Refocusing the QRM/Securitization Debate

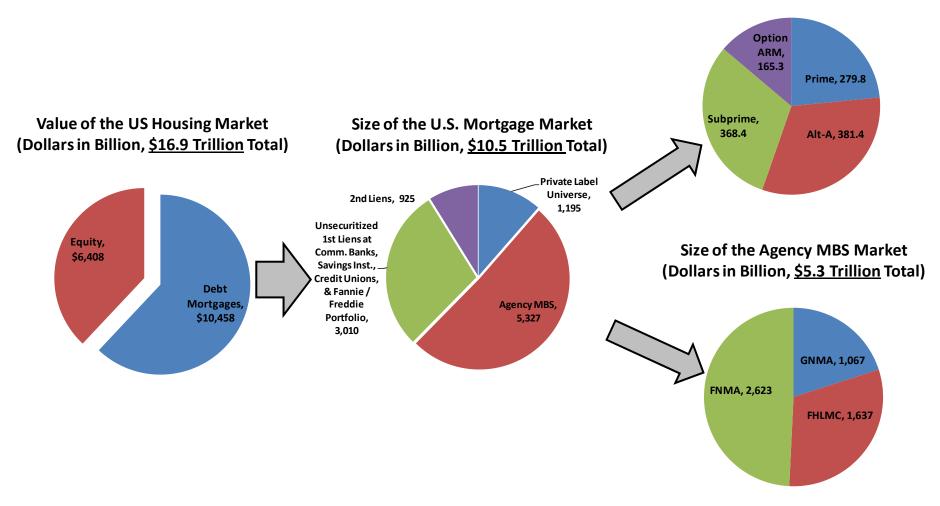
Laurie Goodman Senior Managing Director Amherst Securities

Washington, DC July 26-27, 2011



The US Mortgage Market Size Snapshot

Size of the Private Label Universe (Dollars in Billion, <u>\$1.2 Trillion</u> Total)



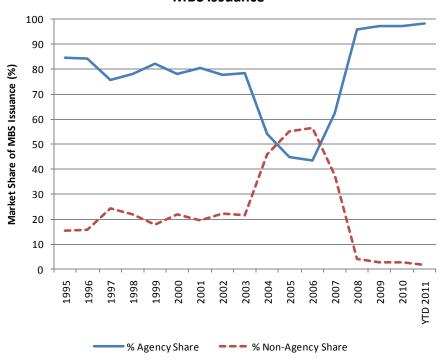
Source: Federal Reserve as of Q1 2011, Fannie Mae, Freddie Mac, Ginnie Mae, CoreLogic, Amherst Securities as of May 2011



