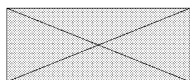


**To:** Kanav Kariya[kakariya@jumptrading.com]  
**From:** Do Kwon  
**Sent:** 2021-07-07T22:42:14-04:00  
**Importance:** Normal  
**Subject:** Re: Call notes for tomorrow  
**Received:** 2021-07-07T22:42:14-04:00

[This message has originated from an **EXTERNAL SENDER**]

Hey Kanav, reverted on tg!



**Do Kwon (권도형)**  
Co-founder & CEO  
**M** +82 10 9281 6062 | **Telegram** @dokwon  
**Website:** <https://terra.money>

On Thu, Jul 08, 2021 at 10:54 AM, Kanav Kariya <[kakariya@jumptrading.com](mailto:kakariya@jumptrading.com)> wrote:

Not sure if you've had a chance to check Signal. Let me know when's a good time to chat,.  
I'll ping something in the calendar

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**From:** Kanav Kariya <[kakariya@jumptrading.com](mailto:kakariya@jumptrading.com)>  
**Sent:** Monday, July 5, 2021 11:32:42 PM  
**To:** Do Kwon <[do@terra.money](mailto:do@terra.money)>  
**Subject:** Re: Call notes for tomorrow

Do, sorry I missed this. Been a couple crazy days. Give me a call when you can

**From:** Do Kwon <[do@terra.money](mailto:do@terra.money)>  
**Sent:** Wednesday, June 30, 2021 5:49:48 AM  
**To:** Kanav Kariya <[kakariya@jumptrading.com](mailto:kakariya@jumptrading.com)>  
**Subject:** Call notes for tomorrow

[This message has originated from an **EXTERNAL SENDER**]

Hi Kanav -

Sorry for missing your call yesterday. Please call me sometime my morning tomorrow after 10am - I'm pretty widely available. Just wanted to jot down some notes around discussion items to focus the discussion.

**PLAINTIFF'S  
EXHIBIT  
P259  
23-cv-1346 (JSR)**

### 1/ Luna loan agreement

As you know, increasing circulating supply has been a constant point of criticism from our community - it's something all ecosystems deal with, but in our case the objection was particularly pronounced given Luna is a "diminishing supply" memecoin.

To that end, we are trying to be disciplined in controlling the pace at which locked tokens enter circulating supply - we think something to the order of 30-35M tokens a year is reasonable (a little less than 10% of expected float adjusted for UST growth).

In light of this, we propose we issue the loan agreement to 1.2M Luna per month until the total number of expected tokens have been delivered - this reflects around 14.4M tokens per year, or 40-50% of expected circulating supply increase. Let me know if you are amenable to this.

Further, we've paused all distributions of the Luna token to employees and investors during the tax audit to allay authorities' capital flight concerns. We ask this new agreement kick in in September, given the audit is expected to complete on August 23rd.

### 2/ PrimeTrust UST liquidity provision

We are in the closing phases of launching a fiat enabled savings SDK for Anchor with PrimeTrust (see Compound's competing product launch announcement [here: https://twitter.com/compoundfinance/status/1409590399794962435](https://twitter.com/compoundfinance/status/1409590399794962435)).

To be able to launch this, we need a third party market maker to keep UST in PrimeTrust's account to be able to satisfy user orders. (See flow of funds [here](#)) The reason we are not able to do this ourselves is because given we are the "issuer" of UST, it could seem as though we are offering unlicensed money transmitter services in the United States.

The lift we would need from you is simple -

- 1) TFL will lend you UST inventory in 30-50M clips
- 2) You deposit this UST in PrimeTrust - when users buy UST from PrimeTrust, PT credits your account with USD and withdraws UST to send to users.
- 3) When the balance falls below 10M UST, we repeat 1 and 2 - we come up with a reasonable schedule for you send us UST sale proceeds in 1 in USDC.

We do not have any other trading firms with which we have enough incentive alignment to trust with large balances of funds, so it is mission critical for Anchor for Jump to be able to fill this role. We will work with you such that the lift / work needed from jump's side is minimal.

### 3/ Jump validator & public support

Initial PR efforts for the firm are probably going to pyth and wormhole, but I think it would be strong validation of UST as an unbiased, decentralized algo stablecoin if Jump started to be

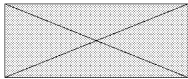
more publicly visible and vocal of its support behind the project. Think a good starting point is:

- 1) an open invitation on Twitter for new projects building on Terra stablecoins to reach out to jump trading for liquidity support across the terra / ethereum and solana projects, and perhaps a small grants program jointly funded to encourage development
- 2) setting up and announcing the launch of its validator

I've started a dialog with Brian (our comms head) on a sustained content stream for Pyth and Wormhole from our side, so efforts here will be reciprocal.

Looking forward to chatting!

-Do



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