April 18, 2022

Re: Amendments Regarding the Definition of “Exchange” and Alternative Trading Systems (ATSs) That Trade U.S. Treasury and Agency Securities, National Market System (NMS) Stocks, and Other Securities (Release No. 34-94062; File Number S7-02-22)

Dear Ms. Countryman:

Thank you for inviting feedback concerning the rulemaking proposal released on January 26, 2022, including the proposed amendments to Rule 3b-16. We understand and appreciate the importance, for investor protection and other reasons, of periodic modifications to rules and definitions to more accurately reflect the then-current market realities and certain technological innovations. In that regard, we applaud the Commission’s efforts to provide the market with a greater understanding of what activities the Commission believes constitute functioning as a securities exchange.

Unfortunately, as proposed, the amended definition of “exchange,” including the introduction of the concept of “communications protocol systems,” would, in many instances, make it extremely difficult for counsel to advise clients when their activities – either taken alone or viewed together with other independently operated or controlled market participants, technologies and factors1 – would or would not constitute functioning as an exchange, or even as a communications protocol system. This is particularly true of clients that operate within the digital asset space.

As has been noted publicly, the proposed amendments to Rule 3b-162 would have the effect of broadening the scope of what constitutes an “exchange,” with the expanded definition contemplating

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1 Such market participants, technologies and factors may include, among other things, certain open source tools and the affirmative choices and actions of such client’s B2B or B2C customers and, in some cases, the interactions of such customers with decentralized apps that are in no way affiliated or in contractual privity with the original client or the customization by a B2B customer of technology hosted by a client.

2 In particular, proposed amendments to Rule 3b-16 provide that an organization, association, or group of persons would generally be considered to constitute, maintain, or provide an exchange if it:

(1) Brings together buyers and sellers of securities using “trading interest”; and

(2) makes available established, non-discretionary methods (whether by providing a trading facility or “communications protocols”, or by setting rules) under which buyers and sellers can interact and agree to the terms of a trade.

Although not defined in proposed Rule 3b-16, the proposing release notes that the following activities may be considered “communications protocols”:...
activities that may appear to be more “passive” in nature, at least when viewed, for instance, from the perspective of a business client seeking legal advice concerning the likelihood that it inadvertently may be functioning as an exchange. For instance, as amended, the rule no longer would refer to an “order” and, instead, would include the broader concept of “trading interest”3 and also would introduce the new concept of “communications protocols.” Unfortunately, as currently proposed, the amendments to Rule 3b-16, in many cases, would make it exceedingly difficult to advise a client that its activities amount to constituting, maintaining or providing an “exchange” or a mechanism of an exchange, as well as whether and to what extent the activities of customers or other market participants should be viewed collectively with the client’s activities. Indeed, the proposed rule’s reference to “organization, association, group of persons” would make it difficult to determine when such activities of others, arguably undertaken outside of the client’s direct control, are simply too attenuated to be relevant to the analyses. In the event that a client’s activities, when viewed collectively with the activities of other independent market participants and technologies, might constitute a mechanism of an exchange, it similarly would be difficult to advise such client as to how to comply under the proposed amended rule – for instance, would a client need to become an ATS or a national securities exchange, even if such client’s activities, viewed alone, would not seem to fit the definition of constituting, maintaining or operating an exchange?

Moreover, the proposed introduction of the concept of “communications protocols” and communications protocol systems introduces additional complexity and ambiguity. For instance, does the existence of a communications protocol system and the presence of securities mean that the communications protocol system itself is functioning as an exchange or as a mechanism of an exchange? Would the host (if one exists) of a communications protocol system be required to become an ATS or national securities exchange? What if such host of the communications protocol system does not itself control the decisions as to what structured messaging fields may be selected, for example, if such hosted system is used by a variety of B2B customers, some of which B2B customers independently may decide to modify the structured messaging fields to refer to securities? In that case, would the communications protocol system be required to be registered as a national securities exchange or an ATS at all times, or only in the event that its B2B customers elect to use such system to transact in securities?

Below is one example, among many, that we believe highlights some of the difficulties that securities lawyers may encounter when attempting to advise their clients of the proposed rule change’s implications. Within the digital asset space, there exists a universe of non-custodial4 wallets. Many such wallets have accompanying online applications, and many also provide functionality, if customers so choose, for such customers to access other websites or decentralized applications. For instance, in some cases, customers could elect to access the wallet’s online application and from there, leave such application, and visit one or more third party websites or decentralized applications. Such third party

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3 Trading interest means an order or any non-firm indication of a willingness to buy or sell a security that identifies at least the security and either quantity, direction (buy or sell), or price.

4Non-custodial wallets are wallets in which the users are in full control of their private keys and their assets, whereas in a custodial wallet the private key is held by a third party.
website or decentralized applications may permit customers to buy, sell, swap, send, receive or otherwise transact in certain digital assets. Great care may be taken by the wallet company to ensure that the wallet and its accompanying online application provides buy, sell and similar support only for digital assets it deems unlikely to be characterized as securities (for example, Bitcoin and Ether); nevertheless, wallet holders may be permitted to hold and view in their wallets, but not transact in, other digital assets owned by such customers that may constitute securities. In such ways, many wallet companies currently are taking significant steps to avoid constituting, maintaining or operating exchanges, as that definition currently exists. At present, many wallet companies also are designed to enable the use of certain open source technology, if a wallet holder independently takes affirmative steps to access such technology. Through the use of such open source technology, a wallet holder may be able to access, through a portal of sorts, a broad range of decentralized applications, covering a wide array of digital assets and functions, including, among others, decentralized finance, non-fungible tokens and other assets and activities. Some of such assets and activities may be deemed to constitute securities or transactions in securities under U.S. federal securities laws. Importantly, however, such decentralized applications and activities generally are operated independently from the open source technology that largely passively permits wallet holders to seek out such decentralized applications and activities – and all such applications and activities are even further attenuated from the control or activities of the wallet provider or its accompanying online application.

