

MEMORANDUM

TO: File Nos. S7-07-18; S7-08-18

FROM: Adam B. Glazer
Counsel to Commissioner Hester M. Peirce

RE: Meeting with Representatives of Primerica

DATE: October 24, 2018

On October 24, 2018, Commissioner Hester M. Peirce and her legal advisor, Adam Glazer, met with the following representatives of Primerica:

- Peter Schneider, President;
- William (Bill) Kelly, CEO, PFS Investments;
- Karen Sukin, EVP & Deputy General Counsel; and
- Greg Thomas, SVP, Federal Government Relations.

The participants discussed, among other things, the Commission's proposed new rule, Regulation Best Interest, in Securities Exchange Act Release No. 83062 (Apr. 18, 2018) and proposed new form, Form CRS, in Securities Exchange Act Release No. 83063 (Apr. 18, 2018).