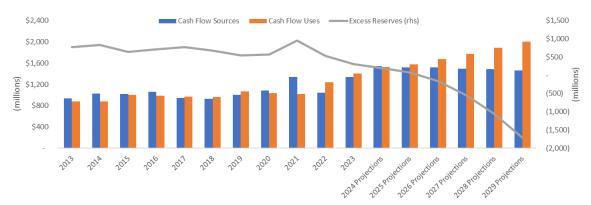
Exhibit 3 – Supporting Charts

Chart 1: FINRA & Member Expenses



Notes: Member expenses reflect FOCUS Expenses, which are supplied by individual firms and aggregated for analysis purposes. FINRA expenses represent the total expenses shown in FINRA's public Annual Financial Reports excluding FINRA Investor Education Foundation and FINRA CAT, LLC.

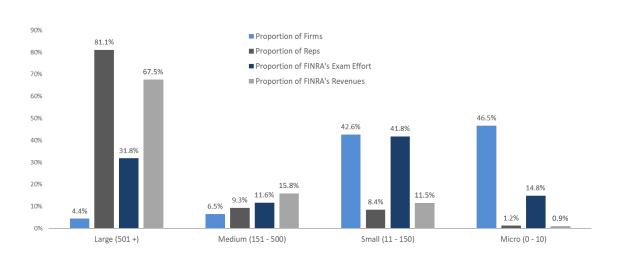
Chart 2: Cash Flow Sources, Cash Flow Uses, Excess Reserve Balance (excludes fee increase)



Notes: Cash Flow Sources Include all operating revenues, fines, and investment returns. See <u>supra</u> note 10. for additional detail. Cash Flow Uses Include operating expenses, initiatives, and other uses. Excess Reserves represent the Reserve Balance less one year of FINRA's expenditures, or Cash Flow Uses, which serves as the target level of the Reserves based on FINRA's Financial Guiding Principles approved by FINRA's Board of Governors.

All data excludes FINRA Investor Education Foundation and FINRA CAT, LLC.

Chart 3: Member Firm Composition by Firm Size Category



70% ■ Proportion of Firms 61.4% ■ Proportion of Reps ■ Proportion of FINRA's Exam Effort ■ Proportion of FINRA's Revenues 44.7% 44.1% 43.3% 27.7% 30% 24.8% 12.9% 10.1% 10.8% 10% 4.8% 4.4% Retail Capital Mkts Diversified

Chart 4: Member Firm Composition by Business Model Category

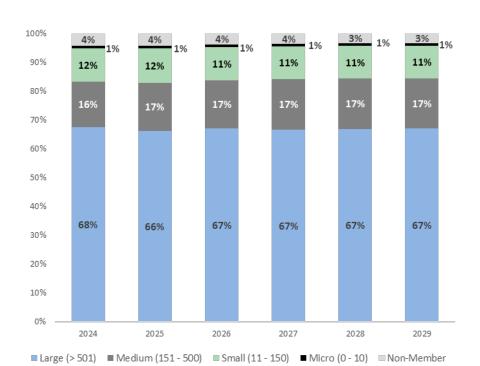
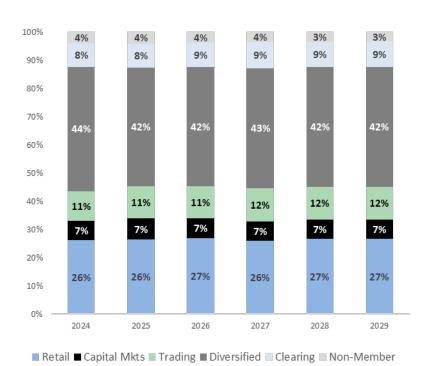


Chart 5: Percentages of Regulatory and Use-Based Fees by Firm Size Category

Chart 6: Percentages of Regulatory and Use-Based Fees by Business Model Category



Charts 7-10: Distribution of CAGRs for Each Firm Size Category

Chart 7: 2025-2029 Micro Firms CAGR Dispersion

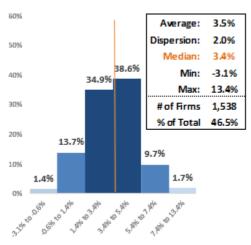


Chart 8: 2025-2029 Small Firms CAGR Dispersion

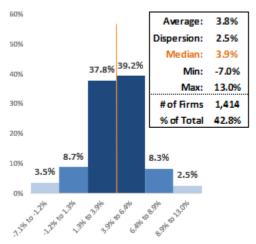


Chart 9: 2025-2029 Mid-Size Firms CAGR Dispersion

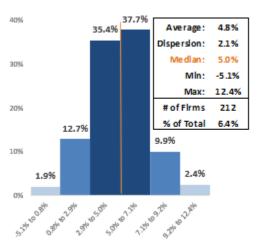


Chart 10: 2025-2029 Large Firms CAGR Dispersion

