

MEMORANDUM

TO: File No. S7-23-11

FROM: Rose Wells Division of Trading and Markets

DATE: January 10, 2012

SUBJECT: Meeting with the Committee of Annuity Insurers

On January 10, 2012, Commission staff met with representatives of the Committee of Annuity Insurers: Robert Rosenthal and Mary Block, MassMutual Financial Group; Jennifer Lewis and John Martinez, MetLife; and Holly Smith and Naseem Nixon, Sutherland Asbill & Brennan, LLP, to discuss the proposed amendments to the broker-dealer financial reporting rule (Release No. 34-64676).

Commission representatives included Mike Macchiaroli, Randall Roy, Mark Attar, and Rose Wells.