Residential MBS Issuance In Securitizations

			% of Total MBS								
Date	Total MBS (\$million)	Total Agency MBS (\$ million)	GNMA	FHLMC	FNMA	Total Agency	Alt-A	Jumbo	Subprime	Other	Total Non- Agency
1995	318,058	269,077	22.9	27.0	34.7	84.6	0.2	8.1	5.6	1.5	15.4
1996	440,541	370,495	22.9	27.2	34.0	84.1	0.4	7.1	7.0	1.4	15.9
1997	487,016	367,697	21.3	23.5	30.7	75.5	1.3	10.3	11.7	1.2	24.5
1998	929,163	725,676	16.0	27.0	35.1	78.1	2.3	10.5	8.2	0.9	21.9
1999	832,977	685,540	18.2	28.0	36.1	82.3	1.4	9.0	6.7	0.6	17.7
2000	614,970	479,062	16.8	26.9	34.2	77.9	2.7	8.7	8.5	2.2	22.1
2001	1,354,819	1,087,920	12.7	28.8	38.8	80.3	0.8	10.5	6.4	2.0	19.7
2002	1,858,381	1,442,104	9.3	29.4	38.9	77.6	2.9	9.2	6.6	3.7	22.4
2003	2,718,170	2,131,045	8.0	26.3	44.1	78.4	2.7	8.7	7.2	3.0	21.6
2004	1,882,836	1,018,614	6.7	19.4	28.0	54.1	8.4	12.4	19.3	5.8	45.9
2005	2,156,007	965,891	4.0	18.5	22.3	44.8	15.4	13.0	21.6	5.2	55.2
2006	2,070,089	900,489	4.0	17.4	22.1	43.5	17.7	12.6	21.7	4.5	56.5
2007	1,867,676	1,161,694	5.3	23.8	33.1	62.2	13.4	9.7	10.8	3.9	37.8
2008	1,248,488	1,195,618	22.4	29.2	44.2	95.8	0.2	0.6	0.2	3.3	4.2
2009	1,735,385	1,687,890	25.0	27.6	44.8	97.3	0.0	0.1	0.0	2.6	2.7
2010	1,417,826	1,377,953	27.4	26.8	43.1	97.2	0.0	0.1	0.0	2.7	2.8
2007-Q1	537,136	265,345	3.4	21.3	24.7	49.4	18.0	11.2	16.5	4.9	50.6
2007-Q2	548,249	289,475	4.0	21.5	27.3	52.8	18.4	11.0	13.6	4.2	47.2
2007-Q3	433,291	308,936	6.1	25.7	39.5	71.3	8.8	9.3	6.2	4.4	28.7
2007-Q4	349,000	296,301	9.1	28.8	47.0	84.9	3.9	5.5	3.3	2.4	15.1
2008-Q1	345,325	323,224	11.2	33.6	48.8	93.6	0.1	1.6	0.6	4.1	6.4
2008-Q2	403,514	378,093	16.9	32.7	44.1	93.7	0.4	0.3	0.0	5.6	6.3
2008-Q3	256,132	253,827	31.8	25.6	41.7	99.1	0.0	0.2	0.0	0.7	0.9
2008-Q4	243,516	240,473	37.5	21.0	40.3	98.8	0.0	0.0	0.0	1.2	1.2
2009-Q1	351,600	346,729	25.4	29.5	43.7	98.6	0.0	0.0	0.0	1.4	1.4
2009-Q2	597,957	575,447	19.2	25.1	51.9	96.2	0.0	0.0	0.0	3.8	3.8
2009-Q3	457,980	449,426	28.0	26.7	43.5	98.1	0.0	0.0	0.0	1.9	1.9
2009-Q4	327,848	316,288	30.7	31.1	34.6	96.5	0.0	0.0	0.0	3.5	3.5
2010-Q1	310,872	301,940	29.0	28.2	39.9	97.1	0.03	0.0	0.0	2.8	
2010-Q2	296,153	284,940	32.6	25.4	38.2	96.2	0.0	0.6	0.0	3.1	3.8
2010-Q3	349,519	342,219	28.8	26.3	42.9	97.9	0.0	0.0	0.0	2.1	2.1
2010-Q4	461,282	448,854	21.8	27.1	48.5	97.3	0.0	0.0	0.0	2.7	2.7
2011-Q1	357,831	349,629	22.8	26.7	48.2	97.7	0.0	0.1	0.0	2.2	2.3
2011-Q2	234,170	230,791	31.1	26.3	41.1	98.6	0.0	0.0	0.0	1.4	1.4
2011-Apr	81,352	79,945	29.3	26.5	42.4	98.3	0.0	0.0	0.0	1.7	1.7
2011-May	72,791	71,671	32.8	26.5	39.2	98.5	0.0	0.0	0.0	1.5	1.5
2011-Jun	80,027	79,175	31.5	25.8	41.6	98.9	0.0	0.0	0.0	1.1	1.1

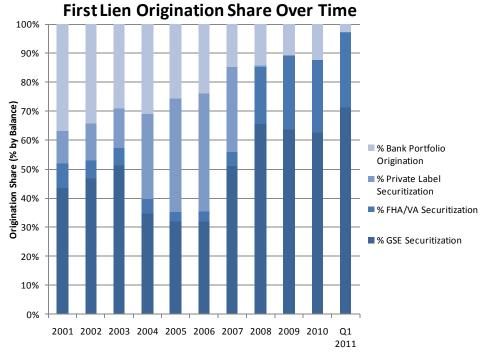
Agency / Non-Agency Market Share of Residential MBS Issuance



