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UNITED STATES SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

CIVIL ACTION CASE NO.

v.

2:04 cv 739

BRADLEY T. SMITH, CONTINENTAL MIDWEST FINANCIAL, INC., BANKSTOCK INVESTMENT PARTNERS SERIES #1, LP, SCIOTO NATIONAL, INC. AND BANCSHAREHOLDERS OF AMERICA, INC.,

MAGISTRATE JUDGE ABEL

Defendants.

# COMPLAINT FOR TEMPORARY RESTRAINING ORDER, PRELIMINARY AND PERMANENT INJUNCTIONS, AND OTHER EQUITABLE RELIEF

Plaintiff United States Securities and Exchange Commission (the "Commission") alleges as follows:

### **SUMMARY**

1. Since 2002, Defendant Bradley T. Smith ("Smith") has raised approximately \$3.3 million through private offerings of securities issued by business entities under his ownership and control, including Defendants Continental Midwest Financial Inc. ("Continental"), Bankstock Investment Partners Series #1, LP (the "Partnership"), and Scioto National, Inc. ("Scioto") (together with Bancshareholders of America, Inc., referred to herein as the "Entity Defendants"). The offering memoranda

for each of these private securities offerings told investors that the issuing entity would use the proceeds primarily to purchase stock in small and mid-cap banks.

- 2. Despite representing to investors that the proceeds from the offerings would be invested in small bank stock, Smith and the Entity Defendants have used large amounts of the offering proceeds for other purposes. Instead of investing 70 to 80% of the offering proceeds as promised, Smith and the Entity Defendants have used the investor funds to pay Smith's personal expenses, including his house payments and credit card charges for everything from groceries to dating services, and expenses associated with his various businesses, such as rent for his office space and employee salaries. In short, Smith told investors he would use their money for one purpose but then actually used it for another, *i.e.*, as his own personal piggybank.
- 3. The Commission brings this action to put an immediate stop to Smith's and the Entity Defendants' fraudulent offer and sale of securities, and misuse of investor funds. The Commission seeks a temporary restraining order and preliminary and permanent relief enjoining Smith and the Entity Defendants from future violations of the federal securities laws, as well as an asset freeze to avoid dissipation of assets pending the resolution of this action and such other ancillary and equitable relief as is sought herein and may be appropriate.

## **DEFENDANTS**

4. Smith, age 56, has been involved in the brokerage industry since the early 1970s and specializes in small community bank stocks. He resides in Columbus, Ohio and conducts his business from offices at 6457 Reflections Drive, Suite 200, Dublin, Ohio 43017. Smith is the President and CEO of BancShares First, Inc. ("BancShares

First"), an NASD-registered broker-dealer, and Defendant Bancshareholders of America (the "Adviser"), an Ohio-licensed investment adviser. Smith also serves as Chairman, President and sole director of Defendants Continental and Scioto.

- 5. Continental is a Florida corporation with its principal place of business at 6457 Reflections Drive, Suite 200, Dublin, Ohio 43017. Continental was founded by Smith in 2002. Smith is the Chairman, President, Treasurer and sole director of Continental. Continental is in the business of investing in financial services companies and small banks located primarily in the Midwest.
- 6. Scioto is a Florida corporation with its principal place of business at 6457 Reflections Drive, Suite 200, Dublin, Ohio 43017. Scioto was founded by Smith in 2004. Smith is the Chairman, President, Treasurer and sole director of Scioto. Scioto is in the business of investing in financial services companies and small banks located primarily in the Midwest.
- 7. The Partnership is a Delaware limited partnership with its principal place of business at 6457 Reflections Drive, Suite 200, Dublin, Ohio 43017. The Partnership was founded by Smith in 2003. The general partner for the Partnership is the Adviser.
- 8. The Adviser is a Florida corporation with its principal place of business at 6457 Reflections Drive, Suite 200, Dublin, Ohio 43017. The Adviser was founded by Smith in 1998 and has been a registered financial advisor in the state of Ohio since 2001. The Advisor has two clients: the Community Bank Stock Equity Trust (the "Trust") and the Partnership. Smith is the President and an owner of the Adviser.

