties, while Rinehart Wealth Management serves as investment manager and works directly with the client. If a corporate trustee is not necessary, we will serve as investment manager to individual trustees. Our investment team will manage trust assets in accordance with the terms of the trust document to ensure an appropriate asset allocation through diversification and risk management. Benefits to trust management through Rinehart Wealth Management include:

- High-touch, personalized attention to management of trust assets
- Continuity of trust management for successive generations
- Benefit of a national trust company to handle compliance and administration services

Fee Structures

INVESTMENT MANAGEMENT FEES:

The compensation for our services shall be calculated and paid in accordance with the following Schedule of Fees which may be amended from time to time by the Advisor upon thirty (30) days written notice to the Client. The fee is based on a percentage of the market value of assets under management that are discretionary and non-discretionary (for example, an employer's 401(k) plan) according to the schedule shown below:

Blended accounts:

On balances less than \$1,000,000	1.00% Annually
On balances from \$1,000,000 to \$1,500,000	0.75% Annually
On balances over \$1,500,000	0.50% Annually

Fixed income accounts (minimum \$5,000,000)	0.50% Annually
---	----------------

We may charge an initial one-time financial planning fee. This fee, which is due at the time our investment advisory agreement is executed, is based on the complexity of required financial planning. This fee is billed at an hourly rate of \$150.00 and is disclosed along with the standard asset management fees in the investment advisory agreement. In subsequent years, no minimum fee will apply, and billing will occur based solely on the value of the assets under management and the schedule of fees listed above.

Ongoing fees will be billed at the end of each calendar quarter. Inflows and outflows of assets during the calendar quarter will be prorated based on the number of days the assets were under our management. Amounts equal to or less than \$500 will be exempt from this proration. In the event of inception or termination of relationship during the calendar quarter, fees will be prorated based on number of days the account(s) were under our management. A bill will be sent to the client for review. The amount will be automatically deducted from the cash balance of the client's accounts. If necessary, small portions of positions may be sold to bring the cash balance to the level required for the automatic deduction of fees. It is understood that the payment of these fees will reduce the total investment return. It is also understood that our fees are in addition to any trading fees charged by broker/dealer, the custodian, separate account manager fees and mutual fund expenses.

Other Important Details

Office Hours: Monday through Friday, 8:30am to 5pm

Toll-Free Number: For your convenience, our toll-free number for calls from out-of-state is 888-374-0646

Local Number: 704-374-0646

Fax Number: 704-377-0746

E-mail Address: rinehart@wealthmanagement.com

Web Page: www.rinehartwealthmanagement.com

Privacy Disclosure Statement

Rinehart Wealth Management maintains strict confidentiality policies and has in place procedural, electronic and physical safeguards to protect your personal, private information.

We collect certain information about you and your financial situation, including names, addresses, social security numbers, assets, income, cash flow and investment objectives. In the course of our service to you, we also track transactions, basis, use of accounts and products preferred. We share client information that is necessary to effect, administer, document or enforce a transaction as you have directed or authorized us to do so. **We do not disclose any information with any person or firm for marketing purposes.**

This disclosure is made pursuant to the Gramm-Leach-Bliley Act and Regulation S-P (Privacy of Consumer Financial Information), as issued by the Securities and Exchange Commission. It is important to note that the relationship you have with custodian where your assets are held is independent of that with Rinehart Wealth Management. Each brokerage has its own privacy policies and disclosures, as distributed to clients.

If you have any questions, please contact us via phone, fax, e-mail, or postal address.

521 East Morehead Street • Suite 580 • Charlotte, NC 28202 • (704) 374-0646 • Fax (704) 377-0746 Rinehart Wealth Management is a Registered Investment Advisor