Source: Inside MBS & ABS, CoreLogic, Amherst Securities

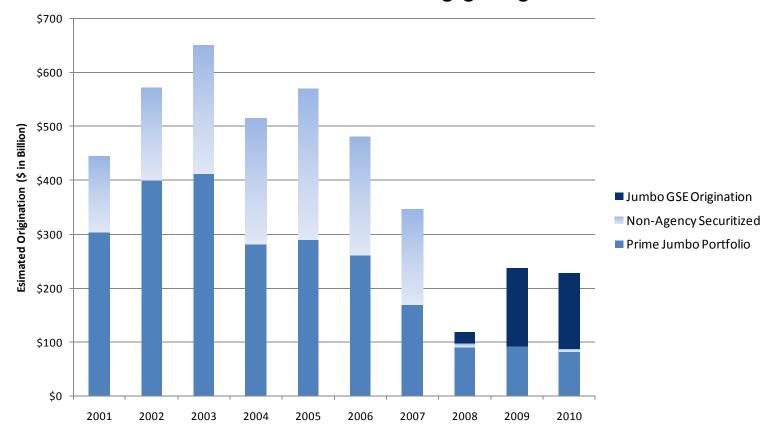
Origination And Securitization Volumes

							Т	Total GSE				Bank
				GSE		HA/VA		nd FHA/VA		ivate Label		Portfolio
		Total	Se	curitization	Sec	uritization	Se	curitization	Se	curitization	С	Prigination
Estimated originations 2001	\$	2,215.0	\$	965.0	\$	182.2	\$	1,147.2	\$	253.8	\$	813.0
% of Total Origination		100.0%		43.6%		8.2%		51.8%		11.5%		36.7%
Estimated originations 2002	\$	2,885.0	\$	1,347.5	\$	182.6	\$	1,530.1	\$	368.7	\$	983.6
% of Total Origination	Ψ	100.0%	Ψ	46.7%	Ψ	6.3%	Ψ	53.0%	Ψ	12.8%	Ψ	34.1%
70 Ci Total Oligination		100.070		1011 70		0.070		00.070		12.070		0 70
Estimated originations 2003	\$	3,945.0	\$	2,025.3	\$	231.4	\$	2,256.8	\$	536.5	\$	1,147.0
% of Total Origination		100.0%		51.3%		5.9%		57.2%		13.6%		29.1%
Estimated originations 2004	\$	2,927.0	\$	1,015.5	\$	143.8	\$	1,159.3	\$	858.6	\$	903.9
% of Total Origination		100.0%		34.7%		4.9%		39.6%		29.3%		30.9%
-					_							
Estimated originations 2005	\$	-,	\$	995.7	\$	96.9	\$	1,092.6	\$	1,221.0	\$	795.0
% of Total Origination		100.0%		31.9%		3.1%		35.0%		39.2%		25.5%
Estimated originations 2006	\$	2.983.0	\$	954.5	\$	97.2	\$	1.051.7	\$	1.207.3	\$	714.1
% of Total Origination	Ψ	100.0%	Ψ	32.0%	Ψ	3.3%	Ψ	35.3%	Ψ	40.5%	Ψ	23.9%
70 Ci Total Oligination		100.070		02.070		0.070		00.070		10.070		20.070
Estimated originations 2007	\$	2,431.0	\$	1,243.6	\$	115.5	\$	1,359.1	\$	715.0	\$	356.8
% of Total Origination		100.0%		51.2%		4.7%		55.9%		29.4%		14.7%
								-				
Estimated originations 2008	\$	1,485.0	\$	974.6	\$	291.4	\$	1,266.0	\$	9.2	\$	209.8
% of Total Origination		100.0%		65.6%		19.6%		85.3%		0.6%		14.1%
-												
Estimated originations 2009	\$	1,815.0	\$	1,155.8	\$	466.0	\$	1,621.8	\$	-	\$	193.2
% of Total Origination		100.0%		63.7%		25.7%		89.4%		0.0%		10.6%
Estimated originations 2010	¢.	1 550 0	¢.	976.2	¢.	200.4	¢.	1 264 2	or .	0.0	c	104.5
Estimated originations 2010	\$	1,559.0	\$		\$	388.1	\$	1,364.3	\$	0.2	\$	194.5
% of Total Origination		100.0%		62.6%		24.9%		87.5%		0.0%		12.5%
Estimated originations C1 2211	Α.	205.2	Φ.	004.0	Φ.	04.4	•	045 7 1	Φ		Φ.	0.01
Estimated originations Q1 2011 % of Total Origination	\$	325.0 100.0%	\$	231.6 71.3%	\$	84.1 25.9%	\$	315.7 97.2%	\$	0.3 0.1%	\$	8.9 2.8%
76 Or Total Origination		100.0%		11.3%		20.9%		31.2%		0.1%		2.0%



Can The Private Markets Provide Financing to Housing? Not Without Securitization

Estimated Prime Jumbo Mortgage Origination



Source: Inside MBS & ABS, CoreLogic, Amherst Securities

Sizing the Crisis

		Number of	% of		% by	WA MTM			3Mo
	DQ Status	Loans	Loans	Total Balance	Balance	LTV	3Mo cTr	3Mo vPr	D/TV
Total	NPL	4,501,006	8.2%	943,380,507,426	9.9%	118.5	-	-	-
Total	RPL	3,836,392	7.0%	653,918,485,660	6.9%	105.3	43.7%	2.7%	94.2%
Total	APL >120 MTM LTV	2,761,985	5.0%	542,840,326,323	5.7%	140.9	13.8%	5.7%	70.9%
Total	APL 100-120 MTM LTV	5,541,784	10.1%	1,088,499,455,331	11.4%	110.7	6.4%	7.5%	45.8%
Total	APL <=100 MTM LTV	38,427,579	69.8%	6,278,580,877,681	66.0%	68.6	2.2%	12.8%	14.9%
Grand Total		55,068,746		9,507,219,652,421			- ' <u></u>		