## JURISDICTION AND VENUE

- 9. The Commission brings this action pursuant to the authority conferred on it by Section 20(b) of the Securities Act of 1933 (the "Securities Act") [15 U.S.C. § 77t(b)], Sections 21(d) and (e) of the Securities Exchange Act of 1934 (the "Exchange Act") [15 U.S.C. §§ 78u(d) and 78u(e)], and Section 209(d) of the Investment Advisers Act of 1940 (the "Advisers Act") [15 U.S.C. § 80b-9(d)].
- 10. The Court has jurisdiction over this action pursuant to Section 22(a) of the Securities Act [15 U.S.C. § 77v(a)], Section 27 of the Exchange Act [15 U.S.C. §78aa], Section 214 of the Advisers Act [15 U.S.C. § 80b-14] and 28 U.S.C. §1331.
- 11. Venue is proper in this Court pursuant to Section 22(a) of the Securities

  Act [15 U.S.C. § 77v(a)], Section 27 of the Exchange Act [15 U.S.C. § 78aa], and Section

  214 of the Advisers Act [15 U.S.C. § 80b-14].
- 12. The acts, practices and courses of business constituting the violations alleged herein occurred within the jurisdiction of the United States District Court for the Southern District of Ohio and elsewhere.
- 13. Defendants, directly and indirectly, have made, and are making, use of the means and instrumentalities of interstate commerce and of the mails in connection with the acts, practices and courses of business alleged herein in the Southern District of Ohio and elsewhere.

## **FACTS**

## Offer and Sale of Invesments in Continental, the Partnership and Scioto

- 14. Smith holds himself out to investors as a specialist in small bank stocks. His business consists primarily of establishing and operating private companies whose stated purpose is to serve as vehicles for investors to buy small community bank stock.
- 15. Since 2002, Smith has established four new businesses which have made private offerings of securities: Continental, the Trust, the Partnership and Scioto. In connection with each of these private securities offerings, Smith and the issuing entities represented to investors that the issuer would use the offering proceeds to purchase small bank stocks. These four entities controlled by Smith have raised approximately \$3.3 million through these four private securities offerings. This action focuses on three of the four private offerings as described below.

### Continental

- 16. Beginning in July 2002 and continuing until September 2003, Continental held a private offering of its common stock. Continental officers, including Smith, sold Continental stock. Investors were provided with a private offering memorandum, dated July 22, 2002.
- 17. According to the private offering memorandum, a maximum of \$2.27 million would be raised through the offering for the purpose of investing in "financial services companies and minority interests in small banks located primarily in the Midwest."

- 18. The private offering memorandum contains a section entitled "Estimated Use of Proceeds," which provides that \$1.85 million, or over 80% of the proceeds, will be used for the "purchase of stock in small banks."
- 19. Smith personally sold Continental stock to at least 7 investors. In total, the offering raised \$1,353,803 from 54 investors. The proceeds from the Continental private offering were deposited into a checking account at U.S. Bank. Some portion of the proceeds were later diverted into two other checking accounts. Smith had checkwriting authority for each of the three Continental bank accounts.
- 20. Contrary to the representations in its private offering memorandum,

  Continental did not use over 80% of the proceeds from the offering to buy small bank

  stock. Instead, Smith individually and through his control of Continental as the

  Chairman, President, Treasurer and sole director used the funds in Continental's bank

  accounts to pay personal expenses and the business expenses of his other businesses. For

  example, Smith used \$111,210 to pay himself and his employees; he used \$119,712 to

  pay taxes; he used \$51,825 to pay rent for his offices; and he used \$133,532 to pay his

  own American Express bills, including clearly personal charges for men's clothing,

  nutritional supplements, and a dating/escort service.
- 21. Only \$123,000, or roughly 9%, of the funds raised in the Continental private offering were invested in small bank stock as represented in the offering memorandum. Virtually all of those investments were subsequently liquidated, and the proceeds used by Smith to pay additional personal and unrelated business expenses. As of June 30, 2004, the Continental investments were worth approximately \$10,000.

## The Partnership

- 22. Beginning in December 2003 and continuing to the present, the Partnership engaged, and is engaging, in a private offering of limited partnership interests. The limited partnership interests are sold by its general partner, the Adviser. The offering remains open. To date, the Partnership has raised at least \$575,000 from 15 investors.
- 23. Investors in the Partnership were provided with a private offering memorandum, dated December 31, 2003. The private offering memorandum states that the proceeds from the offering will be invested in small bank stocks and that the Adviser is entitled to a fee of 1% of the assets annually.
- 24. The private offering memorandum for the Partnership further states that the Partnership does not pay taxes and that all gains will be distributed to the partners for tax purposes.
- 25. The Partnership is controlled by its general partner, the Adviser.

