

August 10, 2009

SAMPLE SEC COMMUNICATION

Subject: File Number S7-09-09

As a registered investment advisor (RIA) with Wolfers Asset Management, I would like to express my view of the proposed amendments to Rule 206(4)-2 (the "Custody Rule"), specifically the surprise audit requirement proposal.

While I strongly support the SEC's efforts to further protect the investing public, I oppose the surprise audit proposal in the context of RIAs using independent qualified custodians for their clients' assets or securities who are only deemed to have custody because they have fee withdrawal authority.

As required by current Custody Rule, the independent qualified custodian maintaining our clients' accounts delivers account statements, on at least a quarterly basis, directly to our clients, identifying the amount of funds and securities at the end of the period as well as all activity in our clients' accounts. As a result, our clients receive comprehensive account information directly from the qualified custodian and are able to monitor the activity in their accounts. These safekeeping measures provide our clients with the ability to sufficiently identify and detect erroneous or fraudulent transactions.

Although we are deemed to have custody because of our fee withdrawal authority, our clients' assets are held at an independent custodian which is already subject to annual audit requirements performed by an independent public accountant. As a result, mandating surprise audits of firms like ours by an independent public accountant would provide little benefit to our clients, but the costs to RIAs like us would be substantial.

The financial constraints imposed by this proposal would leave us with three viable options: 1) pass on the cost in whole or in part to our clients in the form of higher advisory fees, 2) revamp our model to no longer deduct advisory fees from client accounts but instead require clients to pay our fees directly resulting in increased costs, operational inefficiencies and inconvenience to clients, or 3) absorb the excess costs which would put undue financial strain on our business.

All of the above options threaten to divert resources and attention from other client focused activities.

I believe the surprise audit requirement for RIAs deemed to have custody of client assets solely because they have fee withdrawal authority would entail relatively high costs to the advisor community and relatively little benefit to investors, as such, I respectfully request that the surprise audit requirement for these RIAs be withdrawn. Instead, I propose alternative measures to enhance investor protection such as the four-pronged recommendations made by TD AMERITRADE to the SEC:

- (i) Require RIAs to give fee notifications to clients at or about the time fees are withdrawn from client accounts through independent custodians
- (ii) Provide clear fee guidance as to the maximum permissible advisory

fee rate that an RIA can deduct through independent custodians
(iii) Conduct more frequent inspections of RIAs, with more focus on
custody matters
(iv) Require RIA chief compliance officers to conduct an annual
custody
review and related certification to the SEC If the above or a similar
approach is taken, I am also in agreement with TD AMERITRADE that the
Custody Rule should be revised to eliminate the fee deduction authority
test as a basis for establishing advisor
custody. I thank you for the opportunity to comment on this matter.
Respectfully,

Erik Wolfers, MBA, CFP
Principal - Wolfers Asset Management