_	Estimated	Default Rate	Number of Hor	mes in Jeopardy
Total Number of Loans	Lower Bound Estimate	Reasonable Estimate	Lower Bound Estimate	Reasonable Estimate
4,501,006	80%	90%	3,600,805	4,050,906
3,836,392	50%	65%	1,918,196	2,493,655
2,761,985	25%	40%	690,496	1,104,794
5,541,784	10%	15%	554,178	831,268
38,427,579	4%	5%	1,537,103	1,921,379
		Total	8,300,779	10,402,001

		DQ Status	Number of Loans	% of Loans	Total Balance	% by Balance	WA MTM LTV	3Mo cTr	3Mo √Pr	3Mo D/TV
*	NonPLS	NPL	3,137,323	6.2%	573,778,827,117	6.9%	114.2	-	-	-
	NonPLS	RPL	2,899,014	5.7%	450,349,348,192	5.4%	100.2	42.7%	3.4%	92.6%
	NonPLS	APL >120 MTM LTV	2,363,876	4.7%	433,734,690,632	5.2%	148.9	12.3%	6.6%	65.1%
	NonPLS	APL 100-120 MTM LTV	5,226,689	10.4%	986,096,900,782	11.8%	106.7	5.7%	7.8%	42.2%
	NonPLS	APL <=100 MTM LTV	36,851,753	73.0%	5,883,920,719,767	70.7%	68.4	2.0%	12.7%	13.6%
	Subtotal		50.478.655		8.327.880.486.490					

Subtotal		4,590,091		1,179,339,165,931					
PLS	APL <=100 MTM LTV	1,575,826	34.3%	394,660,157,914	33.5%	71.9	5.8%	13.8%	29.7%
PLS	APL 100-120 MTM LTV	315,094	6.9%	102,402,554,549	8.7%	149.5	12.7%	4.8%	72.6%
PLS	APL >120 MTM LTV	398,109	8.7%	109,105,635,691	9.3%	108.9	19.6%	1.9%	91.1%
PLS	RPL	937,378	20.4%	203,569,137,468	17.3%	116.5	45.8%	1.0%	97.8%
PLS	NPL	1,363,683	29.7%	369,601,680,309	31.3%	125.3	-	-	-
	DQ Status	Number of Loans	% of Loans	Total Balance	% by Balance	WA MTM LTV		3Mo √Pr	3Mo D/TV

The estimated default rates used in the "reasonable" calculation are more conservative than what is currently being experienced

Assumes no change in overall housing prices, interest rates, or new home construction

Legend:

NPL = Non-Performing Loans

RPL = Re-Performing Loans

APL = Always Performing Loans

Non-PLS = Agency/Portfolio Loans

PLS = Private Label Securitized Loans

cTr = Annualized Monthly New Default Transition Rate

vPr = Annualized Voluntary Prepay Rate

D/TV = cTr / (cTr + vPr)

^{* -} CoreLogic reports on approximately 60% of the non-PLS universe, which is extrapolated to the entire mortgage market Source: CoreLogic, Amherst Securities as of June 2011



A Breakdown of Non-Performing Loans

Total Mortgage Market										
% of										
NPL Status	Count	Loans		Balance	Balance					
60 Days DQ	606,958	13.5%	\$	104,203,035,359	11.0%					
90+ Days DQ	1,777,636	39.5%	\$	380,171,729,680	40.3%					
Foreclosure	1,804,899	40.1%	\$	395,424,872,404	41.9%					
REO	311,514	6.9%	\$	63,580,869,983	6.7%					
Grand Total	4,501,006	100.0%	\$	943,380,507,426	100.0%					

	Non-PLS Universe *									
% of										
NPL Status	Count	Loans		Balance	Balance					
60 Days DQ	467,030	14.9%	\$	74,343,065,199	13.0%					
90+ Days DQ	1,227,805	39.1%	\$	233,356,190,337	40.7%					
Foreclosure	1,250,277	39.9%	\$	235,779,138,297	41.1%					
REO	192,211	6.1%	\$	30,300,433,282	5.3%					
Subtotal	3,137,323	100.0%	\$	573,778,827,115	100.0%					

	PLS Ur	niverse		
		% of		% of
NPL Status	Count	Loans	Balance	Balance
60 Days DQ	139,928	10.3%	\$ 29,859,970,159	0.08079
90+ Days DQ	549,831	40.3%	\$ 146,815,539,343	39.7%
Foreclosure	554,622	40.7%	\$ 159,645,734,107	43.2%
REO	119,302	8.7%	\$ 33,280,436,701	9.0%
Subtotal	1,363,683	100.0%	\$ 369,601,680,309	100.0%