  According to the offering memorandum, the general partner will make all investment decisions for the Partnership, administer the affairs of the Partnership and has unlimited authority to administer the financial activities of the Partnership.
- 26. Approximately \$500,000 of the proceeds from the private offering of interests in the Partnership is held in a custodial account at U.S. Bank. The remainder is in a U.S. Bank checking account. Smith is an authorized signatory for these U.S. Bank accounts.

- 27. To date, approximately \$173,000 of the proceeds from the Partnership private offering have been invested in small bank stocks. Upon information and belief, the remainder is held in cash.
- 28. On April 9, 2004, there was a \$50,000 transfer out of the custodial account. The money was transferred to the IRS to pay "federal individual income tax."

  Scioto
- 29. From January 2004 through the present, Scioto has engaged, and is engaging in, a private offering of its common stock. Scioto officers, including Smith, have sold Continental stock in the offering. The offering remains open. As of June 30, 2004, Scioto had raised approximately \$798,000 from 28 investors.
- 30. Each of the investors in the offering received a private offering memorandum dated January 9, 2004. The private offering memorandum states that the company's purpose to invest in "financial services companies and minority interests in small banks located in the Midwest."
- 31. The private offering memorandum for Scioto further states that a maximum of \$1,008,000 would be raised and that \$700,000, or approximately 70% of the proceeds, would be used for the "purchase of stock in small banks."
- 32. Contrary to the representations in the private offering memorandum, Scioto did not use 70% of the proceeds from the offering to buy small bank stock.

  Instead, Smith individual and through his control as the Chairman, President, Treasurer and sole director of Scioto has used the funds in Scioto's bank accounts to pay personal expenses and the business expenses of his other businesses.

- 33. The proceeds from the Scioto offering have been deposited into a U.S. Bank bank account. As of June 30, 2004, \$140,000 (or roughly 17%) had been transferred to investment accounts. Over \$454,000 has been transferred to Continental accounts and most has been used for payroll, rent and Smith's American Express bills. For example, Smith used funds from the Scioto offering, funneled through the Continental accounts, to pay \$6,089 for clothing, \$225 for car washes and \$339 for nutritional supplements. Smith also used \$254,502 to pay himself and his employees, and \$16,975 for rent.
- 34. In addition, \$30,000 was used to pay back one of Smith's employees who had loaned money to Continental and \$30,000 was used to pay for a Marco Island marketing event which Smith sponsored in January 2004.

# Misrepresentations of Material Fact

- 35. From at least July 2002 to September 2003, Smith and Continental, in connection with the offer and sale of Continental stock, made material misrepresentations to investors. Smith and Continental misrepresented that Continental's purpose was to invest in small banks, and that the majority of the funds Continental raised would be so invested. Smith and Continental knew or were reckless in not knowing that they used investor funds in a manner inconsistent with the representations they had made in offering and selling Continental stock.
- 36. From at least December 2003 to the present, Smith, the Partnership and the Adviser, in connection with the offer and sale of limited partnership interests in the Partnership, made and are making, material misrepresentations to investors. Smith, the

Partnership and the Adviser misrepresented that the proceeds of the offering, except for a management fee for the Adviser, would be invested in small bank stocks and that the Partnership would not pay taxes. Smith, the Partnership and the Adviser knew or were reckless in not knowing that they used investor funds in a manner inconsistent with the representations they had made in offering and selling limited partnership interests in the Partnership.

- 37. From at least January 2004 to the present, Smith and Scioto, in connection with the offer and sale of Scioto stock, made and are making, numerous material misrepresentations to investors. Smith and Scioto misrepresented that Scioto's purpose was to invest in small banks and that the majority of the funds Scioto raised would be so invested. Smith and Scioto knew or were reckless in not knowing that they used investor funds in a manner inconsistent with the representations they had made in offering and selling Scioto stock.
- 38. These misrepresentations are material and go to the heart of the investments. A reasonable investor would want to know that the funds intended for investment in small bank stocks were diverted for Smith's personal use and to pay unrelated business expenses.

## The Threat of Ongoing Solicitation and Use

- 39. There is a reasonable likelihood that Smith and the Entity Defendants will engage in future violations of the securities laws.
- 40. The Partnership and Scioto are continuing to solicit new investors. Smith and the Entity Defendants are likely to misappropriate additional investor funds raised

through the sale of securities. Smith has been spending between \$70,000 and \$100,000 per month of investor funds to pay his personal expenses and to keep his various businesses operating. On information and belief, Smith will further deplete investor funds on August 12, 2004, when he causes such funds to be used to pay payroll and other expenses of his businesses.

