

**MEMORANDUM**

**TO:** File

**FROM:** Angie Kim  
Division of Corporation Finance

**RE:** Meeting with representatives of the Committee of Annuity Insurers (CAI),  
American Council of Life Insurers (ACLI) and Insured Retirement Institute (IRI)

**DATE:** November 9, 2016

---

On November 9, 2016, Commission staff met with representatives of the CAI, ACLI and IRI to discuss the Business and Financial Disclosure Required by Regulation S-K concept release.

The following Commission staff participated: William Kotapish and Keith Carpenter of the Division of Investment Management and Suzanne Hayes, Irene Paik, and Angie Kim of the Division of Corporation Finance.

The following representatives participated: Stephen Roth and Dodie Kent on behalf of the CAI, Carl Wilkerson of the ACLI and Lee Covington of the IRI.