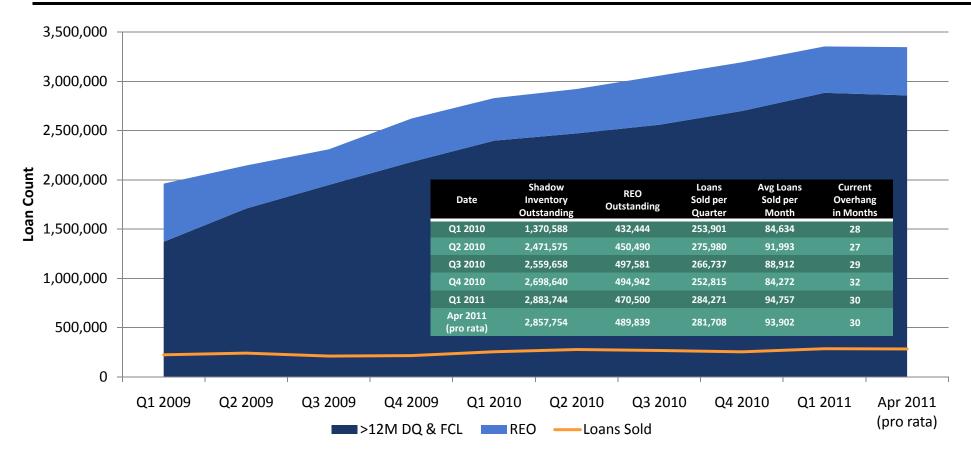
Legend:

REO = Real Estate Owned

^{* -} CoreLogic reports on approximately 60% of the non-PLS universe, which is extrapolated to the entire mortgage market Source: CoreLogic, Amherst Securities as of June 2011



Growth of the Shadow Inventory



- Despite Liquidations averaging 90k per month, since January 2009 the balance of the Shadow Inventory (loans greater than 12 months DQ, loans in foreclosure and REO properties) has increased by an average of 60k each month
- These figures DO NOT include any contribution from borrowers less than 12 months DQ, who have a very substantial chance of entering the Shadow Inventory over the next year, or re-performing borrowers, who have a reasonable chance of becoming delinquent again over the near term
- Current Overhang₌ (Shadow Inventory Outstanding + REO Outstanding) divided by Avera ge Loans Sold Per Month



Mortgage Market Math: Supply/Demand Gap

 10.40 million homes are at risk of default over the next 6 years. Even if we try to be extremely conservative we can't get the number below 8.3 million units.

Estimate of Supply (per Year) 1.38 – 1.73 million distressed units per year 0.40 million units new construction 1.78 – 2.13 million units total annual supply Estimate of Housing Demand (per Year) 0.60 million demand due to demographics (1.00 million housing formation x 0.60 home ownership) 0.40 million obsolescence 0.20 million second home purchase 1.20 million units total annual demand 1.78 - 2.13 million total supply per year 1.20 million total demand per year 0.58 - 0.93 million units net annual supply Over the next 6 years: 3.5 - 5.6 million units

To solve the housing crisis you must create 3.5 to 5.6 million units of housing demand over the next 6 years.

Source: CoreLogic Prime Servicing Database, CoreLogic Securitized Loan Database, Amherst Securities

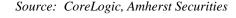


The Supply & Demand Function of Housing Is Broken

Status since June 2007	Loan Count	% of Loans
Prepaid	19,892,400	36%
Never 90 days DQ	24,549,503	45%
Reached 90+ DQ	7,400,774	14%
Defaulted	2,954,733	5%
Total Universe as of June 2007	54,797,410	100%

Based upon payment history of mortgages originated before June 2007, 19% of all homeowners NO LONGER QUALIFY for a mortgage loan based solely upon Payment History.

We have only liquidated ~26% of the loans that are in trouble

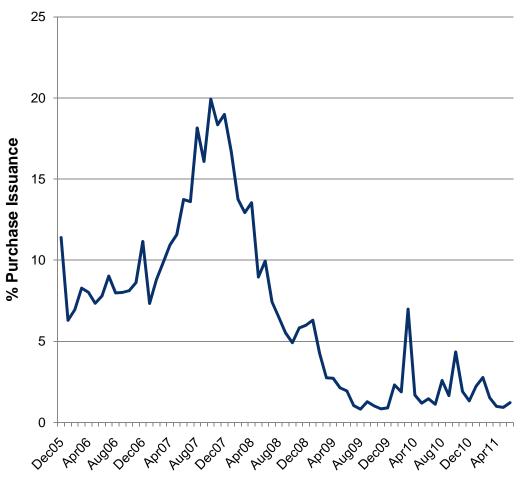


GSE Origination Characteristics Are Quite High

Origination Characteristics (excluding HARP refi loans)