# COUNT I Against All Defendants for Violations of Section 17(a)(1) of the Securities Act

- 41. Paragraphs 1 through 40 are realleged and incorporated by reference herein.
- 42. At the times alleged in this Complaint, Defendants, in the offer and sale of securities in the form of stock and limited partnership interests, by the use of the means and instruments of transportation and communication in interstate commerce and by the use of the mails, directly and indirectly, have employed and are employing devices, schemes and artifices to defraud, all as more fully described above.
- 43. In the offer and sale of securities described above and as part of the scheme to defraud, Defendants have made and are making false and misleading statements of material fact or have omitted and are omitting to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading to investors and prospective investors regarding, among other things, the use of investor funds.
- 44. Defendants knew or were reckless in not knowing that the statements described herein were materially false and misleading.

45. By reason of the activities described herein, Defendants have violated and are violating Section 17(a)(1) of the Securities Act [15 U.S.C. § 77q(a)(1)].

# COUNT II Against All Defendants for Violations of Section 17(a)(2) and 17(a)(3) of the Securities Act

- 46. Paragraphs 1 through 45 are realleged and incorporated by reference herein.
- 47. At the times alleged in this Complaint, Defendants, in the offer and sale of securities in the form of stock and limited partnership interests, by the use of the means or instruments of transportation and communication in interstate commerce and by the use of the mails, directly and indirectly, have obtained and are obtaining money and property by means of untrue statements of material facts or omissions to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading; and have engaged and are engaging in transactions, practices or courses of business which operated and will operate as a fraud and deceit upon purchasers and prospective purchasers of securities.
- 48. By reason of the activities described herein, Defendants have violated and are violating Section 17(a)(2) and 17(a)(3) of the Securities Act [15 U.S.C. § 77q(a)(2) and 77q(a)(3)].

# COUNT III Against All Defendants for Violations of Section 10(b) of the Exchange Act and Rule 10b-5 Thereunder

- 49. Paragraphs 1 through 48 are realleged and incorporated by reference as if set forth fully herein.
- 50. At the times alleged in the Complaint, Defendants, in connection with the purchase and sale of securities in the form of stock and limited partnership interests, by the use of the means and instrumentalities of interstate commerce and of the mails, directly and indirectly, have employed and are employing devices, schemes and artifices to defraud; have made and are making untrue statements of material fact and have and are omitting to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading; and have engaged and are engaging in acts, practices and courses of business which have operated and will operate as a fraud and deceit upon purchasers and sellers of such securities.
- 51. Defendants knew or were reckless in not knowing that the statements or omissions described herein were materially false or misleading.
- 52. By reason of the activities described herein, Defendants violated and are violating Section 10(b) of the Exchange Act [15 U.S.C. § 78j(b)] and Rule 10b-5 [17 C.F.R. §240.10b-5] thereunder.

### **COUNT IV**

Against Defendant Bancshareholders of America, Inc. for Violations of Section 206(1) and (2) of the Investment Advisors Act of 1940

- 53. Paragraphs 1 through 52 are realleged and incorporated by reference herein.
- 54. At all times alleged in the Complaint, Defendant Adviser has been a licensed investment advisor in the state of Ohio and has served as the general partner of the Partnership. The Adviser manages the investments of the Partnership in exchange for compensation in the form of a management fee.
- 55. Defendant Adviser, by the use of the means and instrumentalities of interstate commerce and of the mails, directly and indirectly, has employed and is employing devices, schemes and artifices to defraud its clients and prospective clients; and has engaged and is engaging in transactions, practices, and courses of business which operate as a fraud or deceit upon its clients and prospective clients.
- 56. By reason of the activities described herein, the Adviser has violated and is violating Sections 206(1) and (2) of the Investment Advisors Act of 1940 [15 U.S.C. § 80b-6].

### PRAYER FOR RELIEF

WHEREFORE, the Commission requests that the Court:

I.

Find that Defendants committed the violations alleged above.

II.