The proposed new definition of exchange, and the introduction of the definition of communications protocol, would increase the difficulty in advising clients as to whether their activities, either independently, or as part of an unspecified group of persons, fall within the definition of constituting, maintaining or operating an exchange or a mechanism of an exchange, as well as what steps such client should take in order to ensure that its activities comply with applicable law. If a wallet holder wishes to access a given decentralized application, independently elects to enable and install open source functionality through its wallet, accesses such open source technology and, through it, accesses a decentralized application that may permit transactions in digital assets, some of which digital assets may constitute securities under U.S. federal securities laws, could the open source technology itself be deemed to constitute a communications protocol system or an exchange, or a mechanism of an exchange? And, if so, could the wallet company itself be deemed to be functioning as an exchange or a mechanism of an exchange, even though, in this example, the wallet company’s activities (if any) would appear to be passive in nature, with the wallet holder itself taking steps to access decentralized applications and digital assets that could not be accessed directly via the wallet’s accompanying online application? Or would such activities be deemed to be too attenuated from those of the wallet company and/or an application-agnostic open source technology? Would the result be the same if the wallet company does not itself support buy, sell or other similar functionality for certain digital assets purchased by wallet holders using such decentralized applications? In addition, what registration requirements might apply? Could the wallet company be required to become an ATS or a national securities exchange, as a result of the affirmative activities of certain of its wallet holders and the existence of open source tools?

We believe that it would be inappropriate to regulate such wallet providers or open source technologies as an exchange, because whether or not such wallet company or open source technology passively brings together buyers and sellers of securities using “trading interest” and makes available established, non-discretionary methods under which buyers and sellers can interact and agree to the terms of a trade, hinges on the intervening affirmative actions independently taken by each particular wallet holder – including, among other things, the choice of which decentralized application to access, which transactions in which to engage and which digital asset to access – instead of the wallet company’s or open source technology’s activities, which generally would appear passive in nature. Even if the wallet

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5 Wallet holders and other persons may access the decentralized applications via such a “portal,” or through any separate web browser, with similar ease.
company’s platform or the open source technology were to be regulated as a national securities exchange or an ATS, questions remain about how either such party would satisfy the requirements of being either a national securities exchange or an ATS, including, for example, diligence requirements. Moreover, with the amended definition’s inclusion of generally passive activity by “groups of persons,” with no requirement of contractual privity, otherwise concerted activity or even necessarily direct knowledge of the activities of others, it would seem very challenging to determine at which point inclusion of a party in such “group of persons” goes too far.

Beyond the legal questions and uncertainty potentially raised by the Commission’s adoption, in its current form, of the proposed expanded definition of “exchange,” we believe that the amended definition would cause within the market significant commercial uncertainty. For example, market participants may be unsure whether their entrance into certain business relationships with other market participants, or even steps taken to enable technological upgrades or access to open-source technology, could expose them or their investors to undue and previously unenvisioned risks. Similarly, the ability to satisfy due diligence requirements concerning potential business partners or transactions, or the ability to provide accurate and complete representations, disclosures or opinions may be unduly hampered by the broadened definition and its inclusion of more passive activities and unspecified groups of people. Business plans and technological innovations may need to be rethought and potentially abandoned. While we understand that the securities law analyses necessarily are facts-and-circumstances-specific and principles-based, we believe that the broadly expanded definition creates additional ambiguity, and may result in potentially unduly burdensome compliance obligations, concerning when a securities law violation may exist, as well as what steps may be taken to avoid any such violation.

We fully appreciate the gravity and importance of protecting investors, and the rapid advancement in technology and the proliferation of many new types of digital assets and activities that, in the Commission’s view, are likely to constitute securities or transactions in securities. Nevertheless, we believe that the proposed amendments, in the current, broad form, are likely to lead to significant market and legal uncertainty. While we understand the potential challenges in doing so, we would greatly appreciate any efforts by the Commission to develop a more clearly articulated standard addressing whether and, if so, when technologies of the types described in this letter are intended by the Commission to be deemed to be exchanges or mechanisms of exchanges, in order to enable securities lawyers to provide clear guidance to their clients.6 Thank you for this opportunity to provide our response concerning the proposed amendments. If the Commission would find it helpful and appropriate, we would welcome the ability to share additional thoughts and feedback.

Very truly yours,

/s/ Doug Davison  /s/ Joshua Ashley Klayman

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6 We acknowledge that, given the broad application to many business types, industries and activities of the proposed expanded definition of exchange, it may be difficult to provide precise replacement language suggestions that would be appropriate across-the-board. Nevertheless, set forth below, for the Commission’s consideration and for discussion, are a few potential ideas with respect to the proposed amendments to Rule 3b-16:

(i) the Commission could refer to “directly” making available established non-discretionary methods (whether by providing a trading facility or “communication protocols”, or by setting rules) under which buyers and sellers can interact and agree to the terms of a trade; or

(ii) indicate that the groups of people contemplated are in contractual privity with one another; or

(iii) provide a carve-out for intervening activities of a user or other third party.