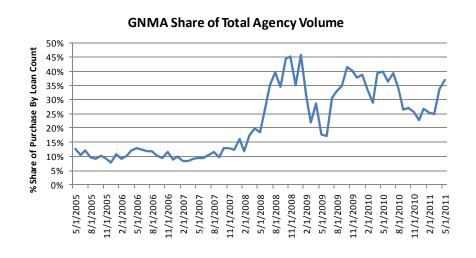
Orig	Orig	% FICO		% Orig	% Balance
Year	FICO	< 675	Orig LTV	LTV > 80	> 90 LTV
2010	762	3	67	7	3
2009	762	3	66	7	2
2008	741	11	71	19	8
2007	723	21	74	20	12
2006	726	19	73	13	6

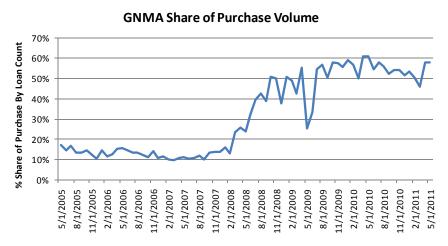
% Purchase Issuance, LTV > 80 & FICO < 700

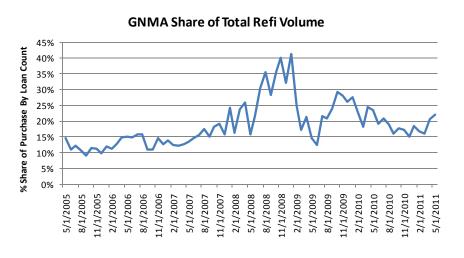


Source: Freddie Mac Loan Level Data, Amherst Securities

GNMA Has Become The Major Outlet For Purchasing A Home (All Are %s In Loan Count Terms)









Source: Freddie Mac, Fannie Mae, Ginnie Mae, Inside MBS & ABS, Amherst Securities

QRM and QM, as Proposed, Crimp Credit Availability

- Risk Retention: 5% for all loans that are not QRMs, GSE loans exempt
- What is a QRM? A very tight definition—
 - Be a closed end 1st lien mortgage to purchase or refinance a 1-4 family property, at least one unit of which is the principal dwelling of the borrower. (Investor loans cannot be QRM loans).
 - Have a maximum maturity of 30 years.
 - No other lien on the mortgage can, to the creditor's knowledge, exist at closing of the mortgage transaction (i.e., a junior lien cannot be used in conjunction with a QRM to purchase a home).
 - The Agencies wanted to incorporate credit score, but were reluctant to use FICO or another measure designed by a private entity, as models may change materially at an entity's discretion. Instead, a set of derogatory factors was used; each lowers a borrower's credit score significantly; thus using derogatory events was thought to be a good proxy for credit scores. A mortgage can qualify as a QRM if the borrower was not >30 days past due, in whole or in part on any obligation at the time of closing, and the borrower had not been >60 past due on any debt obligation within the preceding 24 months. A borrower must not have, within the preceding 36 months been a debtor in a bankruptcy proceeding, had property repossessed or foreclosed upon, engaged in a short sale or deed-in-lieu of foreclosure, or been subject to a Federal or State judgment for collection of any unpaid debt.
 - Mortgages cannot be structured with interest only payments, negative amortization, or balloon payments, or prepayment penalties.
 - Interest rates on hybrid ARMs cannot increase more than 2%/year (or 6% over the life of the loan). Thus, 5/1 hybrids with a 5/2/5 cap structure (5% at the first reset, 2% at subsequent resets. 5% life cap) would not qualify, as the initial reset could potentially introduce too big a payment shock.
 - The maximum LTV would be 80% for purchase loans, 75% for rate and term refi loans, and 70% for cash out refinancing. The LTV must reflect the appraised value of the home if the purchase price was higher than the appraised value. Down payments can include gifts, but not loans.
 - The maximum front-end DTI would be 28%; the maximum back-end DTI would be 36%.
- What is QM? Ability to pay—
- 2 ways to implement—as a safe harbor, as a rebuttable presumption
- Interaction between QM and QRM—If QM was done as a rebuttable presumption, QRM could be the new standard

QRM: What Percentage GSE Loans Qualify?

Year	QRM	PTI/DTI Relaxed	LTV Relaxed	FICO Relaxed	Product Type Relaxed	All Loans
1997	20.44%	13.04%	13.74%	5.81%	3.75%	\$ 286,497,878,371.00
1998	23.29%	13.30%	17.10%	6.24%	2.17%	\$ 691,033,994,509.00
1999	19.48%	14.83%	12.95%	5.37%	3.16%	\$ 481,450,519,442.00
2000	16.44%	17.00%	8.40%	4.53%	3.70%	\$ 356,779,731,420.00
2001	19.37%	14.33%	13.11%	4.62%	3.01%	\$ 1,039,412,013,403.00
2002	22.37%	15.35%	10.72%	4.62%	4.28%	\$ 1,385,056,256,240.00
2003	24.57%	16.68%	10.02%	4.98%	4.55%	\$ 1,924,265,340,603.00
2004	17.03%	17.68%	6.25%	4.34%	6.35%	\$ 937,643,914,289.00
2005	14.41%	18.78%	5.45%	3.36%	6.74%	\$ 939,069,358,457.00
2006	11.52%	17.59%	3.91%	2.73%	7.11%	\$ 887,443,942,464.00
2007	10.72%	16.14%	4.95%	2.24%	5.44%	\$ 1,027,460,511,244.00
2008	17.39%	22.01%	9.22%	2.12%	4.64%	\$ 793,136,249,487.00
2009	30.52%	24.47%	15.26%	1.74%	3.38%	\$ 1,176,445,135,548.00
Total	19.79%	17.36%	9.86%	3.91%	4.62%	\$ 11,925,694,845,477.00