Grant a Temporary Restraining Order and Orders of Preliminary and Permanent Injunction, in a form consistent with Rule 65(d) of the Federal Rules of Civil Procedure,

restraining and enjoining Defendants Smith, Continental, the Partnership, Scioto and the Adviser, their officers, agents, servants, employees, attorneys and those persons in active concert or participation with them who receive actual notice of the Temporary Restraining Order and Orders of Preliminary and Permanent Injunction, by personal service or otherwise, and each of them, from, directly or indirectly, engaging in the acts, practices or courses of business described above, or in conduct of similar purport and object, in violation of Sections 17(a)(1), 17(a)(2) and 17(a)(3) of the Securities Act [15 U.S.C. §§77q(a)(1), 77q(a)(2) and 77q(a)(3)] and Section 10(b) of the Exchange Act [15 U.S.C. §78j(b)] and Rule 10b-5 [17 C.F.R. §240.10b-5] thereunder.

III.

Grant a Temporary Restraining Order and Orders of Preliminary and Permanent Injunction, in a form consistent with Rule 65(d) of the Federal Rules of Civil Procedure, restraining and enjoining Defendant Adviser, its officers, agents, servants, employees, attorneys and those persons in active concert of participation with them who receive actual notice of the Temporary Restraining Order and Orders of Preliminary and Permanent Injunction, by personal service or otherwise, and each of them, from, directly or indirectly, engaging in the acts, practices or courses of business described above, or in conduct of similar purport and object, in violation of Sections 206(1) and (2) of the Advisers Act [15 U.S.C. § 80b-6(1) and (2)].

IV.

Grant an Order requiring Defendants Smith, Continental, the Partnership, Scioto, and the Adviser to disgorge all profits or proceeds that they have received as a result of the acts and courses of conduct complained of herein, with prejudgment interest.

V.

Grant an Order prohibiting Defendants Smith, Continental, the Partnership, Scioto and the Adviser, their officers, agents, servants, employees, attorneys, and those persons in active concert or participation with them who receive actual notice of the Temporary Restraining Order, the Order of Preliminary Injunction and the Order of Permanent Injunction by personal service or otherwise, and each of them, from directly or indirectly,

- A. transferring, selling, assigning, pledging, dissipating, concealing or otherwise disposing of in any manner, any funds, assets, accounts, or other property belonging to, or in the possession, custody or control of the Defendants, wherever located, and
- B. destroying, mutilating, concealing, altering or disposing of in any manner, any of the books, records, documents, correspondence, brochures, manuals, obligations or other property (including records contained on any computer or computer diskette) pertaining to the offer and sale of securities of Continental, the Partnership, Scioto or the Trust, wherever located.

VI.

Grant an Order requiring Defendants Smith, Continental, the Partnership, Scioto and the Adviser, to:

- A. produce to the Plaintiff, within four days of the issuance of the Temporary

  Restraining Order, all current accountant's reports, bank statements,

  documents indicating title to real or personal property, and any other

  indicia of ownership or interest in property of any of the Defendants,

  which indicia of ownership or interest are now in the Defendants' actual or

  constructive possession;
- B. produce to the Plaintiff, within four days of the issuance of the Temporary Restraining Order, all books, records and other documents in their actual or constructive possession relating to the offer or sale of securities issued by Continental, the Trust, the Partnership and Scioto; and
- C. provide to the Court, within four days of issuance of the Temporary

  Restraining Order, an accounting of all funds received from investors in

  connection with the investments in the private securities offerings of

  Continental, the Trust, the Partnership and Scioto, the uses to which such
  investor funds were put and the amounts of any remaining such funds and
  their location, and an accounting of any remaining assets of the

  Defendants, and their location; provided, however, that nothing in the

  Order shall be construed to require Defendants to abandon any
  constitutional or other legal privilege which they may have available to
  them.

#### VII.

Grant an Order directing the Defendants to pay civil fines and/or penalties pursuant to Section 20(d) of the Securities Act [15 U.S.C. §77t(d)], Section 21(d)(3) of

the Exchange Act [15 U.S.C. §78u(d)(3)], and Section 209(e) of the Advisers Act [15 U.S.C. § 80b-9(e)].

VIII.

Retain jurisdiction of this action in accordance with the principals of equity and the Federal Rules of Civil Procedure in order to implement and carry out the terms of all orders and decrees that may be entered or to entertain any suitable application or motion for additional relief within the jurisdiction of this Court.

IX.

Grant Orders for such further relief as the Court may deem appropriate.

Dated: August 11, 2004

Respectfully submitted,

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