Source: OCC Docket No. OCC-2011-0002

Largest Servicers Also Own A Large Share Of Second Liens

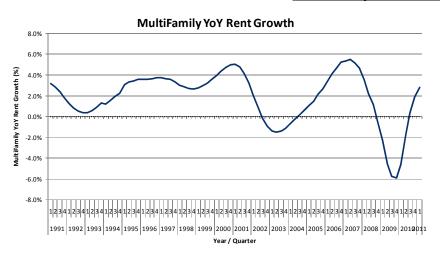
				Q1 2011 FR Y 9C REPORT										
	1	1 4 Family Servicing					Residential Revolving		Share of		Total Revolving		Tangible Common	
Originator		Q1 11	Q1 Share	1 s	t Liens	Cle	osed End 2nd Liens		Lines of Credit	Total Revolving	a	and 2nd Liens	F	Equity Capital
Bank of America	\$	2,040.7	19%	\$	292.1	\$	22.3	\$	107.7	17%	\$	130.0	\$	132.0
Wells Fargo	\$	1,807.7	17%	\$	235.9	\$	15.4	\$	99.5	16%	\$	114.9	\$	87.9
JP Morgan Chase	\$	1,233.0	12%	\$	139.7	\$	9.3	\$	92.8	15%	\$	102.1	\$	120.7
Citigroup	\$	584.4	6%	\$	112.9	\$	20.3	\$	28.9	5%	\$	49.2	\$	139.3
Total Top 4	\$	5,665.8	54%	\$	780.7	\$	67.4	\$	328.8	52%	\$	396.2	\$	479.9
Total	\$	10,540.0						\$	636.9		\$	928.8		

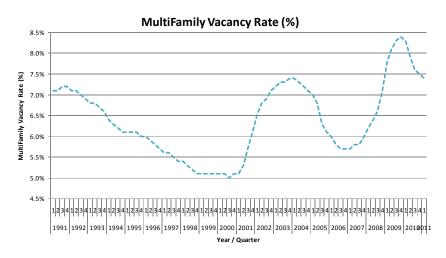
Notes:	Total Revolving and	l 2nd I	iens By Investor:
-Individual bank data from Q1 2011 FRB Data	All Commerical Banks	\$	692.3
-Total 1-4 Family Servicing from Inside Mortgage Finance	Credit Unions	\$	86.1
-Total Residential Revolving Lines of Credit Refers To Revolving Lines of Credit held at FDIC	Savings Institutions	\$	72.3
Insured Institutions. It is not the total universe.	Finance Companies	\$	54.4
-Total Revolving Second and Second Liens Total and by Investor is from Fed Flow of Funds Data	ABS Issuers	\$	23.7
(Z.1)			
	TOTAL	\$	928.8

Source: Inside Mortgage Finance, Federal Reserve, FDIC, Amherst Securities

Rental Demand Is Outpacing Rental Supply

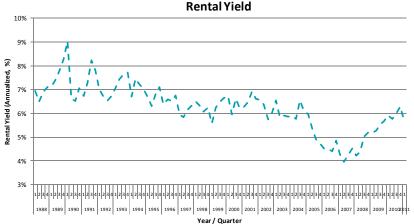
Multifamily Rents Are Up, Vacancies Are Down





Residential Homeownership Has Declined, Rental Yield Has Increased



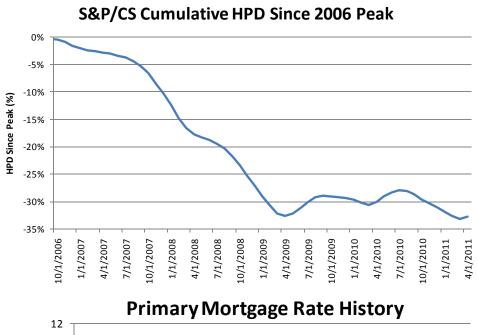


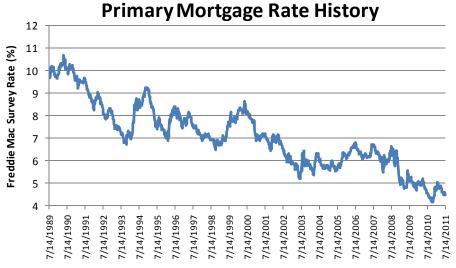
* - Rental Yield = Median Rent / Median Sales Price

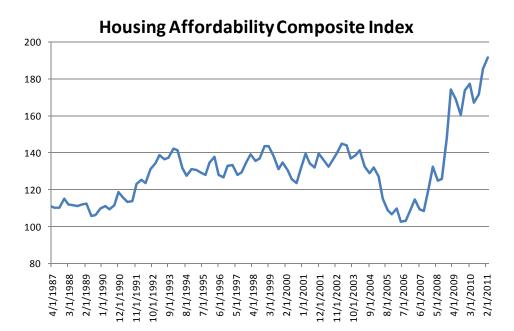
Source: US Census, PPR, Amherst Securities



Prices Down, Rates Low → Affordability is at a 20 Year High







Source: Freddie Mac, National Association of Realtors, S&P/Case-Shiller, Amherst Securities

What Does it Take to Re-Start Private Label Securitization?

- The Regulatory Rules of Engagement Must Be Established
 - Risk Retention & QRM
 - QM
- The Securitization Must Be Economic
 - As a part of this, the rating agencies need to regain some credibility; better transparency will help; new entrants will help
- Governance Standards For Securitizations Need To Be Set— Conflicts of Interest Addressed
- Credit Standards Need to be Wider—Lack of Demand at Current Credit Standards
- Origination Expertise Must Be Developed for The PLS Market
 - Underwriting will most likely be done using a variant of the GSE underwriting systems
 - Title perfection, credit approval, and documentation processes have to be re-built.

When Does Securitization Begin Again? Mid-July 2011

A simple prime jumbo fixed securitization would require a <u>5.375%</u> Mortgage Rate to target a \$99-17+ price, 4.32% yield senior bond (2.75 points or ~60bps behind agencies):

	Size (\$mm)	WAL	NWAC	Price	Yield (%)
NET COLLATERAL	\$100	7.7	5.125%	100.30	5.06
Senior Tranches	\$92	7.2	4.32%	99.55	4.32
Senior IO	\$92	7.2	0.875%	3.50	11.43
Subordinates	\$8	12.4	5.125%	68.65	10.00
Proceeds				100.30	

Costs to Originate = \$100.00 loans + \$1.00 costs + \$0.30 profit = \$101.30

Proceeds from Deal = \$100.30 bonds + \$1.25 servicing – \$0.25 deal fees = \$101.30

Assuming 25bps of servicing priced at a 5x multiple and a AAA IO priced at a 4x multiple above, a <u>5.375%</u> GWAC pool of loans would create a breakeven securitization. Jumbo rates are now 4.91%; an economic securitization would require rates to be <u>47 bps</u> (5.38% – 4.91%) above jumbos or <u>87 bps</u> (5.38% – 4.51%) above agencies.



Risk Retention Does Not Resolve Conflicts of Interest

Major Conflicts of Interest in Securitizations:

- Originators who are also portfolio lenders may be incented to adversely select loans for
- Underwriters (deal sponsors) are generally incented to select loans and structures to maximize profit—i.e., to push adverse selection to the market limit
- Trustees are responsible for the enforcement of representations and warranties (reps and warrants), but the servicers are the only ones with the information to detect the violations.
- Servicers are often 2nd lien investors.
- Servicers may have additional items on their agenda, resulting in a failure to maximize the NPV of the loans
- Goals of different investor groups are not necessarily aligned
- Rating agencies are issuer paid

Premium Recapture & Re-REMIC Provisions—Misconceived

- Premium Recapture Provisions need to be clarified. The goal was to prevent an upfront "Profit" on the securitization that would negate the impact of the risk retention, it has some unintended consequences.
- Was risk retention meant to be 5% of the par amount or the market value?
 - If par amount, it does not allow for the costs of origination.
 - If par amount, it would make rate locks less available.
 - If par amount, hedging the loan during the securitization period would be more difficult.
- Risk Retention would be required on virtually all re-securitizations. This doesn't make sense to us.
 - The goal of a re-securitization is to create a multi-tranche deal that better first the need of investors. No new risk is being created.
 - If the goal of risk retention is better-quality loans, it makes no sense to apply risk retention to pre-existing assets.

Conclusions

- US Housing Market is in a very fragile condition. There is a huge overhang of severely delinquent and foreclosed homes. The problem is exacerbated by very limited credit availability.
- A vibrant securitization market is essential to return liquidity and affordability to housing finance. QRM is critical to securitization.
- 3. To stabilize the housing market, you need standards broad enough to encourage the prudent extension of credit to qualified borrowers, and a framework that encourages the securitization of these loans.

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